

2502 Camino Entrada, Suite C Santa Fe, New Mexico 87507

Investigations & Hearings Division (EEO)
Enforcement Bureau
FEDERAL COMMUNICATIONS COMMISSION
Washington, DC 20554

RE: March 2024 EEO Audit Response

KVSF-FM Pecos, NM; FACID 83285

Dear EEO Staff Policy Division:

Any issues concerning this response should be directed to John Neely – 301-933-6304

johnsneely@yahoo.com

The following responds to the audit of the KVSF-FM Pecos, New Mexico, EEO Program

The station Employment Unit ("EU") includes the following radio stations during the time period under review.

KBAC(FM) Las Vegas NM; FACID 40639 KVSF-FM Pecos, NM; FACID 83285 KQBA(FM) Los Alamos, NM; FACID 35534 KLBU(FM) Santa Fe, NM; FACID 31801 KTRC(AM) Santa Fe, NM; FACID 12970 KVSF(AM) Santa Fe, NM; FACID 59101

**Audit Paragraph 2(b)(i)** The EU's two most recent Annual EEO Public File Reports are submitted with this reply.

### Audit Paragraph 2(b)(ii) station websites

KBAC(FM): https://santafe.com/radio\_stations/98-1-kbac-radio-free-santa-fe/KVSF-FM: https://santafe.com/radio\_stations/101-5-the-cat-kvsf-fm/KQBA(FM): https://santafe.com/radio\_stations/107-5-outlaw-country-kqba/KLBU(FM): https://santafe.com/radio\_stations/94-7-jamn/KTRC(AM): https://santafe.com/radio\_stations/1260-103-7-talk-ktrc/KVSF(AM): https://santafe.com/radio\_stations/1400-espn-santa-fe/

The Annual EEO Public File Report is posted at: https://huttonbroadcasting.com/

**Audit Paragraph 2(b)(iii)** Copies of communications announcing the full-time positions filled during the audit review period are submitted as an exhibit to this reply.

**Audit Paragraph 2(b)(iv)** The total number of interviewees for each full-time vacancy and the referral source for each such interviewee is disclosed in the relevant annual EEO Public File Reports submitted as an exhibit to this reply.

**Audit Paragraph 2(b)(v)** The EU is located and operates in a market population under 250,000, is considered a small market, has a total of 20 full-time employees, and is required to perform supplemental recruitment initiates within a two-year period.

Documentation demonstrating the EU's supplemental recruitment initiatives is submitted as an exhibit to this reply.

Audit Paragraph 2(b)(vi) The EU does not have any such pending or resolved discrimination complaints.

**Audit Paragraph 2(b)(vii)** <u>Section 73.2080(b) Narrative</u>: Responsibilities of each level of EU management responsible for implementing EU EEO policies.

The following staff analyzes and implements EEO policies:

- Owner/General Manager
- Business Manager

### The Owner/General Manager:

- Identifies each full-time vacancy, defines the job requirements, and notifies the Operations/Business Manager to commence recruitment.
- Consults with Business Manager as to the skill level and experience desired in the applicant pool and that the job description does not discriminate against a protected class of applicants.

- Reviews job applications and selects job candidates for an initial interview. Leading candidates
  are also interviewed by department heads which then submit hiring recommendations to
  General Manager/Owner.
- Selects most favorable candidate and an offer letter is then drafted and submitted to candidate for acceptance.
- Submits interview material to Business Manager for EEO record keeping.
- Supervises and trains staff to enforce equal employment opportunity and non-discriminatory employment practices.
- Responsible for reviewing and investigating every discrimination complaint.

### The Business Manager

- Prepares each job vacancy notice, selects the recruitment sources to be used for the position, and posts the notice to each recruitment source. We look at the most promising recruitment sources for each respective vacancy and internally post and invite current full/part-time staff to apply.
- Collects and pre-screens job applications based on relevant experience, skill set, and length of time at previous jobs. All eligible candidates are then submitted to the General Manager/Owner.
- Compiles all EEO documentation, backs up, and prepares the Annual EEO Public File Report.
- Maintains all EEO record keeping including interview records, recruitment sources, postings, onair advertising logs, print, supplemental recruitment, etc.
- Keeps Recruitment Source list current and reviews periodically in consultation with other staff to add new sources and delete unproductive sources.
- Consults with department heads concerning completing and documenting Supplemental Recruitment Initiatives

Hutton Broadcasting, LLC, informs employees and job applicants of the company EEO policies and programs as follows:

Each ad that we run, including promotional, sponsorship, Classified, website, etc. has the
following language at the bottom of the advertisement; "Hutton Broadcasting, LLC is an equal
opportunity employer. For a list of our current job opportunities please log on to
Huttonbroadcasting.com or please send your resume to jobs@santafe.com. Hutton
Broadcasting does not discriminate because of race, color, national origin, gender, gender
identity, or expression, or sexual orientation.

- Hutton Broadcasting runs liner cards and recorded advertising on its radio stations year-round utilizing the same language as above.
- All Job Fair ads, as well as any of the radio ads that we run encourage minorities, non-Binary, and women to apply as well as stating above information.
- EEO policies are described in the Employee Manual provided to all new and existing employees.
- Hutton Broadcasting offers same sex, gender, gender identity, and domestic partner family insurance under the same terms as all our full-time employees.
- EEO policies are posted in the lobby prominently.
- Required State and Federal EEO posters are displayed and accessible to all in the employee break room.
- The composition of our current staff at Hutton Broadcasting, LLC., from lower level to high level
  management positions, reflects the diversity of our community. We hire and cultivate talent for
  their talent and do not discriminate on the basis of race, color, national origin, gender, gender
  identity, or expression, or sexual orientation.
- Our staff is comprised of people of all genders, races, and members of the GLBT community at
  Hutton Broadcasting. Since our inception our hiring practices have never come under scrutiny in
  house or from the public at large regarding our commitment to equal employment opportunity.

**Audit Paragraph 2(b)(viii)** Section 73.2080(c)(3) Narrative: Efforts to analyze and ensure the effectiveness of our EEO recruitment program:

Hutton Broadcasting, LLC is committed to strong EEO practices. Managers meet approximately monthly to discuss our employment outreach efforts and overall EEO issues and concerns. Keeping current with the rules and regulations through the New Mexico Broadcasters Association is an important partner and resource in our compliance. We are notified of and attend EEO webinars offered by the NMBA on EEO best practices. The Business Manager reviews our recruitment sources' accuracy and efficacy on a semi-annual basis. We review recruitment sources to assess outreach potential throughout the community. The following are some of the measured successes we have received due to these efforts:

- Hutton Broadcasting, LLC. seeks to make the most of the way we utilize our sponsored
  job fair participation as an important way to connect with the public and promote open
  jobs. By having key personnel on-site rather than promotion technicians we can meet
  and talk with applicants face to face in a unique way. Job fair involvement has proven to
  be an important source for promising candidates (although it has taken time for people
  to resume face to face events and is somewhat tempered since the pandemic).
- Our Santa Fe Community recognizes us as a major partner for their events and offers us an opportunity to be involved in many of said events. We work with groups that include a range of objectives around Homelessness' Prevention, Mental Health and Hunger.

- Increasing the volume of broadcast and print advertising to educate our listening audience and the community-at-large where they may apply for jobs and view openings has increased the number of job applications that we receive.
- Hutton Broadcasting, LLC. utilizes staff meetings, Manager one on one meetings, posted
  job openings and forum messages to alert employees about open jobs and encourage
  them to apply for these positions.

**Audit Paragraph 2(b)(ix)** Section 73.2080(c)(4) Narrative: Efforts to analyze and determine that pay, benefits, seniority practices, promotions and selection techniques and tests provide equal opportunity and do not have a discriminatory effect.

Since its inception, Hutton Broadcasting has been committed to attracting and keeping our employees with a companywide philosophy spelled out in our mission statement, " a local radio group has a responsibility to serve and protect the interest of its employees, customers, listeners and the community and that success comes from serving all four." Below are the practices we follow regarding employee pay, promotions, and development.

- On average, our staff is paid more in line with the national wage rates, which is greater than the average wage rates otherwise available in our community. New Mexico is rated as the 4<sup>th</sup> lowest wage paying state in the nation.
- All employees receive an annual performance review. Department heads evaluate skill, time on the job, attitude, enthusiasm, and overall performance. Reviews are submitted to the General Manager/Owner for consideration.
- Our General Manager/Owner authorizes wage increases based on the annual performance review, longevity, performance, and skill set regardless.
- Sales personnel are given a monthly draw and commission percentages based on skill and performance.
- All Full-time staff receive company paid medical, vision and dental insurance. Hutton
  Broadcasting does not discriminate because of race, color, national origin, gender, gender
  identity, or expression, or sexual orientation.
- Our staff is comprised of people of all genders, races, and members of the GLBT community.
- Employees are permitted an annual three weeks of vacation, one week of sick leave, maternity and paternity leave and we offer short- and long-term disability.
- Hourly employees are compensated well above the Living Wage law in effect for the Santa Fe
   New Mexico area where we are located.

- Although employee attrition is low, employees are encouraged to apply for full-time positions
  that become available. Promotions are given based on skill level, length of time at the company
  and enthusiasm to grow and learn. Initiative is rewarded. Employment decisions are based
  upon factors of skill, experience, and performance history rather than any impermissible
  criteria.
- Hutton Broadcasting employees are encouraged to cross-train so that we are regularly developing our in-house talent pool. On-air training is available as well as production, sales, traffic, promotions, social media, etc. If an employee has an interest in skill development, there is a team member willing to share their knowledge.
- Hutton Broadcasting, LLC is an equal opportunity employer. Hutton Broadcasting does not Hutton Broadcasting does not discriminate because of race, color, national origin, gender, gender identity, or expression, or sexual orientation.
- Our staff is comprised of people of all genders, races, and members of the GLBT community.

Audit Paragraph 2(b)(x) The EU is not a religious broadcaster.

Audit Paragraph 3 The EU does not have any time brokerage agreement at present.

The foregoing is certified as accurate and complete to the best of my knowledge and belief.

Hutton Broadcasting, LLC.

Scott Hutton, LLC Member

DATE: \_\_\_\_\_5/3/24\_\_\_\_\_

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# Annual EEO Public File Report Hutton Broadcasting LLC Covering the period from June 1, 2021 - May 1, 2022 Stations Comprising Station Employment Unit: KBAC-FM / KVSF-FM / KQBA-FM / KLBU-FM / KTRC-AM / KVSF-AM/

**Vacancy Information** 

FT VACANCY JOB TITLE	IOB #	Recruitment Sources Used	Recruiment Source of Hire	<u>Total #</u> Interviewed	DATE EMPLOYED		
Account Executive	4022021	1	Referral	6	10/1/2021		6
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Radio Announcements		Contact	Address 2502-C Camino Entrada		Method of Contact		
1)ALL OWNED STATION		Lisa Clark	Santa Fe, NM 87507		Self Post	jobs@huttonbroadcasting.com	2
Internet Site: 2)All About Country		None	www.allaboutcountry.com		Self Post		
3)Country Air Check		None	www.countryaircheck.com		Self Post		
4)InsideRadio.Com		Gene Mckay	www.InsideRadio.Com		800-640-8852	adds@insideradio.com	
5)Monster.Com		None	WWW.Monster.com		Self Post	adds @ Insideradio.com	
7)Radio On Line		Ron Chase	www.radio-online.com		806-352-7503 ext. 3		
8) Workforce Solutions		Lisa Clark	www.jobs.state.nm.us		Self Post	www.jobs.state.nm.us	1
9) ALL ACCESS		Lisa Clark	www.allaccess.com		Self Post	www.jobs.state.rim.us	
43) CRAIGS LIST		Lisa Clark	www.craiglist.com/santafe		Self Post		
44) CONNETOR LOCAL		Lisa Clark	station websites		Self Post		
23)Society of Broadcast Engineers		Scott Jones	www.sbe.org		317-846-9120		
24) Huttonbroadcasting.com		Lisa Clark			Self Post	lisa@santafe.com	
		LISA CIAIK	www.huttonbroadcasting.com		Sell Post	<u>lisa@santare.com</u>	
47) Facebook (santafe.com)		Line Olevie	and the second second		0 - K D t	E @t-f-	
48) Bestradiojobs.com Newspapers:		Lisa Clark	www.bestradiojobs.com		Self Post	lisa@santafe.com	
<del>How opapores</del>			7777 Jefferson NE				
10)ABQ JOURNAL		Mary Ortiz	Albuquerque, NM 87109		505-823-3368	rep66@abqpubco.com	_
44) IOLIDNIAL NODTLI		L	328 Galisteo		505 004 0000		
11)JOURNAL NORTH		Luella Gallegos	santa fe, nm 87501		505-881-8888	lgallegos@abqfubco.com	_
40) OF NIEW MENICANI		LICATUED	202 E. Marcy St		FOE 000 2000	I Jeogn M : O	
12)SF NEW MEXICAN		HEATHER	Santa Fe, NM 87501 132 E. Marcy		505-986-3000	classad@SFNewMexican.Com	-
13) SF REPORTER		Chris	Santa Fe, nm 87501		505-988-5541	Chris@santafereporter.com	
13) SI KEI OKTEK		Office	3anta i e, iiii 07301		303-300-3341	Onns@santarereporter.com	_
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14)Internal Posting/Santa Fe		Lisa Clark	Santa Fe, NM 87507		Self Post	P:505-471-1067/F:471-3441	
Community Services:							
15)Santa Fe Hispano Chamber of Cor	mmerce	David/Hilda			505-473-1885 (fax)	hilda@santafehispanicchamber.com	
15/54/14 1 5 1 Hopario Griamber of Col		David/i ilidu			555 476 1005 (lax)	mad © du nui o moparilo di la modi. COM	=

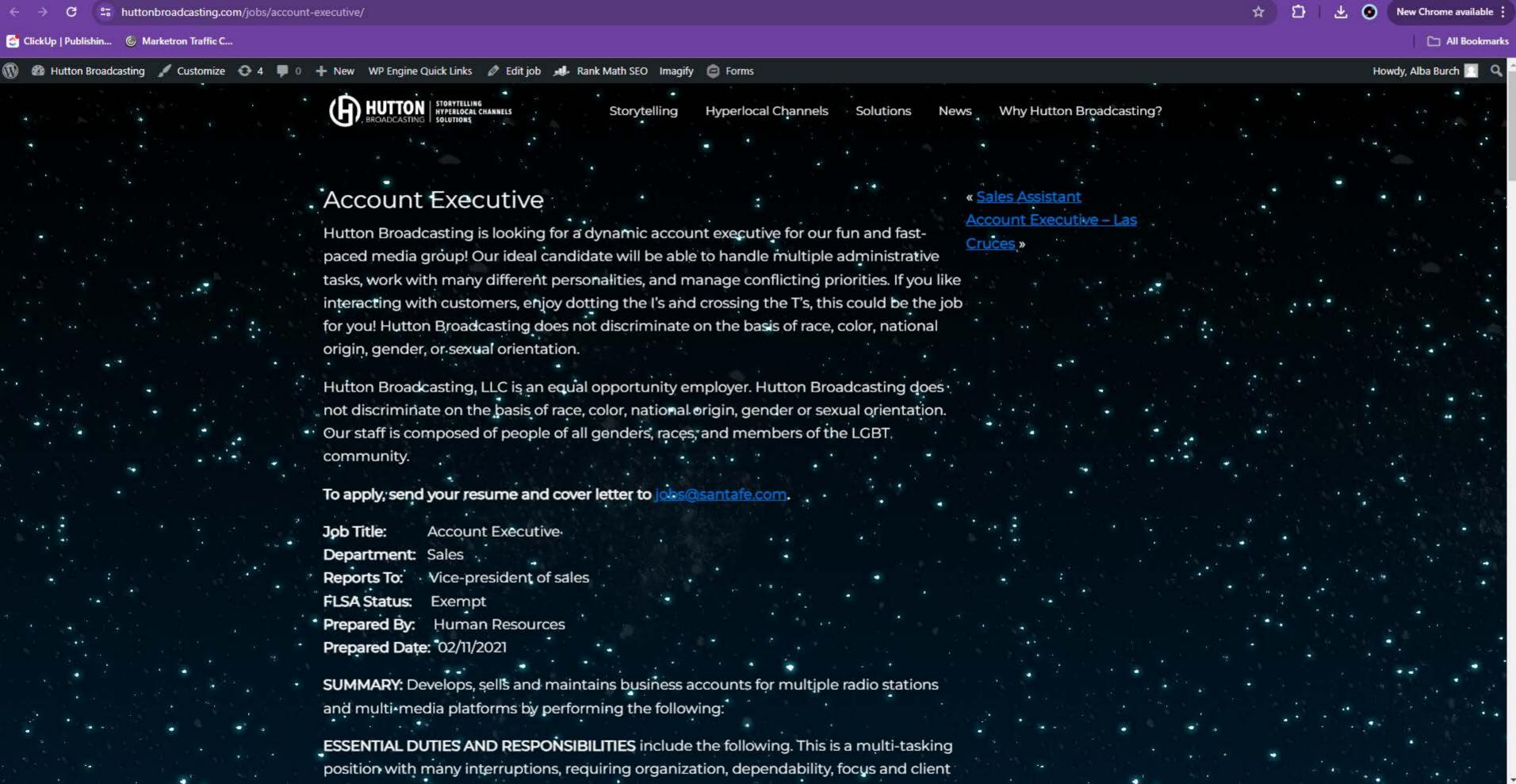
		1500 Walter SE		
16)John Marshal Multi-Service Center	Timo Alvidrez	Albuquerque, NM 87102	505-848-1345	Talvidrez@Cabq.gov
		P. O. Box 51909	000 0.10 10.10	- amarez - casqiger
17)Medialine	Mark Shilstone	Pacific Grove, CA 93950	800-237-8073	medialine@medialine.com
17 )WediaiiTe	Mark Shiistorie	P. O. Box 226722	000-231-0013	medialine@medialine.com
40\\\-41  4	A I		000 000 7445	
18)Nat'l Assoc of Hispanic Journalists	Anna Lopez	Washington, DC 20045	202-662-7145	jobbank@nahj.org
		1201 W. 5th St., Ste T-205		
19)Nat'll Hispanic Media Coalition	Claudia Flores	Los Angeles, CA 90017	213-534-3026	nhmc@mhmc.org
		318 Elm St. SE		
20)Nat'l Indian Youth Council	Gidget McCook	Albuquerque, NM 87102	505-247-2251	
		8014 Manual NE		
22)New Mexico Broadcasters Assn	Paula Maes	Albuquerque, NM 87110	505-881-4444	
		1025 So. Broadway SE		
25)South Broadway Cultural Center	Linda Ulibarri	Albuquerque, NM 87102	505-848-1320	Lulibarri@CABQ.gov
20/00aii 210aaiiaj Caitaiai Contoi		P.O. Box 25363	505-247-4219	<u> </u>
26) S.A.F.E. HOUSE	Sharon Sanchez	Albuquerque, NM 87125	F: 224-9695	SSanchezWCA@Hotmail.com
20) S.A.I .L. 11003L	Sharon Sanchez	3005 San Pedro NE	1 . 224-9099	SSANCHEZWCA@Hotman.com
07\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	America Love P		505.004.0050	
27)Women's Housing Coalition	Angie Ludi	Albuquerque, NM 87110	505-884-8856	whcabq@att.net
Education Institutions:				
		1 University Station A0901		
28)College of Comm UT at Austin	Matt Berndt	Austin, TX 78712-0110	512-471-9421	ccsmain@austin.utexas,edu
, ,		1600 St. Michaels Dr.	505-473-6179	
29)College of Santa Fe	Janice	Santa Fe, NM 87505	505-473-6121 F	
25/Soliege of Santa 1 c	carnec	P. O. Box 580	000 110 01211	
30)Dine college - Placement Office	Lilly Peterman	Shiprock, NM 87402	505-368-3536	In atorman @ dinacallage adu
30)Dirie college - Placement Office	Lilly Felerman	1200 W. University	575-562-2211	<u>lpeterman@dinecollege.edu</u>
605 · N M · H · H	<b>5</b>			
31)Eastern New Mexico University	Danette	Portales, NM 88130	F:562-2215	danette.mcguire@ENMU.edu
		801 Lerroy Place		
32)New Mexico Tech	Career Services	Socorro, NM 87801	505-835-5011	careerservices@admin.nmt.edu
33) www.nmtechjobs.org	Online Technical Job C			www.nmtechjobs.crg
		4601 College Blvd		
34)San Juan College	Sandy Labato	Farmington, NM 87402	505-566-3579	lobatosa@sanjuancollege.edu
,	,	33057 HWY 160		
35)San Juan Basin Tech College	Brandon Newman	MANCOS, CO 81328	970-565-8457	WWW.SJBTE.EDU
oc/ean dan Basin Tean College	Brandon Nowman	1160 Camino Cruz Blanca	010 000 0401	<u>*************************************</u>
26/St John's College	Barbara Lucero Sand	Santa Fe, NM 87505	505-984-6067	MODELL @CICCE EDIL
36)St. John's College	Barbara Lucero Sano		505-964-6067	MODELL@SJCSF.EDU
		Career Svcs., Rm. 220 MSC		
07)111110		063710		
37)UNM Career Services	Mary Montano	Albuquerque, NM 87131	505-277-2531	Montano@UNM.edu
		6401 Richards Ave		
42) SF Comm. College	Pam Armstrong	Santa Fe, NM 87508	505-428-1406	parmstrong@sdccnm.edu
Other:				
38)Direct Contact	None	None	None	
•				
39)Employee Referrals	None	None	None	
40)Walk-In	None	None	None	
41)Word of Mouth	None	None	None	
46) Job Fair				
49) Indeed				
50)Linkedin				
30/Enricum				

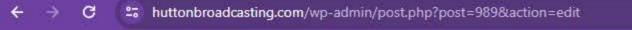
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**Vacancy Information** 

FT VACANCY JOB TITLE	OB #	Recruitment Sources Used	Recruiment Source of Hire	<u>Total #</u> Interviewed	DATE EMPLOYED		
Account Executive	7212022	1/14/24/39/49	Referral		8/1/2022	Ongoing Recruitment	5
Radio Announcements		Contact	<u>Address</u>		Method of Contact		
			2502-C Camino Entrada				
1)ALL OWNED STATION		Lisa Clark	Santa Fe, NM 87507		Self Post	jobs@huttonbroadcasting.com	1
Internet Site:							
2)All About Country		None	www.allaboutcountry.com		Self Post		
3)Country Air Check		None	www.countryaircheck.com		Self Post		
4)InsideRadio.Com		Gene Mckay	www.InsideRadio.Com		800-640-8852	adds@insideradio.com	
5)Monster.Com		None	WWW.Monster.com		Self Post		
7)Radio On Line		Ron Chase	www.radio-online.com		806-352-7503 ext. 3		
8) Workforce Solutions		Lisa Clark	www.jobs.state.nm.us		Self Post	www.jobs.state.nm.us	
9) ALL ACCESS		Lisa Clark	www.allaccess.com		Self Post		
43) CRAIGS LIST		Lisa Clark	www.craiglist.com/santafe		Self Post		
44) CONNETOR LOCAL		Lisa Clark	station websites		Self Post		
23)Society of Broadcast Engineers		Scott Jones	www.sbe.org		317-846-9120		
24) Huttonbroadcasting.com		Lisa Clark	www.huttonbroadcasting.com		Self Post	<u>lisa@santafe.com</u>	1
47) Facebook (santafe.com)							
48) Bestradiojobs.com Newspapers:		Lisa Clark	www.bestradiojobs.com		Self Post	lisa@santafe.com	
Newspapers.			7777 Jefferson NE				
10)ABQ JOURNAL		Mary Ortiz	Albuquerque, NM 87109		505-823-3368	rep66@abgpubco.com	
			328 Galisteo				
11)JOURNAL NORTH		Luella Gallegos	santa fe, nm 87501		505-881-8888	lgallegos@abqfubco.com	
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12)SF NEW MEXICAN		HEATHER	Santa Fe, NM 87501 132 E. Marcy		505-986-3000	classad@SFNewMexican.Com	
13) SF REPORTER		Chris	Santa Fe, nm 87501		505-988-5541	Chris@santafereporter.com	
13) SI KEI OKTEK		Cilis	34114 1 €, 1111 0 7 30 1		303-300-3341	<u>Offits &amp; SantaleTepOrter.com</u>	
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14)Internal Posting/Santa Fe		Lisa Clark	Santa Fe, NM 87507		Self Post	P:505-471-1067/F:471-3441	1
Community Services:		David/Hilda			EOE 470 4005 (f-: \	hilds @seatsfabias it is a	
15)Santa Fe Hispano Chamber of Cor	nmerce	David/Hilda			505-473-1885 (fax)	hilda@santafehispanicchamber.com	

		1500 Walter SE		
6)John Marshal Multi-Service Center	Timo Alvidrez	Albuquerque, NM 87102	505-848-1345	Talvidrez@Cabq.gov
,		P. O. Box 51909		
7)Medialine	Mark Shilstone	Pacific Grove, CA 93950	800-237-8073	medialine@medialine.com
•		P. O. Box 226722		
8)Nat'l Assoc of Hispanic Journalists	Anna Lopez	Washington, DC 20045	202-662-7145	jobbank@nahj.org
	'	1201 W. 5th St., Ste T-205		
9)Nat'll Hispanic Media Coalition	Claudia Flores	Los Angeles, CA 90017	213-534-3026	nhmc@mhmc.org
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2)New Mexico Broadcasters Assn	Paula Maes	Albuquerque, NM 87110	505-881-4444	
2)New Mexico Dioaucasters Assir	Faula Maes	1025 So. Broadway SE	303-861-4444	
E)Couth Broodway Cultural Contar	Linda I Iliharri	Albuquerque, NM 87102	EOE 949 1220	Lulibarii @CARO
5)South Broadway Cultural Center	Linda Ulibarri	P.O. Box 25363	505-848-1320 505-247-4219	<u>Lulibarri@CABQ.gov</u>
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6) S.A.F.E. HOUSE	Sharon Sanchez	Albuquerque, NM 87125	F: 224-9695	SSanchezWCA@Hotmail.com
		3005 San Pedro NE		
7)Women's Housing Coalition	Angie Ludi	Albuquerque, NM 87110	505-884-8856	whcabq@att.net
ducation Institutions:				
		1 University Station A0901		
8)College of Comm UT at Austin	Matt Berndt	Austin, TX 78712-0110	512-471-9421	ccsmain@austin.utexas,edu
		1600 St. Michaels Dr.	505-473-6179	
9)College of Santa Fe	Janice	Santa Fe, NM 87505	505-473-6121 F	
,		P. O. Box 580		
0)Dine college - Placement Office	Lilly Peterman	Shiprock, NM 87402	505-368-3536	lpeterman@dinecollege,edu
	,	1200 W. University	575-562-2211	
1)Eastern New Mexico University	Danette	Portales, NM 88130	F:562-2215	danette.mcguire@ENMU.edu
TI LUSTON THOW WICKIOG CHIVETORY	Danotto	801 Lerroy Place		danette.moguire@ENWO.cdd
2)New Mexico Tech	Career Services	Socorro, NM 87801	505-835-5011	careerservices@admin.nmt.edu
2)NOW INICAICO TOON	Carcer Services	Cocorre, rain creer	303 033 3011	<u>careerservices &amp; adminimitedu</u>
3) www.nmtechjobs.org	Online Technical Job Co	ommunity		www.nmtechjobs.crg
5) www.hintechjobs.org	Offilitie Technical 30b Co	4601 College Blvd		www.nimtechjobs.org
A)Can Ivan Callaga	Conduitabata		FOF FOC 2570	
4)San Juan College	Sandy Labato	Farmington, NM 87402 33057 HWY 160	505-566-3579	lobatosa@sanjuancollege.edu
5)0	5		070 505 0457	
5)San Juan Basin Tech College	Brandon Newman	MANCOS, CO 81328	970-565-8457	<u>WWW.SJBTE.EDU</u>
		1160 Camino Cruz Blanca		
6)St. John's College	Barbara Lucero Sand	Santa Fe, NM 87505	505-984-6067	MODELL@SJCSF.EDU
		Career Svcs., Rm. 220 MSC		
		063710		
7)UNM Career Services	Mary Montano	Albuquerque, NM 87131	505-277-2531	Montano@UNM.edu
		6401 Richards Ave		
2) SF Comm. College	Dam Armstrana	Santa Fe, NM 87508	505-428-1406	parmstrong@sdccnm.edu
	Patti Attiistrong			
	Pam Armstrong	•		
)ther:	Pain Armstrong	·		
			None	
8)Direct Contact	None	None	None	
8)Direct Contact 9)Employee Referrals	None None	None None	None	
Other: 8)Direct Contact 9)Employee Referrals 0)Walk-In	None None None	None None None	None None	
8)Direct Contact 9)Employee Referrals 0)Walk-In 1)Word of Mouth	None None	None None	None	
8)Direct Contact 9)Employee Referrals	None None None	None None None	None None	
8)Direct Contact 9)Employee Referrals 0)Walk-In 1)Word of Mouth	None None None	None None None	None None	







Layouts



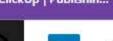






New Chrome available

All Bookmarks







## **Account Executive**

#### Classic

Hutton Broadcasting is looking for a dynamic account executive for our fun and fast-paced media group! Our ideal candidate will be able to handle multiple administrative tasks, work with many different personalities, and manage conflicting priorities. If you like interacting with customers, enjoy dotting the I's and crossing the T's, this could be the job for you! Hutton Broadcasting does not discriminate on the basis of race, color, national origin, gender, or sexual orientation.

