

Cumulus-Salt Lake City, Utah SEU
Vacancy-Specific Data re Full-Time Hires

2018-2019 Reporting Period			
<i>Position</i>	<i>Date Filled</i>	<i>Number of Interviewees</i>	<i>Sources Producing Interviewees</i>
Account Executive	10/01/18	10**	Indeed* (6); Cumulus Jobs (3); Word-of-Mouth Referral (1)
Account Executive	10/01/18	**	Indeed
Digital Sales Manager	01/02/19	2	Cumulus Jobs (1); Word-of-Mouth Referral (1)
Account Executive	04/08/19	10**	University of Utah (1); Indeed (4); Cumulus Jobs (4); Word-of-Mouth Referral (1)
Account Executive	04/15/19	**	Word-of-Mouth Referral
2019-2020 Reporting Period			
<i>Position</i>	<i>Date Filled</i>	<i>Number of Interviewees</i>	<i>Sources Producing Interviewees</i>
Account Executive	09/03/19	4	Indeed (1); Word-of-Mouth Referral (3)
Digital Creative Director	06/17/19	4	Cumulus Jobs (1); Facebook (1); Word-of-Mouth Referral (2)

*The recruitment source highlighted in yellow is the source that referred each hiree.

**These numbers reflect the number of individuals interviewed from a pool of candidates (same recruitment effort) that applied for these full-time positions. The pool of candidates interviewed to fill the two (2) Account Executive positions in October 2018 included ten (10) individuals. The pool of candidates interviewed to fill the two (2) Account Executive positions in April 2019 included ten (10) individuals.

CUMULUS MEDIA – Salt Lake City is seeking a talented and dynamic **Account Executive** who thrives in a fast-paced working environment. We are looking for a passionate, motivated, goal-oriented and highly competitive individual with a proven track record of over-achieving sales goals. We hire driven, resourceful, organized, customer-focused problem solvers who have great communication skills and the ability to cultivate client relationships. In return, we offer a unique career opportunity: one where you are given a challenging mission, world-class tools to help you succeed, and the chance to realize your full potential as a sale's professional.

Who We Are:

Cumulus Salt Lake City currently features 5 stations in the Salt Lake Metro area. KUBL 93.3 FM Utah's Country Leader, Utah's Power Hit Music Station Power 94.9/101.9, B98.7 Playing Today's Hits and Yesterday's Favorites, KBER 101.1 Utah's Rock Station,, and KKAT Utah's Big Talker, reaching a million listeners on a weekly basis.

Key Responsibilities:

- Able to identify client business needs by gaining a deep understanding of their goals, objectives and processes as well as their external environment including key market and consumer trends to proactively develop customized advertising solutions to meet client objectives
- Deliver effective multi-platform, integrated sales presentations (broadcast, digital, events); negotiation and closing
- Beyond our broadcast products, have strong familiarity and become full-versed in selling both Cumulus' station digital assets (e.g. streaming, stations website and social advertising) and digital audience extension products to deliver a complete marketing solution to advertisers
- Excel at prospecting and aggressively seeking new clientele by networking, cold calling, canvassing, referrals or other means to build and maintain a full pipeline of sales prospects
- Follow all station and corporate procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis
- Stay abreast of the competitive landscape and emerging technologies to best position Cumulus in the marketplace
- Think creatively and generate original ideas

Qualifications:

- Proficient in Microsoft Office suite, social networking platforms and CRM tools
- Excellent communication skills
- Experience developing new business relationships in an outside sales role
- Excellent presenter to clients of sales opportunities and post-sale successes
- Strong understanding of lead generation and ability to connect with viable prospects

- Comprehension of sales metrics in order to fill a sales funnel and robust pipeline of residual business
- Positive attitude with the willingness to get beyond comfort zone to grow professionally
- High energy and passion for the job
- Flexible and creative
- Digitally savvy
- 1 to 2 years in Media Sales background preferred
- Bachelor's Degree in Business, Marketing or related field is preferred

What we offer:

- Commission-based organization with uncapped earning potential
- Focused, responsible and collaborative work environment with the ability, to ask “what if” and try innovative solutions
- Medical, Dental & Vision Insurance coverage
- 401K with company match to plan for the long-term
- Paid Vacation & Holidays

For immediate consideration, please visit <https://cumulusmedia.jobs.net/>

For more information about CUMULUS MEDIA, visit our website at:
<https://www.cumulusmedia.com/>

CUMULUS MEDIA is proud to be an Equal Opportunity Employer (EOE).

