

566002 Trump/R/President/Harris Sikes Media WQSM-FM {View}

(Processed: 1)

Date	Action	Line	Comment	By	Total \$	# Spots	Expected GR
10/20/20 11:50:03 AM	Processed		<async process>	Sundreaur	\$2,000.00	20	0.00
10/20/20 11:43:00 AM	Approved			Jennifer M	\$2,000.00	20	0.00
10/20/20 11:42:56 AM	Approval Workflow		[Business Manager - Business Office Approval Needed Default]	Jennifer M	\$2,000.00	20	0.00
10/20/20 11:17:46 AM	Approval Workflow		[Sales Manager - Ready Default]	Cheryl Cai	\$2,000.00	20	0.00
10/20/20 11:17:38 AM	Ready for approval		Spot can be made good in flight from Line #3	Cheryl Cai	\$2,000.00	20	0.00
10/20/20 11:16:34 AM	New order created		Imported EC Order	Cheryl Cai	\$2,000.00	20	0.00

[Sorted by: Date]

ORDER

Orders
Order / Rev: 566002
Alt Order #: 34466196
Product Desc: Trump for President GM
Estimate: 13481
Flight Dates: 10/20/20 - 10/26/20
Original Date / Rev: 10/20/20 / 10/20/20
Order Type: GENERAL

WQSM-FM
Primary AE: Katz Philadelphia
Sales Office: K-7.5
Sales Region: N-Katz75

Agency Name: Harris Sikes Media
Buying Contact:
Billing Contact:
 11350 Random Hills Rd
 Fairfax, VA 22030

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: Trump/R/President
Demographic: A35-64
Product Codes: Candidates
Revenue Code 1: AGY-AVAIL
Revenue Code 2: POL-CAND
Revenue Code 3: POL-PRES
Priority: P-100

New Business Thru:
Advertiser External ID:
Agency External ID:
Unit Code: General
Order Separation: 00:15:00

Start Date	End Date	# Spots	Gross Amount	Net Amount
09/28/20	10/25/20	14	\$1,400.00	\$1,190.00
10/26/20	10/26/20	6	\$600.00	\$510.00

Month	# Spots	Gross Amount	Net Amount	Rating
October 2020	14	\$1,400.00	\$1,190.00	0.00
November 2020	6	\$600.00	\$510.00	0.00
Totals	20	\$2,000.00	\$1,700.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WQSM	10/20/20	10/26/20	M-F AM Drive M-F	CM	6:00 AM-10:00 AM	--212--	1:00	5	\$100.00	P-30	0.00	NM	7	\$700.00
		AM -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/19/20	10/25/20	--212--		5			\$100.00			0.00			
		Week: 10/26/20	11/01/20	2-----		2			\$100.00			0.00			
N 2	WQSM	10/20/20	10/26/20	M-F Midday M-F	CM	10:00 AM-3:00 PM	--221--	1:00	5	\$100.00	P-30	0.00	NM	7	\$700.00
		MD -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/19/20	10/25/20	--221--		5			\$100.00			0.00			
		Week: 10/26/20	11/01/20	2-----		2			\$100.00			0.00			
N 3	WQSM	10/20/20	10/26/20	M-F PM Drive M-F	CM	3:00 PM-7:00 PM	-1111--	1:00	4	\$100.00	P-30	0.00	NM	6	\$600.00
		PM -													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/19/20	10/25/20	-1111--		4			\$100.00			0.00			
		Week: 10/26/20	11/01/20	2-----		2			\$100.00			0.00			
													Totals	20	\$2,000.00

CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.
 I, Harris Sikes Media, hereby request station time as follows:

IDENTIFY CANDIDATE TYPE

- FEDERAL CANDIDATE
 STATE OR LOCAL CANDIDATE

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Donald J. Trump

Authorized committee:

Donald J. Trump for President

Agency requesting time (and contact information):

N/A Harris Sikes Media

Candidate's political party:

Republican Party

Office sought (no acronyms or abbreviations):

President of the United States

Date of election:

November 3, 2020

General

Primary

Treasurer of candidate's authorized committee:

Bradley Crate

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

the candidate listed above who is a legally qualified candidate, or

the authorized committee of the legally qualified candidate listed above;

(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

Candidate/Committee/Agency

Signature:

Name: **JONATHAN FERRELL**

Date of Request to Purchase Ad Time: **10/15/20**

Station Representative

Signature:

Name: **Jean In AM**

Date of Station Agreement to Sell Time:

10/20/20

Federal Candidate Certification:

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

Candidate/Authorized Committee/Agency

Signature: *Jonathan Ferrell, agent for Donald Trump for President*

Name: *JONATHAN FERRELL*

Date: *10/15/20*

TO BE COMPLETED BY STATION ONLY

Ad submitted to Station? Yes No Date ad received: *10/12/20*

Note: Must have separate PB-19 Forms for each version of the ad (i.e., for every ad with differing copy).

