

REP: TEL# 703-528-9399

FAX# 703-516-9680

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM STATION SEP13/18 11.22

RECAP

*** WSBT-TV ***

REP HEADLINE# 9104657 TRF# 983218

\$\$\$ MOD# 2: APPROVED REV #0 \$\$\$

ADV # _____ ADV. NAME ISS/MAJORITY FORWARD

REP.# _____ OFF.# _____ SALESMAN # _____

AGY # _____ AGY. NAME WATERFRONT STRATEGIES

BUYER NAME DAWN CHIOUSANO

3050 K STREET NW - SUITE 100

SALES PRSN PH- IAN AMBRON

WASHINGTON, DC 20007

ORDER # _____ CONTRACT # 9104657

CLASS: NATL. LOCAL REGIONAL

PRDCT MAJORITY FORWARD EST#6513 COMMENTS: (LINE, ORDER, INVOICE) _____

FLIGHT DATES OCT2/18 OCT8/18 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE SEP13/18 11.22

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
-------	-----	----	-------------	------	-----	------	------------	----------	----------	-----------	------	-----------

AGENCY ADVERTISER CODE = 163
AGENCY PRODUCT CODE = 173

AGENCY EST# = 6513

1			400A-459A	30		\$60.00	10/2	10/8	1		TU-F,M	1
PROGRAM : CBS MORNING NEWS RA35+ : 0.1 CON COM1: CBS MORNING NEWS												

2			600A-700A	30		\$300.00	10/7	10/7	0		SUN	0
PROGRAM : WSBT22 FIRST IN THE MORNING SUNDAY RA35+ : 1.3 CON COM1: WSBT22 FIRST IN THE MORNING SUNDAY												

46			600A-730A	30		\$300.00	10/7	10/7	1		SUN	1
PROGRAM : WSBT22 FIRST IN THE MORNING SUNDAY RA35+ : 1.3 ORD COM1: PLS SEE LN 2 FOR TP CHG. PLS SEE LN 39 FOR PRG CHG THIS IS A MAKE-GOOD FOR OCT7 ON LINE-2 FOR 1 SPOT/WK THIS IS A MAKE-GOOD FOR OCT6 ON LINE-39 FOR 1 SPOT/WK												

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* * R E C A P * *

*** WSBT-TV ***

\$\$\$ MOD# 2: APPROVED REV #0 \$\$\$

:LINE#	:REP	:CD	: TIME PERIOD	: LGTH	: SEC	: RATE	: START	: END	: SPTS	: WEEK	: DAYS	: TOTL
:	:LINE#	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	: SPTS
47			1135P-1237A	30		\$270.00	10/6	10/6	1		SAT	1
PROGRAM : FULL MEASURE / RAW TRAVEL RA35+ : 1.3 ORD COM1: PLS SEE LN 2 FOR TP CHG. PLS SEE LN 39 FOR PRG CHG PART OF A MAKEGOOD MADE UP OF LINES 46-47												
3			900A-1030A	30		\$525.00	10/7	10/7	1		SUN	1
PROGRAM : CBS SUNDAY MORNING RA35+ : 6.5 CON COM1: CBS SUNDAY MORNING												
4			1030A-1130A	30		\$375.00	10/7	10/7	1		SUN	1
PROGRAM : FACE THE NATION RA35+ : 3.6 CON COM1: FACE THE NATION												
5			900A-1000A	30		\$240.00	10/2	10/8	1		TU-F,M	1
PROGRAM : RACHEL RAY RA35+ : 2.5 CON COM1: RACHEL RAY												
6			1000A-1100A	30		\$375.00	10/2	10/8	1		TU-F,M	1
PROGRAM : LET'S MAKE A DEAL RA35+ : 2.9 CON COM1: LET'S MAKE A DEAL												
7			1100A-1200N	30		\$525.00	10/2	10/8	1		TU-F,M	1
PROGRAM : PRICE IS RIGHT RA35+ : 5.2 CON COM1: PRICE IS RIGHT												
8			1200N-1230P	30		\$450.00	10/2	10/8	1		TU-F,M	1
PROGRAM : WSBT22 NEWS MIDDAY RA35+ : 6.6 CON COM1: WSBT22 NEWS MIDDAY												
9			1230P-200P	30		\$450.00	10/2	10/8	1		TU-F,M	1
PROGRAM : CBS ROTATION (Y&R / B&B) RA35+ : 3.3 CON COM1: CBS ROTATION (Y&R / B&B)												

