

CONTRACT

WABI
35 Hildreth Street
Bangor, ME 044101
Sales T & C: www.gray.tv/advertising
(207) 947-8321

<u>Contract / Revision</u> 1178384 /		<u>Alt Order #</u> WOC12030451
<u>Advertiser</u> Trade Works for America		<u>Original Date / Revision</u> 04/22/19 / 04/22/19
<u>Contract Dates</u> 04/23/19 - 04/28/19	<u>Estimate #</u> 1127	
<u>Product</u> Issue		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WABI	<u>Account Executive</u> Bangor House	<u>Sales Office</u> Bangor National
<u>Special Handling</u>		
<u>Demographic</u> Adults 18+		
<u>Order Type</u> NORMAL		
<u>Agv Code</u> 9915283	<u>Advertiser Code</u> 93	<u>Product 1/2</u> 114
<u>Agency Ref</u> 8737		<u>Advertiser Ref</u> 166140

And:

Pinpoint Media-Alexandria
1707 Osage St 103
Alexandria, VA 22302

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WABI	04/23/19	04/26/19	TV 5 News @ 6a	6:00 AM-7:00 AM		:30			NM	2	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		04/22/19	04/28/19	--1-1--				2	\$900.00			
N 2	WABI	04/23/19	04/26/19	TV 5 News @ 12p	12:00 PM-12:30 PM		:30			NM	3	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		04/22/19	04/28/19	--111--				3	\$500.00			
N 3	WABI	04/23/19	04/26/19	TV 5 News @ 530p	5:30 PM-6:00 PM		:30			NM	2	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		04/22/19	04/28/19	--1-1--				2	\$900.00			
N 4	WABI	04/23/19	04/25/19	TV 5 News @ 6p	6:00 PM-7:00 PM		:30			NM	2	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		04/22/19	04/28/19	--11---				2	\$1,500.00			
N 5	WABI	04/23/19	04/26/19	TV 5 News @ 11p	11:00 PM-11:35 PM		:30			NM	3	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		04/22/19	04/28/19	--111--				3	\$450.00			
N 6	WABI	04/23/19	04/28/19	Early News Rotator Sa-Su	6:00 PM-7:00 PM		:30			NM	2	\$1,900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		04/22/19	04/28/19	-----11				2	\$950.00			
N 7	WABI	04/23/19	04/28/19	CBS Sunday Morning	9:00 AM-10:30 AM		:30			NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		04/22/19	04/28/19	-----1				1	\$550.00			
N 8	WABI	04/23/19	04/28/19	Face The Nation	10:30 AM-11:30 AM		:30			NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		04/22/19	04/28/19	-----1				1	\$1,200.00			
N 9	WABI	04/23/19	04/28/19	Sunday Prime Hr 1	7:00 PM-8:00 PM		:30			NM	1	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		04/22/19	04/28/19	-----1				1	\$2,500.00			
Totals											17	\$15,600.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
04/01/19 -04/28/19	17	\$15,600.00	(\$2,340.00)	\$13,260.00
Totals	17	\$15,600.00	(\$2,340.00)	\$13,260.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

All advertising, production services, consulting services, and digital management services sold or offered by Gray Television Group, Inc. or Gray Media Group, Inc. (collectively "Gray") are subject to Gray's Standard Terms and Conditions available at www.gray.tv/advertising

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1178384 /	WOC12030451

<u>Advertiser</u>	<u>Original Date / Revision</u>
Trade Works for America	04/22/19 / 04/22/19

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
04/23/19 - 04/28/19	Issue	1127

Signature: _____ **Date:** _____

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1178384

WOC12030451 [00.00]**Order Printout**

Order Status:	Opened-New	Start/End Dates:	04/23/19 - 04/28/19	C/P/E:	93 / 114 / 1127
Traffic #:		Agency:	Pinpoint Media, LLC	Product Desc.:	Issue
Buyer Order #:	8468744	Advertiser:	Trade Works for America 2019	Estimate Desc.:	TV- Trade Works 4.23-28
AE:	Unassigned (Kim Lee)	Buyer:		Total Cost:	\$15,600.00 (Cash)
Property:	WABI TV	Primary Demo:		Received Date:	4/22/19 6:25 AM
Sales Region:	Local				

Comments:

Separation: 30

List Items						Spots										Totals	
Line	Program	ST	Len	Time	Days TWTFSSM	Rate	Apr 23									Total Spots	Total Cost
1	TV5 MORN NWS 2	NM	:30	6:00 AM-7:00 AM	---F---	900.00	1									1	900.00
(Program: TV5 MORN NWS 2)																	
1	TV5 MORN NWS 2	NM	:30	6:00 AM-7:00 AM	-W-----	900.00	1									1	900.00
(Program: TV5 MORN NWS 2)																	
2	TV5 NEWS AT NOON	NM	:30	12:00 PM-12:30 PM	---F---	500.00	1									1	500.00
(Program: TV5 NEWS AT NOON)																	
2	TV5 NEWS AT NOON	NM	:30	12:00 PM-12:30 PM	--T---	500.00	1									1	500.00
(Program: TV5 NEWS AT NOON)																	
2	TV5 NEWS AT NOON	NM	:30	12:00 PM-12:30 PM	-W----	500.00	1									1	500.00
(Program: TV5 NEWS AT NOON)																	
3	TV5 NEWS AT 5:30	NM	:30	5:30 PM-6:00 PM	---F---	900.00	1									1	900.00
(Program: TV5 NEWS AT 5:30)																	
3	TV5 NEWS AT 5:30	NM	:30	5:30 PM-6:00 PM	-W-----	900.00	1									1	900.00
(Program: TV5 NEWS AT 5:30)																	
4	TV5/CBS EVE. NEWS 6-7	NM	:30	6:00 PM-7:00 PM	--T---	1,500.00	1									1	1,500.00
(Program: TV5/CBS EVE. NEWS 6-7)																	
4	TV5/CBS EVE. NEWS 6-7	NM	:30	6:00 PM-7:00 PM	-W----	1,500.00	1									1	1,500.00
(Program: TV5/CBS EVE. NEWS 6-7)																	
5	TV5 LATE NEWS	NM	:30	11:00 PM-11:35 PM	---F---	450.00	1									1	450.00
(Program: TV5 LATE NEWS)																	
5	TV5 LATE NEWS	NM	:30	11:00 PM-11:35 PM	--T---	450.00	1									1	450.00
(Program: TV5 LATE NEWS)																	

Generated Date: 4/22/19 6:38 AM

Generated by WO Platform
WideOrbit Inc.

List Items							Spots														Totals	
Line	Program	ST	Len	Time	Days TWTFSSM	Rate	Apr 23												Total Spots	Total Cost		
5	TV5 LATE NEWS	NM	:30	11:00 PM-11:35 PM	-W-----	450.00	1												1	450.00		
(Program: TV5 LATE NEWS)																						
6	WABI TV5 NEWS/CBS WKND NEWS 6-7	NM	:30	6:00 PM-7:00 PM	---S-	950.00	1												1	950.00		
(Program: WABI TV5 NEWS/CBS WKND NEWS 6-7)																						
6	WABI TV5 NEWS/CBS WKND NEWS 6-7	NM	:30	6:00 PM-7:00 PM	---S-	950.00	1												1	950.00		
(Program: WABI TV5 NEWS/CBS WKND NEWS 6-7)																						
7	CBS SUNDAY MORNING	NM	:30	9:00 AM-10:30 AM	-----S-	550.00	1												1	550.00		
(Program: CBS SUNDAY MORNING)																						
8	CBS FACE THE NATION	NM	:30	10:30 AM-11:30 AM	-----S-	1,200.00	1												1	1,200.00		
(Program: CBS FACE THE NATION)																						
9	60 MINUTES	NM	:30	7:00 PM-8:00 PM	-----S-	2,500.00	1												1	2,500.00		
(Program: 60 MINUTES)																						
Spot Totals:							17												17	\$15,600.00		

MONTH	SPOTS	COST	MONTH	SPOTS	COST
April	17	\$15,600.00			

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WABI-TV Bangor Me	Date: 4.16.19
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I, Pinpoint Media

do hereby request station time concerning the following issue:

Trade Works for America

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
Please see attached for additional information					

This broadcast time will be used by: Trade Works for America

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☒ Yes ☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

Pro USMCA

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Trade Works for America

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Co-Chair - Heidi Heitkamp
Co-Chair - Phil Cox

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished
by (name and address):

--

and you are authorized to announce the time as paid for by such person or entity
(hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of
directors below (or attach separately):

--

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least 1 day before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

4.16.19

Date



Signature

571.970.6621


Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☒ Accepted

☐ Accepted in Part

☐ Rejected



Signature

Kim Lee

Printed Name

GM/GSM

Title