

ORDER



WSAV Savannah

Orders	Order / Rev:	646474	
	Alt Order #:	07832769	
	Product Desc:	RUBIO FOR PRESIDENT	
	Estimate:	209215	
	Flight Dates:	02/09/16 - 02/15/16	Primary AE: HRP Washington
	Original Date / Rev:	02/06/16 / 02/06/16	Sales Office: H-WAS
	Order Type:	REG	Sales Region: Nat

Agency	Name:	Smart Media Group	
	Buying Contact:		Billing Type: Cash
	Billing Contact:		Billing Calendar: Broadcast
		814 King Street	Billing Cycle: EOM/EOC
		Alexandria, VA 22314	Agency Commission: 15%

Advertiser	Name:	POL/Marco Rubio/President/R	
	Demographic:	A35+	New Business Thru:
	Product Codes:	PL1	Order Separation: 00:15:00
	Priority:	NA	Advertiser External ID:
	Revenue Codes:	AGY, POL, POL-CAND	Agency External ID: IN10086/SP6681/TO1332/MO1041

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
02/01/16	02/15/16	19	\$5,195.00	\$4,415.75

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
February 2016	19	\$5,195.00	\$4,415.75	0.00
Totals	19	\$5,195.00	\$4,415.75	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
HRP Washington			Start Of Order - End Of Order	100%

Order Share	Share	Total
WSAV Savannah	29%	\$5,195.00
Market	100%	\$17,913.79

Competitive Share	Share	Total
ABVH	0%	\$0.00
CABLE	0%	\$0.00
ESAV	0%	\$0.00
FSAV	0%	\$0.00
UNKWN	0%	\$0.00
WGS	0%	\$0.00
WJCL	16%	\$2,866.21
WJWJ	0%	\$0.00
WTGS	17%	\$3,045.34
WTOC	38%	\$6,807.24
WWAN	0%	\$0.00

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
6	WSAV	02/12/16	02/12/16	Jeopardy	CM	730-8p	----1--	:30	1	\$675.00	P2	0.00	NM	1	\$675.00
				Jeopardy											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/08/16	02/14/16	----1--		1				\$675.00		0.00			
42	WSAV	02/10/16	02/10/16	Jeopardy	CM	730-8p	--1----	:30	1	\$675.00	P2	0.00	NM	1	\$675.00
				Jeopardy											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			

Order / Rev: 646474
 Alt Order #: 07832769
 Flight Dates: 02/09/16 - 02/15/16

Advertiser: POL/Marco Rubio/President/R
 Product Desc: RUBIO FOR PRESIDENT
 Estimate: 209215

WSAV Savannah

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
42	WSAV	02/10/16	02/10/16	Jeopardy Jeopardy	CM	730-8p	--1----	:30	1	\$675.00	P2	0.00	NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/08/16	02/14/16	--1----		1				\$675.00		0.00			
N45	WSAV	02/12/16	02/12/16	Tonight Show Tonight Show	CM	Tonight Show	----F--	:30	1	\$128.00	P2	0.00	NM	1	\$128.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/08/16	02/14/16	----F--		1				\$128.00		0.00			
N46	WSAV	02/12/16	02/12/16	Fri Hour 1 caught on camera	CM	8-9p	----F--	:30	1	\$300.00	P2	0.00	NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/08/16	02/14/16	----F--		1				\$300.00		0.00			
N47	WSAV	02/12/16	02/12/16	Fri Hour 2 GRIMM	CM	9-10p	----F--	:30	1	\$420.00	P2	0.00	NM	1	\$420.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/08/16	02/14/16	----F--		1				\$420.00		0.00			
N48	WSAV	02/15/16	02/15/16	LN M-F Late News M-F	CM	11-1135p	M-----	:30	1	\$195.00	P2	0.00	NM	1	\$195.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/15/16	02/21/16	M-----		1				\$195.00		0.00			
N49	WSAV	02/15/16	02/15/16	Tonight Show Tonight Show	CM	Tonight Show	M-----	:30	1	\$128.00	P2	0.00	NM	1	\$128.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/15/16	02/21/16	M-----		1				\$128.00		0.00			
N50	WSAV	02/15/16	02/15/16	Local News @ 6p WSAV 6p News	CM	6-630p	M-----	:30	1	\$345.00	P2	0.00	NM	1	\$345.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/15/16	02/21/16	M-----		1				\$345.00		0.00			
N51	WSAV	02/13/16	02/13/16	Local News @11p Sat WSAV 11p News Sat	CM	11-1130p	-----S-	:30	1	\$195.00	P2	0.00	NM	1	\$195.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/08/16	02/14/16	-----S-		1				\$195.00		0.00			
N52	WSAV	02/13/16	02/13/16	Today Show Sa Today Show Sat	CM	7-9a	-----S-	:30	1	\$115.00	P2	0.00	NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/08/16	02/14/16	-----S-		1				\$115.00		0.00			
N53	WSAV	02/13/16	02/13/16	Jeopardy Wknd Jeopardy WKND	CM	730-8p	-----S-	:30	1	\$225.00	P2	0.00	NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/08/16	02/14/16	-----S-		1				\$225.00		0.00			
N54	WSAV	02/14/16	02/14/16	Local News @ 11p Sun WSAV 11p News Sun	CM	11-1130p	-----S	:30	1	\$225.00	P2	0.00	NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/08/16	02/14/16	-----S		1				\$225.00		0.00			
N55	WSAV	02/11/16	02/11/16	Thur Hour 3 SHADES OF BLUE	CM	10-11p	---T---	:30	1	\$450.00	P2	0.00	NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/08/16	02/14/16	---T---		1				\$450.00		0.00			
N56	WSAV	02/11/16	02/11/16	LN M-F Late News M-F	CM	11-1135p	---T---	:30	1	\$195.00	P2	0.00	NM	1	\$195.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/08/16	02/14/16	---T---		1				\$195.00		0.00			
N57	WSAV	02/11/16	02/11/16	Tonight Show Tonight Show	CM	Tonight Show	---T---	:30	1	\$128.00	P2	0.00	NM	1	\$128.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/08/16	02/14/16	---T---		1				\$128.00		0.00			
N58	WSAV	02/09/16	02/09/16	LN M-F Late News M-F	CM	11-1135p	-T-----	:30	1	\$195.00	P3	0.00	NM	1	\$195.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			

