



2502 Camino Entrada, Suite C
Santa Fe, New Mexico 87507

Investigations & Hearings Division (EEO)
Enforcement Bureau
FEDERAL COMMUNICATIONS COMMISSION
Washington, DC 20554

RE: **March 2024 EEO Audit Response**
KVSF-FM Pecos, NM; FACID 83285

Dear EEO Staff Policy Division:

Any issues concerning this response should be directed to
John Neely – 301-933-6304
johnsneely@yahoo.com

The following responds to the audit of the KVSF-FM Pecos, New Mexico, EEO Program

The station Employment Unit (“EU”) includes the following radio stations during the time period under review.

KBAC(FM) Las Vegas NM; FACID 40639
KVSF-FM Pecos, NM; FACID 83285
KQBA(FM) Los Alamos, NM; FACID 35534
KLBU(FM) Santa Fe, NM ; FACID 31801
KTRC(AM) Santa Fe, NM ; FACID 12970
KVSF(AM) Santa Fe, NM ; FACID 59101

Audit Paragraph 2(b)(i) The EU’s two most recent Annual EEO Public File Reports are submitted with this reply.

Audit Paragraph 2(b)(ii) station websites

KBAC(FM): https://santafe.com/radio_stations/98-1-kbac-radio-free-santa-fe/

KVSF-FM: https://santafe.com/radio_stations/101-5-the-cat-kvsf-fm/

KQBA(FM): https://santafe.com/radio_stations/107-5-outlaw-country-kqba/

KLBU(FM): https://santafe.com/radio_stations/94-7-jamn/

KTRC(AM): https://santafe.com/radio_stations/1260-103-7-talk-ktrc/

KVSF(AM): https://santafe.com/radio_stations/1400-espn-santa-fe/

The Annual EEO Public File Report is posted at: <https://huttonbroadcasting.com/>

Audit Paragraph 2(b)(iii) Copies of communications announcing the full-time positions filled during the audit review period are submitted as an exhibit to this reply.

Audit Paragraph 2(b)(iv) The total number of interviewees for each full-time vacancy and the referral source for each such interviewee is disclosed in the relevant annual EEO Public File Reports submitted as an exhibit to this reply.

Audit Paragraph 2(b)(v) The EU is located and operates in a market population under 250,000, is considered a small market, has a total of 20 full-time employees, and is required to perform supplemental recruitment initiatives within a two-year period.

Documentation demonstrating the EU's supplemental recruitment initiatives is submitted as an exhibit to this reply.

Audit Paragraph 2(b)(vi) The EU does not have any such pending or resolved discrimination complaints.

Audit Paragraph 2(b)(vii) Section 73.2080(b) Narrative: Responsibilities of each level of EU management responsible for implementing EU EEO policies.

The following staff analyzes and implements EEO policies:

- Owner/General Manager
- Business Manager

The Owner/General Manager:

- Identifies each full-time vacancy, defines the job requirements, and notifies the Operations/Business Manager to commence recruitment.
- Consults with Business Manager as to the skill level and experience desired in the applicant pool and that the job description does not discriminate against a protected class of applicants.

- Reviews job applications and selects job candidates for an initial interview. Leading candidates are also interviewed by department heads which then submit hiring recommendations to General Manager/Owner.
- Selects most favorable candidate and an offer letter is then drafted and submitted to candidate for acceptance.
- Submits interview material to Business Manager for EEO record keeping.
- Supervises and trains staff to enforce equal employment opportunity and non-discriminatory employment practices.
- Responsible for reviewing and investigating every discrimination complaint.

The Business Manager

- Prepares each job vacancy notice, selects the recruitment sources to be used for the position, and posts the notice to each recruitment source. We look at the most promising recruitment sources for each respective vacancy and internally post and invite current full/part-time staff to apply.
- Collects and pre-screens job applications based on relevant experience, skill set, and length of time at previous jobs. All eligible candidates are then submitted to the General Manager/Owner.
- Compiles all EEO documentation, backs up, and prepares the Annual EEO Public File Report.
- Maintains all EEO record keeping including interview records, recruitment sources, postings, on-air advertising logs, print, supplemental recruitment, etc.
- Keeps Recruitment Source list current and reviews periodically in consultation with other staff to add new sources and delete unproductive sources.
- Consults with department heads concerning completing and documenting Supplemental Recruitment Initiatives

Hutton Broadcasting, LLC, informs employees and job applicants of the company EEO policies and programs as follows:

- Each ad that we run, including promotional, sponsorship, Classified, website, etc. has the following language at the bottom of the advertisement; "Hutton Broadcasting, LLC is an equal opportunity employer. For a list of our current job opportunities please log on to Huttonbroadcasting.com or please send your resume to jobs@santafe.com. Hutton Broadcasting does not discriminate because of race, color, national origin, gender, gender identity, or expression, or sexual orientation.

- Hutton Broadcasting runs liner cards and recorded advertising on its radio stations year-round utilizing the same language as above.
- All Job Fair ads, as well as any of the radio ads that we run encourage minorities, non-Binary, and women to apply as well as stating above information.
- EEO policies are described in the Employee Manual provided to all new and existing employees.
- Hutton Broadcasting offers same sex, gender, gender identity, and domestic partner family insurance under the same terms as all our full-time employees.
- EEO policies are posted in the lobby prominently.
- Required State and Federal EEO posters are displayed and accessible to all in the employee break room.
- The composition of our current staff at Hutton Broadcasting, LLC., from lower level to high level management positions, reflects the diversity of our community. We hire and cultivate talent for their talent and do not discriminate on the basis of race, color, national origin, gender, gender identity, or expression, or sexual orientation.
- Our staff is comprised of people of all genders, races, and members of the GLBT community at Hutton Broadcasting. Since our inception our hiring practices have never come under scrutiny in house or from the public at large regarding our commitment to equal employment opportunity.

Audit Paragraph 2(b)(viii) Section 73.2080(c)(3) Narrative: Efforts to analyze and ensure the effectiveness of our EEO recruitment program:

Hutton Broadcasting, LLC is committed to strong EEO practices. Managers meet approximately monthly to discuss our employment outreach efforts and overall EEO issues and concerns. Keeping current with the rules and regulations through the New Mexico Broadcasters Association is an important partner and resource in our compliance. We are notified of and attend EEO webinars offered by the NMBA on EEO best practices. The Business Manager reviews our recruitment sources' accuracy and efficacy on a semi-annual basis. We review recruitment sources to assess outreach potential throughout the community. The following are some of the measured successes we have received due to these efforts:

- Hutton Broadcasting, LLC. seeks to make the most of the way we utilize our sponsored job fair participation as an important way to connect with the public and promote open jobs. By having key personnel on-site rather than promotion technicians we can meet and talk with applicants face to face in a unique way. Job fair involvement has proven to be an important source for promising candidates (although it has taken time for people to resume face to face events and is somewhat tempered since the pandemic).
- Our Santa Fe Community recognizes us as a major partner for their events and offers us an opportunity to be involved in many of said events. We work with groups that include a range of objectives around Homelessness' Prevention, Mental Health and Hunger.

- Increasing the volume of broadcast and print advertising to educate our listening audience and the community-at-large where they may apply for jobs and view openings has increased the number of job applications that we receive.
- Hutton Broadcasting, LLC. utilizes staff meetings, Manager one on one meetings, posted job openings and forum messages to alert employees about open jobs and encourage them to apply for these positions.

Audit Paragraph 2(b)(ix) Section 73.2080(c)(4) Narrative: Efforts to analyze and determine that pay, benefits, seniority practices, promotions and selection techniques and tests provide equal opportunity and do not have a discriminatory effect.

Since its inception, Hutton Broadcasting has been committed to attracting and keeping our employees with a companywide philosophy spelled out in our mission statement, " a local radio group has a responsibility to serve and protect the interest of its employees, customers, listeners and the community and that success comes from serving all four." Below are the practices we follow regarding employee pay, promotions, and development.

- On average, our staff is paid more in line with the national wage rates, which is greater than the average wage rates otherwise available in our community. New Mexico is rated as the 4th lowest wage paying state in the nation.
- All employees receive an annual performance review. Department heads evaluate skill, time on the job, attitude, enthusiasm, and overall performance. Reviews are submitted to the General Manager/Owner for consideration.
- Our General Manager/Owner authorizes wage increases based on the annual performance review, longevity, performance, and skill set regardless.
- Sales personnel are given a monthly draw and commission percentages based on skill and performance.
- All Full-time staff receive company - paid medical, vision and dental insurance. Hutton Broadcasting does not discriminate because of race, color, national origin, gender, gender identity, or expression, or sexual orientation.
- Our staff is comprised of people of all genders, races, and members of the GLBT community.
- Employees are permitted an annual three weeks of vacation, one week of sick leave, maternity and paternity leave and we offer short- and long-term disability.
- Hourly employees are compensated well above the Living Wage law in effect for the Santa Fe New Mexico area where we are located.

- Although employee attrition is low, employees are encouraged to apply for full-time positions that become available. Promotions are given based on skill level, length of time at the company and enthusiasm to grow and learn. Initiative is rewarded. Employment decisions are based upon factors of skill, experience, and performance history rather than any impermissible criteria.
- Hutton Broadcasting employees are encouraged to cross-train so that we are regularly developing our in-house talent pool. On-air training is available as well as production, sales, traffic, promotions, social media, etc. If an employee has an interest in skill development, there is a team member willing to share their knowledge.
- Hutton Broadcasting, LLC is an equal opportunity employer. Hutton Broadcasting does not discriminate because of race, color, national origin, gender, gender identity, or expression, or sexual orientation.
- Our staff is comprised of people of all genders, races, and members of the GLBT community.

Audit Paragraph 2(b)(x) The EU is not a religious broadcaster.

Audit Paragraph 3 The EU does not have any time brokerage agreement at present.

The foregoing is certified as accurate and complete to the best of my knowledge and belief.

Hutton Broadcasting, LLC.



Scott Hutton, LLC Member

DATE: _____5/3/24_____



Annual EEO Public File Report
Hutton Broadcasting LLC
Covering the period from June 1, 2021 - May 1, 2022
Stations Comprising Station Employment Unit:
KBAC-FM / KVSF-FM / KQBA-FM / KLBU-FM / KTRC-AM / KVSF-AM/

Vacancy Information

<u>FT VACANCY</u> <u>JOB TITLE</u>	<u>JOB #</u>	<u>Recruitment</u> Sources Used	<u>Recruitment Source</u> of Hire	<u>Total #</u> Interviewed	<u>DATE EMPLOYED</u>	
Account Executive	4022021	1/8/49/24/50/14/39	Referral	6	10/1/2021	6

Radio Announcements

1)ALL OWNED STATION

Contact

Lisa Clark

Address

2502-C Camino Entrada
Santa Fe, NM 87507

Method of Contact

Self Post

jobs@huttonbroadcasting.com

2

Internet Site:

2)All About Country

None

www.allaboutcountry.com

Self Post

3)Country Air Check

None

www.countryaircheck.com

Self Post

4)InsideRadio.Com

Gene Mckay

www.InsideRadio.Com

800-640-8852

adds@insideradio.com

5)Monster.Com

None

WWW.Monster.com

Self Post

7)Radio On Line

Ron Chase

www.radio-online.com

806-352-7503 ext. 3

8) Workforce Solutions

Lisa Clark

www.jobs.state.nm.us

Self Post

www.jobs.state.nm.us

1

9) ALL ACCESS

Lisa Clark

www.allaccess.com

Self Post

43) CRAIGS LIST

Lisa Clark

www.craiglist.com/santafe

Self Post

44) CONNETOR LOCAL

Lisa Clark

station_websites

Self Post

23)Society of Broadcast Engineers

Scott Jones

www.sbe.org

317-846-9120

24) Huttonbroadcasting.com

Lisa Clark

www.huttonbroadcasting.com

Self Post

lisa@santafe.com

47) Facebook (santafe.com)

48) Bestradiojobs.com

Lisa Clark

www.bestradiojobs.com

Self Post

lisa@santafe.com

Newspapers:

10)ABQ JOURNAL

Mary Ortiz

7777 Jefferson NE
Albuquerque, NM 87109

505-823-3368

rep66@abqpubco.com

11)JOURNAL NORTH

Luella Gallegos

328 Galisteo
santa fe, nm 87501

505-881-8888

lqallegos@abqfubco.com

12)SF NEW MEXICAN

HEATHER

202 E. Marcy St
Santa Fe, NM 87501

505-986-3000

classad@SFNewMexican.Com

13) SF REPORTER

Chris

132 E. Marcy
Santa Fe, nm 87501

505-988-5541

Chris@santafereporter.com

Postings:

14)Internal Posting/Santa Fe

Lisa Clark

2502-C Camino Estrada
Santa Fe, NM 87507

Self Post

P:505-471-1067/F:471-3441

Community Services:

15)Santa Fe Hispano Chamber of Commerce

David/Hilda

505-473-1885 (fax)

hilda@santafehispanicchamber.com

16)John Marshal Multi-Service Center	Timo Alvidrez	1500 Walter SE Albuquerque, NM 87102	505-848-1345	Talvidrez@Cabq.gov
17)Medialine	Mark Shilstone	P. O. Box 51909 Pacific Grove, CA 93950	800-237-8073	medialine@medialine.com
18)Nat'l Assoc of Hispanic Journalists	Anna Lopez	P. O. Box 226722 Washington, DC 20045	202-662-7145	jobbank@nahi.org
19)Nat'll Hispanic Media Coalition	Claudia Flores	1201 W. 5th St., Ste T-205 Los Angeles, CA 90017	213-534-3026	nhmc@mhmc.org
20)Nat'l Indian Youth Council	Gidget McCook	318 Elm St. SE Albuquerque, NM 87102	505-247-2251	
22)New Mexico Broadcasters Assn	Paula Maes	8014 Manual NE Albuquerque, NM 87110	505-881-4444	
25)South Broadway Cultural Center	Linda Ulibarri	1025 So. Broadway SE Albuquerque, NM 87102	505-848-1320	Lulibbarri@CABQ.gov
26) S.A.F.E. HOUSE	Sharon Sanchez	P.O. Box 25363 Albuquerque, NM 87125	505-247-4219 F: 224-9695	SSanchezWCA@Hotmail.com
27)Women's Housing Coalition	Angie Ludi	3005 San Pedro NE Albuquerque, NM 87110	505-884-8856	whcabq@att.net

Education Institutions:

28)College of Comm. - UT at Austin	Matt Berndt	1 University Station A0901 Austin, TX 78712-0110	512-471-9421	ccsmain@austin.utexas.edu
29)College of Santa Fe	Janice	1600 St. Michaels Dr. Santa Fe, NM 87505	505-473-6179 505-473-6121 F	
30)Dine college - Placement Office	Lilly Peterman	P. O. Box 580 Shiprock, NM 87402	505-368-3536	lpeterman@dinecollege.edu
31)Eastern New Mexico University	Danette	1200 W. University Portales, NM 88130	575-562-2211 F:562-2215	danette.mcguire@ENMU.edu
32)New Mexico Tech	Career Services	801 Lerroy Place Socorro, NM 87801	505-835-5011	careerservices@admin.nmt.edu
33) www.nmtechjobs.org	Online Technical Job Community			www.nmtechjobs.org
34)San Juan College	Sandy Labato	4601 College Blvd Farmington, NM 87402	505-566-3579	lobatosa@sanjuancollege.edu
35)San Juan Basin Tech College	Brandon Newman	33057 HWY 160 MANCOS, CO 81328	970-565-8457	WWW.SJBTE.EDU
36)St. John's College	Barbara Lucero Sand	1160 Camino Cruz Blanca Santa Fe, NM 87505	505-984-6067	MODELL@SJCSF.EDU
37)UNM Career Services	Mary Montano	Career Svcs., Rm. 220 MSC 063710 Albuquerque, NM 87131	505-277-2531	Montano@UNM.edu
42) SF Comm. College	Pam Armstrong	6401 Richards Ave Santa Fe, NM 87508	505-428-1406	parmstrong@sdccnm.edu

Other:

38)Direct Contact	None	None	None	
39)Employee Referrals	None	None	None	
40)Walk-In	None	None	None	
41)Word of Mouth	None	None	None	
46) Job Fair				
49) Indeed				
50)Linkedin				

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Account Executive	7212022	1/14/24/39/49	Referral	5	8/1/2022	Ongoing Recruitment

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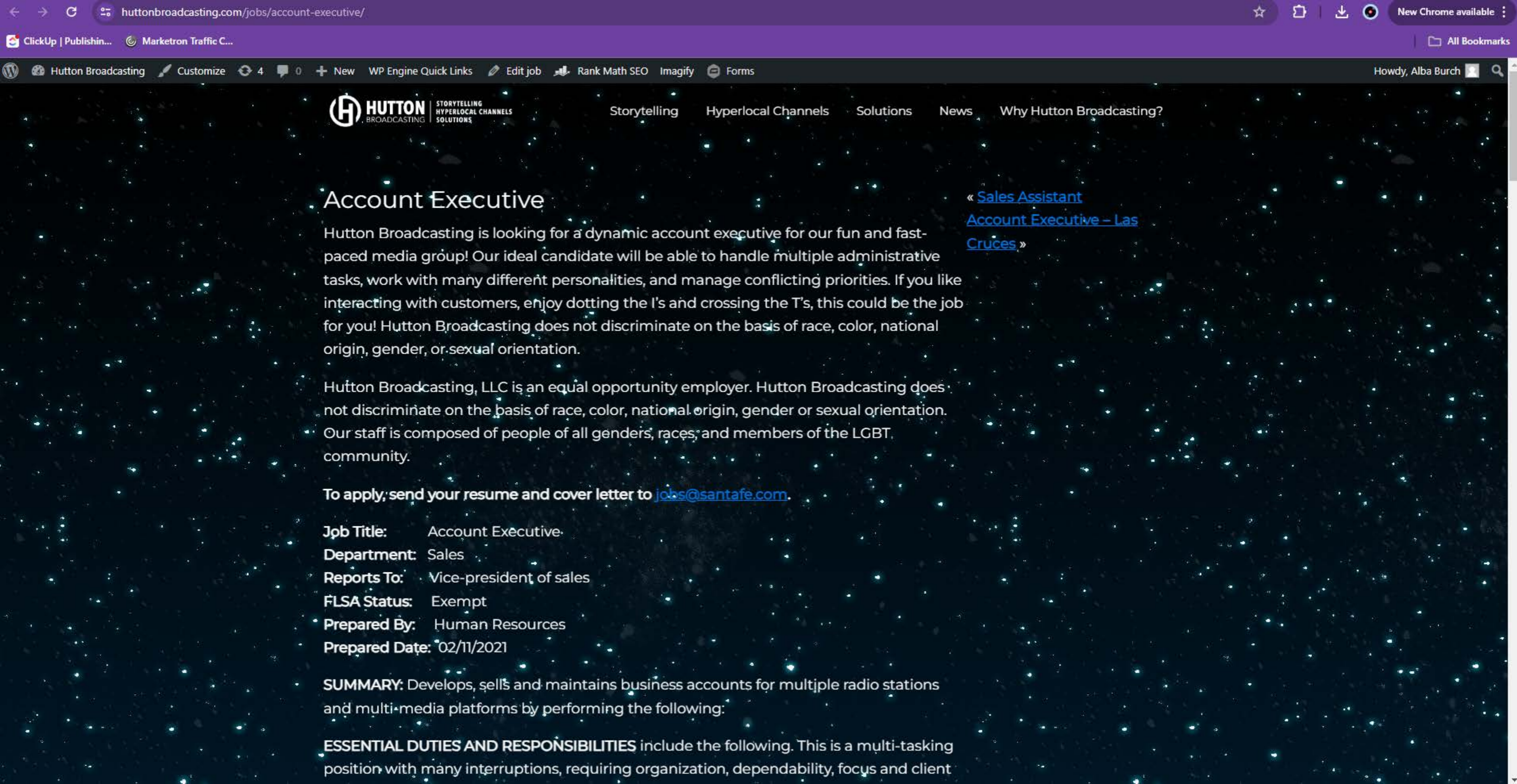
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49) Indeed				
50)Linkedin				



Account Executive

Hutton Broadcasting is looking for a dynamic account executive for our fun and fast-paced media group! Our ideal candidate will be able to handle multiple administrative tasks, work with many different personalities, and manage conflicting priorities. If you like interacting with customers, enjoy dotting the I's and crossing the T's, this could be the job for you! Hutton Broadcasting does not discriminate on the basis of race, color, national origin, gender, or sexual orientation.

Hutton Broadcasting, LLC is an equal opportunity employer. Hutton Broadcasting does not discriminate on the basis of race, color, national origin, gender or sexual orientation. Our staff is composed of people of all genders, races, and members of the LGBT community.

To apply, send your resume and cover letter to jobs@santafe.com.

- Job Title:** Account Executive
- Department:** Sales
- Reports To:** Vice-president of sales
- FLSA Status:** Exempt
- Prepared By:** Human Resources
- Prepared Date:** 02/11/2021

SUMMARY: Develops, sells and maintains business accounts for multiple radio stations and multi-media platforms by performing the following:

ESSENTIAL DUTIES AND RESPONSIBILITIES include the following. This is a multi-tasking position with many interruptions, requiring organization, dependability, focus and client

« [Sales Assistant](#)
[Account Executive – Las Cruces](#) »

Account Executive

Classic

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SUMMARY: Develops, sells and maintains business accounts for multiple radio stations and multi-media platforms by performing the following:

ESSENTIAL DUTIES AND RESPONSIBILITIES include the following. This is a multi-tasking

job Block

Summary

Visibility Public

Publish February 11, 2021 8:38 am UTC+7

URL huttonbroadcasting.com/jobs/account-executive/

Switch to draft Move to trash

Featured image

Link Suggestions

We can't show any link suggestions for this post. Try selecting categories and tags for this post, and mark other posts as Pillar Content to make them show up here.

(<https://huttonbroadcasting.com/>).

Account Executive

Hutton Broadcasting is looking for a dynamic account executive for our fun and fast-paced media group! Our ideal candidate will be able to handle multiple administrative tasks, work with many different personalities, and manage conflicting priorities. If you like interacting with customers, enjoy dotting the I's and crossing the T's, this could be the job for you! Hutton Broadcasting does not discriminate on the basis of race, color, national origin, gender, or sexual orientation.

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Job Title: Account Executive

Department: Sales

Reports To:..... Vice-president of sales

FLSA Status:..... Exempt

Prepared By: Human Resources

Prepared Date: 02/11/2021

SUMMARY: Develops, sells and maintains business accounts for multiple radio stations and multi-media platforms by performing the following:

ESSENTIAL DUTIES AND RESPONSIBILITIES include the following. This is a multi-tasking position with many interruptions, requiring organization, dependability, focus and client confidentiality. Other duties may be assigned.

Makes daily calls on client prospects and established clients and presents outlines of various programs or commercial announcements; persuades customers to purchase advertising positions on radio, websites, digital display screens, and other media platforms by presenting appropriate information that will draw customers to their businesses; develops new business accounts; makes daily cold calls; writes and presents professional proposals, including researching and collecting data; services accounts including writing up and renewing contracts (correctly and completely filled out, signed by manager(s) and client) and production orders; writes copy; attending client remotes (assisting in set-up and break-down when necessary); picks up/drops off materials from and to clients; collects account balances from clients on a regular monthly basis; communicates regularly with management regarding projections, collections, daily activities and responsibilities; plans for further advertising ideas and needs and coordinates with Promotions Department for radio promotional needs; coordinates with Traffic Department on account changes and updates, including cancellations and address and copy changes. Submit daily sales activity report and call list; attends weekly sales meetings. Maintains company confidentiality.

To perform the job successfully, an individual should demonstrate the following competencies:

- *Analytical* – Collects and researches data; uses intuition and experience to complement data.
- *Design* – Generates creative solutions; demonstrates attention to detail.
- *Problem Solving* – Identifies and resolves problems in a timely manner; develops alternative solutions; works well in group problem solving situations.

- *Technical Skills* – Assesses own strengths and weaknesses; pursues training and development opportunities; shares expertise with others.
- *Customer Service* – Manages difficult or emotional client situations in a professional and courteous manner; responds promptly to customer needs; responds to requests for service and assistance; meets commitments.
- *Interpersonal Skills* – Focuses on solving conflict, not blaming; maintains confidentiality; Listens to others without interrupting; Keeps emotions under control; Remains open to others' ideas and tries new things.
- *Oral Communication* – Speaks clearly and persuasively in positive or negative situations; listens and gets clarification; responds well to questions; demonstrates group presentation skills; participates in meetings.
- *Written Communication* – Writes clearly and informatively; edits work for spelling and grammar; varies writing style to meet client needs; presents numerical data effectively.
- *Teamwork* – Contributes to building a positive team spirit; able to build morale and group commitments to goals and objectives.
- *Business Acumen* – Understands business implications of decisions; displays orientation to profitability; demonstrates knowledge of market and competition.
- *Cost Consciousness* – Works within approved budget; contributes to profits and revenue.
- *Diversity* – Shows respect and sensitivity for cultural differences; promotes a harassment-free environment.
- *Ethics* – Treats people with respect; inspires the trust of others; Works ethically and with integrity.
- *Organizational Support* – Follows policies and procedures; completes administrative tasks correctly, completely and on time.
- *Strategic Thinking* – Develops strategies to achieve organizational goals; adapts strategy to changing conditions.
- *Judgment* – Exhibits sound and accurate judgment; supports and explains reasoning for decisions; includes appropriate people in decision-making process; makes timely decisions.
- *Motivation* – Sets and achieves challenging goals; demonstrates persistence and overcomes obstacles; contributes to motivating co-workers.
- *Planning/Organizing* – Prioritizes and plans work activities; uses time efficiently.
- *Professionalism* – Approaches others in a tactful manner; reacts well under pressure; treats others with respect and consideration regardless of their status or position; accepts responsibility for own actions; follows through on commitments.
- *Quality* – Demonstrates accuracy and thoroughness; looks for ways to improve and promote quality; applies feedback to improve performance; monitors own work to ensure quality.
- *Quantity* – Meets productivity standards; completes work in timely manner; strives to increase productivity.
- *Safety and Security* – Observes safety and security procedures; Determines appropriate action beyond guidelines; Reports potentially unsafe conditions; Uses equipment and materials properly.
- *Adaptability* – Adapts to changes in the work environment; Manages competing demands; Changes approach or method to best fit the situation; Able to deal with frequent change, delays, or unexpected events.
- *Attendance/Punctuality* – Is consistently at work and on time; Ensures work responsibilities are covered when absent; Arrives at meetings and appointments on time.
- *Dependability* – Follows instructions, responds to management direction; Takes responsibility for own actions; Keeps commitments; Commits to long hours of work when necessary to reach goals.; Completes tasks on time or notifies appropriate person with an alternate plan.
- *Initiative* – Volunteers readily; Undertakes self-development activities; Seeks increased responsibilities; Takes independent actions and calculated risks; Looks for and takes advantage of opportunities; Asks for and offers help when needed.
- *Innovation* – Displays original thinking and creativity; Meets challenges with resourcefulness; Generates suggestions for improving work; Develops innovative approaches and ideas; Presents ideas and information in a manner that gets others' attention.

SUPERVISORY RESPONSIBILITIES: This position has no supervisory responsibilities.

Education and/or Experience: Bachelor's degree (B. A.) from accredited college or university; or two to four years related experience and/or training; or equivalent combination of education and experience.

Language Skills: Ability to read, analyze, and interpret general business periodicals, professional journals, technical procedures, or governmental regulations. Ability to write proposals, business correspondence, and contracts. Ability to effectively present information and respond to questions from groups of managers, clients, customers, and the general public. Ability to read and interpret documents such as safety rules, operating and maintenance instructions, and procedure manuals. Ability to speak effectively before groups of customers or employees of organization.

Mathematical Skills: Ability to calculate figures and amounts such as discounts, interest, commissions, proportions, percentages, and volume.

Reasoning Ability: Ability to solve practical problems and deal with a variety of concrete variables in situations where only limited standardization exists. Ability to define problems, collect data, establish facts, and draw valid conclusions. Ability to interpret a variety of instructions furnished in written, oral, diagram, or schedule form. Must be able to present conclusions and/or research in reliable and clear manner.

Computer Skills: To perform this job successfully, an individual should have working knowledge of Internet software, Windows-based spreadsheet software, and Windows-based word processing software.