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* * RECAP * *

* * * WSBT-TV * * *

\$\$\$ MOD# 2: APPROVED REV #0 \$\$\$

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START	:END	:SPTS	:WEEK	:DAYS	:TOTL
:	:LINE#	:	:	:	:	:	:DATE	:DATE	: /WK	: INVT	:	:SPTS
10			200P-300P	30		\$270.00	10/2	10/8	1		TU-F,M	1
PROGRAM : THE TALK												
RA35+ : 2.0												
CON COM1: THE TALK												
11			300P-400P	30		\$450.00	10/2	10/8	1		TU-F,M	1
PROGRAM : ELLEN												
RA35+ : 2.8												
CON COM1: ELLEN												
12			500A-530A	30		\$315.00	10/2	10/8	1		TU-F,M	1
PROGRAM : WSBT22 FIRST IN THE MORNING												
RA35+ : 1.2												
CON COM1: WSBT22 FIRST IN THE MORNING												
13			400P-500P	30		\$450.00	10/2	10/8	1		TU-F,M	1
PROGRAM : WSBT22 NEWS FIRST AT 4												
RA35+ : 4.2												
CON COM1: WSBT22 NEWS FIRST AT 4												
14			500P-530P	30		\$900.00	10/2	10/8	1		TU-F,M	1
PROGRAM : WSBT22 NEWS AT 5P												
RA35+ : 6.2												
CON COM1: WSBT22 NEWS AT 5P												
15			530P-600P	30		\$900.00	10/2	10/8	1		TU-F,M	1
PROGRAM : WSBT22 NEWS AT 5:30P												
RA35+ : 6.7												
CON COM1: WSBT22 NEWS AT 5:30P												
16			600P-630P	30		\$1,050.00	10/2	10/8	2		TU-F,M	2
PROGRAM : WSBT22 NEWS AT 6P												
RA35+ : 9.4												
CON COM1: WSBT22 NEWS AT 6P												
17			630P-700P	30		\$1,950.00	10/2	10/8	2		TU-F,M	2
PROGRAM : CBS EVENING NEWS												
RA35+ : 9.3												
CON COM1: CBS EVENING NEWS												

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HARRIS REPORT FROM STATION SEP13/18 11.22

*** RECAP *** *** WSBT-TV ***

REP HEADLINE# 9104657 TRF# 983218

\$\$\$ MOD# 2: APPROVED REV #0 \$\$\$

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
18			600P-630P	30		\$375.00	10/6	10/6	0		SAT	0
PROGRAM : WSBT22 NEWS AT 6P RA35+ : 3.8 CON COM1: WSBT22 NEWS AT 6P												
48			1200N-100P	30		\$375.00	10/7	10/7	1		SUN	1
PROGRAM : NFL TODAY RA35+ : 5.2 ORD COM1: PLS SEE LN 18-19 FOR NA DT NFL & OFFER THIS IS A MAKE-GOOD FOR OCT6 ON LINE-18 FOR 1 SPOT/WK THIS IS A MAKE-GOOD FOR OCT6 ON LINE-19 FOR 1 SPOT/WK												
49			200P-300P	30		\$270.00	10/2	10/8	1		TU-F,M	1
PROGRAM : THE TALK RA35+ : 2.0 ORD COM1: PLS SEE LN 18-19 FOR NA DT NFL & OFFER PART OF A MAKEGOOD MADE UP OF LINES 48-49												
19			630P-700P	30		\$270.00	10/6	10/6	0		SAT	0
PROGRAM : CBS EVENING NEWS RA35+ : 3.4 CON COM1: CBS EVENING NEWS												
20			600P-630P	30		\$375.00	10/7	10/7	1		SUN	1
PROGRAM : WSBT22 NEWS AT 6P RA35+ : 2.1 CON COM1: WSBT22 NEWS AT 6P												
21			700P-730P	30		\$975.00	10/2	10/8	5		TU-F,M	5
PROGRAM : WHEEL OF FORTUNE RA35+ : 11.4 CON COM1: WHEEL OF FORTUNE												
22			730P-800P	30		\$1,125.00	10/2	10/8	5		TU-F,M	5
PROGRAM : JEOPARDY RA35+ : 12.0 CON COM1: JEOPARDY												