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N 58	WSAV	02/09/16	02/09/16	LN M-F Late News M-F	CM	11-1135p	-T-----	:30	1	\$195.00	P3	0.00	NM	1	\$195.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
	Week:	02/08/16	02/14/16	-T-----		1		\$195.00		0.00					
N 59	WSAV	02/09/16	02/09/16	Tonight Show Tonight Show	CM	Tonight Show	-T-----	:30	1	\$128.00	P2	0.00	NM	1	\$128.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
	Week:	02/08/16	02/14/16	-T-----		1		\$128.00		0.00					
N 60	WSAV	02/09/16	02/09/16	Local News @ 6p WSAV 6p News	CM	6-630p	-T-----	:30	1	\$345.00	P2	0.00	NM	1	\$345.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
	Week:	02/08/16	02/14/16	-T-----		1		\$345.00		0.00					
N 61	WSAV	02/10/16	02/10/16	Tonight Show Tonight Show	CM	Tonight Show	--W----	:30	1	\$128.00	P2	0.00	NM	1	\$128.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
	Week:	02/08/16	02/14/16	--W----		1		\$128.00		0.00					
Totals														19	\$5,195.00

REP HEADLINE# 7832769 TRF# 646474
\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-528-9383
CREDIT ADVISORY: AGENCY
ORDER WORKSHEET

FAX# 703-516-9680
CREDIT RISK !!!
HARRIS REPORT FROM REP
CHANGES
FEB5/16 15.36
*** WSAV-TV ***

ADV # ADV. NAME POLI/M RUBIO/R/PRE/US

AGY # AGY. NAME SMART MEDIA GROUP

1427 LESLIE AVE

ALEXANDRIA, VA 22301

REP. # OFF. # SALESMAN #

BUYER NAME MICHELE BROOKS

SALES PRSN WA- ASHLEY DEMBY

ORDER # CONTRACT # 7832769

CLASS: NATL. LOCAL REGIONAL

PRDCT RUBIO FOR PRESIDENT EST#*** COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES FEB9/16 FEB15/16 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE FEB5/16 15.36

REP: REVISION 2/5
REMOVED SPOTS ON LINES 1-5, 7-41, 43, 44
ADDED LINES 45-61
TTL \$5,195 @ 19X
PLEASE CONFIRM
THANKS!

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
SMART MEDIA GROUP SUBSCRIBES TO SPOTDATA ELECTRONIC INVOICING
*****IDB# 1046*****
MARCO RUBIO FOR PRESIDENT

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
:	LINE#	:	:	:	:	:	DATE	DATE	/WK	INVT	:	SPTS

AGENCY ADVERTISER CODE = RUB16 AGENCY EST# = 209215
AGENCY PRODUCT CODE = ORDR

1	S		1000P-1100P	30		\$480.00	2/12	2/12	0		FRI	0
---	---	--	-------------	----	--	----------	------	------	---	--	-----	---

PROGRAM : DATELINE
RA35+ : 14.7
CON COM1: DATELINE

FAX# 703-516-9680
CREDIT RISK !!!
HARRIS REPORT FROM REP FEB5/16 15.36
CHANGES *** WSAV-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
2	S		1100P-1135P	30		\$200.00	2/12	2/12	0		FRI	0
PROGRAM : WSAV NEWS 3 AT 11P												
RA35+ : 13.0												
CON COM1: WSAV NEWS 3 AT 11P												
3	S		1135P-1235A	30		\$120.00	2/12	2/12	0		FRI	0
PROGRAM : TONIGHT SHOW WITH JT												
RA35+ : 6.1												
CON COM1: TONIGHT SHOW WITH JT												
4	S		600P-630P	30		\$350.00	2/12	2/12	0		FRI	0
PROGRAM : WSAV NEWS 3												
RA35+ : 32.1												
CON COM1: WSAV NEWS 3												
5	S		700P-730P	30		\$675.00	2/12	2/12	0		FRI	0
PROGRAM : WHEEL OF FORTUNE												
RA35+ : 48.6												
CON COM1: WHEEL OF FORTUNE												
7	S		800P-900P	30		\$350.00	2/12	2/12	0		FRI	0
PROGRAM : UNDATEABLE/PEOPLE AR												
RA35+ : 17.2												
CON COM1: UNDATEABLE/PEOPLE AR												
8	S		900P-1000P	30		\$350.00	2/12	2/12	0		FRI	0
PROGRAM : GRIMM												
RA35+ : 14.1												
CON COM1: GRIMM												
9	S		1100P-1135P	30		\$200.00	2/15	2/15	0		MON	0
PROGRAM : WSAV NEWS 3 AT 11P												
RA35+ : 13.0												
CON COM1: WSAV NEWS 3 AT 11P												
10	S		1135P-1235A	30		\$120.00	2/15	2/15	0		MON	0
PROGRAM : TONIGHT SHOW WITH JT												
RA35+ : 6.1												
CON COM1: TONIGHT SHOW WITH JT												