Digital Platforms Manager

Cumulus Salt Lake is seeking a highly motivated individual to join our Digital Operations and Client Services division. The ideal candidate will be highly organized, efficient, and have excellent attention to detail. This position is based in Salt Lake City, Utah.

Responsibilities include but are not limited to:

- Management of social voice for multiple radio brands, including creating web-ready graphics for websites, emails and social media distribution
 - Targeted, timely and consistent consumer communication
 - Content farming
 - Website superiority
 - Keyword master list management upkeep
- Gathering and testing of all assets needed for go live (tags, creative, keywords, etc.)
 - Working with AM and Creative for mock and build of custom solutions
 - Timely processing of Go-Lives
 - Confirmation of live campaigns with email and screenshots
- Work with AMs on optimizations to ensure success of campaign

Skills you will need to be successful in this role:

- 2-3 years of experience in professional Digital Platforms Management.
- Excellent interpersonal and communication skills; perfect written and spoken English a must
 - Ability to multitask and work efficiently in a fast paced, deadline-driven environment
 - Ability to handle projects of sensitive or urgent nature in a professional and timely manner
 - Strong organizational skills and attention to detail
 - Charismatic and energetic demeanor
- General understanding of the internet and interactive advertising; familiarity with online advertising terminology and market trends
 - Proficiency in Microsoft Office (Word, PowerPoint, Excel); exposure to sales databases/tools
- Flexibility to work outside of normal business hours (if necessary) to accomplish business objectives

Qualifications/Requirements:

- Knowledge of all applicable FCC rules and regulations
 - Understanding of stations' programming strategies
- Computer literacy in Photoshop, HTML, Microsoft Office including PowerPoint, Media Span and Triton
 - Excellent verbal and written communication skills
 - Problem-solving ability and skill in prioritizing
- Ability to interact with management and staff at all levels

- Ability to multi-task and handle pressures and deadlines
- Must possess valid state driver's license

What We Offer:

- Recognition and reward for outstanding performance.
- Competitive pay and the ability to increase income.
- Benefits, vacation, and paid holidays offered for all full-time employees.
- Benefits include: Medical, dental, vision, Health Savings Account with company match, 401K with company match, and Life and Disability coverage.

For immediate consideration, please complete the application process at:
<http://www.cumulus.com/careers>.



The Power of Radio is hiring!

Cumulus Media's Salt Lake City location is **HIRING exceptional Sales People!** We offer a unique career opportunity: One where you are given a challenging mission, world-class tools to help you succeed, and the chance to realize your full potential as a Sales professional. We hire passionate, driven, resourceful, organized, customer focused problem solvers who have great communication skills and the ability to cultivate client relationships. If this sounds like you, please submit your resume for consideration.

About us

Cumulus Salt Lake City currently features 6 stations in the Salt Lake Metro area. KUBL 93.3 FM Utah's Country Leader, Utah's New Hit Music Station Power 94.9, B98.7 Playing Today's Hits and Yesterdays Favorites, KBER 101.1 Utah's Rock Station, ALT 101.9, and KKAT Utah's Big Talker, reach a million listeners on a weekly basis.

A leader in the radio broadcasting industry, Cumulus Media (NASDAQ:CMLS) combines high-quality local programming with iconic, nationally syndicated media, sports and entertainment brands to deliver premium content choices to the 245 million people reached each week through its 453 owned-and-operated stations broadcasting in 90 US media markets (including eight of the top 10), more than 8,200 broadcast radio stations affiliated with its Westwood One network and numerous digital channels.

Together, the Cumulus/Westwood One platforms make Cumulus Media one of the few media companies that can provide advertisers with national reach and local impact. Cumulus/Westwood One is the exclusive radio broadcast partner to some of the largest brands in sports, entertainment, news, and talk, including the NFL, the NCAA, the Masters, the Olympics, the GRAMMY's, the Academy of Country Music Awards, the American Music Awards, the Billboard Music Awards, Westwood One News, and more. Additionally, it is the nation's leading provider of country music and lifestyle content through its NASH brand, which serves country fans nationwide through radio programming, exclusive digital content, and live events.