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* * * WSBT-TV * * *

REP HEADLINE# 9104657 TRF# 983218

\$\$\$ MOD# 2: APPROVED REV #0 \$\$\$

:LINE#:	REP :	CD :	TIME PERIOD :	LGTH :	SEC :	RATE :	START DATE :	END DATE :	SPTS /WK:	WEEK INVT :	DAYS :	TOTL SPTS:
23			530A-600A	30		\$420.00	10/2	10/8	1		TU-F,M	1
PROGRAM : WSBT22 FIRST IN THE MORNING												
RA35+ : 1.9												
CON COM1: WSBT22 FIRST IN THE MORNING												
24			730P-800P	30		\$270.00	10/6	10/6	1		SAT	1
PROGRAM : JEOPARDY												
RA35+ : 5.6												
CON COM1: JEOPARDY												
25			800P-900P	30		\$2,250.00	10/8	10/8	1		MON	1
PROGRAM : THE BIG BANG THEORY (OCT) / KEVIN												
RA35+ : 8.9												
CON COM1: THE BIG BANG THEORY (OCT) / KEVIN												
26			900P-1000P	30		\$2,250.00	10/8	10/8	1		MON	1
PROGRAM : KEVIN CAN WAIT (OCT) / ME, MYSELF												
RA35+ : 8.9												
CON COM1: KEVIN CAN WAIT (OCT) / ME, MYSELF												
27			800P-900P	30		\$2,700.00	10/2	10/2	1		TUE	1
PROGRAM : NCIS												
RA35+ : 11.1												
CON COM1: NCIS												
28			1000P-1100P	30		\$1,200.00	10/2	10/2	1		TUE	1
PROGRAM : NCIS: NEW ORLEANS												
RA35+ : 6.5												
CON COM1: NCIS: NEW ORLEANS												
29			800P-900P	30		\$2,400.00	10/3	10/3	1		WED	1
PROGRAM : SURVIVOR												
RA35+ : 7.8												
CON COM1: SURVIVOR												
30			800P-900P	30		\$3,150.00	10/4	10/4	1		THU	1
PROGRAM : THE BIG BANG THEORY / YOUNG SHELDO												
RA35+ : 11.8												
CON COM1: THE BIG BANG THEORY / YOUNG SHELDO												

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* * RECAP * *

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\$\$\$ MOD# 2: APPROVED REV #0 \$\$\$

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
31			1000P-1100P	30		\$600.00	10/6	10/6	1		SAT	1
PROGRAM : 48 HOURS RA35+ : 3.3 CON COM1: 48 HOURS												
32			700P-800P	30		\$1,800.00	10/7	10/7	1		SUN	1
PROGRAM : 60 MINUTES RA35+ : 12.9 CON COM1: 60 MINUTES												
33			1000P-1100P	30		\$1,200.00	10/7	10/7	1		SUN	1
PROGRAM : MADAM SECRETARY RA35+ : 5.1 CON COM1: MADAM SECRETARY												
34			600A-700A	30		\$750.00	10/2	10/8	1		TU-F,M	1
PROGRAM : WSBT22 FIRST IN THE MORNING RA35+ : 4.4 CON COM1: WSBT22 FIRST IN THE MORNING												
35			1100P-1135P	30		\$750.00	10/2	10/8	1		TU-F,M	1
PROGRAM : WSBT22 NEWS AT 11 RA35+ : 3.9 CON COM1: WSBT22 NEWS AT 11												
36			1100P-1135P	30		\$525.00	10/6	10/6	1		SAT	1
PROGRAM : WSBT22 NEWS AT 11 RA35+ : 3.4 CON COM1: WSBT22 NEWS AT 11												
37			1100P-1135P	30		\$525.00	10/7	10/7	1		SUN	1
PROGRAM : WSBT22 NEWS AT 11 RA35+ : 3.1 CON COM1: WSBT22 NEWS AT 11												
38			1135P-1237A	30		\$375.00	10/2	10/8	1		TU-F,M	1
PROGRAM : LATE SHOW WITH STEPHEN COLBERT RA35+ : 1.4 CON COM1: LATE SHOW WITH STEPHEN COLBERT												

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\$\$\$ MOD# 2: APPROVED REV #0 \$\$\$