FAX# 703-516-9680
CREDIT RISK !!!
HARRIS REPORT FROM REP FEB5/16 15.36
CHANGES *** WSAV-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
11	S		600P-630P	30		\$350.00	2/15	2/15	0		MON	0
PROGRAM : WSAV NEWS 3												
RA35+ : 32.1												
CON COM1 : WSAV NEWS 3												
12	S		700P-730P	30		\$675.00	2/15	2/15	0		MON	0
PROGRAM : WHEEL OF FORTUNE												
RA35+ : 48.6												
CON COM1 : WHEEL OF FORTUNE												
13	S		730P-800P	30		\$675.00	2/15	2/15	0		MON	0
PROGRAM : JEOPARDY												
RA35+ : 49.7												
CON COM1 : JEOPARDY												
14	S		800P-1000P	30		\$1,000.00	2/15	2/15	0		MON	0
PROGRAM : THE VOICE												
RA35+ : 25.8												
CON COM1 : THE VOICE												
15	S		1100P-1130P	30		\$225.00	2/13	2/13	0		SAT	0
PROGRAM : NEWS 3 TONIGHT												
RA35+ : 13.5												
CON COM1 : NEWS 3 TONIGHT												
16	S		700A-900A	30		\$100.00	2/13	2/13	0		SAT	0
PROGRAM : SATURDAY TODAY												
RA35+ : 13.3												
CON COM1 : SATURDAY TODAY												
17	S		730P-800P	30		\$350.00	2/13	2/13	0		SAT	0
PROGRAM : JEOPARDY												
RA35+ : 26.6												
CON COM1 : JEOPARDY												
18	S		1000P-1100P	30		\$450.00	2/14	2/14	0		SUN	0
PROGRAM : HEARTBREAKER												
RA35+ : 9.4												
CON COM1 : HEARTBREAKER												

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CHANGES *** WSAV-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
19	S		1100P-1130P	30		\$220.00	2/14	2/14	0		SUN	0
PROGRAM : NEWS 3 TONIGHT												
RA35+ : 13.3												
CON COM1: NEWS 3 TONIGHT												
20	S		700P-800P	30		\$450.00	2/14	2/14	0		SUN	0
PROGRAM : THE VOICE ENC												
RA35+ : 15.9												
CON COM1: THE VOICE ENC												
21	S		800P-900P	30		\$500.00	2/14	2/14	0		SUN	0
PROGRAM : SHADES OF BLUE												
RA35+ : 18.8												
CON COM1: SHADES OF BLUE												
22	S		900P-1000P	30		\$450.00	2/14	2/14	0		SUN	0
PROGRAM : GAME OF SILENCE												
RA35+ : 15.4												
CON COM1: GAME OF SILENCE												
23	S		1000P-1100P	30		\$350.00	2/11	2/11	0		THU	0
PROGRAM : THE PLAYER												
RA35+ : 15.3												
CON COM1: THE PLAYER												
24	S		1100P-1135P	30		\$200.00	2/11	2/11	0		THU	0
PROGRAM : WSAV NEWS 3 AT 11P												
RA35+ : 13.0												
CON COM1: WSAV NEWS 3 AT 11P												
25	S		1135P-1235A	30		\$120.00	2/11	2/11	0		THU	0
PROGRAM : TONIGHT SHOW WITH JI												
RA35+ : 6.1												
CON COM1: TONIGHT SHOW WITH JI												
26	S		600P-630P	30		\$350.00	2/11	2/11	0		THU	0
PROGRAM : WSAV NEWS 3												
RA35+ : 32.1												
CON COM1: WSAV NEWS 3												

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27	S		700P-730P	30		\$675.00	2/11	2/11	0		THU	0
PROGRAM : WHEEL OF FORTUNE												
RA35+ : 48.6												
CON COM1: WHEEL OF FORTUNE												
28	S		730P-800P	30		\$675.00	2/11	2/11	0		THU	0
PROGRAM : JEOPARDY												
RA35+ : 49.7												
CON COM1: JEOPARDY												
29	S		800P-900P	30		\$450.00	2/11	2/11	0		THU	0
PROGRAM : HEROES REBORN												
RA35+ : 13.4												
CON COM1: HEROES REBORN												
30	S		900P-1000P	30		\$650.00	2/11	2/11	0		THU	0
PROGRAM : THE BLACKLIST												
RA35+ : 16.6												
CON COM1: THE BLACKLIST												
31	S		1000P-1100P	30		\$750.00	2/9	2/9	0		TUE	0
PROGRAM : CHICAGO FIRE												
RA35+ : 23.4												
CON COM1: CHICAGO FIRE												
32	S		1100P-1135P	30		\$200.00	2/9	2/9	0		TUE	0
PROGRAM : WSAV NEWS 3 AT 11P												
RA35+ : 13.0												
CON COM1: WSAV NEWS 3 AT 11P												
33	S		1135P-1235A	30		\$120.00	2/9	2/9	0		TUE	0
PROGRAM : TONIGHT SHOW WITH JI												
RA35+ : 6.1												
CON COM1: TONIGHT SHOW WITH JI												
34	S		600P-630P	30		\$350.00	2/9	2/9	0		TUE	0
PROGRAM : WSAV NEWS 3												
RA35+ : 32.1												
CON COM1: WSAV NEWS 3												