For more information, visit www.cumulus.com.

The Future Cumulus Seller:

- Experience developing new business relationships in an outside sales role, as a recognized top-performer
- Track record of achievement and always striving to be the best in everything they do
- Strong understanding of lead generation and ability to connect with viable prospects
- Comprehension of sales metrics in order to fill a sales funnel and robust pipeline of residual business
- Effective communicator and the ability to cultivate relationships
- Positive attitude with the willingness to get beyond their comfort zone to grow professionally
- Undeterred by the daily obstacles and challenges facing outside B to B sales
- High energy and passion for the job
- Media Sales background preferred
- Bachelor's Degree preferred



The Power of Radio is hiring!

What we offer:

- Competitive compensation with ability to increase income year over year
- Recognition and reward for outstanding performance
- Professional growth
- Creative and collaborative work environment
- A product that you can be passionate about selling that will assist clients in growing their business
- Training equivalent to acquiring a Sales-MBA
- Medical, Dental & Vision Insurance package
- 401K with company match to plan for the long term
- Vacation & Holidays to enjoy the fruits of your labor

To apply: visit cumulus.com/careers

Cumulus is an Equal Opportunity Employer (EEO).

Digital Platforms Creative Director

Cumulus Salt Lake City is seeking a highly motivated individual to join our Social Media and Digital Operations division. The ideal candidate will be highly organized, efficient, and have excellent attention to detail. This position is salary based. This position is based in Salt Lake City, Utah.

Responsibilities include but are not limited to:

- Management of social voice for multiple radio brands, including creating web-ready graphics for websites, email and social media distribution
- Targeted, timely and consistent consumer communication
- Content farming and creation
- Working with Account Managers and Creative for mock and build of custom solutions

Skills you will need to be successful in this role

- 2-3 years of experience in Social & Digital Platforms Creative
- Excellent interpersonal and communication skills
- Ability to multitask and work efficiently in a fast paced, deadline-driven environment
- Strong organizational skills and attention to detail
- Charismatic and energetic demeanor
- General understanding of the internet and interactive advertising; familiarity with online advertising terminology and market trends
- Flexibility to work outside of normal business hours (if necessary) to accomplish business objectives
- Proactive and creative thinker with the ability to come up with strategic ideas for campaigns

Qualifications/Requirements:

- Knowledge of all applicable FCC rules and regulations
 - Understanding of stations' programming strategies
- Computer literacy in Photoshop, HTML, Microsoft Office including PowerPoint, Media Span and Triton
 - Excellent verbal and written communication skills
 - Problem-solving ability and skill in prioritizing
 - Ability to interact with management and staff at all levels
 - Ability to multi-task and handle pressures and deadlines
 - Must possess valid state driver's license

What We Offer:

- Recognition and reward for outstanding performance.
 - Competitive pay and the ability to increase income.
- Benefits, vacation, and paid holidays offered for all full time employees.
- Benefits include: Medical, dental, vision, Health Savings Account with company match, 401K with company match, and Life and Disability coverage.

For immediate consideration, please complete the application process at:

<http://www.cumulus.com/careers>.

Date Applied	Position Title	Req Open Date	Req Close Date	Office	Source Name
06/30/2018	Account Executive	04/05/2018	07/11/2018	Salt Lake City	Indeed
06/22/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
06/22/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Public Career Site
06/21/2018	Account Executive	04/05/2018	07/11/2018	Salt Lake City	Indeed
06/19/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
06/18/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
06/13/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
06/13/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Public Career Site
06/12/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
06/11/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
06/08/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
06/08/2018	Account Executive	04/05/2018	07/11/2018	Salt Lake City	Indeed
06/07/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
06/07/2018	Account Executive	04/05/2018	07/11/2018	Salt Lake City	Indeed
06/07/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
06/06/2018	Account Executive	04/05/2018	07/11/2018	Salt Lake City	Indeed
06/05/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
06/05/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
06/04/2018	Account Executive	04/05/2018	07/11/2018	Salt Lake City	Indeed
06/01/2018	Account Executive	04/05/2018	07/11/2018	Salt Lake City	Indeed
07/30/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	ZipRecruiter
07/29/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Public Career Site
07/27/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Public Career Site
07/26/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Public Career Site
07/24/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Public Career Site
07/20/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Public Career Site
07/14/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
07/12/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
07/09/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Public Career Site
07/05/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
07/03/2018	Account Executive	04/05/2018	07/11/2018	Salt Lake City	Indeed
08/31/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	ZipRecruiter
08/31/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed Sponsored