:LINE#:	REP	:CD:	TIME PERIOD	: LGTH :	SEC :	RATE	: START	: END	:SPTS:	WEEK :	DAYS	:TOTL:
:	:LINE#:	:	:	:	:	:	: DATE	: DATE	: /WK:	INVT :	:	:SPTS:
39			1135P-1235A	30		\$270.00	10/6	10/6	0		SAT	0
PROGRAM : BLUE BLOODS - A												
RA35+ : 1.3												
CON COM1: BLUE BLOODS - A												
40			400P-800P	30		\$2,000.00	10/7	10/7	1		SUN	1
PROGRAM : NFL LATE NON COLTS												
RA35+ : 15.5												
CON COM1: NFL LATE NON COLTS												
41			700A-900A	30		\$375.00	10/2	10/8	1		TU-F,M	1
PROGRAM : CBS THIS MORNING												
RA35+ : 3.9												
CON COM1: CBS THIS MORNING												
42			530A-600A	30		\$60.00	10/6	10/6	1		SAT	1
PROGRAM : HOUSECALLS												
RA35+ : 0.2												
CON COM1: HOUSECALLS												
43			600A-630A	30		\$60.00	10/6	10/6	1		SAT	1
PROGRAM : TODAY'S HOMEOWNER												
RA35+ : 0.6												
CON COM1: TODAY'S HOMEOWNER												
44			630A-900A	30		\$375.00	10/6	10/6	1		SAT	1
PROGRAM : WSBT22 FIRST IN THE MORNING SATURD												
RA35+ : 2.3												
CON COM1: WSBT22 FIRST IN THE MORNING SATURD												
45			900A-1100A	30		\$300.00	10/6	10/6	1		SAT	1
PROGRAM : CBS THIS MORNING SATURDAY												
RA35+ : 2.6												
CON COM1: CBS THIS MORNING SATURDAY												

OCT/18 48710.00

CONTRACT TOTAL 48710.00
TOTAL SPOTS 55

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REP HEADLINE# 9104657 TRF# 983218

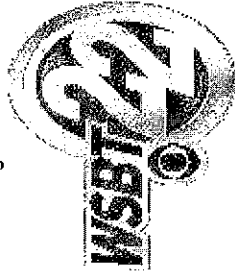
\$\$\$ MOD# 2: APPROVED REV #0 \$\$\$

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START	:END	:SPTS	:WEEK	:DAYS	:TOTL
:	:LINE#	:	:	:	:	:	:DATE	:DATE	: /WK	: INVT	:	:SPTS

MARKET TOTALS	\$105,891	WSBT 46%	WBND 9%	WNDU 32%	WSJV 0%	WHME 0%	WCWW 4%	CABL 0%				
			ESBT 9%									

SVC- NSI

DEMOS- RA35+*



WSBT TV
1301 East Douglas Rd
Mishawaka, IN 46545-1723
(574) 233-3141

www.wsbttv.com

CONTRACT

<u>Contract / Revision</u> 983218 /		<u>Alt Order #</u> 09104657
<u>Product</u> 163/173/6513 - MAJORITY FORWARD		
<u>Contract Dates</u> 10/02/18 - 10/08/18	<u>Estimate #</u> 6513	
<u>Advertiser</u> Majority Forward	<u>Original Date / Revision</u> 09/13/18 / 09/13/18	
<u>Billing Cycle</u> WEEKLY	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSBT	<u>Account Executive</u> Philadelphia HRP/PH	<u>Sales Office</u> HRP Philadelphia
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Age Code</u> 9914573	<u>Advertiser Code</u>	<u>Product 1/2</u> 173
<u>Agency Ref</u> 7041	<u>Advertiser Ref</u> 85733	

And:

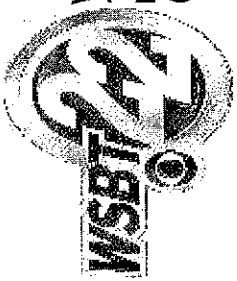
Waterfront Strategies
3050 K St NW Ste 100
Washington, DC 20007