Hutton Broadcasting, LLC is an equal opportunity employer. Hutton Broadcasting does not discriminate on the basis of race, color, national origin, gender or sexual orientation. Our staff is composed of people of all genders, races, and members of the LGBT community.

To apply, send your resume and cover letter to jobs@santafe.com.

Job Title: Account Executive

Department: Sales

Reports To: Vice-president of sales

FLSA Status: Exempt

Prepared By: Human Resources

Prepared Date: 02/11/2021

SUMMARY: Develops, sells and maintains business accounts for multiple radio stations and multi-media platforms by performing the following:

ESSENTIAL DUTIES AND RESPONSIBILITIES include the following. This is a multi-tasking

**53 / 100** @ 0 / 100 Update × Summary Visibility Public Publish February 11, 2021 8:38 am UTC+7 huttonbroadcasting.c URL om/jobs/accountexecutive/ Switch to draft Move to trash Featured image Link Suggestions @ We can't show any link suggestions for this post. Try selecting categories and tags for this post, and mark other posts as Pillar Content to make them show up here.

### (https://huttonbroadcasti ng.com/)

### Account Executive

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Job Title: Account Executive

Department: Sales

Reports To: Vice-president of sales

FLSA Status: Exempt

Prepared By: Human Resources

Prepared Date: 02/11/2021

**SUMMARY:** Develops, sells and maintains business accounts for multiple radio stations and multi-media platforms by performing the following:

**ESSENTIAL DUTIES AND RESPONSIBILITIES** include the following. This is a multi-tasking position with many interruptions, requiring organization, dependability, focus and client confidentiality. Other duties may be assigned.

Makes daily calls on client prospects and established clients and presents outlines of various programs or commercial announcements; persuades customers to purchase advertising positions on radio, websites, digital display screens, and other media platforms by presenting appropriate information that will draw customers to their businesses; develops new business accounts; makes daily cold calls; writes and presents professional proposals, including researching and collecting data; services accounts including writing up and renewing contracts (correctly and completely filled out, signed by manager(s) and client) and production orders; writes copy; attending client remotes (assisting in set-up and break-down when necessary); picks up/drops off materials from and to clients; collects account balances from clients on a regular monthly basis; communicates regularly with management regarding projections, collections, daily activities and responsibilities; plans for further advertising ideas and needs and coordinates with Promotions Department for radio promotional needs; coordinates with Traffic Department on account changes and updates, including cancellations and address and copy changes. Submit daily sales activity report and call list; attends weekly sales meetings. Maintains company confidentiality.

To perform the job successfully, an individual should demonstrate the following competencies:

- Analytical Collects and researches data; uses intuition and experience to complement data.
- Design Generates creative solutions; demonstrates attention to detail.
- *Problem Solving* Identifies and resolves problems in a timely manner; develops alternative solutions; works well in group problem solving situations.

- *Technical Skills* Assesses own strengths and weaknesses; pursues training and development opportunities; shares expertise with others.
- Customer Service Manages difficult or emotional client situations in a professional and courteous manner; responds promptly to customer needs; responds to requests for service and assistance; meets commitments.
- Interpersonal Skills Focuses on solving conflict, not blaming; maintains confidentiality; Listens to others without interrupting; Keeps emotions under control; Remains open to others' ideas and tries new things.
- Oral Communication Speaks clearly and persuasively in positive or negative situations; listens and gets clarification; responds well to questions; demonstrates group presentation skills; participates in meetings.
- Written Communication Writes clearly and informatively; edits work for spelling and grammar; varies writing style to meet client needs; presents numerical data effectively.
- *Teamwork* Contributes to building a positive team spirit; able to build morale and group commitments to goals and objectives.
- Business Acumen Understands business implications of decisions; displays orientation to profitability; demonstrates knowledge of market and competition.
- Cost Consciousness Works within approved budget; contributes to profits and revenue.
- Diversity Shows respect and sensitivity for cultural differences; promotes a harassment-free environment.
- Ethics Treats people with respect; inspires the trust of others; Works eithically and with integrity.
- Organizational Support Follows policies and procedures; completes administrative tasks correctly, completely and on time.
- Strategic Thinking Develops strategies to achieve organizational goals; adapts strategy to changing conditions.
- *Judgment* Exhibits sound and accurate judgment; supports and explains reasoning for decisions; includes appropriate people in decision-making process; makes timely decisions.
- *Motivation* Sets and achieves challenging goals; demonstrates persistence and overcomes obstacles; contributes to motivating co-workers.
- Planning/Organizing Prioritizes and plans work activities; uses time efficiently.
- Professionalism Approaches others in a tactful manner; reacts well under pressure; treats others with respect and
  consideration regardless of their status or position; accepts responsibility for own actions; follows through on
  commitments.
- *Quality* Demonstrates accuracy and thoroughness; looks for ways to improve and promote quality; applies feedback to improve performance; monitors own work to ensure quality.
- Quantity Meets productivity standards; completes work in timely manner; strives to increase productivity.
- Safety and Security Observes safety and security procedures; Determines appropriate action beyond guidelines; Reports potentially unsafe conditions; Uses equipment and materials properly.
- Adaptability Adapts to changes in the work environment; Manages competing demands; Changes approach or method to best fit the situation; Able to deal with frequent change, delays, or unexpected events.
- Attendance/Punctuality Is consistently at work and on time; Ensures work responsibilities are covered when absent; Arrives at meetings and appointments on time.
- Dependability Follows instructions, responds to management direction; Takes responsibility for own actions; Keeps commitments; Commits to long hours of work when necessary to reach goals.; Completes tasks on time or notifies appropriate person with an alternate plan.
- Initiative Volunteers readily; Undertakes self-development activities; Seeks increased responsibilities; Takes independent actions and calculated risks; Looks for and takes advantage of opportunities; Asks for and offers help when needed.
- Innovation Displays original thinking and creativity; Meets challenges with resourcefulness; Generates suggestions for improving work; Develops innovative approaches and ideas; Presents ideas and information in a manner that gets others' attention.

SUPERVISORY RESPONSIBILITIES: This position has no supervisory responsibilities.

Education and/or Experience: Bachelor's degree (B. A.) from accredited college or university; or two to four years related experience and/or training; or equivalent combination of education and experience.

Language Skills: Ability to read, analyze, and interpret general business periodicals, professional journals, technical procedures, or governmental regulations. Ability to write proposals, business correspondence, and contracts. Ability to effectively present information and respond to questions from groups of managers, clients, customers, and the general public. Ability to read and interpret documents such as safety rules, operating and maintenance instructions, and procedure manuals. Ability to speak effectively before groups of customers or employees of organization.

*Mathematical Skills:* Ability to calculate figures and amounts such as discounts, interest, commissions, proportions, percentages, and volume.

Reasoning Ability: Ability to solve practical problems and deal with a variety of concrete variables in situations where only limited standardization exists. Ability to define problems, collect data, establish facts, and draw valid conclusions. Ability to interpret a variety of instructions furnished in written, oral, diagram, or schedule form. Must be able to present conclusions and/or research in reliable and clear manner.

*Computer Skills:* To perform this job successfully, an individual should have working knowledge of Internet software, Windows-based spreadsheet software, and Windows-based word processing software.

*Certificates, Licenses, Registrations.* Keep and maintain current valid driver's license and proof of insurance. Must have reliable personal transportation.

Other Qualifications: Workday is from 8 a.m. to 5 p.m., Monday through Friday, minus lunch. This may be modified according to individual departmental management.

Must be able to travel in-state without significant prior notification.

*Physical Demands:* The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.'

While performing the duties of this Job, the employee may be required to:

- Drive extensively.
- Spend long periods of time at computer and on phone.

Work Environment: The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this Job, the employee is frequently exposed to outside weather conditions. The employee is occasionally exposed to moving mechanical parts, fumes or airborne particles, and vibration. The noise level in the work environment is usually moderate.

« <u>Sales Assistant (https://huttonbroadcasting.com/jobs/sales-assistant/)</u>
<u>Account Executive – Las Cruces (https://huttonbroadcasting.com/jobs/account-executive-las-cruces/)</u> »

#### Hutton Video Productions

(https://huttonbroadcasting.com/video-production/)

### Digital Marketing Agency

(https://huttonbroadcasting.com/digital-marketing-agency/)

#### Radio Advertising

(https://huttonbroadcasting.com/radio-page/)

### Let Us Tell Your Story

(https://huttonbroadcasting.com/schedule-free-consultation/)

#### About

(https://huttonbroadcasting.com/about/)

#### Testimonials

(https://huttonbroadcasting.com/testimonials -2/)

#### Careers

(https://huttonbroadcasting.com/careers/)

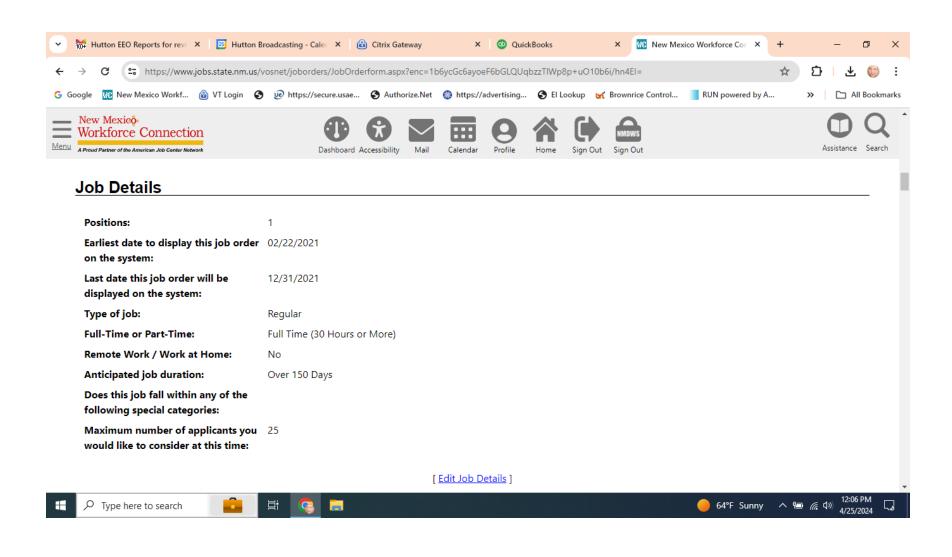
### Let Us Tell Your Story

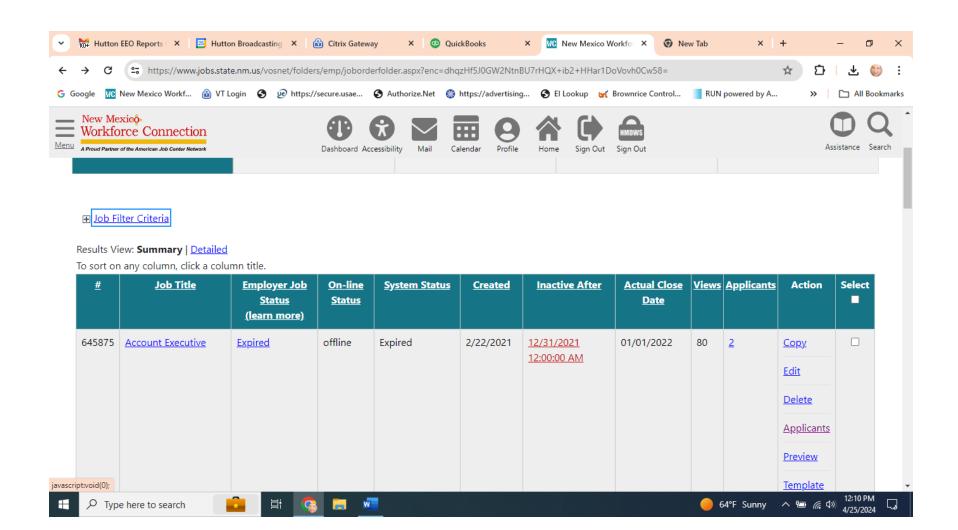
(https://huttonbroadcasting.com/schedule-free-consultation/)

2502 Camino Entrada Suite C Santa Fe, NM 87505 505-471-1067 (tel:+1-505-471-1067)

sales@santafe.com (mailto:sales@santafe.com)

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# HUTTON BROADCASTING LIST OF RECRUITMENT SOURCES USED TO FILL EACH VACANCY

(Form B)

Complete this worksheet after filling a full time vacancy. Use as many copies as are necessary. Include organizations requesting notice of vacancy. Include internal and website job posting.

Job Title for Vacancy: Account Fre	eutiae Da	te Vacancy Filled	20-	1-2021
Job Number : 09 10 20 21	Location _	SANTA FE		
Recruitment Source for Actual Hire:	ral_			

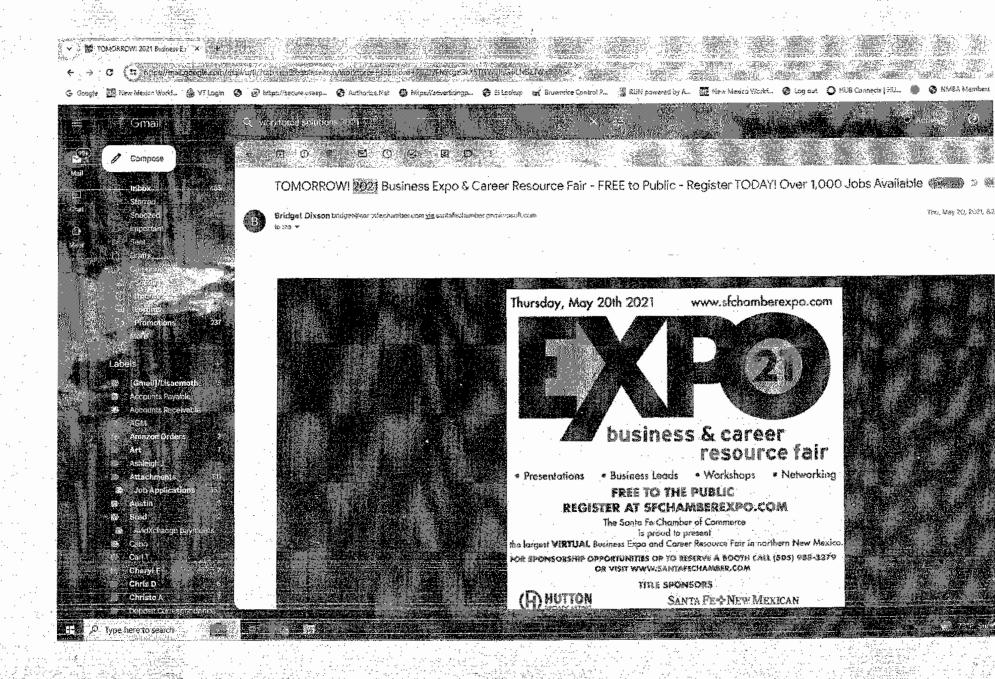
## RECRUITMENT SOURCES UTILIZED FOR THIS VACANCY

Date Notified	Name and Address of Source	Contact Person/Phone & Fax Number
0		BRADford BROWN
Clark man	ongoing All Six Stations	505 - 471 - 1067
2 XII	July monday	· · · · · · · · · · · · · · · · · · ·
KUNS HII	Workforce Solutions NM 5F Emailed Resumes Chamber Virgual Job FAIR	Jobs. State. NM. US
Received 1	5F   Emailed Resumes	5/2021
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RESUMPES THE TELL		
alialanzi	Referral ART TRujillo	Aet@ Santafe.com
111012021		
· · · · · · · · · · · · · · · · · · ·		日本   日本   日本   日本   日本   日本   日本   日本

Place in the Job Vacancy Folder for this position.

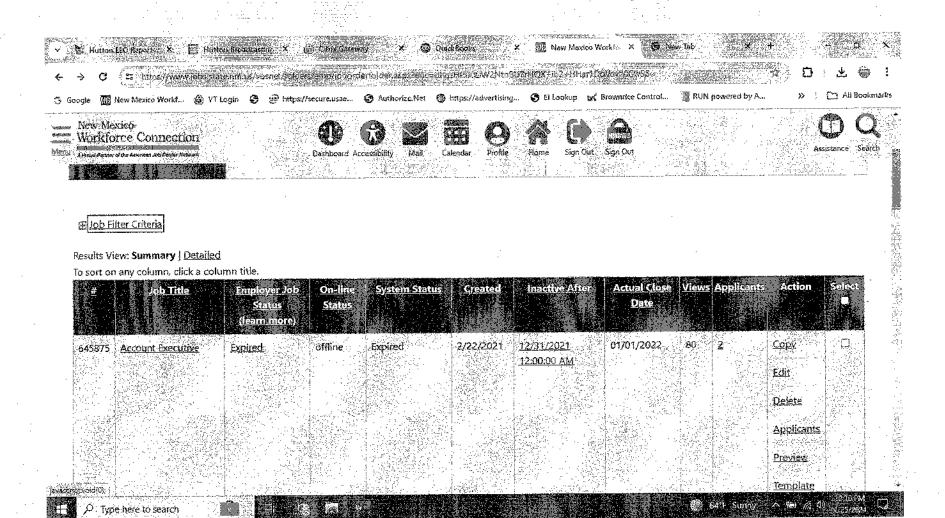
### INTERVIEWEE/HIREE RECORD SHEET

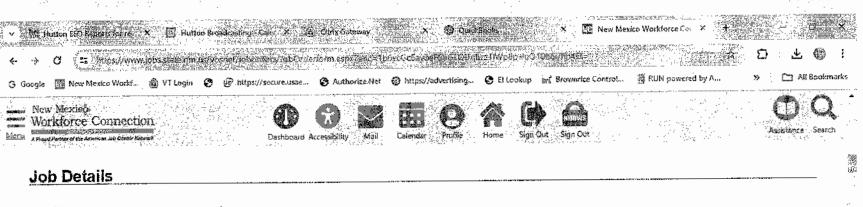
Job Title of Vacancy: Account Executive
Job Number: 40/2021 Location: SANTA Se/ LAS Cruces
Name of Interviewee/Hiree:
Date(s) of Interview(s): 9/26/2021
Interviewed by: Scott Hullon
Recruitment Referral Source: Jab FAIR VIRTUAL
Hired? YES[] NO[  NO[  NO[  NO[  NO[  NO[  NO[  NO[
If YES, Date of Hire: NA
Form Prepared By: Lisa Clask Date: 10/1 2021
Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.  Keep in station's internal files to document compliance if required by the FCC.
Notes Would Make a Great Start up Sales
Berson - Not enough Experience. Save Application
CIOOD SHITUME



### INTERVIEWEE/HIREE RECORD SHEET

Job Title of Vacancy: Account Executive
Job Number: 09102021 Location: Santa Fe.
Name of Interviewee/Hire:
Date(s) of Interview(s): 9/24/2021
Interviewed by: Scott Huffon
Recruitment Referral Source: Work force Solutions
Hired? YES[] NO[
If YES, Date of Hire: $\mu/\mu$
Form Prepared By: Lisa Clark Date: 10/1/2021
Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.  Keep in station's internal files to document compliance if required by the FCC.
Notes GOOD CANDIDATE NOT Sure
Trovel 15 something that would work for them. Great Attitude
all the Same Some Sales experience





# Positions:

Earliest date to display this job order 02/22/2021

on the system:

Last date this job order will be

12/31/2021

displayed on the system:

Type of job:

Regular

Full-Time or Part-Time:

Full Time (30 Hours or More)

Remote Work / Work at Homes

Anticipated job duration:

Over 150 Days

Does this job fall within any of the following special categories:

Maximum number of applicants you 25 would like to consider at this time:

[ Edit Job Details ]



Type here to search



### INTERVIEWEE/HIREE RECORD SHEET

Job Title of Vacanc	y: <b>_</b>	caount	Exe	revti	ul.	•	
Job Number:						Fe	· · ·
Name of Interviewe	e/Hire: _				<del></del> :	· · · · · · · · · · · · · · · · · · ·	· · · ·
Date(s) of Interview	v(s):	9-21	1-202	<i>!</i>			
Interviewed by:		Scott	Hulfo	7	· . · ·		
Recruitment Referra	al Source:	RAT	0/0				 <u></u> :
Hired? YES	[]	NO.[X]					
If YES, Date of Hir	e:	NA			· · .		· ·
Form Prepared By:		Lisa Cl	a/12 I	Date:	10 - 1	- Z0 Z	-1
Use this worksh resu Keep in station	me. Plac	e in the Job	Vacancy F	older for t	his positi	ion.	
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### INTERVIEWEE/HIREE RECORD SHEET

Job Title of Vacancy: Account Executive	
Job Number: 09 10 2021 Location: SANTA Fe	
Name of Interviewee/Hire:	
Date(s) of Interview(s): 4/24/2021	
Interviewed by: Scott Hutton	
Recruitment Referral Source: Radico	
Hired? YES[] NO[\(\chi\)]	
If YES, Date of Hire: $\sim /A$	
Form Prepared By: Lisa Clark Date: 18/1/2021	
Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.  Keep in station's internal files to document compliance if required by the FCC.	
Notes Wants ON AIR WORK - Referred to C	hris D
Notes Wants ON AIR WORK - Referred to C be potential Board operator	

### INTERVIEWEE/HIREE RECORD SHEET

Job Number: 9/02021 Location: SANTA F.e  Name of Interviewee/Hire:  Date(s) of Interview(s): 9/24/2021  Interviewed by: Scott Hulton  Recruitment Referral Source: Referral  Hired? YES [ NO[]]
Date(s) of Interview(s): 9/24/2021  Interviewed by: Scott Hulton  Recruitment Referral Source: Referral
Interviewed by: Scott Hutton  Recruitment Referral Source: Referral
Recruitment Referral Source: Referral
Hired? YES [ ] NO [ ]
If YES, Date of Hire: 10/1/2021
Form Prepared By: Lisa Clark Date: 10/1/2021
Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.  Keep in station's internal files to document compliance if required by the FCC.
Notes Excellent Soles Experience Coming over from Newspaper with Excellent Account List - Itired
Helount List - Itiled

### Confirmation

Hutton Broadcasting LLC 2502 C Camino Entrada Santa Fe NM 87507 505-471-1067

Contract # Date Entered Sales Person Agency %
Billing Cycle
Conflict 1
Product Contract

27183 02/12/2021 Brad Brown 0.00 Calendar Promo AE Job (ongoing) 02/17/2021 - 12/31/2021

**HUTTON MEDIA** 

		Station	Date Range	Time Range	Len	Schedule	Repeated Comme	Rate	Qty	Total
1		KBAC-FM	02/17/2021-12/31/2021	05:00:00-23:59:59	00:30	2,2,2,2,2,2	All Weeks	0.00	636	0.00
2		KLBU-FM	02/17/2021-12/31/2021	05:00:00-23:59:59	00:30	2,2,2,2,2,2	All Weeks	0.00	632	0:00
3		KQBA-FM	02/17/2021-12/31/2021	05:00:00-23:59:59	00:30	2,2,2,2,2,2	All Weeks	0.00	633	0.00
4		KTRC-AM	02/17/2021-12/31/2021	05:00:00-23:59:59	00:30	2,2,2,2,2,2	All Weeks	0.00	636.	0.00
5	÷	KVSF-AM	02/17/2021-12/31/2021	05:00:00-23:59:59	00:30	2,2,2,2,2,2	All Weeks	0.00	634	0.00
6		KVSF-FM	02/17/2021-12/31/2021	05:00:00-23:59:59	00:30	2,2,2,2,2,2	All Weeks	0.00	636	0.00
-							Total		. 2.	0.00

Projected Billing		Count	Gross Net
February	2021	144	0.00 0.00
March	2021	369	0.00 0.00
April	2021	358	0.00 0.00
May	2021	369	0.00 0.00
June	2021	359	0.00 0.00
July	2021	372	0.00 0.00
August	2021	372	0.00 0.00
September	2021	360	0.00 0.00
October	2021	372	0.00 0.00
November	2021	360	0.00 0.00
December	2021	372	0.00 0.00
The state of the s		3807	0.00 0.00

Hutton Broadcasting 250: Camino Entrada Ste C San a Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149

Amount Paid

149-00004-0019 10/31/2021 1. Official Invoice Date Page

DETACH AND RETURN WITH PAYMENT

149-00004-0019

O 10/31/2021

- in ::

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB Salesperson: Brown, Brad

## DUPLICATE INVOICE

70	<u></u>	7							<del></del> ,		
Date	Day	Length	0 15.05						Qty	Rate	Total
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10/7/2021			KLBU-FM	11:25:32 PM					. 1	\$0.00	\$0.00
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10/11/2021		}	KLBU-FM	11:25:18 PM					1	\$0.00 \$0.00	\$0.0 \$0.0
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10/15/2021	1		KLBU-FM	11:36:37 PM					1	\$0.00	\$0.00 \$0.00
10/17/2021	1		KLBU-FM	08:35:14 PM						\$0.00	\$0.0
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10/24/2021	1	1	KLBU-FM	11:19:33 PM					1	\$0.00	\$0.00
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10/26/2021	Tue		KLBU-FM	05:36:31 AM					1	\$0.00	\$0.00
10/28/2021	1	l *	KLBU-FM	07:32:06 PM					1	\$0.00	\$0.00
10/30/2021	Sat	:30	KLBU-FM	09:43:54 PM					1	\$0.00	\$0.0
10/31/2021	Sun	:30	KLBU-FM	08:34:12 PM			:		1	\$0,00	\$0.0
					Log Event: 6A-7P				:		
10/1/2021	Fri :	:30	KLBU-FM	10:33:51 AM					1	\$0.00	\$0.0
10/2/2021	Sat	:30	KLBU-FM	08:38:17 AM					1	\$0.00	\$0 O
10/3/2021	1 .	:30	KLBU-FM	07:49:09 AM	02:36:13 PM				. 2	\$0.00	\$0,0
10/4/2021	1 1		KLBU-FM	12:38:27 PM	02:31:47 PM				2	\$0.00	\$0.0
10/5/2021	4 .	ì	KLBU-FM	01:54:46 PM				.	2	\$0.00	\$0.0
10/5/2021	( · ' .   1		KLBU-FM	02:19:01 PM	05:51:08 PM				2	\$0.00	\$0.0
10/7/2021	Thu		KLBU-FM	06:31:23 AM					. 1	\$0.00	\$0.00
10/3/2021			KLBU-FM	10:55:17 AM	·.	•	*		1	\$0.00	\$0.0
10/3/2021	21	ì	KLBU-FM	04:33:29 AM	06:37:36 PM		:		2	\$0.00	\$0.0
10/13/2021		•	KLBU-FM	03:31:28 PM				}	. 1	\$0.00	\$0.00
	Mon		KLBU-FM	01:51:54 PM					1	\$0.00	\$0.00
10/12/2021	Tue	1	KLBU-FM	11:37:49 AM	12:39:32 PM				2	\$0.00	\$0.00
10/13/2021		<b>;</b>	KLBU-FM	02:18:03 PM					1	\$0.00	\$0.00
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L	E :	L	1		INVOICE						

Advertiser ID: 149

Amount Paid

Official Invoice	Date	Page
149-00004-0019	10/31/2021	2

DETACH AND RETURN WITH PAYMENT

149-00004-0019

O 10/31/2021 :

. 3

Hutton Media

Purchase Order Number:

Est. Number: Co-Op:

Description: AE JOB Salesperson: Brown, Brad

### DUPLICATE INVOICE

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	Date	Day	Length						Qty	Rate		Total
i and the			Copy: AE JOB									
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Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

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60 Total

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Advertiser ID: 149

Amount Paid

149-00004-0018	10/31/2021	1.10
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

149-00004-0018

O 10/31/2021

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB Salesperson: Brown, Brad

### DUPLICATE INVOICE

Í	Date	Day	Length							Qty	Rate	Total	
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	10/14/2021	Thu		KBAC-FM	12:08:42 AM					1	\$0.00	\$0.00	
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Ì	10/4/2021	Mon	:30	KBAC-FM	09:33:18 PM					. 1	\$0.00	\$0.00	7
	10/6/2021	Wed	:30	KBAC-FM	08:37:26 PM	•				. 1	\$0.00	\$0.00	
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Advertiser ID: 149

Amount Paid

149-00004-0018	10/31/2021	2
Official Invoice	Date	Page :

DETACH AND RETURN WITH PAYMENT

149-00004-0018

O 10/31/2021

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Hunton Media

Purchase Order Number:

Est. Number: Co-Op:

Description: AE JOB Salesperson: Brown, Brad

### DUPLICATE INVOICE

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Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact crica@santafe.com with any questions or concerns.