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35	S		730P-800P	30		\$675.00	2/9	2/9	0		TUE	0
PROGRAM : JEOPARDY												
RA35+ : 49.7												
CON COM1 : JEOPARDY												
36	S		800P-900P	30		\$1,100.00	2/9	2/9	0		TUE	0
PROGRAM : THEVOICE RESULTS												
RA35+ : 26.7												
CON COM1 : THEVOICE RESULTS												
37	S		1000P-1100P	30		\$720.00	2/10	2/10	0		WED	0
PROGRAM : CHICAGO PD												
RA35+ : 17.2												
CON COM1 : CHICAGO PD												
38	S		1100P-1135P	30		\$200.00	2/10	2/10	0		WED	0
PROGRAM : WSAV NEWS 3 AT 11P												
RA35+ : 13.0												
CON COM1 : WSAV NEWS 3 AT 11P												
39	S		1135P-1235A	30		\$120.00	2/10	2/10	0		WED	0
PROGRAM : TONIGHT SHOW WITH JI												
RA35+ : 6.1												
CON COM1 : TONIGHT SHOW WITH JI												
40	S		600P-630P	30		\$350.00	2/10	2/10	0		WED	0
PROGRAM : WSAV NEWS 3												
RA35+ : 32.1												
CON COM1 : WSAV NEWS 3												
41	S		700P-730P	30		\$675.00	2/10	2/10	0		WED	0
PROGRAM : WHEEL OF FORTUNE												
RA35+ : 48.6												
CON COM1 : WHEEL OF FORTUNE												
43	S		800P-900P	30		\$600.00	2/10	2/10	0		WED	0
PROGRAM : MYSTERIES OF LAURA												
RA35+ : 18.3												
CON COM1 : MYSTERIES OF LAURA												

FAX# 703-516-9680
CREDIT RISK !!!
HARRIS REPORT FROM REP FEB5/16 15.36
CHANGES *** WSAV-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
:LINE#	:	:	:	:	:	:	: DATE	: DATE	:	:	:	:SPTS:
44	S		900P-1000P	30		\$650.00	2/10	2/10	0		WED	0
PROGRAM : LAW & ORDER:SVU												
RA35+ : 12.0												
CON COM1: LAW & ORDER:SVU												
45	A		1135P-1235A	30		\$128.00	2/12	2/12	1		FRI	1
PROGRAM : TONIGHT SHOW WITH JT												
RA35+ : 1.3												
CON COM1: TONIGHT SHOW WITH JT												
46	A		800P-900P	30		\$300.00	2/12	2/12	1		FRI	1
PROGRAM : CAUGHT ON CAMERA												
RA35+ : 3.8												
CON COM1: CAUGHT ON CAMERA												
47	A		900P-1000P	30		\$420.00	2/12	2/12	1		FRI	1
PROGRAM : GRIMM												
RA35+ : 3.1												
CON COM1: GRIMM												
48	A		1100P-1135P	30		\$195.00	2/15	2/15	1		MON	1
PROGRAM : WSAV NEWS 3 AT 11P												
RA35+ : 2.8												
CON COM1: WSAV NEWS 3 AT 11P												
49	A		1135P-1235A	30		\$128.00	2/15	2/15	1		MON	1
PROGRAM : TONIGHT SHOW WITH JT												
RA35+ : 1.3												
CON COM1: TONIGHT SHOW WITH JT												
50	A		600P-630P	30		\$345.00	2/15	2/15	1		MON	1
PROGRAM : WSAV NEWS 3												
RA35+ : 7.0												
CON COM1: WSAV NEWS 3												
51	A		1100P-1130P	30		\$195.00	2/13	2/13	1		SAT	1
PROGRAM : NEWS 3 TONIGHT												
RA35+ : 3.0												
CON COM1: NEWS 3 TONIGHT												

FAX# 703-516-9680
CREDIT RISK !!
HARRIS REPORT FROM REP FEB5/16 15.36
CHANGES *** WSAV-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
:LINE#	:	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	: SPTS
52	A		700A-900A	30		\$115.00	2/13	2/13	1		SAT	1
PROGRAM : SATURDAY TODAY												
RA35+ : 2.9												
CON COM1: SATURDAY TODAY												
53	A		730P-800P	30		\$225.00	2/13	2/13	1		SAT	1
PROGRAM : JEOPARDY												
RA35+ : 6.0												
CON COM1: JEOPARDY												
54	A		1100P-1130P	30		\$225.00	2/14	2/14	1		SUN	1
PROGRAM : NEWS 3 TONIGHT												
RA35+ : 2.9												
CON COM1: NEWS 3 TONIGHT												
55	A		1000P-1100P	30		\$450.00	2/11	2/11	1		THU	1
PROGRAM : SHADES OF BLUE												
RA35+ : 3.3												
CON COM1: SHADES OF BLUE												
56	A		1100P-1135P	30		\$195.00	2/11	2/11	1		THU	1
PROGRAM : WSAV NEWS 3 AT 11P												
RA35+ : 2.8												
CON COM1: WSAV NEWS 3 AT 11P												
57	A		1135P-1235A	30		\$128.00	2/11	2/11	1		THU	1
PROGRAM : TONIGHT SHOW WITH JI												
RA35+ : 1.3												
CON COM1: TONIGHT SHOW WITH JI												
58	A		1100P-1135P	30		\$195.00	2/9	2/9	1		TUE	1
PROGRAM : WSAV NEWS 3 AT 11P												
RA35+ : 2.8												
CON COM1: WSAV NEWS 3 AT 11P												
59	A		1135P-1235A	30		\$128.00	2/9	2/9	1		TUE	1
PROGRAM : TONIGHT SHOW WITH JI												
RA35+ : 1.3												
CON COM1: TONIGHT SHOW WITH JI												