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WSBT	10/02/18	10/08/18	M-F 4a-5a CBS MORNING	N4:30 AM-5:00 AM		:30				NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
		Week: 10/02/18	10/08/18	MTWTF--	1			\$60.00	0.10				
D 2	WSBT	10/07/18	10/07/18	Su WSBT News @ 6a	6:00 AM-7:00 AM		:30				NM		
N 3	WSBT	10/07/18	10/07/18	Su 9a/CBS Sunday Morning	9:00 AM-10:30 AM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
		Week: 10/02/18	10/08/18	-----1	1			\$525.00	6.50				
N 4	WSBT	10/07/18	10/07/18	Su 1030a/Face The Nation	10:30 AM-11:30 AM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
		Week: 10/02/18	10/08/18	-----1	1			\$375.00	3.60				
N 5	WSBT	10/02/18	10/08/18	RACHAEL RAY	9:00 AM-10:00 AM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
		Week: 10/02/18	10/08/18	MTWTF--	1			\$240.00	2.50				
N 6	WSBT	10/02/18	10/08/18	LETS MAKE A DEAL	10:00 AM-11:00 AM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
		Week: 10/02/18	10/08/18	MTWTF--	1			\$375.00	2.90				
N 7	WSBT	10/02/18	10/08/18	PRICE IS RIGHT	11:00 AM-12:00 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
		Week: 10/02/18	10/08/18	MTWTF--	1			\$525.00	5.20				
N 8	WSBT	10/02/18	10/08/18	M-F WSBT News Midday	12:00 PM-12:30 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
		Week: 10/02/18	10/08/18	MTWTF--	1			\$450.00	6.60				
N 9	WSBT	10/02/18	10/08/18	M-F 1230p-2p SOAPS	12:30 PM-2:00 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
		Week: 10/02/18	10/08/18	MTWTF--	1			\$450.00	3.30				
N 10	WSBT	10/02/18	10/08/18	THE TALK	2:00 PM-3:00 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
		Week: 10/02/18	10/08/18	MTWTF--	1			\$270.00	2.00				
N 11	WSBT	10/02/18	10/08/18	ELLEN	3:00 PM-4:00 PM		:30				NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
		Week: 10/02/18	10/08/18	MTWTF--	1			\$450.00	2.80				
N 12	WSBT	10/02/18	10/08/18	M-F WSBT 1st Thing @ 5a	5:00 AM-5:30 AM		:30				NM		

(* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30: Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty: We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.