Date Applied	Position Title	Req Open Date	Req Close Date	Office	Source Name
08/31/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed Sponsored
08/30/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed
08/30/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed Sponsored
08/30/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/29/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed Sponsored
08/28/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/28/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/27/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/27/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed
08/27/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Public Career Site
08/26/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed Sponsored
08/24/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed Sponsored
08/24/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed Sponsored
08/22/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/21/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/20/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed
08/19/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/18/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Public Career Site
08/18/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Public Career Site
08/17/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/17/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Public Career Site
08/17/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/16/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed
08/16/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed
08/15/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/14/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Public Career Site
08/14/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/14/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/13/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/12/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/11/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/11/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/10/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed

Date Applied	Position Title	Req Open Date	Req Close Date	Office	Source Name
08/10/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Public Career Site
08/09/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/09/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/08/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
08/06/2018	Sales Executive	05/16/2018	08/08/2018	Salt Lake City	Indeed
09/30/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
09/30/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed
09/28/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	ZipRecruiter Apply
09/28/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
09/27/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	ZipRecruiter Apply
09/25/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Public Career Site
09/24/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
09/24/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
09/21/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Public Career Site
09/20/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	ZipRecruiter Apply
09/20/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	ZipRecruiter Apply
09/20/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
09/18/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
09/18/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Public Career Site
09/18/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	ZipRecruiter Apply
09/17/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
09/14/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
09/13/2018	Promotion Director	04/29/2014	06/04/2015	Salt Lake City	Public Career Site
09/13/2018	Promotion Director	04/29/2014	06/04/2015	Salt Lake City	Public Career Site
09/12/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
09/11/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	ZipRecruiter Apply
09/10/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Public Career Site
09/10/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed Sponsored
09/09/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed Sponsored
09/08/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed Sponsored
09/07/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	ZipRecruiter Apply
09/06/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Public Career Site
09/04/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed

Date Applied	Position Title	Req Open Date	Req Close Date	Office	Source Name
09/04/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed
09/03/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed
09/01/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed Sponsored
10/26/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed
10/26/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	Indeed
10/25/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	Indeed
10/25/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Public Career Site
10/22/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	Indeed
10/21/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed
10/20/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed Sponsored
10/18/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	Indeed
10/16/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Public Career Site
10/16/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed
10/15/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	Indeed
10/15/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	Indeed
10/15/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Public Career Site
10/15/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	Indeed
10/13/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed Sponsored
10/12/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	Indeed
10/12/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed
10/11/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed
10/11/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed Sponsored
10/11/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Public Career Site
10/11/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed Sponsored
10/11/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	Indeed
10/10/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
10/10/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	ZipRecruiter Apply
10/10/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Public Career Site
10/10/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed Sponsored
10/10/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed Sponsored
10/10/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed Sponsored
10/10/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	Public Career Site
10/10/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	ZipRecruiter Apply

Date Applied	Position Title	Req Open Date	Req Close Date	Office	Source Name
10/09/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
10/08/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Public Career Site
10/08/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Public Career Site
10/08/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
10/06/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed Sponsored
10/03/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
10/03/2018	Account Executive	08/08/2018	10/10/2018	Salt Lake City	Indeed
10/02/2018	Digital Sales Manager	08/15/2018	10/10/2018	Salt Lake City	Indeed
12/12/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
12/12/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
12/11/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Public Career Site
12/10/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
12/08/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
12/07/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
12/03/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/30/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/30/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	GlassDoor.com
11/29/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Public Career Site
11/26/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed
11/19/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Public Career Site
11/19/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/15/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/14/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/13/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/13/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Public Career Site
11/13/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed
11/12/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/11/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/11/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Public Career Site
11/08/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/08/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/08/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed

Date Applied	Position Title	Req Open Date	Req Close Date	Office	Source Name
11/08/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/08/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/07/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/07/2018	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
11/07/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Public Career Site
11/06/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	Indeed
11/04/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Indeed
11/02/2018	Account Executive	10/10/2018	11/07/2018	Salt Lake City	Indeed
11/01/2018	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	Public Career Site
01/28/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/27/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/27/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
01/25/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	ZipRecruiter Apply
01/25/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/25/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
01/24/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
01/22/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/22/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
01/22/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/20/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
01/20/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Public Career Site
01/19/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Public Career Site
01/16/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/16/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/15/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/15/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/15/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/15/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Public Career Site
01/14/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/14/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/14/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/12/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/11/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed

Date Applied	Position Title	Req Open Date	Req Close Date	Office	Source Name
01/11/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/10/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
01/09/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Public Career Site
01/04/2019	Digital Sales Manager	10/10/2018	01/09/2019	Salt Lake City	GlassDoor.com
01/04/2019	Account Executive	11/07/2018	01/09/2019	Salt Lake City	Indeed
02/28/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/28/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/28/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
02/26/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/26/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
02/26/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/25/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	GlassDoor.com
02/25/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/25/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	ZipRecruiter Apply
02/25/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/25/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/24/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/23/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/23/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
02/23/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
02/22/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	ZipRecruiter Apply
02/21/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Public Career Site
02/21/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	GlassDoor.com
02/20/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
02/20/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/19/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/19/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/19/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Public Career Site
02/18/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
02/18/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/18/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/16/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/16/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed

Date Applied	Position Title	Req Open Date	Req Close Date	Office	Source Name
02/16/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
02/16/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/16/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
02/15/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/15/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/15/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/15/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
02/14/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/14/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
02/14/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/14/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	ZipRecruiter Apply
02/14/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/14/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	GlassDoor.com
02/14/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/14/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/14/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	GlassDoor.com
02/14/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/14/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
02/13/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
02/06/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
02/04/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
02/03/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Public Career Site
03/31/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
03/30/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
03/30/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/26/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
03/26/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
03/26/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
03/26/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/25/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	ZipRecruiter Apply
03/21/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
03/21/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
03/20/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site

Date Applied	Position Title	Req Open Date	Req Close Date	Office	Source Name
03/19/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
03/19/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
03/19/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
03/18/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/18/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/18/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/15/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Public Career Site
03/13/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
03/13/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	ZipRecruiter Apply
03/13/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/13/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
03/13/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Public Career Site
03/10/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/10/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	GlassDoor.com
03/08/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	ZipRecruiter Apply
03/08/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
03/07/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/06/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/06/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Public Career Site
03/06/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/06/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
03/06/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	ZipRecruiter Apply
03/06/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
03/06/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/06/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
03/05/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/05/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
03/04/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
03/04/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/03/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
03/03/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
03/02/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Public Career Site
03/02/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Public Career Site

Date Applied	Position Title	Req Open Date	Req Close Date	Office	Source Name
03/01/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	GlassDoor.com
04/29/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
04/27/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
04/27/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
04/27/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
04/27/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Public Career Site
04/27/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Public Career Site
04/26/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
04/26/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
04/24/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	ZipRecruiter Apply
04/24/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
04/24/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
04/23/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
04/23/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
04/22/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
04/22/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
04/22/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	ZipRecruiter Apply
04/19/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
04/19/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
04/19/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	ZipRecruiter Apply
04/19/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	ZipRecruiter Apply
04/19/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Public Career Site
04/18/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
04/17/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Public Career Site
04/17/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
04/17/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
04/16/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
04/16/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
04/16/2019	Account Executive	01/07/2019	07/17/2019	Salt Lake City	Indeed
04/15/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
04/15/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed
04/15/2019	Digital Platforms Creative Director	02/08/2019	06/19/2019	Salt Lake City	Indeed
04/15/2019	Account Development Specialist	01/09/2019	07/17/2019	Salt Lake City	Indeed