Certificates, Licenses, Registrations: Keep and maintain current valid driver's license and proof of insurance. Must have reliable personal transportation.

Other Qualifications: Workday is from 8 a.m. to 5 p.m., Monday through Friday, minus lunch. This may be modified according to individual departmental management.

Must be able to travel in-state without significant prior notification.

Physical Demands: The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.'

While performing the duties of this Job, the employee may be required to:

- Drive extensively.
- Spend long periods of time at computer and on phone.

Work Environment: The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this Job, the employee is frequently exposed to outside weather conditions. The employee is occasionally exposed to moving mechanical parts, fumes or airborne particles, and vibration. The noise level in the work environment is usually moderate.

« **Sales Assistant** (<https://huttonbroadcasting.com/jobs/sales-assistant/>).

Account Executive – Las Cruces (<https://huttonbroadcasting.com/jobs/account-executive-las-cruces/>). »

Hutton Video Productions
(<https://huttonbroadcasting.com/video-production/>)

Digital Marketing Agency
(<https://huttonbroadcasting.com/digital-marketing-agency/>)

Radio Advertising
(<https://huttonbroadcasting.com/radio-page/>)

Let Us Tell Your Story
(<https://huttonbroadcasting.com/schedule-free-consultation/>)

About
(<https://huttonbroadcasting.com/about/>)

Testimonials
(<https://huttonbroadcasting.com/testimonials-2/>)

Careers
(<https://huttonbroadcasting.com/careers/>)

Let Us Tell Your Story
(<https://huttonbroadcasting.com/schedule-free-consultation/>)

2502 Camino Entrada Suite
C
Santa Fe, NM 87505
505-471-1067 (tel:+1-505-471-1067)
sales@santafe.com
(mailto:sales@santafe.com)

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Job Details

Positions: 1

Earliest date to display this job order on the system: 02/22/2021

Last date this job order will be displayed on the system: 12/31/2021

Type of job: Regular

Full-Time or Part-Time: Full Time (30 Hours or More)

Remote Work / Work at Home: No

Anticipated job duration: Over 150 Days

Does this job fall within any of the following special categories:

Maximum number of applicants you would like to consider at this time: 25

[\[Edit Job Details \]](#)

[Job Filter Criteria](#)

Results View: [Summary](#) | [Detailed](#)

To sort on any column, click a column title.

#	Job Title	Employer Job Status (learn more)	On-line Status	System Status	Created	Inactive After	Actual Close Date	Views	Applicants	Action	Select
645875	Account Executive	Expired	offline	Expired	2/22/2021	12/31/2021 12:00:00 AM	01/01/2022	80	2	Copy Edit Delete Applicants Preview Template	<input type="checkbox"/>

javascript:void(0);

HUTTON BROADCASTING

LIST OF RECRUITMENT SOURCES USED TO FILL EACH VACANCY

(Form B)

Complete this worksheet after filling a full time vacancy. Use as many copies as are necessary. Include organizations requesting notice of vacancy. Include internal and website job posting.

Job Title for Vacancy: Account Executive Date Vacancy Filled: 20-1-2021

Job Number: 09102021 Location SANTA FE

Recruitment Source for Actual Hire: Referral

RECRUITMENT SOURCES UTILIZED FOR THIS VACANCY

Date Notified	Name and Address of Source	Contact Person/Phone & Fax Number
Runs All Year ongoing	ongoing All Six Stations	BRADFORD BROWN 505-471-1067
Runs All Year ongoing	WORKFORCE SOLUTIONS NM SF Emailed Resumes	Jobs.State.NM.US 5/2021
Received Resumes in 5/2021	Chamber Virtual Job Fair	SantafeChamber.com
9/10/2021	Referral Aet Trujillo	Aet@santafe.com

Place in the Job Vacancy Folder for this position.

HUTTON BROADCASTING, LLC
INTERVIEWEE/HIREE RECORD SHEET

Complete this worksheet for every applicant interviewed for any full time vacancy.
Attach a copy of application and resume.

Job Title of Vacancy: Account Executive
Job Number: 4012021 Location: Santa Fe / Las Cruces
Name of Interviewee/Hiree: [REDACTED]
Date(s) of Interview(s): 9/26/2021
Interviewed by: Scott Hutton
Recruitment Referral Source: Job Fair Virtual
Hired? YES [] NO [x]
If YES, Date of Hire: N/A
Form Prepared By: Lisa Clark Date: 10/1/2021

Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.
Keep in station's internal files to document compliance if required by the FCC.

Notes Would make a Great Start up Sales Person - Not enough Experience. Save Application
Good Attitude

Gmail

Compose

Mail

- Inbox 425
- Starred
- Snoozed
- Important
- Sent
- Drafts
- Compose
- Calendar
- Books
- Links
- Promotions 237
- Spam

Labels

- [Gmail]/Isaemoth
- Accounts Payable
- Accounts Receivable
- AGM
- Amazon Orders
- Art
- Ashleigh J.
- Attachments 21
- Job Applications 35
- Austin
- Brad
- AutoXchange Payments
- Case
- Carl T
- Cheryl F.
- Chris D
- Christo A
- Deposit Correspondence

TOMORROWI 2021 Business Expo & Career Resource Fair - FREE to Public - Register TODAY! Over 1,000 Jobs Available

Bridget Dixon bridget@sanfchamber.com via santafechamber@sanfchamber.com to me

Thu, May 20, 2021, 8:21 AM

Thursday, May 20th 2021 www.sfchamberexpo.com

EXPO 21

business & career resource fair

- Presentations
- Business Leads
- Workshops
- Networking

FREE TO THE PUBLIC
REGISTER AT SFCHAMBEREXPO.COM

The Santa Fe Chamber of Commerce is proud to present the largest **VIRTUAL** Business Expo and Career Resource Fair in northern New Mexico.

FOR SPONSORSHIP OPPORTUNITIES OR TO RESERVE A BOOTH CALL (505) 985-3279 OR VISIT WWW.SANTAFECHAMBER.COM

TITLE SPONSORS

HUTTON LOCAL ARTS
SANTA FE NEW MEXICAN

HUTTON BROADCASTING, LLC

INTERVIEWEE/HIREE RECORD SHEET

Complete this worksheet for every applicant interviewed for any full time vacancy.
Attach a copy of application and resume.

Job Title of Vacancy: Account Executive

Job Number: 09102021 Location: Santa Fe

Name of Interviewee/Hiree: [REDACTED]

Date(s) of Interview(s): 9/24/2021

Interviewed by: Scott Hutton

Recruitment Referral Source: Workforce Solutions

Hired? YES [] NO []

If YES, Date of Hire: N/A

Form Prepared By: Lisa Clark Date: 10/1/2021

Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.
Keep in station's internal files to document compliance if required by the FCC.

Notes GOOD CANDIDATE NOT SURE
Travel is something that would
work for them. Great Attitude
all the same. - Some Sales experience

Browser tabs: Hutton LLC Report, Hutton Broadcasting, Cdn Gateway, QuickBooks, New Mexico Workforce, New Tab

Address bar: <https://www.jobs.state.nm.us/secure/applicants/employer/apply.aspx?employerid=12345&jobid=645875>

Search engines: Google, New Mexico Workforce, VT Login, https://secure.usae..., Authorize.Net, https://advertising..., El Lookup, Brownrice Control..., RUN powered by A...

Navigation icons: Dashboard, Accessibility, Mail, Calendar, Profile, Home, Sign Out, Sign Out, Assistance, Search

New Mexico Workforce Connection
A proud partner of the American Job Center Network

[Job Filter Criteria](#)

Results View: [Summary](#) | [Detailed](#)

To sort on any column, click a column title.

#	Job Title	Employer Job Status (learn more)	On-line Status	System Status	Created	Inactive After	Actual Close Date	Views	Applicants	Action	Select
645875	Account Executive	Expired	offline	Expired	2/22/2021	12/31/2021 12:00:00 AM	01/01/2022	80	2	Copy Edit Delete Applicants Preview Template	<input type="checkbox"/>

Windows taskbar: Type here to search, 64% Sun, 12:00 PM 2/25/2021

[Mr. Hutton ECO Reports Jour...](#)
[Hutton Broadcasting - Cam...](#)
[Citrix Gateway](#)
[QuickBooks](#)
[New Mexico Workforce Co...](#)

<https://www.jobs.state.nm.gov/secure/jobs/orders/jobCriteria/m.asp?ex=1b9xccc5ay0eF0a103a1z1TWp8b#0310b0/11447>

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[New Mexico Workf...](#)
[VT Login](#)
[https://secure.usae...](#)
[Authorize.Net](#)
[https://advertising...](#)
[El Lookup](#)
[Browrice Control...](#)
[RUN powered by A...](#)

Job Details

Positions: 1
Earliest date to display this job order on the system: 02/22/2021
Last date this job order will be displayed on the system: 12/31/2021
Type of job: Regular
Full-Time or Part-Time: Full Time (30 Hours or More)
Remote Work / Work at Home: No
Anticipated job duration: Over 150 Days
Does this job fall within any of the following special categories:
Maximum number of applicants you would like to consider at this time: 25

[\[Edit Job Details \]](#)

64°F Sunny
12:06 PM 4/25/2024

HUTTON BROADCASTING, LLC

INTERVIEWEE/HIREE RECORD SHEET

Complete this worksheet for every applicant interviewed for any full time vacancy.
Attach a copy of application and resume.

Job Title of Vacancy: Account Executive

Job Number: 09102021 Location: SANTA FE

Name of Interviewee/Hire: [REDACTED]

Date(s) of Interview(s): 9-24-2021

Interviewed by: Scott Hutton

Recruitment Referral Source: RADIO

Hired? YES [] NO [X]

If YES, Date of Hire: N/A

Form Prepared By: Lisa Clark Date: 10-1-2021

Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.
Keep in station's internal files to document compliance if required by the FCC.

Notes Specializes in Art Galleries
well connected. Contact in Future
Hold ON to Resume

HUTTON BROADCASTING, LLC

INTERVIEWEE/HIREE RECORD SHEET

Complete this worksheet for every applicant interviewed for any full time vacancy.
Attach a copy of application and resume.

Job Title of Vacancy: Account Executive

Job Number: 09102021 Location: SANTA FE

Name of Interviewee/Hire: [REDACTED]

Date(s) of Interview(s): 9/24/2021

Interviewed by: Scott Hutton

Recruitment Referral Source: RADIO

Hired? YES [] NO [X]

If YES, Date of Hire: N/A

Form Prepared By: Lisa Clark Date: 10/1/2021

Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.
Keep in station's internal files to document compliance if required by the FCC.

Notes Wants on Air work - Referred to Chris D
be potential Board operator

HUTTON BROADCASTING, LLC

INTERVIEWEE/HIRE RECORD SHEET

Complete this worksheet for every applicant interviewed for any full time vacancy.
Attach a copy of application and resume.

Job Title of Vacancy: Account Executive

Job Number: 9102021 Location: SANTA FE

Name of Interviewee/Hire: [REDACTED]

Date(s) of Interview(s): 9/24/2021

Interviewed by: Scott Hutton

Recruitment Referral Source: Referral

Hired? YES NO

If YES, Date of Hire: 10/1/2021

Form Prepared By: Lisa Clark Date: 10/1/2021

Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.
Keep in station's internal files to document compliance if required by the FCC.

Notes Excellent Sales Experience
Coming over from Newspaper with Excellent
Account List - Hired

Confirmation

Hutton Broadcasting LLC
 2502 C Camino Entrada
 Santa Fe NM 87507
 505-471-1067

Contract # 27183
 Date Entered 02/12/2021
 Sales Person Brad Brown
 Agency % 0.00
 Billing Cycle Calendar
 Conflict 1 Promo
 Product AE Job (ongoing)
 Contract 02/17/2021 - 12/31/2021

HUTTON MEDIA

Station	Date Range	Time Range	Len	Schedule	Repeated	Comme	Rate	Qty	Total
1	KBAC-FM	02/17/2021-12/31/2021	05:00:00-23:59:59	00:30	2,2,2,2,2,2	All Weeks	0.00	636	0.00
2	KLBU-FM	02/17/2021-12/31/2021	05:00:00-23:59:59	00:30	2,2,2,2,2,2	All Weeks	0.00	632	0.00
3	KQBA-FM	02/17/2021-12/31/2021	05:00:00-23:59:59	00:30	2,2,2,2,2,2	All Weeks	0.00	633	0.00
4	KTRC-AM	02/17/2021-12/31/2021	05:00:00-23:59:59	00:30	2,2,2,2,2,2	All Weeks	0.00	636	0.00
5	KVSF-AM	02/17/2021-12/31/2021	05:00:00-23:59:59	00:30	2,2,2,2,2,2	All Weeks	0.00	634	0.00
6	KVSF-FM	02/17/2021-12/31/2021	05:00:00-23:59:59	00:30	2,2,2,2,2,2	All Weeks	0.00	636	0.00
Total									0.00

Projected Billing	Count	Gross	Net
February	2021	144	0.00
March	2021	369	0.00
April	2021	358	0.00
May	2021	369	0.00
June	2021	359	0.00
July	2021	372	0.00
August	2021	372	0.00
September	2021	360	0.00
October	2021	372	0.00
November	2021	360	0.00
December	2021	372	0.00
Total		3807	0.00

Hutton Broadcasting
 250 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149

Amount Paid

149-00004-0019	10/31/2021	1
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

149-00004-0019

10/31/2021

1

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB

Salesperson: Brown, Brad

DUPLICATE INVOICE

Date	Day	Length		Qty	Rate	Total
Copy: AE JOB						
Log Event: 5A-MIDNIGHT						
10/1/2021	Fri	:30	KLBU-FM 07:56:25 PM	1	\$0.00	\$0.00
10/2/2021	Sat	:30	KLBU-FM 09:52:48 PM	1	\$0.00	\$0.00
10/7/2021	Thu	:30	KLBU-FM 11:25:32 PM	1	\$0.00	\$0.00
10/8/2021	Fri	:30	KLBU-FM 08:52:52 PM	1	\$0.00	\$0.00
10/11/2021	Mon	:30	KLBU-FM 11:25:18 PM	1	\$0.00	\$0.00
10/14/2021	Thu	:30	KLBU-FM 08:54:50 PM	1	\$0.00	\$0.00
10/15/2021	Fri	:30	KLBU-FM 11:36:37 PM	1	\$0.00	\$0.00
10/17/2021	Sun	:30	KLBU-FM 08:35:14 PM	1	\$0.00	\$0.00
10/19/2021	Tue	:30	KLBU-FM 05:17:07 AM	1	\$0.00	\$0.00
10/20/2021	Wed	:30	KLBU-FM 05:35:54 AM 07:36:48 PM	2	\$0.00	\$0.00
10/22/2021	Fri	:30	KLBU-FM 05:31:00 AM 10:30:30 PM	2	\$0.00	\$0.00
10/23/2021	Sat	:30	KLBU-FM 05:50:40 AM	1	\$0.00	\$0.00
10/24/2021	Sun	:30	KLBU-FM 11:19:33 PM	1	\$0.00	\$0.00
10/25/2021	Mon	:30	KLBU-FM 08:33:30 PM	1	\$0.00	\$0.00
10/26/2021	Tue	:30	KLBU-FM 05:36:31 AM	1	\$0.00	\$0.00
10/28/2021	Thu	:30	KLBU-FM 07:32:06 PM	1	\$0.00	\$0.00
10/30/2021	Sat	:30	KLBU-FM 09:43:54 PM	1	\$0.00	\$0.00
10/31/2021	Sun	:30	KLBU-FM 08:34:12 PM	1	\$0.00	\$0.00
Log Event: 6A-7P						
10/1/2021	Fri	:30	KLBU-FM 10:33:51 AM	1	\$0.00	\$0.00
10/2/2021	Sat	:30	KLBU-FM 08:38:17 AM	1	\$0.00	\$0.00
10/3/2021	Sun	:30	KLBU-FM 07:49:09 AM 02:36:13 PM	2	\$0.00	\$0.00
10/4/2021	Mon	:30	KLBU-FM 12:38:27 PM 02:31:47 PM	2	\$0.00	\$0.00
10/5/2021	Tue	:30	KLBU-FM 01:54:46 PM 04:17:13 PM	2	\$0.00	\$0.00
10/5/2021	Wed	:30	KLBU-FM 02:19:01 PM 05:51:08 PM	2	\$0.00	\$0.00
10/7/2021	Thu	:30	KLBU-FM 06:31:23 AM	1	\$0.00	\$0.00
10/8/2021	Fri	:30	KLBU-FM 10:55:17 AM	1	\$0.00	\$0.00
10/9/2021	Sat	:30	KLBU-FM 04:33:29 AM 06:37:36 PM	2	\$0.00	\$0.00
10/10/2021	Sun	:30	KLBU-FM 03:31:28 PM	1	\$0.00	\$0.00
10/11/2021	Mon	:30	KLBU-FM 01:51:54 PM	1	\$0.00	\$0.00
10/12/2021	Tue	:30	KLBU-FM 11:37:49 AM 12:39:32 PM	2	\$0.00	\$0.00
10/13/2021	Wed	:30	KLBU-FM 02:18:03 PM	1	\$0.00	\$0.00
10/14/2021	Thu	:30	KLBU-FM 12:50:00 PM	1	\$0.00	\$0.00
10/15/2021	Fri	:30	KLBU-FM 11:36:07 AM 05:39:09 PM	2	\$0.00	\$0.00
10/16/2021	Sat	:30	KLBU-FM 09:38:24 AM 06:37:37 PM	2	\$0.00	\$0.00
10/17/2021	Sun	:30	KLBU-FM 12:52:39 PM	1	\$0.00	\$0.00

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149

Amount Paid

149-00004-0019	10/31/2021	2
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

149-00004-0019

10/31/2021

2

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB

Salesperson: Brown, Brad

DUPLICATE INVOICE

Date	Day	Length	Copy: AE JOB	Cont..	Qty	Rate	Total
10/18/2021	Mon	:30	KLBU-FM	03:30:25 PM 05:46:09 PM	2	\$0.00	\$0.00
10/19/2021	Tue	:30	KLBU-FM	04:55:50 PM	1	\$0.00	\$0.00
10/21/2021	Thu	:30	KLBU-FM	05:29:23 PM	1	\$0.00	\$0.00
10/23/2021	Sat	:30	KLBU-FM	02:33:15 PM	1	\$0.00	\$0.00
10/24/2021	Sun	:30	KLBU-FM	02:30:51 PM	1	\$0.00	\$0.00
10/25/2021	Mon	:30	KLBU-FM	08:52:59 AM	1	\$0.00	\$0.00
10/26/2021	Tue	:30	KLBU-FM	02:18:01 PM	1	\$0.00	\$0.00
10/27/2021	Wed	:30	KLBU-FM	03:41:18 PM	1	\$0.00	\$0.00
10/28/2021	Thu	:30	KLBU-FM	06:16:38 PM	1	\$0.00	\$0.00
10/29/2021	Fri	:30	KLBU-FM	11:57:42 AM 02:17:33 PM 04:44:45 PM	3	\$0.00	\$0.00
10/30/2021	Sat	:30	KLBU-FM	02:52:42 PM	1	\$0.00	\$0.00
10/31/2021	Sun	:30	KLBU-FM	06:51:58 PM	1	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	60	Total	\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149

Amount Paid

149-00004-0018	10/31/2021	1
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

149-00004-0018

O 10/31/2021

1

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB

Salesperson: Brown, Brad

DUPLICATE INVOICE

Date	Day	Length		Qty	Rate	Total
Copy: AE JOB						
10/14/2021	Thu	:30	KBAC-FM 12:08:42 AM	1	\$0.00	\$0.00
10/29/2021	Fri	:30	KBAC-FM 04:10:13 AM	1	\$0.00	\$0.00
Log Event: 5A-MIDNIGHT						
10/4/2021	Mon	:30	KBAC-FM 09:33:18 PM	1	\$0.00	\$0.00
10/6/2021	Wed	:30	KBAC-FM 08:37:26 PM	1	\$0.00	\$0.00
10/7/2021	Thu	:30	KBAC-FM 11:39:39 PM	1	\$0.00	\$0.00
10/8/2021	Fri	:30	KBAC-FM 11:22:56 PM	1	\$0.00	\$0.00
10/11/2021	Mon	:30	KBAC-FM 08:32:28 PM 11:26:18 PM	2	\$0.00	\$0.00
10/12/2021	Tue	:30	KBAC-FM 08:42:11 PM 10:14:34 PM	2	\$0.00	\$0.00
10/13/2021	Wed	:30	KBAC-FM 09:11:16 PM 11:47:04 PM	2	\$0.00	\$0.00
10/15/2021	Fri	:30	KBAC-FM 10:41:12 PM 11:26:09 PM	2	\$0.00	\$0.00
10/16/2021	Sat	:30	KBAC-FM 08:26:14 PM	1	\$0.00	\$0.00
10/17/2021	Sun	:30	KBAC-FM 09:10:08 PM 10:12:10 PM	2	\$0.00	\$0.00
10/18/2021	Mon	:30	KBAC-FM 10:39:22 PM	1	\$0.00	\$0.00
10/19/2021	Tue	:30	KBAC-FM 09:44:20 PM	1	\$0.00	\$0.00
10/20/2021	Wed	:30	KBAC-FM 10:25:08 PM 11:26:51 PM	2	\$0.00	\$0.00
10/22/2021	Fri	:30	KBAC-FM 07:12:00 PM 11:12:00 PM	2	\$0.00	\$0.00
10/23/2021	Mon	:30	KBAC-FM 11:39:15 PM	1	\$0.00	\$0.00
10/23/2021	Tue	:30	KBAC-FM 11:10:14 PM	1	\$0.00	\$0.00
10/27/2021	Wed	:30	KBAC-FM 10:25:52 PM	1	\$0.00	\$0.00
10/28/2021	Thu	:30	KBAC-FM 11:25:44 PM	1	\$0.00	\$0.00
10/31/2021	Sun	:30	KBAC-FM 07:14:57 PM 08:23:08 PM	2	\$0.00	\$0.00
Log Event: 6A-7P						
10/1/2021	Fri	:30	KBAC-FM 11:22:30 AM 05:26:57 PM	2	\$0.00	\$0.00
10/2/2021	Sat	:30	KBAC-FM 08:05:08 AM 02:38:13 PM	2	\$0.00	\$0.00
10/3/2021	Sun	:30	KBAC-FM 07:22:30 AM 05:08:37 PM	2	\$0.00	\$0.00
10/4/2021	Mon	:30	KBAC-FM 04:08:20 PM	1	\$0.00	\$0.00
10/5/2021	Tue	:30	KBAC-FM 03:34:12 PM 05:26:46 PM	2	\$0.00	\$0.00
10/6/2021	Wed	:30	KBAC-FM 02:24:57 PM	1	\$0.00	\$0.00
10/7/2021	Thu	:30	KBAC-FM 08:40:56 AM	1	\$0.00	\$0.00
10/8/2021	Fri	:30	KBAC-FM 11:26:19 AM	1	\$0.00	\$0.00
10/9/2021	Sat	:30	KBAC-FM 01:39:23 PM 05:08:35 PM	2	\$0.00	\$0.00
10/10/2021	Sun	:30	KBAC-FM 03:26:40 PM	1	\$0.00	\$0.00
10/14/2021	Thu	:30	KBAC-FM 03:15:12 PM	1	\$0.00	\$0.00
10/16/2021	Sat	:30	KBAC-FM 05:42:32 PM	1	\$0.00	\$0.00
10/18/2021	Mon	:30	KBAC-FM 02:40:03 PM	1	\$0.00	\$0.00
10/19/2021	Tue	:30	KBAC-FM 06:22:27 PM	1	\$0.00	\$0.00

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149

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DETACH AND RETURN WITH PAYMENT

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O 10/31/2021

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Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB

Salesperson: Brown, Brad

DUPLICATE INVOICE

Date	Day	Length	Copy: AE JOB	Cont...	Qty	Rate	Total
10/21/2021	Thu	:30	KBAC-FM	01:08:41 PM 03:27:01 PM	2	\$0.00	\$0.00
10/23/2021	Sat	:30	KBAC-FM	02:08:46 PM 05:41:33 PM	2	\$0.00	\$0.00
10/24/2021	Sun	:30	KBAC-FM	03:11:46 PM 03:41:10 PM	2	\$0.00	\$0.00
10/25/2021	Mon	:30	KBAC-FM	03:36:47 PM	1	\$0.00	\$0.00
10/26/2021	Tue	:30	KBAC-FM	06:40:10 PM	1	\$0.00	\$0.00
10/27/2021	Wed	:30	KBAC-FM	05:12:11 PM	1	\$0.00	\$0.00
10/29/2021	Fri	:30	KBAC-FM	01:27:48 PM	1	\$0.00	\$0.00
10/30/2021	Sat	:30	KBAC-FM	04:11:31 PM 04:39:59 PM	2	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	60	Total	\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149

Amount Paid

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Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

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9/30/2021

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Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB

Salesperson: Brown, Brad

Date	Day	Length		Qty	Rate	Total
Copy: AE JOB						
9/7/2021	Tue	:30	KVSF-FM 11:46:53 AM 05:31:35 PM	2	\$0.00	\$0.00
9/14/2021	Tue	:30	KVSF-FM 03:48:15 PM 11:31:49 PM	2	\$0.00	\$0.00
9/21/2021	Tue	:30	KVSF-FM 02:18:44 PM 04:18:46 PM	2	\$0.00	\$0.00
9/22/2021	Wed	:30	KVSF-FM 02:22:12 PM	1	\$0.00	\$0.00
9/23/2021	Thu	:30	KVSF-FM 02:14:48 PM	1	\$0.00	\$0.00
9/24/2021	Fri	:30	KVSF-FM 04:21:41 PM	1	\$0.00	\$0.00
9/25/2021	Sat	:30	KVSF-FM 11:29:49 AM	1	\$0.00	\$0.00
9/26/2021	Sun	:30	KVSF-FM 05:51:09 PM	1	\$0.00	\$0.00
9/27/2021	Mon	:30	KVSF-FM 04:22:52 PM	1	\$0.00	\$0.00
9/28/2021	Tue	:30	KVSF-FM 06:35:47 AM 06:26:32 PM	2	\$0.00	\$0.00
Log Event: 5A-MIDNIGHT						
9/5/2021	Sun	:30	KVSF-FM 08:45:10 PM	1	\$0.00	\$0.00
9/5/2021	Mon	:30	KVSF-FM 09:28:32 PM 10:31:35 PM	2	\$0.00	\$0.00
9/3/2021	Wed	:30	KVSF-FM 10:40:45 PM	1	\$0.00	\$0.00
9/13/2021	Mon	:30	KVSF-FM 10:40:18 PM	1	\$0.00	\$0.00
9/17/2021	Fri	:30	KVSF-FM 09:10:00 PM	1	\$0.00	\$0.00
9/19/2021	Sun	:30	KVSF-FM 09:32:10 PM	1	\$0.00	\$0.00
9/23/2021	Thu	:30	KVSF-FM 04:15:23 PM	1	\$0.00	\$0.00
9/23/2021	Sun	:30	KVSF-FM 09:28:24 PM	1	\$0.00	\$0.00
Log Event: 6A-7P						
9/1/2021	Wed	:30	KVSF-FM 03:13:19 PM 06:46:36 PM	2	\$0.00	\$0.00
9/2/2021	Thu	:30	KVSF-FM 08:46:43 AM	1	\$0.00	\$0.00
9/3/2021	Fri	:30	KVSF-FM 11:42:46 AM 03:46:01 PM	2	\$0.00	\$0.00
9/4/2021	Sat	:30	KVSF-FM 11:47:00 AM 01:34:13 PM	2	\$0.00	\$0.00
9/5/2021	Sun	:30	KVSF-FM 05:38:48 PM	1	\$0.00	\$0.00
9/8/2021	Wed	:30	KVSF-FM 06:40:30 PM	1	\$0.00	\$0.00
9/9/2021	Thu	:30	KVSF-FM 03:19:58 PM 05:38:25 PM	2	\$0.00	\$0.00
9/10/2021	Fri	:30	KVSF-FM 09:32:13 AM 02:21:50 PM	2	\$0.00	\$0.00
9/11/2021	Sat	:30	KVSF-FM 09:36:13 AM 05:27:20 PM	2	\$0.00	\$0.00
9/12/2021	Sun	:30	KVSF-FM 11:43:15 AM 01:38:30 PM	2	\$0.00	\$0.00
9/14/2021	Mon	:30	KVSF-FM 02:45:17 PM	1	\$0.00	\$0.00
9/15/2021	Wed	:30	KVSF-FM 01:37:50 PM 02:49:38 PM	2	\$0.00	\$0.00
9/16/2021	Thu	:30	KVSF-FM 11:33:12 AM 06:28:48 PM	2	\$0.00	\$0.00
9/17/2021	Fri	:30	KVSF-FM 12:10:30 PM	1	\$0.00	\$0.00
9/18/2021	Sat	:30	KVSF-FM 11:28:37 AM 12:19:29 PM	2	\$0.00	\$0.00
9/19/2021	Sun	:30	KVSF-FM 05:53:24 PM	1	\$0.00	\$0.00
9/23/2021	Mon	:30	KVSF-FM 02:24:32 PM 04:19:57 PM	2	\$0.00	\$0.00
9/24/2021	Fri	:30	KVSF-FM 02:23:31 PM	1	\$0.00	\$0.00
9/25/2021	Sat	:30	KVSF-FM 12:15:47 PM	1	\$0.00	\$0.00
9/27/2021	Mon	:30	KVSF-FM 02:11:23 PM	1	\$0.00	\$0.00