WSBT TV
1301 East Douglas Rd
Mishawaka, IN 46545-1723
(574) 233-3141

www.wsbttv.com

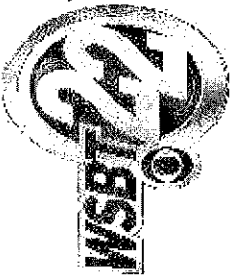
<u>Contract / Revision</u> 983218 /		<u>Alt Order #</u> 09104657
<u>Contract Dates</u> 10/02/18 - 10/08/18	<u>Product</u> 163173/6513 - MAJOR	<u>Estimate #</u> 6513
<u>Advertiser</u> Majority Forward	<u>Original Date / Revision</u> 09/13/18 / 09/13/18	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week: 10/02/18		10/08/18	10/08/18	MTWTF--				1	\$315.00	1.20			
N 13	WSBT	10/02/18	10/08/18	M-F WSBT News @ 4p	4:00 PM-5:00 PM		:30				NM	1	\$450.00
Week: 10/02/18		10/08/18	10/08/18	MTWTF--				1	\$450.00	4.20			
N 14	WSBT	10/02/18	10/08/18	M-F WSBT News @ 5p	5:00 PM-5:30 PM		:30				NM	1	\$900.00
Week: 10/02/18		10/08/18	10/08/18	MTWTF--				1	\$900.00	6.20			
N 15	WSBT	10/02/18	10/08/18	M-F WSBT News @ 530p	5:30 PM-6:00 PM		:30				NM	1	\$900.00
Week: 10/02/18		10/08/18	10/08/18	MTWTF--				1	\$900.00	6.70			
N 16	WSBT	10/02/18	10/08/18	M-F WSBT News @ 6p	6:00 PM-6:30 PM		:30				NM	2	\$2,100.00
Week: 10/02/18		10/08/18	10/08/18	MTWTF--				2	\$1,050.00	9.40			
N 17	WSBT	10/02/18	10/08/18	M-F 630p/CBS Evening News	6:30 PM-7:00 PM		:30				NM	2	\$3,900.00
Week: 10/02/18		10/08/18	10/08/18	MTWTF--				2	\$1,950.00	9.30			
D 18	WSBT	10/06/18	10/06/18	Sa WSBT News @ 6p	6:00 PM-6:30 PM		:30				NM		
D 19	WSBT	10/06/18	10/06/18	Sa 630p/CBS Evening News	6:30 PM-7:00 PM		:30				NM		
N 20	WSBT	10/07/18	10/07/18	Su WSBT News @ 6p	6:00 PM-6:30 PM		:30				NM		
Week: 10/02/18		10/08/18	10/08/18	-----1-				1	\$375.00	2.10			
N 21	WSBT	10/02/18	10/08/18	WHEEL OF FORTUNE	7:00 PM-7:30 PM		:30				NM		
Week: 10/02/18		10/08/18	10/08/18	MTWTF--				5	\$975.00	11.40			
N 22	WSBT	10/02/18	10/08/18	JEOPARDY	7:30 PM-8:00 PM		:30				NM		
Week: 10/02/18		10/08/18	10/08/18	MTWTF--				5	\$1,125.00	12.00			
N 23	WSBT	10/02/18	10/08/18	M-F WSBT 1st Thing @ 530	5:30 AM-6:00 AM		:30				NM		
Week: 10/02/18		10/08/18	10/08/18	MTWTF--				1	\$420.00	1.90			
N 24	WSBT	10/06/18	10/06/18	JEOPARDY	7:30 PM-8:00 PM		:30				NM		
Week: 10/02/18		10/08/18	10/08/18	-----1-				1	\$270.00	5.60			
N 25	WSBT	10/08/18	10/08/18	BIG BANG / KEVIN CAN	8:00 PM-9:00 PM		:30				NM		
Week: 10/02/18		10/08/18	10/08/18	1-----				1	\$2,250.00	8.90			
N 26	WSBT	10/08/18	10/08/18	KEVIN WAIT / ME MYSELF	9:00 PM-10:00 PM		:30				NM		
Week: 10/02/18		10/08/18	10/08/18	1-----				1	\$2,250.00	8.90			
N 27	WSBT	10/02/18	10/02/18	NCIS	8:00 PM-9:00 PM		:30				NM		
Week: 10/02/18		10/08/18	10/08/18	-1-----				1	\$2,700.00	11.10			
N 28	WSBT	10/02/18	10/02/18	NCIS NEW ORLEANS	10:00 PM-11:00 PM		:30				NM		
Week: 10/02/18		10/08/18	10/08/18	-1-----				1	\$1,200.00	6.50			
N 29	WSBT	10/03/18	10/03/18	SURVIVOR	8:00 PM-9:00 PM		:30				NM		
Week: 10/02/18		10/08/18	10/08/18	--1----				1	\$2,400.00	7.80			
N 30	WSBT	10/04/18	10/04/18	BIG BANG / YOUNG SHIELD	8:00 PM-9:00 PM		:30				NM		

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WSBT TV
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Mishawaka, IN 46545-1723
(574) 233-3141

www.wsbttv.com

<u>Contract / Revision</u>		<u>Alt Order #</u>
983218 /		09104657
<u>Product</u>		<u>Estimate #</u>
163/173/6513 - MAJOR1		6513
<u>Contract Dates</u>		<u>Original Date / Revision</u>
10/02/18 - 10/08/18		09/13/18 / 09/13/18
<u>Advertiser</u>		
Majority Forward		

