

Issues and Programs Lists

Station Call Letters KSMY-FM

For quarter ending April 7, 2019 to June 30, 2019

Section I : Issues

During the preceding quarter, the following were the 5-10 issues of concern in the stations service area:

- 1 SMBSD
- 2 SMBSD
- 3 SER Jobs For Progress Inc
- 4 Cuesta College
- 5 Cuesta College
- 6 Astecs
- 7 Importa Non-Profit Org

During the preceding quarter, the following programs and announcements were broadcast in

response to the issue listed above:

1 Issue No.1 (Community information)

(a) Program or PSA series title: SMBSD

Date(s) and time(s) of broadcast: April 7, 2019, 7:00AM

Duration of program or announcements: 30 Minutes

Source of material: Vangelis Garcia

Title: District Community Liaison

Summary of content, including names of hosts and guests, if any:

This program discusses the invitation of parents and community members to

participate in their LCAP 2019 survey for the benefits of our students.

2 Issue No 2 (Community Information)

(a) Program or PSA series title: SMBSD

Date(s) and time(s) of broadcast: April 14, 2019, 7:00AM

Duration of program or announcements: 30 Minutes

Source of material: Vangelis Garcia

Title: District Community Liaison

Summary of content, including names of hosts and guests, if any:

This program discusses the invitation for parents to participate in their LCAP 2019 survey

3 Issue No.3 (Education information)

(a) Program or PSA series title: SER Jobs For Progress Inc

Date(s) and time(s) of broadcast: May 12, 2019, 7:00AM

Duration of program or announcements: 30 Minutes

Source of material: Gina Lagunas

Title: Specialist Recruiter Placement

Summary of content, including names of hosts and guests, if any:

This program discusses how they can help adult people to get their GED free and they

were announcing their next graduation ceremony in August.

4 Issue No.4 (Educator information)

(a) Program or PSA series title: Cuesta College

Date(s) and time(s) of broadcast: May 17, 2019, 7:00AM

Duration of program or announcements: 30 Minutes

Source of material: Estella Vazquez

Title: Monarch Centers Program Coordinator

Summary of content, including names of hosts and guests, if any:

This program discusses how the lack of information about resources and opportunities
for higher education for the community. Their center offers support, resources from
Cuesta , local, state, and nationally to assure undocumented students and their families
understand and take advantage of opportunitites.

5 Issue No 5 (Education Information)

(a) Program or PSA series title: Cuesta College

Date(s) and time(s) of broadcast: June 16, 2019, 7:00AM

Duration of program or announcements: 30 Minutes

Source of material: Estella Vazquez

Title: Dreamer Program Coordinator

Summary of content, including names of hosts and guests, if any:

This program discusses about promoting higher education for the undocumented students
population. The 2 Monarch Center offer support and resouces for Dreamers, DACA
students and their families so they can achieve their educational and personal goals.

6 Issue No 6 (Community information)

(a) Program or PSA series title: Astecs

Date(s) and time(s) of broadcast: June 23, 2019, 7:00AM

Duration of program or announcements: 30 Minutes

Source of material: Ulises Alvarez

Title: Coach

Summary of content, including names of hosts and guests, if any:

This program discusses how they are on the way to Nationals in Nashville. Competed in
State cup advanced to regionals champions. Next stop National Representing California
Donations/ Sponsors needed.

7 Issue No 7 (Immigration information)

(a) Program or PSA series title: Importa Non-Profit Org

Date(s) and time(s) of broadcast: June 30, 2019, 7:00AM

Duration of program or announcements: 30 Minutes

Source of material: Joana Barrera

Title: Intake Coordinator

Summary of content, including names of hosts and guests, if any:

This program discusses the need to naturalize more legal permanent residents through their citizenship workshop. They don't charge for their legal services.

LAZER BROADCASTING ADVERTISING AGREEMENT

LAZER NETWORK	KXLM 102.9 FM	KSRT 107.1 FM	KSRN 107.7FM	KBBU 93.9 FM
LA MEJOR NETWORK	KLJR 96.7 FM	KJOR 104.1 FM	KFOY 106.0 AM	KAAT 103.1 FM
KXSB 101.7 FM	KOXR 910 AM 102.1 FM	KKSM 93.1 FM	KWVZ 106.3 FM	KMEN 100.5 FM
KXRS 105.7 FM	KZER 1250 AM	KSGZ 98.7 FM	KNEZ 107.3 FM	KTNS 106.0 AM
KCAL 1410 AM	KSQB 1480 AM 102.9 FM	X KMLY 95.1 FM	KZTI 105.3 FM	KMQA 100.5 FM
KAEH 100.9 FM	KLMM 94.1 FM	X KGRB 94.3 FM	KEAL 106.5 FM	KSTV - TV
KIQQ 103.7 FM	KSMY 106.7 FM	X KLMG 97.9 FM	KBQF 104.3 FM	ORDER DATE: 4/3/2019
KBTW 104.5 FM	KLUN 103.1 FM	KMZR 92.5 FM	KXTT 94.9 FM	
KIQQ 1310 AM	KXZM 93.7 FM	KGAM 106.3 FM	New Client Information	

CLIENT NAME La Voz De La Comunidad- SMBSD	NEW CONTRACT <input checked="" type="checkbox"/> REVISION RETURNING ADVERTISER <input checked="" type="checkbox"/> CANCELLATION
AGENCY NAME	NEW ADVERTISER NATIONAL LOCAL DIRECT <input checked="" type="checkbox"/> TRADE LOCAL AGENCY NTR

ADDRESS	CITY	STATE	CONTRACT DATES FROM 4/7/2019 TO 4/7/2019
PHONE	CELL	ZIP CODE	ACCOUNT EXECUTIVE House
CONTACT NAME		EMAIL	PRODUCT TYPE SMBSD
BILLING/ NOTARY		PROMOTION	
Affidavits:	Invoices:	Scripts:	END ORDER
CALENDAR	<input checked="" type="checkbox"/>	STD BROADCAST	

Line	Station	TIME PERIOD		FLIGHT DATES		SPOT LGTH	Priority Code	SPOT RATE	DAYS OF WEEK							No. Wks.	SPOTS P/WK	TOTAL DOLLARS	
		FROM	TO	FROM	TO				M	T	W	TH	F	Sa	Su				
1	KSBQ	7:00AM	7:30AM	4/7/19	4/7/19	30 MIN		N/C								1	1	1	0.00
2	KLMM	7:00AM	7:30AM	4/7/19	4/7/19	30 MIN		N/C								1	1	1	0.00
3	KSMY	7:00AM	7:30AM	4/7/19	4/7/19	30 MIN		N/C								1	1	1	0.00
4																			0.00
5																			0.00
6																			0.00
7																			0.00
8																			0.00
9																			0.00
10																			0.00
11																			0.00
12																			0.00
13																			0.00
14																			0.00
15																			0.00
16																			0.00
17																			0.00
18																			0.00
19																			0.00
20																			0.00

SPECIAL INSTRUCTIONS:	GROSS TOTALS	Total Weeks	Total Spots	Total \$
		1	3	-
	LESS AGENCY COMMISSION			\$0.00
	TALENT FEE/OTHER ADDITIONS			
	NET TOTAL			\$0.00

ADVERTISING POLICY: All bills to Advertiser shall be due and payable when rendered. Balances not paid after 30 days will incur a service charge of 1.5% per month. Advertiser agrees to pay all collection costs, including, but not limited to court costs, and attorney's fees. All program and advertising content is subject to approval by LAZER BROADCASTING CORPORATION (hereinafter "LAZER"). Although LAZER will try to accommodate "last minute" copy changes, it is agreed that LAZER is not bound to effect copy changes without receiving 2 working days prior notice. If for any reason LAZER fails to broadcast Advertiser's programs or announcements, Advertiser may elect to accept "make-goods" or credit his account. Advertiser shall have no other claim against LAZER for broadcast failures regardless of cause. Advertiser shall hold LAZER harmless against all liability for slander, libel, unfair competition or trade practices, false advertising, infringement of trademarks, trade names and copyrights resulting from Advertiser's broadcasts. Unless otherwise provided herein, this agreement may be terminated by either party by giving the other party 14 days prior written notice. If Advertiser so terminated, he will pay LAZER the rate earned in accordance with the rate card on which this agreement is based (short rate), rather than the rate contracted for. This contract shall not be binding until accepted by an authorized representative (sales manager) of LAZER. Under FCC regulations, Lazer Broadcasting Corporation cannot discriminate in advertising arrangements on the basis of race or ethnicity. Any provision in any advertising agreement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void.

APPROVED BY CLIENT (SIGNATURE)	DATE	ACCEPTED BY ACCOUNT EXECUTIVE (PRINT)	(SIGNATURE)
X _____ House	4/3/2019	X House	_____
PRINT NAME	TITLE	APPROVED BY SALES MANAGER (PRINT)	(SIGNATURE)
X _____		X Carlos Pacheco	_____

Corporate Office - 200 S. "A" Street Suite 400 - Oxnard, CA 93030 - (805) 240-2070	
KXSB KXRS KAEH KCAL KBTW KIQQ - 1950 S. Sunwest Lane, Ste.302 - San Bernardino, CA 92408 - (909) 384-9750	KEAL KXTT KBQF - 6901 McDivitt Dr., Ste. D - Bakersfield, CA 93313 - (861) 827-0113
KXGM KSGZ KMLY - 600 E. Market St., Suite 200 - Ballinas, CA 93905 - (831) 422-6019	KBRN KFOY KWVZ KNEZ KZTI - 1485 Terminal Way, Suite 3 - Reno, NV 89502 - (775) 324-4819
KXZM - 777 N. First Street, Suite 200 - San Jose, CA 95112 - (408) 898-8331	KSRT KJOR - 5510 Skylane Blvd., Suite 102 - Santa Rosa, CA 95403 - (707) 284-3069
KSBB - 251 W. Main Street, Suite O - Brawley, CA 92227 - (760) 344-8868	KLMM KSBQ KSMY KLUN - 312 E. Mill St., Suite 302 - Santa Maria, CA 93454 - (805) 928-9796
KZER - 5880 Hollister Ave. - Goleta, CA 93117 - (805) 892-5089	KGRB KLMG KSTV - 298 Commerce Circle - Sacramento, CA 95815 - (916) 900-8629
KMQA - 1450 E. Bardsley Ave. - Tulare, CA 93274	KBBU - 903 Kansas Ave., Suite F - Modesto, CA 95351 - (209) 284-0661
KAAT KTNS KMEN - 320 W. Bedford Ave., Suite 201 - Fresno, CA 93711	KGAM KMZR - 510 16th Street - Merced, CA 95340 - (209) 325-4055
KXLM KLJR KOXR - 200 S. "A" Street, Suite 400 - Oxnard, CA 93030 - (805) 240-2070	