Hutton Broadcasting
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 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149

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9/30/2021

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Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB

Salesperson: Brown, Brad

Date	Day	Length	Copy: AE JOB	Cont...	Qty	Rate	Total
9/29/2021	Wed	:30	KVSF-FM	11:34:20 AM	1	\$0.00	\$0.00
9/30/2021	Thu	:30	KVSF-FM	10:36:20 AM	1	\$0.00	\$0.00
Log Event: El Gato Latino							
9/22/2021	Wed	:30	KVSF-FM	04:18:56 PM	1	\$0.00	\$0.00
9/29/2021	Wed	:30	KVSF-FM	09:25:16 PM	1	\$0.00	\$0.00
Log Event: Kitty Cat Lounge							
9/2/2021	Thu	:30	KVSF-FM	10:29:07 PM	1	\$0.00	\$0.00
9/30/2021	Thu	:30	KVSF-FM	10:35:40 PM	1	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	60	Total	\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149

Amount Paid

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Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB

Salesperson: Brown, Brad

DUPLICATE INVOICE

Date	Day	Length		Qty	Rate	Total
Copy: AE JOB						
9/17/2021	Fri	:30	KVSF-AM 12:12:00 AM	1	\$0.00	\$0.00
9/21/2021	Tue	:30	KVSF-AM 12:56:20 PM	1	\$0.00	\$0.00
9/22/2021	Wed	:30	KVSF-AM 12:56:18 PM	1	\$0.00	\$0.00
9/23/2021	Thu	:30	KVSF-AM 12:56:19 PM	1	\$0.00	\$0.00
9/24/2021	Fri	:30	KVSF-AM 12:56:18 PM	1	\$0.00	\$0.00
9/27/2021	Mon	:30	KVSF-AM 12:56:18 PM	1	\$0.00	\$0.00
9/28/2021	Tue	:30	KVSF-AM 02:45:57 AM	1	\$0.00	\$0.00
9/30/2021	Thu	:30	KVSF-AM 12:16:50 AM	1	\$0.00	\$0.00
Log Event: 5A-MIDNIGHT						
9/3/2021	Fri	:30	KVSF-AM 11:13:40 PM	1	\$0.00	\$0.00
9/4/2021	Sat	:30	KVSF-AM 06:31:22 PM	1	\$0.00	\$0.00
9/5/2021	Sun	:30	KVSF-AM 08:57:32 PM 11:27:30 PM	2	\$0.00	\$0.00
9/9/2021	Mon	:30	KVSF-AM 08:14:12 PM	1	\$0.00	\$0.00
9/10/2021	Fri	:30	KVSF-AM 10:45:53 PM	1	\$0.00	\$0.00
9/12/2021	Sun	:30	KVSF-AM 10:58:19 PM	1	\$0.00	\$0.00
9/14/2021	Tue	:30	KVSF-AM 08:57:49 PM	1	\$0.00	\$0.00
9/17/2021	Fri	:30	KVSF-AM 11:58:20 PM	1	\$0.00	\$0.00
9/21/2021	Tue	:30	KVSF-AM 03:45:05 PM	1	\$0.00	\$0.00
9/22/2021	Wed	:30	KVSF-AM 03:43:51 PM	1	\$0.00	\$0.00
9/23/2021	Wed	:30	KVSF-AM 10:17:12 PM	1	\$0.00	\$0.00
Log Event: 6A-7P						
9/1/2021	Wed	:30	KVSF-AM 07:45:21 AM 04:28:20 PM	2	\$0.00	\$0.00
9/2/2021	Thu	:30	KVSF-AM 09:30:27 AM 01:55:47 PM	2	\$0.00	\$0.00
9/3/2021	Fri	:30	KVSF-AM 11:42:52 AM	1	\$0.00	\$0.00
9/4/2021	Sat	:30	KVSF-AM 04:15:44 PM	1	\$0.00	\$0.00
9/6/2021	Mon	:30	KVSF-AM 11:59:59 AM	1	\$0.00	\$0.00
9/7/2021	Tue	:30	KVSF-AM 10:44:45 AM 06:57:19 PM	2	\$0.00	\$0.00
9/8/2021	Wed	:30	KVSF-AM 10:55:40 AM 01:55:50 PM	2	\$0.00	\$0.00
9/9/2021	Thu	:30	KVSF-AM 03:44:52 PM 07:09:50 PM	2	\$0.00	\$0.00
9/10/2021	Fri	:30	KVSF-AM 01:24:18 PM	1	\$0.00	\$0.00
9/11/2021	Sat	:30	KVSF-AM 06:27:30 AM 03:27:30 PM	2	\$0.00	\$0.00
9/12/2021	Sun	:30	KVSF-AM 06:30:26 PM	1	\$0.00	\$0.00
9/13/2021	Mon	:30	KVSF-AM 12:42:48 PM 03:57:17 PM	2	\$0.00	\$0.00
9/15/2021	Tue	:30	KVSF-AM 02:44:35 PM	1	\$0.00	\$0.00
9/16/2021	Wed	:30	KVSF-AM 01:42:09 PM 06:43:46 PM	2	\$0.00	\$0.00
9/18/2021	Thu	:30	KVSF-AM 01:55:20 PM 05:28:14 PM	2	\$0.00	\$0.00
9/19/2021	Sat	:30	KVSF-AM 06:13:43 PM 06:43:03 PM	2	\$0.00	\$0.00

Hutton Broadcasting
 250 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

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Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB

Salesperson: Brown, Brad

DUPLICATE INVOICE

Date	Day	Length		Qty	Rate	Total
Copy: AE JOB Cont..						
9/19/2021	Sun	:30	KVSF-AM 07:48:31 AM 03:58:19 PM	2	\$0.00	\$0.00
9/20/2021	Mon	:30	KVSF-AM 12:56:18 PM 03:44:26 PM	2	\$0.00	\$0.00
9/23/2021	Thu	:30	KVSF-AM 03:43:15 PM	1	\$0.00	\$0.00
9/24/2021	Fri	:30	KVSF-AM 03:44:58 PM	1	\$0.00	\$0.00
9/27/2021	Mon	:30	KVSF-AM 03:44:31 PM	1	\$0.00	\$0.00
9/28/2021	Tue	:30	KVSF-AM 12:57:48 PM	1	\$0.00	\$0.00
9/29/2021	Wed	:30	KVSF-AM 02:46:38 PM	1	\$0.00	\$0.00
9/30/2021	Thu	:30	KVSF-AM 03:13:50 PM	1	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	56	Total	\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149

Amount Paid

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Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB

Salesperson: Brown, Brad

DUPLICATE INVOICE

Date	Day	Length	Copy: AE JOB	Qty	Rate	Total
Log Event: 5A-MIDNIGHT						
9/7/2021	Tue	:30	KTRC-AM 05:04:17 AM	1	\$0.00	\$0.00
9/9/2021	Thu	:30	KTRC-AM 05:04:48 AM	1	\$0.00	\$0.00
9/30/2021	Thu	:30	KTRC-AM 05:30:30 AM	1	\$0.00	\$0.00
Log Event: 6A-7P						
9/9/2021	Thu	:30	KTRC-AM 06:43:23 AM	1	\$0.00	\$0.00
9/20/2021	Mon	:30	KTRC-AM 06:30:30 AM	1	\$0.00	\$0.00
9/27/2021	Mon	:30	KTRC-AM 06:30:29 AM	1	\$0.00	\$0.00
9/28/2021	Tue	:30	KTRC-AM 06:30:00 AM	1	\$0.00	\$0.00
Log Event: AMERICA'S FIRST NEWS						
9/2/2021	Thu	:30	KTRC-AM 04:23:19 AM	1	\$0.00	\$0.00
9/6/2021	Mon	:30	KTRC-AM 04:58:51 AM	1	\$0.00	\$0.00
9/14/2021	Tue	:30	KTRC-AM 04:55:30 AM	1	\$0.00	\$0.00
9/21/2021	Tue	:30	KTRC-AM 10:18:35 PM	1	\$0.00	\$0.00
9/22/2021	Wed	:30	KTRC-AM 06:30:30 AM	1	\$0.00	\$0.00
Log Event: COAST TO COAST 1 HR						
9/3/2021	Mon	:30	KTRC-AM 11:04:29 PM	1	\$0.00	\$0.00
9/8/2021	Wed	:30	KTRC-AM 11:57:50 PM	1	\$0.00	\$0.00
9/11/2021	Sat	:30	KTRC-AM 11:03:59 PM	1	\$0.00	\$0.00
9/18/2021	Sat	:30	KTRC-AM 11:58:19 PM	1	\$0.00	\$0.00
9/28/2021	Tue	:30	KTRC-AM 11:57:49 PM	1	\$0.00	\$0.00
Log Event: COAST TO COAST 4 HOU						
9/3/2021	Fri	:30	KTRC-AM 01:30:28 AM	1	\$0.00	\$0.00
9/15/2021	Wed	:30	KTRC-AM 01:30:00 AM	1	\$0.00	\$0.00
9/16/2021	Thu	:30	KTRC-AM 01:57:49 AM	1	\$0.00	\$0.00
9/23/2021	Thu	:30	KTRC-AM 06:30:28 AM	1	\$0.00	\$0.00
Log Event: INTO TOMORROW						
9/11/2021	Sat	:30	KTRC-AM 06:58:21 AM	1	\$0.00	\$0.00
Log Event: KIM KOMANDO						
9/13/2021	Sun	:30	KTRC-AM 06:31:35 AM	1	\$0.00	\$0.00
Log Event: LEO LAPORTE						
9/4/2021	Sat	:30	KTRC-AM 09:58:49 PM	1	\$0.00	\$0.00
9/11/2021	Sat	:30	KTRC-AM 10:45:30 PM	1	\$0.00	\$0.00
9/12/2021	Sun	:30	KTRC-AM 05:05:14 PM	1	\$0.00	\$0.00
9/23/2021	Sun	:30	KTRC-AM 06:31:37 AM	1	\$0.00	\$0.00
Log Event: MOTLEY FOOL						
9/5/2021	Sun	:30	KTRC-AM 09:31:26 AM	1	\$0.00	\$0.00
9/12/2021	Sun	:30	KTRC-AM 09:51:55 AM	1	\$0.00	\$0.00

Hutton Broadcasting
 250 Camino Entrada Ste C
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Hutton Media

Advertiser ID: 149

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Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB

Salesperson: Brown, Brad

DUPLICATE INVOICE

Date	Day	Length	Copy: AE JOB Cont...	Qty	Rate	Total
Log Event: RANDI RHODES						
9/22/2021	Wed	:30	KTRC-AM 10:20:35 PM	1	\$0.00	\$0.00
9/27/2021	Mon	:30	KTRC-AM 10:18:23 PM	1	\$0.00	\$0.00
Log Event: RICK UNGER						
9/10/2021	Fri	:30	KTRC-AM 05:04:49 PM	1	\$0.00	\$0.00
9/16/2021	Thu	:30	KTRC-AM 04:57:55 PM	1	\$0.00	\$0.00
9/17/2021	Fri	:30	KTRC-AM 04:58:50 PM	1	\$0.00	\$0.00
9/24/2021	Fri	:30	KTRC-AM 06:30:30 AM	1	\$0.00	\$0.00
Log Event: STEPHANIE MILLER						
9/1/2021	Wed	:30	KTRC-AM 07:30:51 AM 07:58:50 AM	2	\$0.00	\$0.00
9/5/2021	Sun	:30	KTRC-AM 09:30:49 PM	1	\$0.00	\$0.00
9/10/2021	Fri	:30	KTRC-AM 08:30:19 AM	1	\$0.00	\$0.00
9/14/2021	Tue	:30	KTRC-AM 07:25:47 AM	1	\$0.00	\$0.00
9/17/2021	Fri	:30	KTRC-AM 09:30:30 AM	1	\$0.00	\$0.00
9/19/2021	Sun	:30	KTRC-AM 08:30:51 PM	1	\$0.00	\$0.00
9/21/2021	Tue	:30	KTRC-AM 06:30:30 AM	1	\$0.00	\$0.00
9/23/2021	Sun	:30	KTRC-AM 08:30:51 PM	1	\$0.00	\$0.00
9/23/2021	Wed	:30	KTRC-AM 07:29:50 AM	1	\$0.00	\$0.00
Log Event: THOM HARTMANN						
9/2/2021	Thu	:30	KTRC-AM 11:04:17 AM	1	\$0.00	\$0.00
9/3/2021	Fri	:30	KTRC-AM 08:30:05 PM	1	\$0.00	\$0.00
9/4/2021	Sat	:30	KTRC-AM 06:47:38 PM	1	\$0.00	\$0.00
9/7/2021	Tue	:30	KTRC-AM 09:47:30 PM	1	\$0.00	\$0.00
9/3/2021	Wed	:30	KTRC-AM 10:58:50 PM	1	\$0.00	\$0.00
9/13/2021	Mon	:30	KTRC-AM 09:21:05 PM 10:20:05 PM	2	\$0.00	\$0.00
9/15/2021	Wed	:30	KTRC-AM 08:47:34 PM	1	\$0.00	\$0.00
9/20/2021	Mon	:30	KTRC-AM 10:20:34 PM	1	\$0.00	\$0.00
9/23/2021	Thu	:30	KTRC-AM 10:20:34 PM	1	\$0.00	\$0.00
9/24/2021	Fri	:30	KTRC-AM 10:18:42 PM	1	\$0.00	\$0.00
9/25/2021	Sat	:30	KTRC-AM 06:58:21 AM 11:58:18 PM	2	\$0.00	\$0.00
9/29/2021	Wed	:30	KTRC-AM 08:20:05 PM	1	\$0.00	\$0.00
9/30/2021	Thu	:30	KTRC-AM 09:29:59 PM	1	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	60	Total	\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2507 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149

Amount Paid

149-00004-0014	9/30/2021	1
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

149-00004-0014

9/30/2021

1

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB

Salesperson: Brown, Brad

DUPLICATE INVOICE

Date	Day	Length		Qty	Rate	Total
Copy: AE JOB						
9/19/2021	Sun	:30	KQBA-FM 12:19:00 AM 04:18:03 AM	2	\$0.00	\$0.00
9/21/2021	Tue	:30	KQBA-FM 07:19:54 AM	1	\$0.00	\$0.00
9/22/2021	Wed	:30	KQBA-FM 07:18:04 AM	1	\$0.00	\$0.00
9/23/2021	Thu	:30	KQBA-FM 07:18:04 AM	1	\$0.00	\$0.00
9/24/2021	Fri	:30	KQBA-FM 07:21:07 AM	1	\$0.00	\$0.00
9/25/2021	Sat	:30	KQBA-FM 11:37:38 AM	1	\$0.00	\$0.00
9/26/2021	Sun	:30	KQBA-FM 12:21:03 AM	1	\$0.00	\$0.00
9/27/2021	Mon	:30	KQBA-FM 07:19:06 AM	1	\$0.00	\$0.00
Log Event: 5A-MIDNIGHT						
9/1/2021	Wed	:30	KQBA-FM 05:37:19 AM 10:40:50 PM	2	\$0.00	\$0.00
9/4/2021	Sat	:30	KQBA-FM 05:53:18 AM	1	\$0.00	\$0.00
9/5/2021	Sun	:30	KQBA-FM 11:32:02 PM	1	\$0.00	\$0.00
9/6/2021	Mon	:30	KQBA-FM 07:20:55 PM	1	\$0.00	\$0.00
9/7/2021	Tue	:30	KQBA-FM 09:37:23 PM	1	\$0.00	\$0.00
9/9/2021	Thu	:30	KQBA-FM 07:23:00 PM	1	\$0.00	\$0.00
9/14/2021	Tue	:30	KQBA-FM 10:20:43 PM 11:16:07 PM	2	\$0.00	\$0.00
9/17/2021	Fri	:30	KQBA-FM 07:48:30 PM 09:48:00 PM	2	\$0.00	\$0.00
9/20/2021	Mon	:30	KQBA-FM 10:15:35 PM	1	\$0.00	\$0.00
9/23/2021	Thu	:30	KQBA-FM 10:14:01 PM	1	\$0.00	\$0.00
9/25/2021	Sun	:30	KQBA-FM 04:19:27 AM	1	\$0.00	\$0.00
9/23/2021	Wed	:30	KQBA-FM 09:51:32 PM 10:20:21 PM	2	\$0.00	\$0.00
9/30/2021	Thu	:30	KQBA-FM 05:34:06 AM 08:25:33 PM	2	\$0.00	\$0.00
Log Event: 6A-7P						
9/2/2021	Thu	:30	KQBA-FM 05:29:49 PM 06:18:25 PM	2	\$0.00	\$0.00
9/3/2021	Fri	:30	KQBA-FM 11:49:34 AM 04:18:08 PM	2	\$0.00	\$0.00
9/4/2021	Sat	:30	KQBA-FM 02:23:27 PM	1	\$0.00	\$0.00
9/5/2021	Sun	:30	KQBA-FM 08:50:30 AM	1	\$0.00	\$0.00
9/6/2021	Mon	:30	KQBA-FM 08:19:05 AM	1	\$0.00	\$0.00
9/7/2021	Tue	:30	KQBA-FM 10:30:16 AM	1	\$0.00	\$0.00
9/9/2021	Wed	:30	KQBA-FM 03:43:30 PM 05:52:00 PM	2	\$0.00	\$0.00
9/9/2021	Thu	:30	KQBA-FM 10:26:35 AM	1	\$0.00	\$0.00
9/10/2021	Fri	:30	KQBA-FM 11:30:26 AM 12:32:57 PM	2	\$0.00	\$0.00
9/11/2021	Sat	:30	KQBA-FM 04:34:38 PM 05:33:02 PM	2	\$0.00	\$0.00
9/12/2021	Sun	:30	KQBA-FM 03:46:00 PM	1	\$0.00	\$0.00
9/13/2021	Mon	:30	KQBA-FM 07:17:12 AM 02:54:45 PM	2	\$0.00	\$0.00
9/14/2021	Tue	:30	KQBA-FM 12:47:03 PM	1	\$0.00	\$0.00
9/15/2021	Wed	:30	KQBA-FM 04:50:01 PM 05:34:51 PM	2	\$0.00	\$0.00

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149

Amount Paid

149-00004-0014	9/30/2021	2
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

149-00004-0014

O 9/30/2021

2

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: AE JOB

Salesperson: Brown, Brad

DUPLICATE INVOICE

Date	Day	Length	Copy: AE JOB	Cont...	Qty	Rate	Total
9/16/2021	Thu	:30	KQBA-FM	10:28:51 AM 02:30:46 PM	2	\$0.00	\$0.00
9/18/2021	Sat	:30	KQBA-FM	11:36:06 AM 06:50:17 PM	2	\$0.00	\$0.00
9/20/2021	Mon	:30	KQBA-FM	07:17:30 AM	1	\$0.00	\$0.00
9/21/2021	Tue	:30	KQBA-FM	10:20:35 PM	1	\$0.00	\$0.00
9/22/2021	Wed	:30	KQBA-FM	10:20:01 PM	1	\$0.00	\$0.00
9/24/2021	Fri	:30	KQBA-FM	10:16:48 PM	1	\$0.00	\$0.00
9/25/2021	Sat	:30	KQBA-FM	06:54:58 PM	1	\$0.00	\$0.00
9/27/2021	Mon	:30	KQBA-FM	10:15:14 PM	1	\$0.00	\$0.00
9/28/2021	Tue	:30	KQBA-FM	05:16:33 PM 06:16:48 PM	2	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	60	Total	\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Order #: 149-00004
 Description: AE JOB
 Date Entered: 6/28/2021
 P.O.#:
 Salesperson: Brown, Brad
 Invoice Frequency: Billed at end of Cal Month (Invoice will NOT be printed)

Hutton Media

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1 7/1/2021	12/31/2021	KBAC-FM	Midnight to Midnight	CUSTOM	:30	368	0.00	0.00	Y	Y	Y	Y	Y	Y	Y
7/1/2021	7/4/2021					8	0.00	0.00	0	0	0	2	2	2	2
7/5/2021	7/11/2021					14	0.00	0.00	2	2	2	2	2	2	2
7/12/2021	7/18/2021					14	0.00	0.00	2	2	2	2	2	2	2
7/19/2021	7/25/2021					14	0.00	0.00	2	2	2	2	2	2	2
7/26/2021	8/1/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/2/2021	8/8/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/9/2021	8/15/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/16/2021	8/22/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/23/2021	8/29/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/30/2021	9/5/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/6/2021	9/12/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/13/2021	9/19/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/20/2021	9/26/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/27/2021	10/3/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/4/2021	10/10/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/11/2021	10/17/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/18/2021	10/24/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/25/2021	10/31/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/1/2021	11/7/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/8/2021	11/14/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/15/2021	11/21/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/22/2021	11/28/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/29/2021	12/5/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/6/2021	12/12/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/13/2021	12/19/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/20/2021	12/26/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/27/2021	12/31/2021					10	0.00	0.00	2	2	2	2	2	0	0
2 7/1/2021	12/31/2021	KLBU-FM	Midnight to Midnight	CUSTOM	:30	368	0.00	0.00	Y	Y	Y	Y	Y	Y	Y
7/1/2021	7/4/2021					8	0.00	0.00	0	0	0	2	2	2	2
7/5/2021	7/11/2021					14	0.00	0.00	2	2	2	2	2	2	2
7/12/2021	7/18/2021					14	0.00	0.00	2	2	2	2	2	2	2
7/19/2021	7/25/2021					14	0.00	0.00	2	2	2	2	2	2	2
7/26/2021	8/1/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/2/2021	8/8/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/9/2021	8/15/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/16/2021	8/22/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/23/2021	8/29/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/30/2021	9/5/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/6/2021	9/12/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/13/2021	9/19/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/20/2021	9/26/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/27/2021	10/3/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/4/2021	10/10/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/11/2021	10/17/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/18/2021	10/24/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/25/2021	10/31/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/1/2021	11/7/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/8/2021	11/14/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/15/2021	11/21/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/22/2021	11/28/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/29/2021	12/5/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/6/2021	12/12/2021					14	0.00	0.00	2	2	2	2	2	2	2

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
12/13/2021	12/19/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/20/2021	12/26/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/27/2021	12/31/2021					10	0.00	0.00	2	2	2	2	2	0	0
3	7/1/2021	12/31/2021	KQBA-FM	Midnight to Midnight	CUSTOM	:30	368	0.00	0.00	Y	Y	Y	Y	Y	Y
	7/1/2021	7/4/2021				8	0.00	0.00	0	0	0	2	2	2	2
	7/5/2021	7/11/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/12/2021	7/18/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/19/2021	7/25/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/26/2021	8/1/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/2/2021	8/8/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/9/2021	8/15/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/16/2021	8/22/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/23/2021	8/29/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/30/2021	9/5/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/6/2021	9/12/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/13/2021	9/19/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/20/2021	9/26/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/27/2021	10/3/2021				14	0.00	0.00	2	2	2	2	2	2	2
	10/4/2021	10/10/2021				14	0.00	0.00	2	2	2	2	2	2	2
	10/11/2021	10/17/2021				14	0.00	0.00	2	2	2	2	2	2	2
	10/18/2021	10/24/2021				14	0.00	0.00	2	2	2	2	2	2	2
	10/25/2021	10/31/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/1/2021	11/7/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/8/2021	11/14/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/15/2021	11/21/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/22/2021	11/28/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/29/2021	12/5/2021				14	0.00	0.00	2	2	2	2	2	2	2
	12/6/2021	12/12/2021				14	0.00	0.00	2	2	2	2	2	2	2
	12/13/2021	12/19/2021				14	0.00	0.00	2	2	2	2	2	2	2
	12/20/2021	12/26/2021				14	0.00	0.00	2	2	2	2	2	2	2
	12/27/2021	12/31/2021				10	0.00	0.00	2	2	2	2	2	0	0
4	7/1/2021	12/31/2021	KTRC-AM	Midnight to Midnight	CUSTOM	:30	368	0.00	0.00	Y	Y	Y	Y	Y	Y
	7/1/2021	7/4/2021				8	0.00	0.00	0	0	0	2	2	2	2
	7/5/2021	7/11/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/12/2021	7/18/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/19/2021	7/25/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/26/2021	8/1/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/2/2021	8/8/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/9/2021	8/15/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/16/2021	8/22/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/23/2021	8/29/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/30/2021	9/5/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/6/2021	9/12/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/13/2021	9/19/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/20/2021	9/26/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/27/2021	10/3/2021				14	0.00	0.00	2	2	2	2	2	2	2
	10/4/2021	10/10/2021				14	0.00	0.00	2	2	2	2	2	2	2
	10/11/2021	10/17/2021				14	0.00	0.00	2	2	2	2	2	2	2
	10/18/2021	10/24/2021				14	0.00	0.00	2	2	2	2	2	2	2
	10/25/2021	10/31/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/1/2021	11/7/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/8/2021	11/14/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/15/2021	11/21/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/22/2021	11/28/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/29/2021	12/5/2021				14	0.00	0.00	2	2	2	2	2	2	2
	12/6/2021	12/12/2021				14	0.00	0.00	2	2	2	2	2	2	2
	12/13/2021	12/19/2021				14	0.00	0.00	2	2	2	2	2	2	2
	12/20/2021	12/26/2021				14	0.00	0.00	2	2	2	2	2	2	2
	12/27/2021	12/31/2021				10	0.00	0.00	2	2	2	2	2	0	0
5	7/1/2021	12/31/2021	KVSF-AM	Midnight to Midnight	CUSTOM	:30	368	0.00	0.00	Y	Y	Y	Y	Y	Y
	7/1/2021	7/4/2021				8	0.00	0.00	0	0	0	2	2	2	2
	7/5/2021	7/11/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/12/2021	7/18/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/19/2021	7/25/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/26/2021	8/1/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/2/2021	8/8/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/9/2021	8/15/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/16/2021	8/22/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/23/2021	8/29/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/30/2021	9/5/2021				14	0.00	0.00	2	2	2	2	2	2	2

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
9/6/2021	9/12/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/13/2021	9/19/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/20/2021	9/26/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/27/2021	10/3/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/4/2021	10/10/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/11/2021	10/17/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/18/2021	10/24/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/25/2021	10/31/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/1/2021	11/7/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/8/2021	11/14/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/15/2021	11/21/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/22/2021	11/28/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/29/2021	12/5/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/6/2021	12/12/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/13/2021	12/19/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/20/2021	12/26/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/27/2021	12/31/2021					10	0.00	0.00	2	2	2	2	2	0	0
6 7/1/2021	12/31/2021	KVSF-FM	Midnight to Midnight	CUSTOM	:30	368	0.00	0.00	Y	Y	Y	Y	Y	Y	Y
7/1/2021	7/4/2021					8	0.00	0.00	0	0	0	2	2	2	2
7/5/2021	7/11/2021					14	0.00	0.00	2	2	2	2	2	2	2
7/12/2021	7/18/2021					14	0.00	0.00	2	2	2	2	2	2	2
7/19/2021	7/25/2021					14	0.00	0.00	2	2	2	2	2	2	2
7/26/2021	8/1/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/2/2021	8/8/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/9/2021	8/15/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/16/2021	8/22/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/23/2021	8/29/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/30/2021	9/5/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/6/2021	9/12/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/13/2021	9/19/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/20/2021	9/26/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/27/2021	10/3/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/4/2021	10/10/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/11/2021	10/17/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/18/2021	10/24/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/25/2021	10/31/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/1/2021	11/7/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/8/2021	11/14/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/15/2021	11/21/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/22/2021	11/28/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/29/2021	12/5/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/6/2021	12/12/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/13/2021	12/19/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/20/2021	12/26/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/27/2021	12/31/2021					10	0.00	0.00	2	2	2	2	2	0	0

Station Totals:

Station	Spot Count	Net Billing
KBA-C-FM	368	\$0.00
KLE U-FM	368	\$0.00
KQBA-FM	368	\$0.00
KTRC-AM	368	\$0.00
KVSF-AM	368	\$0.00
KVSF-FM	368	\$0.00

Order Start Date: 7/1/2021

Order End Date: 12/31/2021 Spots: 2208

Total Charges: \$0.00

Projected Calendar Month Billing Totals for Hutton Media / 149-00004 :

	Spot Count	Net Billing
July 2021	372	\$0.00
August 2021	372	\$0.00
September 2021	360	\$0.00
October 2021	372	\$0.00
November 2021	360	\$0.00
December 2021	372	\$0.00
Total:	2208	\$0.00

Copied & Accepted for Hutton Broadcasting By:

Accepted for Hutton Media By:

Please Sign and Return One Copy



Lisa Clark <lisa@santafe.com>

Account Executive Position

2 messages

Tue, Sep 7, 2021 at 4:32 PM

[REDACTED]
To: "lisa@santafe.com" <lisa@santafe.com>, "jobs@santafe.com" <jobs@santafe.com>

Lisa,

My name is [REDACTED], I recently met Daniel and Scott in Las Cruces. I noticed you have a position open and wanted to send you my resume for consideration.

