

# Sales Order

Station: KLBJ-AM Agency: CBQ MEDIA  
 Contract Name: CONVENTION OF STATES ACTION Address: 1434 S 79TH ST  
 Contract#: 419668 City: W ALLIS State: WI Zip: 53214  
 Start Date: 4/10/23 End Date: 4/28/23 Phone: (414) 379-6287  
 Revenue Type: LOCAL AGENCY Type: Cash Buyer: \_\_\_\_\_  
 Advertiser: CONVENTION STATES ACTION Tax Schedule: \_\_\_\_\_ (None)  
 Address: \_\_\_\_\_ Agency Commission %: 15  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Billing Cycle: Standard  
 Product Name: CONVENTION OF STATES ACTI Salesperson: 505680smar Comm %: 8.50  
 Estimate #: COSA-410-28-KLBJ-A Makegood Policy: WITHIN CONTRACT DATES  
 Competitive Code: PO-POLITICAL ISSUES

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	4/10/23	4/28/23		10:00 AM	11:00 AM	60	1	1	1	1	1				5	D	200.00	15	3,000.00	3
2	4/10/23	4/28/23		11:00 AM	2:00 PM	60	3	3	3	3	3				15	D	200.00	45	9,000.00	3
3	4/10/23	4/28/23		4:00 PM	6:00 PM	60	2	2	2	2	2				10	D	200.00	30	6,000.00	3
4	4/10/23	4/25/23		7:00 PM	8:00 PM	60	1	1							2	D	30.00	6	180.00	3
5	4/26/23	4/26/23		7:00 PM	8:00 PM	60			1						1	D	30.00	1	30.00	3
-1	4/21/23	4/21/23		10:00 AM	11:00 AM	60					1				1	W	200.00	1	200.00	3
	MG from line: 1																			
-2	4/17/23	4/17/23		7:00 PM	8:00 PM	60	1								1	W	30.00	1	30.00	3
	MG from line: 4																			
-3	4/21/23	4/21/23		4:00 PM	6:00 PM	60					1				1	W	200.00	1	200.00	3
	MG from line: 3																			
-4	4/18/23	4/18/23		4:00 PM	6:00 PM	60		1							1	W	200.00	1	200.00	3
	MG from line: 3																			
-5	4/20/23	4/20/23		11:00 AM	2:00 PM	60				1					1	W	200.00	1	200.00	3
	MG from line: 2																			
-6	4/17/23	4/17/23		11:00 AM	2:00 PM	60	1								1	W	200.00	1	200.00	3
	MG from line: 2																			
-7	4/18/23	4/18/23		11:00 AM	2:00 PM	60		1							1	W	200.00	1	200.00	3
	MG from line: 2																			

Billing Projections: By Month  
 Apr 23  
 CA 18,210.00  
 ST 18,210.00

Print Spot Prices

CASH IN ADVANCE

DO NOT MAIL

Notes to Traffic: 4/6 wk 1 cc pmt of \$5159.50 processed

EMV

TOTAL SPOTS ..... 97

GROSS TOTAL \$ ..... 18,210.00

ADJUSTED SPOTS ..... 97

ADJUSTED TOTAL \$ ..... 18,210.00

APPROVE    DECLINE

- 505680ehuf, 04/06/23 @5:08PM
- 505680ssher, 04/06/23 @3:07PM
- National Sales Manager
- 505680rmas, 04/06/23 @3:22PM