Originating Office Use Only:		Traffic Use Only:	
Verified Dates <input checked="" type="checkbox"/>	Verified Signatures <input checked="" type="checkbox"/>	Reviewed and Accepted by:	
Verified Spot Rates <input checked="" type="checkbox"/>	Ready for Traffic <input checked="" type="checkbox"/>	Entered by:	
Arithmetic Checked <input checked="" type="checkbox"/>	Faxed/Sent (Date) 4/3/2019	2/6/2018	



Traffic & Production Order

Date 7/3/2019

Advertiser La Voz De La Comunidad

Production Fee _____

New Order Revision

Order # _____

Spot Title SMBSD

All Orders Must Include an End Date

AE House

AE Email House

of Commercials :60 _____ :30 _____ :20 _____ :15 _____

LIVE _____ Other

Spec Spot YES _____ NO

Translation Needed YES _____ NO

Talent Request _____

Male _____ Female _____

Sound Effects _____

Delivery Type Script/Tag _____ In House mp3 _____

DG Fast Channel _____ Filmcore _____ Email _____

First Spin _____ Sling Spot _____ CD _____

Yousendit _____ SendSpace _____ Other _____

Web Link/ FTP Site _____

Block Programming _____ Start Time 7:00 AM

1/2 Hr 1 Hr _____ Other _____

TV Shoot Information _____

Shoot Date _____ Shoot Time _____

Address _____ City _____

Client Approval _____

Contact Name _____ Contact Phone _____

Client Email _____

Date Needed _____

Time Needed _____

Traffic Manager	Market	Station	Cart #	Start	End
RP	Radio Lazer Network				
OS	San Bernardino	KXSB-FM			
OS	San Bernardino	KXRS-FM			
RM	Victor Valley	KBTW-FM			
RM	Salinas	KXSM-FM			
RM	Salinas	KMLY-FM			
KH	San Jose	KXZM-FM			
OS	Merced	KMZR-FM			
RM	Modesto	KBBU-FM			
AM	Sacramento	KGRB-FM			
RP	Oxnard-Ventura	KXLM-FM			
RM	Santa Barbara	KZER-AM			
RM	Bakersfield	KEAL-FM			
OS	Reno	KSRN-FM			
AM	Santa Rosa	KSRT-FM			
AM	Santa Maria	KLMM-FM		4/7/19	4/7/19
AM	San Luis Obispo	KLUN-FM			
RM	El Centro	KSSB-FM			
RP	La Mejor Network				
RP	Oxnard-Ventura	KLJR-FM			
RM	Bakersfield	KXTT-FM			
OS	Merced	KGAM-FM			
CS	Santa Maria/ Lompoc	KSMY-FM		4/7/19	4/7/19
AM	Santa Rosa	KJOR-FM			
RP	La Mexicana Network				
AM	Santa Maria	KSBQ-AM		4/7/19	4/7/19
OS	San Bernardino	KCAL-AM			
RP	Oxnard-Ventura	KOXR-FM/AM			
OS	Reno/ Sparks	KFOY-AM			
AM	Sacramento	KLMG-FM			
SM	Sacramento	KSAO-TV			
SM	Sacramento	KSTV-TV			
Rotation			(if less than 100%, see below)		
Product			_____		
Est. #			_____		
ISCI Code			_____		

Spot Title/ ISCI CODE	Cart #	Length	Rotation	Station(s)	Start Date	End Date
SMBSD		1/2 hour	100%	KLMM/KSMY/KSBQ	4/7/2019	4/7/2019

Special Instructions Program In house

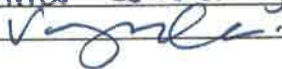
Please allow 48 hours for quality Production

Production Department Use Only	Traffic Department Use Only
Date Completed _____	Date Completed _____
Producer _____	Traffic Director _____
Traffic Managers RP- Rosa Pena rosap@radiolazer.com OS-Oscar Sandavol oscar@radiolazer.com SM-Sylvia Martinez smartinez@radiolazer.com KH-Kim Herrera kherrera@radiolazer.com RM-Rebeca Marquez rmarquez@radiolazer.com CS-Cynthia Salcido csalcido@radiolazer.com AM-Amanda Michael amichael@radiolazer.com	

LAZER BROADCASTING

200 South A Street Suite #400
Oxnard, CA 93030
Phone: 805-240-2070 Fax 240-5960

ASCERTAINMENT FORM

Organization: SMBSO
Representative: Vangelis Garcia
Title: District Community Liaison
Signature: 

Problems & Issues facing our community

Inviting parents & Community members to
participate in our LCAP 2019 Survey
for the benefit of our students.

Date Recorded: 4/2/19
To be aired on: 4/7/19 KSBQ-KSMY-KLMM

LAZER BROADCASTING ADVERTISING AGREEMENT

LAZER NETWORK	KXLM 102.9 FM	KSRT 107.1 FM	KSRN 107.7 FM	KBBU 93.9 FM
LA MEJOR NETWORK	KLJR 96.7 FM	KJOR 104.1 FM	KFOY 106.0 AM	KAAT 103.1 FM
KXSB 101.7 FM	KOXR 91.0 AM 102.1 FM	KXSM 93.1 FM	KWNZ 106.3 FM	KMEN 100.5 FM
KXRS 105.7 FM	KZER 1250 AM	KSGZ 98.7 FM	KNEZ 107.3 FM	KTNS 106.0 AM
KCAL 1410 AM	KSQB 1480 AM 102.9 FM	X KMLY 95.1 FM	KZTI 105.3 FM	KMQA 100.5 FM
KAEH 100.9 FM	KLMM 94.1 FM	X KGRB 94.3 FM	KEAL 106.5 FM	KSTV - TV
KIQQ 103.7 FM	KSMY 106.7 FM	X KLMG 97.9 FM	KBQF 104.3 FM	
KBTW 104.5 FM	KLUN 103.1 FM	KMZR 92.5 FM	KXTT 94.9 FM	
KIQQ 1310 AM	KXZM 93.7 FM	KGAM 106.3 FM	New Client Information	

ORDER DATE: 4/9/2019

CLIENT NAME La Voz De La Comunidad- SMBSD		NEW CONTRACT	X	REVISION	
AGENCY NAME		RETURNING ADVERTISER	X	CANCELLATION	
ADDRESS		NEW ADVERTISER		NATIONAL	
CITY		LOCAL DIRECT	X	TRADE	
STATE		LOCAL AGENCY		NTR	
PHONE		CONTRACT DATES			
CELL		FROM	4/14/2019	TO	4/14/2019
ZIP CODE		ACCOUNT EXECUTIVE House			
CONTACT NAME		PRODUCT TYPE SMBSD			
EMAIL		BILLING/ NOTARY		PROMOTION	
		Affidavits:	Invoices:	Scripts:	
		CALENDAR	X	STD BROADCAST	END ORDER

Line	Station	TIME PERIOD		FLIGHT DATES		SPOT LGTH	Priority Code	SPOT RATE	DAYS OF WEEK							No. Wks	SPOTS P/WK	TOTAL DOLLARS	
		FROM	TO	FROM	TO				M	T	W	TH	F	Sa	Su				
1	KSBQ	7:00AM	7:30AM	4/14/19	4/14/19	30 MIN		N/C								1	1	1	0.00
2	KLMM	7:00AM	7:30AM	4/14/19	4/14/19	30 MIN		N/C								1	1	1	0.00
3	KSMY	7:00AM	7:30AM	4/14/19	4/14/19	30 MIN		N/C								1	1	1	0.00
4																			0.00
5																			0.00
6																			0.00
7																			0.00
8																			0.00
9																			0.00
10																			0.00
11																			0.00
12																			0.00
13																			0.00
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15																			0.00
16																			0.00
17																			0.00
18																			0.00
19																			0.00
20																			0.00

SPECIAL INSTRUCTIONS:		GROSS TOTALS		Total Weeks	Total Spots	Total \$
				1	3	-
		LESS AGENCY COMMISSION		\$0.00		
		TALENT FEE/OTHER ADDITIONS				
Payment with Contract \$		Check #	NET TOTAL			
Payment Frequency: (Weekly/Monthly)		\$	\$0.00			

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APPROVED BY CLIENT (SIGNATURE)	DATE	ACCEPTED BY ACCOUNT EXECUTIVE (PRINT)	(SIGNATURE)
X House	4/9/2019	X House	
PRINT NAME	TITLE	APPROVED BY SALES MANAGER (PRINT)	(SIGNATURE)
X		X Carlos Pacheco	

Corporate Office - 200 S. "A" Street Suite 400 - Oxnard, CA 93030 - (805) 240-2070

KXSB KXRS KAEH KCAL KBTW KIQQ - 1950 S. Sunwest Lane, Ste.302 - San Bernardino, CA 92408 - (909) 384-9750	KEAL KXTT KBQF - 6901 McDivitt Dr., Ste. D - Bakersfield, CA 93313 - (661) 827-0113
KXSM KBQZ KMLY - 800 E. Market Bl., Suite 200 - Salinas, CA 93905 - (831) 422-5019	KBRN KFOY KWNZ KNEZ KZTI - 1465 Terminal Way, Suite 3 - Reno, NV 89502 - (775) 324-4819
KXZM - 777 N. First Street, Suite 200 - San Jose, CA 95112 - (408) 899-8331	KBRT KJOR - 5510 Skylane Blvd., Suite 102 - Santa Rosa, CA 95403 - (707) 284-3069
KSBB - 251 W. Main Street, Suite O - Brawley, CA 92227 - (760) 344-5858	KLMM KSBQ KSMY KLUN - 312 E. Mill St., Suite 302 - Santa Maria, CA 93454 - (805) 928-6796
KZER - 5880 Hollister Ave. - Goleta, CA 93117 - (805) 692-5098	KGRB KLMG KSTV - 298 Commerce Circle - Sacramento, CA 95815 - (916) 900-8629
KMQA - 1450 E. Bardley Ave. - Tulare, CA 93274	KBBU - 903 Kansas Ave., Suite R - Modesto, CA 95351 - (209) 284-0961
KAAT KTNS KMEN - 320 W. Bedford Ave., Suite 201 - Fresno, CA 93711	KGAM KMZR - 510 19th Street - Merced, CA 95340 - (209) 325-4055
KXLM KLJR KOXR - 200 S. "A" Street, Suite 400 - Oxnard, CA 93030 - (805) 240-2070	