Please also take a look at my [LinkedIn](#). I am confident my skillset would be of value in this position.



 SW [redacted] +Resume 7.23.pdf
254K

Lisa Clark <lisa@santafe.com>
To: Art Trujillo <art@santafe.com>

Thu, Sep 9, 2021 at 4:43 PM

Lisa Clark

Business Manager/Air Talent
Hutton Broadcasting
2502 Camino Entrada Suite C
Santa Fe, NM 87507
o (505) 471 - 1067
c (505) 310 - 8013
lisa@santafe.com

"I must do something" always solves more problems than "Something must be done." ~Author Unknown



Did you know you can view, download and pay your invoices from Hutton Broadcasting, LLC. online?

Email Lisa@santafe.com for details!

[Quoted text hidden]

 SW [redacted] +Resume 7.23.pdf
254K

NEW Hire paperwork

----- Forwarded message -----

From: Lisa Clark <lisa@santafe.com>

Date: Tue, Oct 12, 2021 at 8:25 AM

Subject: Re: [REDACTED] W4 and Bank Account Information

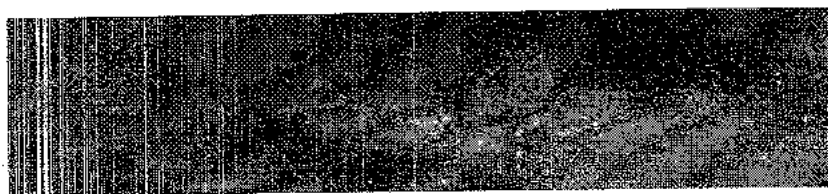
To: [REDACTED] <christopher@santafe.com>

I need a W4 can you send it to me?

Lisa Clark

Business Manager/Air Talent
Hutton Broadcasting
2512 Camino Entrada Suite C
Santa Fe, NM 87507
o (505) 471 - 1067
c (505) 310 - 8013
lisa@santafe.com

"I must do something" always solves more problems than "Something must be



Did you know you can view, download and pay your invoices from Hutton Broadcasting, LLC. online?

Email lisa@santafe.com for details!

On Fri, Oct 8, 2021 at 3:49 PM [REDACTED] <christopher@santafe.com> wrote:

Hi Lisa . . . I am confirming that you have received

- Bank Account Information for Payroll
- I-9

On Thu, Oct 7, 2021 at 12:56 PM [REDACTED] <christopher@santafe.com> wrote:

Hi Lisa . . . please the attached docs:

- Bank Account Information for Payroll
- I-9

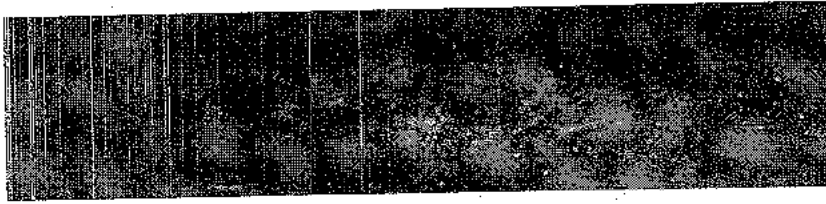
Thank you.

[REDACTED]
Senior Account Executive

Hutton Broadcasting
2502 Camino Entrada Suite C
Santa Fe, NM 87507

Christopher@SantaFe.com

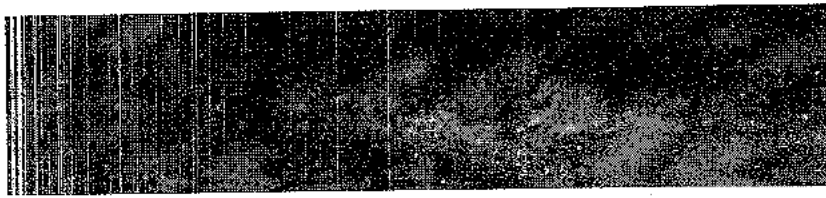
Ask me today about our exciting new platforms Hutton Digital Display and Santa Fe Television!



Senior Account Executive
Hutton Broadcasting
2502 Camino Entrada Suite C
Santa Fe, NM 87507

Christopher@SantaFe.com

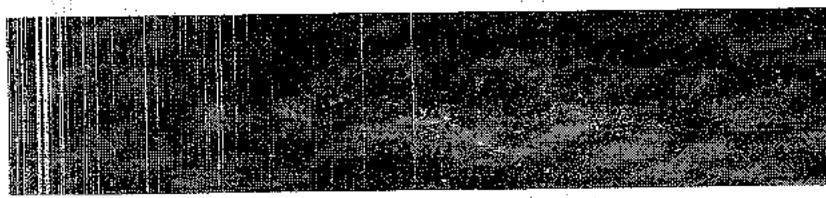
Ask me today about our exciting new platforms Hutton Digital Display and Santa Fe Television!



Senior Account Executive
Hutton Broadcasting
2502 Camino Entrada Suite C
Santa Fe, NM 87507

Christopher@SantaFe.com

Ask me today about our exciting new platforms Hutton Digital Display and Santa Fe Television!



Account Executive

Hutton Broadcasting is looking for a dynamic account executive for our fun and fast-paced media group! Our ideal candidate will be able to handle multiple administrative tasks, work with many different personalities, and manage conflicting priorities. If you like interacting with customers, enjoy dotting the I's and crossing the T's, this could be the job for you! Hutton Broadcasting does not discriminate on the basis of race, color, national origin, gender, or sexual orientation.

Hutton Broadcasting, LLC is an equal opportunity employer. Hutton Broadcasting does not discriminate on the basis of race, color, national origin, gender or sexual orientation. Our staff is composed of people of all genders, races, and members of the GLBT community.

To apply, send your resume and cover letter to jobs@santafe.com.

Job Title: Account Executive
Department: Sales
Reports To: Vice-president of sales
FLSA Status: Exempt
Prepared By: Human Resources
Prepared Date: 02/11/2021

SUMMARY: Develops, sells and maintains business accounts for multiple radio stations and multi-media platforms by performing the following:

ESSENTIAL DUTIES AND RESPONSIBILITIES include the following. This is a multi-tasking position with many interruptions, requiring organization, dependability, focus and client confidentiality. Other duties may be assigned.

« [Sales Assistant](#)
[Account Executive - Las Cruces](#) »

Job Title: Account Executive
Department: Sales
Reports To: DOS
FLSA Status: Exempt
Prepared By: Human Resources
Prepared Date: 5/24/07

SUMMARY: Develops, sells and maintains business accounts for multiple radio stations by performing the following:

ESSENTIAL DUTIES AND RESPONSIBILITIES: include the following. This is a multi-tasking position with many interruptions, requiring organization, dependability, focus and client confidentiality. Other duties may be assigned.

Makes daily calls on client prospects and established clients and presents outlines of various programs or commercial announcements; persuades customers to purchase radio time by presenting appropriate information that will draw customers to their businesses; develops new business accounts; makes daily cold calls; writes and presents professional proposals, including researching and collecting data; services accounts including writing up and renewing contracts (correctly and completely filled out, signed by manager(s) and client) and production orders; writes copy; attending client remotes (assisting in set-up and break-down when necessary); picks up/drops off materials from and to clients; collects account balances from clients on a regular monthly basis; communicates regularly with management regarding projections, collections, daily activities and responsibilities; plans for further advertising ideas and needs and coordinates with Promotions Department for promotional needs; coordinates with Traffic Department on account changes and updates, including cancellations and address and copy changes. Submit daily sales activity report and call list; attends weekly sales meetings. Maintains company confidentiality.

To perform the job successfully, an individual should demonstrate the following competencies:

- *Analytical* - Collects and researches data; uses intuition and experience to complement data.
- *Design* - Generates creative solutions; demonstrates attention to detail.
- *Problem Solving* - Identifies and resolves problems in a timely manner; develops alternative solutions; works well in group problem solving situations.
- *Technical Skills* - Assesses own strengths and weaknesses; pursues training and development opportunities; shares expertise with others.
- *Customer Service* - Manages difficult or emotional client situations in a professional and courteous manner; responds promptly to customer needs; responds to requests for service and assistance; meets commitments.
- *Interpersonal Skills* - Focuses on solving conflict, not blaming; maintains confidentiality; Listens to others without interrupting; Keeps emotions under control; Remains open to others' ideas and tries new things.
- *Oral Communication* - Speaks clearly and persuasively in positive or negative situations; listens and gets clarification; responds well to questions; demonstrates group presentation skills; participates in meetings.
- *Written Communication* - Writes clearly and informatively; edits work for spelling and grammar; varies writing style to meet client needs; presents numerical data effectively.
- *Teamwork* - Contributes to building a positive team spirit; able to build morale and group commitments to goals and objectives.
- *Business Acumen* - Understands business implications of decisions; displays orientation to profitability; demonstrates knowledge of market and competition.

- *Cost Consciousness* - Works within approved budget; contributes to profits and revenue.
- *Diversity* - Shows respect and sensitivity for cultural differences; promotes a harassment-free environment.
- *Ethics* - Treats people with respect; inspires the trust of others; Works ethically and with integrity.
- *Organizational Support* - Follows policies and procedures; completes administrative tasks correctly, completely and on time.
- *Strategic Thinking* - Develops strategies to achieve organizational goals; adapts strategy to changing conditions.
- *Judgment* - Exhibits sound and accurate judgment; supports and explains reasoning for decisions; includes appropriate people in decision-making process; makes timely decisions.
- *Motivation* - Sets and achieves challenging goals; demonstrates persistence and overcomes obstacles; contributes to motivating co-workers.
- *Planning/Organizing* - Prioritizes and plans work activities; uses time efficiently.
- *Professionalism* - Approaches others in a tactful manner; reacts well under pressure; treats others with respect and consideration regardless of their status or position; accepts responsibility for own actions; follows through on commitments.
- *Quality* - Demonstrates accuracy and thoroughness; looks for ways to improve and promote quality; applies feedback to improve performance; monitors own work to ensure quality.
- *Quantity* - Meets productivity standards; completes work in timely manner; strives to increase productivity.
- *Safety and Security* - Observes safety and security procedures; Determines appropriate action beyond guidelines; Reports potentially unsafe conditions ; Uses equipment and materials properly.
- *Adaptability* - Adapts to changes in the work environment; Manages competing demands; Changes approach or method to best fit the situation; Able to deal with frequent change, delays, or unexpected events.
- *Attendance/Punctuality* - Is consistently at work and on time; Ensures work responsibilities are covered when absent; Arrives at meetings and appointments on time.
- *Dependability* - Follows instructions, responds to management direction; Takes responsibility for own actions; Keeps commitments; Commits to long hours of work when necessary to reach goals.; Completes tasks on time or notifies appropriate person with an alternate plan.
- *Initiative* - Volunteers readily; Undertakes self-development activities; Seeks increased responsibilities; Takes independent actions and calculated risks; Looks for and takes advantage of opportunities; Asks for and offers help when needed.
- *Innovation* - Displays original thinking and creativity; Meets challenges with resourcefulness; Generates suggestions for improving work; Develops innovative approaches and ideas; Presents ideas and information in a manner that gets others' attention.

SUPERVISORY RESPONSIBILITIES: This position has no supervisory responsibilities.

Education and/or Experience :

Bachelor's degree (B. A.) from accredited college or university; or two to four years related experience and/or training; or equivalent combination of education and experience.

Language Skills :

Ability to read, analyze, and interpret general business periodicals, professional journals, technical procedures, or governmental regulations. Ability to write proposals, business correspondence, and contracts. Ability to effectively present information and respond to questions from groups of managers, clients, customers, and the general public. Ability to read and interpret documents such as safety rules, operating and maintenance instructions, and procedure manuals. Ability to speak effectively before groups of customers or employees of organization.

Mathematical Skills :

Ability to calculate figures and amounts such as discounts, interest, commissions, proportions, percentages, and volume.

Reasoning Ability :

Ability to solve practical problems and deal with a variety of concrete variables in situations where only limited standardization exists. Ability to define problems, collect data, establish facts, and draw valid conclusions. Ability to interpret a variety of instructions furnished in written, oral, diagram, or schedule form. Must be able to present conclusions and/or research in reliable and clear manner.

Computer Skills :

To perform this job successfully, an individual should have working knowledge of Internet software; Windows-based Spreadsheet software and Windows-based Word Processing software.

Certificates, Licenses, Registrations : Keep and maintain current valid driver's license and proof of insurance. Must have reliable personal transportation.

Other Qualifications: Work day is from 8am to 5pm, Monday through Friday, minus lunch. This may be modified according to individual departmental management. Must be able to travel in-state without significant prior notification.

Physical Demands: The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.'

While performing the duties of this Job, the employee may be required to:

- Drive extensively.
- Spend long periods of time at computer and on phone.

Work Environment: The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this Job, the employee is frequently exposed to outside weather conditions. The employee is occasionally exposed to moving mechanical parts; fumes or airborne particles and vibration. The noise level in the work environment is usually moderate.

Annual EEO Public File Report
Hutton Broadcasting LLC
Covering the period from June 1, 2022 - May 1, 2023
Stations Comprising Station Employment Unit:
KBAC-FM / KVSF-FM / KQBA-FM / KLBU-FM / KTRC-AM / KVSF-AM/

Vacancy Information

FT VACANCY JOB TITLE	JOB #	Recruitment Sources Used	Recruitment Source of Hire	Total # Interviewed	DATE EMPLOYED	STATUS
Account Executive	721 2022	1/14/24/39/49	Referral	5	8/1/ 2022	Ongoing Recruitment

Radio Announcements

1) ALL OWNED STATION

Contact

Lisa Clark

Address

2502-C Camino Entrada
Santa Fe, NM 87507

Method of Contact

Self Post

jobs@huttonbroadcasting.com

Internet Site:

2) All About Country

None

www.allaboutcountry.com

Self Post

3) Country Air Check

None

www.countryaircheck.com

Self Post

4) InsideRadio.Com

Gene Mckay

www.insideradio.com

800-640-8552

adds@insideradio.com

5) Monster.Com

None

WWW.Monster.com

Self Post

7) Radio On Line

Ron Chase

www.radio-online.com

806-352-7503

ext. 3

8) Workforce Solutions

Lisa Clark

www.jobs.state.nm.us

Self Post

www.jobs.state.nm.us

9) ALL ACCESS

Lisa Clark

www.allaccess.com

Self Post

43) CRAIGS LIST

Lisa Clark

www.craigslist.com/santafe

Self Post

44) CONNETOR LOCAL

Lisa Clark

station websites

Self Post

23) Society of Broadcast Engineers

Scott Jones

www.sbe.org

317-846-9120

24) Huttonbroadcasting.com

Lisa Clark

www.huttonbroadcasting.com

Self Post

lisa@santafe.com

47) Facebook (santafe.com)

48) Bestradiojobs.com

Lisa Clark

www.bestradiojobs.com

Self Post

lisa@santafe.com

Newspapers:

10) ABQ JOURNAL

Mary Ortiz

7777 Jefferson NE
Albuquerque, NM 87109
328 Galisteo

505-823-3368

rep66@abqpubco.com

11) JOURNAL NORTH

Luella Gallegos

santa fe, nm 87501
202 E. Marcy St

505-881-8888

lgallegos@abqpubco.com

12) SF NEW MEXICAN

HEATHER

Santa Fe, NM 87501
132 E. Marcy

505-986-3000

clasad@SFNewMexican.Com

13) SF REPORTER

Chris

Santa Fe, nm 87501

505-988-554

Chris@santafereporter.com

Postings:

14) Internal Posting/Santa Fe

Lisa Clark

2502-C Camino Estrada
Santa Fe, NM 87507

Self Post

R:505-471-1067/F:471-3441

Community Services:

15) Santa Fe Hispano Chamber of Commerce

David/Hilda

505-473-1885 (fax)

hilda@santafehispanicchamber.com

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
7/4/2022	7/10/2022					14	0.00	0.00	2	2	2	2	2	2	2
7/11/2022	7/17/2022					14	0.00	0.00	2	2	2	2	2	2	2
7/18/2022	7/24/2022					14	0.00	0.00	2	2	2	2	2	2	2
7/25/2022	7/31/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/1/2022	8/7/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/8/2022	8/14/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/15/2022	8/21/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/22/2022	8/28/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/29/2022	9/4/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/5/2022	9/11/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/12/2022	9/18/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/19/2022	9/25/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/26/2022	10/2/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/3/2022	10/9/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/10/2022	10/16/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/17/2022	10/23/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/24/2022	10/30/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/31/2022	11/6/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/7/2022	11/13/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/14/2022	11/20/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/21/2022	11/27/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/28/2022	12/4/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/5/2022	12/11/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/12/2022	12/18/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/19/2022	12/25/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/26/2022	1/1/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/2/2023	1/8/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/9/2023	1/15/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/16/2023	1/22/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/23/2023	1/29/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/30/2023	2/5/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/6/2023	2/12/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/13/2023	2/19/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/20/2023	2/26/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/27/2023	3/5/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/6/2023	3/12/2023					7	0.00	0.00	1	1	1	1	1	1	1
3/13/2023	3/19/2023					7	0.00	0.00	1	1	1	1	1	1	1
3/20/2023	3/26/2023					7	0.00	0.00	1	1	1	1	1	1	1
3/27/2023	4/2/2023					7	0.00	0.00	1	1	1	1	1	1	1
4/3/2023	4/9/2023					7	0.00	0.00	1	1	1	1	1	1	1
4/10/2023	4/16/2023					7	0.00	0.00	1	1	1	1	1	1	1
4/17/2023	4/23/2023					7	0.00	0.00	1	1	1	1	1	1	1
4/24/2023	4/30/2023					7	0.00	0.00	1	1	1	1	1	1	1
5/1/2023	5/7/2023					7	0.00	0.00	1	1	1	1	1	1	1
5/8/2023	5/14/2023					7	0.00	0.00	1	1	1	1	1	1	1
5/15/2023	5/21/2023					7	0.00	0.00	1	1	1	1	1	1	1
5/22/2023	5/28/2023					7	0.00	0.00	1	1	1	1	1	1	1
5/29/2023	6/4/2023					7	0.00	0.00	1	1	1	1	1	1	1
6/5/2023	6/11/2023					7	0.00	0.00	1	1	1	1	1	1	1
6/12/2023	6/18/2023					7	0.00	0.00	1	1	1	1	1	1	1
6/19/2023	6/25/2023					7	0.00	0.00	1	1	1	1	1	1	1
6/26/2023	7/2/2023					7	0.00	0.00	1	1	1	1	1	1	1
7/3/2023	7/9/2023					7	0.00	0.00	1	1	1	1	1	1	1
7/10/2023	7/16/2023					7	0.00	0.00	1	1	1	1	1	1	1
7/17/2023	7/23/2023					7	0.00	0.00	1	1	1	1	1	1	1
7/24/2023	7/30/2023					7	0.00	0.00	1	1	1	1	1	1	1
7/31/2023	8/6/2023					7	0.00	0.00	1	1	1	1	1	1	1
8/7/2023	8/13/2023					7	0.00	0.00	1	1	1	1	1	1	1
8/14/2023	8/20/2023					7	0.00	0.00	1	1	1	1	1	1	1
8/21/2023	8/27/2023					7	0.00	0.00	1	1	1	1	1	1	1
8/28/2023	9/3/2023					7	0.00	0.00	1	1	1	1	1	1	1
9/4/2023	9/10/2023					7	0.00	0.00	1	1	1	1	1	1	1
9/11/2023	9/17/2023					7	0.00	0.00	1	1	1	1	1	1	1
9/18/2023	9/24/2023					7	0.00	0.00	1	1	1	1	1	1	1
9/25/2023	10/1/2023					7	0.00	0.00	1	1	1	1	1	1	1
10/2/2023	10/8/2023					7	0.00	0.00	1	1	1	1	1	1	1
10/9/2023	10/15/2023					7	0.00	0.00	1	1	1	1	1	1	1
10/16/2023	10/22/2023					7	0.00	0.00	1	1	1	1	1	1	1
10/23/2023	10/29/2023					7	0.00	0.00	1	1	1	1	1	1	1
10/30/2023	11/5/2023					7	0.00	0.00	1	1	1	1	1	1	1
11/6/2023	11/12/2023					7	0.00	0.00	1	1	1	1	1	1	1
11/13/2023	11/19/2023					7	0.00	0.00	1	1	1	1	1	1	1

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
11/20/2023	11/26/2023					7	0.00	0.00	1	1	1	1	1	1	1
11/27/2023	12/3/2023					7	0.00	0.00	1	1	1	1	1	1	1
12/4/2023	12/10/2023					7	0.00	0.00	1	1	1	1	1	1	1
12/11/2023	12/17/2023					7	0.00	0.00	1	1	1	1	1	1	1
12/18/2023	12/24/2023					6	0.00	0.00	1	1	1	1	1	1	0
12/25/2023	12/31/2023					6	0.00	0.00	0	1	1	1	1	1	1
2	7/1/2021	12/31/2023	KLBU-FM	Midnight to Midnight	CUSTOM	1:00	1828	0.00	0.00	Y	Y	Y	Y	Y	Y
	7/1/2021	7/4/2021				8	0.00	0.00	0	0	0	2	2	2	2
	7/5/2021	7/11/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/12/2021	7/18/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/19/2021	7/25/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/26/2021	8/1/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/2/2021	8/8/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/9/2021	8/15/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/16/2021	8/22/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/23/2021	8/29/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/30/2021	9/5/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/6/2021	9/12/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/13/2021	9/19/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/20/2021	9/26/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/27/2021	10/3/2021				14	0.00	0.00	2	2	2	2	2	2	2
	10/4/2021	10/10/2021				14	0.00	0.00	2	2	2	2	2	2	2
	10/11/2021	10/17/2021				14	0.00	0.00	2	2	2	2	2	2	2
	10/18/2021	10/24/2021				14	0.00	0.00	2	2	2	2	2	2	2
	10/25/2021	10/31/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/1/2021	11/7/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/8/2021	11/14/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/15/2021	11/21/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/22/2021	11/28/2021				14	0.00	0.00	2	2	2	2	2	2	2
	11/29/2021	12/5/2021				14	0.00	0.00	2	2	2	2	2	2	2
	12/6/2021	12/12/2021				14	0.00	0.00	2	2	2	2	2	2	2
	12/13/2021	12/19/2021				14	0.00	0.00	2	2	2	2	2	2	2
	12/20/2021	12/26/2021				14	0.00	0.00	2	2	2	2	2	2	2
	12/27/2021	1/2/2022				14	0.00	0.00	2	2	2	2	2	2	2
	1/3/2022	1/9/2022				14	0.00	0.00	2	2	2	2	2	2	2
	1/10/2022	1/16/2022				14	0.00	0.00	2	2	2	2	2	2	2
	1/17/2022	1/23/2022				14	0.00	0.00	2	2	2	2	2	2	2
	1/24/2022	1/30/2022				14	0.00	0.00	2	2	2	2	2	2	2
	1/31/2022	2/6/2022				14	0.00	0.00	2	2	2	2	2	2	2
	2/7/2022	2/13/2022				14	0.00	0.00	2	2	2	2	2	2	2
	2/14/2022	2/20/2022				14	0.00	0.00	2	2	2	2	2	2	2
	2/21/2022	2/27/2022				14	0.00	0.00	2	2	2	2	2	2	2
	2/28/2022	3/6/2022				14	0.00	0.00	2	2	2	2	2	2	2
	3/7/2022	3/13/2022				14	0.00	0.00	2	2	2	2	2	2	2
	3/14/2022	3/20/2022				14	0.00	0.00	2	2	2	2	2	2	2
	3/21/2022	3/27/2022				14	0.00	0.00	2	2	2	2	2	2	2
	3/28/2022	4/3/2022				14	0.00	0.00	2	2	2	2	2	2	2
	4/4/2022	4/10/2022				14	0.00	0.00	2	2	2	2	2	2	2
	4/11/2022	4/17/2022				14	0.00	0.00	2	2	2	2	2	2	2
	4/18/2022	4/24/2022				14	0.00	0.00	2	2	2	2	2	2	2
	4/25/2022	5/1/2022				14	0.00	0.00	2	2	2	2	2	2	2
	5/2/2022	5/8/2022				14	0.00	0.00	2	2	2	2	2	2	2
	5/9/2022	5/15/2022				14	0.00	0.00	2	2	2	2	2	2	2
	5/16/2022	5/22/2022				14	0.00	0.00	2	2	2	2	2	2	2
	5/23/2022	5/29/2022				14	0.00	0.00	2	2	2	2	2	2	2
	5/30/2022	6/5/2022				14	0.00	0.00	2	2	2	2	2	2	2
	6/6/2022	6/12/2022				14	0.00	0.00	2	2	2	2	2	2	2
	6/13/2022	6/19/2022				14	0.00	0.00	2	2	2	2	2	2	2
	6/20/2022	6/26/2022				14	0.00	0.00	2	2	2	2	2	2	2
	6/27/2022	7/3/2022				14	0.00	0.00	2	2	2	2	2	2	2
	7/4/2022	7/10/2022				14	0.00	0.00	2	2	2	2	2	2	2
	7/11/2022	7/17/2022				14	0.00	0.00	2	2	2	2	2	2	2
	7/18/2022	7/24/2022				14	0.00	0.00	2	2	2	2	2	2	2
	7/25/2022	7/31/2022				14	0.00	0.00	2	2	2	2	2	2	2
	8/1/2022	8/7/2022				14	0.00	0.00	2	2	2	2	2	2	2
	8/8/2022	8/14/2022				14	0.00	0.00	2	2	2	2	2	2	2
	8/15/2022	8/21/2022				14	0.00	0.00	2	2	2	2	2	2	2
	8/22/2022	8/28/2022				14	0.00	0.00	2	2	2	2	2	2	2
	8/29/2022	9/4/2022				14	0.00	0.00	2	2	2	2	2	2	2
	9/5/2022	9/11/2022				14	0.00	0.00	2	2	2	2	2	2	2
	9/12/2022	9/18/2022				14	0.00	0.00	2	2	2	2	2	2	2