Quantity	<del></del>	60	Total		\$0.00
Total Due	127			:	\$0.00

Hutton Media

Advertiser ID: 149

Amount Paid

149-00004-0017 9/30/2021 Official Invoice Date Page

DETACH AND RETURN WITH PAYMENT

149-00004-0017

O 9/30/2021 -

Purchase Order Number:

Est. Number: Co-Op:

Description: AE JOB

Salesperson, Brown, Brad

						Salesperson: Brov	n. Brad			F
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Advertiser ID: 149

Amount Paid

149-00004-0017	9/30/2021	:. 2:.;
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

149-00004-0017

O 9/30/202

Hutton Media

Purchase Order Number:

Est. Number: Co-Op:

Description: AE JOB Salesperson: Brown, Brad

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Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

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Total Due				8.000	\$0.00

Advertiser ID: 149

Amount Paid

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149-00004-0016	٠.	9/30/2021	
Official Invoice		Date	Page

DETACH AND RETURN WITH PAYMENT

149-00004-0016

O 9/30/2021

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB Salesperson: Brown, Brad

# DUPLICATE INVOICE

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Advertiser ID: 149

Amount Paid

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DETACH AND RETURN WITH PAYMENT

149-00004-0016

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Hutton Media

Purchase Order Number:

Est. Number: Co-Op:

Description: AE JOB Salesperson: Brown, Brad

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Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact crica@santafe.com with any questions or concerns

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Quantity	٠.	56	Total		37	\$0.00
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Advertiser ID: 149

Amount Paid

149-00004-0015	10.00	9/30/2021	
Official Invoice		Date	Page

DETACH AND RETURN WITH PAYMENT

149-00004-0015

O 9/30/2021

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB Salesperson: Brown, Brad

# DUPLICATE INVOICE

	1					· ·				<u> </u>
Date	Day	Length				i	Qty	Rate	<u>. 4 11 1</u>	Total
,			Copy: AE JOB	i or Grant \$4 MINNIGHT			.			
9/7/2021	Tue	120	KTRC-AM	Łog Event: 5A-MIDNIGHT 05:04:17 AM				\$0.00		\$0: <b>0</b> 0
	1, , , 1		Į	05:04:48 AM				\$0.00		SC.00
\$19/2021	[ ' ]		KTRC-AM					\$0.00		SO.00
9/30/2021	Thu	:30	KTRC-AM	05:30:30 AM			1	\$0,00		ຈຸບ.ບເ
0.010004	,_	.00	107700 000	Log Event: 6A-7P				\$0,00		SO 00
9/9/2021			KTRC-AM	06:43:23 AM				\$0,00		\$0.00
9/20/2021	1		KTRC-AM	06:30:30 AM				\$0.00	· . · · .	1,5,34,5759
9/27/2021	: 1		KTRC-AM	06:30:29 AM						\$0.00
9/28/2021	Tue	;30	KTRC-AM	06:30:00 AM			1	\$0.00		\$0.00
				Log Event: AMERICA'S FIRST NEWS				do on		
9,2,2021	1 . 1		KTRC-AM	04:23:19 AM			1	\$0.00		\$0.00
9/6/2021	Mon		KTRC-AM	04;58:51 AM			1	\$0.00		\$0.00
9/14/2021	Tue	:30	KTRC-AM	04:55:30 AM			1	\$0.00		\$0.0
9/21/2021	Tue	:30	KTRC-AM	10:18:35 PM	•		. 1	\$0.00		\$0.00
9/22/2021	Wed	:30	KTRC-AM	06:30:30 AM			1	\$0.00	5.37	\$0.00
				Log Event: COAST TO COAST 1 HR					1.1	
9/3/2021	Mon	:30	KTRC-AM	11:04:29 PM			1	\$0.00		\$0.0
9/8/2021	Wed	:30	KTRC-AM	11:57:50 PM			1	\$0.00		\$0.0
9/11/2021	Sat	:30	KTRC-AM	11:03:59 PM			1	\$0.00		\$0.0
9/18/2021	Sat	:30	KTRC-AM	11:58:19 PM			1	\$0.00		\$0.0
9/28/2021	Tue	:30	KTRC-AM	11:57:49 PM			1	\$0.00		\$0,0
				Log Event: COAST TO COAST 4 HOU						
9/3/2021	Fri	:30	KTRC-AM	01:30:28 AM			1	\$0.00		\$0.0
9/15/2021	Wed	:30	KTRC-AM	01:30:00 AM			1	\$0.00		\$0.0
9/16/2021	Thu	:30	KTRC-AM	01:57:49 AM		•	1	\$0.00		\$0,0
9/23/2021	Thu	:30	KTRC-AM	06:30:28 AM			1	\$0.00		\$0.0
30 54.00				Log Event: INTO TOMORROW						
97-1/2021	Sat	. 30	KTRC-AM	06:58:21 AM			1	\$0.00		\$0.0
		. 1/2		Log Event: KIM KOMANDO						
€/n ∋/2021	Sun	:30	KTRC-AM	06:31:35 AM			1	\$0.00		\$0.0
				Log Event: LEO LAPORTE						
9/4/2021	Sat	:34	KTRC-AM	09:58:49 PM	10 mg		1	\$0.00		\$0.0
9/11/2021	Sat	:31	KTRC-AM	10:45:30 PM			1	\$0.00		\$0.0
9/1 2/2021	Sun	:31	KTRC-AM	05:05:14 PM	•		1	\$0.00		\$0.0
S/2:3/2021		:31	0 KTRC-AM	06:31:37 AM			1	\$0.00		\$0.0
	1			Log Event: MOTLEY FOOL			1			
9/5/2021	Sun	:39	0 KTRC-AM	09:31:26 AM			1 . 1	\$0.00		\$D.C
9/12/2021	Sun	:3	0 KTRC-AM	09:51:55 AM			1	\$0.00.		\$0.0

Advertiser ID: 149

Amount Paid

149-00004-0015	9/30/2021	2
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

149-00004-0015

O 9/30/2021

2

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB Salesperson: Brown, Brad

# DUPLICATE INVOICE

<u>. 10 6:4 12.</u>		<del> </del>					
Date	Day	Length		·	Qty	Rate	Total
13/13/2019	(in 1.1)		Copy: AE JOB	Cont			
100			1	Log Event: RANDI RHODES			
9/22/2021	Wed	:30	KTRC-AM	10:20:35 PM	1	\$0.00	\$0.00
9/27/2021	Mon	:30	KTRC-AM	10:18:23 PM	1	\$0,00	\$0.00
			Į.	Log Event: RICK UNGER			
9/10/2021	: Fri	:30	KTRC-AM	05:04:49 PM	1	\$0.00	\$0.00
9/16/2021	Thu	:30	KTRC-AM	04:57:55 PM	1	\$0.00	\$0.00
9/17/2021	Fri	:30	KTRC-AM	04:58:50 PM	1	\$0.00	\$0.00
9/24/2021	Fri	:30	KTRC-AM	06:30:30 AM	1	\$0.00	\$0.0
* * *		· ·		Log Event: STEPHANIE MILLER			
9/1/2021	Wed	:30	KTRC-AM	07:30:51 AM 07:58:50 AM	2	\$0.00	\$0.0
9/5/2021	Sun	:30	KTRC-AM	09:30:49 PM	· 1	\$0.00	\$0.0
9/10/2021	1	:30	KTRC-AM	08:30:19 AM	1	\$0,00	\$0.0
9/14/2021	1	1	KTRC-AM	07:25:47 AM	1	\$0.00	\$0.0
9/17/2021			KTRC-AM	09:30:30 AM	1	\$0.00	\$0.0
9/19/2021	1	ł	KTRC-AM	08:30:51 PM	1	. \$0.00	\$0.0
9/21/2021	Tue	ì	KTRC-AM	06:30:30 AM	1	\$0.00	\$0.0
9/23/2021 9/23/2021	1		KTRC-AM	08:30:51 PM	1	\$0.00	so c
9/2 9/2021 9/2 9/2021	1 .		KTRC-AM	07:29:50 AM	1	\$0.00	\$0.0
SIE SIEUE I	VVCG		KITOTAM	Log Event: THOM HARTMANN	'		
9/2/2021	Thu	.3(	KTRC-AM	11:04:17 AM	1	\$0,00	\$0.0
9/3/2021	Fri	1	KTRC-AM	08;30;05 PM	1	\$0.00	\$0.0
9/4/2021	Sat		KTRC-AM	06:47:38 PM	1	\$0,00	\$0.0
9/7/2021	100	1	KTRC-AM	09:47:30 PM		\$0.00	\$0.0
9/3/2021	1	1	KTRC-AM	10:58:50 PM	1	\$0.00	\$0.1
9/13/2021 9/13/2021	1 .	1	KTRC-AM	09:21:05 PM 10:20:05 PM		\$0.00	\$0.0
9/15/2021	1.00		KTRC-AM	08:47:34 PM	1	\$0.00	\$0.0
9/20/2021 9/20/2021	1		KTRC-AM	10:20:34 PM	1	\$0.00	\$0.0
9/23/2021 9/23/2021			KTRC-AM	10:20:34 PM		\$0.00	\$0 \$0
9/23/2021 9/23/2021		1	KTRC-AM	10:18:42 PM		\$0.00	\$0.0
9/23/2021 9/23/2021			KTRC-AM	06;58;21 AM 11:58:18 PM	, ,	\$0.00	\$0.
9/29/2021 9/29/2021		1	KTRC-AM	08:20:05 PM	. 4	\$0.00	<b>\$</b> 0.
9/30/2021	1	\$	KTRC-AM	09:29:59 PM	1	\$0.00	\$0.
31001ZUZ 1	IIIU		O K I RO-AIN	03.23.33 FM		40.00	100
	1.71						

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	60	Total	. ::			\$0.0	0
Total Due				14.		\$0.0	0

Advertiser ID: 149

Amount Paid

149-00004-0014	9/30/2021	
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

149-00004-0014

O 9/30/2021

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB Salesperson: Brown, Brad

# DUPLICATE INVOICE

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_	Date	Day	Length			, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Qty	Rate	1	Fotal
			Copy: AE JOB								(1) (245) (3) (3) (4)
. } .	9/19/2021		:30 KQBA-FM		04:18:03 AM			2	\$0.00		SO 00
	9/21/2021	[2 · · · ]	:30 KQBA-FM	07:19:54 AM				1	\$0.00		S0.00
	9/72/2021	33.0	: :30 KQBA-FM	07:18:04 AM				1	\$0.00		50.00
	9/::3/2021	1 1	:30 KQBA-FM	07:18:04 AM				1	\$0.00		50.00
,	9/24/2021	1 1	:30 KQBA-FM	07:21:07 AM				. 1	\$0.00		\$0.00
	9/25/2021		:30 KQBA-FM	11:37:38 AM				1	- \$0.00		\$0.00
i.	9/26/2021		:30 KQBA-FM	12.21:03 AM				1	\$0.00	1 11	\$0.00
	9/27/2021	Mon	:30 KQBA-FM	07:19:06 AM				1	\$0.00		\$0.00
				~	Event: 5A-MIDNIGHT			.			
	9 1/2021		:30 KQBA-FM		10:40:50 PM			2	\$0.00		\$0.00
	9,4/2021	i i	:30 KQBA-FM	05:53:18 AM		•		1	\$0.00		\$0.00
	9/5/2021		:30 KQBA-FM	11:32:02 PM			•	1	\$0.00	14	\$0.00
	9/6/2021	!	:30 KQBA-FM	07:20:55 PM				1	\$0.00		\$0.00
	9/7/2021	1	:30 KQBA-FM	09:37:23 PM			'	1	\$0.00		\$0.00
	9/9/2021	Thu	:30 KQBA-FM	07:23:00 PM				1	\$0.00		\$0.00
	9/14/2021	Tue	:30 KQBA-FM	10:20:43 PM	11:16:07 PM		•	2	\$0.00	10.0	\$0.00
	9/17/2021	Fri	:30 KQBA-FM	07:48:30 PM	09:48:00 PM			. 2	\$0.00		\$0.00
	9/20/2021	1	:30 KQBA-FM	10:15:35 PM				1	\$0.00		\$0.00
	9/23/2021	1 .1	:30 KQBA-FM	10:14:01 PM				1	\$0.00		\$0.00
	9/26/2021	Sun	:30 KQBA-FM	04:19:27 AM				.1	\$0.00		\$0.00
	9/29/2021	₩ed	:30 KQBA-FM	09:51:32 PM	10:20:21 PM	•		2	\$0.00		\$0.00
.	9/30/2021	Thu	:30 KQBA-FM	05:34:06 AM	08:25:33 PM			2	\$0.00		\$0.00
					Log Event: 6A-7P						
١,	9/2/2021	į	:30 KQBA-FM	05:29:49 PM	06:18:25 PM			2	\$9.00		\$0.00
	9/W2021	Fri	:30 KQBA-FM	11:49:34 AM	04:18:08 PM			. 2	\$0.00		\$0.00
	9(1/2021	Sat	:30 KQBA-FM	02:23:27 PM				1	\$0,00		\$0.00
	9/3/2021	Sun	: :30 KQBA-FM	08:50:30 AM				1	\$0.00		\$0.00
	9/1/2021	Mon	:30 KQBA-FM	08:19:05 AM			•	1	\$0.00		\$0.00
. "  :	9/7/2021	Tue	:30 KQBA-FM	10:30:16 AM				1	\$0.00		\$0.00
	9/3/2021	Wed	:30 KQBA-FM		05:52:00 PM			2	\$0.00		\$0.00
	9/3/2021	Thu	:30 KQBA-FM	10:26:35 AM				1	\$0,00		\$0.00
- 1 ::	9/1 3/2021	Fri	:30 KQBA-FM		12:32:57 PM	•		2	\$0.00		\$0.00
- 1 :	9/11/2021	Sat	:30 KQBA-FM		05:33:02 PM		:	2	\$0.00		\$0.00
	9/12/2021	Sun	:30 KQBA-FM	03:46:00 PM				1	\$0.00		\$0.00
	9/13/2021	1 1	30 KQBA-FM		02:54:45 PM	5	100	2	\$0.00		\$0.00
	9/14/2021	Tue	30 KQBA-FM	12:47:03 PM			1.15	1	\$0.00		\$0.00
ļ	9/15/2021	Wed	:30 KQBA-FM	04:50:01 PM	05:34:51 PM			2	\$0.00		\$0.00
į	~	l				<u> </u>					

Advertiser ID: 149

Amount Paid

DETACH AND RETURN WITH PAYMENT

149-00004-0014

O 9/30/2021

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB Salesperson: Brown, Brad

# DUPLICATE INVOICE

Day   Length   Cupy: AE JOB   Cont   Oty   Rato   Total				· ·				 WU.		/ L. 1	(/V)		/ <b>(_</b>	
9/16/2021       Thu       :30       KQBA-FM       10:28:51 AM       02:30:46 PM       2       \$0.00       \$0.00         9/18/2021       Sat       :30       KQBA-FM       11:36:06 AM       06:50:17 PM       2       \$0.00       \$0.00         9/20/2021       Mon       :30       KQBA-FM       07:17:30 AM       1       \$0.00       \$0.00         9/21/2021       Tue       :30       KQBA-FM       10:20:35 PM       1       \$0.00       \$0.00         9/22/2021       Wed       :30       KQBA-FM       10:20:01 PM       1       \$0.00       \$0.00         9/24/2021       Fri       :30       KQBA-FM       10:16:48 PM       1       \$0.00       \$0.00         9/27/2021       Sat       :30       KQBA-FM       06:54:58 PM       1       \$0.00       \$0.00         9/27/2021       Mon       :30       KQBA-FM       10:15:14 PM       1       \$0.00       \$0.00		Date	Day	Length				 ··	 Otv		Řate		Tota	Ü
9/18/2021       Sat       :30 KQBA-FM       11:36:06 AM 06:50:17 PM       2       \$0.00       \$0.00         9/20/2021       Mon       :30 KQBA-FM       07:17:30 AM       1       \$0.00       \$0.00         9/21/2021       Tue       :30 KQBA-FM       10:20:35 PM       1       \$0.00       \$0.00         9/22/2021       Wed       :30 KQBA-FM       10:20:01 PM       1       \$0.00       \$0.00         9/24/2021       Fri       :30 KQBA-FM       10:16:48 PM       1       \$0.00       \$0.00         9/25/2021       Sat       :30 KQBA-FM       06:54:58 PM       1       \$0.00       \$0.00         9/27/2021       Mon       :30 KQBA-FM       10:15:14 PM       1       \$0.00       \$0.00		G/16/2021	Thu	. 20			00.00.40.00.	 						7.
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Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity 60 Total \$8.00
Total Due \$0.00

Hutton Broadcasting 2502 Camino Entrada Ste C Santa Fe, NM 87507 USA

Order #;

149-00004

Description: Date Entered:

Salesperson:

AE JOB 6/28/2021

P.O.#:

Brown, Brad

Invoice Frequency: Billed at end of Cal Month (Invoice will NOT be printed)

Hutton Media

### On-Air Schedule

Start Date	End Date Station	Sahadulad Tima/Fund	D						<u> </u>		- 1.	1.5	ملتند	4 - 17
		Scheduled Time/Event	Repeated	Length	<u>Otv</u>	<u>Rate</u>	<u>Tetal</u>	M	<u>Tu</u>	W	<u>711</u>	E	<u>Sa</u>	<u>Su</u>
	12/31/2021 KBAC-FM	Midnight to Midnight	CUSTOM	:30	368	0.00	0.00	Y	·Υ	Y	Υ	Υ	Υ	Υ
7/1/2021					8	0.00	0.00	0	0	.o	2		2	2
7/5/2021					14	0.00	0.00	2	. 2	2	2	2	2	2
7/12/2021					14	0.00	0.00	2	2	2	2	2	2	2
7/19/2021					14	0.00	0.00	2	2	2	2	2	2	2
7/26/2021	8/1/2021				14	0.00	0.00	2	2.	2	2	2	2	2 4 4
8/2/2021	8/8/2021				14	0.00	0.00	2	2	2	. 2	2	2	
8/9/2021	8/15/2021				14	0,00	0.00	2	2	2	2	2	2	2
8/16/2021	8/22/2021				14	0.00	0.00	2	2					2
8/23/2 <b>02</b> 1	8/29/2021				14	0.00	0.00	2	2	2	2	2	2	. 2
8/30/2021	9/5/2021				14	0.00	0.00				2	2	. 2	2
9/6/2021	9/12/2021				14	0.00		2 2	2	2	2	. 2	2	2
1/13/2021					14	0.00	0.00		2	Ż	.2	2	2	2
1/20/2021	·						0.00	2	2	2	2	2	2	2
1/27/2021					14	0.00	0.00	2	2	.2	.2	2	2	2
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10/18/2021					14	0.00	0.00	2	2	2	2	-2	2.	2
10/25/2021					14	0.00	0.00	2	2	2	2	2	2	2
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11/1/2021					14	0.00	0.00	2	2	2	2	2 .	2.	2
11/8/2021					14	0.00	0.00	2	2	2 '	2	2-	2	2
1 1/15/2021					14	0.00	0.00	2	2	2	2	2	2	2
1/22/2021	•				14	0.00	0.00	2	2	2	2	2	2	2
11/29/2021					14	0.00	0.00	2	2	2	2	2	Ż.	2
12/6/2021			•		14	0.00	0.00	ż	2	2	2	2	2	2
12/13/2021					14	0.00	0.00	2	2	2	2	. 2	.2	2
12/20/2021					14	0.00	0.00	2	2	2	.2	2	2	2
12/27/2021	12/31/2021				10	0.00	0.00	2	2	2	2	2 -	.0	0
2 7/1/2021	12/31/2021 KLBU-FM	Midnight to Midnight	CUSTOM	:30	368	0.00	0.00	v	v		.,		10	1539
7/1/2021		and again to manight	COCION	.30			0.00	Y	Υ	Υ	Y	Υ.	Υ.	Υ
7/5/2021					8	0.00	0.00	0	0	0	2	2	2	2
7/12/2021					14	0.00	0.00,	2	2	2	2	2	2;	. 2
7/19/2021					14	0.00	0.00	2	2	2:	2.	2	2	2 4
7/26/2021					14	0.00	0.00	2	2	2	2	2.	2	2
8/2/2021					14	0.00	. 0.00	2	2	2	2	2	2	2
		•			14	0.00	0.00	2	2	2 ·	2.	2	2	2
8/9/2021					14	0.00	0:00	2	2	2.	2	2.	- 2	2
3/16/2021					14	0.00	0.00	2	2	2	2	2	2	2
3/23/2021					14	0.00	0.00	2	2	2	2	2.	2	2.5
3/30/2021	9/5/2021	•			14	0.00	0.00	2	2	2	2.	2	2	2
9/6/2021	9/12/2021				.14	0.00	0.00	2	2	2	2	2	2	2
3/13/2021	9/19/2021	•			14	0.00	0.00	2	2	2	2	2 .	.2	2
0/20/2021	9/26/2021	• •			14	0.00	0.00	2	2	2	2	2	2	2
V27/2021	10/3/2021				14	0.00	0.00	2	2	2	2.	2	2	2
C/4/2021		•			14	0.00	0.00	2	2	2.	2	2	2	2
9/1/2021	of the second of				14	0.00	0.00	2	2	2	2	2 .	2	2
70/-8/2021					14	0.00	0.00	2	2 ·	2	2	2	2	2
11/25/2021					14	0.00	0.00	2	2	2	2	2	2	<b>2</b>
11/1/2021	· ·				14	0.00	0.00	2	. 2	2	2	2	2	2.
11/8/2021	11/14/2021				14	0.00	0.00	2	2	2	2	2	2	2.
11/15/2021	11/21/2021				14	0.00	0.00	2	2	2	2	2.	2	2
11/22/2021	11/28/2021				14	0.00	0.00	2	2	2	2	2	2	2 4 2
1//29/2021	12/5/2021	•			14	0.00	0.00	2	2	2	2	2	2	2
12/6/2021	12/12/2021				14	0.00	0.00	2	2	2	2	2	2	2
Printed: 4/30/2	024 At 1:14:21PM												2	4733
													0.44	

