## From: Ron Turner

## Phone: (310) 330-2226

Email: rturner@kjlhradio.com
10/20/2022 5:23 PM

Flight Dates: 10/17/2022-11/13/2022
Demo: P 18+

ScheduleDescription:
GENERAL ELECTION

|  | Daypart | Spots | Length | Unit Rate | Total Cost | Average Rating | CPP | GRPs | Net Reach | Frequency | Gls | CPM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Radio Total |  | 60 |  | \$416.67 | \$25,000.00 | 0.1\% | \$3,086.42 | 8.1 | 313,400 | 2.7 | 838,000 | \$29.76 |
| KJLH-FM |  | 60 |  | \$416.67 | \$25,000.00 | 0.1\% | \$3,086.42 | 8.1 | 313,400 | 2.7 | 838,000 | \$29.76 |
| Flight A - 1 wk (10/24) |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 30 |  | \$406.67 | \$12,200.00 | 0.1\% | \$2,975.61 | 4.1 | 163,600 | 2.6 | 418,100 | \$29.26 |
| One Week Total |  | 30 |  | \$406.67 | \$12,200.00 | 0.1\% | \$2,975.61 | 4.1 | 163,600 | 2.6 | 418,100 | \$29.26 |
|  | W-F 6A-10A | 8 | 60 | \$550.00 | \$4,400.00 | 0.2\% | \$2,750.00 | 1.6 | 71,000 | 2.3 | 164,000 | \$26.83 |
|  | W-F 10A-3P | 3 | 60 | \$550.00 | \$1,650.00 | 0.1\% | \$5,500.00 | 0.3 | 34,000 | 1.2 | 42,000 | \$39.29 |
|  | W-F 3P-7P | 8 | 60 | \$550.00 | \$4,400.00 | 0.1\% | \$5,500.00 | 0.8 | 48,700 | 1.9 | 92,800 | \$47.41 |
|  | W-F 7P-12M | 5 | 60 | \$50.00 | \$250.00 | 0.1\% | \$500.00 | 0.5 | 26,200 | 1.3 | 35,000 | \$7.14 |
|  | Sa 10A-7P | 3 | 60 | \$250.00 | \$750.00 | 0.1\% | \$2,500.00 | 0.3 | 22,300 | 1.3 | 28,200 | \$26.60 |
|  | Su 12N-7P | 3 | 60 | \$250.00 | \$750.00 | 0.2\% | \$1,250.00 | 0.6 | 37,200 | 1.5 | 56,100 | \$13.37 |
| Flight A - 1 wk (10/31) |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 24 |  | \$395.83 | \$9,500.00 | 0.1\% | \$2,968.75 | 3.2 | 164,000 | 2.0 | 323,700 | \$29.32 |
| One Week Total |  | 24 |  | \$395.83 | \$9,500.00 | 0.1\% | \$2,968.75 | 3.2 | 164,000 | 2.0 | 323,700 | \$29.32 |
|  | M-F 6A-10A | 6 | 60 | \$550.00 | \$3,300.00 | 0.2\% | \$2,750.00 | 1.2 | 70,300 | 1.7 | 122,400 | \$26.96 |
|  | M-F 10A-3P | 3 | 60 | \$550.00 | \$1,650.00 | 0.1\% | \$5,500.00 | 0.3 | 34,500 | 1.2 | 39,900 | \$41.35 |
|  | M-F 3P-7P | 6 | 60 | \$550.00 | \$3,300.00 | 0.1\% | \$5,500.00 | 0.6 | 49,300 | 1.5 | 73,200 | \$45.08 |
|  | M-F 7P-12M | 5 | 60 | \$50.00 | \$250.00 | 0.1\% | \$500.00 | 0.5 | 25,600 | 1.3 | 32,000 | \$7.81 |
|  | Sa 10A-7P | 2 | 60 | \$250.00 | \$500.00 | 0.1\% | \$2,500.00 | 0.2 | 16,600 | 1.1 | 18,800 | \$26.60 |
|  | Su 12N-7P | 2 | 60 | \$250.00 | \$500.00 | 0.2\% | \$1,250.00 | 0.4 | 29,800 | 1.3 | 37,400 | \$13.37 |
| Flight A - 1 wk (11/07) |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 6 |  | \$550.00 | \$3,300.00 | 0.2\% | \$4,125.00 | 0.8 | 62,900 | 1.5 | 96,200 | \$34.38 |
| One Week Total |  | 6 |  | \$550.00 | \$3,300.00 | 0.2\% | \$4,125.00 | 0.8 | 62,900 | 1.5 | 96,200 | \$34.38 |