Originating Office Use Only:		Traffic Use Only:	
Verified Dates	✓	Verified Signatures	✓
Verified Spot Rates	✓	Ready for Traffic	✓
Arithmetic Checked	✓	Faxed/Sent (Date)	4/9/2019
		Reviewed and Accepted by:	
		Entered by:	
			2/6/2018



Traffic & Production Order

Date 4/9/2019

Advertiser La Voz De La Comunidad

Production Fee _____

New Order Revision

Order # _____

Spot Title SMBSD

All Orders Must Include an End Date

AE House

Traffic Manager	Market	Station	Cart #	Start	End
RP	Radio Lazer Network				
OS	San Bernardino	KXSB-FM			
OS	San Bernardino	KXRS-FM			
RM	Victor Valley	KBTW-FM			
RM	Salinas	KXSM-FM			
RM	Salinas	KMLY-FM			
KH	San Jose	KXZM-FM			
OS	Merced	KMZR-FM			
RM	Modesto	KBBU-FM			
AM	Sacramento	KGRB-FM			
RP	Oxnard-Ventura	KXLM-FM			
RM	Santa Barbara	KZER-AM			
RM	Bakersfield	KEAL-FM			
OS	Reno	KSRN-FM			
AM	Santa Rosa	KSRT-FM			
AM	Santa Maria	KLMM-FM		4/14/19	4/14/19
AM	San Luis Obispo	KLUN-FM			
RM	El Centro	KSSB-FM			
RP	La Mejor Network				
RP	Oxnard-Ventura	KLJR-FM			
RM	Bakersfield	KXTT-FM			
OS	Merced	KGAM-FM			
CS	Santa Maria/ Lompoc	KSMY-FM		4/14/19	4/14/19
AM	Santa Rosa	KJOR-FM			
RP	La Mexicana Network				
AM	Santa Maria	KSBQ-AM		4/14/19	4/14/19
OS	San Bernardino	KCAL-AM			
RP	Oxnard-Ventura	KOXR-FM/AM			
OS	Reno/ Sparks	KFOY-AM			
AM	Sacramento	KLGM-FM			
SM	Sacramento	KSAO-TV			
SM	Sacramento	KSTV-TV			
Rotation			(If less than 100%, see below)		
Product					
Est. #					
ISCI Code					

of Commercials :60 _____ :30 _____ :20 _____ :15 _____

LIVE _____ Other

Spec Spot YES _____ NO

Translation Needed YES _____ NO

Talent Request _____

Male _____ Female _____

Sound Effects _____

Delivery Type Script/Tag _____ In House mp3 _____

DG Fast Channel _____ Filmcore _____ Email _____

First Spin _____ Sling Spot _____ CD _____

Yousendit _____ SendSpace _____ Other _____

Web Link/ FTP Site _____

Block Programming _____ Start Time 7:00 AM

1/2 Hr 1 Hr _____ Other _____

TV Shoot Information _____

Shoot Date _____ Shoot Time _____

Address _____ City _____

Client Approval _____

Contact Name _____ Contact Phone _____

Client Email _____

Date Needed _____ Time Needed _____

Spot Title/ ISCI CODE	Cart #	Length	Rotation	Station(s)	Start Date	End Date
SMBSD		1/2 hour	100%	KLMM/KSMY/KSBQ	4/14/2019	4/14/2019

Special Instructions Program in house

Please allow 48 hours for quality Production

Production Department Use Only	Traffic Department Use Only
Date Completed _____	Date Completed _____
Producer _____	Traffic Director _____
Traffic Managers	
RP- Rosa Pena rosap@radiolazer.com	OS-Oscar Sandavoi oscar@radiolazer.com
KH-Kim Herrera kherrera@radiolazer.com	RM-Rebeca Marquez rmarquez@radiolazer.com
CS-Cynthia Salcido csalcido@radiolazer.com	AM-Amanda Michael amichael@radiolazer.com
	SM-Sylvia Martinez smartinez@radiolazer.com



200 South A Street Suite #400
Oxnard, CA 93030
Phone: 805-240-2070 Fax 240-5960

ASCERTAINMENT FORM

Organization: SMBSD.
Representative: Vangelis G.
Title: District Community Liaison.
Signature: [Handwritten Signature]

Problems & Issues facing our community

Inviting Parents to participate in our 2019
LCAP Survey.

Date Recorded: 4/9/19.
To be aired on: 4/15/19. KLMN-KLUN-KSBO, KSMY

LAZER BROADCASTING ADVERTISING AGREEMENT

LAZER NETWORK	KXLM 102.9 FM	KSRT 107.1 FM	KSRN 107.7 FM	KBBU 93.9 FM
LA MEJOR NETWORK	KLJR 96.7 FM	KJOR 104.1 FM	KFOY 1060 AM	KAAT 103.1 FM
KXSB 101.7 FM	KOXR 910 AM 102.1 FM	KXSM 93.1 FM	KWNZ 106.3 FM	KMEN 100.5 FM
KXRS 105.7 FM	KZER 1250 AM	KSGZ 98.7 FM	KNEZ 107.3 FM	KTNS 1060 AM
KCAL 1410 AM	KSBO 1480 AM 102.9 FM	X KMLY 95.1 FM	KZTI 105.3 FM	KMQA 100.5 FM
KAEH 100.9 FM	KLMM 94.1 FM	X KGRB 94.3 FM	KEAL 106.5 FM	KSTV - TV
KIQQ 103.7 FM	KSMY 106.7 FM	X KLMG 97.9 FM	KBQF 104.3 FM	
KBTW 104.5 FM	KLUN 103.1 FM	KMZR 92.5 FM	KXTT 94.9 FM	
KIQQ 1310 AM	KXZM 93.7 FM	KGAM 106.3 FM		

ORDER DATE: 5/7/2019

CLIENT NAME La Voz De La Comunidad- SER-Jobs For Progress Inc	NEW CONTRACT	X	REVISION	
AGENCY NAME	RETURNING ADVERTISER	X	CANCELLATION	
ADDRESS	NEW ADVERTISER		NATIONAL	
	LOCAL DIRECT	X	TRADE	
	LOCAL AGENCY		NTR	

CITY	STATE	CONTRACT DATES	
		FROM	TO
		5/12/2019	5/12/2019
PHONE	CELL	ACCOUNT EXECUTIVE	House
	ZIP CODE	PRODUCT TYPE	SER-Jobs For Progress Inc
CONTACT NAME	EMAIL	BILLING/ NOTARY	PROMOTION
		Affidavits:	Invoices
		Scripts	
		CALENDAR	X
		STD BROADCAST	
		END ORDER	

Line	Station	TIME PERIOD		FLIGHT DATES		SPOT LGTH	Priority Code	SPOT RATE	DAYS OF WEEK							No. Wks.	SPOTS P/WK	TOTAL DOLLARS	
		FROM	TO	FROM	TO				M	T	W	TH	F	Sa	Su				
1	KSBO	7:00AM	7:30AM	5/12/19	5/12/19	30 MIN		N/C								1	1	1	0.00
2	KLMM	7:00AM	7:30AM	5/12/19	5/12/19	30 MIN		N/C								1	1	1	0.00
3	KSMY	7:00AM	7:30AM	5/12/19	5/12/19	30 MIN		N/C								1	1	1	0.00
4																			0.00
5																			0.00
6																			0.00
7																			0.00
8																			0.00
9																			0.00
10																			0.00
11																			0.00
12																			0.00
13																			0.00
14																			0.00
15																			0.00
16																			0.00
17																			0.00
18																			0.00
19																			0.00
20																			0.00

SPECIAL INSTRUCTIONS:	GROSS TOTALS	Total Weeks	Total Spots	Total \$
		1	3	-
	LESS AGENCY COMMISSION			\$0.00
Payment with Contract \$	Check #	TALENT FEE/OTHER ADDITIONS		
Payment Frequency: (Weekly/Monthly)	\$	NET TOTAL		\$0.00

ADVERTISING POLICY: All bills to Advertiser shall be due and payable when rendered. Balances not paid after 30 days will incur a service charge of 1.5% per month. Advertiser agrees to pay all collection costs, including, but not limited to, court costs, and attorney's fees. All program and advertising content is subject to approval by LAZER BROADCASTING CORPORATION (hereinafter "LAZER"). Although LAZER will try to accommodate "last minute" copy changes, it is agreed that LAZER is not bound to effect copy changes without receiving 2 working days prior notice. If for any reason LAZER fails to broadcast Advertiser's programs or announcements, Advertiser may elect to accept "make-goods" or credit his account. Advertiser shall have no other claim against LAZER for broadcast failures regardless of cause. Advertiser shall hold LAZER harmless against all liability for slander, libel, unfair competition or trade practices, false advertising, infringement of trademarks, trade names and copyrights resulting from Advertiser's broadcasts. Unless otherwise provided herein, this agreement may be terminated by either party by giving the other party 14 days prior written notice. If Advertiser so terminated, he will pay LAZER the rate earned in accordance with the rate card on which this agreement is based (short rate), rather than the rate contracted for. This contract shall not be binding until accepted by an authorized representative (sales manager) of LAZER. Under FCC regulations, Lazer Broadcasting Corporation cannot discriminate in advertising arrangements on the basis of race or ethnicity. Any provision in any advertising agreement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void.