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
9/19/2022	9/25/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/26/2022	10/2/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/3/2022	10/9/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/10/2022	10/16/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/17/2022	10/23/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/24/2022	10/30/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/31/2022	11/6/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/7/2022	11/13/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/14/2022	11/20/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/21/2022	11/27/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/28/2022	12/4/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/5/2022	12/11/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/12/2022	12/18/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/19/2022	12/25/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/26/2022	1/1/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/2/2023	1/8/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/9/2023	1/15/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/16/2023	1/22/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/23/2023	1/29/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/30/2023	2/5/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/6/2023	2/12/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/13/2023	2/19/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/20/2023	2/26/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/27/2023	3/5/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/6/2023	3/12/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/13/2023	3/19/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/20/2023	3/26/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/27/2023	4/2/2023					14	0.00	0.00	2	2	2	2	2	2	2
4/3/2023	4/9/2023					14	0.00	0.00	2	2	2	2	2	2	2
4/10/2023	4/16/2023					14	0.00	0.00	2	2	2	2	2	2	2
4/17/2023	4/23/2023					14	0.00	0.00	2	2	2	2	2	2	2
4/24/2023	4/30/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/1/2023	5/7/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/8/2023	5/14/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/15/2023	5/21/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/22/2023	5/28/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/29/2023	6/4/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/5/2023	6/11/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/12/2023	6/18/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/19/2023	6/25/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/26/2023	7/2/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/3/2023	7/9/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/10/2023	7/16/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/17/2023	7/23/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/24/2023	7/30/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/31/2023	8/6/2023					14	0.00	0.00	2	2	2	2	2	2	2
8/7/2023	8/13/2023					14	0.00	0.00	2	2	2	2	2	2	2
8/14/2023	8/20/2023					14	0.00	0.00	2	2	2	2	2	2	2
8/21/2023	8/27/2023					14	0.00	0.00	2	2	2	2	2	2	2
8/28/2023	9/3/2023					14	0.00	0.00	2	2	2	2	2	2	2
9/4/2023	9/10/2023					14	0.00	0.00	2	2	2	2	2	2	2
9/11/2023	9/17/2023					14	0.00	0.00	2	2	2	2	2	2	2
9/18/2023	9/24/2023					14	0.00	0.00	2	2	2	2	2	2	2
9/25/2023	10/1/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/2/2023	10/8/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/9/2023	10/15/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/16/2023	10/22/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/23/2023	10/29/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/30/2023	11/5/2023					14	0.00	0.00	2	2	2	2	2	2	2
11/6/2023	11/12/2023					14	0.00	0.00	2	2	2	2	2	2	2
11/13/2023	11/19/2023					14	0.00	0.00	2	2	2	2	2	2	2
11/20/2023	11/26/2023					14	0.00	0.00	2	2	2	2	2	2	2
11/27/2023	12/3/2023					14	0.00	0.00	2	2	2	2	2	2	2
12/4/2023	12/10/2023					14	0.00	0.00	2	2	2	2	2	2	2
12/11/2023	12/17/2023					14	0.00	0.00	2	2	2	2	2	2	2
12/18/2023	12/24/2023					14	0.00	0.00	2	2	2	2	2	2	2
12/25/2023	12/31/2023					14	0.00	0.00	2	2	2	2	2	2	2
3	7/11/2021	12/31/2023	KQBA-FM	Midnight to Midnight	CUSTOM	1:00	1828	0.00	0.00	Y	Y	Y	Y	Y	Y
	7/1/2021	7/4/2021				8	0.00	0.00	0	0	0	2	2	2	2
	7/5/2021	7/11/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/12/2021	7/18/2021				14	0.00	0.00	2	2	2	2	2	2	2

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
7/19/2021	7/25/2021					14	0.00	0.00	2	2	2	2	2	2	2
7/26/2021	8/1/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/2/2021	8/8/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/9/2021	8/15/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/16/2021	8/22/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/23/2021	8/29/2021					14	0.00	0.00	2	2	2	2	2	2	2
8/30/2021	9/5/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/6/2021	9/12/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/13/2021	9/19/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/20/2021	9/26/2021					14	0.00	0.00	2	2	2	2	2	2	2
9/27/2021	10/3/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/4/2021	10/10/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/11/2021	10/17/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/18/2021	10/24/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/25/2021	10/31/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/1/2021	11/7/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/8/2021	11/14/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/15/2021	11/21/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/22/2021	11/28/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/29/2021	12/5/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/6/2021	12/12/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/13/2021	12/19/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/20/2021	12/26/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/27/2021	1/2/2022					14	0.00	0.00	2	2	2	2	2	2	2
1/3/2022	1/9/2022					14	0.00	0.00	2	2	2	2	2	2	2
1/10/2022	1/16/2022					14	0.00	0.00	2	2	2	2	2	2	2
1/17/2022	1/23/2022					14	0.00	0.00	2	2	2	2	2	2	2
1/24/2022	1/30/2022					14	0.00	0.00	2	2	2	2	2	2	2
1/31/2022	2/6/2022					14	0.00	0.00	2	2	2	2	2	2	2
2/7/2022	2/13/2022					14	0.00	0.00	2	2	2	2	2	2	2
2/14/2022	2/20/2022					14	0.00	0.00	2	2	2	2	2	2	2
2/21/2022	2/27/2022					14	0.00	0.00	2	2	2	2	2	2	2
2/28/2022	3/6/2022					14	0.00	0.00	2	2	2	2	2	2	2
3/7/2022	3/13/2022					14	0.00	0.00	2	2	2	2	2	2	2
3/14/2022	3/20/2022					14	0.00	0.00	2	2	2	2	2	2	2
3/21/2022	3/27/2022					14	0.00	0.00	2	2	2	2	2	2	2
3/28/2022	4/3/2022					14	0.00	0.00	2	2	2	2	2	2	2
4/4/2022	4/10/2022					14	0.00	0.00	2	2	2	2	2	2	2
4/11/2022	4/17/2022					14	0.00	0.00	2	2	2	2	2	2	2
4/18/2022	4/24/2022					14	0.00	0.00	2	2	2	2	2	2	2
4/25/2022	5/1/2022					14	0.00	0.00	2	2	2	2	2	2	2
5/2/2022	5/8/2022					14	0.00	0.00	2	2	2	2	2	2	2
5/9/2022	5/15/2022					14	0.00	0.00	2	2	2	2	2	2	2
5/16/2022	5/22/2022					14	0.00	0.00	2	2	2	2	2	2	2
5/23/2022	5/29/2022					14	0.00	0.00	2	2	2	2	2	2	2
5/30/2022	6/5/2022					14	0.00	0.00	2	2	2	2	2	2	2
6/6/2022	6/12/2022					14	0.00	0.00	2	2	2	2	2	2	2
6/13/2022	6/19/2022					14	0.00	0.00	2	2	2	2	2	2	2
6/20/2022	6/26/2022					14	0.00	0.00	2	2	2	2	2	2	2
6/27/2022	7/3/2022					14	0.00	0.00	2	2	2	2	2	2	2
7/4/2022	7/10/2022					14	0.00	0.00	2	2	2	2	2	2	2
7/11/2022	7/17/2022					14	0.00	0.00	2	2	2	2	2	2	2
7/18/2022	7/24/2022					14	0.00	0.00	2	2	2	2	2	2	2
7/25/2022	7/31/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/1/2022	8/7/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/8/2022	8/14/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/15/2022	8/21/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/22/2022	8/28/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/29/2022	9/4/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/5/2022	9/11/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/12/2022	9/18/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/19/2022	9/25/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/26/2022	10/2/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/3/2022	10/9/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/10/2022	10/16/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/17/2022	10/23/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/24/2022	10/30/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/31/2022	11/6/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/7/2022	11/13/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/14/2022	11/20/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/21/2022	11/27/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/28/2022	12/4/2022					14	0.00	0.00	2	2	2	2	2	2	2

Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
12/5/2022	12/11/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/12/2022	12/18/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/19/2022	12/25/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/26/2022	1/1/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/2/2023	1/8/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/9/2023	1/15/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/16/2023	1/22/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/23/2023	1/29/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/30/2023	2/5/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/6/2023	2/12/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/13/2023	2/19/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/20/2023	2/26/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/27/2023	3/5/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/6/2023	3/12/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/13/2023	3/19/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/20/2023	3/26/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/27/2023	4/2/2023					14	0.00	0.00	2	2	2	2	2	2	2
4/3/2023	4/9/2023					14	0.00	0.00	2	2	2	2	2	2	2
4/10/2023	4/16/2023					14	0.00	0.00	2	2	2	2	2	2	2
4/17/2023	4/23/2023					14	0.00	0.00	2	2	2	2	2	2	2
4/24/2023	4/30/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/1/2023	5/7/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/8/2023	5/14/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/15/2023	5/21/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/22/2023	5/28/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/29/2023	6/4/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/5/2023	6/11/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/12/2023	6/18/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/19/2023	6/25/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/26/2023	7/2/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/3/2023	7/9/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/10/2023	7/16/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/17/2023	7/23/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/24/2023	7/30/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/31/2023	8/6/2023					14	0.00	0.00	2	2	2	2	2	2	2
8/7/2023	8/13/2023					14	0.00	0.00	2	2	2	2	2	2	2
8/14/2023	8/20/2023					14	0.00	0.00	2	2	2	2	2	2	2
8/21/2023	8/27/2023					14	0.00	0.00	2	2	2	2	2	2	2
8/28/2023	9/3/2023					14	0.00	0.00	2	2	2	2	2	2	2
9/4/2023	9/10/2023					14	0.00	0.00	2	2	2	2	2	2	2
9/11/2023	9/17/2023					14	0.00	0.00	2	2	2	2	2	2	2
9/18/2023	9/24/2023					14	0.00	0.00	2	2	2	2	2	2	2
9/25/2023	10/1/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/2/2023	10/8/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/9/2023	10/15/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/16/2023	10/22/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/23/2023	10/29/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/30/2023	11/5/2023					14	0.00	0.00	2	2	2	2	2	2	2
11/6/2023	11/12/2023					14	0.00	0.00	2	2	2	2	2	2	2
11/13/2023	11/19/2023					14	0.00	0.00	2	2	2	2	2	2	2
11/20/2023	11/26/2023					14	0.00	0.00	2	2	2	2	2	2	2
11/27/2023	12/3/2023					14	0.00	0.00	2	2	2	2	2	2	2
12/4/2023	12/10/2023					14	0.00	0.00	2	2	2	2	2	2	2
12/11/2023	12/17/2023					14	0.00	0.00	2	2	2	2	2	2	2
12/18/2023	12/24/2023					14	0.00	0.00	2	2	2	2	2	2	2
12/25/2023	12/31/2023					14	0.00	0.00	2	2	2	2	2	2	2
4	7/1/2021	12/31/2023	KTRC-AM	Midnight to Midnight	CUSTOM	1:00	1828	0.00	0.00	Y	Y	Y	Y	Y	Y
	7/1/2021	7/4/2021				8	0.00	0.00							
	7/5/2021	7/11/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/12/2021	7/18/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/19/2021	7/25/2021				14	0.00	0.00	2	2	2	2	2	2	2
	7/26/2021	8/1/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/2/2021	8/8/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/9/2021	8/15/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/16/2021	8/22/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/23/2021	8/29/2021				14	0.00	0.00	2	2	2	2	2	2	2
	8/30/2021	9/5/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/6/2021	9/12/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/13/2021	9/19/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/20/2021	9/26/2021				14	0.00	0.00	2	2	2	2	2	2	2
	9/27/2021	10/3/2021				14	0.00	0.00	2	2	2	2	2	2	2

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
10/4/2021	10/10/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/11/2021	10/17/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/18/2021	10/24/2021					14	0.00	0.00	2	2	2	2	2	2	2
10/25/2021	10/31/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/1/2021	11/7/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/8/2021	11/14/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/15/2021	11/21/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/22/2021	11/28/2021					14	0.00	0.00	2	2	2	2	2	2	2
11/29/2021	12/5/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/6/2021	12/12/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/13/2021	12/19/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/20/2021	12/26/2021					14	0.00	0.00	2	2	2	2	2	2	2
12/27/2021	1/2/2022					14	0.00	0.00	2	2	2	2	2	2	2
1/3/2022	1/9/2022					14	0.00	0.00	2	2	2	2	2	2	2
1/10/2022	1/16/2022					14	0.00	0.00	2	2	2	2	2	2	2
1/17/2022	1/23/2022					14	0.00	0.00	2	2	2	2	2	2	2
1/24/2022	1/30/2022					14	0.00	0.00	2	2	2	2	2	2	2
1/31/2022	2/6/2022					14	0.00	0.00	2	2	2	2	2	2	2
2/7/2022	2/13/2022					14	0.00	0.00	2	2	2	2	2	2	2
2/14/2022	2/20/2022					14	0.00	0.00	2	2	2	2	2	2	2
2/21/2022	2/27/2022					14	0.00	0.00	2	2	2	2	2	2	2
2/28/2022	3/6/2022					14	0.00	0.00	2	2	2	2	2	2	2
3/7/2022	3/13/2022					14	0.00	0.00	2	2	2	2	2	2	2
3/14/2022	3/20/2022					14	0.00	0.00	2	2	2	2	2	2	2
3/21/2022	3/27/2022					14	0.00	0.00	2	2	2	2	2	2	2
3/28/2022	4/3/2022					14	0.00	0.00	2	2	2	2	2	2	2
4/4/2022	4/10/2022					14	0.00	0.00	2	2	2	2	2	2	2
4/11/2022	4/17/2022					14	0.00	0.00	2	2	2	2	2	2	2
4/18/2022	4/24/2022					14	0.00	0.00	2	2	2	2	2	2	2
4/25/2022	5/1/2022					14	0.00	0.00	2	2	2	2	2	2	2
5/2/2022	5/8/2022					14	0.00	0.00	2	2	2	2	2	2	2
5/9/2022	5/15/2022					14	0.00	0.00	2	2	2	2	2	2	2
5/16/2022	5/22/2022					14	0.00	0.00	2	2	2	2	2	2	2
5/23/2022	5/29/2022					14	0.00	0.00	2	2	2	2	2	2	2
5/30/2022	6/5/2022					14	0.00	0.00	2	2	2	2	2	2	2
6/6/2022	6/12/2022					14	0.00	0.00	2	2	2	2	2	2	2
6/13/2022	6/19/2022					14	0.00	0.00	2	2	2	2	2	2	2
6/20/2022	6/26/2022					14	0.00	0.00	2	2	2	2	2	2	2
6/27/2022	7/3/2022					14	0.00	0.00	2	2	2	2	2	2	2
7/4/2022	7/10/2022					14	0.00	0.00	2	2	2	2	2	2	2
7/11/2022	7/17/2022					14	0.00	0.00	2	2	2	2	2	2	2
7/18/2022	7/24/2022					14	0.00	0.00	2	2	2	2	2	2	2
7/25/2022	7/31/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/1/2022	8/7/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/8/2022	8/14/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/15/2022	8/21/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/22/2022	8/28/2022					14	0.00	0.00	2	2	2	2	2	2	2
8/29/2022	9/4/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/5/2022	9/11/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/12/2022	9/18/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/19/2022	9/25/2022					14	0.00	0.00	2	2	2	2	2	2	2
9/26/2022	10/2/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/3/2022	10/9/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/10/2022	10/16/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/17/2022	10/23/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/24/2022	10/30/2022					14	0.00	0.00	2	2	2	2	2	2	2
10/31/2022	11/6/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/7/2022	11/13/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/14/2022	11/20/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/21/2022	11/27/2022					14	0.00	0.00	2	2	2	2	2	2	2
11/28/2022	12/4/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/5/2022	12/11/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/12/2022	12/18/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/19/2022	12/25/2022					14	0.00	0.00	2	2	2	2	2	2	2
12/26/2022	1/1/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/2/2023	1/8/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/9/2023	1/15/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/16/2023	1/22/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/23/2023	1/29/2023					14	0.00	0.00	2	2	2	2	2	2	2
1/30/2023	2/5/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/6/2023	2/12/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/13/2023	2/19/2023					14	0.00	0.00	2	2	2	2	2	2	2

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
2/20/2023	2/26/2023					14	0.00	0.00	2	2	2	2	2	2	2
2/27/2023	3/5/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/6/2023	3/12/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/13/2023	3/19/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/20/2023	3/26/2023					14	0.00	0.00	2	2	2	2	2	2	2
3/27/2023	4/2/2023					14	0.00	0.00	2	2	2	2	2	2	2
4/3/2023	4/9/2023					14	0.00	0.00	2	2	2	2	2	2	2
4/10/2023	4/16/2023					14	0.00	0.00	2	2	2	2	2	2	2
4/17/2023	4/23/2023					14	0.00	0.00	2	2	2	2	2	2	2
4/24/2023	4/30/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/1/2023	5/7/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/8/2023	5/14/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/15/2023	5/21/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/22/2023	5/28/2023					14	0.00	0.00	2	2	2	2	2	2	2
5/29/2023	6/4/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/5/2023	6/11/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/12/2023	6/18/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/19/2023	6/25/2023					14	0.00	0.00	2	2	2	2	2	2	2
6/26/2023	7/2/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/3/2023	7/9/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/10/2023	7/16/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/17/2023	7/23/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/24/2023	7/30/2023					14	0.00	0.00	2	2	2	2	2	2	2
7/31/2023	8/6/2023					14	0.00	0.00	2	2	2	2	2	2	2
8/7/2023	8/13/2023					14	0.00	0.00	2	2	2	2	2	2	2
8/14/2023	8/20/2023					14	0.00	0.00	2	2	2	2	2	2	2
8/21/2023	8/27/2023					14	0.00	0.00	2	2	2	2	2	2	2
8/28/2023	9/3/2023					14	0.00	0.00	2	2	2	2	2	2	2
9/4/2023	9/10/2023					14	0.00	0.00	2	2	2	2	2	2	2
9/11/2023	9/17/2023					14	0.00	0.00	2	2	2	2	2	2	2
9/18/2023	9/24/2023					14	0.00	0.00	2	2	2	2	2	2	2
9/25/2023	10/1/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/2/2023	10/8/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/9/2023	10/15/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/16/2023	10/22/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/23/2023	10/29/2023					14	0.00	0.00	2	2	2	2	2	2	2
10/30/2023	11/5/2023					14	0.00	0.00	2	2	2	2	2	2	2
11/6/2023	11/12/2023					14	0.00	0.00	2	2	2	2	2	2	2
11/13/2023	11/19/2023					14	0.00	0.00	2	2	2	2	2	2	2
11/20/2023	11/26/2023					14	0.00	0.00	2	2	2	2	2	2	2
11/27/2023	12/3/2023					14	0.00	0.00	2	2	2	2	2	2	2
12/4/2023	12/10/2023					14	0.00	0.00	2	2	2	2	2	2	2
12/11/2023	12/17/2023					14	0.00	0.00	2	2	2	2	2	2	2
12/18/2023	12/24/2023					14	0.00	0.00	2	2	2	2	2	2	2
12/25/2023	12/31/2023					14	0.00	0.00	2	2	2	2	2	2	2
5	7/1/2021	12/31/2023	KVSF-FM	Midnight to Midnight	CUSTOM	1:00	392	0.00	0.00	N	Y	N	N	N	Y
	7/1/2021	7/4/2021				2	0.00	0.00	0	0	0	0	0	0	1
	7/5/2021	7/11/2021				3	0.00	0.00	0	1	0	0	0	0	1
	7/12/2021	7/18/2021				3	0.00	0.00	0	1	0	0	0	0	1
	7/19/2021	7/25/2021				3	0.00	0.00	0	1	0	0	0	0	1
	7/26/2021	8/1/2021				3	0.00	0.00	0	1	0	0	0	0	1
	8/2/2021	8/8/2021				3	0.00	0.00	0	1	0	0	0	0	1
	8/9/2021	8/15/2021				3	0.00	0.00	0	1	0	0	0	0	1
	8/16/2021	8/22/2021				3	0.00	0.00	0	1	0	0	0	0	1
	8/23/2021	8/29/2021				3	0.00	0.00	0	1	0	0	0	0	1
	8/30/2021	9/5/2021				3	0.00	0.00	0	1	0	0	0	0	1
	9/6/2021	9/12/2021				3	0.00	0.00	0	1	0	0	0	0	1
	9/13/2021	9/19/2021				3	0.00	0.00	0	1	0	0	0	0	1
	9/20/2021	9/26/2021				3	0.00	0.00	0	1	0	0	0	0	1
	9/27/2021	10/3/2021				3	0.00	0.00	0	1	0	0	0	0	1
	10/4/2021	10/10/2021				3	0.00	0.00	0	1	0	0	0	0	1
	10/11/2021	10/17/2021				3	0.00	0.00	0	1	0	0	0	0	1
	10/18/2021	10/24/2021				3	0.00	0.00	0	1	0	0	0	0	1
	10/25/2021	10/31/2021				3	0.00	0.00	0	1	0	0	0	0	1
	11/1/2021	11/7/2021				3	0.00	0.00	0	1	0	0	0	0	1
	11/8/2021	11/14/2021				3	0.00	0.00	0	1	0	0	0	0	1
	11/15/2021	11/21/2021				3	0.00	0.00	0	1	0	0	0	0	1
	11/22/2021	11/28/2021				3	0.00	0.00	0	1	0	0	0	0	1
	11/29/2021	12/5/2021				3	0.00	0.00	0	1	0	0	0	0	1
	12/6/2021	12/12/2021				3	0.00	0.00	0	1	0	0	0	0	1
	12/13/2021	12/19/2021				3	0.00	0.00	0	1	0	0	0	0	1

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
12/20/2021	12/26/2021					3	0.00	0.00	0	1	0	0	0	1	1
12/27/2021	1/2/2022					3	0.00	0.00	0	1	0	0	0	1	1
1/3/2022	1/9/2022					3	0.00	0.00	0	1	0	0	0	1	1
1/10/2022	1/16/2022					3	0.00	0.00	0	1	0	0	0	1	1
1/17/2022	1/23/2022					3	0.00	0.00	0	1	0	0	0	1	1
1/24/2022	1/30/2022					3	0.00	0.00	0	1	0	0	0	1	1
1/31/2022	2/6/2022					3	0.00	0.00	0	1	0	0	0	1	1
2/7/2022	2/13/2022					3	0.00	0.00	0	1	0	0	0	1	1
2/14/2022	2/20/2022					3	0.00	0.00	0	1	0	0	0	1	1
2/21/2022	2/27/2022					3	0.00	0.00	0	1	0	0	0	1	1
2/28/2022	3/6/2022					3	0.00	0.00	0	1	0	0	0	1	1
3/7/2022	3/13/2022					3	0.00	0.00	0	1	0	0	0	1	1
3/14/2022	3/20/2022					3	0.00	0.00	0	1	0	0	0	1	1
3/21/2022	3/27/2022					3	0.00	0.00	0	1	0	0	0	1	1
3/28/2022	4/3/2022					3	0.00	0.00	0	1	0	0	0	1	1
4/4/2022	4/10/2022					3	0.00	0.00	0	1	0	0	0	1	1
4/11/2022	4/17/2022					3	0.00	0.00	0	1	0	0	0	1	1
4/18/2022	4/24/2022					3	0.00	0.00	0	1	0	0	0	1	1
4/25/2022	5/1/2022					3	0.00	0.00	0	1	0	0	0	1	1
5/2/2022	5/8/2022					3	0.00	0.00	0	1	0	0	0	1	1
5/9/2022	5/15/2022					3	0.00	0.00	0	1	0	0	0	1	1
5/16/2022	5/22/2022					3	0.00	0.00	0	1	0	0	0	1	1
5/23/2022	5/29/2022					3	0.00	0.00	0	1	0	0	0	1	1
5/30/2022	6/5/2022					3	0.00	0.00	0	1	0	0	0	1	1
6/6/2022	6/12/2022					3	0.00	0.00	0	1	0	0	0	1	1
6/13/2022	6/19/2022					3	0.00	0.00	0	1	0	0	0	1	1
6/20/2022	6/26/2022					3	0.00	0.00	0	1	0	0	0	1	1
6/27/2022	7/3/2022					3	0.00	0.00	0	1	0	0	0	1	1
7/4/2022	7/10/2022					3	0.00	0.00	0	1	0	0	0	1	1
7/11/2022	7/17/2022					3	0.00	0.00	0	1	0	0	0	1	1
7/18/2022	7/24/2022					3	0.00	0.00	0	1	0	0	0	1	1
7/25/2022	7/31/2022					3	0.00	0.00	0	1	0	0	0	1	1
8/1/2022	8/7/2022					3	0.00	0.00	0	1	0	0	0	1	1
8/8/2022	8/14/2022					3	0.00	0.00	0	1	0	0	0	1	1
8/15/2022	8/21/2022					3	0.00	0.00	0	1	0	0	0	1	1
8/22/2022	8/28/2022					3	0.00	0.00	0	1	0	0	0	1	1
8/29/2022	9/4/2022					3	0.00	0.00	0	1	0	0	0	1	1
9/5/2022	9/11/2022					3	0.00	0.00	0	1	0	0	0	1	1
9/12/2022	9/18/2022					3	0.00	0.00	0	1	0	0	0	1	1
9/19/2022	9/25/2022					3	0.00	0.00	0	1	0	0	0	1	1
9/26/2022	10/2/2022					3	0.00	0.00	0	1	0	0	0	1	1
10/3/2022	10/9/2022					3	0.00	0.00	0	1	0	0	0	1	1
10/10/2022	10/16/2022					3	0.00	0.00	0	1	0	0	0	1	1
10/17/2022	10/23/2022					3	0.00	0.00	0	1	0	0	0	1	1
10/24/2022	10/30/2022					3	0.00	0.00	0	1	0	0	0	1	1
11/31/2022	11/6/2022					3	0.00	0.00	0	1	0	0	0	1	1
11/7/2022	11/13/2022					3	0.00	0.00	0	1	0	0	0	1	1
11/14/2022	11/20/2022					3	0.00	0.00	0	1	0	0	0	1	1
11/21/2022	11/27/2022					3	0.00	0.00	0	1	0	0	0	1	1
11/28/2022	12/4/2022					3	0.00	0.00	0	1	0	0	0	1	1
12/5/2022	12/11/2022					3	0.00	0.00	0	1	0	0	0	1	1
12/12/2022	12/18/2022					3	0.00	0.00	0	1	0	0	0	1	1
12/19/2022	12/25/2022					3	0.00	0.00	0	1	0	0	0	1	1
12/26/2022	1/1/2023					3	0.00	0.00	0	1	0	0	0	1	1
1/2/2023	1/8/2023					3	0.00	0.00	0	1	0	0	0	1	1
1/9/2023	1/15/2023					3	0.00	0.00	0	1	0	0	0	1	1
1/16/2023	1/22/2023					3	0.00	0.00	0	1	0	0	0	1	1
1/23/2023	1/29/2023					3	0.00	0.00	0	1	0	0	0	1	1
1/30/2023	2/5/2023					3	0.00	0.00	0	1	0	0	0	1	1
2/6/2023	2/12/2023					3	0.00	0.00	0	1	0	0	0	1	1
2/13/2023	2/19/2023					3	0.00	0.00	0	1	0	0	0	1	1
2/20/2023	2/26/2023					3	0.00	0.00	0	1	0	0	0	1	1
2/27/2023	3/5/2023					3	0.00	0.00	0	1	0	0	0	1	1
3/6/2023	3/12/2023					3	0.00	0.00	0	1	0	0	0	1	1
3/13/2023	3/19/2023					3	0.00	0.00	0	1	0	0	0	1	1
3/20/2023	3/26/2023					3	0.00	0.00	0	1	0	0	0	1	1
3/27/2023	4/2/2023					3	0.00	0.00	0	1	0	0	0	1	1
4/3/2023	4/9/2023					3	0.00	0.00	0	1	0	0	0	1	1
4/10/2023	4/16/2023					3	0.00	0.00	0	1	0	0	0	1	1
4/17/2023	4/23/2023					3	0.00	0.00	0	1	0	0	0	1	1
4/24/2023	4/30/2023					3	0.00	0.00	0	1	0	0	0	1	1
5/1/2023	5/7/2023					3	0.00	0.00	0	1	0	0	0	1	1