On	-Alir	Sche	dute
	F-1.51	OFF	чию

On Air Sch																1.0
Star. Date	End Date Station	Schedule	d Time/E	vent	Repeated	Length	Qty	Rate	Total	<u>M</u>	<u>Tu</u>	W	. <u>Th</u>	E	Sa	Su
1.2/13/2021	12/19/2021						14	0.00	0.00	2	2	2	. 2			2
13/20/2021	12/26/2021				•		14	0.00	0.00	2	2	2	2			2
1.2/27/2021	12/31/2021						10	0.00	0.00	2	2	2	.2			0
3 7/1/2021	12/31/2021 KQBA-FM	Midnight	to Mid	night	CUSTOM	:30	368	0.00	0.00	Υ	1Υ	Ϋ́	٠y	Υ	Υ	Υ'
7/1/2021	7/4/2021						8	0.00	0.00	o	0	0	2	2	2	
7/5/2021	7/11/2021						14	0.00	0.00	. 2	2	2	2		2	2
7/12/2021	7/18/2021						14	0.00	0.00	2	2	2	2		2	2
7/19/2021	7/25/2021						14	0.00	0.00	2	2	2	2		2	2
7/26/2021	B/1/2021						14	0.00	0.00	2	`2	2	2		2	2
8/2/2021	8/8/2021						14	0.00	0.00	2	2 -	2	2	2	2	2
8/9/2021	8/15/2021						14	0,00	0.00	2	2	2	2		· 2	2.
8/16/2021	8/22/2021						14	0.00	0.00	2.	2	2	2.		2	2
8/23/2021	8/29/2021						14	0.00	0.00	2	2	2	. 2		-2	2
8/30/2021	9/5/2021						14	0.00	0.00	2	. 2	2	2	.2	2	2
9/6/2021.	9/12/2021						14	0,00	0.00	2	2	2	2	2	2	2
1/13/2021	9/19/2021						14	0.00	0.00	2	2	2	. 2	2	2	2
1/20/2021 1/27/2021	9/26/2021						14	0.00	0,00	2	2	2	Ź	2	2	2.5
	10/3/2021						14	0.00	0.00	2	2	2	2	2	2	2
10/4/2021 13/11/2021	10/10/2021						14	0.00	0.00	2	2	2	2	2	2 -	2
10/18/2021	10/17/2021 10/24/2021						14	0.00	0.00	2	2	2	2	2	2	2
1/1/25/2021	10/31/2021						14	0.00	0.00	2	2	2	2	2	2.	2, (
17/1/2021							14	0.00	0.00	2	2	2	2	2	.2	2
11/8/2021	11/14/2021						14	0.00	0.00	2	2	2	2	2	2	2
1/2/2021	11/21/2021						14	0.00	0.00	2	2	2	2	2		2
/22/2021	11/28/2021						14	0.00	0.00	2	2	2	5	2	2	2
11/29/2021	12/5/2021						14	0.00	0.00	2	2	2	2	2	2	
2/6/2021	12/12/2021						14	0.00	0.60	2	2	2	2	.2	2	2
12/13/2021	12/19/2021						14 14	0.00	0.00	2	2	2	2	2	2	2
12/20/2021	12/26/2021							0.00	0.00	2	2	2	2		2	2
12/27/2021	12/31/2021						14 10	_ 0.00 0.00	0.00 0.00	2	2	,2 2	2 2	2	0	2
4 7/1/2021	12/31/2021 KTRC-AM	Midnight	ta Mid	us čau la á	CHETOM	.20								14 L		1.79
7/1/2021		Midnight	IO MIG	មេជា	CUSTOM	:30	368	0.00	0.00	Υ .	Y	Y	, Y	Υ		Y
7/5/2021	7/4/2021 7/11/2021						8	0.00	0.00	0	0	0	2	2	5	2
7/12/2021	7/18/2021						14 .	0.00	0.00	2	. 2	2	2	2		. 2 : -
7/19/2021	7/25/2021						14 14	0.00	0.00	2	2	2	2	2	.2	2
7/26/2021	8/1/2021						14	0.00 0.00	0.00 0.00	2	2 2	2 2	2	2	2	. 2
8/2/2021	8/8/2021						14 .	0.00	0.00	2 2	2	2	2		.2	2
8/9/2021	8/15/2021						14	0.00	0.00	2	2	2	2	2	2	2
8/16/2021	8/22/2021						14	0.00	0.00	2	2	2	2	2	2	2
8/23/2021	8/29/2021						14	0.00	0.00	2	2	2	2	. 2	2 .	2
8/30/2021	9/5/2021						14	0.00	0.00	2	2	2	2	2	2	2
9/6/2021	9/12/2021									_				2	2	2
9/13/2021	9/19/2021						14	0.00	0.00	2	2		2			
9/20/2021							14 14	0.00 0.00	0.00 0.00	2	2	2	2	5		2
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WELLEDE!	9/26/2021 10/3/2021						14 14	0.00 0.00	0.00 0.00	2 2	2 2	2 2 2	2 2	2	2 .	2
10/4/2021							14	0.00	0.00 0.00 0.00	2 2 2	2	2 2 2 2	2 2 2	2 2	2 2 2	2
	10/3/2021						14 14 14	0.00 0.00 0.00	0.00 0.00 0.00 0.00	2 2 2	2 2 2	2 2 2 2 2	2 2 2 2	2 2 2	2 2 2 2	2 2 2
10/4/2021	10/3/2021 10/10/2021				·		14 14 14 14	0.00 0.00 0.00 0.00	0.00 0.00 0.00	2 2 2	2 2 2 2 2	2 2 2 2 2 2	2 2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2
10/4/2021 13/11/2021 13/18/2021 13/25/2021	10/3/2021 10/10/2021 10/17/2021				·		14 14 14 14 14	0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00	2 2 2 2 2	2 2 2 2	2 2 2 2 2	2 2 2 2	2 2 2 2 2	2 2 2 2 2 2	2 2 2 2 2 2
10/4/2021 7 V11/2021 1 1/48/2021 1 1/25/2021 11/1/2021	10/3/2021 10/10/2021 10/17/2021 10/24/2021 10/31/2021 11/7/2021				·		14 14 14 14 14	0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00 0.00	2 2 2 2 2 2	2 2 2 2 2	2 2 2 2 2 2 2	2 2 2 2 2 2	2 2 2 2 2	2 2 2 2 2 2	2 2 2 2
10/4/2021 1 7/11/2021 10/18/2021 11/25/2021 11/1/2021 11/8/2021	10/3/2021 10/10/2021 10/17/2021 10/24/2021 10/31/2021 11/7/2021 11/14/2021						14 14 14 14 14 14	0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00 0.00 0.00	2 2 2 2 2 2 2	2 2 2 2 2 2	2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2	2 2 2 2 2 2	2 2 2 2 2 2 2	2 2 2 2 2 2
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10/4/2021 10/4/2021 10/48/2021 10/25/2021 11/12/2021 11/8/2021 11/15/2021	10/3/2021 10/10/2021 10/17/2021 10/24/2021 10/31/2021 11/7/2021 11/14/2021 11/21/2021 11/28/2021						14 14 14 14 14 14 14	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	2 2 2 2 2 2 2 2	2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2
10/4/2021 10/48/2021 10/48/2021 10/48/2021 11/12/2021 11/8/2021 11/15/2021 11/22/2021	10/3/2021 10/10/2021 10/17/2021 10/24/2021 10/31/2021 11/7/2021 11/14/2021 11/21/2021 11/28/2021 12/5/2021						14 14 14 14 14 14 14 14	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2
10/4/2021 17/11/2021 10/18/2021 10/25/2021 11/2021 11/8/2021 11/15/2021 11/22/2021 11/29/2021	10/3/2021 10/10/2021 10/17/2021 10/24/2021 10/31/2021 11/7/2021 11/14/2021 11/21/2021 11/28/2021 12/5/2021						14 14 14 14 14 14 14 14 14	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2
10/4/2021 17/11/2021 11/7/2/2021 11/7/2021 11/7/2021 11/8/2021 11/15/2021 11/2/2021 11/29/2021 12/6/2021	10/3/2021 10/10/2021 10/17/2021 10/24/2021 10/31/2021 11/7/2021 11/14/2021 11/21/2021 11/28/2021 12/5/2021 12/12/2021 12/19/2021						14 14 14 14 14 14 14 14 14 14 14	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2
10/4/2021 17/11/2021 11/7/25/2021 11/7/2021 11/7/2021 11/15/2021 11/22/2021 11/29/2021 12/6/2021 17/3/2021	10/3/2021 10/10/2021 10/17/2021 10/24/2021 10/31/2021 11/7/2021 11/14/2021 11/21/2021 11/28/2021 12/5/2021 12/19/2021 12/19/2021						14 14 14 14 14 14 14 14 14 14 14	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2222222222222
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### Station Totals:

Station	Spot Count	Net Billing
KBAC-FM	368	\$0.00
KLE U-FM	368	\$0.00
KQBA-FM	. 368	\$0.00
KTRC-AM	368	\$0.00
KVSF-AM	368	\$0.00
KVSE-EM	368	90.00

Order Start Date: 7/1/2021 Order End Date: 12/31/2021 Spots: 2208

Total	Charges:
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	O.	

	• • •	Projected Calenda	r Month Billing Totals for	Hutton Media / 14	9-00004 :	 • • •	
			Spot Count	Net Billing			- 10 (1
	July	2021	372	\$0.00			
androi Ma	August	2021	372	\$0.00			
制機器管理如此	September	2021	360	\$0.00			
	October	2021	372	\$0.00			
	November	2021	360	\$0.00			
ag vinavi i sa	December	2021	372	\$0.00	: :	2	
·	Total:		2208	\$0.00			

Hutton Media 149-00004 cont.

Co firmed & Accepted for Hutton Broadcasting By:

Accepted for Hutton Media By

Please Sign and Return One Copy



Lisa Clark < lisa@santafe.com>

### **Account Executive Position**

2 messages

To: "lisa@santafe.com" <lisa@santafe.com>, "jobs@santafe.com" <jobs@santafe.com>

Tue, Sep 7, 2021 at 4:32 PM

Lisa,

My name is , I recently met Daniel and Scott in Las Cruces. I noticed you have a position open and wanted to send you my resume for consideration.

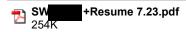
Please also take a look at my LinkedIn. I am confident my skillset would be of value in this position.











Lisa Clark < lisa@santafe.com>
To: Art Trujillo < art@santafe.com>

Thu, Sep 9, 2021 at 4:43 PM

### Lisa Clark

Business Manager/Air Talent Hutton Broadcasting 2502 Camino Entrada Suite C Santa Fe, NM 87507 o (505) 471 - 1067 c (505) 310 - 8013 lisa@santafe.com

"I must do something" always solves more problems than "Something must be done." ~Author Unknown



Did you know you can view, download and pay your invoices from Hutton Broadcasting, LLC. online?

Email Lisa@santafe.com for details!

[Quoted text hidden]



+Resume 7.23.pdf

NEW	Hire	pape	rwork

----- Forwarded message -----

From: Lisa Clark < lisa@santafe.com> Date: Tue, Oct 12, 2021 at 8:25 AM

Subject: Re: W4 and Bank Account Information

To: <a href="mailto:christopher@santafe.com">christopher@santafe.com</a>

I med a W4 can you send it to me?

### Lisa Clark

Business Manager/Air Talent
Hutten Broadcasting
25:12 Camino Entrada Suite C
Sarta Fe, NM 87507
to (305) 471 - 1067
c (305) 310 - 8013
lisa@santafe.com

"I must do something" always solves more problems than "Something must be



Did you know you can view, download and pay your invoices from Hutton Broadcasting, LLC. online?

Email Lisa@santafe.com for details!

Or Fri, Oct 8, 2021 at 3:49 PM

<christopher@santafe.com> wrote:

Hi Lisa . . . I am confirming that you have received

- Bank Account Information for Payroll
- · I-9

.⊙n Thu, Oct 7, 2021 at 12:56 PM

<christopher@santafe.com> wrote:

Hi Lisa . . . please the attached docs:

- Bank Account Information for Payroll
- 1-9

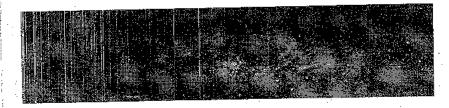
Thank you.

Senior Account Executive

**Hutton Broadcasting** 2502 Camino Entrada Suite C Santa Fe, NM 87507

### Christopher@SantaFe.com

Ask me today about our exciting new platforms Hutton Digital Display and Santa Fe Television!

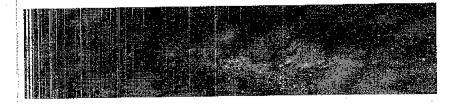


Senior Account Executive

- Hutton Broadcasting
- 2502 Camino Entrada Suite C
- Hanta Fe, NM 87507

### Christopher@SantaFe.com

Jisk me today about our exciting new platforms Hutton Digital Display and Santa Fe Television!



Senior Account Executive

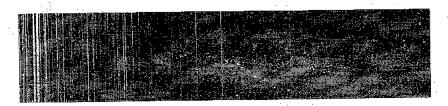
Hulton Broadcasting

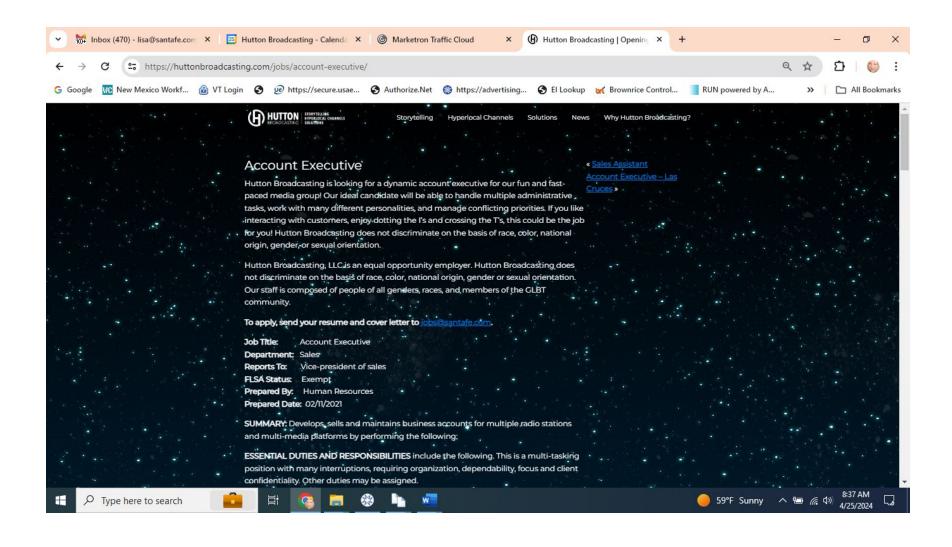
2502 Camino Entrada Suite C

Santa Fe, NM 87507

### Christopher@SantaFe.com

Ask me today about our exciting new platforms Hutton Digital Display and Santa Fe Television!





Job Title: Account Executive

Department: Sales
Reports To: DOS
FLSA Status: Exempt

Prepared By: Human Resources

Prepared Date: 5/24/07

**SUMMARY:** Develops, sells and maintains business accounts for multiple radio stations by performing the following:

**ESSENTIAL DUTIES AND RESPONSIBILITIES:** include the following. This is a multitasking position with many interruptions, requiring organization, dependability, focus and client confidentiality. Other duties may be assigned.

Makes daily calls on client prospects and established clients and presents outlines of various programs or commercial announcements; persuades customers to purchase radio time by presenting appropriate information that will draw customers to their businesses; develops new business accounts; makes daily cold calls; writes and presents professional proposals, including researching and collecting data; services accounts including writing up and renewing contracts (correctly and completely filled out, signed by manager(s) and client) and production orders; writes copy; attending client remotes (assisting in set-up and break-down when necessary); picks up/drops off materials from and to clients; collects account balances from clients on a regular monthly basis; communicates regularly with management regarding projections, collections, daily activities and responsibilities; plans for further advertising ideas and needs and coordinates with Promotions Department for promotional needs; coordinates with Traffic Department on account changes and updates, including cancellations and address and copy changes. Submit daily sales activity report and call list; attends weekly sales meetings. Maintains company confidentiality.

To perform the job successfully, an individual should demonstrate the following competencies:

- Analytical Collects and researches data; uses intuition and experience to complement data.
- Design Generates creative solutions: demonstrates attention to detail.
- *Problem Solving* Identifies and resolves problems in a timely manner; develops alternative solutions; works well in group problem solving situations.
- Technical Skills Assesses own strengths and weaknesses; pursues training and development opportunities; shares expertise with others.
- Customer Service Manages difficult or emotional client situations in a professional and courteous manner; responds promptly to customer needs; responds to requests for service and assistance; meets commitments.
- Interpersonal Skills Focuses on solving conflict, not blaming; maintains confidentiality; Listens to others without interrupting; Keeps emotions under control; Remains open to others' ideas and tries new things.
- Oral Communication Speaks clearly and persuasively in positive or negative situations; listens and gets clarification; responds well to questions; demonstrates group presentation skills; participates in meetings.
- Written Communication Writes clearly and informatively; edits work for spelling and grammar; varies writing style to meet client needs; presents numerical data effectively.
- *Teamwork* Contributes to building a positive team spirit; able to build morale and group commitments to goals and objectives.
- Business Acumen Understands business implications of decisions; displays orientation to profitability; demonstrates knowledge of market and competition.

- Cost Consciousness Works within approved budget; contributes to profits and revenue.
- Diversity Shows respect and sensitivity for cultural differences; promotes a harassmentfree environment.
- Ethics Treats people with respect; inspires the trust of others; Works eithically and with integrity.
- Organizational Support Follows policies and procedures; completes administrative tasks correctly, completely and on time.
- Strategic Thinking Develops strategies to achieve organizational goals; adapts strategy to changing conditions.
- Judgment Exhibits sound and accurate judgment; supports and explains reasoning for decisions; includes appropriate people in decision-making process; makes timely decisions
- Motivation Sets and achieves challenging goals; demonstrates persistence and overcomes obstacles; contributes to motivating co-workers.
- Planning/Organizing Prioritizes and plans work activities; uses time efficiently.
- Professionalism Approaches others in a tactful manner; reacts well under pressure; treats others with respect and consideration regardless of their status or position; accepts responsibility for own actions; follows through on commitments.
- Quality Demonstrates accuracy and thoroughness; looks for ways to improve and promote quality; applies feedback to improve performance; monitors own work to ensure quality.
- Quantity Meets productivity standards; completes work in timely manner; strives to increase productivity.
- Safety and Security Observes safety and security procedures; Determines appropriate
  action beyond guidelines; Reports potentially unsafe conditions; Uses equipment and
  materials properly.
- Adaptability Adapts to changes in the work environment; Manages competing demands; Changes approach or method to best fit the situation; Able to deal with frequent change, delays, or unexpected events.
- Attendance/Punctuality Is consistently at work and on time; Ensures work
  responsibilities are covered when absent; Arrives at meetings and appointments on
  time
- Dependability Follows instructions, responds to management direction; Takes
  responsibility for own actions; Keeps commitments; Commits to long hours of work when
  necessary to reach goals.; Completes tasks on time or notifies appropriate person with
  an alternate plan.
- Initiative Volunteers readily; Undertakes self-development activities; Seeks increased responsibilities; Takes independent actions and calculated risks; Looks for and takes advantage of opportunities; Asks for and offers help when needed.
- Innovation Displays original thinking and creativity; Meets challenges with resourcefulness; Generates suggestions for improving work; Develops innovative approaches and ideas; Presents ideas and information in a manner that gets others' attention.

SUPERVISORY RESPONSIBILITIES: This position has no supervisory responsibilities.

### Education and/or Experience:

Bachelor's degree (B. A.) from accredited college or university; or two to four years related experience and/or training; or equivalent combination of education and experience.

### Language Skills:

Ability to read, analyze, and interpret general business periodicals, professional journals, technical procedures, or governmental regulations. Ability to write proposals, business correspondence, and contracts. Ability to effectively present information and respond to questions from groups of managers, clients, customers, and the general public. Ability to read and interpret documents such as safety rules, operating and maintenance instructions, and procedure manuals. Ability to speak effectively before groups of customers or employees of organization.

### Mathematical Skills:

Ability to calculate figures and amounts such as discounts, interest, commissions, proportions, percentages, and volume.

### Reasoning Ability:

Ability to solve practical problems and deal with a variety of concrete variables in situations where only limited standardization exists. Ability to define problems, collect data, establish facts, and draw valid conclusions. Ability to interpret a variety of instructions furnished in written, oral, diagram, or schedule form. Must be able to present conclusions and/or research in reliable and clear manner.

### Computer Skills:

To perform this job successfully, an individual should have working knowledge of Internet software; Windows-based Spreadsheet software and Windows-based Word Processing software.

**Certificates, Licenses, Registrations**: Keep and maintain **c**urrent valid driver's license and proof of insurance. Must have reliable personal transportation.

**Other Qualifications:** Work day is from 8am to 5pm, Monday through Friday, minus lunch. This may be modified according to individual departmental management. Must be able to travel in-state without significant prior notification.

**Physical Demands:** The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.'

While performing the duties of this Job, the employee may be required to:

- Drive extensively.
- Spend long periods of time at computer and on phone.

**Work Environment:** The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this Job, the employee is frequently exposed to outside weather conditions. The employee is occasionally exposed to moving mechanical parts; fumes or airborne particles and vibration. The noise level in the work environment is usually moderate.

# Annual EEO Public File Report Hutton Broadcasting LLC Covering the period from June 1, 2022 - May 1, 2023 Stations Comprising Station Employment Unit: KBAC-FM / KVSF-FM / KQBA-FM / KLBU-FM / KTRC-AM / KVSF-AM/

FT VACANCY JOB TITLE	B# Recruitment	Recruiment Source		MPLC YE -	
	Sources Used	of Hire	Interviewed		
Account Executive	721 2022 1/14/24/39/49	Referral Referral	5	8/1/ 202 ===	Ongoing Recruitment
					The state of the second
Radio Announcements	Contact	Address	Method	of Co	act
		2502-C Camino Entrada			
1)ALL OWNED STATION	Lisa Clark	Santa Fe, NM 87507	Self Pos	st	jobs@huttonbroadcasting.com
nternet Site:					
All About Country	None	www.allaboutcountry.com	Self Pos		
Country Air Check	None	www.countryaircheck.com	Self Po		
InsideRadio.Com Monster.Com	Gene Mckay	www.InsideRadio.Com		0-8€==52	adds@insideradio.com
/)Radio On Line	None	WWW.Monster.com	Self Pos		
	Ron Chase	www.radio-online.com			d. 3
Workforce Solutions     ALL ACCESS	Lisa Clark	www.jobs.state.nm.us	Self Po		www.jobs.state.nm.us
43) CRAIGS LIST	Lisa Clark	www.allaccess.com	Self Po		*
44) CONNETOR LOCAL	Lisa Clark Lisa Clark	www.craiglist.com/santafe station websites	Self Po		
23)Society of Broadcast Engineers	Scott Jones	www.sbe.org		si 6-9 = 12O	
24) Huttonbroadcasting.com	Lisa Clark	www.huttonbroadcasting.com	Self Po		lisa@santafe.com
7) Facebook (santafe.com)	Lisa Ciaik	www.huttonbroadcasting.com	Oeii i O	<b>3</b> 1	iisa@santare.com
48) Bestradiojobs.com	Lisa Clark	www.bestradiojobs.com	Self Po	st	lisa@santafe.com
lewspapers:	LIST OILIN	WW. 505.144151555.0511			isace samere.com
		7777 Jefferson NE			
0)ABQ JOURNAL	Mary Ortiz	Albuquerque, NM 87109	505-823	3-3-368-	rep66@abqpubco.com
4		328 Galisteo			
1)JOURNAL NORTH	Luella Gallegos	santa fe, nm 87501	505-88	1-8=88	igall egos@abqfubco.com
2) CE NEW MENIONNI		202 E. Marcy St			
2)SF NEW MEXICAN	HEATHER	Santa Fe, NM 87501	505-986	6-300	classad@SFNewMexican.Com
13) SF REPORTER	Ob	132 E. Marcy Santa Fe, nm 87501	E0E 000	0 =====================================	
S) OF REPORTER	Chris	Santa Fe, nm 6/301	505-960	8-554	Chris@santafereporter.com
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<u>Postings:</u>					화장이 모르는 시험하게 하려고 되었다.
		2502-C Camino Estrada			이 뭐 그는 그렇게 살아보다 그리고 뭐 하나?
14)Internal Posting/Santa Fe	Lisa Clark	Santa Fe, NM 87507	Self Po	st	P:505-471-1067/F:471-3441
Community Services:					
15) Santa Fe Hispano Chamber of Con	nm erce David/Hilda		505-47	3- = 188 === (f	ax) hilda@santafehispanicchambe

Start Date End I	Date Station	Scheduled Time/Event	Repeated	<u>Length</u>	Qty	Rate	Total	<u>M</u> 2	<u>Tu</u> 2	<u>w</u> 2	<u>Th</u> 2	<u>F</u> 2	<u>Sa</u> <u>S</u>	<u>Su</u> 2:
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9/19/2022	9/25/2022	-			14	0.00	0.00	2	2	2	2	2	. 2	2	
	10/2/2022				14	0.00	0.00	2	2	2	2	2	2	2	
9/26/2022 10/3/2022	10/9/2022				14	0.00	0.00	2	2	2	2	2	2	2	3
10/10/2022	10/16/2022				14	0.00	0.00	2	2	2	2	2	2	2	
10/17/2022	10/23/2022				14	0.00	0.00	2	2	2	2	2	2	2	
10/24/2022	10/30/2022				14	0.00	0.00	2	2	, ,2	2	2	2	2	
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11/28/2022	12/4/2022				14	0.00	0.00	2	2	2		2	2	2	
12/5/2022	12/11/2022				14	0.00	0.00	2	2	2		2	2	2	
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7/12/2021	1/10/2021												F	Page 4	م ا

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Start Date	End Date Station	Scheduled Time/Event	Repeated	Length	Qty	Rate		<u>M</u> T		<u>Th</u>	- 9 W	92 ( 19	<u>Su</u>
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12/19/2022	12/25/2022				14	0.00	0.00		2 2 2			2	2
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1/16/2023	1/22/2023				14	0.00	0.00	2		2 2	2	2	2
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9/4/2023	at the second se				14	0.00	0.00	2	2		2 2	1. 16.5	医电子乳头 医多合金 福二
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9/25/2023					14	0.00	0.00	2	2 2	2	2 2 2	2 2 2 2	
10/2/202					14	0.00	0.00 0.00	2	2	2		2 2	法国际政治 经基础证据
10/9/202					14 14	0.00 0.00	0.00	2	2	2		2 2	
10/16/202	3 10/22/2023				14	0.00	0.00	2	2	2		2 2	10.2
10/23/202					14	0.00	0.00	2	2	2		2 2	
10/30/202					14	0.00	0.00	2	2	2	2 2	2 2	
11/6/202					14	0.00	0.00	2	2	2		2 2	
11/13/202					14	0.00	0.00	2	2	2		2 2	
11/20/202 11/27/202					14	0.00	0.00	2	2	2		2 2	
12/4/202					14	0.00	0.00	2	2	2	40.0	2 2 2 2	
12/11/202					14	0.00	0.00 0.00	2	2	2		2 2	
12/18/202					14 14	0,00 0.00	0.00	2		2		2 2	
12/25/202	3 12/31/2023										14.0	ΥY	
4 7/1/2021	12/31/2023 KTRC-AM	Midnight to Midnight	CUSTOM	1:00		0.00	0.00	Υ	Y				tari da karantari
7/1/202	7/4/2021				8	0.00	0.00 0.00	0	0 2	0 2		2 2 2	2 2 2 2
7/5/202	21 7/11/2021				14 14	0.00 0.00	0.00	2	2	2		a series of the contract of	2 2
7/12/202					14	0.00	0.00	2	2	2			2 2
7/19/202	Contract to the contract to th				14	0.00	0.00	2	2	2	2		2 2
7/26/202					14	0.00	0.00	2	2	2	2	2 2	2 2
8/2/202					14	0.00	0.00	2		2		1 1 1 2 2 2 3 3	2 2.
8/9/202					14		0.00	2		2.		2	2 2 2 2
8/16/202 8/23/202		1			14		0.00	. 2		2			2 2 2 2
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9/6/20					14		0.00 0.00	. 2		2			2 2
9/13/20	21 9/19/2021				14 14		0.00	2		2			2 2
9/20/20					14		0.00	2		2			2 - 2
9/27/20	21 10/3/2021									4.7	ar B		o A Ane