APPROVED BY CLIENT (SIGNATURE)	DATE	ACCEPTED BY ACCOUNT EXECUTIVE (PRINT)	(SIGNATURE)
X House	5/7/2019	X House	
PRINT NAME	TITLE	APPROVED BY SALES MANAGER (PRINT)	(SIGNATURE)
X		X Carlos Pacheco	

Corporate Office - 200 S. "A" Street Suite 400 - Oxnard, CA 93030 - (805) 240-2070

KXBB KXRS KAEH KCAL KBTW KIQQ - 1950 S. Sunwest Lane, Ste 302 - San Bernardino, CA 92408 - (909) 384-9750	KEAL KXTT KBQF - 6901 McDivitt Dr., Ste. D - Bakerfield, CA 93313 - (861) 827-0113
KXSM KSGZ KMLY - 600 E. Market St., Suite 200 - Salinas, CA 93905 - (831) 422-5019	KSRN KFOY KWNZ KNEZ KZTI - 1465 Terminal Way, Suite 3 - Reno, NV 89502 - (775) 324-4819
KXZM - 777 N. First Street, Suite 200 - San Jose, CA 95112 - (408) 899-8331	KSRT KJOR - 5510 Skylane Blvd., Suite 102 - Santa Rosa, CA 95403 - (707) 284-3089
KSBB - 251 W. Main Street, Suite O - Brawley, CA 92227 - (760) 344-5868	KLMM KSBO KSMY KLUN - 312 E. Mill St., Suite 302 - Santa Maria, CA 93454 - (805) 928-9796
KZER - 5880 Hollister Ave. - Goleta, CA 93117 - (805) 682-5089	KGRB KLMG KSTV - 298 Commerce Circle - Sacramento, CA 95815 - (916) 900-8829
KMQA - 1450 E. Berkeley Ave. - Tulare, CA 93274	KBBU - 903 Kansas Ave., Suite F - Modesto, CA 95351 - (209) 284-0981
KAAT KTNB KMEN - 320 W. Bedford Ave., Suite 201 - Fresno, CA 93711	KGAM KMZR - 510 19th Street - Merced, CA 95340 - (208) 325-4055
KXLM KLJR KOXR - 200 S. "A" Street, Suite 400 - Oxnard, CA 93030 - (805) 240-2070	

Originating Office Use Only:		Traffic Use Only:	
Verified Dates	✓	Reviewed and Accepted by:	
Verified Spot Rates	✓	Entered by:	
Arithmetic Checked	✓		
Ready for Traffic	✓		
Faxed/Sent (Date)	5/7/2019		
			2/6/2018



Traffic & Production Order

Date 5/7/2019

Advertiser La Voz De La Comunidad

Production Fee _____

New Order Revision

Order # _____

Spot Title SER-Jobs For Progress Inc

All Orders Must Include an End Date

AE House

Traffic Manager	Market	Station	Cart #	Start	End
RP	Radio Lazer Network				
OS	San Bernardino	KXSB-FM			
OS	San Bernardino	KXRS-FM			
RM	Victor Valley	KBTW-FM			
RM	Selinas	KXSM-FM			
RM	Selinas	KMLY-FM			
KH	San Jose	KXZM-FM			
OS	Merced	KMZR-FM			
RM	Modesto	KBBU-FM			
AM	Sacramento	KGRB-FM			
RP	Oxnard-Ventura	KXLM-FM			
RM	Santa Barbara	KZER-AM			
RM	Bakersfield	KEAL-FM			
OS	Reno	KSRN-FM			
AM	Santa Rosa	KSRT-FM			
AM	Santa Maria	KLMM-FM		5/12/19	5/12/19
AM	San Luis Obispo	KLUN-FM			
RM	El Centro	KSSB-FM			
RP	La Mejor Network				
RP	Oxnard-Ventura	KLJR-FM			
RM	Bakersfield	KXTT-FM			
OS	Merced	KGAM-FM			
CS	Santa Maria/ Lompoc	KSMY-FM		5/12/19	5/12/19
AM	Santa Rosa	KJOR-FM			
RP	La Mexicana Network				
AM	Santa Maria	KSBQ-AM		5/12/19	5/12/19
OS	San Bernardino	KCAL-AM			
RP	Oxnard-Ventura	KOXR-FM/AM			
OS	Reno/ Sparks	KFOY-AM			
AM	Sacramento	KLMG-FM			
SM	Sacramento	KSAO-TV			
SM	Sacramento	KSTV-TV			
Rotation			(if less than 100%, see below)		
Product					
Est. #					
ISCI Code					

of Commercials :60 _____ :30 _____ :20 _____ :15 _____

LIVE _____ Other

Spec Spot YES _____ NO

Translation Needed YES _____ NO

Talent Request _____

Male _____ Female _____

Sound Effects _____

Delivery Type Script/Tag _____ In House mp3 _____

DG Fast Channel _____ Filmcore _____ Email _____

First Spin _____ Sling Spot _____ CD _____

Yousendit _____ SendSpace _____ Other _____

Web Link/ FTP Site _____

Block Programming _____ Start Time 7:00 AM

1/2 Hr 1 Hr _____ Other _____

TV Shoot Information _____

Shoot Date _____ Shoot Time _____

Address _____ City _____

Client Approval _____

Contact Name _____ Contact Phone _____

Client Email _____

Date Needed _____

Time Needed _____

Spot Title/ ISCI CODE	Cart #	Length	Rotation	Station(s)	Start Date	End Date
SER-Jobs For Progress Inc		1/2 hour	100%	KLMM/KSMY/KSBQ	5/12/2019	5/12/2019

Special Instructions Program in house

Please allow 48 hours for quality Production

Production Department Use Only		Traffic Department Use Only	
Date Completed _____	Producer _____	Date Completed _____	Traffic Director _____
Traffic Managers			
RP- Rosa Pena rosap@radiolazer.com	OS-Oscar Sandavol oscar@radiolazer.com	SM-Sylvia Martinez smartinez@radiolazer.com	
KH-Kim Herrera kherrera@radiolazer.com	RM-Rebeca Marquez rmarquez@radiolazer.com		
CS-Cynthia Saicido csaicido@radiolazer.com	AM-Amanda Michael amichael@radiolazer.com		

LAZER  BROADCASTING

200 South A Street Suite #400
Oxnard, CA 93030
Phone: 805-240-2070 Fax 240-5960

ASCERTAINMENT FORM

Organization: SERVICES FOR PROGRESS INC
Representative: SIM LAGUNAS
Title: specialist Recruiter Placement
Signature: [Signature]

Problems & Issues facing our community

We help adult people to get their
GED free, announcing our next
graduation ceremony on August.

Date Recorded: 3/7/19
To be aired on: 3/12/19 KSBP - K-LON - KSMY - KLMM

LAZER BROADCASTING ADVERTISING AGREEMENT

LAZER NETWORK	KXLM 102.9 FM	KSRT 107.1 FM	KSRN 107.7 FM	KBBU 93.9 FM
LA MEJOR NETWORK	KLJR 96.7 FM	KJOR 104.1 FM	KFOY 1060 AM	KAAT 103.1 FM
KXSB 101.7 FM	KOXR 910 AM 102.1 FM	KXSM 93.1 FM	KWNZ 106.3 FM	KMEN 100.5 FM
KXRS 105.7 FM	KZER 1250 AM	KSGZ 98.7 FM	KNEZ 107.3 FM	KTNS 1060 AM
KCAL 1410 AM	KSBB 1480 AM 102.9 FM	X KMLY 95.1 FM	KZTI 105.3 FM	KMQA 100.5 FM
KAEH 100.9 FM	KLMM 94.1 FM	X KGRB 94.3 FM	KEAL 106.5 FM	KSTV - TV
KIQQ 103.7 FM	KSMY 106.7 FM	X KLMG 97.9 FM	KBQF 104.3 FM	
KBTW 104.5 FM	KLUN 103.1 FM	KMZR 92.5 FM	KXTT 94.9 FM	ORDER DATE: 5/14/2019
KIQQ 1310 AM	KXZM 93.7 FM	KGAM 106.3 FM	New Client Information	

CLIENT NAME La Voz De La Comunidad- Cuesta College	NEW CONTRACT	X	REVISION	
AGENCY NAME	RETURNING ADVERTISER	X	CANCELLATION	
ADDRESS	NEW ADVERTISER		NATIONAL	
	LOCAL DIRECT	X	TRADE	
	LOCAL AGENCY		NTR	

CITY	STATE	CONTRACT DATES	
		FROM	TO
		5/19/2019	5/19/2019
PHONE	CELL	ZIP CODE	ACCOUNT EXECUTIVE House
			PRODUCT TYPE Cuesta College
			BILLING/ NOTARY
			PROMOTION

CONTACT NAME	EMAIL	Affidavits:	Invoices	Scripts	END ORDER
		CALENDAR	X	STD BROADCAST	

Line	Station	TIME PERIOD		FLIGHT DATES		SPOT LGTH	Priority Code	SPOT RATE	DAYS OF WEEK							No. Wks	SPOTS P/WK	TOTAL DOLLARS
		FROM	TO	FROM	TO				M	T	W	TH	F	Sa	Su			
1	KSBB	7:00AM	7:30AM	5/19/19	5/19/19	30 MIN		N/C								1	1	0.00
2	KLMM	7:00AM	7:30AM	5/19/19	5/19/19	30 MIN		N/C								1	1	0.00
3	KSMY	7:00AM	7:30AM	5/19/19	5/19/19	30 MIN		N/C								1	1	0.00
4																		0.00
5																		0.00
6																		0.00
7																		0.00
8																		0.00
9																		0.00
10																		0.00
11																		0.00
12																		0.00
13																		0.00
14																		0.00
15																		0.00
16																		0.00
17																		0.00
18																		0.00
19																		0.00
20																		0.00

SPECIAL INSTRUCTIONS:	GROSS TOTALS	Total Weeks	Total Spots	Total \$
		1	3	-
		LESS AGENCY COMMISSION		\$0.00
		TALENT FEE/OTHER ADDITIONS		
Payment with Contract \$	Check #			
Payment Frequency: (Weekly/Monthly)	\$	NET TOTAL		\$0.00

ADVERTISING POLICY: All bills to Advertiser shall be due and payable when rendered. Balances not paid after 30 days will incur a service charge of 1.5% per month. Advertiser agrees to pay all collection costs, including, but not limited to court costs, and attorney's fees. All program and advertising content is subject to approval by LAZER BROADCASTING CORPORATION (hereinafter "LAZER"). Although LAZER will try to accommodate "last minute" copy changes, it is agreed that LAZER is not bound to effect copy changes without receiving 2 working days prior notice. If for any reason LAZER fails to broadcast Advertiser's programs or announcements, Advertiser may elect to accept "make-goods" or credit his account. Advertiser shall have no other claim against LAZER for broadcast failures regardless of cause. Advertiser shall hold LAZER harmless against all liability for slander, libel, unfair competition or trade practices, false advertising, infringement of trademarks, trade names and copyrights resulting from Advertiser's broadcasts. Unless otherwise provided herein, this agreement may be terminated by either party by giving the other party 14 days prior written notice. If Advertiser so terminated, he will pay LAZER the rate earned in accordance with the rate card on which this agreement is based (short rate), rather than the rate contracted for. This contract shall not be binding until accepted by an authorized representative (sales manager) of LAZER. Under FCC regulations, Lazer Broadcasting Corporation cannot discriminate in advertising arrangements on the basis of race or ethnicity. Any provision in any advertising agreement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void.