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
5/8/2023	5/14/2023					3	0.00	0.00	0	1	0	0	0	1	1
5/15/2023	5/21/2023					3	0.00	0.00	0	1	0	0	0	1	1
5/22/2023	5/28/2023					3	0.00	0.00	0	1	0	0	0	1	1
5/29/2023	6/4/2023					3	0.00	0.00	0	1	0	0	0	1	1
6/5/2023	6/11/2023					3	0.00	0.00	0	1	0	0	0	1	1
6/12/2023	6/18/2023					3	0.00	0.00	0	1	0	0	0	1	1
6/19/2023	6/25/2023					3	0.00	0.00	0	1	0	0	0	1	1
6/26/2023	7/2/2023					3	0.00	0.00	0	1	0	0	0	1	1
7/3/2023	7/9/2023					3	0.00	0.00	0	1	0	0	0	1	1
7/10/2023	7/16/2023					3	0.00	0.00	0	1	0	0	0	1	1
7/17/2023	7/23/2023					3	0.00	0.00	0	1	0	0	0	1	1
7/24/2023	7/30/2023					3	0.00	0.00	0	1	0	0	0	1	1
7/31/2023	8/6/2023					3	0.00	0.00	0	1	0	0	0	1	1
8/7/2023	8/13/2023					3	0.00	0.00	0	1	0	0	0	1	1
8/14/2023	8/20/2023					3	0.00	0.00	0	1	0	0	0	1	1
8/21/2023	8/27/2023					3	0.00	0.00	0	1	0	0	0	1	1
8/28/2023	9/3/2023					3	0.00	0.00	0	1	0	0	0	1	1
9/4/2023	9/10/2023					3	0.00	0.00	0	1	0	0	0	1	1
9/11/2023	9/17/2023					3	0.00	0.00	0	1	0	0	0	1	1
9/18/2023	9/24/2023					3	0.00	0.00	0	1	0	0	0	1	1
9/25/2023	10/1/2023					3	0.00	0.00	0	1	0	0	0	1	1
10/2/2023	10/8/2023					3	0.00	0.00	0	1	0	0	0	1	1
10/9/2023	10/15/2023					3	0.00	0.00	0	1	0	0	0	1	1
10/16/2023	10/22/2023					3	0.00	0.00	0	1	0	0	0	1	1
10/23/2023	10/29/2023					3	0.00	0.00	0	1	0	0	0	1	1
10/30/2023	11/5/2023					3	0.00	0.00	0	1	0	0	0	1	1
11/6/2023	11/12/2023					3	0.00	0.00	0	1	0	0	0	1	1
11/13/2023	11/19/2023					3	0.00	0.00	0	1	0	0	0	1	1
11/20/2023	11/26/2023					3	0.00	0.00	0	1	0	0	0	1	1
11/27/2023	12/3/2023					3	0.00	0.00	0	1	0	0	0	1	1
12/4/2023	12/10/2023					3	0.00	0.00	0	1	0	0	0	1	1
12/11/2023	12/17/2023					3	0.00	0.00	0	1	0	0	0	1	1
12/18/2023	12/24/2023					3	0.00	0.00	0	1	0	0	0	1	1
12/25/2023	12/31/2023					3	0.00	0.00	0	1	0	0	0	1	1
5 7/1/2021	12/31/2023	KVSF-AM	Midnight to Midnight	CUSTOM	1:00	392	0.00	0.00	N	Y	N	N	N	Y	Y
7/1/2021	7/4/2021					2	0.00	0.00	0	0	0	0	0	1	1
7/5/2021	7/11/2021					3	0.00	0.00	0	1	0	0	0	1	1
7/12/2021	7/18/2021					3	0.00	0.00	0	1	0	0	0	1	1
7/19/2021	7/25/2021					3	0.00	0.00	0	1	0	0	0	1	1
7/26/2021	8/1/2021					3	0.00	0.00	0	1	0	0	0	1	1
8/2/2021	8/8/2021					3	0.00	0.00	0	1	0	0	0	1	1
8/9/2021	8/15/2021					3	0.00	0.00	0	1	0	0	0	1	1
8/16/2021	8/22/2021					3	0.00	0.00	0	1	0	0	0	1	1
8/23/2021	8/29/2021					3	0.00	0.00	0	1	0	0	0	1	1
8/30/2021	9/5/2021					3	0.00	0.00	0	1	0	0	0	1	1
9/6/2021	9/12/2021					3	0.00	0.00	0	1	0	0	0	1	1
9/13/2021	9/19/2021					3	0.00	0.00	0	1	0	0	0	1	1
9/20/2021	9/26/2021					3	0.00	0.00	0	1	0	0	0	1	1
9/27/2021	10/3/2021					3	0.00	0.00	0	1	0	0	0	1	1
10/4/2021	10/10/2021					3	0.00	0.00	0	1	0	0	0	1	1
10/11/2021	10/17/2021					3	0.00	0.00	0	1	0	0	0	1	1
10/18/2021	10/24/2021					3	0.00	0.00	0	1	0	0	0	1	1
10/25/2021	10/31/2021					3	0.00	0.00	0	1	0	0	0	1	1
11/1/2021	11/7/2021					3	0.00	0.00	0	1	0	0	0	1	1
11/8/2021	11/14/2021					3	0.00	0.00	0	1	0	0	0	1	1
11/15/2021	11/21/2021					3	0.00	0.00	0	1	0	0	0	1	1
11/22/2021	11/28/2021					3	0.00	0.00	0	1	0	0	0	1	1
11/29/2021	12/5/2021					3	0.00	0.00	0	1	0	0	0	1	1
12/6/2021	12/12/2021					3	0.00	0.00	0	1	0	0	0	1	1
12/13/2021	12/19/2021					3	0.00	0.00	0	1	0	0	0	1	1
12/20/2021	12/26/2021					3	0.00	0.00	0	1	0	0	0	1	1
12/27/2021	1/2/2022					3	0.00	0.00	0	1	0	0	0	1	1
1/3/2022	1/9/2022					3	0.00	0.00	0	1	0	0	0	1	1
1/10/2022	1/16/2022					3	0.00	0.00	0	1	0	0	0	1	1
1/17/2022	1/23/2022					3	0.00	0.00	0	1	0	0	0	1	1
1/24/2022	1/30/2022					3	0.00	0.00	0	1	0	0	0	1	1
1/31/2022	2/6/2022					3	0.00	0.00	0	1	0	0	0	1	1
2/7/2022	2/13/2022					3	0.00	0.00	0	1	0	0	0	1	1
2/14/2022	2/20/2022					3	0.00	0.00	0	1	0	0	0	1	1
2/21/2022	2/27/2022					3	0.00	0.00	0	1	0	0	0	1	1
2/28/2022	3/6/2022					3	0.00	0.00	0	1	0	0	0	1	1

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
3/7/2022	3/13/2022					3	0.00	0.00	0	1	0	0	0	1	1
3/14/2022	3/20/2022					3	0.00	0.00	0	1	0	0	0	1	1
3/21/2022	3/27/2022					3	0.00	0.00	0	1	0	0	0	1	1
3/28/2022	4/3/2022					3	0.00	0.00	0	1	0	0	0	1	1
4/4/2022	4/10/2022					3	0.00	0.00	0	1	0	0	0	1	1
4/11/2022	4/17/2022					3	0.00	0.00	0	1	0	0	0	1	1
4/18/2022	4/24/2022					3	0.00	0.00	0	1	0	0	0	1	1
4/25/2022	5/1/2022					3	0.00	0.00	0	1	0	0	0	1	1
5/2/2022	5/8/2022					3	0.00	0.00	0	1	0	0	0	1	1
5/9/2022	5/15/2022					3	0.00	0.00	0	1	0	0	0	1	1
5/16/2022	5/22/2022					3	0.00	0.00	0	1	0	0	0	1	1
5/23/2022	5/29/2022					3	0.00	0.00	0	1	0	0	0	1	1
5/30/2022	6/5/2022					3	0.00	0.00	0	1	0	0	0	1	1
6/6/2022	6/12/2022					3	0.00	0.00	0	1	0	0	0	1	1
6/13/2022	6/19/2022					3	0.00	0.00	0	1	0	0	0	1	1
6/20/2022	6/26/2022					3	0.00	0.00	0	1	0	0	0	1	1
6/27/2022	7/3/2022					3	0.00	0.00	0	1	0	0	0	1	1
7/4/2022	7/10/2022					3	0.00	0.00	0	1	0	0	0	1	1
7/11/2022	7/17/2022					3	0.00	0.00	0	1	0	0	0	1	1
7/18/2022	7/24/2022					3	0.00	0.00	0	1	0	0	0	1	1
7/25/2022	7/31/2022					3	0.00	0.00	0	1	0	0	0	1	1
8/1/2022	8/7/2022					3	0.00	0.00	0	1	0	0	0	1	1
8/8/2022	8/14/2022					3	0.00	0.00	0	1	0	0	0	1	1
8/15/2022	8/21/2022					3	0.00	0.00	0	1	0	0	0	1	1
8/22/2022	8/28/2022					3	0.00	0.00	0	1	0	0	0	1	1
8/29/2022	9/4/2022					3	0.00	0.00	0	1	0	0	0	1	1
9/5/2022	9/11/2022					3	0.00	0.00	0	1	0	0	0	1	1
9/12/2022	9/18/2022					3	0.00	0.00	0	1	0	0	0	1	1
9/19/2022	9/25/2022					3	0.00	0.00	0	1	0	0	0	1	1
9/26/2022	10/2/2022					3	0.00	0.00	0	1	0	0	0	1	1
10/3/2022	10/9/2022					3	0.00	0.00	0	1	0	0	0	1	1
10/10/2022	10/16/2022					3	0.00	0.00	0	1	0	0	0	1	1
10/17/2022	10/23/2022					3	0.00	0.00	0	1	0	0	0	1	1
10/24/2022	10/30/2022					3	0.00	0.00	0	1	0	0	0	1	1
10/31/2022	11/6/2022					3	0.00	0.00	0	1	0	0	0	1	1
11/7/2022	11/13/2022					3	0.00	0.00	0	1	0	0	0	1	1
11/14/2022	11/20/2022					3	0.00	0.00	0	1	0	0	0	1	1
11/21/2022	11/27/2022					3	0.00	0.00	0	1	0	0	0	1	1
11/28/2022	12/4/2022					3	0.00	0.00	0	1	0	0	0	1	1
12/5/2022	12/11/2022					3	0.00	0.00	0	1	0	0	0	1	1
12/12/2022	12/18/2022					3	0.00	0.00	0	1	0	0	0	1	1
12/19/2022	12/25/2022					3	0.00	0.00	0	1	0	0	0	1	1
12/26/2022	1/1/2023					3	0.00	0.00	0	1	0	0	0	1	1
1/2/2023	1/8/2023					3	0.00	0.00	0	1	0	0	0	1	1
1/9/2023	1/15/2023					3	0.00	0.00	0	1	0	0	0	1	1
1/16/2023	1/22/2023					3	0.00	0.00	0	1	0	0	0	1	1
1/23/2023	1/29/2023					3	0.00	0.00	0	1	0	0	0	1	1
1/30/2023	2/5/2023					3	0.00	0.00	0	1	0	0	0	1	1
2/6/2023	2/12/2023					3	0.00	0.00	0	1	0	0	0	1	1
2/13/2023	2/19/2023					3	0.00	0.00	0	1	0	0	0	1	1
2/20/2023	2/26/2023					3	0.00	0.00	0	1	0	0	0	1	1
2/27/2023	3/5/2023					3	0.00	0.00	0	1	0	0	0	1	1
3/6/2023	3/12/2023					3	0.00	0.00	0	1	0	0	0	1	1
3/13/2023	3/19/2023					3	0.00	0.00	0	1	0	0	0	1	1
3/20/2023	3/26/2023					3	0.00	0.00	0	1	0	0	0	1	1
3/27/2023	4/2/2023					3	0.00	0.00	0	1	0	0	0	1	1
4/3/2023	4/9/2023					3	0.00	0.00	0	1	0	0	0	1	1
4/10/2023	4/16/2023					3	0.00	0.00	0	1	0	0	0	1	1
4/17/2023	4/23/2023					3	0.00	0.00	0	1	0	0	0	1	1
4/24/2023	4/30/2023					3	0.00	0.00	0	1	0	0	0	1	1
5/1/2023	5/7/2023					3	0.00	0.00	0	1	0	0	0	1	1
5/8/2023	5/14/2023					3	0.00	0.00	0	1	0	0	0	1	1
5/15/2023	5/21/2023					3	0.00	0.00	0	1	0	0	0	1	1
5/22/2023	5/28/2023					3	0.00	0.00	0	1	0	0	0	1	1
5/29/2023	6/4/2023					3	0.00	0.00	0	1	0	0	0	1	1
6/5/2023	6/11/2023					3	0.00	0.00	0	1	0	0	0	1	1
6/12/2023	6/18/2023					3	0.00	0.00	0	1	0	0	0	1	1
6/19/2023	6/25/2023					3	0.00	0.00	0	1	0	0	0	1	1
6/26/2023	7/2/2023					3	0.00	0.00	0	1	0	0	0	1	1
7/3/2023	7/9/2023					3	0.00	0.00	0	1	0	0	0	1	1
7/10/2023	7/16/2023					3	0.00	0.00	0	1	0	0	0	1	1
7/17/2023	7/23/2023					3	0.00	0.00	0	1	0	0	0	1	1

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Order #: 149-00008
 Description: HUTTON JOB POSITION FT
 Date Entered: 3/15/2022
 P.O.#:
 Salesperson: Brown, Brad
 Invoice Frequency: Billed at end of Cal Month (Invoice will NOT be printed)

Hutton Media

Job AE Specific

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1	3/17/2022	4/20/2022	KBAC-FM	05:00:00 to Midnight	CUSTOM	1:00	105	0.00	0.00	Y	Y	Y	Y	Y	Y
	3/17/2022	3/20/2022				12	0.00	0.00	0	0	0	3	3	3	3
	3/21/2022	3/27/2022				21	0.00	0.00	3	3	3	3	3	3	3
	3/28/2022	4/3/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/4/2022	4/10/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/11/2022	4/17/2022				9	0.00	0.00	3	3	3	3	3	3	3
	4/18/2022	4/20/2022				9	0.00	0.00	3	3	3	3	3	3	3
2	3/17/2022	4/20/2022	KLBU-FM	05:00:00 to Midnight	CUSTOM	1:00	105	0.00	0.00	Y	Y	Y	Y	Y	Y
	3/17/2022	3/20/2022				12	0.00	0.00	0	0	0	3	3	3	3
	3/21/2022	3/27/2022				21	0.00	0.00	3	3	3	3	3	3	3
	3/28/2022	4/3/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/4/2022	4/10/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/11/2022	4/17/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/18/2022	4/20/2022				9	0.00	0.00	3	3	3	3	3	3	3
3	3/17/2022	4/20/2022	KQBA-FM	05:00:00 to Midnight	CUSTOM	1:00	105	0.00	0.00	Y	Y	Y	Y	Y	Y
	3/17/2022	3/20/2022				12	0.00	0.00	0	0	0	3	3	3	3
	3/21/2022	3/27/2022				21	0.00	0.00	3	3	3	3	3	3	3
	3/28/2022	4/3/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/4/2022	4/10/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/11/2022	4/17/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/18/2022	4/20/2022				9	0.00	0.00	3	3	3	3	3	3	3
4	3/17/2022	4/20/2022	KTRC-AM	05:00:00 to Midnight	CUSTOM	1:00	105	0.00	0.00	Y	Y	Y	Y	Y	Y
	3/17/2022	3/20/2022				12	0.00	0.00	0	0	0	3	3	3	3
	3/21/2022	3/27/2022				21	0.00	0.00	3	3	3	3	3	3	3
	3/28/2022	4/3/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/4/2022	4/10/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/11/2022	4/17/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/18/2022	4/20/2022				9	0.00	0.00	3	3	3	3	3	3	3
5	3/17/2022	4/20/2022	KVSF-AM	05:00:00 to Midnight	CUSTOM	1:00	105	0.00	0.00	Y	Y	Y	Y	Y	Y
	3/17/2022	3/20/2022				12	0.00	0.00	0	0	0	3	3	3	3
	3/21/2022	3/27/2022				21	0.00	0.00	3	3	3	3	3	3	3
	3/28/2022	4/3/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/4/2022	4/10/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/11/2022	4/17/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/18/2022	4/20/2022				9	0.00	0.00	3	3	3	3	3	3	3
6	3/17/2022	3/19/2022	KVSF-AM	05:00:00 to Midnight	CUSTOM	1:00	9	0.00	0.00	N	N	N	Y	Y	Y
	3/17/2022	3/19/2022				9	0.00	0.00	0	0	0	3	3	3	3
7	3/17/2022	4/20/2022	KVSF-FM	05:00:00 to Midnight	CUSTOM	1:00	105	0.00	0.00	Y	Y	Y	Y	Y	Y
	3/17/2022	3/20/2022				12	0.00	0.00	0	0	0	3	3	3	3
	3/21/2022	3/27/2022				21	0.00	0.00	3	3	3	3	3	3	3
	3/28/2022	4/3/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/4/2022	4/10/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/11/2022	4/17/2022				21	0.00	0.00	3	3	3	3	3	3	3
	4/18/2022	4/20/2022				9	0.00	0.00	3	3	3	3	3	3	3

CANCELLATION: 4/20/2022

Station Totals:

Station	Spot Count	Net Billing
KBAC-FM	105	\$0.00
KLBU-FM	105	\$0.00
KQBA-FM	105	\$0.00
KTRC-AM	105	\$0.00
KVSF-AM	114	\$0.00
KVSF-FM	105	\$0.00

Order Start Date: 3/17/2022 Order End Date: 4/20/2022 Spots: 639 Total Charges: \$0.00

Projected Calendar Month Billing Totals for Hutton Media / 149-00008 :

		<u>Spot Count</u>	<u>Net Billing</u>
March	2022	279	\$0.00
April	2022	360	\$0.00
Total:		639	\$0.00

Confirmed & Accepted for Hutton Broadcasting By:

Accepted for Hutton Media By:

Please Sign and Return One Copy

HUTTON BROADCASTING

LIST OF RECRUITMENT SOURCES USED TO FILL EACH VACANCY

(Form B)

Complete this worksheet after filling a full time vacancy. Use as many copies as are necessary. Include organizations requesting notice of vacancy. Include internal and website job posting.

Job Title for Vacancy: Account Executive Date Vacancy Filled: 8/1/2022

Job Number : 221022 Location SANTA FE

Recruitment Source for Actual Hire: Employee Referral

RECRUITMENT SOURCES UTILIZED FOR THIS VACANCY

Date Notified	Name and Address of Source	Contact Person/Phone & Fax Number
ongoing	6 Radio Stations	BRAD@SantaFe.com
ongoing	Hutton Broadcasting.com	lisa@SantaFe.com
ongoing	Internal Posting	Self Post
July 2022	Employee Referral	Art@SantaFe.com
April 2022	Job Fair Chamber	numba.org

Place in the Job Vacancy Folder for this position.

HUTTON BROADCASTING, LLC

INTERVIEWEE/HIREE RECORD SHEET

Complete this worksheet for every applicant interviewed for any full time vacancy.
Attach a copy of application and resume.

Job Title of Vacancy: ACCOUNT Executive

Job Number: 721022 Location: SANTA Fe

Name of Interviewee/Hiree: [REDACTED]

Date(s) of Interview(s): 7/29/2022

Interviewed by: Scott Hutton

Recruitment Referral Source: RADIO

Hired? YES [] NO [X]

If YES, Date of Hire: N/A

Form Prepared By: Lisa Clark Date: 8/1/2022

Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.
Keep in station's internal files to document compliance if required by the FCC.

Notes GOOD CANDIDATE HOLD FOR Future

HUTTON BROADCASTING, LLC

INTERVIEWEE/HIREE RECORD SHEET

Complete this worksheet for every applicant interviewed for any full time vacancy.
Attach a copy of application and resume.

Job Title of Vacancy: ACCOUNT Executive

Job Number: 721022 Location: Santa Fe

Name of Interviewee/Hiree: [REDACTED]

Date(s) of Interview(s): 7/25/2022

Interviewed by: Scott Hutton

Recruitment Referral Source: Internal Posting

Hired? YES [] NO [X]

If YES, Date of Hire: N/A

Form Prepared By: LISA CLARK Date: 8/1/2022

Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.
Keep in station's internal files to document compliance if required by the FCC.

Notes Potential Sales Assist in
Traction works. Save Application
Not enough For AE-

HUTTON BROADCASTING, LLC

INTERVIEWEE/HIREE RECORD SHEET

*Complete this worksheet for every applicant interviewed for any full time vacancy.
Attach a copy of application and resume.*

Job Title of Vacancy: Account Executive

Job Number: 721022 Location: SANTA Fe

Name of Interviewee/Hiree: 

Date(s) of Interview(s): 7/22/22

Interviewed by: Scott Hutton

Recruitment Referral Source: Hutton broadcasting .COM

Hired? YES [] NO []

If YES, Date of Hire: N/A

Form Prepared By: Lisa Clark Date: 8/1/2022

*Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.
Keep in station's internal files to document compliance if required by the FCC.*

Notes Not A good CANDIDATE for this job
No Sales Experience

HUTTON BROADCASTING, LLC

INTERVIEWEE/HIREE RECORD SHEET

Complete this worksheet for every applicant interviewed for any full time vacancy.
Attach a copy of application and resume.

Job Title of Vacancy: Account Executive

Job Number: 721022 Location: Santa Fe

Name of Interviewee/Hiree: [REDACTED]

Date(s) of Interview(s): 7/21/2022

Interviewed by: Scott Hutton

Recruitment Referral Source: Huttonbroadcasting.com

Hired? YES [] NO [X]

If YES, Date of Hire: _____

Form Prepared By: Lisa Clark Date: 8/1/22

Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.
Keep in station's internal files to document compliance if required by the FCC.

Notes Not a good Candidate For Sales
not really interested WANTS to WORK
way into on-Air.

HUTTON BROADCASTING, LLC

INTERVIEWEE/HIREE RECORD SHEET

Complete this worksheet for every applicant interviewed for any full time vacancy.
Attach a copy of application and resume.

Job Title of Vacancy: Account Executive

Job Number: 721022 Location: Santa Fe

Name of Interviewee/Hiree: [REDACTED]

Date(s) of Interview(s): 7/22/2022

Interviewed by: Scott Hutton

Recruitment Referral Source: Employee Referral (Art Trujillo)

Hired? YES NO

If YES, Date of Hire: 8/1/2022

Form Prepared By: Lisa Clark Date: 8/1/2022

Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.
Keep in station's internal files to document compliance if required by the FCC.

Notes CANDIDATE COMING FROM SALES SPECIALIZING
IN ART GALLERIES. HIRED BY SCOTT

HUTTON BROADCASTING, LLC

INTERVIEWEE/HIREE RECORD SHEET

Complete this worksheet for every applicant interviewed for any full time vacancy.
Attach a copy of application and resume.

Job Title of Vacancy: Account Executive

Job Number: 721022 Location: SAN FEA

Name of Interviewee/Hiree: [REDACTED]

Date(s) of Interview(s): 7/21/2022

Interviewed by: Scott Hutton

Recruitment Referral Source: Chamber of Commerce Job Fair

Hired? YES [] NO [X]

If YES, Date of Hire: N/A

Form Prepared By: LISA Clark Date: 8/1/2022

Use this worksheet as a cover sheet to attach to each Interviewee's application and resume. Place in the Job Vacancy Folder for this position.
Keep in station's internal files to document compliance if required by the FCC.

Notes Keep Application MAY be good
for future opportunities

**Annual EEO Public File Report
Hutton Broadcasting, LLC
Covering Period June 1, 2021 – May 30, 2022**

Supplemental Outreach Initiatives

June, July, and August 2021 Hutton Broadcasting hosted student campers Virtually (due to Covid) from Candyman Strings & Things Rock Camp. Station employees educated student campers on various aspects of the radio business, with emphasis on music selection and program formatting. Campers were interviewed live on-air.

April 20, 2022: Hutton Broadcasting, LLC. sponsored the Chamber of Commerce Virtual Job Fair. Talked to participants about different radio jobs and recruited for sales and promotions positions. Hutton Broadcasting, LLC., promoted the event heavily across our six radio stations.

April – May 2022: Six-week Santa Fe Prep Internship hosting a student introducing them to various aspects of radio programming, promotions, and production.

April 2022 – Vice-President of Sales took class on Political Window rules and regulations through the New Mexico Broadcasters Association.

July 2021 – Current: Ongoing training of three part-time radio staff in show production, voice tracking, promotions, on-air live shows, production, and board operation for remote broadcasts. The trainees are working with senior staff in on-going training program.

a

HUTTON BROADCASTING

DESCRIPTION OF SUPPLEMENTAL OUTREACH INITIATIVES

Complete this form for every event or program established by, sponsored by, or participated in by the station employment unit as part of each Supplemental Outreach Initiative elected.

Date(s) of Initiative Event(s):

June July, August 2021

Describe Nature of Initiative:

Host Students Virtually (our station was on No Visitors Policy until it felt safer most staff was still on work from home except DJ's) educate them about Radio Business Campers were taken to each Department

Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations):

Lisa Clark and Chris Diestler organize this Annual event with Candyman Strings and things Summer Rock Camp with Owner Cindy Cook to introduce classes to Broadcast Jobs

Names of Station Personnel Involved in Initiative:

Lisa Clark - Organizer - Business Office
Chris Diestler - Program Director
Austin Burch - Engineer
Aet Trujillo - Sales Manager

Form Prepared By:

[Signature]

Date: 5/22/2022

Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).

Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.

a

HUTTON BROADCASTING

DESCRIPTION OF SUPPLEMENTAL OUTREACH INITIATIVES

Complete this form for every event or program established by, sponsored by, or participated in by the station employment unit as part of each Supplemental Outreach Initiative elected.

Date(s) of Initiative Event(s):

April 20th

Describe Nature of Initiative:

SANTA Fe Chamber of Commerce Job Expo - Virtual 2022. SANTA Fe Chamber Annual Event Job Expo Hutton Broadcasting SPONSORS.

Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations):

Run Radio Advertising. Host (virtually this year) Businesses to talk about jobs. Talked about radio jobs in the Market and in our State

Names of Station Personnel Involved in Initiative:

Lisa Clark - Organizer
Richard Eds - PD - Talk Station
Bridget Dixon - Chamber - Saturday Talk Show with Chamber of Commerce

Form Prepared By:

Lisa Clark Date: 5/22/2022

Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).

Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.

a

HUTTON BROADCASTING

DESCRIPTION OF SUPPLEMENTAL OUTREACH INITIATIVES

Complete this form for every event or program established by, sponsored by, or participated in by the station employment unit as part of each Supplemental Outreach Initiative elected.

Date(s) of Initiative Event(s):

6 weeks April 2022 - May 2022

Describe Nature of Initiative:

6 Week Internship on AM Talk Station including making commercials, show prep, Engineering Show. Student is also engaged on Air with Richard Eeds our AM Talk radio personality

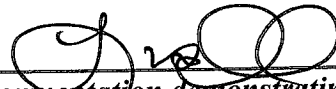
Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations):

To learn all aspects from booking guests to on Air of an AM talk show.

Names of Station Personnel Involved in Initiative:

Lisa Clark
Richard Eeds
Scott Hutton

Form Prepared By:



Date:

8/1/2022

Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).

Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.



Lisa Clark <lisa@santafe.com>

Possible Internship

3 messages

Mon, Feb 14, 2022 at 10:03 AM

Brian Kice <bkice@sfprep.org>
To: Lisa Clark <lisa@santafe.com>

Hi Lisa,
I'm a senior at Santa Fe Prep and was informed that you were the person at Hutton Broadcasting that I should contact about my internship. Matt Ybarra had told me that other students from Prep have interned there and, as I have declared my major to be broadcast journalism, I thought this would be a perfect fit for me!

Is there a time that you would be available to talk either by phone or in-person?

Thank you and I look forward to hearing back from you!

Best,
Brian Kice
Santa Fe Prep

Mon, Feb 14, 2022 at 10:44 AM

Lisa Clark <lisa@santafe.com>
To: Brian Kice <bkice@sfprep.org>
Cc: Richard Eeds <richard@santafe.com>

I am including our show host in this correspondence. Our major issue is that we can't bring anyone in until the COVID issues are resolved. Mainly to protect our staff. Because you are in school, it is of great concern that you could be exposed and thereby expose our staff. We have remained very isolated intentionally to keep our cases to a minimum.

I will need to hear from Richard Eeds on his availability and his comfort level with exposure and then I will get back to you.

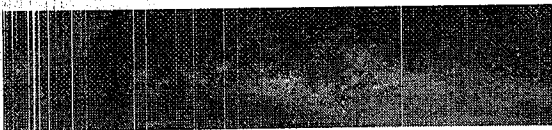
Thank you for your interest in Hutton Broadcasting,

Lisa

Lisa Clark

Business Manager/Air Talent
Hutton Broadcasting
2500 Camino Entrada Suite C
Santa Fe, NM 87507
o (505) 471 - 1067
c (505) 310 - 8013
lisa@santafe.com

"I must do something" always solves more problems than "Something must be done." ~Author Unknown



Did you know you can view, download and pay your invoices from Hutton Broadcasting, LLC. online?