REP HEADLINE# 7832769 TRF# 646474
 \$\$\$ MOD# 0 : UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-528-9383 FAX# 703-516-9680
 CREDIT ADVISORY: AGENCY CREDIT RISK !!
 ORDER WORKSHEET HARRIS REPORT FROM REP
 CHANGES *** WSAB-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
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60	A		600P-630P	30		\$345.00	2/9	2/9	1		TUE	1
PROGRAM : WSAV NEWS 3 RA35+ : 7.0 CON COM1: WSAV NEWS 3												

61	A		1135P-1235A	30		\$128.00	2/10	2/10	1		WED	1
PROGRAM : TONIGHT SHOW WITH JI RA35+ : 1.3 CON COM1: TONIGHT SHOW WITH JI												

FEB/16 \$5,195.00 CONTRACT TOTAL \$5,195.00
 TOTAL SPOTS 19

MARKET TOTALS \$101,965 WSAV 29% WJCL 16% WTOG 38% WTGS 17% WBVH 0% WGSA 0% ESAV 0%
 ACCURATE SHARES

SVC- NSI
 DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
 P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE



WSAV
 1430 East Victory Drive
 Savannah, GA 31404
 (912) 651-0300

CONTRACT

<u>Contract / Revision</u> 646474 /		<u>Alt Order #</u> 07832769
<u>Product</u> RUBIO FOR PRESIDENT		
<u>Contract Dates</u> 02/09/16 - 02/15/16		<u>Estimate #</u> 209215
<u>Advertiser</u> POL/Marco Rubio/President/R		<u>Original Date / Revision</u> 07/06/15 / 07/06/15
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WSAV	<u>Account Executive</u> HRP Washington	<u>Sales Office</u> HRP/Washington
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>IDB#</u> 9912891	<u>Advertiser Code</u> RUB16	<u>Product Code</u> ORDR
<u>Agency Ref</u> IN10086/SP6681/TO13		<u>Advertiser Ref</u>

And:

Smart Media Group
 814 King Street
 Suite 400
 Alexandria, VA 22314
 USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WSAV	02/12/16	02/12/16	DATELINE	10-11p		:30				NM	2	\$960.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----2--				2	\$480.00				
N 2	WSAV	02/12/16	02/12/16	Late News M-F	11-1135p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----1--				1	\$200.00				
N 3	WSAV	02/12/16	02/12/16	Tonight Show	Tonight Show		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----1--				1	\$120.00				
N 4	WSAV	02/12/16	02/12/16	WSAV 6p News	6-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----1--				1	\$350.00				
N 5	WSAV	02/12/16	02/12/16	Wheel of Fortune	7-730p		:30				NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----1--				1	\$675.00				
N 6	WSAV	02/12/16	02/12/16	Jeopardy	730-8p		:30				NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----1--				1	\$675.00				
N 7	WSAV	02/12/16	02/12/16	UNDATEABLE/PEOPLE	8-9p		:30				NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----2--				2	\$350.00				
N 8	WSAV	02/12/16	02/12/16	GRIMM	9-10p		:30				NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	----2--				2	\$350.00				
N 9	WSAV	02/15/16	02/15/16	Late News M-F	11-1135p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	1-----				1	\$200.00				
N 10	WSAV	02/15/16	02/15/16	Tonight Show	Tonight Show		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	1-----				1	\$120.00				
N 11	WSAV	02/15/16	02/15/16	WSAV 6p News	6-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	1-----				1	\$350.00				
N 12	WSAV	02/15/16	02/15/16	Wheel of Fortune	7-730p		:30				NM	1	\$675.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WSAV
1430 East Victory Drive
Savannah, GA 31404
(912) 651-0300

<u>Contract / Revision</u> 646474 /		<u>Alt Order #</u> 07832769
<u>Contract Dates</u> 02/09/16 - 02/15/16	<u>Product</u> RUBIO FOR PRESIDEN	<u>Estimate #</u> 209215
<u>Advertiser</u> POL/Marco Rubio/Preside		<u>Original Date / Revision</u> 07/06/15 / 07/06/15

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	1-----				1	\$675.00				
N 13	WSAV	02/15/16	02/15/16	Jeopardy	730-8p		:30				NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	1-----				1	\$675.00				
N 14	WSAV	02/15/16	02/15/16	THE VOICE	8-10p		:30				NM	3	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/15/16	02/21/16	3-----				3	\$1,000.00				
N 15	WSAV	02/13/16	02/13/16	WSAV 11p News Sat	11-1130p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-----1-				1	\$225.00				
N 16	WSAV	02/13/16	02/13/16	Today Show Sat	7-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-----1-				1	\$100.00				
N 17	WSAV	02/13/16	02/13/16	Jeopardy WKND	730-8p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-----1-				1	\$350.00				
N 18	WSAV	02/14/16	02/14/16	THE HEARTBREAKER	10-11p		:30				NM	2	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-----2				2	\$450.00				
N 19	WSAV	02/14/16	02/14/16	WSAV 11p News Sun	11-1130p		:30				NM	1	\$220.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-----1				1	\$220.00				
N 20	WSAV	02/14/16	02/14/16	THE VOICE ENCORE	7-8p		:30				NM	2	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-----2				2	\$450.00				
N 21	WSAV	02/14/16	02/14/16	SHADES OF BLUE	8-9p		:30				NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-----2				2	\$500.00				
N 22	WSAV	02/14/16	02/14/16	THE PLAYER	9-10p		:30				NM	2	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-----2				2	\$450.00				
N 23	WSAV	02/11/16	02/11/16	THE PLAYER	10-11p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---1---				1	\$350.00				
N 24	WSAV	02/11/16	02/11/16	Late News M-F	11-1135p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---1---				1	\$200.00				
N 25	WSAV	02/11/16	02/11/16	Tonight Show	Tonight Show		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---1---				1	\$120.00				
N 26	WSAV	02/11/16	02/11/16	WSAV 6p News	6-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---1---				1	\$350.00				
N 27	WSAV	02/11/16	02/11/16	Wheel of Fortune	7-730p		:30				NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---1---				1	\$675.00				
N 28	WSAV	02/11/16	02/11/16	Jeopardy	730-8p		:30				NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---1---				1	\$675.00				
N 29	WSAV	02/11/16	02/11/16	HEROES REBORN	8-9p		:30				NM	2	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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WSAV
1430 East Victory Drive
Savannah, GA 31404
(912) 651-0300