APPROVED BY CLIENT (SIGNATURE)	DATE	ACCEPTED BY ACCOUNT EXECUTIVE (PRINT)	(SIGNATURE)
X House	5/14/2019	X House	
PRINT NAME	TITLE	APPROVED BY SALES MANAGER (PRINT)	(SIGNATURE)
X		X Carlos Pacheco	

Corporate Office - 200 S. "A" Street Suite 400 - Oxnard, CA 93030 - (805) 240-2070

KXSB KXRS KAEH KCAL KBTW KIQQ - 1950 S. Sunwest Lane, Ste.302 - San Bernardino, CA 92408 - (909) 384-9750	KEAL KXTT KBQF - 6901 McDivitt Dr., Ste. D - Bakersfield, CA 93313 - (861) 827-0113
KXSM KSGZ KMLY - 600 E. Market St., Suite 200 - Salinas, CA 93805 - (831) 422-5019	KSRT KJOR - 5510 Skylane Blvd., Suite 102 - Santa Rosa, CA 95403 - (707) 284-3089
KXZM - 777 N. First Street, Suite 200 - San Jose, CA 95112 - (408) 890-8331	KLMM KSBQ KSMY KLUN - 312 E. Mill St., Suite 302 - Santa Maria, CA 93454 - (805) 928-9796
KSSB - 251 W. Main Street, Suite O - Brawley, CA 92227 - (780) 344-5858	KGRB KLMG KSTV - 298 Commerce Circle - Sacramento, CA 95815 - (916) 900-8629
KZER - 5880 Hollister Ave. - Goleta, CA 93117 - (805) 892-5089	KBBU - 903 Kansas Ave., Suite F - Modesto, CA 95351 - (209) 284-0661
KMQA - 1460 E. Berdeley Ave. - Tulare, CA 93274	KGAM KMZR - 510 19th Street - Merced, CA 95340 - (209) 325-4055
KAAT KTNB KMEN - 320 W. Bedford Ave., Suite 201 - Fresno, CA 93711	
KXLM KLJR KOXR - 200 S. "A" Street, Suite 400 - Oxnard, CA 93030 - (805) 240-2070	

Originating Office Use Only:		Traffic Use Only:	
Verified Dates	✓	Verified Signatures	✓
Verified Spot Rates	✓	Ready for Traffic	✓
Arithmetic Checked	✓	Faxed/Sent (Date)	5/14/2019
		Reviewed and Accepted by:	
		Entered by:	2/6/2018



Traffic & Production Order

Date 5/4/2019

Advertiser La Voz De La Comunidad
 New Order Revision

Production Fee _____
 Order # _____

Spot Title Cuesta College

All Orders Must Include an End Date

AE House

Traffic Manager	Market	Station	Cart #	Start	End
RP	Radio Lazer Network				
OS	San Bernardino	KXSB-FM			
OS	San Bernardino	KXRS-FM			
RM	Victor Valley	KBTW-FM			
RM	Selinas	KXSM-FM			
RM	Selinas	KMLY-FM			
KH	San Jose	KXZM-FM			
OS	Merced	KMZR-FM			
RM	Modesto	KBBU-FM			
AM	Sacramento	KGRB-FM			
RP	Oxnard-Ventura	KXLM-FM			
RM	Santa Barbara	KZER-AM			
RM	Bakersfield	KEAL-FM			
OS	Reno	KSRN-FM			
AM	Santa Rosa	KSRT-FM			
AM	Santa Maria	KLMM-FM		5/19/19	5/19/19
AM	San Luis Obispo	KLUN-FM			
RM	El Centro	KSSB-FM			
RP	La Mejor Network				
RP	Oxnard-Ventura	KLJR-FM			
RM	Bakersfield	KXTT-FM			
OS	Merced	KGAM-FM			
CS	Santa Maria/ Lompoc	KSMY-FM		5/19/19	5/19/19
AM	Santa Rosa	KJOR-FM			
RP	La Mexicana Network				
AM	Santa Maria	KSBQ-AM		5/19/19	5/19/19
OS	San Bernardino	KCAL-AM			
RP	Oxnard-Ventura	KOXR-FM/AM			
OS	Reno/ Sparks	KFOY-AM			
AM	Sacramento	KLMG-FM			
SM	Sacramento	KSAO-TV			
SM	Sacramento	KSTV-TV			
Rotation			(If less than 100%, see below)		
Product					
Est. #					
ISCI Code					

AE Email House

of Commercials :60 _____ :30 _____ :20 _____ :15 _____
 LIVE _____ Other

Spec Spot YES _____ NO

Translation Needed YES _____ NO

Talent Request _____
 Male _____ Female _____

Sound Effects _____

Delivery Type Script/Tag _____ In House mp3 _____
 DG Fast Channel _____ Filmcore _____ Email _____
 First Spin _____ Sling Spot _____ CD _____
 YouSendIt _____ SendSpace _____ Other _____

Web Link/ FTP Site _____

Block Programming _____ Start Time 7:00 AM
 1/2 Hr 1 Hr _____ Other _____

TV Shoot Information _____
 Shoot Date _____ Shoot Time _____

Address _____ City _____

Client Approval Contact Name _____ Contact Phone _____
 Client Email _____

Date Needed _____ Time Needed _____

Spot Title/ ISCI CODE	Cart #	Length	Rotation	Station(s)	Start Date	End Date
Cuesta College		1/2 hour	100%	KLMM/KSMY/KSBQ	5/19/2019	5/19/2019

Special Instructions Program In house

Please allow 48 hours for quality Production

Production Department Use Only		Traffic Department Use Only	
Date Completed _____	Producer _____	Date Completed _____	Traffic Director _____
Traffic Managers RP- Rosa Pena rosap@radlolazer.com KH-Kim Herrera kherrera@radlolazer.com CS-Cynthia Salcido csalcido@radloaer.com		OS-Oscar Sandavol oscar@radlolazer.com RM-Rebeca Marquez rmarquez@radlolazer.com AM-Amanda Michael amichael@radlolazer.com	
SM-Sylvia Martinez smartinez@radlolazer.com			



200 South A Street Suite #400
Oxnard, CA 93030
Phone: 805-240-2070 Fax 240-5960

ASCERTAINMENT FORM

Organization: CUESTA COLLEGE
Representative: ESTELLA VAZQUEZ
Title: Monarch Centers Program Coordinator
Signature: Estella Vazquez

Problems & Issues facing our community

The lack of information about resources
and opportunities for higher education for
dreamers, in our community.

Our Center offers support, resources,
from Cuesta, local, state, and nationally
to assist undocumented students
and their families understand and take
advantage of opportunities.

Date Recorded: 5/11/19
To be aired on: 5/19/19 KSMM - KSBO, KMM

LAZER BROADCASTING ADVERTISING AGREEMENT

LAZER NETWORK	KXLM 102.9 FM	KSRT 107.1 FM	KSRN 107.7 FM	KBBU 93.9 FM
LA MEJOR NETWORK	KLJR 96.7 FM	KJOR 104.1 FM	KFOY 106.0 AM	KAAT 103.1 FM
KXSB 101.7 FM	KOXR 910 AM 102.1 FM	KXSM 93.1 FM	KWNZ 106.3 FM	KMEN 100.5 FM
KXRS 105.7 FM	KZER 1250 AM	KSGZ 98.7 FM	KNEZ 107.3 FM	KTNS 1060 AM
KCAL 1410 AM	KSQB 1480 AM 102.9 FM	X KMLY 95.1 FM	KZTI 105.3 FM	KMQA 100.5 FM
KAEH 100.9 FM	KLMM 94.1 FM	X KGRB 94.3 FM	KEAL 106.5 FM	KSTV - TV
KIQQ 103.7 FM	KSMY 106.7 FM	X KLMG 97.9 FM	KBQF 104.3 FM	
KBTW 104.5 FM	KLUN 103.1 FM	KMZR 92.5 FM	KXTT 94.9 FM	
KIQQ 1310 AM	KXZM 93.7 FM	KGAM 106.3 FM	New Client Information	

ORDER DATE: 6/14/2019

CLIENT NAME La Voz De La Comunidad- Cuesta College	NEW CONTRACT	<input checked="" type="checkbox"/>	REVISION	
	RETURNING ADVERTISER	<input checked="" type="checkbox"/>	CANCELLATION	
AGENCY NAME	NEW ADVERTISER		NATIONAL	
	LOCAL DIRECT	<input checked="" type="checkbox"/>	TRADE	
ADDRESS	LOCAL AGENCY		NTR	

CITY	STATE	CONTRACT DATES	
		FROM 6/16/2019	TO 6/16/2019
PHONE	CELL	ZIP CODE	ACCOUNT EXECUTIVE House
CONTACT NAME			PRODUCT TYPE Cuesta College
BILLING/ NOTARY		PROMOTION	

Affidavits:	Invoices:	Scripts:	END ORDER
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Line	Station	TIME PERIOD		FLIGHT DATES		SPOT LGTH	Priority Code	SPOT RATE	DAYS OF WEEK							No. Wks	SPOTS P/WK	TOTAL DOLLARS	
		FROM	TO	FROM	TO				M	T	W	TH	F	Sa	Su				
1	KSQB	7:00AM	7:30AM	6/16/19	6/16/19	30 MIN		N/C								1	1	1	0.00
2	KLMM	7:00AM	7:30AM	6/16/19	6/16/19	30 MIN		N/C								1	1	1	0.00
3	KSMY	7:00AM	7:30AM	6/16/19	6/16/19	30 MIN		N/C								1	1	1	0.00
4																			0.00
5																			0.00
6																			0.00
7																			0.00
8																			0.00
9																			0.00
10																			0.00
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15																			0.00
16																			0.00
17																			0.00
18																			0.00
19																			0.00
20																			0.00

SPECIAL INSTRUCTIONS:	GROSS TOTALS	Total Weeks	Total Spots	Total \$
		1	3	-
	LESS AGENCY COMMISSION			\$0.00
	TALENT FEE/OTHER ADDITIONS			
Payment with Contract \$	Check #			
Payment Frequency: (Weekly/Monthly)	\$	NET TOTAL		\$0.00

ADVERTISING POLICY: All bills to Advertiser shall be due and payable when rendered. Balances not paid after 30 days will incur a service charge of 1.5% per month. Advertiser agrees to pay all collection costs, including, but not limited to court costs, and attorney's fees. All program and advertising content is subject to approval by LAZER BROADCASTING CORPORATION (hereinafter "LAZER"). Although LAZER will try to accommodate "last minute" copy changes, it is agreed that LAZER is not bound to effect copy changes without receiving 2 working days prior notice. If for any reason LAZER fails to broadcast Advertiser's programs or announcements, Advertiser may elect to accept "make-goods" or credit his account. Advertiser shall have no other claim against LAZER for broadcast failures regardless of cause. Advertiser shall hold LAZER harmless against all liability for slander, libel, unfair competition or trade practices, false advertising, infringement of trademarks, trade names and copyrights resulting from Advertiser's broadcasts. Unless otherwise provided herein, this agreement may be terminated by either party by giving the other party 14 days prior written notice. If Advertiser so terminated, he will pay LAZER the rate earned in accordance with the rate card on which this agreement is based (short rate), rather than the rate contracted for. This contract shall not be binding until accepted by an authorized representative (sales manager) of LAZER. Under FCC regulations, Lazer Broadcasting Corporation cannot discriminate in advertising arrangements on the basis of race or ethnicity. Any provision in any advertising agreement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void.

