

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WCDX-FM Richmond, VA	Date: 2/3/2020
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I, Karen Wishart

do hereby request station time concerning the following issue:

URBAN ONE - 1010 WAYNE AVE, 14TH FLOOR,
SILVER SPRING, MD 20910

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
AS ORDERED					

This broadcast time will be used by: URBAN ONE INC.

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

Yes

No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

Legalizing Casino Gambling in VA.

I represent that the payment for the above described broadcast time has been furnished by (name and address):

URBAN ONE - 1010 WAYNE AVE, 14TH FLOOR, SILVER SPRING
MD 20910

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Karen Wishart - executive VP and Chief Administrative officer
Alfred Liggins - Chief executive officer.

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
AS ORDERED					

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.

ORDER



Orders
Order / Rev: 618171
Alt Order #:
Product Desc: Reality Radio
Estimate:
Flight Dates: 02/01/20 - 02/16/20
Original Date / Rev: 02/01/20 / 02/06/20
Order Type: GENERAL

Primary AE: House Richmond
Sales Office: L-RIC
Sales Region: Local

Agency Name: Radio One Richmond
Buying Contact:
Billing Contact:
 2809 Emerywood Parkway
 Richmond, VA 23294

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 0%

Advertiser Name: Radio One Richmond
Demographic: A25-54
Product Codes: Political Issue
Revenue Code 1: DIR
Revenue Code 2: POLITICAL
Revenue Code 3: POL-ISS

New Business Thru:
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
01/27/20	02/16/20	358	\$0.00	\$0.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
February 2020	358	\$0.00	\$0.00	0.00
Totals	358	\$0.00	\$0.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
House Richmond			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WCDX	02/01/20	02/16/20	M-Su Broad Rotator	CRP	6a-12m	++++++	1:00	168	\$0.0001		0.00	NM	358	\$0.00
				M-Su Broad Rotator											
				Reality Radio											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 01/27/20	02/02/20	-----+		48				\$0.00		0.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>		<u>Start/End Time</u>		<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
1	NCDX	01/27/20-02/02/20		M-Su Broad Rotator		6a-12m		-----SaSu	1:00	(\$0.00)		0.00	NM		
				Credited											
4	NCDX	01/27/20-02/02/20		M-Su Broad Rotator		6a-12m		-----SaSu	1:00	(\$0.00)		0.00	NM		
				Credited											
5	NCDX	01/27/20-02/02/20		M-Su Broad Rotator		6a-12m		-----SaSu	1:00	(\$0.00)		0.00	NM		
				Credited											
11	NCDX	01/27/20-02/02/20		M-Su Broad Rotator		6a-12m		-----SaSu	1:00	(\$0.00)		0.00	NM		
				Credited											
15	NCDX	01/27/20-02/02/20		M-Su Broad Rotator		6a-12m		-----SaSu	1:00	(\$0.00)		0.00	NM		
				Credited											
17	NCDX	01/27/20-02/02/20		M-Su Broad Rotator		6a-12m		-----SaSu	1:00	(\$0.00)		0.00	NM		
				Credited											
		Week: 02/03/20	02/09/20	+++----		144				\$0.00		0.00			

Order / Rev: 618171
 Alt Order #:
 Flight Dates: 02/01/20 - 02/16/20

Advertiser: Radio One Richmond
 Product Desc: Reality Radio
 Estimate:
 WCDX-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>					
Week:		02/03/20	02/09/20	+++----					144	\$0.00		0.00					
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>									<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Rtg</u>	<u>Type</u>
67	NCDX	02/03/20-02/09/20		M-Su Broad Rotator	6a-12m								MTW-----	1:00	(\$0.00)	0.00	NM
				See MG 1.121, 1.122, 1.123, 1.124, 1.125													
121	NCDX	02/03/20-02/03/20		M-Su Broad Rotator	6a-12m								M-----	1:00	\$0.00	0.00	NM
				Ⓜ MG for 1.67 02/03 [Order Entry Error] Order Entry Error													
122	NCDX	02/03/20-02/03/20		M-Su Broad Rotator	6a-12m								M-----	1:00	\$0.00	0.00	NM
				Ⓜ MG for 1.67 02/03 [Order Entry Error] Order Entry Error													
123	NCDX	02/03/20-02/03/20		M-Su Broad Rotator	6a-12m								M-----	1:00	\$0.00	0.00	NM
				Ⓜ MG for 1.67 02/03 [Order Entry Error] Order Entry Error													
124	NCDX	02/03/20-02/03/20		M-Su Broad Rotator	6a-12m								M-----	1:00	\$0.00	0.00	NM
				Ⓜ MG for 1.67 02/03 [Order Entry Error] Order Entry Error													
125	NCDX	02/03/20-02/03/20		M-Su Broad Rotator	6a-12m								M-----	1:00	\$0.00	0.00	NM
				Ⓜ MG for 1.67 02/03 [Order Entry Error] Order Entry Error													
Week:		02/10/20	02/16/20	++++++					168	\$0.00		0.00					
													Totals		358	\$0.00	

