

ORDER

Orders	Order / Rev:	791001	
	Alt Order #:		
	Product Desc:	PB-19 Performance Tax	
	Estimate:		
	Flight Dates:	03/30/22 - 09/06/22	Primary AE: Corporate House
	Original Date / Rev:	03/28/22 / 03/28/22	Sales Office: L-SYR
	Order Type:	GENERAL	Sales Region: Local

Agency	Name:	National Association of Broadcasters	
	Buying Contact:		Billing Type: Cash
	Billing Contact:		Billing Calendar: Broadcast
		1 M Street SE	Billing Cycle: EOM/EOC
		Washington, DC 20003	Agency Commission: 0%

Advertiser	Name:	National Association of Broadcasters	
	Demographic:	A25-54	New Business Thru:
	Product Codes:	Issues/Propositions	Advertiser External ID:
	Revenue Code 1:	DIR	Agency External ID:
	Revenue Code 2:	POL-ISS	Unit Code: General
	Revenue Code 3:	GEN	Order Separation: 00:15:00
	Priority:	P-100	

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
03/28/22	04/24/22	130	\$0.00	\$0.00
04/25/22	05/29/22	175	\$0.00	\$0.00
05/30/22	06/26/22	140	\$0.00	\$0.00
06/27/22	07/31/22	175	\$0.00	\$0.00
08/01/22	08/28/22	140	\$0.00	\$0.00
08/29/22	09/06/22	45	\$0.00	\$0.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
April 2022	130	\$0.00	\$0.00	0.00
May 2022	175	\$0.00	\$0.00	0.00
June 2022	140	\$0.00	\$0.00	0.00
July 2022	175	\$0.00	\$0.00	0.00
August 2022	140	\$0.00	\$0.00	0.00
September 2022	45	\$0.00	\$0.00	0.00
Totals	805	\$0.00	\$0.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Corporate House			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WAQX	03/30/22	09/06/22	M-Su Extended Prime	CM	5:00 AM-12:00 XM	5555555	:30	35	\$0.00	P-90	0.00	NM	805	\$0.00
				M-Su		(5:00 AM-12:00 XM)									
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
		Week: 03/28/22	04/03/22	--55555		25		\$0.00		0.00					
		Week: 04/04/22	04/10/22	5555555		35		\$0.00		0.00					
		Week: 04/11/22	04/17/22	5555555		35		\$0.00		0.00					
		Week: 04/18/22	04/24/22	5555555		35		\$0.00		0.00					
		Week: 04/25/22	05/01/22	5555555		35		\$0.00		0.00					
		Week: 05/02/22	05/08/22	5555555		35		\$0.00		0.00					
		Week: 05/09/22	05/15/22	5555555		35		\$0.00		0.00					
		Week: 05/16/22	05/22/22	5555555		35		\$0.00		0.00					
		Week: 05/23/22	05/29/22	5555555		35		\$0.00		0.00					
		Week: 05/30/22	06/05/22	5555555		35		\$0.00		0.00					
		Week: 06/06/22	06/12/22	5555555		35		\$0.00		0.00					
		Week: 06/13/22	06/19/22	5555555		35		\$0.00		0.00					
		Week: 06/20/22	06/26/22	5555555		35		\$0.00		0.00					
		Week: 06/27/22	07/03/22	5555555		35		\$0.00		0.00					
		Week: 07/04/22	07/10/22	5555555		35		\$0.00		0.00					
		Week: 07/11/22	07/17/22	5555555		35		\$0.00		0.00					

Order / Rev: 791001
 Alt Order #:
 Flight Dates: 03/30/22 - 09/06/22

Advertiser: National Association of Broadcasters
 Product Desc: PB-19 Performance Tax
 Estimate:

WAQX-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>		
Week:		07/18/22	07/24/22	5555555		35				\$0.00		0.00		
Week:		07/25/22	07/31/22	5555555		35				\$0.00		0.00		
Week:		08/01/22	08/07/22	5555555		35				\$0.00		0.00		
Week:		08/08/22	08/14/22	5555555		35				\$0.00		0.00		
Week:		08/15/22	08/21/22	5555555		35				\$0.00		0.00		
Week:		08/22/22	08/28/22	5555555		35				\$0.00		0.00		
Week:		08/29/22	09/04/22	5555555		35				\$0.00		0.00		
Week:		09/05/22	09/11/22	55-----		10				\$0.00		0.00		
												Totals	805	\$0.00