On-Air Sche Start Date	End Date Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	<u>M</u>	<u>Tu</u>		<u>Th</u>	40.00	<u>Sa</u>	<u>Su</u>	13 12 15 12
	10/10/2021		•		14	0.00	0.00	2	2	2	2	2	2	2	
10/4/2021	10/17/2021				14	0.00	0.00	2	2	2	2	2	2	2	
10/11/2021 10/18/2021	10/24/2021				14	0.00	0.00	2	2	2	2	2	2	2	77.4% 31.6
10/16/2021	10/31/2021				14	0.00	0.00	2	2	2	2	2	2	2	
11/1/2021	11/7/2021				14	0.00	0.00	2	2	2	2	2	2	2	
11/8/2021	11/14/2021				14	0.00	0.00 0.00	2	2	2	2	2	2	2	
11/15/2021	11/21/2021				14 14	0.00 0.00	0.00	2	. 2	2	2	2	2	2	
11/22/2021	11/28/2021				14 14	0.00	0.00	2	2	2	2	2	2	2	
11/29/2021	12/5/2021				14	0.00	0.00	2	2	2	2	2	2	2	
12/6/2021	12/12/2021				14	0.00	0.00	2	2	2	2	2	2	2	
12/13/2021					14	0.00	0.00	2	2	2	2	2	2	2	Ų.
12/20/2021	12/26/2021				14	0.00	0.00	2	2	2	2	2	2	2	
12/27/2021	the first of the control of the cont				14	0.00	0.00	2	2	2	2	100	2	2	
1/3/2022					14	0.00	0.00	2				4 5 1	2	2	111
1/10/2022 1/17/2022					14	0.00	0.00	2					2	2	
1/24/2022	And the second of the second o				14	0.00	0.00	2					2	2	
1/31/2022					14	0.00	0.00	2				2.50	2 2	2	
2/7/2022					14	0.00	0.00	2					2	2	
2/14/2022					14	0.00	0.00	2					2	2	13),
2/21/2022	2/27/2022				14	0.00 0.00	0.00 0.00	2				4.7	2	2	
2/28/2022	3/6/2022				14 14	0.00	0.00	2					2	2	
3/7/2022					14	0.00	0.00	2						2	
3/14/2022					14	0.00	0.00	. 2						2	
3/21/2022					14	0.00	0.00	. 2			2	2	2	2	
3/28/2022					14	0.00	0.00	2	2	2			200	2	
4/4/2022					14	0.00	0.00	. 2				+ 975 x 25		2	
4/11/2022 4/18/2022					14	0.00	0.00	2				A 147 117	4 1 1 4 7	2	
4/25/202	-				14	0.00	0.00	. 2					100000	2	
5/2/202					14	0.00	0.00		2 2		2 2			1 1 1 22 11 to 1	
5/9/202					14	0.00	0.00		2 2		2 2 2			11 1 11 1	
5/16/202					14	0.00	0.00 0.00		2 2		2 2				
5/23/202	2 5/29/2022				14 14	0.00 0.00	0.00		2 2			2 2	2 7 16 6		
5/30/202					14 14	0.00	0.00		2 2			2 2			
6/6/202					14	0.00	0.00		2 2			2 2		2	
6/13/202					14	0.00	0.00					2 2	2		
6/20/202	' '				14	0.00	0.00	:	2 2	2	2	2 2	4 2 3 3		
6/27/202					14	0.00	0.00					2 2		1.1 . 3	
7/4/202 7/11/202					14	0.00	0.00					2 2			
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7/25/202					14	0.00	0.00					2 2 2		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
8/1/202					14	0.00	0.00				6		2 2		
8/8/202	2 8/14/2022				14	0.00 0.00	0.00 0.00						2 2		-0.
€/15/202					14 14	0.00	0.00						2 2	1 10	2
//22/202					14	0.00	0.00					2 2	2 2	2 2	2
8/29/202					14	0.00	0.00			2	2	2 2	2 2		2
9/5/202					14	0.00	0.00		2			2	2 2		2
9/12/202 9/19/202					14	0.00	0.00						2 2		2
9/19/202		:			14	0.00	0.00						2 2		2
10/3/202					14	0.00	0.00						2 2		2
10/10/202	· ·				14	0.00	0.00					1.0	2 2 2 2		2 2
10/17/202					14	0.00	0.00								2
10/24/202	22 10/30/2022				14	0.00	0.00 0.00			2					2
10/31/202	22 11/6/2022				14	0.00 0.00	0.00			2					2
11/7/20					14 14	0.00	0.00			2	2				2
11/14/20:					14	0.00	0.00		2	2	2				2
11/21/20					14	0.00	0.00		2	2	2	2			2.
11/28/20					14	0.00	0.00		2	2	2				2
12/5/20 12/12/20	A CONTRACTOR OF THE PROPERTY O				14	0.00	0.00		2	2	2				2
12/12/20	A Company of the Comp				14		0.00		2	2	2				2
12/19/20					14		0.00		2	2	2	11.00			2
1/2/20					14		0.00		2	2 -	2				2
1/9/20					14		0.00		2 2	2	2				2
1/16/20					14		0.00 0.00		2	2	2				2
1/23/20	23 1/29/2023				14 14		0.00		2	2	2	2			2
1/30/20	and the first form to the control of				14		0.00		2	2	2	2			2
2/6/20					14		0.00		2	2	2	2			2
1/13/20	2/19/2023				, -1								P	age	7 of
1、1911年1月1日 日本作品的代表的 原植	0.0004 4440.04.0048													~3~	

On-Air Sche		Scheduled Time/Event	Repeated	Length	Qty	Rate	<u>Total</u>	<u>M</u>	<u>Tu</u>		<u>Th</u>		No. of the	<u>Su</u>
Start Date		Scheduled Thing Everin			14	0.00	0.00	2	2	2	2	2	2	2
2/20/2023	2/26/2023				14	0.00	0.00	2	2	2	2		2	2
2/27/2023	3/5/2023 3/12/2023				14	0.00	0.00	2	2	2	2	2	2	2
3/6/2023	3/19/2023				14	0.00	0.00	2	2	2	2	2	2	2
3/13/2023 3/20/2023	3/26/2023				14	0.00	0.00	2	2	2	2	2	2	2
	4/2/2023				14	0.00	0.00	2	2	2	2	2	2	2
3/27/2023	4/9/2023				14	0.00	0.00	2	2	2	2	2	2	2
4/3/2023	4/16/2023				14	0.00	0.00	2	2	2	2	2	2	2
4/10/2023 4/17/2023	4/23/2023				14	0.00	0.00	2	2	2	2	2	2	2
4/11/2023	4/30/2023	•			14	0.00	0.00	2	2	2	2	2	2	2
5/1/2023	5/7/2023				14	0.00	0.00	2	2	2	2	2	2	2
5/8/2023	5/14/2023				14	0.00	0.00	2	2	2	2	2	2	2
5/15/2023	5/21/2023				14	0.00	0.00	2	2	2	2	2	2	2
5/22/2023	5/28/2023				14	0.00	0.00	2	2	2	2	2	2	2
5/29/2023	6/4/2023				14	0.00	0.00	2	2	2	2	2	2	2
6/5/2023	6/11/2023		•		14	0.00	0.00	2	2	2	2	2	2	2
					14	0.00	0.00	2	2	2	2	2	2	2
6/12/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/19/2023					14	0.00	0.00	2	2		. 2	2	2	2.
6/26/2023					14	0.00	0.00	2	2		2	2	2	2
7/3/2023 7/10/2023					14	0.00	0.00	2	2		2	2	2	2
					14	0.00	0.00	2	. 2		2	2	2	2
7/17/2023					14	0.00	0.00	2			2		2	2
7/24/2023					14	0.00	0.00	2			2		2	2
7/31/2023					14	0.00	0.00	2					2	2
8/7/2023					14	0.00	0.00	2			2		2	2
8/14/2023					14	0.00	0.00	2					2	2
8/21/2023					14	0.00	0.00	2	_ 2				2	2
8/28/2023					14	0.00	0.00	2	2	2			2	2
9/4/2023					14	0.00	0.00	2	2					2
9/11/2023	and the second s				14	0.00	0.00	2	2	2		244 4	2	2
9/18/2023					14	0.00	0.00	2	. 2				2	2
9/25/2023					14	0.00	0.00	2	: 2	2			. 2	. 2
10/2/2023					14	0.00	0.00	2	2	2			2	2
10/9/2023					14	0.00	0.00	2	2				2.5	2
10/16/2023	The state of the s				14	0.00	0.00	2	2	2 2	2			2
10/23/2023	*				14	0.00	0.00	. 2	2	2 2				2
10/30/2023	and the second of the second o				14	0.00	0.00	2	2	2 2	2	2	2	. 2
11/6/2023					14	0.00	0.00	2	2	2 2	2	2	2	, 2
11/13/2023					14	0.00	0.00	2	2					2
11/20/2023					14	0.00	0.00	2	2	2 2				2
11/27/2023					14	0.00	0.00	2		2 2				2
12/4/2023					14	0.00	0.00	- 2	? 2	2 2			100	1 1 1 1 1 1 1
12/11/202					14	0.00	0.00	2		2 . 2				2
12/18/202					14	0.00	0,00	2	? 2	2 2	? 2	2 2	2	2
12/25/202		www	CUSTOM	1:00	392	0.00	0.00	N	i .	Y N	I N	ı N	Y	Ý
5 <b>7/1/2021</b>	12/31/2023 KVSF-FM	Midnight to Midnight	CUSTOM	1.00	2	0.00	0.00	C	) (	0 0	) (	0 0	) 1	1
7/1/202	1 7/4/2021				3	0.00	0.00	C		1 (	9 P	0 0	Art of the Control	7
7/5/202	1 7/11/2021				3	0.00	0.00	Č				0 0	174	1
7/12/202	1 7/18/2021					0.00	0.00					0 0		1
7/19/202	1 7/25/2021				3 3	0.00	0.00	d				0 0	5.50	e of the same
7/26/202	1 8/1/2021						0.00					0 0	2.2	100
8/2/202	1 8/8/2021				3	0.00	0.00					0 0		
8/9/202	8/15/2021				3	0.00						0 0		100
8/16/202	21 8/22/2021				3	0.00	0.00					1	). 1	
8/23/202					. 3	0.00	0.00					0 0	9 - 64-14	
8/30/202	21 9/5/2021				3	0.00	0.00				100	0 0	. 12 5 9	
9/6/202					3	0.00	0.00					0 0		9 to 10
9/13/202					3	0.00	0.00					0 0	1 1 1 1 1 1 1	
9/20/202					3	0.00	0.00		-			0 0	Acres 40	
9/27/202	21 10/3/2021				3	0.00	0.00					4 1 2 2 2	0 1	
10/4/202	21 10/10/2021				3.	0.00 0.00	0.00		0	1000			0 1	圆柱 医皮
10/11/202	21 10/17/2021				3	0.00	0.00					40.00	0 1	法分部定的
10/18/202	21 10/24/2021				3	0.00	0.00					- 1. Table 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	0 1	100
10/25/202	21 10/31/2021				3		0.00						0 1	1
44400					3		0.00		0			·	0 1	
11/1/202	21 11/14/2021				3		0.00		0	100		91 1 1		1
11/8/20					3	0.00					1 2		2000	A 1800 F
	21 11/21/2021				ာ	0.00		1	0	1	0	0 (	0 1	
11/8/20	21 11/21/2021 21 11/28/2021				3		0.00		0	1			2	医扩充性
11/8/20 11/15/20 11/22/20 11/29/20	21 11/21/2021 21 11/28/2021 21 12/5/2021				. 3	0.00	0.00	)	0		0	0	0 1	1
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On-Air Sch		0.1.11.15	Danastad	Length	Qty	Rate	Total	<u>M</u>	<u>Tu</u>	w T	'h	F Sa	Su	
Start Date	End Date Station	Scheduled Time/Event	Repeated	rengin	<u> </u>	0.00	0.00	0	1	0		0 1	r	
12/20/2021	12/26/2021				3	0.00	0.00	0	1	0		0 1	1	
12/27/2021	1/2/2022				3	0.00	0.00	0	1	. 0	0	0 1	1	
1/3/2022	1/9/2022				3	0.00	0.00	0	1	0	0	0 1	1	
1/10/2022	1/16/2022				3	0.00	0.00	0	1	0	0	0 1	1	
1/17/2022					3	0.00	0.00	0	1	0	0	0 1	1000	
1/24/2022					3	0.00	0.00	0	1	0	0	0 1	100	
1/31/2022					3	0.00	0.00	0	1	0	0	0 1		
2/7/2022					3	0.00	0.00	0	1	0	0	0 1	5 - 5 - 6 - 6 - 6 - 6 - 6 - 6 - 6 - 6 -	
2/14/2022					3	0.00	0.00	0	1	0	0	0 1		
2/21/2022 2/28/2022					3	0.00	0.00	0	1	0	0	0 1	and the first	
3/7/2022	* .				3	0.00	0.00	0	1	0	0	0 1		
3/1/2022					3	0.00	0.00	0	1	0	0	0 ;	200	200
3/21/2022	the state of the s				3	0.00	0.00	0	1	0	0		1 1	5.500 - 1
3/28/2022					3	0.00	0.00	0	: 1,	0	0	4 11 6	1 1	
4/4/2022					3	0.00	0.00	0	1	0	0	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	1 1 1 1	
4/11/2022					3	0.00	0.00	0	1	0	0		1 1	
4/18/2022	A CONTRACTOR OF THE CONTRACTOR				3	0.00	0.00	0 0	1	0	0		1 1	
4/25/2022					3	0.00	0.00	0	1	0	0	A 40 6	1 1	ting and in
5/2/2022	The Control of the Co				3	0.00	0.00	0	1	0	0		1 1	
5/9/2022	5/15/2022				3	0.00	0.00	Ö	1	0	0		1 1	
5/16/2022	5/22/2022				3	0.00 0.00	0.00 0.00	0	1	0	0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1	1
5/23/2022	5/29/2022				3 3	0.00	0.00	0	1	0	0	50.	1 1	114
5/30/2022	2 6/5/2022				3	0.00	0.00	ŏ	1	0 :	0		1 1	
6/6/2022	2 6/12/2022				3	0.00	0.00	.0	1	0	0		1 1	1
6/13/202					3	0.00	0.00	0	1	ō.	0	1.00	O. 27 T. Se	1
6/20/202					3	0.00	0.00	0	1	0	0		1 1	1
6/27/202					3	0.00	0.00	Ö.	. 1	0	0	0	1	<i>1</i>
7/4/202					3	0.00	0.00	0	. 1	0	0	0	1 1	1 .
7/11/202					3	0.00	0.00	0	. 1	0	0	0		1
7/18/202					3	0.00	0.00	0	1	0	0		the selection	1
7/25/202					3	0.00	0.00	0	1	0.	0	0	5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 , ,
8/1/202 8/8/202					3	0.00	0.00	0	. 1	0	0		175 + 5 - 3	<b>1</b>
8/1 <i>5</i> /202					3	0.00	0.00	0	1	0	0			1
8/22/202					3	0.00	0.00	0	1	0	0	0		1
8/29/202					3	0.00	0.00	0	1		0		100	1 1
9/5/202					3	0.00	0.00	0	1	0	0	0	1. 1. 1. 1. 1.	1
9/12/202					3	0.00	0.00	0 0	1	0	0	er er og i i		1
9/19/202	5 <u></u>				3	0.00	0.00	0	1	0	0		A 100 PM	1
9/26/202	2 10/2/2022				3	0.00	0.00 0.00	0	1	0	. 0	0	细胞 电压力 化二	1
10/3/202	2 10/9/2022				3 3	0.00 0.00	0.00	0	1		0	o		1
10/10/202					3	0.00	0.00	o	1		0	0		1
10/17/202	22 10/23/2022				3	0.00	0.00	o	1		0	0	100	1
1//24/202	A 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				3	0.00	0.00	Ó	1	. 0	0	0	1	1 :
7//21/202					3	0.00	0.00	0	1	0	0	0	1	1
11/7/202					3	0.00	0.00	0	1	0	0	0	1	1
11/14/202					3	0.00	0.00	0	1	0	0	0	1	1
11/21/202					3	0.00	0.00	0	1	- 0	0	0		1
11/28/202					3	0.00	0.00	0	. 1	0	. 0	0	100	1
12/5/202 12/12/202	V (				3	0.00	0.00				0	0	0.00	1
12/12/20					3	0.00	0.00				0		1	1
12/26/20					3	0.00	0.00				0	a market artists		1
1/2/20					3	0.00	0.00				0		1	1
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On-Air Sche tart Date	End Date Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	<u>Total</u>			<u>W</u> T			a S	100
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3/14/2022	3/27/2022				3	0.00	0.00	0	1			0		1
3/21/2022	4/3/2022				3	0.00	0.00	0	1		0			1
3/28/2022	4/10/2022				3	0.00	0.00	0	1		0		1 1	1
4/4/2022	4/17/2022				3	0.00	0.00	0	1		0			1.
4/11/2022	4/24/2022				3	0.00	0.00	0	1	0	0			1
4/18/2022	5/1/2022				3	0.00	0.00	0	1	0	0			1
4/25/2022					3	0.00	0.00	0	1	0	0			1
5/2/2022	5/8/2022				3	0.00	0.00	0	1	0	0	4 6	1	1
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5/16/2022	5/22/2022				3	0.00	0.00	0	1	0	0		1	1
5/23/2022	5/29/2022				3	0.00	0.00	0	1	0	0	0	1	1
5/30/2022	6/5/2022				3	0.00	0.00	0	1	0	0	0	1	1
6/6/2022	6/12/2022				3	0.00	0.00	0	1	0	0	0	:1	1
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7/4/2022	7/10/2022				3	0.00	0.00	0	1	0	0	0	.1	1
7/11/2022	7/17/2022				3	0.00	0.00	0	1	0	0	0	1	1.
7/18/2022	7/24/2022				3	0.00	0.00	0	1	0	0	0	1	1
7/25/2022	7/31/2022				3	0.00	0.00	0	1	0	0	0	1	1
8/1/2022	8/7/2022				3	0.00	0.00	0	1	0	0	0	1	1
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9/5/2022					3	0.00	0.00	0	1	0	0	0	1000	. 1
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10/10/2022					3	0.00		0	1	0	0	0	1	1
10/17/2022					3	0.00	0.00		1	0	0	0	1	1
10/24/2022					3	0.00	0.00	0		0	0	0	1	1
10/31/2022					3	0.00	0.00	0	1		0			1
11/7/2022					3	0.00	0.00	0	1	0			1	1
11/14/2022					3	0.00	0.00	0	1	0	0	0	1	1
11/21/2022					3	0.00	0.00	0	1	0	0	0	1	1
11/28/2022					3	0.00	0.00	0	1	0	0	0	1	1
12/5/2022					3	0.00	0.00	0	1	0	0	0	1	1
12/12/2022					3	0.00	0.00	0	1	0	0,	0	1	1
12/12/2022					3	0.00	0,00	0	1	0	0	. 0		1
12/26/2022					3	0.00	0.00	0	1	0	. 0	0	1	1
1/2/2023					3	0.00	0.00	0	1	. 0	0			
1/9/2023					3	0.00	0.00	0	1	0	0		- 1	1
					3	0.00	0.00	0	1	0	0			1
1/16/2023					3	0.00	0.00	0	1	0	0		1	1
1/23/2023					3	0.00	0.00	0	1	0	0			1
1/30/202					3	0.00	0.00	0	1	0	0		1	1.
2/6/202					3	0.00	0.00	0	1	0	0	0	1	1
2/13/202					3	0.00	0.00	0	1	. 0	0	0	1	. 1
2/20/202					3	0.00	0.00	0	1	0	0	0	1	· 1
2/27/202					3	0.00	0.00	0	1	. 0	0	0	. 1	. 1
3/6/202					3	0.00	0.00	0	1	0	0	. 0	1	1
3/13/202					3	0.00	0.00	0	1	0	0	0	1	1
3/20/202					3	0.00	0.00	0	1	0	Ö	0	1	1
3/27/202					3	0.00	0.00	0	1	0	-0	0	. 1	1
4/3/202					3	0.00	0.00	0	- 1	4.5	C	0 (	1	. 9
4/10/202					3	0.00	0.00	0	1	0	C	0 (	1	1
4/17/202	23 4/23/2023				3	0.00	0.00	0	1	0	C	0 (	1	1
4/24/202	23 4/30/2023				3	0.00	0.00	ō	1				1	1
5/1/202	23 5/7/2023				3	0.00	0.00	o	1		4 1	- 18 Table	1	1
5/8/202					3	0.00	0.00		1			0	1000	1
5/15/202	23 5/21/2023				3	0.00	0.00		1			0	1 40	1
5/22/202					3		0.00		. 1			0		1
5/29/202							0.00					0		٠
6/5/202					3		0.00					0 0	5 7 19 1	
6/12/202					3					1 0		0 0		
6/19/202					3		0.00			1 0		0 0		
6/26/202					3		0.00							
					3		0.00			1 . 0		0 (		100
	23 1/3/2023				3	0.00	0.00	) (	)	1 0	)	0. (	) 1	
7/3/20						, 0.00						^		
7/3/20 7/10/20						3 0.00	0.00			1 (	0 ;	0	0 1	

Hutton Broadcasting 2502 Camino Entrada Ste C Santa Fe, NM 87507 USA

Order #:

149-00008

**HUTTON JOB POSITION FT** 

Description: Date Entered:

3/15/2022

P.O.#:

Salesperson: Brown, Brad

Invoice Frequency: Billed at end of Cal Month (Invoice will NOT be printed)

Hutton Media

Job A E Specific

On-Air Schedule											<u> </u>		
	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	<u>Tu</u>	$\underline{\mathbf{W}}$	Th.			<u>Su</u>
<u> </u>	05:00:00 to Midnight	CUSTOM	1:00	105	0.00	0.00	Υ	Υ	Υ	Υ	Υ	Υ	Υ
1 3/17/2022 4/20/2022 KBAC-FM	05.00.00 to Mininging			12	0.00	0.00	0	0	0	3	3	3	3
3/17/2022 3/20/2022				21	0.00	0.00	3	3	3	3	3	3	3
3/21/2022 3/27/2022				21	0.00	0.00	3	3	3	3	3	3	3
3/28/2022 4/3/2022				21	0.00	0.00	.3	3	3	3	3	3	3
4/4/2022 4/10/2022				21	0.00	0.00	3	3	3.	3	3	3	3
4/11/2022 4/17/2022				9	0.00	0.00	3	3	.3	3	3	3	3
4/18/2022 4/20/2022				405	0.00	0.00	Y	Υ	Υ	Υ	Υ	Υ	Y
2 3/17/2022 4/20/2022 KLBU-FM	05:00:00 to Midnight	CUSTOM	1:00	105	0.00			0	0	3	3	3	3.
3/17/2022 3/20/2022				12	0.00	0.00	0	3	3	3	3	3	3
3/21/2022 3/27/2022				21	0.00	0.00	3	3	3	3	3	3	3
3/28/2022 4/3/2022				21	0.00	0.00	3	3	3	3	3	3	3
4/4/2022 4/10/2022				21	0.00	0.00 0.00	3	3	3	3	3	3	3
4/11/2022 4/17/2022				21	0.00	0.00	. 3	: 3	3	3	3	3	3
4/18/2022 4/20/2022				9	0.00							NY II	
3 3/17/2022 4/20/2022 KQBA-FM	05:00:00 to Midnight	CUSTOM	1:00	105	0.00	0.00	Y	Y	Y	Υ	Υ	Υ	Y
				12	0.00	0.00	0	. 0	. 0	3		3	3 .
				21	0.00	0.00	3	3	3	3	C 25 .	3	3
				21	0.00	0.00	3		. 3			3	3
3/28/2022 4/3/2022 4/4/2022 4/10/2022			· ·	21	0.00	0.00	3		. 3		14.	1 122	3
			•	21	0.00	0.00	3		3		All Comments	20 and 20	3
4/11/2022 4/17/2022 4/18/2022 4/20/2022				9	0.00	0.00	: 3	3	3	3	3	3	3
	or on on the Midwinds	CUSTOM	1:00	105	0.00	0.00	Υ	Υ	Υ	Υ	Υ	Υ	Υ
4 3/17/2022 4/20/2022 KTRC-AM	05:00:00 to Midnight	COSTON	1.00	12	0.00	0.00	0	0	O	3	3	3	3
3/17/2022 3/20/2022				21	0.00	0.00	3	. 3	3	3	3	3	3
3/21/2022 3/27/2022				21	0.00	0.00	3		3	3	3	3	3
3/28/2022 4/3/2022				21	0.00	0.00	3	3	3	3	3	3	3
4/4/2022 4/10/2022				21	0.00	0.00	3	3	3	3	3	3	3
4/11/2022 4/17/2022				9	0.00	0.00	3	3	. 3	3	3	3	3
4/18/2022 4/20/2022			4.00		0.00	0.00	Υ	, Y	Y	Υ	Υ	Υ	Υ
5 3/17/2022 4/20/2022 KVSF-AM	05:00:00 to Midnight	CUSTOM	1:00	105	0.00	0.00	0				a, as fil	100	3
3/17/2022 3/20/2022				12	0.00		3						3
3/21/2022 3/27/2022				21	0.00	0.00 0.00	3					Section 2	3
3/28/2022 4/3/2022				21	0.00	0.00	3					计电子类 化硫	3
4/4/2022 4/10/2022				. 21	0.00 0.00	0.00	3					and the second	3
4/11/2022 4/17/2022				21 9	0.00	0.00	3				1.40	tion of the state of	
4/18/2022 4/20/2022				9					400	1.0			
6 3/17/2022 3/19/2022 KVSF-AM	05:00:00 to Midnight	CUSTOM	1:00	9	0.00	0.00	N			of the fire		41.5 1 11	19 31 34 4
3/17/2022 3/19/2022				9	0.00	0.00		0	) (	) 3	3 3	3 3	3
	ar.aa.aa to Midnight	CUSTOM	1:00	105	0.00	0.00	γ	/ Y	( Y	/ Y	ľΥ	/ Y	Y
7 3/17/2022 4/20/2022 KVSF-FM	05:00:00 to Midnight	000.0W		12	0.00	0.00	. (	0 0	) (	) (	3 3	3 3	3
3/17/2022 3/20/2022				21	0.00	0.00				3 (	3 3	3 3	3
3/21/2022 3/27/2022				21	0.00	0.00		3 3	100	2 V 11	3 3	3 3	3
3/28/2022 4/3/2022				21	0.00	0.00				3	3 3	3 3	3
4/4/2022 4/10/2022				21	0.00	0.00		3 3	3 3	з.	3 3	3 3	
4/11/2022 4/17/2022				9	0.00	0.00		3 (	3	3	3 :	3 3	3 ,
4/18/2022 4/20/2022				•									

### **CANCELLATION: 4/20/2022**

**Station Totals:** 

Station	Spot Count	Net Billing
KBAC-FM	105	\$0.00
KLBU-FM	105	\$0.00
KQBA-FM	105	\$0.00
KTRC-AM	105	\$0.00
KVSF-AM	114	\$0.00
KVSF-FM	105	\$0.00

Order Start Date: 3/17/2022

Order End Date: 4/20/2022

Spots: 639

Total Charges:

\$0.00

	Projected Calen	dar Month Billing Totals for	Hutton Media / 149-000	08 :	
March April	2022 2022	<u>Spot Count</u> 279 360	<u>Net Billing</u> \$0.00 \$0.00		
Total:		639	\$0.00		

Confirmed & Accepted for Hutton Broadcasting By:

Accepted for Hutton Media By:

# HUTTON BROADCASTING LIST OF RECRUITMENT SOURCES USED TO FILL EACH VACANCY

(Form B)

Complete this worksheet after filling a full time vacancy. Use as many copies as are necessary. Include organizations requesting notice of vacancy. Include internal and website job posting.

Job Title for Vacancy: Account	Executive	Date Vacancy	Filled:	8/1/2022
Joh Number: 721022	Locati	on <u>Santa</u>	Fe	
Recruitment Source for Actual Hire:	Employee	Referr	al _	
	9			

# RECRUITMENT SOURCES UTILIZED FOR THIS VACANCY

Date Notified	Name and Address of Source	Contact Person/Phone & Fax Number
Gregoing	le RADIO Stations	Benda Santafercon
ongoing	Hullon Broadcasting, com	lisa@ Santafe-con
ONGAINA	Internal Posting	Self Post
July 2022	Employée Réferral Job Fair Chamber	Art@Santafeicom
:Appil 2022	Job Fair Chamber	NMba.org

Place in the Job Vacancy Folder for this position.

