

Internal Notes for AE:

New Order

Station: Radio
Account: OUR PRINCIPLES PAC
Estimate: 01/27 - 02/01/2016
Product: OPP/ADVOC/933
Order: Regional Reps Order #: 32947
Station: Regional Reps
Comments: 1
Notes: All Rates Quoted Are Gross

Market: Sioux City, IA
Demo: Adults 18+
Separation: 30
Flight Start: 1/25/16
Flight End: 2/7/16
Sales Office: Los Angeles
Survey:

Billing To: Regional Reps
 6505 Rockside Road
 Suite 200
 Cleveland OH 44131
Phone:
Fax:

Vendor: KSCJAM
AE: Debbie Spencer
Phone:
Fax:

Daypart (Program)	Daypart Code	Gross C/T	Dur	1/25	2/1	Total Spots	Adults 18+ RTG	CPP
WThF 5:00A-10:00A	RT	\$35.00	C 60	8	0	8		
Comments:								
M 5:00A-10:00A	RT	\$35.00	C 60	0	2	2		
Comments:								
WThF 10:00A-3:00P	MD	\$35.00	C 60	8	0	8		
Comments:								
M 10:00A-3:00P	MD	\$35.00	C 60	0	2	2		
Comments:								
WThF 3:00P-8:00P	RT	\$33.00	C 60	8	0	8		
Comments:								
WThF 8:00P-12:00A	EV	\$22.00	C 60	8	0	8		
Comments:								
Sa 6:00A-7:00P	WK	\$20.00	C 60	6	0	6		
Comments:								
Su 6:00A-7:00P	WK	\$20.00	C 60	6	0	6		
Comments:								

Total Spots: 44 4
Total GRP/GIMP(000): 0.0 0.0

Month	Cash\$-Spots	Trades\$-Spots	Total\$-Spots
1/2016	\$1,240.00 - 44	\$0.00 - 0	\$1,240.00 - 44
2/2016	\$140.00 - 4	\$0.00 - 0	\$140.00 - 4

Total Gross Cost: \$1,380.00
Total Net Cost: \$1,173.00

Total Gross CPP: \$0.00
Total Net CPP: \$0.00

Order:

ION ACKNOWLEDGES REGIONAL REPS CORP IS ACTING AS STATIONS SALES REPRESENTATIVE FOR THIS ORDER AND THAT ADVERTISER/AGENCY IS RESPONSIBLE FOR PAYMENT. REGIONAL REPS CORP. DOES NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT, SCHEDULING AND COMPLETION OF PHASE OF ADVERTISING. ANY ORDER FOR ADVERTISING THAT INCLUDES ANY SUCH RESTRICTION WILL NOT BE ACCEPTED.

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: KSCV Santa Cruz, CA	Date: 1/26/16
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I, CINDY WINTON, GCW Media Services
do hereby request station time concerning the following issue:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	SEE ATTACHED				

This broadcast time will be used by: Our Principles PAC

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"
☒ Yes ☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

OUR PRINCIPLES PAS
PO BOX 25846
ALEXANDRIA, VA 22313

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

KATHRYN E. GAGE, CHAIRMAN
JAMIE JODIN, TREASURER

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished
by (name and address):

and you are authorized to announce the time as paid for by such person or entity
(hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of
directors below (or attach separately):

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

1/20/16 *Carly White* 626/535-6152
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☒ Accepted ☐ Accepted in Part ☐ Rejected
[Signature] CRAL S. DETROIT *Reg. Sales Dir.*
Signature Printed Name Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	<i>See attached</i>				

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.



2000 Indian Hills Drive
Sioux City IA 51104
Phone: 712-239-2100

INVOICE

NUMBER: 116539

KSCJ 1360 AM, Sioux City, Iowa
INVOICE DATE: 1/31/16
PAGE: 1 TYPE: Complete
ACCOUNT: 68540
CONTRACT: 6854002
PRODUCT:

Salesman: CRAIG DEITLOFF
FEDERAL ID#: 72-1313895

OUR PRINCIPLES PAC
REGIONAL REPS
6505 ROCKSIDE RD
SUITE 200
CLEVELAND, OH 44131

PAY THIS AMOUNT:

BY:

\$1,054.00

2/15/16

Times are approximate within 15 minutes.

Times are preceded by the item designator A-Z.

Date	Number	KSCJ Times							
We 1/27/16	10	A--7:05a	A--8:39a	B-12:32p	B-12:59p	C--4:16p	C--4:47p	C--5:38p	
		D--8:30p	D--9:29p	D-11:29p					
Th 1/28/16	12	A--6:36a	A--7:39a	A--9:50a	B-11:32a	B-12:32p	B--2:46p	C--3:46p	
		C--4:03p	C--4:47p	D--8:32p	D--9:05p	D-10:05p			
Fr 1/29/16	10	A--6:36a	A--8:08a	A--9:50a	B-11:45a	B-12:32p	B--2:32p	C--4:46p	
		C--6:30p	D-10:05p	D-11:05p					
Sa 1/30/16	6	E--6:35a	E--7:23a	E-11:32a	E--1:32p	E--3:32p	E--5:58p		
Su 1/31/16	6	E--6:32a	E--7:23a	E-12:32p	E--2:45p	E--4:59p	E--6:15p		

Contract #6854002 1/27/16 to 1/31/16

ORD# 32947

Est=933

A:	1/31	8	60's @ \$35.00	\$280.00
B:	1/31	8	60's @ \$35.00	\$280.00
C:	1/31	8	60's @ \$33.00	\$264.00
D:	1/31	8	60's @ \$22.00	\$176.00
E:	1/31	12	60's @ \$20.00	\$240.00

Total Charge:

\$1,240.00

1/31 Agency Commission Credit

-\$186.00

BALANCE OF INVOICE #116539

\$1,054.00



2000 Indian Hills Drive
Sioux City IA 51104
Phone: 712-239-2100

INVOICE

NUMBER: 116668

KSCJ 1360 AM, Sioux City, Iowa
INVOICE DATE: 2/15/16
PAGE: 1 TYPE: Complete
ACCOUNT: 68540
CONTRACT: 6854002
PRODUCT:

Salesman: CRAIG DEITLOFF
FEDERAL ID#: 72-1313895

OUR PRINCIPLES PAC
REGIONAL REPS
6505 ROCKSIDE RD
SUITE 200
CLEVELAND, OH 44131

PAY THIS AMOUNT:

\$119.00

BY:

3/1/16

Times are approximate within 15 minutes.

Times are preceded by the item designator A-Z.

Date	Number	KSCJ Times
Mn 2/01/16	4	A--6:50a A--7:21a B-12:45p B--2:46p

Contract #6854002 2/1/16 to 2/1/16

ORD# 32947

Est=933

A: 2/12 2 60's @ \$35.00

\$70.00

B: 2/12 2 60's @ \$35.00

\$70.00

Total Charge:

\$140.00

2/12 Agency Commission Credit

-\$21.00

BALANCE OF INVOICE #116668

\$119.00