CONTRACT



Radio One, Inc.
2809 Emerywood Pkwy Ste 300
Richmond, VA 23294
(804) 672-9299

<http://ipowerrichmond.com>

And:

Radio One Richmond
2809 Emerywood Parkway
Suite 300
Richmond, VA 23294

<u>Contract / Revision</u> 618171 /		<u>Alt Order #</u>
<u>Advertiser</u> Radio One Richmond		<u>Original Date / Revision</u> 02/01/20 / 02/06/20
<u>Contract Dates</u> 02/01/20 - 02/16/20	<u>Estimate #</u>	
<u>Product</u> Reality Radio		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WCDX-FM	<u>Account Executive</u> House Richmond	<u>Sales Office</u> Local Richmond
<u>Special Handling</u>		
<u>Demographic</u> Adults 25-54		
<u>Agency Ref</u>	<u>Advertiser Ref</u>	
<u>Agy Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WCDX	02/01/20	02/16/20	M-Su Broad Rotator	6a-12m		1:00			NM	358	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		01/27/20	02/02/20	-----++				48	\$0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WCDX	01/27/20-02/02/20	M-Su Broad Rotator	6a-12m	-----SaSu	1:00		\$0.00	NM		
				Credited								
	4	WCDX	01/27/20-02/02/20	M-Su Broad Rotator	6a-12m	-----SaSu	1:00		\$0.00	NM		
				Credited								
	5	WCDX	01/27/20-02/02/20	M-Su Broad Rotator	6a-12m	-----SaSu	1:00		\$0.00	NM		
				Credited								
	11	WCDX	01/27/20-02/02/20	M-Su Broad Rotator	6a-12m	-----SaSu	1:00		\$0.00	NM		
				Credited								
	15	WCDX	01/27/20-02/02/20	M-Su Broad Rotator	6a-12m	-----SaSu	1:00		\$0.00	NM		
				Credited								
	17	WCDX	01/27/20-02/02/20	M-Su Broad Rotator	6a-12m	-----SaSu	1:00		\$0.00	NM		
				Credited								
Week:		02/03/20	02/09/20	+++--++				144	\$0.00			
	67	WCDX	02/03/20-02/09/20	M-Su Broad Rotator	6a-12m	MTUW-----	1:00		\$0.00	NM		
				See MG 1.121, 1.122, 1.123, 1.124, 1.125								
	121	WCDX	02/03/20-02/03/20	M-Su Broad Rotator	6a-12m	M-----	1:00		\$0.00	NM		
				MG for 1.67 02/03								
				Order Entry Error								
	122	WCDX	02/03/20-02/03/20	M-Su Broad Rotator	6a-12m	M-----	1:00		\$0.00	NM		
				MG for 1.67 02/03								
				Order Entry Error								
	123	WCDX	02/03/20-02/03/20	M-Su Broad Rotator	6a-12m	M-----	1:00		\$0.00	NM		
				MG for 1.67 02/03								
				Order Entry Error								
	124	WCDX	02/03/20-02/03/20	M-Su Broad Rotator	6a-12m	M-----	1:00		\$0.00	NM		
				MG for 1.67 02/03								
				Order Entry Error								
	125	WCDX	02/03/20-02/03/20	M-Su Broad Rotator	6a-12m	M-----	1:00		\$0.00	NM		
				MG for 1.67 02/03								
				Order Entry Error								
Week:		02/10/20	02/16/20	+++++++				168	\$0.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



Radio One, Inc.
 2809 Emerywood Pkwy Ste 300
 Richmond, VA 23294
 (804) 672-9299

<http://ipowerrichmond.com>

Contract / Revision 618171 /	Alt Order #
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Advertiser Radio One Richmond	Original Date / Revision 02/01/20 / 02/06/20
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Contract Dates 02/01/20 - 02/16/20	Product Reality Radio	Estimate #
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		Start Date	End Date	Weekdays			Spots/Week	Rate				
Totals											358	\$0.00

Time Period	# of Spots	Gross Amount	Net Amount
01/27/20 - 02/16/20	358	\$0.00	\$0.00
Totals	358	\$0.00	\$0.00

Signature: _____ **Date:** _____

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