# INTERVIEWEE/HIREE RECORD SHEET

Job Title of Vacanty's	ecutive
Job Number: 721022 L	ocation: Sawa F
Name of Interviewee/Hiree:	
Date(s) of Interview(s): 7/29/202	2
Interviewed by: Scott Huttor	
Recruitment Referral Source:	<b>&gt;</b>
Hired? YES[] NO[🗷]	
If YES, Date of Hire: ~/A	
Form Prepared By: Lisa Clark	Date: 8112022
Use this worksheet as a cover sheet to atta resume. Place in the Job Vac Keep in station's internal files to docum	ancy Folder for this position.
hr	Hold for Suture
1947年 1947年 - 1947年 - 1947年 東京日本 - 1947年 -	
<u> 홍보 (1985년 - 1985년 -</u> 	

# INTERVIEWEE/HIREE RECORD SHEET

사람들은 사람들이 되었다. 그는 사람들은 사람들은 사람들은 사람들은 사람들이 되었다.
Job Title of Vacancy: Account Executive
Job Number: 721022 Location: Santa fe
Name of Interviewee/Hiree:
Date(s) of Interview(s): 7/25/2022
Interviewed by: Seof Huffon
Recruitment Referral Source: Internal Posting
Hired? YES [ ] NO [✔]
If YES, Date of Hire: NA
Form Prepared By: Lisa Claul Date: 8 1 2022
I. L.
Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.  Keep in station's internal files to document compliance if required by the FCC.
Notes Potential Sales Assist in
Notes Potential Sales Assist in Traction works. Save Application Not enough For AE-
Not enough roll it

# INTERVIEWEE/HIREE RECORD SHEET

	. 1		1		
Job Title of Vacancy:					
Job Number: 72   c	22_	_ Locatio	on: SANTA	4 Fe	
Name of Interviewee/Hired	e:				
Date(s) of Interview(s):	7/22/2	2			
Interviewed by:	Scott H	ultor	)		
Recruitment Referral Sour	ce: Hullor	n broad	deastir	ng .co	M
Hired? YES[]	NO [🔀]			<del>-</del>	
If YES, Date of Hire:	NA				
Form Prepared By: Lis			Date: _ <b>8</b> /	1 202	2
Use this worksheet as resume. I	Place in the Job	<i>Vacancy</i>	Folder for ti	his position	•
Notes Not A No SAles Ex					
	· · · · · · · · · · · · · · · · · · ·				

# INTERVIEWEE/HIREE RECORD SHEET

Job Title of Vacancy: Account Executive
Job Number: 721022 Location: Sentafe
Name of Interviewee/Hiree: _
Date(s) of Interview(s): 7(21)2022
Interviewed by: Scott Hutton
Recruitment Referral Source: Hutton broad carsting . com
Hired? YES[] NO[X]
If YES, Date of Hire:
Form Prepared By: Lisa Clark Date: 81/22
The second secon
Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.  Keep in station's internal files to document compliance if required by the FCC.
Notes Not Agood Candidate 701 Sales  Notes Not really interested WANTES to WORK  WAY into On-Air.
Not really interested WANTS to WORK
WAY INTO ON- HILL.

## INTERVIEWEE/HIREE RECORD SHEET

Job Title of Vacancy: Account Executive
Job Number: 721022 Location: SANTA Fe
Name of Interviewee/Hiree:
Date(s) of Interview(s): 7 22 2022
Interviewed by: Scott Hutton
Recruitment Referral Source: Euployee Referral (Art Truji)
Hired? YES [ 🗷] NO [ ]
If YES, Date of Hire: 811 2022
Form Prepared By: Lisa Clark Date: 811/2022
Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.  Keep in station's internal files to document compliance if required by the FCC.
Notes CANDIDATE COMING From Sales Specializing in ART GALLERIES. Hired By Scott

# INTERVIEWEE/HIREE RECORD SHEET

Job Title of Vacancy: Account Executive
Job Number: 721022 Location: SANTA Fe
Name of Interviewee/Hiree: _
Date(s) of Interview(s): 7 21 20 22
Interviewed by: Scott Hutton
Recruitment Referral Source: Chamber 0 & Commer Cl. Job Fair
Hired? YES[] NO[X]
If YES, Date of Hire: WA Form Prepared By: Lisa Clark Date: \$11 2022
Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.  Keep in station's internal files to document compliance if required by the FCC.
Notes Keep application May be good For future opportunities

Annual EEO Public File Report Hutton Broadcasting, LLC Covering Period June 1, 2021 – May 30, 2022

#### **Supplemental Outreach Initiatives**

June, July, and August 2021 Hutton Broadcasting hosted student campers Virtually (due to Covid) from Candyman Strings & Things Rock Camp. Station employees educated student campers on various aspects of the radio business, with emphasis on music selection and program formatting. Campers were interviewed live on-air.

April 20, 2022: Hutton Broadcasting, LLC. sponsored the Chamber of Commerce Virtual Job Fair. Talked to participants about different radio jobs and recruited for sales and promotions positions. Hutton Broadcasting, LLC., promoted the event heavily across our six radio stations.

April – May 2022: Six-week Santa Fe Prep Internship hosting a student introducing them to various aspects of radio programming, promotions, and production.

April 2022 – Vice-President of Sales took class on Political Window rules and regulations through the New Mexico Broadcasters Association.

July 2021 – Current: Ongoing training of three part-time radio staff in show production, voice tracking, promotions, on-air live shows, production, and board operation for remote broadcasts. The trainees are working with senior staff in on-going training program.

Date(s) of Initiative Event(s):	and the second s
June July, August 2021	
24.	
T TATAL CT MANAGEMENT	2000
Host Students Virtually (Our Stati	on was on
No Visitors Policy untihit felt Safer Staff was Still on work from home	MOST
Staff was Still ON WORK from home	except
Compers were taken to each Depo	nt Ment
Describe Scope of Broadcasters' Participation (including names of a	ny otner sponsoring
or participating organizations:	660,71
Lisa Clark and Chais Diestler of	Sicine
this Annual event with Candy mar and things Summer Rock Camp Owner Cindy Cook to Introduce	Strings
and things Summer Rock Camp	WITH
Owner Cindy Cook to Introdu	ce classes
to Broadcast Jobs	
T. I. I. I. I. I. I. I.	$\sim$
Names of Station Personnel Involved in Initiative:  Lisa Clark - Organizer - Busin  Chris Diestler - Program Direct  Austin Burch - Engineer  Aet Tourille - Seles Manager	ness office
Lisa Clark - Organizer Disco	1.630 0// 168
Chris Diestler - Trogram Diec	701
Austin Burch - Engineer	2
Act Trujillo - Sales Manage	
Dot Dot	e: \$1921 2022
Attach copies of documentation demonstrating performance of ch	osen iniiiuiives
(e.g., pamphlets, advertisements, letters, e-mails, faxes).	
The second Comment Description	of Supplemental
Use these worksheets to compile the annual Summary Description	i oj Suppicincina
Outreach Initiatives.	

Date(s) of Initiative Event(s):  April 20+5
Describe Nature of Initiative:  SANTA FE Chamber of Commerce Job
Describe Nature of Initiative:  SANTA FE Chamber of Commerce Job  Expo - Virtual 2022. Santa fe Chamber  Annual Event Job Expo Hutton Broad Co  Sponsors.
Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations:
Run RADio Advertising. Host Vietually
or participating organizations:  Run RADio Advertising. Host (Vietually  this year) Businesses to talk about tob  Talked about radio tobs in the Market  and in our State
Names of Station Personnel Involved in Initiative:
Lisa Clark - Organizer
List Clark Siganizer  Richard Feds - PD - Talk Station  Beidget Dixon- Chamber - Saturday Talk Show  with Chamber of Commerce
Form Prepared By: Fing Col Lisa Class Date: \$ 22/2022
Attach copies of documentation demonstrating performance of chosen initiatives
(e.g., pamphlets, advertisements, letters, e-mails, faxes).
Use these worksheets to compile the annual Summary Description of Supplemental
Outreach Initiatives.

Date(s) of Initiative Event(s):  Le week S April 2022 - N	OM 2022
6 Weeks April 2022	0
Describe Nature of Initiative:  6 Week Internship on AN	Talk Station
Describe Nature of Initiative:  6 Week Internship on An  1ncluding making Commerce  Prep, Engineering Show. 51  also engaged on Air no  Eeds our Am Talk radio	oudent is Richard Dersonality
Leas our state vacto	9 3 3
Describe Scope of Broadcasters' Participation (including nor participating organizations:	
or participating organizations:  To learn all aspects from  to on Air of an AM +all	Looking guest
Names of Station Personnel Involved in Initiative:	
Lisa Clark	
Richard Eeds.	
Scot Hutton	
Form Prepared By:	Date: 8 \ 2022
Attach copies of documentation demonstrating perjorma	ince of chosen initiatives
(e.g., pamphlets, advertisements, letters, e-mails, faxes).	
Use these worksheets to compile the annual Summary D	escription of Supplemental
Outreach Initiatives.	



Lisa Clark < lisa@santafe.com>

#### Possible Internship

3 messages

Mon, Feb 14, 2022 at 10:03 AM

Brian Kice < bkice@sfprep.org> To Lisa Clark < lisa@santafe.com>

I'm a senior at Santa Fe Prep and was informed that you were the person at Hutton Broadcasting that I should contact about my internship. Matt Ybarra had told me than other students from Prep have interned there and, as I have declared my major to be broadcast journalism, I thought this would be a perfect fit for mel

Is there a time that you would be available to talk either by phone or in-person?

Thank you and I look forward to hearing back from you!

Brian Kice Santa Fe Prep

Lisa Clark < lisa@santafe.com> To: Br an Kice <br/>
<br/>
Kice@sfprep.org> Cc: Richard Eeds <richard@santafe.com> Mon, Feb 14, 2022 at 10:44 AM

I am including our show host in this correspondence. Our major issue is that we can't bring anyone in until the COVID issues are resolved. Mainly to protect our staff. Because you are in school, it is of great concern that you could be exposed and thereby expose our staff. We have remained very isolated intentionally to keep our cases to a minimum.

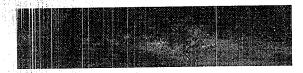
I will need to hear from Richard Eeds on his availability and his comfort level with exposure and then I will get back to you.

Thank you for your interest in Hutton Broadcasting,

#### Lisa Clark

Bus ness Manager/Air Talent Hulton Broadcasting 250? Carnino Entrada Suite C Santa Fe. NM 87507 o (505) 471 - 1067 c (505) 310 - 8013 lisa@santafe.com

"I must do something" always solves more problems than "Something must be done." ~Author Unknown



Bid you know you can view, download and pay your invoices from Hutton Broadcasting, LLC. online?

Email Lisa@santafe.com for details!

[Quoted text hidden]

Brian Kice <br/>
tice@sfprep.org>
To: Lisa Clark <lisa@santafe.com>

Mon, Feb 14, 2022 at 10:45 AM

Thank you! [Quotec text hidden]

Date(s) of Initiative Event(s):		
April 2022		
Describe Nature of Initiative:		
Company Vice-Fresident too	IC Class	<u>ses</u>
on political Advertising ru	les and	
Company Vice-President too on Political Advertising ru regulations through News Mex	ICO Broads	45415
Association		
Describe Scope of Broadcasters' Participation (including nam	es of any other:	sponsoring
an montioinating organizations.		
or participating organizations.	rules	and
To Stay up to Date on All regulations for Political Add	sertising	7
- regulations		
Names of Station Personnel Involved in Initiative:	1	
Act Trujillo Vice - Psesider	7+	
<u> </u>	<u> </u>	
Form Prepared By: Li-A Clar	V Date: SI2	2/2022
Form Prepared By:  Attach copies of documentation demonstrating performance	e of chosen initi	atives
(e.g., pamphlets, advertisements, letters, e-mails, faxes).	e oj enosen inili	uer co
(e.g., pumpmers, unvertisements, tetters, e-mails, fuxes).		
Use these worksheets to compile the annual Summary Desc	ription of Suppl	lemental
Outreach Initiatives.		

Date(s) of Initiative Event(s): Ongoing Training for Part-Time Board Operate	) <u>(</u> _
Describe Nature of Initiative:  Train Part-Time Board ops in  Unice Tracking Promotions, on-air live Shows,	
Voice Tracking, promotions, on-air live Shows, Production for Shows on talk Stations and remotes on FM Stations (Music)	
Describe Scope of Broadcasters' Participation (including names of any other sponsoring	
or participating organizations:  Hulton Staff training part-time	
Staff. Full Time:	
Part time: Jermai Salazar Honey Harris	
Ted Stevens Richard Eeds	
Olympia Vieria chris Diestle	·٧
Anjoli Griego Timu Romera	5
J	
Names of Station Personnel Involved in Initiative:	
See above	
	÷
of the standard	
Form Prepared By Lisa Clark Date: 3/22/22	7
Attach copies of documentation demonstrating performance of chosen initiatives	
(e.g., pamphlets, advertisements, letters, e-mails, faxes).	
Description of Companial	
Use these worksheets to compile the annual Summary Description of Supplemental	
Outreach Initiatives.	



Hutton Broadcasting, LLC. KVSF-AM 2502-C Camino Entrada Santa Fe NM 87507 Date Sales Person Product Terms 04/30/2021 Art Trujillo 2020/21 NET 30

SF CHAMBER OF COMMERCE PO BOX 1928 SANTA FE NM 87504

Hutton Broadcasting will be utilizing email to distribute invoices, statements and other billing related documents going forward. This is a better method of communication and kinder to the environment. If you have any questions or need other arrangements, please contact your Account Executive.

Date	Time	Length	Description		Rate
04/01/2021	06:23:15	00:15	15 SF CHAMBER		0.00
04/01/2021	07:45:40	00:15	15 SF CHAMBER		0.00
04/01/2021	11:55:17	01:00	60 SF CHAMBER		0.00
04/01/2021	15:15:54	00:30	30 SF CHAMBER	보고 있는 것이 되었다. 그 사람들은 사람들이 되었다. 그 사람들이 되었다. 생각이 되었다. 	0.00
04/01/2021	16:30:45	01:00	60 SF CHAMBER		0.00
04/01/2021	23:44:39	00:30	30 SF CHAMBER		0.00
04/02/2021	09:56:56	00:15	15 SF CHAMBER		0.00
04/02/2021	15:13:46	01:00	60 SF CHAMBER		0.00
04/02/2021	16:43:28	01:00	60 SF CHAMBER		0.00
04/02/2021	18:42:48	00:15	15 SF CHAMBER		0.00
04/02/2021	20:16:59	00:10	30 SF CHAMBER		0.00
04/02/2021	23:56:48	00:30	30 SF CHAMBER		0.00
04/02/2021	08:27:29	00:30	30 SF CHAMBER		0.00
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04/03/2021	09:59:27 19:14:35	00:15	15 SF CHAMBER		0.00
04/03/2021	20:28:27	00.19	60 SF CHAMBER		0.00
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04/03/2021	21:57:17				0.00
04/03/2021	23:16:14	00:30	30 SF CHAMBER		0.00
04/04/2021	05:57:17	01:00	60 SF CHAMBER		0.00
04/04/2021	07:42:55	01:00	60 SF CHAMBER		0.00
0)4/04/2021	11:14:42	00:15	15 SF CHAMBER	- 1987년 전 1987년 전 1982년 전 1982 - 1982년 - 1982년 전 1982	0.00
04/04/2021	14:23:34	00:30	30 SF CHAMBER		0.00
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04/05/2021	14:44:01	00:30	30 SF CHAMBER		0.00
04/05/2021	15:56:49	01:00	60 SF CHAMBER		0.00

ſï	Date	Time	Length	Description	Rate
Ī	4/05/2021	16:55:47	00:15	15 SF CHAMBER	0.00
	4/06/2021	06:55:47	00:30	30 SF CHAMBER	0.00
	04/06/2021	08:12:12	01:00	60 SF CHAMBER	0.00
	04/06/2021	11:43:00	00:15	15 SF CHAMBER	0.00
	04/06/2021	12:43:00	00:30	30 SF CHAMBER	0.00
1	04/06/2021	14:14:48	00:15	15 SF CHAMBER	0.00
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١	04/06/2021	22:57:45	00:15	15 SF CHAMBER	
	04/07/2021	06:27:20	01:00	60 SF CHAMBER	0.00
	04/07/2021	08:42:44	00:30	30 SF CHAMBER	0.00
	04/07/2021	11:24:21	00:30	30 SF CHAMBER	
-	04/07/2021	14:43:45	00:15	15 SF CHAMBER	0.00
1	04/07/2021	18:56:48	00:15	15 SF CHAMBER	0.00
	04/07/2021	23:27:29	01:00	60 SF CHAMBER	0.00
	04/08/2021	08:13:28	00:15	15 SF CHAMBER	0.00
	04/08/2021	09:13:24	00:30	30 SF CHAMBER	0.00
	04/08/2021	13:56:49	00:30	30 SF CHAMBER	0.00
	04/08/2021	17:12:47	00:15	15 SF CHAMBER	0.00
	04/08/2021	22:43:25	01:00	60 SF CHAMBER	0.00
	04/08/2021	23:45:29	01:00	60 SF CHAMBER	0:00
i .	04/09/2021	05:13:11	01:00	60 SF CHAMBER	0.00
	04/09/2021	08:14:09	00:15	15 SF CHAMBER	0.00
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	04/09/2021	18:26:58	00:15	15 SF CHAMBER	0.00
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į.	04/09/2021	22:57:16	00:30	30 SF CHAMBER	0.00
	04/10/2021	07:16:37	01:00	60 SF CHAMBER	0.00
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	04/11/2021	07:26:59	00:15	15 SF CHAMBER	0.00
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Date	Time	Length	Description	Rate
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Date	Time	Length	Description	Rate
04/20/2021	12:42:17	01:00	60 SF CHAMBER	0.00
04/20/2021	14:28:00	00:30	30 SF CHAMBER	
04/20/2021	19:26:58	00:15	15 SF CHAMBER	0.0
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04/22/2021	23:57:47	01:00	60 SF CHAMBER	
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04/27/2021	07:56:48	01:00	60 SF CHAMBER	
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Date	Time	Length	Description	Rate
04/27/2021	22:44:32	00:30	30 SF CHAMBER	0.00
04/27/2021	23:45:08	00:15	15 SF CHAMBER	
04/28/2021	06:25:22	00:30	30 SF CHAMBER	0.00
04/28/2021	09:28:44	00:15	15 SF CHAMBER	0.00
04/28/2021	12:43:52	01:00	60 SF CHAMBER	0.00
1)4/28/2021	17:13:02	00:30	30 SF CHAMBER	0.00
04/28/2021	21:09:29	00:15	15 SF CHAMBER	0,00
04/28/2021	23:16:38	01:00	60 SF CHAMBER	0.00
04/29/2021	05:44:11	00:30	30 SF CHAMBER	0.00
04/29/2021	07:56:17	00:30	30 SF CHAMBER	0.00
04/29/2021	08:56:48	01:00	60 SF CHAMBER	0.00
04/29/2021	15:46:20	01:00	60 SF CHAMBER	0.00
04/29/2021	22:27:10	00:15	15 SF CHAMBER	0.60
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04/30/2021	05:13:43	00:30	30 SF CHAMBER	0.00
04/30/2021	06:46:08	00:30	30 SF CHAMBER	0.00
04/30/2021	10:42:10	00:15	15 SF CHAMBER	0.00
04/30/2021	12:58:17	01:00	60 SF CHAMBER	0.00
04/30/2021	15:29:00	00:15	15 SF CHAMBER	0.00
04/30/2021	23:27:59	01:00	60 SF CHAMBER	0.00
				Subtotal (Spot:180) 0.00
				Balance Due 0.00

Invoices are proof of performance. If you are prepaying your order, this is simply for your records. Contact Lisa Clark with any questions about this invoice 505-471-1067

Page 5 of 5



Hutton Broadcasting, LLC. KTRC-AM 2502-C Camino Entrada Santa Fe NM 87507

Date Sales Person Product Terms 04/30/2021 Art Trujillo 2020/21 NET 30

SF CHAMBER OF COMMERCE PO BOX 1928 SANTA FE NM 87504

Hutton Broadcasting will be utilizing email to distribute invoices, statements and other billing related documents going forward. This is a better method of communication and kinder to the environment. If you have any questions or need other arrangements, please contact your Account Executive.

Date	Time	Length	Description		Rate
04/01/2021	08:51:12	00:15	15 SF CHAMBER		0.00
04/01/2021	11:17.58	00:30	30 SF CHAMBER		0.00
04/01/2021	12:16:59	00:15	15 SF CHAMBER		0.00
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04/01/2021	15:53:19	00:30	30 SF CHAMBER		0.00
04/01/2021	16:48:22	01:00	60 SF CHAMBER		0.00
04/02/2021	08:30:49	00:30	30 SF CHAMBER		0.00
04/02/2021	12:29:58	00:15	15 SF CHAMBER		0,00
04/02/2021	15:24:12	01:00	60 SF CHAMBER		0,00
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04/02/2021	18:04:36	00:15	15 SF CHAMBER		0.00
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04/03/2021	07:31:25	00:30	30 SF CHAMBER		0.00
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04/03/2021	13:45:55	00:15	15 SF CHAMBER		0.00
04/03/2021	22:58:49	00:15	15 SF CHAMBER		0.00
04/04/2021	07:21:43	00:15	15 SF CHAMBER		0.00
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04/04/2021	09:43:09	00:15	15 SF CHAMBER		0.00
04/04/2021	14:50:19	00:30	30 SF CHAMBER		0.00
04/04/2021	15:32:35	01:00	60 SF CHAMBER		0.00
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04/05/2021	06:12:41	00:30	30 SF CHAMBER		0.00
04/05/2021	11:17:39	00:15	15 SF CHAMBER		0.00
04/05/2021	13:49:03	01:00	60 SF CHAMBER		0.00
04/05/2021	16:19:18	00:30	30 SF CHAMBER		0.0

Date	Time	Length	Description		Rate
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04/05/2021	22:04:31	00:15	15 SF CHAMBER		0.0
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4/06/2021	23:30:29	00:30	30 SF CHAMBER		0.0
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04/17/2021		00:30	30 SF CHAMBER	0.00
04/17/2021		01:00	60 SF CHAMBER	0.00
04/18/2021		00:30	30 SF CHAMBER	0.00
04/18/2021		01:00	60 SF CHAMBER	0.00
04/18/2021		00:15	15 SF CHAMBER	0.00
04/18/2021		00:15	15 SF CHAMBER	0.00
04/18/2021	A Company	00:30	30 SF CHAMBER	0.00
04/18/2021		01:00	60 SF CHAMBER	0.00
04/19/2021	A comment of the comment	00:15	15 SF CHAMBER	0.00
04/19/2021		00:15	15 SF CHAMBER	0.00
04/19/2021	1 1	01:00	60 SF CHAMBER	0.00
04/19/2021	grand Artist (200	00:30	30 SF CHAMBER	0.00
04/19/2021	the state of the	00:30	30 SF CHAMBER	0.00
04/19/202		01:00	60 SF CHAMBER	0.00
04/20/202		00:15	15 SF CHAMBER	0.00
04/20/202		00:30	30 SF CHAMBER	0.00

Date	Time	Length	Description		500
4/20/2021	13:21:45	01:00	60 SF CHAMBER		0.00 0.00
4/20/2021	14:31:00	00:15	15 SF CHAMBER		
4/20/2021	19:45:06	00:30	30 SF CHAMBER		0.00
4/20/2021	23:57:50	01:00	60 SF CHAMBER	그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그	0.00
4/21/2021	07:27:07	00:30	30 SF CHAMBER		0.00
4/21/2021	12:47:02	00:15	15 SF CHAMBER		0.00
4/21/2021	16:57:53	00:30	30 SF CHAMBER		0.00
4/21/2021	20:17:00	00:15	15 SF CHAMBER		0.00
4/21/2021	21:18:00	01:00	60 SF CHAMBER	三十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二	0.00
4/21/2021	22:30:29	01:00	60 SF CHAMBER		0.0
4/22/2021	05:42:14	00:15	15 SF CHAMBER		0.0
4/22/2021	13:21:40	01:00	60 SF CHAMBER	- 1987년 - 1987 - 1987년 - 1987	0.0
4/22/2021	14:25:53	01:00	60 SF CHAMBER		0.0
4/22/2021	19:18:00	00:15	15 SF CHAMBER		0.0
4/22/2021	21:47:31	00:30	30 SF CHAMBER		0.0
4/22/2021	23:57:48	00:30	30 SF CHAMBER		0.0
4/23/2021	05:30:29	00:30	30 SF CHAMBER		0.0
4/23/2021	08:29:51	00:15	15 SF CHAMBER		0.0
4/23/2021	10:19:01	01:00	60 SF CHAMBER		0.0
4/23/2021	11:18:36	00:15	15 SF CHAMBER		0.0
4/23/2021	19:05:19	00:30	30 SF CHAMBER		0.0
4/23/2021	23:58:20	01:00	60 SF CHAMBER		0.0
14/24/2021	07:33:29	01:00	60 SF CHAMBER		0.0
14/24/2021	10:58:51	00:30	30 SF CHAMBER	- 1987년 - 1985년 - 198 - 1985년 - 1985	0.0
14/24/2021	14:19:28	00:30	30 SF CHAMBER		0.0
		00:35	15 SF CHAMBER		0.0
04/24/2021	18:17:15	01:00	60 SF CHAMBER		0.0
4/24/2021	19:58:50	01:00	15 SF CHAMBER		0.0
4/24/2021	23:29:59		15 SF CHAMBER		0.1
4/25/2021	05:29:58	00:15	30 SF CHAMBER		0.1
14/25/2021	08:46:46	00:30			0.0
04/25/2021	11:47:09	01:00	60 SF CHAMBER 60 SF CHAMBER		0.
4/25/2021	17:29:59	01:00			0
4/25/2021	18:44:58	00:15	15 SF CHAMBER		0.
04/25/2021	21:55:01	00:30	30 SF CHAMBER		0.
4/26/2021	05:47:56	00:15	15 SF CHAMBER		0.
04/26/2021	08:05:13	00:30	30 SF CHAMBER		0.
04/26/2021	15:47:36	01:00	60 SF CHAMBER		0
04/26/2021	18:45:06	01:00	60 SF CHAMBER		0.
4/26/2021	19:58:04	00:30	30 SF CHAMBER		0
04/26/2021	21:47:02	00:15	15 SF CHAMBER		0
)4/27/2021	07:30:50	01:00	60 SF CHAMBER		0
04/27/2021	11:48:02	00:30	30 SF CHAMBER		
04/27/2021	15:27:14	01:00	60 SF CHAMBER		0.

Date	Time	Length	Description	Rate
04/27/2021	21:03:59	00:30	30 SF CHAMBER	0.00
04/27/2021	21:58:51	00:15	15 SF CHAMBER	0.00
04/28/2021	10:17:28	00:15	15 SF CHAMBER	<b>0.00</b>
04/28/2021	14:24:34	01:00	60 SF CHAMBER	0.00
04/28/2021	15:28:42	00:30	30 SF CHAMBER	
04/28/2021	16:18:19	00:30	30 SF CHAMBER	0.00
04/28/2021	18:58:29	00:15	15 SF CHAMBER	0.00
04/28/2021	22:18:00	01:00	60 SF CHAMBER	0.00
04/29/2021	05:55:12	00:15	15 SF CHAMBER	<b>0</b> 00
04/29/2021	06:58:48	01:00	60 SF CHAMBER	<b>0</b> :00
04/29/2021	08:55:08	01:00	60 SF CHAMBER	0.00
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04/29/2021	13:30:59	00:30	15 SF CHAMBER	0.00
04/29/2021		00:10	30 SF CHAMBER	0.00
04/29/2021	21:48:34		30 SF CHAMBER	0.00
04/30/2021	09:24:29	00:30	15 SF CHAMBER	0.00
04/30/2021	12:17:14	00:15		0.00
04/30/2021	15:55:27	01:00	60 SF CHAMBER	0.00
04/30/2021	20:18:01	00:30	30 SF CHAMBER	
04/30/2021	22:03:59	00:15	15 SF CHAMBER	0.00
04/30/2021	23:05:00	01:00	60 SF CHAMBER	
				Oddista, (open. 177)
				Balance Due 0.0

Invoices are proof of performance. If you are prepaying your order, this is simply for your records. Contact Lisa Clark with any questions about this invoice 505-471-1067



Hutton Broadcasting, LLC. KVSF-FM 2502-C Camino Entrada Santa Fe NM 87507 Date Sales Person Product Terms 04/30/2021 Art Trujillo 2020/21 NET 30

SF CHAMBER OF COMMERCE PO BOX 1928 SANTA FE NM 87504

Hutton Broadcasting will be utilizing email to distribute invoices, statements and other billing related documents going forward. This is a better method of communication and kinder to the environment. If you have any questions or need other arrangements, please contact your Account Executive.