<u>Contract / Revision</u>	<u>Alt Order #</u>
646474 /	07832769

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
02/09/16 - 02/15/16	RUBIO FOR PRESIDEN	209215

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Marco Rubio/Preside	07/06/15 / 07/06/15

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---2---				2	\$450.00				
N 30	WSAV	02/11/16	02/11/16	THE BLACKLIST	9-10p		:30				NM	2	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	---2---				2	\$650.00				
N 31	WSAV	02/09/16	02/09/16	CHICAGO FIRE	10-11p		:30				NM	2	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-2-----				2	\$750.00				
N 32	WSAV	02/09/16	02/09/16	Late News M-F	11-1135p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-1-----				1	\$200.00				
N 33	WSAV	02/09/16	02/09/16	Tonight Show	Tonight Show		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-1-----				1	\$120.00				
N 34	WSAV	02/09/16	02/09/16	WSAV 6p News	6-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-1-----				1	\$350.00				
N 35	WSAV	02/09/16	02/09/16	Jeopardy	730-8p		:30				NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-1-----				1	\$675.00				
N 36	WSAV	02/09/16	02/09/16	THE VOICE RESULTS	8-9p		:30				NM	2	\$2,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	-2-----				2	\$1,100.00				
N 37	WSAV	02/10/16	02/10/16	CHICAGO PD	10-11p		:30				NM	2	\$1,440.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	--2----				2	\$720.00				
N 38	WSAV	02/10/16	02/10/16	Late News M-F	11-1135p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	--1----				1	\$200.00				
N 39	WSAV	02/10/16	02/10/16	Tonight Show	Tonight Show		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	--1----				1	\$120.00				
N 40	WSAV	02/10/16	02/10/16	WSAV 6p News	6-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	--1----				1	\$350.00				
N 41	WSAV	02/10/16	02/10/16	Wheel of Fortune	7-730p		:30				NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	--1----				1	\$675.00				
N 42	WSAV	02/10/16	02/10/16	Jeopardy	730-8p		:30				NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	--1----				1	\$675.00				
N 43	WSAV	02/10/16	02/10/16	MYSTERIES OF LAURA	8-9p		:30				NM	2	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	--2----				2	\$600.00				
N 44	WSAV	02/10/16	02/10/16	LAW AND ORDER SVU	9-10p		:30				NM	2	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		02/08/16	02/14/16	--2----				2	\$650.00				
Totals												60	\$29,570.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



WSAV
1430 East Victory Drive
Savannah, GA 31404
(912) 651-0300

Contract / Revision	Alt Order #
646474 /	07832769

Contract Dates	Product	Estimate #
02/09/16 - 02/15/16	RUBIO FOR PRESIDEN	209215

Advertiser	Original Date / Revision
POL/Marco Rubio/Preside	07/06/15 / 07/06/15

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
02/01/16 - 02/15/16	60	\$29,570.00	(\$4,435.50)	\$25,134.50
Totals	60	\$29,570.00	(\$4,435.50)	\$25,134.50

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

REP HEADLINE# 7832769
*** ORIGINAL REV#0 ***

1046474

REP: TEL# 703-528-9383 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP
JUN30/15 16.17
*** WSAV-TV ***

ADV # ADV. NAME POLI/M RUBIO/R/PRE/US REP. # OFF. # SALESMAN #
AGY # AGY. NAME SMART MEDIA GROUP BUYER NAME MICHELE BROOKS

1427 LESLIE AVE SALES PRSN WA- ASHLEY DEMBY

ALEXANDRIA, VA 22301 (703) 218-4747

ORDER # CONTRACT # 7832769 CLASS: NATL. LOCAL REGIONAL

PRDCT RUBIO FOR PRESIDENT EST#**** COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES FEB9/16 FEB15/16 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE JUN30/15 16.17

REP: NEW ORDER
TTL \$29,570 @ 60X
PLS CFN
THANKS TAYLOR FOR ASHLEY

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
SMART MEDIA GROUP SUBSCRIBES TO SPOTDATA ELECTRONIC INVOICING
*****IDB# 1046*****
MARCO RUBIO FOR PRESIDENT

LINE# : REP : CD : TIME PERIOD : LGTH : SEC : RATE : START : END : SPTS : WEEK : DAYS : TOTL :
: LINE# : : : : : : : DATE : DATE : /WK : INVT : : SPTS :

AGENCY ADVERTISER CODE = RUB16 AGENCY EST# = 209215
AGENCY PRODUCT CODE = ORDR

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
1			1000P-1100P	30		\$480.00	2/12	2/12	2		FRI	2
PROGRAM : DATELINE RA35+ : 14.7 CON COM1 : DATELINE												
2			1100P-1135P	30		\$200.00	2/12	2/12	1		FRI	1
PROGRAM : WSAV NEWS 3 AT 11P RA35+ : 13.0 CON COM1 : WSAV NEWS 3 AT 11P												