*Line	Ch	Start Date	End Date	Description	Weekdays	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
Week: 10/02/18		10/08/18	10/08/18	---	1---									
N 31	WSBT	10/06/18	10/06/18	48 HOURS		10:00 PM-11:00 PM		:30				NM	1	\$600.00
Week: 10/02/18		10/08/18	10/08/18	---	1-									
N 32	WSBT	10/07/18	10/07/18	60 MINUTES		7:00 PM-8:00 PM		:30				NM	1	\$1,800.00
Week: 10/02/18		10/08/18	10/08/18	---	1-									
N 33	WSBT	10/07/18	10/07/18	MADAM SECRETARY		10:00 PM-11:00 PM		:30				NM	1	\$1,200.00
Week: 10/02/18		10/08/18	10/08/18	---	1-									
N 34	WSBT	10/02/18	10/08/18	M-F WSBT 1st Thing @ 6a		6:00 AM-7:00 AM		:30				NM	1	\$750.00
Week: 10/02/18		10/08/18	10/08/18	MTWTF--										
N 35	WSBT	10/02/18	10/08/18	M-F WSBT Late News		11:00 PM-11:35 PM		:30				NM	1	\$750.00
Week: 10/02/18		10/08/18	10/08/18	MTWTF--										
N 36	WSBT	10/06/18	10/06/18	Sa WSBT Late News		11:00 PM-11:35 PM		:30				NM	1	\$525.00
Week: 10/02/18		10/08/18	10/08/18	-----1-										
N 37	WSBT	10/07/18	10/07/18	Su WSBT Late News		11:00 PM-11:35 PM		:30				NM	1	\$525.00
Week: 10/02/18		10/08/18	10/08/18	-----1-										
N 38	WSBT	10/02/18	10/08/18	Late Show		11:35 PM-12:37 AM		:30				NM	1	\$375.00
Week: 10/02/18		10/08/18	10/08/18	MTWTF--										
D 39	WSBT	10/06/18	10/06/18	BLUE BLOODS		11:35 PM-12:37 AM		:30				NM	0	\$0.00
N 40	WSBT	10/07/18	10/07/18	CBS NFL Football Late		4:00 PM-8:00 PM		:30				NM	1	\$2,000.00
Week: 10/02/18		10/08/18	10/08/18	-----1-										
N 41	WSBT	10/02/18	10/08/18	M-F 7a //CBS This Morning		7:00 AM-9:00 AM		:30				NM	1	\$375.00
Week: 10/02/18		10/08/18	10/08/18	MTWTF--										
N 42	WSBT	10/06/18	10/06/18	HOUSECALLS		5:30 AM-6:00 AM		:30				NM	1	\$60.00
Week: 10/02/18		10/08/18	10/08/18	-----1-										
N 43	WSBT	10/06/18	10/06/18	TODAYS HOMEOWNER		6:00 AM-6:30 AM		:30				NM	1	\$60.00
Week: 10/02/18		10/08/18	10/08/18	-----1-										
N 44	WSBT	10/06/18	10/06/18	WSBT News Sat Morning		6:30 AM-9:00 AM		:30				NM	1	\$375.00
Week: 10/02/18		10/08/18	10/08/18	-----1-										
N 45	WSBT	10/06/18	10/06/18	Sa 9a//CBS This Morning		9:00 AM-11:00 AM		:30				NM	1	\$300.00
Week: 10/02/18		10/08/18	10/08/18	-----1-										
N 46	WSBT	10/07/18	10/07/18	Su WSBT News @ 6a		6:00 AM-7:30 AM		:30				NM	1	\$300.00
Week: 10/02/18		10/08/18	10/08/18	-----1-										
N 47	WSBT	10/06/18	10/06/18	FULL MEASURE / RAW TR		11:35 PM-12:37 AM		:30				NM	1	\$270.00

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<u>Contract / Revision</u> 983218 /		<u>Alt Order #</u> 09104657
<u>Contract Dates</u> 10/02/18 - 10/08/18	<u>Product</u> 163/173/6513 - MAJOR	<u>Estimate #</u> 6513
<u>Advertiser</u> Majority Forward	<u>Original Date / Revision</u> 09/13/18 / 09/13/18	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
Week: 10/02/18 - 10/08/18		10/02/18	10/08/18	----1-				1	\$270.00	1.40			
N 48	WSBT	10/07/18	10/07/18	NFL Today	12:00 PM-1:00 PM		:30				NM	1	\$375.00
Week: 10/02/18 - 10/08/18		10/02/18	10/08/18	-----S				1	\$375.00	5.20			
N 49	WSBT	10/02/18	10/08/18	THE TALK	2:00 PM-3:00 PM		:30				NM	1	\$270.00
Week: 10/02/18 - 10/08/18		10/02/18	10/08/18	MTWTF--				1	\$270.00	2.00			
Totals									345.30			55	\$48,710.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/01/18 - 10/07/18	45	\$37,460.00	(\$5,619.00)	\$31,841.00
10/08/18 - 10/14/18	10	\$11,250.00	(\$1,687.50)	\$9,562.50
Totals	55	\$48,710.00	(\$7,306.50)	\$41,403.50

Signature: _____

Date: _____

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at ...<http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

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