

Advertiser No: 511353 Order No: 1305715130
 Start Date: 10/22/2018 Co-op: No
 End Date: 11/05/2018 Package: No
 Month Type: Broadcast Agency Comm.: 15%
 Revision #: 18
 CPE: POL - JC - 862
 AE: SAN FRANCISCO, MMS
 Entered: 10/17/2018 04:59 PM by Fusion
 Last Update: 10/29/2018 08:26 AM by 1121262
 Note: KISQ-FM 32168415 POL JC 862
 Note 2:
 Spl Req Inv:

John Cox for Governor
 c/o iHeartMedia Gov Init
 Attn:
 3100 Ponte Morino Drive
 Suite 200
 Cameron Park, CA 95682

Market Station	Bind To	Start Date	End Date	No Of Weeks	Rate Rev. Type	Skip W. M T W T F S S	Spots/ W.	Spot Length	Ord Spots	Ord Cost
1 Bay KISQ-FM	06:00-10:00 Commercial	10/22/18	10/24/18	1	450.00 PREACHER - NATL POLITICAL	0 x x x x x	6	60	4	1,800.00
2 Bay KISQ-FM	10:00-15:00 Commercial	10/22/18	10/24/18	1	450.00 PREACHER - NATL POLITICAL	0 x x x x x	6	60	4	1,800.00
3 Bay KISQ-FM	15:00-19:00 Commercial	10/22/18	10/24/18	1	450.00 PREACHER - NATL POLITICAL	0 x x x x x	6	60	4	1,800.00
4 Bay KISQ-FM	06:00-10:00 Commercial	10/27/18	10/27/18	1	100.00 PREACHER - NATL POLITICAL	0	1	60	1	100.00
5 Bay KISQ-FM	10:00-15:00 Commercial	10/27/18	10/27/18	1	115.00 PREACHER - NATL POLITICAL	0	2	60	2	230.00
6 Bay KISQ-FM	15:00-19:00 Commercial	10/27/18	10/27/18	1	115.00 PREACHER - NATL POLITICAL	0	1	60	1	115.00
7 Bay KISQ-FM	06:00-10:00 Commercial	10/28/18	10/28/18	1	100.00 PREACHER - NATL POLITICAL	0	1	60	1	100.00
8 Bay KISQ-FM	10:00-15:00 Commercial	10/28/18	10/28/18	1	110.00 PREACHER - NATL POLITICAL	0	1	60	1	110.00
9 Bay KISQ-FM	15:00-19:00 Commercial	10/28/18	10/28/18	1	110.00 PREACHER - NATL POLITICAL	0	1	60	1	110.00
13 Bay KISQ-FM	06:00-10:00 Commercial	10/25/18	10/25/18	1	450.00 PREACHER - NATL POLITICAL	0	1	60	0	0.00
			Make Good from line: 1							
10	Cancelled:								Cancel date: 10/18/2018	
11	Cancelled:								Cancel date: 10/18/2018	
12	Cancelled:								Cancel date: 10/18/2018	
14	Cancelled:								Cancel date: 10/24/2018	
15	Cancelled:								Cancel date: 10/24/2018	
16	Cancelled:								Cancel date: 10/24/2018	

No. of Spots/Misc/Digital: 19/0/0

Ordered Gross: \$6,165.00
 Agency Commission: \$924.75
 Ordered Net: \$5,240.25
Total Net Due: \$5,240.25

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Amt. Ord.:	20	0	0	0	0	0	0	0	0	0	0	0	0
Gross:	6,165.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net:	5,240.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Participating Customers

John Cox for Governor 100%

REVISED

Mar 15, 19
 CONT# **32168415** Mod# 2 Ver# 5 (Last = MOD 1 CF) DDS CONT# **0**
 REP **iHeartMedia** C/P/E: **POL / JC / 862**
 TO **KISQ-FM (San Francisco, CA)**
 FM **JEAN MIHALEK (CCRS)**
 OFF **SAN FRANCISCO** SALESPERSON FAX#
 AGY **IHEARTMEDIA GOV INIT**
 ADDR **3100 PONTE MORINO DRIVE SUITE 200** PH #
CAMERON PARK, CA 95682