Email Lisa@santafe.com for details!

[Quoted text hidden]

Mon, Feb 14, 2022 at 10:45 AM

Brian Kice <bkice@sfprep.org>
To: Lisa Clark <lisa@santafe.com>

Thank you!
[Quoted text hidden]

a

HUTTON BROADCASTING

DESCRIPTION OF SUPPLEMENTAL OUTREACH INITIATIVES

Complete this form for every event or program established by, sponsored by, or participated in by the station employment unit as part of each Supplemental Outreach Initiative elected.

Date(s) of Initiative Event(s):

April 2022

Describe Nature of Initiative:

Company Vice-President took classes on political advertising rules and regulations through New Mexico Broadcasters Association

Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations):

To stay up to date on all rules and regulations for political advertising

Names of Station Personnel Involved in Initiative:

Art Trujillo Vice-President

Form Prepared By:

 Lisa Clark Date: 5/22/2022

Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).

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a

HUTTON BROADCASTING

DESCRIPTION OF SUPPLEMENTAL OUTREACH INITIATIVES

Complete this form for every event or program established by, sponsored by, or participated in by the station employment unit as part of each Supplemental Outreach Initiative elected.

Date(s) of Initiative Event(s):

Ongoing Training for Part-Time Board Operators

Describe Nature of Initiative:

Train Part-Time Board ops in Voice Tracking, Promotions, on-air live Shows, Production for shows on talk Stations and remotes on FM Stations (Music)

Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations):

Hutton Staff ~~training~~ training part-time Staff.

Part time: Jermai Salazar
Ted Stevens
Olympia Viera
Anjeli Griego

Full Time:
Money Harris
Richard Feds
Chris Diestler
Timu Romero

Names of Station Personnel Involved in Initiative:

See above

Form Prepared By

Lisa Clark

Date:

5/22/22

Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).

Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.



Hutton Broadcasting, LLC. KVSF-AM
 2502-C Camino Entrada
 Santa Fe NM 87507

Date
 Sales Person
 Product
 Terms

04/30/2021
 Art Trujillo
 2020/21
 NET 30

SF CHAMBER OF COMMERCE
 PO BOX 1928
 SANTA FE NM 87504

Hutton Broadcasting will be utilizing email to distribute invoices, statements and other billing related documents going forward. This is a better method of communication and kinder to the environment. If you have any questions or need other arrangements, please contact your Account Executive.

Date	Time	Length	Description	Rate
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Date	Time	Length	Description	Rate
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Subtotal (Spot:180)				0.00
Balance Due				0.00

Invoices are proof of performance. If you are prepaying your order, this is simply for your records. Contact Lisa Clark with any questions about this invoice 505-471-1067



Hutton Broadcasting, LLC. KTRC-AM
 2502-C Camino Entrada
 Santa Fe NM 87507

Date
 Sales Person
 Product
 Terms

04/30/2021
 Art Trujillo
 2020/21
 NET 30

SF CHAMBER OF COMMERCE
 PO BOX 1928
 SANTA FE NM 87504

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Date	Time	Length	Description	Rate
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04/21/2021	22:30:29	01:00	60 SF CHAMBER	0.00
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Subtotal (Spot:180)				0.00
Balance Due				0.00

Invoices are proof of performance. If you are prepaying your order, this is simply for your records. Contact Lisa Clark with any questions about this invoice 505-471-1067



Hutton Broadcasting, LLC. KVSF-FM
 2502-C Camino Entrada
 Santa Fe NM 87507

Date
 Sales Person
 Product
 Terms

04/30/2021
 Art Trujillo
 2020/21
 NET 30

SF CHAMBER OF COMMERCE
 PO BOX 1928
 SANTA FE NM 87504

Hutton Broadcasting will be utilizing email to distribute invoices, statements and other billing related documents going forward. This is a better method of communication and kinder to the environment. If you have any questions or need other arrangements, please contact your Account Executive.

Date	Time	Length	Description	Rate
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Date	Time	Length	Description	Rate
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04/23/2021	18:45:59	00:30	30 SF CHAMBER	0.00
04/23/2021	20:29:25	00:15	15 SF CHAMBER	0.00
04/24/2021	06:25:22	00:15	15 SF CHAMBER	0.00
04/24/2021	08:14:24	01:00	60 SF CHAMBER	0.00
04/24/2021	10:50:57	00:30	30 SF CHAMBER	0.00
04/24/2021	12:13:48	00:30	30 SF CHAMBER	0.00
04/24/2021	13:16:58	01:00	60 SF CHAMBER	0.00
04/24/2021	20:32:43	00:15	15 SF CHAMBER	0.00
04/25/2021	11:30:37	01:00	60 SF CHAMBER	0.00
04/25/2021	14:47:02	01:00	60 SF CHAMBER	0.00
04/25/2021	17:15:17	00:15	15 SF CHAMBER	0.00
04/25/2021	18:25:57	00:30	30 SF CHAMBER	0.00
04/25/2021	20:13:19	00:15	15 SF CHAMBER	0.00
04/25/2021	21:49:06	00:30	30 SF CHAMBER	0.00
04/26/2021	06:21:05	01:00	60 SF CHAMBER	0.00
04/26/2021	07:30:07	00:30	30 SF CHAMBER	0.00
04/26/2021	13:31:31	00:30	30 SF CHAMBER	0.00
04/26/2021	14:46:16	00:15	15 SF CHAMBER	0.00
04/26/2021	15:52:48	01:00	60 SF CHAMBER	0.00
04/26/2021	22:37:01	00:15	15 SF CHAMBER	0.00
04/27/2021	05:33:43	01:00	60 SF CHAMBER	0.00
04/27/2021	08:18:41	00:15	15 SF CHAMBER	0.00
04/27/2021	09:29:44	01:00	60 SF CHAMBER	0.00
04/27/2021	10:35:33	00:30	30 SF CHAMBER	0.00

Date	Time	Length	Description	Rate
04/27/2021	20:46:06	00:30	30 SF CHAMBER	0.00
04/27/2021	21:46:14	00:15	15 SF CHAMBER	0.00
04/28/2021	05:16:08	00:15	15 SF CHAMBER	0.00
04/28/2021	11:21:56	00:30	30 SF CHAMBER	0.00
04/28/2021	13:21:16	01:00	60 SF CHAMBER	0.00
04/28/2021	15:45:33	00:15	15 SF CHAMBER	0.00
04/28/2021	20:36:09	01:00	60 SF CHAMBER	0.00
04/28/2021	23:19:06	00:30	30 SF CHAMBER	0.00
04/29/2021	10:37:42	00:30	30 SF CHAMBER	0.00
04/29/2021	16:54:08	01:00	60 SF CHAMBER	0.00
04/29/2021	18:17:13	01:00	60 SF CHAMBER	0.00
04/29/2021	20:15:58	00:15	15 SF CHAMBER	0.00
04/29/2021	21:56:20	00:30	30 SF CHAMBER	0.00
04/29/2021	22:44:59	00:15	15 SF CHAMBER	0.00
04/30/2021	06:30:54	00:15	15 SF CHAMBER	0.00
04/30/2021	07:46:31	00:30	30 SF CHAMBER	0.00
04/30/2021	10:35:50	00:15	15 SF CHAMBER	0.00
04/30/2021	17:33:53	01:00	60 SF CHAMBER	0.00
04/30/2021	20:15:51	00:30	30 SF CHAMBER	0.00
04/30/2021	22:23:07	01:00	60 SF CHAMBER	0.00
Subtotal (Spot:180)				0.00
Balance Due				0.00

Invoices are proof of performance. If you are prepaying your order, this is simply for your records. Contact Lisa Clark with any questions about this invoice 505-471-1067

**Annual EEO Public File Report
Hutton Broadcasting, LLC
Covering Period June 1, 2022 – May 30, 2023**

Supplemental Outreach Initiatives

June, July, and August 2021 Hutton Broadcasting hosted student campers Virtually (due to Covid) from Candyman Strings & Things Rock Camp. Station employees educated student campers on various aspects of the radio business, with emphasis on music selection and program formatting. Campers were interviewed live on-air.

April 21, 2023: Hutton Broadcasting, LLC. sponsored the Chamber of Commerce Job Fair and Business Expo. Talked to participants about different radio jobs and recruited for sales and promotions positions. Hutton Broadcasting, LLC., promoted the event heavily across our six radio stations.

August 8, 2022: Hosted Two, Three-hour classes for Radio Camp through the Santa Fe School for the Arts and Sciences. Students learned about radio jobs from Sales to Engineering. They wrote and recorded their own radio commercials.

November 14-18th 2022: NMBA Virtual Job Fair. Advertised the virtual job fair through radio advertising on our six local radio stations.

May 8th – 12th 2023: NMBA Virtual Job Fair. Advertised the virtual job fair through radio advertising on our six local radio stations.

July 2022 – Current: Ongoing training of three part-time radio staff in show production, voice tracking, promotions, on-air live shows, production, and board operation for remote broadcasts. The trainees are working with senior staff in on-going training program.

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HUTTON BROADCASTING

DESCRIPTION OF SUPPLEMENTAL OUTREACH INITIATIVES

Complete this form for every event or program established by, sponsored by, or participated in by the station employment unit as part of each Supplemental Outreach Initiative elected.

Date(s) of Initiative Event(s):

November 14th - 18th Job Fair

Describe Nature of Initiative:

NMBA Virtual Job Fair while
Advertising to a larger pool of potential
Candidates

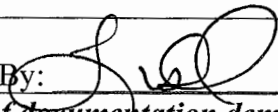
Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations):

New Mexico Broadcasters Assn.

Names of Station Personnel Involved in Initiative:

Lisa Clark
Brad Brown

Form Prepared By:



Date:

11/14/22

Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).

Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149 Amount Paid
 149-00012-0002 11/31/2022 1
Official Invoice **Date** **Page**

DETACH AND RETURN WITH PAYMENT

149-00012-0002 O 11/31/2022 1

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: NMBA Virtual Job Fair 11/14-11/18

Salesperson: Brown, Brad

Date	Day	Length		Qty	Rate	Total	
11/14/2022	Mon	1:00	KQBA-FM	Copy: Virtual Job fair Nov 14 – Nov 18 2022	2	\$0.00	\$0.00
11/15/2022	Tue	1:00	KQBA-FM	Copy: Virtual Job fair Nov 14 – Nov 18 2022	2	\$0.00	\$0.00
11/16/2022	Wed	1:00	KQBA-FM	Copy: Virtual Job fair Nov 14 – Nov 18 2022	2	\$0.00	\$0.00
11/17/2022	Thu	1:00	KQBA-FM	Copy: Virtual Job fair Nov 14 – Nov 18 2022	2	\$0.00	\$0.00
11/18/2022	Fri	1:00	KQBA-FM	Copy: Virtual Job fair Nov 14 – Nov 18 2022	2	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	10	Total	\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149 Amount Paid
 149-00013-0002 11/31/2022 1
Official Invoice **Date** **Page**

DETACH AND RETURN WITH PAYMENT

149-00013-0002 O 11/31/2022 1

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: NMBA Virtual Job Fair 11/14-11/18

Salesperson: Brown, Brad

Date	Day	Length		Qty	Rate	Total	
11/14/2022	Mon	1:00	KVSF-FM	Copy: Virtual Job fair Nov 14 – Nov 18 2022	2	\$0.00	\$0.00
11/15/2022	Tue	1:00	KVSF-FM	Copy: Virtual Job fair Nov 14 – Nov 18 2022	2	\$0.00	\$0.00
11/16/2022	Wed	1:00	KVSF-FM	Copy: Virtual Job fair Nov 14 – Nov 18 2022	2	\$0.00	\$0.00
11/17/2022	Thu	1:00	KVSF-FM	Copy: Virtual Job fair Nov 14 – Nov 18 2022	2	\$0.00	\$0.00
11/18/2022	Fri	1:00	KVSF-FM	Copy: Virtual Job fair Nov 14 – Nov 18 2022	2	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	10	Total	\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149 Amount Paid
 149-00014-0002 11/31/2022 1
Official Invoice **Date** **Page**

DETACH AND RETURN WITH PAYMENT

149-00014-0002 O 11/31/2022 1

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: NMBA Virtual Job Fair 11/14-11/18

Salesperson: Brown, Brad

Date	Day	Length
11/14/2022	Mon	1:00 KVSF-AM
11/15/2022	Tue	1:00 KVSF-AM
11/16/2022	Wed	1:00 KVSF-AM
11/17/2022	Thu	1:00 KVSF-AM
11/18/2022	Fri	1:00 KVSF-AM

Copy: Virtual Job fair Nov 14 – Nov 18 2022
 Copy: Virtual Job fair Nov 14 – Nov 18 2022
 Copy: Virtual Job fair Nov 14 – Nov 18 2022
 Copy: Virtual Job fair Nov 14 – Nov 18 2022
 Copy: Virtual Job fair Nov 14 – Nov 18 2022

Qty	Rate	Total
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.
 Contact erica@santafe.com with any questions or concerns.

Quantity	10 Total	\$0.00
Total Due		\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149 Amount Paid _____
 149-00015-0002 11/31/2022 1
Official Invoice **Date** **Page**

DETACH AND RETURN WITH PAYMENT

149-00015-0002 O 11/31/2022 1

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: NMBA Virtual Job Fair 11/14-11/18

Salesperson: Brown, Brad

Date	Day	Length
11/14/2022	Mon	1:00 KTRC-AM
11/15/2022	Tue	1:00 KTRC-AM
11/16/2022	Wed	1:00 KTRC-AM
11/17/2022	Thu	1:00 KTRC-AM
11/18/2022	Fri	1:00 KTRC-AM

Copy: Virtual Job fair Nov 14 – Nov 18 2022
 Copy: Virtual Job fair Nov 14 – Nov 18 2022
 Copy: Virtual Job fair Nov 14 – Nov 18 2022
 Copy: Virtual Job fair Nov 14 – Nov 18 2022
 Copy: Virtual Job fair Nov 14 – Nov 18 2022

Qty	Rate	Total
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	10 Total	\$0.00
Total Due		\$0.00

INVOICE



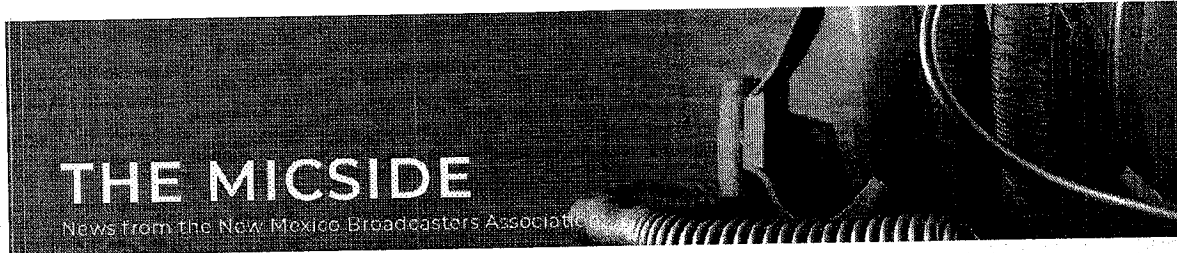
Lisa Clark <lisa@santafe.com>

MicSide #42 - October 19, 2022

1 message

New Mexico Broadcasters Association <info@nmba.org>
 Reply-To: New Mexico Broadcasters Association <info@nmba.org>
 To: lisa@santafe.com

Wed, Oct 19, 2022 at 5:59 AM

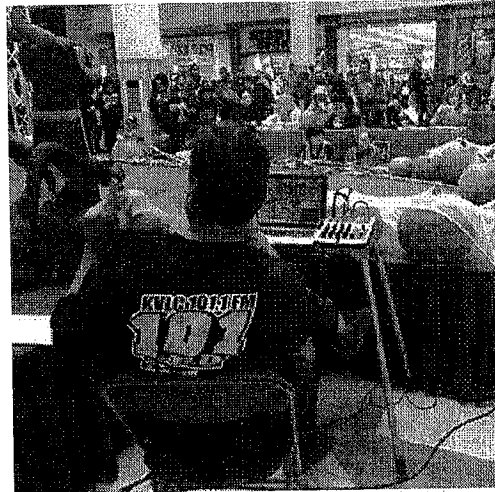


October 19, 2022

THE GIVING SEASON BEGINS - AND WE WANT TO HEAR FROM YOU!

FROM HOLIDAY GIVE-AWAYS TO ENCOURAGING DONATIONS

As the "giving season" begins to ramp up, we'd like our members to dig up the pictures and descriptions and sounds and video of some of the great things you've done in your communities this year. We use this information to inform legislators and stakeholders about the good you do.



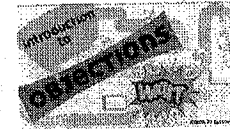
Send your information to suzanstrong@nmba.org. Please provide a detailed description of your event or remote including the community organization with which you were involved, the general dates, location and results of your efforts.

The NMBA will create an Annual Report that highlights many of these efforts, so don't let us miss including yours!

TRAINING AT YOUR FINGER TIPS

P1 LEARNING'S VIDEO LIBRARY IS AVAILABLE ANYTIME!

Are you a new seller at your station? Did you just hire a sales rep with great potential? Then check out P1 Learning – it a free service for any NMBA member. They have quick, informative and entertaining videos in their immense library to help anyone in your organization. From administrators and telephone techniques, to broadcast sales at any level (beginner, advanced and managerial), these 10–minutes gems will inspire your staff to work better, harder and more cooperatively than every before.



Check out the videos on Communications, Customer Service, Negotiations & Objections to On–Air and Presentation Skills and you'll see right away that there's something for everyone.

And did we say it's FREE?!

If you already have an account, [log in here](#).

If you're just hearing about this, [register here](#).

LAST VIRTUAL JOB FAIR OF 2022 SCHEDULED FOR NEXT MONTH NOVEMBER 14–18, 2022

The NMBA will facilitate the final quarterly virtual job fair of the year next month to provide our members with an alternative to a traditional job fair. The virtual job fair is a supplemental outreach program to educate the public about careers in broadcasting and the qualifications necessary to fill those positions.

Your participating stations must promote the event during the week on all participating stations. You can link to the site from your website, or send listeners/viewers directly to www.BroadcastersVirtualJobFair.com.



A station's hiring agent must retain all applications that are sent via email. They must

also make an effort to respond to email inquiries within a reasonable amount of time during the week of the event.

At the conclusion of a successful week, we will provide every participating station with the list of applicants, website statistics, and a letter of participation that includes any active jobs postings.

Click the button to register to participate in the job fair next month, or if you have any questions, please contact Suzan Strong.

Register for the Virtual Job Fair

In the Trades

FCC Head Supports Bills Aimed At
Squelching 'Foreign Propaganda' (RTBR)

Here's What Your Radio Station Should Put in
Its Website Sidebars (Jacobs Media)

Could Netflix Go After The Premium NFL
Sunday Ticket? (Media Post)

Supporters of FCC Nominee Gigi Sohn Gang
Up on Hill (Broadcasting & Cable)

Upcoming Events

Nov 6 – Time Change ("Fall back")

Nov 8 – Election Day

Nov 9 – EAS Routine Monthly Test

Nov 14 – Copyright Royalty Usage
Statement Due

Dec 6 – EAS Routine Monthly Test

Dec 15 – Copyright Royalty Usage
Statement Due

Copyright © 2022 New Mexico Broadcasters Association, All rights reserved.

You are receiving this email as a member of the New Mexico Broadcasters Association or interested stakeholder in the New Mexico broadcasting industry.

Our mailing address is:

New Mexico Broadcasters Association
2333 Wisconsin St., NE
Albuquerque, NM 87110

Add us to your address book

Want to change how you receive these emails?

You can update your preferences or unsubscribe from this list.



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HUTTON BROADCASTING DESCRIPTION OF SUPPLEMENTAL OUTREACH INITIATIVES

Complete this form for every event or program established by, sponsored by, or participated in by the station employment unit as part of each Supplemental Outreach Initiative elected.

Date(s) of Initiative Event(s):

May 8 - 12th Job Fair - Virtual

Describe Nature of Initiative:

ADVERTISE NMBA VIRTUAL Job Fair
while ADVERTISING to A Larger
Pool of potential Candidates

Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations):

New Mexico Broadcasters Association

Names of Station Personnel Involved in Initiative:

LISA CLARK
BRAD BROWN

Form Prepared By:

Lisa Clark

Date:

5/12/2023

Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).

Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149 Amount Paid
 149-00014-0002 5/31/2023 1
Official Invoice **Date** **Page**

DETACH AND RETURN WITH PAYMENT
 149-00014-0002 O 5/31/2023 1

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: NMBA Virtual Job Fair 5/8-5/12

Salesperson: Brown, Brad

Date	Day	Length
5/8/2023	Mon	1:00 KQBA-FM
5/9/2023	Tue	1:00 KQBA-FM
5/10/2023	Wed	1:00 KQBA-FM
5/11/2023	Thu	1:00 KQBA-FM
5/12/2023	Fri	1:00 KQBA-FM

Copy: Virtual Job fair May 8 to 12
 Copy: Virtual Job fair May 8 to 12
 Copy: Virtual Job fair May 8 to 12
 Copy: Virtual Job fair May 8 to 12
 Copy: Virtual Job fair May 8 to 12

Qty	Rate	Total
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.
 Contact erica@santafe.com with any questions or concerns.

Quantity	10	Total	\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149 Amount Paid
 149-00014-0003 5/31/2023 1
Official Invoice **Date** **Page**

DETACH AND RETURN WITH PAYMENT

149-00014-0003 O 5/31/2023 1

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: NMBA Virtual Job Fair 5/8-5/12

Salesperson: Brown, Brad

Date	Day	Length
5/8/2023	Mon	1:00 KTRC-AM
5/9/2023	Tue	1:00 KTRC-AM
5/10/2023	Wed	1:00 KTRC-AM
5/11/2023	Thu	1:00 KTRC-AM
5/12/2023	Fri	1:00 KTRC-AM

Copy: Virtual Job fair May 8 to 12
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 Copy: Virtual Job fair May 8 to 12

Qty	Rate	Total
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00

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 Contact erica@santafe.com with any questions or concerns.

Quantity	10	Total	\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

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 149-00014-0004 5/31/2023 1
Official Invoice Date Page

DETACH AND RETURN WITH PAYMENT

149-00014-0004 O 5/31/2023 1

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: NMBA Virtual Job Fair 5/8-5/12

Salesperson: Brown, Brad

Date	Day	Length
5/8/2023	Mon	1:00 KVSF-AM
5/9/2023	Tue	1:00 KVSF-AM
5/10/2023	Wed	1:00 KVSF-AM
5/11/2023	Thu	1:00 KVSF-AM
5/12/2023	Fri	1:00 KVSF-AM

Copy: Virtual Job fair May 8 to 12
 Copy: Virtual Job fair May 8 to 12
 Copy: Virtual Job fair May 8 to 12
 Copy: Virtual Job fair May 8 to 12
 Copy: Virtual Job fair May 8 to 12

Qty	Rate	Total
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00
1	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.
 Contact erica@santafe.com with any questions or concerns.

Quantity	9	Total	\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

Hutton Media

Advertiser ID: 149 Amount Paid
 149-00014-0005 5/31/2023 1
Official Invoice **Date** **Page**

DETACH AND RETURN WITH PAYMENT

149-00014-0005 O 5/31/2023 J

Hutton Media

Purchase Order Number:

Est. Number:

Co-Op:

Description: NMBA Virtual Job Fair 5/8-5/12

Salesperson: Brown, Brad

Date	Day	Length
5/8/2023	Mon	1:00 KVSF-FM
5/9/2023	Tue	1:00 KVSF-FM
5/10/2023	Wed	1:00 KVSF-FM
5/11/2023	Thu	1:00 KVSF-FM
5/12/2023	Fri	1:00 KVSF-FM

Copy: Virtual Job fair May 8 to 12
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 Copy: Virtual Job fair May 8 to 12
 Copy: Virtual Job fair May 8 to 12
 Copy: Virtual Job fair May 8 to 12

Qty	Rate	Total
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00
2	\$0.00	\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	10	Total	\$0.00
Total Due			\$0.00

INVOICE

NEW MEXICO
NMBA
Broadcasters
Association

Hutton Broadcasting
2502 Camino Entrada, Suite C
Santa Fe, NM 87507

RE: New Mexico Job Fair Participation, May 8, 2023

May 15, 2023

Dear Lisa,

Thank you for participating in the New Mexico's Broadcasters Virtual Job Fair the week of May 8, 2023. Your hiring agent of record was Lisa A. Clark and the stations that participated were: KQBA-FM, KLBU-FM, KTRC-AM, KVSF-FM, KVSF-AM, KBAC-FM.

During this job fair, your stations promoted the following job openings: Multimedia Specialist, PT Promotions Technician, Account Executive-Las Cruces, Account Executive, Videographer, and Sales Assistant.

Please keep this letter for your records.

Thank you again for participating in the Broadcasters Virtual Job Fair.

Best Regards,

Suzan Strong
Member Services
New Mexico Broadcasters Association
2333 Wisconsin St., NE
Albuquerque, NM 87110



Virtual Job Fair Statistics

May 8-12, 2023

	Visits	Pages	Hits	Bandwidth
8-May-23	99	1,111	4,956	1.02 GB
9-May-23	90	1,069	3,951	1.09 GB
10-May-23	92	1,213	4,672	647.19 MB
11-May-23	116	1,055	5,250	393.38 MB
12-May-23	78	799	3,185	306.25 MB
Totals	475	5247	22,014	3.4GB
Daily Average	95	1049.4	4,403	672 MB

Unique visitors - Under this column you will see the number of unique IP addresses that have accessed your website. This number can be associated with the different people that have browsed your website.

Pages - This field shows the number of different pages that were opened on your website from your visitors.

Hits - Under this label you will see the number of accessed files that were recorded for your pages. For example, if your index.php file includes four other documents, when the index file is accessed, it will generate a total of 5 hits.

Bandwidth - This statistic provides you with information on how much data each visitor downloads on average.



Virtual Job Fair Applicants

May 8-12, 2023

<u>Registrant Name</u>	<u>Phone</u>	<u>Interest</u>	<u>Source</u>	<u>Resume</u>	<u>Entry Date</u>
<u>Tabitha Matson</u>	505-527-7631	Creative, On Air, Promotions, Sales		<u>RESUME</u>	5/15/2023
<u>Roger Wozniak</u>	(505) 573-4609	Creative, Digital Media, Engineering, Mgmt/Admin, News, Production, Programming, Promotions, Sales	Link was sent by a friend.	<u>RESUME</u>	5/14/2023
<u>Paloma Dallago</u>	(505) 426-7398	Creative, Other, Promotions, Sales	Radio	<u>RESUME</u>	5/12/2023
<u>Alex Joe</u>		All Media	KRQE	<u>RESUME</u>	5/12/2023

<u>Dion Armijo</u>	(505) 688-0381	Creative, Mgmt/Admin, Online On Air Other			5/12/2023
<u>Charles Zobac</u>	(505) 699-6629	On Air	1260 AM; KTRC		5/12/2023
<u>Frank Dosela</u>	(505) 328-9672	Creative, Digital Media, Google News, On Air, Other, Production, Programming			5/11/2023
<u>Josue Macias</u>	(575) 910-7563	All Media	None	<u>RESUME</u>	5/10/2023
<u>Joe Mahunik</u>	(406) 223-5027	On Air, Other, Production	KNML		5/10/2023
<u>Chrissandria Jackson</u>	(505) 635-6035	Creative, Mgmt/Admin	New Mexico living	<u>RESUME</u>	5/10/2023

<u>Sean Arguello</u>	(505) 690-7338	Creative, Digital Media, Production	Fox - Good Morning NM	<u>RESUME</u>	5/9/2023
<u>Michael Monarco</u>	(480) 250-3600	Creative, Engineering Mgmt/Admin, News, On Air, Production, Programming	not sure	<u>RESUME</u>	5/9/2023
<u>Avery Ciufu</u>	(720) 839-0561	Creative, Digital Media, Mgmt/Admin, Other, Promotions, Sales	KRQE	<u>RESUME</u>	5/9/2023
<u>Jennifer N Mannino</u>	(505) 514-3535	Creative, Digital Media, News, Other, Promotions, Sales	Radio		5/8/2023
<u>Kena M. Boeckner</u>	(150) 550-6063	Creative, Mgmt/Admin, News, On Air, Production, Programming, Promotions, Sales	NEW MEXICO LIVING		5/8/2023
<u>Cary Brooks</u>	(505) 550-1812	Creative, Digital Media, Engineering, Production, Programming	Friend	<u>RESUME</u>	5/8/2023

a

HUTTON BROADCASTING

DESCRIPTION OF SUPPLEMENTAL OUTREACH INITIATIVES

Complete this form for every event or program established by, sponsored by, or participated in by the station employment unit as part of each Supplemental Outreach Initiative elected.