JUN30/15 16.17
*** WSAV-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
3			1135P-1235A	30		\$120.00	2/12	2/12	1		FRI	1
PROGRAM : TONIGHT SHOW WITH JI												
RA35+ : 6.1												
CON COM1: TONIGHT SHOW WITH JI												
4			600P-630P	30		\$350.00	2/12	2/12	1		FRI	1
PROGRAM : WSAV NEWS 3												
RA35+ : 32.1												
CON COM1: WSAV NEWS 3												
5			700P-730P	30		\$675.00	2/12	2/12	1		FRI	1
PROGRAM : WHEEL OF FORTUNE												
RA35+ : 48.6												
CON COM1: WHEEL OF FORTUNE												
6			730P-800P	30		\$675.00	2/12	2/12	1		FRI	1
PROGRAM : JEOPARDY												
RA35+ : 49.7												
CON COM1: JEOPARDY												
7			800P-900P	30		\$350.00	2/12	2/12	2		FRI	2
PROGRAM : UNDATEABLE/PEOPLE AR												
RA35+ : 17.2												
CON COM1: UNDATEABLE/PEOPLE AR												
8			900P-1000P	30		\$350.00	2/12	2/12	2		FRI	2
PROGRAM : GRIMM												
RA35+ : 14.1												
CON COM1: GRIMM												
9			1100P-1135P	30		\$200.00	2/15	2/15	1		MON	1
PROGRAM : WSAV NEWS 3 AT 11P												
RA35+ : 13.0												
CON COM1: WSAV NEWS 3 AT 11P												
10			1135P-1235A	30		\$120.00	2/15	2/15	1		MON	1
PROGRAM : TONIGHT SHOW WITH JI												
RA35+ : 6.1												
CON COM1: TONIGHT SHOW WITH JI												

REP HEADLINE# 7832769
 *** ORIGINAL REV#0 ***

REP: TEL# 703-528-9383 FAX# 703-516-9680
 CREDIT ADVISORY: AGENCY CREDIT RISK !!
 ORDER WORKSHEET HARRIS REPORT FROM REP

JUN30/15 16.17
 *** WSAV-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
:LINE#	:	:	:	:	:	:	DATE	DATE	/WK	INVT	:	:SPTS
11			600P-630P PROGRAM : WSAV NEWS 3 RA35+ : 32.1 CON COM1: WSAV NEWS 3	30		\$350.00	2/15	2/15	1		MON	1
12			700P-730P PROGRAM : WHEEL OF FORTUNE RA35+ : 48.6 CON COM1: WHEEL OF FORTUNE	30		\$675.00	2/15	2/15	1		MON	1
13			730P-800P PROGRAM : JEOPARDY RA35+ : 49.7 CON COM1: JEOPARDY	30		\$675.00	2/15	2/15	1		MON	1
14			800P-1000P PROGRAM : THE VOICE RA35+ : 25.8 CON COM1: THE VOICE	30		\$1,000.00	2/15	2/15	3		MON	3
15			1100P-1130P PROGRAM : NEWS 3 TONIGHT RA35+ : 13.5 CON COM1: NEWS 3 TONIGHT	30		\$225.00	2/13	2/13	1		SAT	1
16			700A-900A PROGRAM : SATURDAY TODAY RA35+ : 13.3 CON COM1: SATURDAY TODAY	30		\$100.00	2/13	2/13	1		SAT	1
17			730P-800P PROGRAM : JEOPARDY RA35+ : 26.6 CON COM1: JEOPARDY	30		\$350.00	2/13	2/13	1		SAT	1
18			1000P-1100P PROGRAM : HEARTBREAKER RA35+ : 9.4 CON COM1: HEARTBREAKER	30		\$450.00	2/14	2/14	2		SUN	2

REP HEADLINE# 7832769
*** ORIGINAL REV#0 ***

REP: TEL# 703-528-9383 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP
JUN30/15 16.17
*** WSAV-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
19			1100P-1130P PROGRAM : NEWS 3 TONIGHT RA35+ : 13.3 CON COM1: NEWS 3 TONIGHT	30		\$220.00	2/14	2/14	1		SUN	1
20			700P-800P PROGRAM : THE VOICE ENC RA35+ : 15.9 CON COM1: THE VOICE ENC	30		\$450.00	2/14	2/14	2		SUN	2
21			800P-900P PROGRAM : SHADES OF BLUE RA35+ : 18.8 CON COM1: SHADES OF BLUE	30		\$500.00	2/14	2/14	2		SUN	2
22			900P-1000P PROGRAM : GAME OF SILENCE RA35+ : 15.4 CON COM1: GAME OF SILENCE	30		\$450.00	2/14	2/14	2		SUN	2
23			1000P-1100P PROGRAM : THE PLAYER RA35+ : 15.3 CON COM1: THE PLAYER	30		\$350.00	2/11	2/11	1		THU	1
24			1100P-1135P PROGRAM : WSAV NEWS 3 AT 11P RA35+ : 13.0 CON COM1: WSAV NEWS 3 AT 11P	30		\$200.00	2/11	2/11	1		THU	1
25			1135P-1235A PROGRAM : TONIGHT SHOW WITH JI RA35+ : 6.1 CON COM1: TONIGHT SHOW WITH JI	30		\$120.00	2/11	2/11	1		THU	1
26			600P-630P PROGRAM : WSAV NEWS 3 RA35+ : 32.1 CON COM1: WSAV NEWS 3	30		\$350.00	2/11	2/11	1		THU	1