Date	Time	Length	Description		ate
04/01/2021	05:33:14	00:30	30 SF CHAMBER		00
04/01/2021	12:28:58	00:15	15 SF CHAMBER	0	.00
04/01/2021	17:10:21	00:15	15 SF CHAMBER		.00
04/01/2021	20:15:36	01:00	60 SF CHAMBER		.00
04/01/2021	22:19:40	01:00	60 SF CHAMBER	<b>O</b> .	.00
04/01/2021	23:29:41	00:30	30 SF CHAMBER	<b>ે</b>	.00
04/02/2021	06:46:24	00:15	15 SF CHAMBER	Ö	00.
04/02/2021	09:48:32	00:15	15 SF CHAMBER		00.
04/02/2021	12:30:04	00:30	30 SF CHAMBER		00
04/02/2021	14:45:02	01:00	60 SF CHAMBER	- 19 - 19 - 19 - 19 - 19 - 19 - 19 - 19	00.0
04/02/2021	17:44:38	01:00	60 SF CHAMBER		00.0
04/02/2021	23:32:17	00:30	30 SF CHAMBER		00.0
04/03/2021	08:18:00	01:00	60 SF CHAMBER		0.00
04/03/2021	14:20:11	00:30	30 SF CHAMBER		0.00
04/03/2021	18:28:46	00:15	15 SF CHAMBER		0.00
04/03/2021	20:18:44	00:15	15 SF CHAMBER		0.00
04/03/2021	21:42:55	01:00	60 SF CHAMBER		0.00
04/03/2021	23:31:28	00:30	30 SF CHAMBER		0.00
04/04/2021	06:17:20	00:30	30 SF CHAMBER		0.00
04/04/2021	07:42:51	01:00	60 SF CHAMBER		0.00
04/04/2021	08:48:25	00:30	30 SF CHAMBER		0.00
04/04/2021	09:43:58	00:15	15 SF CHAMBER		0.00
04/04/2021	11:47:11	00:15	15 SF CHAMBER		0.00
04/04/2021	22:25:02	01:00	60 SF CHAMBER		0.00
04/05/2021	06:45:29	00:30	30 SF CHAMBER		0.00
04/05/2021	07:44:36	01:00	60 SF CHAMBER	그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그	0.00
04/05/2021	09:52:15	00:30	30 SF CHAMBER	그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그	0.0
04/05/2021	14:15:20	00:15	15 SF CHAMBER		0.0

Date	Time	Length	Description	Rate
04/05/2021	22:18:59	01:00	60 SF CHAMBER	0.00
04/05/2021	23:20:23	00:15	15 SF CHAMBER	0:00 (ii)
4/06/2021	06:19:36	01:00	60 SF CHAMBER	0.00
4/06/2021	07:35:55	00:15	15 SF CHAMBER	0.00
4/06/2021	09:43:53	00:15	15 SF CHAMBER	0.00
4/06/2021	12:35:16	01:00	60 SF CHAMBER	0.00
04/06/2021	19:15:11	00:30	30 SF CHAMBER	0.00
04/06/2021	20:17:18	00:30	30 SF CHAMBER	0.00
4/07/2021	08:33:14	01:00	60 SF CHAMBER	0.00
4/07/2021	11:16:47	00:15	15 SF CHAMBER	0.00
14/07/2021	14:39:59	00:30	30 SF CHAMBER	0.00
04/07/2021	18:42:26	01:00	60 SF CHAMBER	0.00
04/07/2021	19:45:59	00:15	15 SF CHAMBER	0.00
04/07/2021	20:51:21	00:30	30 SF CHAMBER	0.60
04/08/2021	10:40:24	00:35	15 SF CHAMBER	<b>ö.ö</b> ö
04/08/2021	11:41:03	01:00	60 SF CHAMBER	0.00
	14:33:33	00:15	15 SF CHAMBER	0.00
04/08/2021	18:19:02	00:10	30 SF CHAMBER	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000
04/08/2021		01:00	60 SF CHAMBER	0.00
04/08/2021	19:46:56	00:30	30 SF CHAMBER	0,00
)4/08/2021	21:45:27		60 SF CHAMBER	
14/09/2021	06:16:11	01:00	15 SF CHAMBER	0.00
04/09/2021	08:15:20	00:15	30 SF CHAMBER	
04/09/2021	09:38:15	00:30	60 SF CHAMBER	
04/09/2021	14:41:28	01:00	15 SF CHAMBER	0.00
04/09/2021	16:50:14	00:15	30 SF CHAMBER	0.00
14/09/2021	22:22:39	00:30		0.00
04/10/2021	08:14:43	00:30	30 SF CHAMBER	0.0
04/10/2021	13:31:29	00:15	15 SF CHAMBER	0.0
04/10/2021	14:46:33	01:00	60 SF CHAMBER	0.0
04/10/2021	17:38:21	00:15	15 SF CHAMBER	0.0
04/10/2021	19:17:59	01:00	60 SF CHAMBER	0.0
04/10/2021	22:15:07	00:30	30 SF CHAMBER	0.0
04/11/2021	06:14:40	01:00	60 SF CHAMBER	0.0
04/11/2021	11:44:44	00:15	15 SF CHAMBER	0.0
04/11/2021	14:31:41	00:30	30 SF CHAMBER	
04/11/2021	18:28:39	00:30	30 SF CHAMBER	0.0
04/11/2021	22:33:25	01:00	60 SF CHAMBER	0.0
04/11/2021	23:35:00	00:15	15 SF CHAMBER	
04/12/2021	10:30:20	00:30	30 SF CHAMBER	
04/12/2021		01:00	60 SF CHAMBER	
04/12/2021	13:36:13	00:15	15 SF CHAMBER	0.0
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04/12/2021	17.40:02	00:30	30 SF CHAMBER	0.0

Date	Time	Length	Description	Rate
04/13/2021	06:21:12	00:30	30 SF CHAMBER	0.00
04/13/2021	14:37:31	00:30	30 SF CHAMBER	0.00
04/13/2021	17:42:32	01:00	60 SF CHAMBER	0.00
04/13/2021	20:34:00	00:15	15 SF CHAMBER	0.00
04/13/2021	22:33:54	01:00	60 SF CHAMBER	0.00
04/13/2021	23:34:37	00:15	15 SF CHAMBER	0.00
04/14/2021	06:51:04	01:00	60 SF CHAMBER	0.00
04/14/2021	09:29:32	00:30	30 SF CHAMBER	0.00
04/14/2021	12:33:17	00:15	15 SF CHAMBER	0.00
04/14/2021	13:37:31	00:30	30 SF CHAMBER	0.00
04/14/2021	17:16:45	00:15	15 SF CHAMBER	0.00
04/14/2021	22:43:59	01:00	60 SF CHAMBER	0.00
04/15/2021	06:19:16	01:00	60 SF CHAMBER	0.00
04/15/2021	07:32:54	00:30	30 SF CHAMBER	0.00
04/15/2021	09:31:32	00:15	15 SF CHAMBER	0.00
04/15/2021	11:35:26	01:00	60 SF CHAMBER	0.00
04/15/2021	14:13:52	00:15	15 SF CHAMBER	0.00
04/15/2021	17:46:43	00:30	30 SF CHAMBER	<u>0</u> .00
04/16/2021	06:12:21	00:15	15 SF CHAMBER	0.00
04/16/2021	08:52:54	01:00	60 SF CHAMBER	0,00
04/16/2021	10:26:25	00:30	30 SF CHAMBER	0.00
04/16/2021	12:42:39	01:00	60 SF CHAMBER	0.00
04/16/2021	13:35:33	00:15	15 SF CHAMBER	0.00
04/16/2021	16:52:06	00:30	30 SF CHAMBER	0.00
04/17/2021	05:13:56	01:00	60 SF CHAMBER	0.00
04/17/2021	10:46:14	00:15	15 SF CHAMBER	0.00
04/17/2021	11:41:05	00:15	15 SF CHAMBER	0.00
04/17/2021	13:44:18	01:00	60 SF CHAMBER	0.00
04/17/2021	14:48:01	00:30	30 SF CHAMBER	0.00
04/17/2021	20:39:19	00:30	30 SF CHAMBER	0.00
04/18/2021	06:20:20	01:00	60 SF CHAMBER	0.00
04/18/2021	07:39:59	00:15	15 SF CHAMBER	0.00
04/18/2021	09:25:55	00:30	30 SF CHAMBER	0.00
04/18/2021	10:37:04	00:30	30 SF CHAMBER	0.00
04/18/2021	18:49:42	00:15	15 SF CHAMBER	0.00
04/18/2021	20:31:37	01:00	60 SF CHAMBER	0.00
04/19/2021	08:30:50	01:00	60 SF CHAMBER	0.00
04/19/2021	13:16:19	00:15	15 SF CHAMBER	0.00
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ate	Time	Length	Description	Rate
4/20/2021	14:17:41	00:30	30 SF CHAMBER	0.00
4/20/2021	18:43:50	01:00	60 SF CHAMBER	0.00
1/20/2021	21:48:05	00:30	30 SF CHAMBER	0.00
1/20/2021	23:33:55	00:15	15 SF CHAMBER	0.00
/21/2021	06:16:04	01:00	60 SF CHAMBER	0:00
/21/2021	07:32:19	00:30	30 SF CHAMBER	0.00
/21/2021	17:38:03	00:15	15 SF CHAMBER	0.00
/21/2021	19:31:20	01:00	60 SF CHAMBER	0.00
/21/2021	22:34:44	00:15	15 SF CHAMBER	0.00
/21/2021	23.31:36	00:30	30 SF CHAMBER	0.00
/22/2021	07:34:09	01:00	60 SF CHAMBER	0.00
/22/2021	09:30:12	00:15	15 SF CHAMBER	0.00
/22/2021	12:29:58	00:30	30 SF CHAMBER	0.00
/22/2021	15:37:06	00:30	30 SF CHAMBER	0.00
/22/2021	16:30:49	01:00	60 SF CHAMBER	0.00
/22/2021	23:14:24	00:15	15 SF CHAMBER	0.00
/23/2021	05:17:00	01:00	60 SF CHAMBER	
1/23/2021	08:21:26	01:00	60 SF CHAMBER	0.00
1/23/2021	12:30:23	00:15	15 SF CHAMBER	0.00
/23/2021	16:47:46	00:30	30 SF CHAMBER	O:OC
/23/2021	18:45:59	00:30	30 SF CHAMBER	O.O.
	20:29:25	00:15	15 SF CHAMBER	0.00
1/23/2021	06:25:22	00:15	15 SF CHAMBER	
1/24/2021		01:00	60 SF CHAMBER	0,00
1/24/2021	08:14:24	00:30	30 SF CHAMBER	0.00
1/24/2021	10:50:57		30 SF CHAMBER	0.00
1/24/2021	12:13:48	00:30	60 SF CHAMBER	0.00
1/24/2021	13:16:58	01:00	15 SF CHAMBER	0.0
4/24/2021	20:32:43	00:15	60 SF CHAMBER	0.0
4/25/2021	11:30:37	01:00	60 SF CHAMBER	0.0
4/25/2021	14:47:02	01:00	15 SF CHAMBER	0.0
4/25/2021	17:15:17	00:15	30 SF CHAMBER	0.0
4/25/2021	18:25:57	00:30	15 SF CHAMBER	0.0
4/25/2021	20:13:19	00:15	30 SF CHAMBER	0.0
4/25/2021	21:49:06	00:30		0.0
4/26/2021	06:21:05	01:00	60 SF CHAMBER 30 SF CHAMBER	0.0
4/26/2021	07:30:07	00:30		0.0
4/26/2021	13:31:31	00:30	30 SF CHAMBER	0.0
4/26/2021	14:46.16	00:15	15 SF CHAMBER	0.0
4/26/2021	15:52:48	01:00	60 SF CHAMBER	0.0
4/26/2021	22:37:01	00:15	15 SF CHAMBER	0.0
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04/28/2021	11:21:56	00:30	30 SF CHAMBER	00
04/28/2021	13:21:16	01:00	60 SF CHAMBER	0.0
04/28/2021	15:45:33	00:15	15 SF CHAMBER	
04/28/2021	20:36:09	01:00	60 SF CHAMBER	<b>0.0</b>
04/28/2021	23:19:06	00:30	30 SF CHAMBER	Ö.C
04/29/2021	10:37:42	00:30	30 SF CHAMBER	0.0
04/29/2021	16:54:08	01:00	60 SF CHAMBER	0.6
04/29/2021	18:17:13	01:00	60 SF CHAMBER	0.0
04/29/2021	20:15:58	00:15	15 SF CHAMBER	
04/29/2021	21:56:20	00:30	30 SF CHAMBER	
04/29/2021	22:44:59	00:15	15 SF CHAMBER	
04/30/2021	06:30:54	00:15	15 SF CHAMBER	
04/30/2021	07:46:31	00:30	30 SF CHAMBER	
04/30/2021	10:35:50	00:15	15 SF CHAMBER	
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Invoices are proof of performance. If you are prepaying your order, this is simply for your records. Contact Lisa Clark with any questions about this invoice 505-471-1067

Annual EEO Public File Report
Hutton Broadcasting, LLC
Covering Period June 1, 2022 – May 30, 2023

#### Supplemental Outreach Initiatives

June, July, and August 2021 Hutton Broadcasting hosted student campers Virtually (due to Covid) from Candyman Strings & Things Rock Camp. Station employees educated student campers on various aspects of the radio business, with emphasis on music selection and program formatting. Campers were interviewed live on-air.

April 21, 2023: Hutton Broadcasting, LLC. sponsored the Chamber of Commerce Job Fair and Business Expo. Talked to participants about different radio jobs and recruited for sales and promotions positions. Hutton Broadcasting, LLC., promoted the event heavily across our six radio stations.

August 8, 2022: Hosted Two, Three-hour classes for Radio Camp through the Santa Fe School for the Arts and Sciences. Students learned about radio jobs from Sales to Engineering. They wrote and recorded their own radio commercials.

November 14-18<sup>th</sup> 2022: NMBA Virtual Job Fair. Advertised the virtual job fair through radio advertising on our six local radio stations.

May 8<sup>th</sup> – 12<sup>th</sup> 2023: NMBA Virtual Job Fair. Advertised the virtual job fair through radio advertising on our six local radio stations.

July 2022 – Current: Ongoing training of three part-time radio staff in show production, voice tracking, promotions, on-air live shows, production, and board operation for remote broadcasts. The trainees are working with senior staff in on-going training program.

Date(s) of Initiative Event(s): November 14th 18th Job F	an
Describe Nature of Initiative:	
Describe Nature of Initiative:  NMBA VIRTUAL Job Fair while  Advertising to a larger Pool of Potential  Candidates	
Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations:  New Mexico Broadcasters Assa.	
	_ _
Names of Station Personnel Involved in Initiative:	
Brad Brown	
Form Prepared By:  Attach copies of documentation demonstrating performance of chosen initiatives	
Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).	
Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.	

Hutton Media

Advertiser ID: 149

Amount Paid

149-00012-0002

11/31/2022

Official Invoice

Date Page

DETACH AND RETURN WITH PAYMENT

149-00012-0002

O 11/31/2022

Purchase Order Number:

Est. Number:

Co-Op:

Description: NMBA Virtual Job Fair 11/14-11/18

Salesperson: Brown, Brad

Date	Day	Length
11/14/2022	Mon	1:00 KQBA-FM
11/15/2022	Tue	1:00 KQBA-FM
11/16/2022	Wed	1:00 KQBA-FM
11/17/2022	Thu	1:00KQBA-FM
11/18/2022	Fri	1:00KQBA-FM

**Hutton Media** 

	Qty	Rate	Total
Copy: Virtual Job fair Nov 14 - Nov 18 2022	2	\$0.00	\$0.00
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Copy: Virtual Job fair Nov 14 - Nov 18 2022	2	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity

10 Total

\$0.00

\$0.00

**Total Due** 

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Advertiser ID: 149

Amount Paid

149-00013-0002 Official Invoice 11/31/2022

Date Page

DETACH AND RETURN WITH PAYMENT

149-00013-0002

O 11/31/2022

**Hutton Media** 

Purchase Order Number:

Est. Number:

Co-Op:

Description: NMBA Virtual Job Fair 11/14-11/18

Salesperson: Brown, Brad

Date	Day	Length
11/14/2022	Mon	1:00 KVSF-FM
11/15/2022	Tue	1:00 KVSF-FM
11/16/2022	Wed	1:00 KVSF-FM
11/17/2022	Thu	1:00 KVSF-FM
11/18/2022	Fri	1:00 KVSF-FM

	Qty	Rate Total
Copy: Virtual Job fair Nov 14 – Nov 18 2022	2	\$0.00 \$0.00
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Copy: Virtual Job fair Nov 14 - Nov 18 2022	2	\$0.00 \$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity 10 Total \$0.00 \$0.00

Total Due

> Amount Paid Advertiser ID: 149 11/31/2022 149-00014-0002 Page Date Official Invoice DETACH AND RETURN WITH PAYMENT O 11/31/2022 149-00014-0002 Purchase Order Number: Est. Number: Co-Op: Description: NMBA Virtual Job Fair 11/14-11/18 Salesperson: Brown, Brad

**Hutton Media** 

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	Qty	Rate	Total
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Copy: Virtual Job fair Nov 14 – Nov 18 2022	2	\$0.00	\$0.00

**Hutton Media** 

Contact Erica Rael at erica@santafe.com with any questions or concerns. Contact erica@santafe.com with any questions or concerns.

Quantity

10 Total

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**Total Due** 

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	Co-Op:		
	Description: NMBA Vi		1/18
	Salesperson: Brown, Br	ad	
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Hutton Media





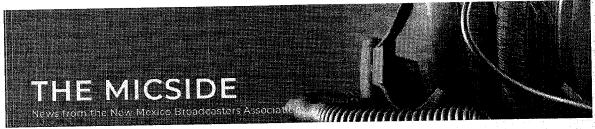
#### MicSide #42 - October 19, 2022

1 message

Mew Mexico Broadcasters Association <info@nmba.org>
Reply-To: New Mexico Broadcasters Association <info@nmba.org>

Wed, Oct 19, 2022 at 5:59 AM

To: lisa@santafe.com



October 19, 2022

### THE GIVING SEASON BEGINS - AND WE WANT TO HEAR FROM YOU!

FROM HOLIDAY GIVE-AWAYS TO ENCOURAGING DONATIONS

As the "giving season" begins to ramp up, we'd like our members to dig up the pictures and descriptions and sounds and video of some of the great things you've done in your communities this year. We use this information to inform legislators and stakeholders about the good you do.



Send your information to

suzanstrong@nmba.org. Please provide a detailed

description of your event or remote including the community organization with which you were involved, the general dates, location and results of your efforts.

The NMBA will create an Annual Report that highlights many of these efforts, so don't let us miss including yours!

TRAINING AT YOUR FINGER TIPS
P1 LEARNING'S VIDEO LIBRARY IS AVAILABLE ANYTIME!

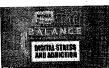
Are you a new seller at your station? Did you just hire a sales rep with great potential? Then check out P1 Learning – it a free service for any NMBA member. They have quick, informative and entertaining videos in their immense library to help anyone in your

organization. From administrators and telephone techniques, to broadcast sales at any level (beginner, advanced and managerial), these 10-minutes gems will inspire your staff to work better, harder and more cooperatively than every before.

Check out the videos on Communications,
Customer Service, Negotiations & Objections to
On-Air and Presentation Skills and you'll see
right away that there's something for everyone.

















#### And did we say it's FREE?!

If you already have an account, <u>log in here</u>. If you're just hearing about this, <u>register here</u>.

## LAST VIRTUAL JOB FAIR OF 2022 SCHEDULED FOR NEXT MONTH NOVEMBER 14–18, 2022

The NMBA will facilitate the final quarterly virtual job fair of the year next month to provide our members with an alternative to a traditional job fair. The virtual job fair is a supplemental outreach program to educate the public about careers in broadcasting and the qualifications necessary to fill those positions.

Broadcasters Virtual

Your participating stations must promote the event during the week on all participating

stations. You can link to the site from your website, or send listeners/viewers directly to www.BroadcastersVirtualJobFair.com.

A station's hiring agent must retain all applications that are sent via email. They must

also make an effort to respond to email inquiries within a reasonable amount of time during the week of the event.

At the conclusion of a successful week, we will provide every participating station with the list of applicants, website statistics, and a letter of participation that includes any active jobs postings.

Click the button to register to participate in the job fair next month, or if you have any questions, please contact Suzan Strong.

Register for the Virtual Job Fair

#### In the Trades

FCC Head Supports Bills Aimed At Squelching 'Foreign Propaganda' (RTBR)

Here's What Your Radio Station Should Put in Its Website Sidebars (Jacobs Media)

Could Netflix Go After The Premium NFL Sunday Ticket? (Media Post)

<u>Supporters of FCC Nominee Gigi Sohn Gang</u>

<u>Up on Hill</u> (Broadcasting & Cable)

#### **Upcoming Events**

Nov 6 - Time Change ("Fall back")

Nov 8 - Election Day

Nov 9 - EAS Routine Monthly Test

Nov 14 - Copyright Royalty Usage Statement Due

Dec 6 - EAS Routine Monthly Test

Dec 15 - Copyright Royalty Usage Statement Due

Copyright © 2022 New Mexico Broadcasters Association, All rights reserved.

You are receiving this email as a member of the New Mexico Broadcasters Association or interested stakeholder in the New Mexico broadcasting industry.

Our mailing address is:
New Mexico Broadcasters Association
2333 Wisconsin St., NE
Albuquerque, NM 87110

Add us to your address book

Want to change how you receive these emails?
You can update your preferences or unsubscribe from this list.



Date(s) of Initiative Event(s):  May 8 - 12	th JOB Fair-Virtua
0	
Describe Nature of Initiative:	
ADVERTISE NMBA VIRTU	al Lab Fair
while Appertising to	Alaxor
ADVERTISE NMBA VIRTU While ADVERTISING to Pool of Potential Candid	Le Le S
- Justing	
Describe Scope of Broadcasters' Participation (including	names of any other sponsoring
or participating organizations:	
New Mexico BROADCASTERS A	ssociation!
Names of Station Personnel Involved in Initiative:	
LISA Clark	
BRAD BROWN	
e an	
Form Prepared By:	Date: 5/12/2028
Attach copies of documentation demonstrating performa	ance of chosen initiatives
(e.g., pamphlets, advertisements, letters, e-mails, faxes).	
Use these worksheets to compile the annual Summary D	Pescription of Supplemental
Outreach Initiatives.	
	<del></del>

Hutton Media

Advertiser ID: 149

Amount Paid

149-00014-0002 Official Invoice 5/31/2023

Page

DETACH AND RETURN WITH PAYMENT

149-00014-0002

O 5/31/2023

1

Hutton Media Purchase Order Number:

Est. Number: Co-Op:

Description: NMBA Virtual Job Fair 5/8-5/12

Salesperson: Brown, Brad

Date Day	Length
5/8/2023 Mon	1:00 KQBA-FM
5/9/2023 Tue	1:00 KQBA-FM
5/10/2023 Wed	1:00 KQBA-FM
5/11/2023 Thu	1:00 KQBA-FM
5/12/2023 Fri	1:00 KQBA-FM

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Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

**Quantity** 10 **Total** \$0.00 \$0.00

**Total Due** 

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			Contact erica@santafe.com with any ques	stions or concerns.			
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Hutton Media

**Hutton Media** 

Purchase Order Number:

Est. Number: Co-Op:

Description: NMBA Virtual Job Fair 5/8-5/12

Salesperson: Brown, Brad

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Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

 Quantity
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 \$0.00

**Total Due** 

Hutton Broadcasting 250? Camino Entrada Ste C San: a Fe, NM 87507 USA

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			Est. Number:		
			Co-Op:		
			Description: NMBA Virtual.	Job Fair 5/8-5/12	
			Salesperson: Brown, Brad		
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5/12/2023 Fri	1:00 KVSF-FM	Copy: Virtual Job fair May 8 to 12	2	\$0.00	\$0.00
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		Contact cricalesantato.com with any quec	Quantity 10	) Total	\$0.00
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			Total Due		

Hutton Media

INVOICE



Hutton Broadcasting 2502 Camino Entrada, Suite C Santa Fe, NM 87507

RE: New Mexico Job Fair Participation, May 8, 2023

May 15, 2023

Dear Lisa,

Thank you for participating in the New Mexico`s Broadcasters Virtual Job Fair the week of May 8, 2023. Your hiring agent of record was Lisa A. Clark and the stations that participated were: KQBA-FM, KLBU-FM, KTRC-AM, KVSF-FM, KVSF-AM, KBAC-FM.

During this job fair, your stations promoted the following job openings: Multimedia Specialist, PT Promotions Technician, Account Executive-Las Cruces, Account Executive, Videographer, and Sales Assistant.

Please keep this letter for your records.

Thank you again for participating in the Broadcasters Virtual Job Fair.

Best Regards,

Suzan Strong Member Services New Mexico Broadcasters Association 2333 Wisconsin St., NE Albuquerque, NM 87110



## **Virtual Job Fair Statistics**

## May 8-12, 2023

	Visits	Pages: "T	Hits	Bandwidth
8-May-23	99	1,111	4,956	1.02 GB
9-May-23	90	1,069	3,951	1.09 GB
10-May-23	92	1,213	4,672	647.19 MB
11-May-23	116	1,055	5,250	393.38 MB
12-May-23	78	799	3,185	306.25 MB
Totals	475	5247	22,014	3.4GB
Daily Average	95	1049.4	4,403	672 MB

**Unique visitors** - Under this column you will see the number of unique IP addresses that have accessed your website. This number can be associated with the different people that have browsed your website.

**Pages** - This field shows the number of different pages that were opened on your website from your visitors.

**Hits** - Under this label you will see the number of accessed files that were recorded for your pages. For example, if your index.php file includes four other documents, when the index file is accessed, it will generate a total of 5 hits.

**Bandwidth** - This statistic provides you with information on how much data each visitor downloads on average.



# Virtual Job Fair Applicants

May 8-12, 2023

Registrant Name	Phone	Interest	Source	Resume	
Tabitha Matson	505-527-7631	Creative, On Air,		RESUME	5/15/2023
		Promotions, Sales			
					- /- /- /- /-
<u>Roger Wozniak</u>	(505) 573-4609	Creative, Digital Media,		RESUME	5/14/2023
A BANG TO THE STATE OF THE STAT		Engineering,	friend.		
		Mgmt/Admin, News, Production,			
		Programming,			
		Promotions, Sales			
<u>Paloma Dallago</u>	(505) 426-7398	Creative, Other,	Radio	RESUME	5/12/2023
		Promotions, Sales			
Alex Joe		All Media	KRQE	RESUME	5/12/2023
Ance 100					

<u>Dion Armijo</u>	(505) 688-0381	Creative, Mgmt/Admin, On Air Other	Online		5/12/2023
<u>Charles Zobac</u>	(505) 699-6629	On Air	1260 AM; KTRC		5/12/2023
<u>Frank Dosela</u>	(505) 328-9672	Creative, Digital Media, News, On Air, Other, Production, Programming	Google		5/11/2023
<u>Josue Macias</u>	(575) 910-7563	All Media	None	RESUME	5/10/2023
Joe Mahunik	(406) 223-5027	On Air, Other, Production	KNML		5/10/2023
<u>Chrissandria Jackson</u>	լ (505) 635-6035	Creative, Mgmt/Admin	New Mexico living	RESUME	5/10/2023

<u>Sean Arguello</u>	(505) 690-7338	•	Fox - Good Morning NM	RESUME	5/9/2023
<u>Michael Monarco</u>	(480) 250-3600	Creative, Engineering Mgmt/Admin, News, On Air, Production, Programming	not sure	RESUME	5/9/2023
Avery Ciufo	(720) 839-0561	Creative, Digital Media, Mgmt/Admin, Other, Promotions, Sales	KRQE	RESUME	5/9/2023
<u>Jennifer N Mannino</u>	(505) 514-3535	Creative, Digital Media, News, Other, Promotions, Sales	Radio		5/8/2023
<u>Kena M. Boeckner</u>	(150) 550-6063	Creative, Mgmt/Admin News, On Air, Production, Programming, Promotions, Sales	, NEW MEXICO LIVING		5/8/2023
<u>Cary Brooks</u>	(505) 550-1812	Creative, Digital Media Engineering, Production,	, Friend	RESUME	5/8/2023
		Programming			
				and the second second	

Date(s) of Initiative Event(s):
August 8 2022
Describe Nature of Initiative:
Hosted Sammer CAMO Group FOR RADIO School at the Station - 2 GROUPS
30001 010 1.2 010111012 2 11001
Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations:  Brought Staff together to teach two  Radio Classes that included Promotions,  ON-air, production, Sales, and the  Business office for the Santa Fe School  of Art and Design as part of their  Summer Cump For Middle School
Names of Station Personnel Involved in Initiative:  Honey Harris, Austin Burch, Richard Eds Lisa Clark and Art Trujillo
Form Prepared By: Date: 8/12/2027
Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).
Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.