APPROVED BY CLIENT (SIGNATURE) X House	DATE 6/14/2019	ACCEPTED BY ACCOUNT EXECUTIVE (PRINT) X House	(SIGNATURE)
PRINT NAME X	TITLE	APPROVED BY SALES MANAGER (PRINT) X Carlos Pacheco	(SIGNATURE)

Corporate Office - 200 S. "A" Street Suite 400 - Oxnard, CA 93030 - (805) 240-2070

KXSB KXRS KAEH KCAL KBTW KIQQ - 1950 S. Sunwest Lane, Ste.302 - San Bernardino, CA 92408 - (909) 384-9750	KEAL KXTT KBQF - 6601 McDivitt Dr., Ste. D - Bakersfield, CA 93313 - (861) 827-0113
KXSM KSGZ KMLY- 800 E. Market St., Suite 200 - Salinas, CA 93905 - (831) 422-5019	KBRN KFOY KWNZ KNEZ KZTI - 1465 Terminal Way, Suite 3 - Reno, NV 89502 - (775) 324-4819
KXZM - 777 N. First Street, Suite 200 - San Jose, CA 95112 - (408) 899-8331	KSRT KJOR - 5510 Skylane Blvd., Suite 102 - Santa Rosa, CA 95403 - (707) 284-3089
KSSB - 251 W. Main Street, Suite O - Brawley, CA 92227 - (760) 344-5858	KLMM KSQB KSMY KLUN - 312 E. Mill St., Suite 302 - Santa Maria, CA 93454 - (805) 928-9798
KZER - 5880 Hollister Ave. - Goleta, CA 93117 - (805) 692-5099	KGRB KLMG KSTV - 298 Commerce Circle - Sacramento, CA 95815 - (916) 900-8829
KMQA - 1460 E. Berkeley Ave. - Tulare, CA 93274	KBBU - 903 Kansas Ave., Suite R - Modesto, CA 95351 - (209) 284-0981
KAAT KTNS KMEN - 320 W. Bedford Ave., Suite 201 - Fresno, CA 93711	KGAM KMZR - 510 19th Street - Merced, CA 95340 - (209) 325-4055
KXLM KLJR KOXR - 200 S. "A" Street, Suite 400 - Oxnard, CA 93030 - (805) 240-2070	

Originating Office Use Only:		Traffic Use Only:	
Verified Dates <input checked="" type="checkbox"/>	Verified Signatures <input checked="" type="checkbox"/>	Reviewed and Accepted by:	
Verified Spot Rates <input checked="" type="checkbox"/>	Ready for Traffic <input checked="" type="checkbox"/>	Entered by:	
Arithmetic Checked <input checked="" type="checkbox"/>	Faxed/Sent (Date) 6/14/2019	2/6/2018	



Traffic & Production Order

Date 6/14/2019

Advertiser La Voz De La Comunidad

Production Fee _____

New Order Revision

Order # _____

Spot Title Cuesta College

All Orders Must Include an End Date

AE House

Traffic Manager	Market	Station	Cart #	Start	End
RP	Radio Lazer Network				
OS	San Bernardino	KXSB-FM			
OS	San Bernardino	KXRS-FM			
RM	Victor Valley	KBTW-FM			
RM	Salinas	KXSM-FM			
RM	Salinas	KMLY-FM			
KH	San Jose	KXZM-FM			
OS	Merced	KMZR-FM			
RM	Modesto	KBBU-FM			
AM	Sacramento	KGRB-FM			
RP	Oxnard-Ventura	KXLM-FM			
RM	Santa Barbara	KZER-AM			
RM	Bakersfield	KEAL-FM			
OS	Reno	KSRN-FM			
AM	Santa Rosa	KSRT-FM			
AM	Santa Maria	KLMM-FM		6/16/19	6/16/19
AM	San Luis Obispo	KLUN-FM			
RM	El Centro	KSSB-FM			
RP	La Mejor Network				
RP	Oxnard-Ventura	KLJR-FM			
RM	Bakersfield	KXTT-FM			
OS	Merced	KGAM-FM			
CS	Santa Maria/ Lompoc	KSMY-FM		6/16/19	6/16/19
AM	Santa Rosa	KJOR-FM			
RP	La Mexicana Network				
AM	Santa Maria	KSBQ-AM		6/16/19	6/16/19
OS	San Bernardino	KCAL-AM			
RP	Oxnard-Ventura	KOXR-FM/AM			
OS	Reno/ Sparks	KFOY-AM			
AM	Sacramento	KLMM-FM			
SM	Sacramento	KSAO-TV			
SM	Sacramento	KSTV-TV			
Rotation			(If less than 100%, see below)		
Product					
Est. #					
ISCI Code					

AE Email House

of Commercials :60 _____ :30 _____ :20 _____ :15 _____

LIVE _____ Other

Spec Spot YES _____ NO

Translation Needed YES _____ NO

Talent Request _____

Male _____ Female _____

Sound Effects _____

Delivery Type Script/Tag _____ In House mp3 _____

DG Fast Channel _____ Filmcore _____ Email _____

First Spin _____ Sling Spot _____ CD _____

Yousendit _____ SendSpace _____ Other _____

Web Link/ FTP Site _____

Block Programming _____ Start Time 7:00 AM

1/2 Hr 1 Hr _____ Other _____

TV Shoot Information _____

Shoot Date _____ Shoot Time _____

Address _____ City _____

Client Approval _____

Contact Name _____ Contact Phone _____

Client Email _____

Date Needed _____

Time Needed _____

Spot Title/ ISCI CODE	Cart #	Length	Rotation	Station(s)	Start Date	End Date
Cuesta College		1/2 hour	100%	KLMM/KSMY/KSBQ	6/16/2019	6/16/2019

Special Instructions Program in house

Please allow 48 hours for quality Production

Production Department Use Only	Traffic Department Use Only
Date Completed _____	Date Completed _____
Producer _____	Traffic Director _____
Traffic Managers	
RP- Rosa Pena rosap@radiolazer.com	OS-Oscar Sandavol oscar@radiolazer.com
KH-Kim Herrera kherrera@radiolazer.com	SM-Sylvia Martinez smartinez@radiolazer.com
CS-Cynthia Salcido csalcido@radiolazer.com	AM-Rebeca Marquez rmarquez@radiolazer.com
	AM-Amanda Michael amichael@radiolazer.com

LAZER BROADCASTING

312 E Mill St., Ste #302
Santa Maria, CA 93454
Phone: 805-928-9796 Fax 928-4896

ASCERTAINMENT FORM

Organization: CUESTA COLLEGE
Representative: ESTELLA VAZQUEZ
Title: Dreamer Program Coordinator
Signature: Estella Vazquez

Problems & Issues facing our community

Brief description of what they are talking in the program

* Promoting higher Education for the
undocumented student population.
The 2 monarch Centers offer support
and resources for Dreamers, DACA students
and their families so they can achieve
their educational & personal goals

Date Recorded:
To be aired on:

6/14/19

6/16/19 KSPB - KLMA - KWN / KSMY

LAZER BROADCASTING ADVERTISING AGREEMENT

LAZER NETWORK	KXLM 102.9 FM	KSRT 107.1 FM	KSRN 107.7 FM	KBBU 93.9 FM
LA MEJOR NETWORK	KLJR 96.7 FM	KJOR 104.1 FM	KFOY 1060 AM	KAAT 103.1 FM
KXSB 101.7 FM	KOXR 910 AM 102.1 FM	KXSM 93.1 FM	KWNZ 106.3 FM	KMEN 100.5 FM
KXRS 105.7 FM	KZSR 1250 AM	KSGZ 98.7 FM	KNEZ 107.3 FM	KTNS 1060 AM
KCAL 1410 AM	KSBO 1480 AM 102.9 FM	X KMLY 95.1 FM	KZTI 105.3 FM	KMQA 100.5 FM
KAEB 100.9 FM	KLMM 94.1 FM	X KGRB 94.3 FM	KEAL 106.5 FM	KSTV - TV
KIQQ 103.7 FM	KSMY 106.7 FM	X KLMG 97.9 FM	KBQF 104.3 FM	ORDER DATE: 6/20/2019
KBTW 104.5 FM	KLUN 103.1 FM	KMZR 92.5 FM	KXTT 94.9 FM	
KIQQ 1310 AM	KXZM 93.7 FM	KGAM 106.3 FM	New Client Information	

CLIENT NAME La Voz De La Comunidad- Astecs	NEW CONTRACT	<input checked="" type="checkbox"/>	REVISION	
AGENCY NAME	RETURNING ADVERTISER	<input checked="" type="checkbox"/>	CANCELLATION	
ADDRESS	NEW ADVERTISER		NATIONAL	
	LOCAL DIRECT	<input checked="" type="checkbox"/>	TRADE	
	LOCAL AGENCY		NTR	

CITY	STATE	CONTRACT DATES	
		FROM	TO
		6/23/2019	6/23/2019
PHONE	CELL	ACCOUNT EXECUTIVE House	
		PRODUCT TYPE Astecs	
		BILLING/ NOTARY	
		PROMOTION	

CONTACT NAME	EMAIL
Affidavits:	Invoices:
CALENDAR	STD BROADCAST
<input checked="" type="checkbox"/>	<input type="checkbox"/>
END ORDER	