 BYR **MELISSA WILSON**
 ADV **JOHN COX FOR GOVERNOR**
 PDT **John Cox for Governor**
 FLT **Oct 22, 18 - Nov 11, 18**

*** REP ORDER COMMENT ***

** 10/24/2018 6:39:00 PM: **THIS IS A REVISION, DO NOT DOUBLE-BOOK. PLEASE CONTACT ANDREW MARCIA AT ANDREWMARCIA@IHEARTMEDIA.COM TO CONFIRM WITHIN 24 HOURS. THANK YOU.**

** 10/24/2018 6:39:00 PM:

[HTTP://RADIOEXCHANGE.CLEARCHANNEL.COM/SALES/CATEGORY/PAGES/POLITICALRATECARDS.ASPX](http://RADIOEXCHANGE.CLEARCHANNEL.COM/SALES/CATEGORY/PAGES/POLITICALRATECARDS.ASPX)

** 10/24/2018 6:39:00 PM: REDUCING SPOT LOADS TO JUST SHOW WEEK OF 10/22

*** STATION ORDER COMMENT ***

** 10/24/2018 7:08:00 PM: ALEX MENDENHALL, 10/24/18

MC	LN	REV TYPE	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1								
C	1.1	PREACHER - NATL POLITICAL	MTWTF..	6A - 10A	60	10/22/2018 - 10/26/2018	1W	6	\$450.00	
C	1.2	PREACHER - NATL POLITICAL	MTWTF..	10A - 3P	60	10/22/2018 - 10/26/2018	1W	6	\$450.00	
C	1.3	PREACHER - NATL POLITICAL	MTWTF..	3P - 7P	60	10/22/2018 - 10/26/2018	1W	6	\$450.00	
C	1.4	PREACHER - NATL POLITICAL	.....S.	6A - 10A	60	10/27/2018 - 10/27/2018	1W	2	\$100.00	
C	1.5	PREACHER - NATL POLITICAL	.....S.	10A - 3P	60	10/27/2018 - 10/27/2018	1W	2	\$115.00	
C	1.6	PREACHER - NATL POLITICAL	.....S.	3P - 7P	60	10/27/2018 - 10/27/2018	1W	2	\$115.00	
C	1.7	PREACHER - NATL POLITICAL	.....S	6A - 10A	60	10/28/2018 - 10/28/2018	1W	2	\$100.00	
C	1.8	PREACHER - NATL POLITICAL	.....S	10A - 3P	60	10/28/2018 - 10/28/2018	1W	2	\$110.00	
C	1.9	PREACHER - NATL POLITICAL	.....S	3P - 7P	60	10/28/2018 - 10/28/2018	1W	2	\$110.00	

Mar 15, 19

CONT# 32168415 Mod# 2 Ver# 5 (Last = MOD 1 CF)
 REP iHeartMedia

DDS CONT# 0
 C/P/E: POL / JC / 862

ADD	1.10	PREACHER - NATL POLITICAL	MTWTF..	6A - 10A	60	10/22/2018 - 10/26/2018	1W	3	\$450.00	3
ADD	1.11	PREACHER - NATL POLITICAL	MTWTF..	10A - 3P	60	10/22/2018 - 10/26/2018	1W	3	\$450.00	3
ADD	1.12	PREACHER - NATL POLITICAL	MTWTF..	3P - 7P	60	10/22/2018 - 10/26/2018	1W	3	\$450.00	3
ADD	1.13	PREACHER - NATL POLITICAL	.....S.	6A - 10A	60	10/27/2018 - 10/27/2018	1W	1	\$100.00	1
ADD	1.14	PREACHER - NATL POLITICAL	.....S.	10A - 3P	60	10/27/2018 - 10/27/2018	1W	2	\$115.00	2
ADD	1.15	PREACHER - NATL POLITICAL	.....S.	3P - 7P	60	10/27/2018 - 10/27/2018	1W	1	\$115.00	1
ADD	1.16	PREACHER - NATL POLITICAL	.....S	6A - 10A	60	10/28/2018 - 10/28/2018	1W	1	\$100.00	1
ADD	1.17	PREACHER - NATL POLITICAL	.....S	10A - 3P	60	10/28/2018 - 10/28/2018	1W	1	\$110.00	1
ADD	1.18	PREACHER - NATL POLITICAL	.....S	3P - 7P	60	10/28/2018 - 10/28/2018	1W	1	\$110.00	1
** WEEKLY FLIGHT TOTALS **								16	\$4,815.00	
** WEEKLY FLIGHT TOTALS **								0	\$0.00	

