Southern Belle, LLC

801 East DuBois Avenue DuBois, Pa. 15801

Annual EEO Public File Report Form WIFT-WKFT/WPQP-WQQP/WCPA Annual EEO Public File Report

The purpose of this EEO Public File Report ("Report") is to comply with Section 73.2080(c)(6) of the FCC's 2002 EEO Rule. This Report has been prepared on behalf of the Station Employment Unit that is comprised of the following station(s): [Station Call Sign(s) and Communities of License] and is required to be placed in the public inspection files of these stations, posted on line, and posted on their websites, if they have websites.

The information contained in this Report covers the time period beginning **April 1, 2021** to and including **March 31, 2022** (the "Applicable Period").

The FCC's 2002 EEO Rule requires that this Report contain the following information:

- 1. A list of all full-time vacancies filled by the Station(s) comprising the Station Employment Unit during the Applicable Period;
- 2. For each such vacancy, the recruitment source(s) utilized to fill the vacancy (including, if applicable, organizations entitled to notification pursuant to Section 73.2080(c)(1)(ii) of the new EEO Rule, which should be separately identified), identified by name, address, contact person and telephone number;
- 3. The recruitment source that referred the hiree for each full-time vacancy during the Applicable Period;
- 4. Data reflecting the total number of persons interviewed for full-time vacancies during the Applicable Period and the total number of interviewees referred by each recruitment source utilized in connection with such vacancies; and
- 5. A list and brief description of the initiatives undertaken pursuant to Section 73.2080(c)(2) of the FCC rules.

Appendices 1, 2 and 3 which follow have been designed, in the aggregate, to provide the required information. Please note that the numbers listed on Appendix 2 under the column entitled "Full-time Positions for Which This Source Was Utilized" refer to the number of the full-time job positions listed on Appendix 1.

For purposes of this Report, a vacancy was deemed "filled" not when the offer was extended but when the hiree accepted the job offer. A person was deemed "interviewed" whether he or she was interviewed in person, over the telephone or by e-mail.

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Appendix 1 to

Annual EEO Public File Report Form

Covering the Period from April 1, 2021 to March 31, 2022

Station(s) Comprising Station Employment Unit: WIFT-WKFT/WPQP-WQQP/WCPA

Section 1: Vacancy Information

Full-time Positions Filled	Recruitment Source of Hiree	Total Number of By Job Title
		Interviewees From All Sources
		for This Position
1 Production	All Access	3
Director/Midday D.J.		
2		
3		
4		
5		

Total Number of Persons Interviewed During Applicable Period: __3__

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Appendix 2 to

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Covering the Period from April 1, 2021 to March 31, 2022

Station(s) Comprising Station Employment Unit: WIFT-WKFT/WPQP-WQQP/WCPA

Section 2: Recruitment Source Information

Recruitment Source (Name,	Total Number of Interviewees	Full-time Positions for Which This
Address, Telephone Number,	This Source Has Provided	Source Was Utilized
Contact Person)	During This Period (If Any)	
A Station(s) on-air		
B POP RADIO PA.com		
C LOVE MY BIGFOOT.com		
D PASSPORT RADIOPA.com	_	_
E F. Moose Rosana		
814-371-6100		
F Pa. Career Link		
G www.indeed.com		
1-800-462-5842		
H All Access	3	1

• Indicates sources that have requested notification of job openings.

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Appendix 3 to

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Covering the Period from April 1, 2021 to March 31, 2022

Station(s) Comprising Station Employment Unit: WIFT-WKFT/WPQP-WQQP/WCPA

Section 3: Supplemental (Non-Vacancy Specific) Recruitment Activities Undertaken by WIFT-WKFT/WPOP-WOOP/WCPA

[Description of the activities.]

Seven Mountains Media LLC.-DuBois which consists of the above stations, implements initiatives designed to comply with outreach recruiting. "Moose" Rosana, GM is the management team member responsible for coordinating these efforts. A radio announcement airs on each station asking for recruitment sources wishing to receive notice of job openings.

April 28,2021 Clarion Area Chamber of Business & Industry Job/Education Fair Market Manager Moose Rosana and Account Exec Courtney Herzing provided information to community job seekers about careers in broadcasting, and specifically career opportunities available with Seven Mountains Media – DuBois.

May 6, 2021 Independent Broadcasters Association FCC/EEO training webinar attended by Market Manager Moose Rosana. Up to date information on the latest and necessary EEO efforts for radio stations. Received thank you for participating in our FCC EEO Training meeting on May 6, 2021. We appreciate your interest in additional training on this subject matter and the great questions posed to us.

November 5, 2021 PA Career Link Job Fair.

Market manager Moose Rosana attended this event at the DuBois Mall. Provided information on available positions at Seven Mountains Media and shared info with folks who were interested in career opportunities in broadcasting.

February 28, 2022

Seven Mountains Media was a registered booth exhibitor and attended the virtual Penn State University College of Communications Internship/Career Fair "Job Expo.COMM 2022". Seven Mountains Media - DuBois was represented by Market Manager, Moose Rosana, Promotions

Director, Julie Felix, and Program Director, Sean "Chewy" Medek. On-line chats provided information on career opportunities with Seven Mountains Media, LLC. as well as careers in broadcasting. The Penn State College of Communications at University Park is America's largest accredited college of communications.

March 28. 2022

Seven Mountains Media Market Manager Moose Rosana registered and event was CANCELED last minute....the annual Penn State – DuBois Networking and Career Fair Event. Opportunity to chat with students as well as community job seekers and to provide information on careers in broadcasting, career opportunities available with Seven Mountains Media, LLC. In this unique experience, talked with students to find out their plans after college, and networked with PSU Alumni. Also, the general public was there exploring possible job situations and opportunities.

The stations continue their on going intern and job shadow program with the DuBois Area High School, the Brookville Area High School, Clarion University, and Goodwill Industries. Individuals can observe work in the programming department, assist with station promotions and also operated equipment during broadcasts. The interns that exhibit such aptitude & interest can and have led to a part-time position in the programming department as a producer for local sports broadcasts and board operator for programs and on-air opportunities as well

Training and Professional Development:

- a. VP of HR/Operations, Stacy Snyder, participates in HR Insights webinars presented by Keystone Payroll throughout the year.
- b. Our Sales Representatives are provided with monthly group sales meetings with the Leadership Team. These meetings provide training, guidance, sales tips, understanding of goals, support and coaching.
- c. Our Sales & Programming Representatives are provided with monthly meetings with the Leadership Team. These meetings continue to provide selling techniques, training, guidance, sales tips, understanding of goals, support and coaching on a one-on-one basis as well as advancement and career advancement opportunities.
- d. We also provide additional sales training using RUMPLE, a media driven sales tool. Rumple training tools help our Sales Representatives to connect today's social world in a way that helps them stay a step ahead of the competition. An online tool that has various video training sessions that all sales representatives are required to complete.
- e. We offer RAB Professional Development Foundations Courses to our Marketing Consultants but any department (promotions, production) can participate. There are 17 online classes with the final exam, resulting in certification as a Radio Marketing Professional.