Line	Station	TIME PERIOD		FLIGHT DATES		SPOT LGTH	Priority Code	SPOT RATE	DAYS OF WEEK							No. Wks.	SPOTS P/WK	TOTAL DOLLARS	
		FROM	TO	FROM	TO				M	T	W	TH	F	Sa	Su				
1	KSBQ	7:00AM	7:30AM	6/23/19	6/23/19	30 MIN		N/C								1	1	1	0.00
2	KLMM	7:00AM	7:30AM	6/23/19	6/23/19	30 MIN		N/C								1	1	1	0.00
3	KSMY	7:00AM	7:30AM	6/23/19	6/23/19	30 MIN		N/C								1	1	1	0.00
4																			0.00
5																			0.00
6																			0.00
7																			0.00
8																			0.00
9																			0.00
10																			0.00
11																			0.00
12																			0.00
13																			0.00
14																			0.00
15																			0.00
16																			0.00
17																			0.00
18																			0.00
19																			0.00
20																			0.00

SPECIAL INSTRUCTIONS:	GROSS TOTALS	Total Weeks	Total Spots	Total \$
		1	3	-
		LESS AGENCY COMMISSION		\$0.00
		TALENT FEE/OTHER ADDITIONS		
Payment with Contract \$	Check #	NET TOTAL		\$0.00
Payment Frequency: (Weekly/Monthly)	\$			

ADVERTISING POLICY: All bills to Advertiser shall be due and payable when rendered. Balances not paid after 30 days will incur a service charge of 1.5% per month. Advertiser agrees to pay all collection costs, including, but not limited to court costs, and attorney's fees. All program and advertising content is subject to approval by LAZER BROADCASTING CORPORATION (hereinafter "LAZER"). Although LAZER will try to accommodate "last minute" copy changes, it is agreed that LAZER is not bound to effect copy changes without receiving 2 working days prior notice. If for any reason LAZER fails to broadcast Advertiser's programs or announcements, Advertiser may elect to accept "make-goods" or credit his account. Advertiser shall have no other claim against LAZER for broadcast failures regardless of cause. Advertiser shall hold LAZER harmless against all liability for slander, libel, unfair competition or trade practices, false advertising, infringement of trademarks, trade names and copyrights resulting from Advertiser's broadcasts. Unless otherwise provided herein, this agreement may be terminated by either party by giving the other party 14 days prior written notice. If Advertiser so terminated, he will pay LAZER the rate earned in accordance with the rate card on which this agreement is based (short rate), rather than the rate contracted for. This contract shall not be binding until accepted by an authorized representative (sales manager) of LAZER. Under FCC regulations, Lazer Broadcasting Corporation cannot discriminate in advertising arrangements on the basis of race or ethnicity. Any provision in any advertising agreement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void.

APPROVED BY CLIENT (SIGNATURE)	DATE	ACCEPTED BY ACCOUNT EXECUTIVE (PRINT)	(SIGNATURE)
X House	6/20/2019	X House	
PRINT NAME	TITLE	APPROVED BY SALES MANAGER (PRINT)	(SIGNATURE)
X		X Carlos Pacheco	

Corporate Office - 200 S. "A" Street Suite 400 - Oxnard, CA 93030 - (805) 240-2070

KXSB KXRS KAEB KCAL KBTW KIQQ - 1950 S. Sunwest Lane, Ste.302 - San Bernardino, CA 92408 - (909) 384-9750	KEAL KXTT KBQF - 6901 McDivitt Dr., Ste. D - Bakersfield, CA 93313 - (861) 827-0113
KXSM KSGZ KMLY - 800 E. Market St., Suite 200 - Bellingham, CA 93905 - (831) 422-5019	KSRN KFOY KWNZ KNEZ KZTI - 1465 Terminal Way, Suite 3 - Reno, NV 89502 - (775) 324-4819
KXZM - 777 N. First Street, Suite 200 - San Jose, CA 95112 - (408) 999-8331	KBRT KJOR - 5510 Skylane Blvd., Suite 102 - Santa Rosa, CA 95403 - (707) 284-3089
KBBB - 251 W. Main Street, Suite O - Brawley, CA 92227 - (760) 344-5859	KLMM KSBQ KSMY KLUN - 912 E. Mill St., Suite 302 - Santa Maria, CA 93454 - (805) 928-9798
KZER - 5880 Hollister Ave. - Goleta, CA 93117 - (805) 892-5089	KGRB KLMG KSTV - 298 Commerce Circle - Sacramento, CA 95815 - (916) 900-8829
KMQA - 1450 E. Berkeley Ave. - Tulare, CA 93274	KBBU - 903 Kansas Ave., Suite R - Modesto, CA 95351 - (209) 284-0981
KAAT KTNS KMEN - 320 W. Bedford Ave., Suite 201 - Fresno, CA 93711	KGAM KMZR - 510 19th Street - Merced, CA 95340 - (209) 325-4055
KXLM KLJR KOXR - 200 S. "A" Street, Suite 400 - Oxnard, CA 93030 - (805) 240-2070	

Originating Office Use Only:		Traffic Use Only:	
Verified Dates	<input checked="" type="checkbox"/>	Verified Signatures	<input checked="" type="checkbox"/>
Verified Spot Rates	<input checked="" type="checkbox"/>	Ready for Traffic	<input checked="" type="checkbox"/>
Arithmetic Checked	<input checked="" type="checkbox"/>	Faxed/Sent (Date)	6/20/2019
		Reviewed and Accepted by:	
		Entered by:	
			2/6/2018



Traffic & Production Order

Date 6/20/2019

Advertiser La Voz De La Comunidad

Production Fee _____

New Order Revision

Order # _____

Spot Title Astecs

All Orders Must Include an End Date

AE House

Traffic Manager	Market	Station	Cart #	Start	End
RP	Radio Lazer Network				
OS	San Bernardino	KXSB-FM			
OS	San Bernardino	KXRS-FM			
RM	Victor Valley	KBTW-FM			
RM	Salinas	KXSM-FM			
RM	Salinas	KMLY-FM			
KH	San Jose	KXZM-FM			
OS	Merced	KMZR-FM			
RM	Modesto	KBBU-FM			
AM	Sacramento	KGRB-FM			
RP	Oxnard-Ventura	KXLM-FM			
RM	Santa Barbara	KZER-AM			
RM	Bakersfield	KEAL-FM			
OS	Reno	KSRN-FM			
AM	Santa Rosa	KSRT-FM			
AM	Santa Maria	KLMM-FM		6/23/19	6/23/19
AM	San Luis Obispo	KLUN-FM			
RM	El Centro	KSSB-FM			
RP	La Mejor Network				
RP	Oxnard-Ventura	KLJR-FM			
RM	Bakersfield	KXTT-FM			
OS	Merced	KGAM-FM			
CS	Santa Maria/ Lompoc	KSMY-FM		6/23/19	6/23/19
AM	Santa Rosa	KJOR-FM			
RP	La Mexicana Network				
AM	Santa Maria	KSBQ-AM		6/23/19	6/23/19
OS	San Bernardino	KCAL-AM			
RP	Oxnard-Ventura	KOXR-FM/AM			
OS	Reno/ Sparks	KFOY-AM			
AM	Sacramento	KLMG-FM			
SM	Sacramento	KSAO-TV			
SM	Sacramento	KSTV-TV			
Rotation			(If less than 100%, see below)		
Product					
Est. #					
ISCI Code					

of Commercials :60 _____ :30 _____ :20 _____ :15 _____

LIVE _____ Other

Spec Spot YES _____ NO

Translation Needed YES _____ NO

Talent Request _____

Male _____ Female _____

Sound Effects _____

Delivery Type Script/Tag _____ In House mp3 _____

DG Fast Channel _____ Filmcore _____ Email _____

First Spln _____ Sling Spot _____ CD _____

Yousendit _____ SendSpace _____ Other _____

Web Link/ FTP Site _____

Block Programming _____ Start Time 7:00 AM

1/2 Hr 1 Hr _____ Other _____

TV Shoot Information _____

Shoot Date _____ Shoot Time _____

Address _____ City _____

Client Approval _____

Contact Name _____ Contact Phone _____

Client Email _____

Date Needed _____

Time Needed _____

Spot Title/ ISCI CODE	Cart #	Length	Rotation	Station(s)	Start Date	End Date
Astecs		1/2 hour	100%	KLMM/KSMY/KSBQ	6/23/2019	6/23/2019

Special Instructions Program In house

Please allow 48 hours for quality Production

Production Department Use Only		Traffic Department Use Only	
Date Completed _____	Producer _____	Date Completed _____	Traffic Director _____
Traffic Managers			
RP- Rosa Pena rosap@radlolazer.com	OS-Oscar Sandavol oscar@radlolazer.com	SM-Sylvia Martinez smartnez@radlolazer.com	
KH-Kim Herrera kherrera@radlolazer.com	RM-Rebeca Marquez rmarquez@radlolazer.com		
CS-Cynthia Salcido csalcido@radlolaer.com	AM-Amanda Michael amichael@radlolazer.com		



200 South A Street Suite #400
Oxnard, CA 93030
Phone: 805-240-2070 Fax 240-5960

ASCERTAINMENT FORM

Organization: Aztecs
Representative: Ulises Alvarez
Title: Coach
Signature: [Signature]

Problems & Issues facing our community

Rumbo a Nationals en Nashville.
Competed in state cup. Advanced to regionals
Regionals champions.

Next step National Representing California
Donations/sponsors needed.