Federal candidate certification signed (above): Yes No N/A

Disposition:

- Accepted
- Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)*
- Rejected – provide reason:

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

100% :60 Bingo

Contract #: <i>5660021</i> <i>34466196</i>	Station Call Letters: <i>WQSM-FM</i>	Date Received/Requested: <i>10/20/20</i>
Est. #: <i>13481</i>	Station Location: <i>Fayetteville NC</i>	Run Start and End Dates: <i>10/20/20 - 10/26/20</i>

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

Trump for President “Bingo” :60 R-DJT-100720

10/12/20-11/3/20

Music up and under announcer....

Male Announcer: Joe Biden openly admitted his plan to violate our second amendment rights.

Male Reporter Clip: To gun owners out there who say “well a Biden Administration means they’re going to come for my guns.”

Biden Clip: Bingo, you’re right.

Male Announcer: Obama and Biden spent years trying to violate our second amendment rights. As President, Biden and his radical running mate Kamala Harris would finish the job. New taxes on gun owners...buy-back programs...strict new regulations on firearms that would trample our constitutional rights and make our families less safe. While Antifa terrorizes our cities and radical leftists call to defund the police...Biden would enact unconstitutional gun control measures...making it harder than ever to defend yourself.

Biden Clip: Bingo, you’re right.

Male Announcer: Your family and your constitutional second amendment rights won’t be safe in Joe Biden’s America.

Trump Voice Disclaimer: I’m Donald Trump. Candidate for President. And I approve this message.

Disclaimer: Paid for by Donald J. Trump for President Inc.

Oct 20, 20
 CONT# 34466196 Mod# Ver# 1 (Last =)
 REP EASTMAN
 TO WQSM-FM (Fayetteville, NC)
 FM LINDSAY COOPER
 OFF PHILADELPHIA
 AGY HARRIS SIKES MEDIA
 ADDR 11350 RANDOM HILLS ROAD SUITE 700
 FAIRFAX, VA 22030

DDS CONT# 0
 C/P/E: DJTP / GM / 13481
 SALESPERSON FAX#
 PH #

BYR MEGAN BURNS
 ADV DONALD TRUMP FOR PRESIDENT
 PDT Trump for President GM
 FLT Oct 20, 20 - Oct 26, 20

* REP ORDER COMMENT *

** 10/20/2020 1:44:00 PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH MICHAEL.MERGET@KATZRADIOGROUP.COM OR CALL 215-557-4208. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
	1.1	.T.....	3P - 7P	60	10/20/2020 - 10/20/2020	1D	1	\$100.00	1
					** FLIGHT TOTALS **		1	\$100.00	
		FLIGHT 2							
	2.1	..W....	6A - 10A	60	10/21/2020 - 10/21/2020	1D	2	\$100.00	2
	2.2	..W....	10A - 3P	60	10/21/2020 - 10/21/2020	1D	2	\$100.00	2
	2.3	..W....	3P - 7P	60	10/21/2020 - 10/21/2020	1D	1	\$100.00	1
					** FLIGHT TOTALS **		5	\$500.00	
		FLIGHT 3							
	3.1	...T...	6A - 10A	60	10/22/2020 - 10/22/2020	1D	1	\$100.00	1
	3.2	...T...	10A - 3P	60	10/22/2020 - 10/22/2020	1D	2	\$100.00	2
	3.3	...T...	3P - 7P	60	10/22/2020 - 10/22/2020	1D	1	\$100.00	1
					** FLIGHT TOTALS **		4	\$400.00	
		FLIGHT 4							
	4.1	....F..	6A - 10A	60	10/23/2020 - 10/23/2020	1D	2	\$100.00	2
	4.2	....F..	10A - 3P	60	10/23/2020 - 10/23/2020	1D	1	\$100.00	1
	4.3	....F..	3P - 7P	60	10/23/2020 - 10/23/2020	1D	1	\$100.00	1
					** FLIGHT TOTALS **		4	\$400.00	
		FLIGHT 5							
	5.1	M.....	6A - 10A	60	10/26/2020 - 10/26/2020	1D	2	\$100.00	2

Oct 20, 20
 CONT# **34466196** Mod# Ver# 1 (Last =)
 REP **EASTMAN**

DDS CONT# **0**
 C/P/E: **DJTP / GM / 13481**

	5.2	M.....	10A - 3P	60	10/26/2020 - 10/26/2020	1D	2	\$100.00	2	
	5.3	M.....	3P - 7P	60	10/26/2020 - 10/26/2020	1D	2	\$100.00	2	
	** FLIGHT TOTALS **							6	\$600.00	

	Oct 20	Nov 20					
SPOTS	14	6					
CASH	1400.00	600.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	1400.00	600.00					

							TOTAL
SPOTS							20
CASH							2,000.00
TRADE							0.00
NSL							0.00
TOTAL							2,000.00

**** Competitive Comments ****

SVC: SP20 MSA ARB
 Demo Adults 35-64

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.