The first demo listed is the Primary Demo.
This report was created in TAPSCAN using the following Radio information: LOS ANGELES; SEP22; Metro; Multiple Dayparts Used; P 18+; See Detailed Sourcing Page for Complete Details.
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|  | Daypart | Spots | Length | Unit Rate | Total Cost | Average Rating | CPP | GRPs | Net Reach | Frequency | Gls | CPM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| KJLH-FM (continued) |  |  |  |  |  |  |  |  |  |  |  |  |
|  | M-Tu 6A-10A | 2 | 60 | \$550.00 | \$1,100.00 | 0.2\% | \$2,750.00 | 0.4 | 33,200 | 1.2 | 40,400 | \$27.23 |
|  | M-Tu 10A-3P | 2 | 60 | \$550.00 | \$1,100.00 | 0.1\% | \$5,500.00 | 0.2 | 21,800 | 1.1 | 24,600 | \$44.72 |
|  | M 3P-7P |  | 60 | \$550.00 | \$1,100.00 | 0.1\% | \$5,500.00 | 0.2 | 23,400 | 1.3 | 31,200 | \$35.26 |

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## Schedule Grand Totals: 3 Weeks

| Stations | Spots | Unit Rate | Total Cost | Average Rating | CPP | GRPs | Net Reach | Frequency | GIs | CPM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Radio Total | 60 | \$416.67 | \$25,000.00 | 0.1\% | \$3,086.42 | 8.1 | 313,400 | 2.7 | 838,000 | \$29.76 |
| KJLH-FM | 60 | \$416.67 | \$25,000.00 | 0.1\% | \$3,086.42 | 8.1 | 313,400 | 2.7 | 838,000 | \$29.76 |

## Accepted by Station

## Accepted by Client

Date

Date
 time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, gender, national origin or ancestry.

## Detailed Sourcing Summary

## Radio Market: LOS ANGELES

Survey: Nielsen Radio September 2022
Geography: Metro
Daypart: Multiple Dayparts Used

## Demo/Intab/Population:

|  | Population |  | Intab |  |
| :--- | :---: | ---: | ---: | ---: |
| Age/Gender | Avg Daily | Avg Weekly | Avg Daily | Avg Weekly |
| Adults 18+ (Primary) | $10,403,600$ | $10,411,900$ | 2,595 | 2,249 |

## Stations: User Selected

Additional
Notices:

Estimates reported for dayparts which start and end between 12 m and 5 a are based on the $5 \mathrm{a}-5 \mathrm{a}$ broadcast day. Estimates for all other dayparts are based on the $12 \mathrm{~m}-12 \mathrm{~m}$ calendar day

 least one panelist.


http://www.arbitron.com/downloads/MRC Accredited Services Markets.pdf


| Ascription Website: | http://ascription.nielsen.com |
| :---: | :---: |
| Rating Reliability Estimator: | https://rre.nielsen.com |

A Nielsen Radio eBook Special Notices and Station Activities document has been generated for each survey. Please select the hyperlink to the survey that interests you. https://ebook.nielsen.com/secure/PP6/2022SEP/0003/pdfs/SpecialNotices.pdf

## PPM ratings are based on audience estimates and are the opinion of Nielsen and should not be relied on for precise accuracy or precise representativeness of a demographic or radio market.