Date Recorded: 6/20/19
To be aired on: 6/23/19 KSBP - KLM - KLVW - KSMY

LAZER BROADCASTING ADVERTISING AGREEMENT

LAZER NETWORK	KXLM 102.9 FM	KSRT 107.1 FM	KSRN 107.7 FM	KBBU 93.9 FM
LA MEJOR NETWORK	KLJR 96.7 FM	KJOR 104.1 FM	KFOY 106.0 AM	KAAT 103.1 FM
KXSB 101.7 FM	KOXR 91.0 AM 102.1 FM	KKSM 93.1 FM	KWNZ 106.3 FM	KMEN 100.5 FM
KXRS 105.7 FM	KZER 125.0 AM	KSGZ 98.7 FM	KNEZ 107.3 FM	KTNS 106.0 AM
KCAL 1410 AM	KSBJ 1480 AM 102.9 FM	X KMLY 95.1 FM	KZTI 105.3 FM	KMQA 100.5 FM
KAEH 100.9 FM	KLMM 94.1 FM	X KGRB 94.3 FM	KEAL 106.5 FM	KSTV - TV
KIQQ 103.7 FM	KSMY 106.7 FM	X KLMG 97.9 FM	KBQF 104.3 FM	
KBTW 104.5 FM	KLUN 103.1 FM	KMZR 92.5 FM	KXTT 94.9 FM	ORDER DATE: 6/26/2019
KIQQ 1310 AM	KXZM 93.7 FM	KGAM 106.3 FM		

CLIENT NAME La Voz De La Comunidad- Importa Non-Profit Organization		NEW CONTRACT <input checked="" type="checkbox"/>		REVISION	
AGENCY NAME		RETURNING ADVERTISER <input checked="" type="checkbox"/>		CANCELLATION	
ADDRESS		NEW ADVERTISER		NATIONAL	
CITY		LOCAL DIRECT <input checked="" type="checkbox"/>		TRADE	
STATE		LOCAL AGENCY		NTR	

CONTRACT DATES		FROM 6/30/2019		TO 6/30/2019	
ACCOUNT EXECUTIVE		House			
PRODUCT TYPE		Importa Non-Profit Organization			
BILLING/ NOTARY		PROMOTION			
Affidavits:		Invoices		Scripts	
CALENDAR <input checked="" type="checkbox"/>		STD BROADCAST		END ORDER	

Line	Station	TIME PERIOD		FLIGHT DATES		SPOT LGTH	Priority Code	SPOT RATE	DAYS OF WEEK							No. Wks.	SPOTS P/WK	TOTAL DOLLARS	
		FROM	TO	FROM	TO				M	T	W	TH	F	Sa	Su				
1	KSBJ	7:00AM	7:30AM	6/30/19	6/30/19	30 MIN		N/C								1	1	1	0.00
2	KLMM	7:00AM	7:30AM	6/30/19	6/30/19	30 MIN		N/C								1	1	1	0.00
3	KSMY	7:00AM	7:30AM	6/30/19	6/30/19	30 MIN		N/C								1	1	1	0.00
4																			0.00
5																			0.00
6																			0.00
7																			0.00
8																			0.00
9																			0.00
10																			0.00
11																			0.00
12																			0.00
13																			0.00
14																			0.00
15																			0.00
16																			0.00
17																			0.00
18																			0.00
19																			0.00
20																			0.00

SPECIAL INSTRUCTIONS:		GROSS TOTALS		Total Weeks	Total Spots	Total \$
				1	3	-
Payment with Contract \$		Check #		LESS AGENCY COMMISSION		\$0.00
Payment Frequency: (Weekly/Monthly)		\$		TALENT FEE/OTHER ADDITIONS		
				NET TOTAL		\$0.00

ADVERTISING POLICY: All bills to Advertiser shall be due and payable when rendered. Balances not paid after 30 days will incur a service charge of 1.5% per month. Advertiser agrees to pay all collection costs, including, but not limited to court costs, and attorney's fees. All program and advertising content is subject to approval by LAZER BROADCASTING CORPORATION (hereinafter "LAZER"). Although LAZER will try to accommodate "last minute" copy changes, it is agreed that LAZER is not bound to effect copy changes without receiving 2 working days prior notice. If for any reason LAZER fails to broadcast Advertiser's programs or announcements, Advertiser may elect to accept "make-goods" or credit his account. Advertiser shall have no other claim against LAZER for broadcast failures regardless of cause. Advertiser shall hold LAZER harmless against all liability for slander, libel, unfair competition or trade practices, false advertising, infringement of trademarks, trade names and copyrights resulting from Advertiser's broadcasts. Unless otherwise provided herein, this agreement may be terminated by either party by giving the other party 14 days prior written notice. If Advertiser so terminated, he will pay LAZER the rate earned in accordance with the rate card on which this agreement is based (short rate), rather than the rate contracted for. This contract shall not be binding until accepted by an authorized representative (sales manager) of LAZER. Under FCC regulations, Lazer Broadcasting Corporation cannot discriminate in advertising arrangements on the basis of race or ethnicity. Any provision in any advertising agreement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void.

APPROVED BY CLIENT (SIGNATURE)	DATE	ACCEPTED BY ACCOUNT EXECUTIVE (PRINT)	[(SIGNATURE)]
X House	6/26/2019	X House	
PRINT NAME	TITLE	APPROVED BY SALES MANAGER (PRINT)	[(SIGNATURE)]
X		X Carlos Pacheco	

Corporate Office - 200 S. "A" Street Suite 400 - Oxnard, CA 93030 - (805) 240-2070

KXSB KXRS KAEH KCAL KBTW KIQQ - 1950 S. Sunwest Lane, Ste.302 - San Bernardino, CA 92408 - (909) 384-9750	KEAL KXTT KBQF - 6901 McDivitt Dr., Ste. D - Bakerfield, CA 93313 - (661) 827-0113
KXSM KSGZ KMLY - 800 E. Market St., Suite 200 - Salinas, CA 93905 - (831) 422-5019	KBRN KFOY KWNZ KNEZ KZTI - 1485 Terminal Way, Suite 3 - Reno, NV 89502 - (775) 324-4819
KXZM - 777 N. Fire Street, Suite 200 - San Jose, CA 95112 - (408) 898-6331	KBRT KJOR - 5510 Skyline Blvd., Suite 102 - Santa Rosa, CA 95403 - (707) 284-3089
KSSB - 251 W. Main Street, Suite O - Brawley, CA 92227 - (760) 344-5858	KLMM KSBQ KSMY KLUN - 312 E. Mill St., Suite 302 - Santa Maria, CA 93454 - (805) 928-9796
KZER - 5880 Hollister Ave. - Goleta, CA 93117 - (805) 692-5099	KGRB KLMG KSTV - 298 Commerce Circle - Sacramento, CA 95815 - (916) 900-8620
KMQA - 1450 E. Bardley Ave. - Tulare, CA 93274	KBBU - 903 Kansas Ave., Suite R - Modesto, CA 95351 - (209) 284-0981
KAAT KTNS KMEN - 320 W. Bedford Ave., Suite 201 - Fresno, CA 93711	KGAM NMZR - 510 19th Street - Merced, CA 95340 - (209) 325-4055
KXLM KLJR KOXR - 200 S. "A" Street, Suite 400 - Oxnard, CA 93030 - (805) 240-2070	

Originating Office Use Only:		Traffic Use Only:	
Verified Dates <input checked="" type="checkbox"/>	Verified Signatures <input checked="" type="checkbox"/>	Reviewed and Accepted by:	
Verified Spot Rates <input checked="" type="checkbox"/>	Ready for Traffic <input checked="" type="checkbox"/>	Entered by:	
Arithmetic Checked <input checked="" type="checkbox"/>	Faxed/Sent (Date) 6/26/2019	2/6/2018	



Traffic & Production Order

Date 6/26/2019

Advertiser La Voz De La Comunidad

Production Fee _____

New Order Revison

Order # _____

Spot Title Importa Non-Profit Organization

All Orders Must Include an End Date

AE House

Traffic Manager	Market	Station	Cart #	Start	End
RP	Radio Lazer Network				
OS	San Bernardino	KXSB-FM			
OS	San Bernardino	KXRS-FM			
RM	Victor Valley	KBTW-FM			
RM	Salinas	KXSM-FM			
RM	Salinas	KMLY-FM			
KH	San Jose	KXZM-FM			
OS	Merced	KMZR-FM			
RM	Modesto	KBBU-FM			
AM	Sacramento	KGRB-FM			
RP	Oxnard-Ventura	KXLM-FM			
RM	Santa Barbara	KZER-AM			
RM	Bakersfield	KEAL-FM			
OS	Reno	KSRN-FM			
AM	Santa Rosa	KSRT-FM			
AM	Santa Maria	KLMM-FM		6/30/19	6/30/19
AM	San Luis Obispo	KLUN-FM			
RM	El Centro	KSSB-FM			
RP	La Mejor Network				
RP	Oxnard-Ventura	KLJR-FM			
RM	Bakersfield	KXTT-FM			
OS	Merced	KGAM-FM			
CS	Santa Maria/ Lompoc	KSMY-FM		6/30/19	6/30/19
AM	Santa Rosa	KJOR-FM			
RP	La Mexicana Network				
AM	Santa Maria	KSBQ-AM		6/30/19	6/30/19
OS	San Bernardino	KCAL-AM			
RP	Oxnard-Ventura	KOXR-FM/AM			
OS	Reno/ Sparks	KFOY-AM			
AM	Sacramento	KLGM-FM			
SM	Sacramento	KSAO-TV			
SM	Sacramento	KSTV-TV			
Rotation			(If less than 100%, see below)		
Product					
Est. #					
ISCI Code					

of Commercials :60 :30 :20 :15

LIVE _____ Other

Spec Spot YES _____ NO

Translation Needed YES _____ NO

Talent Request _____

Male _____ Female _____

Sound Effects _____

Delivery Type Script/Tag _____ In House mp3 _____

DG Fast Channel _____ Filmcore _____ Email _____

First Spin _____ Sling Spot _____ CD _____

Yousendit _____ SendSpace _____ Other _____

Web Link/ FTP Site _____

Block Programming _____ Start Time 7:00 AM

1/2 Hr 1 Hr _____ Other _____

TV Shoot Information _____

Shoot Date _____ Shoot Time _____

Address _____ City _____

Client Approval _____

Contact Name _____ Contact Phone _____

Client Email _____

Date Needed _____ Time Needed _____

Spot Title/ ISCI CODE	Cart #	Length	Rotation	Station(s)	Start Date	End Date
Importa Non-Profit Organization		1/2 hour	100%	KLMM/KSMY/KSBQ	6/30/2019	6/30/2019

Special Instructions Program in house


Please allow 48 hours for quality Production

Production Department Use Only	Traffic Department Use Only
Date Completed _____	Date Completed _____
Producer _____	Traffic Director _____
Traffic Managers	
RP- Rosa Pena rosap@radiolazer.com	OS-Oscar Sandavoi oscar@radiolazer.com
KH-Kim Herrera kherrera@radiolazer.com	RM-Rebeca Marquez rmarquez@radiolazer.com
CS-Cynthia Salcido csalcido@radiolaer.com	AM-Amanda Michael amichael@radiolazer.com
	SM-Sylvia Martinez smartinez@radiolazer.com

LAZER BROADCASTING

200 South A Street Suite #400
Oxnard, CA 93030
Phone: 805-240-2070 Fax 240-5960

ASCERTAINMENT FORM

Organization: IMPORTA Non-Profit Org.
Representative: Joana Barrera
Title: Intake Coordinator
Signature: 

Problems & Issues facing our community

I came with Chava to announce the need
to naturalize more legal permanent residents
through our citizenship workshop. We will not
charge for our legal services.

Date Recorded:
To be aired on:

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