Lisa Clark < lisa@santafe.com>

#### Radio camp field trip

18 messages

Cathy Weber <cathy@santafeschool.org> To: Lisa Clark lisa@santafe.com> Sun, Jun 19, 2022 at 3:21 PM

Hi Lisa,

Cathy here, we spoke in May about our radio camp field trip from Santa Fe School for the Arts & Sciences to Hutton Broadcasting on Camino Entrada. I want to confirm that we'll have 2 groups of 9 campers (age 9-11) + 2 adults on Tuesday Aug 2nd at 11 am and 1pm.

We're really looking forward to visiting the station, and learning about what it takes to work at and put on a radio show.

Thank you for your time, Cathy Weber 505-660-7829

Lisa (:lark <lisa@santafe.com>
To: Cathy Weber <cathy@santafeschool.org>

Mon, Jun 20, 2022 at 7:45 AM

Yes,

I have two groups, one from 10a-11a and one from 1-2p

Locking forward to seeing you,

Lisa

#### Lisa Clark

Business Manager/Air Talent Hutton Broadcasting 250:2 Carnino Entrada Suite C Santa Fe, NM 87507 o (5:05) 471 - 1067 c (5:05) 310 - 8013 lisat⊕sanlafe.com

"I must do something" always solves more problems than "Something must be done." ~Author Unknown



Did you know you can view, download and pay your invoices from Hutton Broadcasting, LLC. online?

Emiil Lisa@santafe.com for details!

[Quoted text hidden]

Cathy Weber <cathy@santafeschool.org>
To: Lisia Clark sa@santafe.com>

Mon, Jun 20, 2022 at 7:51 AM

Exc: lent! I wasn't sure if I sent a follow up email. I'm planning the week now. Please let me know if you have any suggestions. I taught film to middle and high schoolers for 10 years, and this is my first foray into radio for youth. It's very exciting!

Have a great day, Cathy Weber 505-660-7829 [Quoted text hidden]

Lisa Clark <iisa@santafe.com>

To: Cathy Weber <cathy@santafeschool.org>

Mon, Jun 20, 2022 at 7:55 AM

I, it ink it's very important to learn about writing copy for a radio commercial. That would be fun for them. maybe break them up in groups, give them a customer to write for and challenge. their to write a 30 second spot. They can even pick music beds to put under their commercial.

[Clude of text hidden]

[Clude of text hidden]

Cathy Weber <cathy@santafeschool.org>
To: Lis a Clark santafe.com>

Tue, Jun 21, 2022 at 9:31 AM

What a great idea. Thanks Lisa! Cathy (Quo ad text hidden)

Lisa Clark < lisa@santafe.com>

Tue, Jun 21, 2022 at 9:55 AM

To: Cathy Weber <cathy@santafeschool.org>

[Quo ed tex: hidden] [Quo ed lex; hidden]

Cathy Weber <cathy@santafeschool.org> To: Lisa Clark < lisa@santafe.com>

Sun, Jul 31, 2022 at 10:44 PM

This is a reminder that we will see you on Tuesday for our radio camp field trips in two groups, from 11a-12 and from 1-2p. I see on your reply, you have 10-11am for the first group (I missed the hour difference in the time on your last email). Please let me know if we can come at 11 am or if 10am is better for your needs. We're really excited to visit the station!

Thank you, Cathy Weber 505-660-7829

[Quored text hidden]

Lisa (:lark <lisa@santafe.com>

Mon, Aug 1, 2022 at 7:39 AM

To: Ar: Trujillo <art@santafe.com>, Honey Harris <honey@santafe.com>, Richard Eeds <richard@santafe.com>

(Quoted text hidden)

[Quoted text hidden]

Honey Harris <honey@santafe.com> To: Lisa Clark < lisa@santafe.com

Mon, Aug 1, 2022 at 8:08 AM

Hi Lisa, I won't be able to handle 1pm kids on Tuesday. Did you get my message yesterday? I need to discuss my work schedule [Quo ed text hidden]

Mon, Aug 1, 2022 at 8:10 AM

Lisa Clark < lisa@santafe.com> To: Harris <honey@santafe.com>

I did, Don't stress. I just have to work with who I have available. Austin is coming in. I can take them to the Studios. Richard Eeds is helping.

(Quo ed lex: hidden) lΩuo ed tex; hidden!

Honey Harris <honey@santafe.com> To: Lisa Clark < lisa@santafe.com>

Mon, Aug 1, 2022 at 8:13 AM

I really hate the stress this is putting on everybody else. Thank you all so much.. susie is going to take me to station to pick up the laptop

Lisa Clark < lisa@santafe.com>

Mon, Aug 1, 2022 at 8:14 AM

To: Honey Harris <honey@santafe.com>

Best of luck you can't change what is. (Quoied text hidden)

[Quoted tex: hidden]

Mon, Aug 1, 2022 at 8:28 AM

Art Trujillo <art@santafe.com>

To: Lisa Clark < lisa@santafe.com>

Cc: Honey Harris <honey@santafe.com>, Richard Eeds <richard@santafe.com>

Do you need anything from me?

#### Art Trujillo

Vice President of Sales Hutton Broadcasting 2502 Camino Entrada Sulte C Santa Fe, NM 87507

c (5 )5) 469 - 4400 art(;)santale.com

cciting new platforms Hutton Digital Display and Santa Fe Television!



(Qua ed lex hidden)

Lisa Clark < lisa@santafe.com>

To: Cathy Weber <cathy@santafeschool.org>

Mon, Aug 1, 2022 at 9:07 AM

See you tomorrow!

### Lisa Clark

Bus ness Manager/Air Talent Hullon Broadcasting 2502 Camino Entrada Suite C Santa Fe, NM 87507 o (505) 471 - 1067 c (505) 310 - 8013 lisa@santafe.com

"I must do something" always solves more problems than "Something must be done." ~Author Unknown



Did you know you can view, download and pay your invoices from Hutton Broadcasting, LLC. online?

Email Lisa@santafe.com for details!

On Sun, Jun. 19, 2022 at 3:21 PM Cathy Weber <cathy@santafeschool.org> wrote:

Cathy Weber <cathy@santafeschool.org> To: Lisa Clark sa@santafe.com>

Great! Are you expecting us at 10 or 11?

Great! Are you expecting us at 10 or 11?
[Quo ed lex: hidden]

Lisa (lark <lisa@santafe.com>

To: Cathy Weber <cathy@santafeschool.org>

One group at 11am is what I remember and one at 1pm. If 10 works better, I'm fine with that

Lisa (Quoted text hidden) (Quoted text hidden)

Cathy Weber <cathy@santafeschool.org> To: Lisa Clark <lisa@santafe.com>

11:00 is perfect! Then 1:00. Thanks

[Ouoted tex: hidden]

Lisa Clark < lisa@santafe.com>
To: Cathy Weber < cathy@santafeschool.org>

Perfect [Quoted lex: hidden] [Quoted lex: hidden] Mon, Aug 1, 2022 at 11:15 AM

. 그 그 그 병원 중 교급 및

Mon, Aug 1, 2022 at 11:18 AM

Mon, Aug 1, 2022 at 11:23 AM

Mon, Aug 1, 2022 at 2.02 PM

Date(s) of Initiative Event(s):	
ON CALAN	Training for Part-time Board Operator
3, 3,01114	Board Operator
Degariba Natura of Initiative	
Train part-time board o	perators in
Vaice Tracking Produ	perators in ction, show Engineer
Show Production, Imag	ing and for
remote Broadcasts	
Describe Scope of Broadcasters' Participation (in	ncluding names of any other sponsoring
or participating organizations:	
Hulton Staff traine	<u>식 : 그 : 그 : 그 : 그 : 그 : 그 : 그 : 그 : 그 : </u>
ANIOli Grieg	
Talmai Sala	<u> ar</u>
Olympia Vieria	
<u> </u>	
and the state of t	
Names of Station Personnel Involved in Initiativ	C: The second of
Honey Harris	
Chris Diestler	
Brad Brown	
TIMM Comero Ee	12
· • • • • • • • • • • • • • • • • • • •	Date: 7/2022
Form Prepared By: Attach copies of documentation demonstrating	Date.
Attach copies of accumentation demonstrating	s favos)
(e.g., pamphlets, advertisements, letters, e-mail	3, Junes).
Use these worksheets to compile the annual Su	mmary Description of Supplemental
Outreach Initiatives.	
Unitedlicalitatives.	

Date(s) of Initiative Event(s): 4[21   2023	
Describe Nature of Initiative:  Santa Fe Chamber o  Biz Expo & Job Fair	f Commerce
Biz Expo & Job Fair	
Describe Scope of Broadcasters' Participation (including name or participating organizations:  Hutten Broad casting Sponse Event each year we rull as he table at the event	nes of any other sponsoring  ors this  nads and  aving a
Names of Station Personnel Involved in Initiative:	
TIMM Romero	
Anjoli Griego Liea Clark	
Form Prepared By: Sua CO	Date: 4/21/23
Attach copies of documentation demonstrating performance (e.g., pamphlets, advertisements, letters, e-mails, faxes).	e of chosen initiatives
Use these worksheets to compile the annual Summary Desc Outreach Initiatives.	ription of Supplemental

**Hutton Broadcasting** 2502 Camino Entrada Ste C Santa Fe, NM 87507 USA

### SF Chamber of Commerce

Advertiser ID: 407

Amount Paid \_\_

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407-00011-0002		4/30/2023
Official Invoice		Date Page
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DETACH AND RETURN WITH PAYMENT

407-00011-0002

O 4/30/2023

SF Chamber of Commerce PO Box 1928 Santa Fe, NM 87504

Purchase Order Number:

Est. Number:

Co-Op:

Description: BIZ EXPO 2023 Salesperson: Trujillo, Art

Date	Day	Length						Qty	R	ate	Total
			Copy: BIZ EX	PO APRIL 2023							
					vent: 5A-MIDNIGI	łT			ΦU	.00	\$0.00
4/1/2023	Sat	:30	KQBA-FM	11:14:17 PM				1 1		.00	\$0.00 \$0.00
4/3/2023	Mon	:30	KQBA-FM	10:00:36 PM				.   1		.00	\$0.00 \$0.00
4/4/2023	Tue	:30	KQBA-FM	09:16:51 PM				1			\$0.00 \$0.00
4/6/2023	Thu	:30	KQBA-FM	07:44:26 PM				1		.00	[1] [1] [1] [2] [2] [2] [2] [2] [2] [2] [2] [2] [2
4/11/2023	Sun	:30	KQBA-FM	09:27:12 PM				1		.00	\$0.00
4/10/2023	Mon	:30	KQBA-FM	08:18:46 PM				1		.00	\$0.00
4/11/2023	Tue	:30	KQBA-FM	10:58:54 PM				1		.00	\$0.00
4/12/2023	Wed	:30	KQBA-FM	09:14:30 PM				1		.00	\$0.00
4/13/2023	Thu	:30	KQBA-FM	11:19:01 PM				1		.00	\$0,00
4/14/2023	Fri	:30	KQBA-FM	10:12:08 PM				1		0.00	\$0.00
4/15/2023	Sat	:30	KQBA-FM	08:19:18 PM				1		0.00	\$0.00
4/17/2023	1 1	:30	KQBA-FM	10:30:29 PM				1		0.00	\$0.00
4/19/2023	1 :	:30	KQBA-FM	09:35:57 PM				1	· · · · · · · · · · · · · · · · · · ·	0.00	\$0.0
4/20/2023			KQBA-FM	05:16:19 AM				1	\$0	0.00	\$0.00
-1/20/2020					Log Event: 6A-7P						
4/: /2023	Sat	:30	KQBA-FM	07:19:30 AM	03:17:37 PM			2		0.00	\$0.0
4/2/2023	1. No. 3	:30	KQBA-FM	01:35:35 PM	05:46:11 PM			2	\$0	0.00	\$0.0
4/3/2023		:30	KQBA-FM	09:55:04 AM	05:52:29 PM			2	-\$0	0.00	\$0.0
4/4/2023			KQBA-FM	06:54:44 AM				2	\$0	0.00	\$0.0
4/5/2023		Į.	KQBA-FM	08:33:47 AM		6:39 PM 04:1	16:50 PM	4	\$(	0.00	\$0.0
4/6/2023			KQBA-FM	10:15:40 AM				2	\$	0.00	\$0.0
4/1/2023	12.0		KQBA-FM	06:16:50 AM		5:03 PM		3	\$	0.00	\$0.0
4/8/2023	A Sept. 2		KQBA-FM		01:46:52 PM 06:1	8:14 PM		3	\$	0.00	\$0.0
4/9/2023	1		KQBA-FM	09:28:20 AM				2	\$	0.00	\$0.0
4/10/2023	1		KQBA-FM	09:52:11 AM				2	\$	0.00	\$0.0
4/11/2023	I .	1	0 KQBA-FM	04:34:23 PM				1	\$	0.00	\$0,0
4/12/2023	.1	1	0 KQBA-FM	07:55:31 AM	11:52:04 AM			2	\$	0.00	\$0.0
4/13/2023			0 KQBA-FM	12:18:00 PM				2	\$	0.00	\$0.0
	1		0 KQBA-FM		10:32:36 AM 12:3	37:22 PM		3	\$	0.00	\$0.0
4/14/2023		1	0 KQBA-FM	09:51:11 AM				2		0.00	\$0.0
4/15/2023	1		0 KQBA-FIVI			48:10 PM		.   3		0.00	\$0.0
4/16/2023	i	1	0 KQBA-FM	08:19:28 AM						0.00	\$0.0
4/17/2023		l l	0 KQBA-FM		01:36:55 PM 03:	13·06 PM		3	4	0.00	\$0.0
4/18/2023	1		0 KQBA-FM	07:53:22 AM		, 0.00 . 191				0.00	\$0.0
4/19/2023		1	0 KQBA-FM	09:20:03 AM						0.00	\$0.0
4/20/2023 4/31/2023		:3	U AGBA-FIVI	8.3125 Santa							\$0.0

Advertiser ID: 407

Amount Paid

407-00011-0002	4/30/2023	2
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

407-00011-0002

O 4/30/2023

2

SF Chamber of Commerce PO Box 1928 Santa Fe, NM 87504

Purchase Order Number:

Est. Number:

Co-Op:

Description: BIZ EXPO 2023 Salesperson: Trujillo, Art

			Salesperson. Truj			
Date	Day	Length		Qty	Rate	Fotal
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Contact Erica Rael at erica@santafe.com with any questions or concerns.

Quantity	60 T	otal	\$0.00
GRT			\$0.00
Total Due			\$0.00

Advertiser ID: 407

Amount Paid

407-00011-0000	 4/30/2023	1
Official Invoice	 Date	Page
	 	100

DETACH AND RETURN WITH PAYMENT

407-00011-0000

O 4/30/2023

SF Chamber of Commerce PO Box 1928 Santa Fe, NM 87504

Purchase Order Number:

Est. Number:

Co-Op:

Description: BIZ EXPO 2023 Salesperson: Trujillo, Art

Date	Day	Length			<u></u>		Qty	Rate	Total
12000	Day	Lengui	Copy: BIZ EX	PO APRIL 2023					
4/ //2023	Sat	:30	KBAC-FM		04:41:28 PM	11:12:37 PM	3	\$0.00	\$0.00
4/2/2023	Sun	:30	KBAC-FM	09:26:34 AM	03:13:59 PM	07:45:35 PM	3	\$0.00	\$0.00
4/3/2023	Mon	:30	KBAC-FM	07:27:09 AM	03:24:35 PM	08:09:30 PM	3	\$0.00	\$0.0
4/-1/2023	Tue	:30	KBAC-FM	10:08:51 AM	01:25:41 PM	07:07:30 PM	3	\$0.00	\$0.0
4/!5/2023	Wed	:30	KBAC-FM	08:38:57 AM	02:09:21 PM	04:25:08 PM	3	\$0.00	\$0.0
4/6/2023	Thu	:30	KBAC-FM	10:21:20 AM	03:10:11 PM	10:00:01 PM	3	\$0.00	\$0.0
4/7/2023	Fri	:30	KBAC-FM	05:02:29 AM	12:13:04 PM	06:28:22 PM	3	\$0.00	\$0.0
4/8/2023	Sat	:30	KBAC-FM	06:23:59 AM	03:39:51 PM	08:49:08 PM	3	\$0.00	\$0.0
4/9/2023	Sun	:30	KBAC-FM	05:47:55 AM	12:27:18 PM	05:44:34 PM	3	\$0.00	\$0.0
4/10/2023	Mon	:30	KBAC-FM	10:09:49 AM	02:12:48 PM	07:11:01 PM	3	\$0.00	\$0.0
4/11/2023	Tue	:30	KBAC-FM	11:12:42 AM	04:28:59 PM	10:38:46 PM	3	\$0.00	\$0.0
4/12/2023	Wed	:30	KBAC-FM	06:47:41 AM	05:28:35 PM	11:33:13 PM	3	\$0.00	\$0.0
4/13/2023	Thu	:30	KBAC-FM	07:23:53 AM	10:32:32 AM	11:41:06 AM	3	\$0.00	\$0.0
4/14/2023	Fri	:30	KBAC-FM	08:38:44 AM	04:27:08 PM	09:07:48 PM	3	\$0.00	\$0.0
4/15/2023	Sat	:30	KBAC-FM	07:44:07 AM	12:12:37 PM	06:12:13 PM	3	\$0.00	\$0.0
4/16/2023	Sun	:30	KBAC-FM	08:36:59 AM	12:23:10 PM	07:52:13 PM	3	\$0.00	\$0.0
4/17/2023	Mon	:30	KBAC-FM	09:37:30 AM	04:25:41 PM	08:13:18 PM	3	\$0.00	\$0.0
4/18/2023	Tue	:30	KBAC-FM		03:25:51 PM		3	\$0.00	\$0.0
4/19/2023	Wed	:30	KBAC-FM	05:30:19 AM	12:45:41 PM	10:15:55 PM	3	\$0.00	\$0.0
4/20/2023	Thu	:30	KBAC-FM	05:02:17 AM	07:35:58 AM	10:32:21 AM	3	\$0.00	\$0.0
4/30/2023				8.3125 Santa	a Fe:				\$0.0
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Contact Erica Rael at erica@santafe.com with any questions or concerns.

Quantity	60 Total \$0.00
GRT	\$0.00
Total Due	\$0.00

Advertiser ID: 407

Amount Paid

407-00011-0003	1 1 1	4/30/2023	1.5
Official Invoice	1937	Date	Page

DETACH AND RETURN WITH PAYMENT

407-00011-0003

O 4/30/2023

SF Chamber of Commerce PO Box 1928 Santa Fe, NM 87504

Purchase Order Number:

Est. Number:

Co-Op:

Description: BIZ EXPO 2023 Salesperson: Trujillo, Art

				Salesper	son: Trujillo,	Art		
-	Date	Day	Length		Q	ty	Rate	Total
-			- 0	Copy: BIZ EXPO APRIL 2023				
	4/1/2023	Sat	:30	KTRC-AM 01:46:06 PM 03:32:10 PM 05:49:21 PM		3	\$0.00	\$0.00
	4/2/2023	Sun	:30	KTRC-AM 05:29:58 AM 08:16:24 AM 07:28:58 PM		3	\$0.00	\$0.00
İ	4/3/2023	Mon	:30	KTRC-AM 09:33:22 AM 10:29:59 AM 10:18:32 PM		3	\$0.00	\$0.00
	4/4/2023	Tue	:30	KTRC-AM 07:29:50 AM 09:03:59 PM 10:03:59 PM		3	\$0.00	\$0.00
	4/5/2023	Wed	:30	KTRC-AM 07:30:21 AM 08:30:51 AM 06:04:38 PM		3	\$0.00	\$0.00
	4/6/2023	Thu	:30	KTRC-AM 04:04:29 PM 08:03:59 PM 09:20:04 PM		3	\$0.00	\$0.00
	4/7/2023	Fri	:30	KTRC-AM 06:48:59 AM 10:50:56 AM 06:30:36 PM		3	\$0.00	\$0.00
	4/8/2023	Sat	:30	KTRC-AM 09:53:17 AM 02:17:20 PM 05:05:13 PM		3	\$0.00	\$0.00
1	4/9/2023	Sun	:30	KTRC-AM 07:29:59 AM 05:44:48 PM 09:03:59 PM		3	\$0.00	\$0.00
	4/10/2023	Mon	:30	KTRC-AM 06:29:59 AM 07:30:20 AM 10:50:07 AM		3	\$0.00	\$0.00
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1	4/12/2023		:30	KTRC-AM 05:25:18 AM 06:30:00 AM 04:58:50 PM		3	\$0.00	\$0.00
١	4/13/2023	Thu	:30	KTRC-AM 06:55:13 AM 07:49:35 AM 06:04:37 PM	*	3	\$0.00	\$0.00
	4/14/2023		:30	KTRC-AM 06:30:00 AM 07:30:51 AM 10:32:23 AM		3	\$0.00	\$0.00
	4/15/2023	1 .	:30	KTRC-AM 10:46:29 AM 12:33:08 PM 03:05:29 PM		3	\$0.00	\$0.00
	4/16/2023	1	:30	KTRC-AM 05:20:03 AM 05:28:58 PM 09:03:58 PM		3	\$0.00	\$0.00
	4/17/2023		:30	KTRC-AM 08:24:52 AM 12:47:45 PM 05:29:51 PM	*	3	\$0.00	\$0.00
	4/18/2023	1	:30	KTRC-AM 10:46:45 AM 11:47:59 AM 02:25:01 PM		3	\$0.00	\$0.00
	4/19/2023	1	:30	KTRC-AM 11:32:29 AM 12:32:01 PM 05:29:50 PM		3	\$0.00	\$0.00
Į	4/20/2023	Thu	:30	KTRC-AM 05:13:09 AM 10:21:35 AM 11:48:55 AM		3	\$0.00	\$0.00
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Contact Erica Rael at erica@santafe.com with any questions or concerns.

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Quantity	60	Total \$0.0	0
GRT		\$0.0	0
Total Due		\$0.0	0

Advertiser ID: 407

Amount Paid

407-00011-0001	4/30/2023	1
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

407-00011-0001

O 4/30/2023

1

SF Chamber of Commerce PO Box 1928 Santa Fe, NM 87504

Purchase Order Number:

Est. Number:

Co-Op:

Description: BIZ EXPO 2023 Salesperson: Trujillo, Art

Date	Day	Length					 Qty	Rate	Total
				(PO APRIL 2023	04 00 50 DM	44-00-00 PM		\$0.00	\$0.00
4/1/2023	1.		KLBU-FM		01:36:59 PM		3	\$0.00	\$0.00 \$0.00
4/2/2023	l. 1		KLBU-FM		12:43:33 PM	04:26:48 PM	3	\$0.00	\$0.00
4/3/2023	1 1		KLBU-FM		02:31:08 PM		3	\$0.00	\$0.00 \$0.00
4/4/2023	1		KLBU-FM		03:39:49 PM		3	\$0.00	\$0.00 \$0.00
4/5/2023	Wed		KLBU-FM		04:52:30 PM		3	\$0.00	\$0.00 \$0.00
4/6/2023			KLBU-FM		03:30:03 PM		3		\$0.00 \$0.00
4/'/2023	Fri		KLBU-FM		02:00:10 PM		3	\$0.00	
4/8/2023	Sat	.30	KLBU-FM		11:14:20 AM		3	\$0.00	\$0.00
4/9/2023	Sun	:30	KLBU-FM		12:24:13 PM		3	\$0.00	\$0.00
4/10/2023	Mon	:30	KLBU-FM		03:54:41 PM		3	\$0.00	\$0.00
4/11/2023	Tue	:30	KLBU-FM		12:38:17 PM		3	\$0.00	\$0.00
4/12/2023	Wed	:30	KLBU-FM		04:54:28 PM		3	\$0.00	\$0.00
4/13/2023	Thu	:30	KLBU-FM		02:53:11 PM		3	\$0.00	\$0.00
4/14/2023	Fri	:30	KLBU-FM	07:06:54 AM	11:49:16 AM	06:34:42 PM	3	\$0.00	\$0.00
4/15/2023	Sat	:30	KLBU-FM	11:32:28 AM	05:18:48 PM	09:46:47 PM	3	\$0.00	\$0.00
4/16/2023	Sun	:30	KLBU-FM	08:59:22 AM	12:05:23 PM	06:35:11 PM	3	\$0.00	\$0.00
4/17/2023	Mon	:30	KLBU-FM	01:21:02 PM	04:12:46 PM	07:34:23 PM	3	\$0.00	\$0.00
4/18/2023	Tue	:30	KLBU-FM	10:34:48 AM	02:16:01 PM	11:06:24 PM	3	\$0.00	\$0.00
4/19/2023	Wed	:30	KLBU-FM	12:30:14 PM	02:54:45 PM	06:54:02 PM	3	\$0.00	\$0.00
4/20/2023	1	:30	KLBU-FM	06:31:50 AM	09:23:36 AM	11:28:30 AM	3	\$0.00	\$0.00
4/30/2023				8.3125 Santa	a Fe:				\$0.00
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Contact Erica Rael at erica@santafe.com with any questions or concerns.

Quantity	60	Total	\$0.00
GRT			\$0.00
Total Due			\$0.00

Date(s) of Initiative Event(s):
June July : August 2023
Describe Nature of Initiative:
Host Campers from Candyman Strings 3 thing
Rock Camp throughout the Sunlaner
Describe Nature of Initiative:  140st Campers from Candyman Strings & thing Rock Comp throughout the Sunkaner introducing them to Radio and radio jobs
Describe Scope of Broadcasters' Participation (including names of any other sponsoring
or participating organizations:
Lisa Clark and Chris Diestler organize
of candy man Strings and things For their Summer Rock Cump
For their Summer Pork Cum
Names of Station Personnel Involved in Initiative:
Lisa Clark Honey Harris Chris Diestler Richard Eds
Austin Burch Brad Brown
ART Trustillo
Form Prepared By: Date: 8/2023
Attach copies of documentation demonstrating performance of chosen initiatives
(e.g., pamphlets, advertisements, letters, e-mails, faxes).
Heathers would heat to commit the ground Summer. Description of S
Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.
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