Order #791001: National A../National A../PB-19 Perf../

Date	Action	By	# Spots	Total \$	Comment
03/28/22 11:14:13 AM	Processed	Jeffrey James (jeffrey.james@cumulus.com)	805		\$0.00 <async process>
03/28/22 10:40:33 AM	Approved	Annette Stratton (annette.stratton@cumulus.coi	805		\$0.00
03/28/22 10:40:29 AM	Approval Workflow	Annette Stratton (annette.stratton@cumulus.coi	805		\$0.00 [Business Manager - Business Office Approval Needed Default]
03/28/22 10:16:37 AM	Approval Workflow	Beth Coughlin (bcoughlin@cumulus.com)	805		\$0.00 [Sales Manager - Ready Default]
03/28/22 9:55:20 AM	Ready for approval	Zenetta Chapman (zenetta.chapman@cumulus	805		\$0.00 ZC NEW 032822
03/28/22 9:50:49 AM	New order created	Zenetta Chapman (zenetta.chapman@cumulus	0		\$0.00 <new order>

[Sorted by: Date]

ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

I, _____, hereby request station time as follows: See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

Check one:

- ☒ Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.
- ☐ Ad does NOT communicate a message relating to any political matter of national importance (e.g., relates only to a state or local issue).

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Station time requested by: National Association of Broadcasters

Agency name: n/a

Address:

Contact:

Phone number:

Email:

Name of advertiser/sponsor (list entity's full legal name as disclosed to the Federal Election Commission [for federal committees] with no acronyms; name must match the sponsorship ID in ad):

Name: National Association of Broadcasters

Address: 1 M Street SE Washington, DC 20003

Contact: Michelle Lehman

Phone number: (202)429-5350

Email: nab@nab.org

Station is authorized to announce the time as paid for by such person or entity.

List ALL of the chief executive officers or members of the executive committee or board of directors or other governing group(s) of the advertiser/sponsor (Use separate page if necessary.):

Curtis LeGeyt, President and Chief Executive Officer
Shawn Donilon, EVP, Government Relations
Michelle Lehman, Chief of Staff and EVP, Public Affairs
Tea Gennaro, Chief Financial Officer and EVP, Finance and Administration
For further information, please visit <https://www.nab.org/about/departments/default.asp>.

By signing below, advertiser/sponsor represents that those listed above are the only executive officers, members of the executive committee and board of directors or other governing group(s).

If ad refers to a federal candidate(s) or federal election, list ALL of the following:

☒ N/A

Name(s) of every candidate referred to:

Office(s) sought by such candidate(s) (no acronyms or abbreviations):

Date of election:

Clearly identify **EVERY** political matter of national importance referred to in the ad (no acronyms); use separate page if necessary:

☐ N/A

Local Radio Freedom Act, H. Con. Res 33 and S. Con. Res 9
American Music Fairness Act, H.R. 4130

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor	Station Representative
Signature: <i>Michelle Lehman</i>	Signature: <i>Annette Stratton</i>
Name: Michelle Lehman	Name: Annette Stratton
Date of Request to Purchase Ad Time: March 21, 2022	Date of Station Agreement to Sell Time: 03-28-2022

TO BE COMPLETED BY STATION ONLY

Ad submitted to station? ☒ Yes ☐ No Date ad received: 03-28-2022

Note: Must have separate PB-19 forms (or the equivalent, e.g., addendums) for each version of the ad (i.e., for every ad with differing copy).

If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.

Disposition:

- ☒ Accepted
☐ Accepted IN PART (e.g., ad not received to determine content)*
☐ Rejected – provide reason (optional):

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any:

n/a

Contract #: n/a	Station Call Letters: WAQX-FM	Date Received/Requested: 03-28-2022
Est. #: n/a	Station Location: Syracuse, New York	Run Start and End Dates: 3/30/2022-9/6/2022

For national issue ads only (not required for state/local issue ads):

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

N/A. Free time. There are no rates, invoice, or classes of time related to this run of spots. See either the attached for information on when the spots aired or this station will upload this information as soon as it is available.