JUN30/15 16.17
*** WSAV-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
: LINE#	:	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	: SPTS
27			700P-730P PROGRAM : WHEEL OF FORTUNE RA35+ : 48.6 CON COM1: WHEEL OF FORTUNE	30		\$675.00	2/11	2/11	1		THU	1
28			730P-800P PROGRAM : JEOPARDY RA35+ : 49.7 CON COM1: JEOPARDY	30		\$675.00	2/11	2/11	1		THU	1
29			800P-900P PROGRAM : HEROES REBORN RA35+ : 13.4 CON COM1: HEROES REBORN	30		\$450.00	2/11	2/11	2		THU	2
30			900P-1000P PROGRAM : THE BLACKLIST RA35+ : 16.6 CON COM1: THE BLACKLIST	30		\$650.00	2/11	2/11	2		THU	2
31			1000P-1100P PROGRAM : CHICAGO FIRE RA35+ : 23.4 CON COM1: CHICAGO FIRE	30		\$750.00	2/9	2/9	2		TUE	2
32			1100P-1135P PROGRAM : WSAV NEWS 3 AT 11P RA35+ : 13.0 CON COM1: WSAV NEWS 3 AT 11P	30		\$200.00	2/9	2/9	1		TUE	1
33			1135P-1235A PROGRAM : TONIGHT SHOW WITH JI RA35+ : 6.1 CON COM1: TONIGHT SHOW WITH JI	30		\$120.00	2/9	2/9	1		TUE	1
34			600P-630P PROGRAM : WSAV NEWS 3 RA35+ : 32.1 CON COM1: WSAV NEWS 3	30		\$350.00	2/9	2/9	1		TUE	1

JUN30/15 16.17
*** WSAV-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
: LINE#	:	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	: SPTS
35			730P-800P	30		\$675.00	2/9	2/9	1		TUE	1
PROGRAM : JEOPARDY												
RA35+ : 49.7												
CON COM1 : JEOPARDY												
36			800P-900P	30		\$1,100.00	2/9	2/9	2		TUE	2
PROGRAM : THEVOICE RESULTS												
RA35+ : 26.7												
CON COM1 : THEVOICE RESULTS												
37			1000P-1100P	30		\$720.00	2/10	2/10	2		WED	2
PROGRAM : CHICAGO PD												
RA35+ : 17.2												
CON COM1 : CHICAGO PD												
38			1100P-1135P	30		\$200.00	2/10	2/10	1		WED	1
PROGRAM : WSAV NEWS 3 AT 11P												
RA35+ : 13.0												
CON COM1 : WSAV NEWS 3 AT 11P												
39			1135P-1235A	30		\$120.00	2/10	2/10	1		WED	1
PROGRAM : TONIGHT SHOW WITH JI												
RA35+ : 6.1												
CON COM1 : TONIGHT SHOW WITH JI												
40			600P-630P	30		\$350.00	2/10	2/10	1		WED	1
PROGRAM : WSAV NEWS 3												
RA35+ : 32.1												
CON COM1 : WSAV NEWS 3												
41			700P-730P	30		\$675.00	2/10	2/10	1		WED	1
PROGRAM : WHEEL OF FORTUNE												
RA35+ : 48.6												
CON COM1 : WHEEL OF FORTUNE												
42			730P-800P	30		\$675.00	2/10	2/10	1		WED	1
PROGRAM : JEOPARDY												
RA35+ : 49.7												
CON COM1 : JEOPARDY												

REP HEADLINE# 7832769
*** ORIGINAL REV#0 ***

REP: TEL# 703-528-9383 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP

JUN30/15 16.17
*** WSAV-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
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43			800P-900P	30		\$600.00	2/10	2/10	2		WED	2
----	--	--	-----------	----	--	----------	------	------	---	--	-----	---

PROGRAM : MYSTERIES OF LAURA
RA35+ : 18.3
CON COM1: MYSTERIES OF LAURA

44			900P-1000P	30		\$650.00	2/10	2/10	2		WED	2
----	--	--	------------	----	--	----------	------	------	---	--	-----	---

PROGRAM : LAW & ORDER:SVU
RA35+ : 12.0
CON COM1: LAW & ORDER:SVU

FEB/16 29570.00

CONTRACT TOTAL 29570.00
TOTAL SPOTS 60

MARKET TOTALS \$101,965 WSAV 29% WJCL 16% WTOG 38% WTGS 17% WBVH 0% WGSB 0% ESNV 0%

ACCURATE SHARES

SVC- NSI
DEMOS- RA35+*

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: WSAV, Savannah	Date: 7/8/15
--	------------------------

I, Smart Media Group,

being/on behalf of: Rubio for President,

a legally qualified candidate of the Republican

political party for the office of: President of the United States

in the Primary

election to be held on: 2/2/16

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
12/29/16 - 2/23/16		See attached schedules			

Attach proposed schedule with charges (if available):

I represent that the payment for the above described broadcast time has been furnished by:

Rubio for President

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Lisa Lisker

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

0/29/15
Date


Signature

To Be Signed By Station Representative

☒ Accepted

☐ Accepted in Part

☐ Rejected


Signature

MARNIE Nowick
Printed Name

GSM
Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, Rubio for President

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

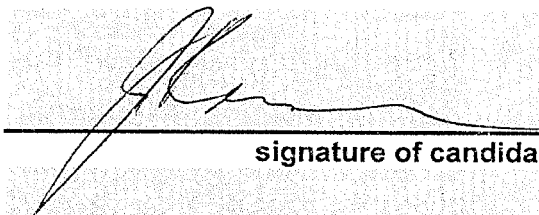
☐ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.


signature of candidate or authorized committee

Smart Media Group 6/29/15
printed name date

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.