Date(s) of Initiative Event(s):

August 8, 2022

Describe Nature of Initiative:

Hosted Summer Camp Group for Radio School at the Station - 2 Groups

Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations):

Brought staff together to teach two Radio classes that included Promotions, on-air, production, sales, and the Business office for the Santa Fe School of Art and Design as part of their Summer Camp for Middle School

Names of Station Personnel Involved in Initiative:

Honey Harris, Austin Burch, Richard Eads
Lisa Clark and Art Trujillo

Form Prepared By:

[Signature]

Date: 8/12/2022

Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).

Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.



Lisa Clark <lisa@santafe.com>

Radio camp field trip

18 messages

Cathy Weber <cathy@santafeschool.org>
To: Lisa Clark <lisa@santafe.com>

Sun, Jun 19, 2022 at 3:21 PM

Hi Lisa,

Cathy here, we spoke in May about our radio camp field trip from Santa Fe School for the Arts & Sciences to Hutton Broadcasting on Camino Entrada. I want to confirm that we'll have 2 groups of 9 campers (age 9-11) + 2 adults on Tuesday Aug 2nd at 11 am and 1pm.

We're really looking forward to visiting the station, and learning about what it takes to work at and put on a radio show.

Thank you for your time,
Cathy Weber
505-660-7829

Lisa Clark <lisa@santafe.com>
To: Cathy Weber <cathy@santafeschool.org>

Mon, Jun 20, 2022 at 7:45 AM

Yes,

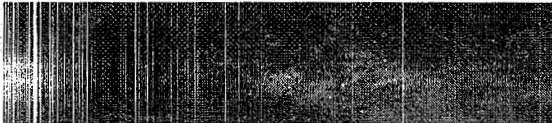
I have two groups, one from 10a-11a and one from 1-2p

Looking forward to seeing you,

Lisa

Lisa Clark
Business Manager/Air Talent
Hutton Broadcasting
2502 Camino Entrada Suite C
Santa Fe, NM 87507
o (505) 471 - 1067
c (505) 310 - 8013
lisa@santafe.com

"I must do something" always solves more problems than "Something must be done." ~Author Unknown



Did you know you can view, download and pay your invoices from Hutton Broadcasting, LLC. online?

Email Lisa@santafe.com for details!

[Quoted text hidden]

Cathy Weber <cathy@santafeschool.org>
To: Lisa Clark <lisa@santafe.com>

Mon, Jun 20, 2022 at 7:51 AM

Excellent! I wasn't sure if I sent a follow up email. I'm planning the week now. Please let me know if you have any suggestions. I taught film to middle and high schoolers for 10 years, and this is my first foray into radio for youth. It's very exciting!

Have a great day,
Cathy Weber
505-660-7829
[Quoted text hidden]

Lisa Clark <lisa@santafe.com>
To: Cathy Weber <cathy@santafeschool.org>

Mon, Jun 20, 2022 at 7:55 AM

I think it's very important to learn about writing copy for a radio commercial. That would be fun for them. maybe break them up in groups, give them a customer to write for and challenge them to write a 30 second spot. They can even pick music beds to put under their commercial.

[Quoted text hidden]
[Quoted text hidden]

Cathy Weber <cathy@santafeschool.org>
To: Lisa Clark <lisa@santafe.com>

Tue, Jun 21, 2022 at 9:31 AM

What a great idea.
Thanks Lisa!
Cathy
[Quoted text hidden]

Tue, Jun 21, 2022 at 9:55 AM

Lisa Clark <lisa@santafe.com>
To: Cathy Weber <cathy@santafeschool.org>

You bet!!!
[Quoted text hidden]
[Quoted text hidden]

Sun, Jul 31, 2022 at 10:44 PM

Cathy Weber <cathy@santafeschool.org>
To: Lisa Clark <lisa@santafe.com>

Hi Lisa,
This is a reminder that we will see you on Tuesday for our radio camp field trips in two groups, from 11a-12 and from 1-2p. I see on your reply, you have 10-11am for the first group (I missed the hour difference in the time on your last email). Please let me know if we can come at 11 am or if 10am is better for your needs. We're really excited to visit the station!

Thank you,
Cathy Weber
505-660-7829
[Quoted text hidden]

Mon, Aug 1, 2022 at 7:39 AM

Lisa Clark <lisa@santafe.com>
To: Art Trujillo <art@santafe.com>, Honey Harris <honey@santafe.com>, Richard Eeds <richard@santafe.com>

[Quoted text hidden]
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[Quoted text hidden]

Mon, Aug 1, 2022 at 8:08 AM

Honey Harris <honey@santafe.com>
To: Lisa Clark <lisa@santafe.com>

Hi Lisa, I won't be able to handle 1pm kids on Tuesday. Did you get my message yesterday? I need to discuss my work schedule
[Quoted text hidden]

Mon, Aug 1, 2022 at 8:10 AM

Lisa Clark <lisa@santafe.com>
To: Honey Harris <honey@santafe.com>

I did. Don't stress. I just have to work with who I have available. Austin is coming in. I can take them to the Studios. Richard Eeds is helping.
[Quoted text hidden]
[Quoted text hidden]

Mon, Aug 1, 2022 at 8:13 AM

Honey Harris <honey@santafe.com>
To: Lisa Clark <lisa@santafe.com>

I really hate the stress this is putting on everybody else. Thank you all so much.. susie is going to take me to station to pick up the laptop
[Quoted text hidden]

Mon, Aug 1, 2022 at 8:14 AM

Lisa Clark <lisa@santafe.com>
To: Honey Harris <honey@santafe.com>

Best of luck you can't change what is.
[Quoted text hidden]
[Quoted text hidden]

Mon, Aug 1, 2022 at 8:28 AM

Art Trujillo <art@santafe.com>
To: Lisa Clark <lisa@santafe.com>
Cc: Honey Harris <honey@santafe.com>, Richard Eeds <richard@santafe.com>

Do you need anything from me?

Art Trujillo
Vice President of Sales
Hutton Broadcasting
2502 Camino Entrada Suite C
Santa Fe, NM 87507

c (505) 469-4400
art@santafe.com
Ask me today about our exciting new platforms Hutton Digital Display and Santa Fe Television!



[Quoted text hidden]

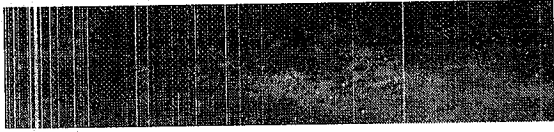
Mon, Aug 1, 2022 at 9:07 AM

Lisa Clark <lisa@santafe.com>
To: Cathy Weber <cathy@santafeschool.org>

See you tomorrow!
Lisa Clark
Business Manager/Air Talent
Hutton Broadcasting
2502 Camino Entrada Suite C

Santa Fe, NM 87507
o (505) 471 - 1067
c (505) 310 - 8013
lisa@santafe.com

"I must do something" always solves more problems than "Something must be done." ~Author Unknown



Did you know you can view, download and pay your invoices from Hutton Broadcasting, LLC. online?

Email Lisa@santafe.com for details!

On: Sun, Jun 19, 2022 at 3:21 PM Cathy Weber <cathy@santafeschool.org> wrote:
[Quoted text hidden]

Cathy Weber <cathy@santafeschool.org>
To: Lisa Clark <lisa@santafe.com>

Mon, Aug 1, 2022 at 11:15 AM

Great! Are you expecting us at 10 or 11?
[Quoted text hidden]

Lisa Clark <lisa@santafe.com>
To: Cathy Weber <cathy@santafeschool.org>

Mon, Aug 1, 2022 at 11:18 AM

One group at 11am is what I remember and one at 1pm. If 10 works better, I'm fine with that.

Lisa
[Quoted text hidden]
[Quoted text hidden]

Cathy Weber <cathy@santafeschool.org>
To: Lisa Clark <lisa@santafe.com>

Mon, Aug 1, 2022 at 11:23 AM

11:00 is perfect! Then 1:00. Thanks ☺
[Quoted text hidden]

Lisa Clark <lisa@santafe.com>
To: Cathy Weber <cathy@santafeschool.org>

Mon, Aug 1, 2022 at 2:02 PM

Perfect
[Quoted text hidden]
[Quoted text hidden]

a

HUTTON BROADCASTING

DESCRIPTION OF SUPPLEMENTAL OUTREACH INITIATIVES

Complete this form for every event or program established by, sponsored by, or participated in by the station employment unit as part of each Supplemental Outreach Initiative elected.

Date(s) of Initiative Event(s):

Ongoing Training for Part-time Board Operators

Describe Nature of Initiative:

Train part-time board operators in Voice Tracking, Production, Show Engineer Show Production, Imaging and for Remote Broadcasts

Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations):

Hutton Staff trained
Anjoli Griego
Jadmai Salazar
Olympia Viera

Names of Station Personnel Involved in Initiative:

Honey Harris
Chris Diestler
Brad Brown
T.M.M. Romero
Richard Eeds

Form Prepared By:

Lisa Clark

Date: 7/2022

Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).

Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.

a

HUTTON BROADCASTING DESCRIPTION OF SUPPLEMENTAL OUTREACH INITIATIVES

Complete this form for every event or program established by, sponsored by, or participated in by the station employment unit as part of each Supplemental Outreach Initiative elected.

Date(s) of Initiative Event(s):

4/21/2023

Describe Nature of Initiative:

Santa Fe Chamber of Commerce
Biz Expo & Job Fair

Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations):

Hutton Broadcasting Sponsors this event each year we run ads and live reads as well as having a table at the event

Names of Station Personnel Involved in Initiative:

Timm Romero
Angeli Griego
Lisa Clark

Form Prepared By:

Lisa Clark

Date: 4/21/23

Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).

Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

SF Chamber of Commerce

Advertiser ID: 407

Amount Paid

407-00011-0002	4/30/2023	1
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

407-00011-0002

O 4/30/2023

1

SF Chamber of Commerce
 PO Box 1928
 Santa Fe, NM 87504

Purchase Order Number:

Est. Number:

Co-Op:

Description: BIZ EXPO 2023

Salesperson: Trujillo, Art

Date	Day	Length		Qty	Rate	Total
Copy: BIZ EXPO APRIL 2023						
Log Event: 5A-MIDNIGHT						
4/1/2023	Sat	:30	KQBA-FM 11:14:17 PM	1	\$0.00	\$0.00
4/3/2023	Mon	:30	KQBA-FM 10:00:36 PM	1	\$0.00	\$0.00
4/4/2023	Tue	:30	KQBA-FM 09:16:51 PM	1	\$0.00	\$0.00
4/5/2023	Thu	:30	KQBA-FM 07:44:26 PM	1	\$0.00	\$0.00
4/8/2023	Sun	:30	KQBA-FM 09:27:12 PM	1	\$0.00	\$0.00
4/10/2023	Mon	:30	KQBA-FM 08:18:46 PM	1	\$0.00	\$0.00
4/11/2023	Tue	:30	KQBA-FM 10:58:54 PM	1	\$0.00	\$0.00
4/12/2023	Wed	:30	KQBA-FM 09:14:30 PM	1	\$0.00	\$0.00
4/13/2023	Thu	:30	KQBA-FM 11:19:01 PM	1	\$0.00	\$0.00
4/14/2023	Fri	:30	KQBA-FM 10:12:08 PM	1	\$0.00	\$0.00
4/15/2023	Sat	:30	KQBA-FM 08:19:18 PM	1	\$0.00	\$0.00
4/17/2023	Mon	:30	KQBA-FM 10:30:29 PM	1	\$0.00	\$0.00
4/19/2023	Wed	:30	KQBA-FM 09:35:57 PM	1	\$0.00	\$0.00
4/20/2023	Thu	:30	KQBA-FM 05:16:19 AM	1	\$0.00	\$0.00
Log Event: 6A-7P						
4/1/2023	Sat	:30	KQBA-FM 07:19:30 AM 03:17:37 PM	2	\$0.00	\$0.00
4/3/2023	Sun	:30	KQBA-FM 01:35:35 PM 05:46:11 PM	2	\$0.00	\$0.00
4/4/2023	Mon	:30	KQBA-FM 09:55:04 AM 05:52:29 PM	2	\$0.00	\$0.00
4/4/2023	Tue	:30	KQBA-FM 06:54:44 AM 04:36:13 PM	2	\$0.00	\$0.00
4/5/2023	Wed	:30	KQBA-FM 08:33:47 AM 09:55:39 AM 02:36:39 PM 04:16:50 PM	4	\$0.00	\$0.00
4/6/2023	Thu	:30	KQBA-FM 10:15:40 AM 02:18:58 PM	2	\$0.00	\$0.00
4/7/2023	Fri	:30	KQBA-FM 06:16:50 AM 11:16:30 AM 05:35:03 PM	3	\$0.00	\$0.00
4/11/2023	Sat	:30	KQBA-FM 09:51:55 AM 01:46:52 PM 06:18:14 PM	3	\$0.00	\$0.00
4/9/2023	Sun	:30	KQBA-FM 09:28:20 AM 03:05:32 PM	2	\$0.00	\$0.00
4/10/2023	Mon	:30	KQBA-FM 09:52:11 AM 02:35:08 PM	2	\$0.00	\$0.00
4/11/2023	Tue	:30	KQBA-FM 04:34:23 PM	1	\$0.00	\$0.00
4/12/2023	Wed	:30	KQBA-FM 07:55:31 AM 11:52:04 AM	2	\$0.00	\$0.00
4/13/2023	Thu	:30	KQBA-FM 12:18:00 PM 04:55:42 PM	2	\$0.00	\$0.00
4/14/2023	Fri	:30	KQBA-FM 06:50:34 AM 10:32:36 AM 12:37:22 PM	3	\$0.00	\$0.00
4/15/2023	Sat	:30	KQBA-FM 09:51:11 AM 04:34:00 PM	2	\$0.00	\$0.00
4/16/2023	Sun	:30	KQBA-FM 08:37:19 AM 02:31:07 PM 05:48:10 PM	3	\$0.00	\$0.00
4/17/2023	Mon	:30	KQBA-FM 08:19:28 AM 02:16:05 PM	2	\$0.00	\$0.00
4/18/2023	Tue	:30	KQBA-FM 10:47:47 AM 01:36:55 PM 03:13:06 PM	3	\$0.00	\$0.00
4/19/2023	Wed	:30	KQBA-FM 07:53:22 AM 11:33:30 AM	2	\$0.00	\$0.00
4/20/2023	Thu	:30	KQBA-FM 09:20:03 AM 11:48:35 AM	2	\$0.00	\$0.00
4/30/2023			8.3125 Santa Fe:			\$0.00

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

SF Chamber of Commerce

Advertiser ID: 407

Amount Paid

407-00011-0002	4/30/2023	2
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

407-00011-0002

4/30/2023

2

SF Chamber of Commerce
 PO Box 1928
 Santa Fe, NM 87504

Purchase Order Number:

Est. Number:

Co-Op:

Description: BIZ EXPO 2023

Salesperson: Trujillo, Art

Date	Day	Length		Qty	Rate	Total

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	60	Total	\$0.00
GRT			\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

SF Chamber of Commerce

Advertiser ID: 407

Amount Paid

407-00011-0000	4/30/2023	1
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

407-00011-0000

O 4/30/2023

1

SF Chamber of Commerce
 PO Box 1928
 Santa Fe, NM 87504

Purchase Order Number:

Est. Number:

Co-Op:

Description: BIZ EXPO 2023

Salesperson: Trujillo, Art

Date	Day	Length		Qty	Rate	Total
Copy: BIZ EXPO APRIL 2023						
4/1/2023	Sat	:30	KBAC-FM 11:14:10 AM 04:41:28 PM 11:12:37 PM	3	\$0.00	\$0.00
4/2/2023	Sun	:30	KBAC-FM 09:26:34 AM 03:13:59 PM 07:45:35 PM	3	\$0.00	\$0.00
4/3/2023	Mon	:30	KBAC-FM 07:27:09 AM 03:24:35 PM 08:09:30 PM	3	\$0.00	\$0.00
4/4/2023	Tue	:30	KBAC-FM 10:08:51 AM 01:25:41 PM 07:07:30 PM	3	\$0.00	\$0.00
4/5/2023	Wed	:30	KBAC-FM 08:38:57 AM 02:09:21 PM 04:25:08 PM	3	\$0.00	\$0.00
4/6/2023	Thu	:30	KBAC-FM 10:21:20 AM 03:10:11 PM 10:00:01 PM	3	\$0.00	\$0.00
4/7/2023	Fri	:30	KBAC-FM 05:02:29 AM 12:13:04 PM 06:28:22 PM	3	\$0.00	\$0.00
4/8/2023	Sat	:30	KBAC-FM 06:23:59 AM 03:39:51 PM 08:49:08 PM	3	\$0.00	\$0.00
4/9/2023	Sun	:30	KBAC-FM 05:47:55 AM 12:27:18 PM 05:44:34 PM	3	\$0.00	\$0.00
4/10/2023	Mon	:30	KBAC-FM 10:09:49 AM 02:12:48 PM 07:11:01 PM	3	\$0.00	\$0.00
4/11/2023	Tue	:30	KBAC-FM 11:12:42 AM 04:28:59 PM 10:38:46 PM	3	\$0.00	\$0.00
4/12/2023	Wed	:30	KBAC-FM 06:47:41 AM 05:28:35 PM 11:33:13 PM	3	\$0.00	\$0.00
4/13/2023	Thu	:30	KBAC-FM 07:23:53 AM 10:32:32 AM 11:41:06 AM	3	\$0.00	\$0.00
4/14/2023	Fri	:30	KBAC-FM 08:38:44 AM 04:27:08 PM 09:07:48 PM	3	\$0.00	\$0.00
4/15/2023	Sat	:30	KBAC-FM 07:44:07 AM 12:12:37 PM 06:12:13 PM	3	\$0.00	\$0.00
4/16/2023	Sun	:30	KBAC-FM 08:36:59 AM 12:23:10 PM 07:52:13 PM	3	\$0.00	\$0.00
4/17/2023	Mon	:30	KBAC-FM 09:37:30 AM 04:25:41 PM 08:13:18 PM	3	\$0.00	\$0.00
4/18/2023	Tue	:30	KBAC-FM 11:10:45 AM 03:25:51 PM 09:21:49 PM	3	\$0.00	\$0.00
4/19/2023	Wed	:30	KBAC-FM 05:30:19 AM 12:45:41 PM 10:15:55 PM	3	\$0.00	\$0.00
4/20/2023	Thu	:30	KBAC-FM 05:02:17 AM 07:35:58 AM 10:32:21 AM	3	\$0.00	\$0.00
4/30/2023			8.3125 Santa Fe:			\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	60	Total	\$0.00
GRT			\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

SF Chamber of Commerce

Advertiser ID: 407

Amount Paid

407-00011-0003	4/30/2023	1
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

407-00011-0003

O 4/30/2023

1

SF Chamber of Commerce
 PO Box 1928
 Santa Fe, NM 87504

Purchase Order Number:

Est. Number:

Co-Op:

Description: BIZ EXPO 2023

Salesperson: Trujillo, Art

Date	Day	Length		Qty	Rate	Total
Copy: BIZ EXPO APRIL 2023						
4/1/2023	Sat	:30	KTRC-AM 01:46:06 PM 03:32:10 PM 05:49:21 PM	3	\$0.00	\$0.00
4/2/2023	Sun	:30	KTRC-AM 05:29:58 AM 08:16:24 AM 07:28:58 PM	3	\$0.00	\$0.00
4/3/2023	Mon	:30	KTRC-AM 09:33:22 AM 10:29:59 AM 10:18:32 PM	3	\$0.00	\$0.00
4/4/2023	Tue	:30	KTRC-AM 07:29:50 AM 09:03:59 PM 10:03:59 PM	3	\$0.00	\$0.00
4/5/2023	Wed	:30	KTRC-AM 07:30:21 AM 08:30:51 AM 06:04:38 PM	3	\$0.00	\$0.00
4/6/2023	Thu	:30	KTRC-AM 04:04:29 PM 08:03:59 PM 09:20:04 PM	3	\$0.00	\$0.00
4/7/2023	Fri	:30	KTRC-AM 06:48:59 AM 10:50:56 AM 06:30:36 PM	3	\$0.00	\$0.00
4/8/2023	Sat	:30	KTRC-AM 09:53:17 AM 02:17:20 PM 05:05:13 PM	3	\$0.00	\$0.00
4/9/2023	Sun	:30	KTRC-AM 07:29:59 AM 05:44:48 PM 09:03:59 PM	3	\$0.00	\$0.00
4/10/2023	Mon	:30	KTRC-AM 06:29:59 AM 07:30:20 AM 10:50:07 AM	3	\$0.00	\$0.00
4/11/2023	Tue	:30	KTRC-AM 09:30:28 AM 11:47:59 AM 09:30:00 PM	3	\$0.00	\$0.00
4/12/2023	Wed	:30	KTRC-AM 05:25:18 AM 06:30:00 AM 04:58:50 PM	3	\$0.00	\$0.00
4/13/2023	Thu	:30	KTRC-AM 06:55:13 AM 07:49:35 AM 06:04:37 PM	3	\$0.00	\$0.00
4/14/2023	Fri	:30	KTRC-AM 06:30:00 AM 07:30:51 AM 10:32:23 AM	3	\$0.00	\$0.00
4/15/2023	Sat	:30	KTRC-AM 10:46:29 AM 12:33:08 PM 03:05:29 PM	3	\$0.00	\$0.00
4/16/2023	Sun	:30	KTRC-AM 05:20:03 AM 05:28:58 PM 09:03:58 PM	3	\$0.00	\$0.00
4/17/2023	Mon	:30	KTRC-AM 08:24:52 AM 12:47:45 PM 05:29:51 PM	3	\$0.00	\$0.00
4/18/2023	Tue	:30	KTRC-AM 10:46:45 AM 11:47:59 AM 02:25:01 PM	3	\$0.00	\$0.00
4/19/2023	Wed	:30	KTRC-AM 11:32:29 AM 12:32:01 PM 05:29:50 PM	3	\$0.00	\$0.00
4/20/2023	Thu	:30	KTRC-AM 05:13:09 AM 10:21:35 AM 11:48:55 AM	3	\$0.00	\$0.00
4/30/2023			8.3125 Santa Fe:			\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

Contact erica@santafe.com with any questions or concerns.

Quantity	60	Total	\$0.00
GRT			\$0.00
Total Due			\$0.00

INVOICE

Hutton Broadcasting
 2502 Camino Entrada Ste C
 Santa Fe, NM 87507 USA

SF Chamber of Commerce

Advertiser ID: 407

Amount Paid

407-00011-0001	4/30/2023	1
Official Invoice	Date	Page

DETACH AND RETURN WITH PAYMENT

407-00011-0001

O 4/30/2023

1

SF Chamber of Commerce
 PO Box 1928
 Santa Fe, NM 87504

Purchase Order Number:

Est. Number:

Co-Op:

Description: BIZ EXPO 2023

Salesperson: Trujillo, Art

Date	Day	Length		Qty	Rate	Total
Copy: BIZ EXPO APRIL 2023						
4/1/2023	Sat	:30	KLBU-FM 08:52:19 AM 01:36:59 PM 11:22:32 PM	3	\$0.00	\$0.00
4/2/2023	Sun	:30	KLBU-FM 10:44:55 AM 12:43:33 PM 04:26:48 PM	3	\$0.00	\$0.00
4/3/2023	Mon	:30	KLBU-FM 08:22:05 AM 02:31:08 PM 07:35:05 PM	3	\$0.00	\$0.00
4/4/2023	Tue	:30	KLBU-FM 06:51:21 AM 03:39:49 PM 06:51:56 PM	3	\$0.00	\$0.00
4/5/2023	Wed	:30	KLBU-FM 09:27:35 AM 04:52:30 PM 10:49:55 PM	3	\$0.00	\$0.00
4/6/2023	Thu	:30	KLBU-FM 12:32:07 PM 03:30:03 PM 08:12:43 PM	3	\$0.00	\$0.00
4/7/2023	Fri	:30	KLBU-FM 09:31:04 AM 02:00:10 PM 05:07:29 PM	3	\$0.00	\$0.00
4/8/2023	Sat	:30	KLBU-FM 08:36:21 AM 11:14:20 AM 07:27:57 PM	3	\$0.00	\$0.00
4/9/2023	Sun	:30	KLBU-FM 09:50:32 AM 12:24:13 PM 04:20:45 PM	3	\$0.00	\$0.00
4/10/2023	Mon	:30	KLBU-FM 07:19:54 AM 03:54:41 PM 07:16:56 PM	3	\$0.00	\$0.00
4/11/2023	Tue	:30	KLBU-FM 10:28:59 AM 12:38:17 PM 02:51:48 PM	3	\$0.00	\$0.00
4/12/2023	Wed	:30	KLBU-FM 11:49:17 AM 04:54:28 PM 09:57:18 PM	3	\$0.00	\$0.00
4/13/2023	Thu	:30	KLBU-FM 06:32:05 AM 02:53:11 PM 07:33:05 PM	3	\$0.00	\$0.00
4/14/2023	Fri	:30	KLBU-FM 07:06:54 AM 11:49:16 AM 06:34:42 PM	3	\$0.00	\$0.00
4/15/2023	Sat	:30	KLBU-FM 11:32:28 AM 05:18:48 PM 09:46:47 PM	3	\$0.00	\$0.00
4/16/2023	Sun	:30	KLBU-FM 08:59:22 AM 12:05:23 PM 06:35:11 PM	3	\$0.00	\$0.00
4/17/2023	Mon	:30	KLBU-FM 01:21:02 PM 04:12:46 PM 07:34:23 PM	3	\$0.00	\$0.00
4/18/2023	Tue	:30	KLBU-FM 10:34:48 AM 02:16:01 PM 11:06:24 PM	3	\$0.00	\$0.00
4/19/2023	Wed	:30	KLBU-FM 12:30:14 PM 02:54:45 PM 06:54:02 PM	3	\$0.00	\$0.00
4/20/2023	Thu	:30	KLBU-FM 06:31:50 AM 09:23:36 AM 11:28:30 AM	3	\$0.00	\$0.00
4/30/2023			8.3125 Santa Fe:			\$0.00

Contact Erica Rael at erica@santafe.com with any questions or concerns.

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Quantity	60	Total	\$0.00
GRT			\$0.00
Total Due			\$0.00

INVOICE

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HUTTON BROADCASTING DESCRIPTION OF SUPPLEMENTAL OUTREACH INITIATIVES

Complete this form for every event or program established by, sponsored by, or participated in by the station employment unit as part of each Supplemental Outreach Initiative elected.

Date(s) of Initiative Event(s):

June July & August 2023

Describe Nature of Initiative:

Host Campers from Candyman Strings & things
Rock Camp throughout the summer
introducing them to radio and radio jobs

Describe Scope of Broadcasters' Participation (including names of any other sponsoring or participating organizations):

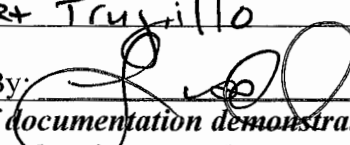
Lisa Clark and Chris Diestler organize
this annual event with Cindy Cook
of Candyman Strings and things
for their Summer Rock Camp

Names of Station Personnel Involved in Initiative:

Lisa Clark
Chris Diestler
Austin Burch
Art Trujillo

Honey Harris
Richard Eeds
Brad Brown

Form Prepared By:



Date:

8/2023

Attach copies of documentation demonstrating performance of chosen initiatives (e.g., pamphlets, advertisements, letters, e-mails, faxes).

Use these worksheets to compile the annual Summary Description of Supplemental Outreach Initiatives.