	Oct 18	Nov 18				
SPOTS	16	0				
CASH	4815.00	0.00				
TRADE	0.00	0.00				
NSL	0.00	0.00				
TOTAL	4815.00	0.00				

	TOTAL					
SPOTS						16
CASH						4,815.00
TRADE						0.00
NSL						0.00
TOTAL						4,815.00

Mar 15, 19
CONT# 32168415 Mod# 2 Ver# 5 (Last = MOD 1 CF)
REP iHeartMedia

DDS CONT# 0
C/P/E: POL / JC / 862

**** Competitive Comments ****

JOHN COX FOR GOVERNOR

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

State/Local

STATION and Location KISQ FM in the county of San Francisco . Date: 9/4/2018

I, Kurt Snow, being/on behalf of John Cox for Governor 2018, a legally qualified candidate of the Republican political party, for the office of Governor in the General election to be held on 11/6/2018 do hereby request station time as follows:

<u>Broadcast Length</u>	<u>Time of Day, Rotation or Package</u>	<u>Days</u>	<u>Class</u>	<u>Times per Week</u>	<u>Number of Weeks</u>
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TOTAL CHARGES: \$22,850.00

For programming that, in whole or in part, "communicates a message relating to any political matter of national importance," are hereby listed:

I represent that the advanced payment for the above described broadcast time has been furnished by: John Cox for Governor 2018 and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is: Kelly Lawler

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates). This station does not discriminate or permit discrimination on the basis of race or ethnicity in the placement of advertising.

TO BE SIGNED BY CANDIDATE OR AUTHORIZED COMMITTEE

9/19/2018 
Date Signature

TO BE SIGNED BY BY STATION REPRESENTATIVE

Accepted Accepted in Part Rejected

 Alexandra Mendenhall Natl Sales Manager
Signature Printed Name Title



Invoice No: 6213317549

Bill To: iHeartMedia Gov Init
3100 Ponte Morino Drive
Suite 200
Cameron Park CA 95682

Client ID:	407001
Invoice Date:	10/28/18
Payment Due:	12/12/18
Amount Paid:	\$4,092.75
Amount Due:	\$0.00

Order Details

Advertiser	John Cox for Governor	Station	KISQ-FM	CPE POL/JC/862	
Order #	1305715130	Market	San Francisco	Billing Period	Oct 2018
Contract #	32168415	Start Date	10/01/18	Schedule	Broadcast
AE	SAN FRANCISCO, MMS	End Date	10/28/18	Terms	Net 45
iHM Product	Radio				

Note 1: KISQ-FM 32168415 POL JC 862

Note 2:

Invoice Summary

Product Type	Billable Units	Gross Amount	Agency Commission	Sales Tax	Net Due
Spot	16	\$4,815.00	\$722.25	\$0.00	\$4,092.75
Misc	0	\$0.00	\$0.00	\$0.00	\$0.00
Total	16	\$4,815.00	\$722.25	\$0.00	\$4,092.75

This invoice is in accordance with the official log and the announcements/programs indicated below were aired on the dates and the times shown. Per your advertising agreement, the actual times may have run within 10 minutes of the scheduled time.

Questions? Contact us at Invoices@iHeartMedia.com



Invoice No:	6213317549
Client ID:	407001
Order No:	1305715130
Payment Due:	12/12/18
Amount Due:	\$0.00

Check Enclosed Check # : _____

Bill To : iHeartMedia Gov Init
3100 Ponte Morino Drive
Suite 200
Cameron Park CA 95682

Remit To : iHeartMedia
File #56107
Los Angeles, CA 90074-6107

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Invoice Number: 6213317549

Invoice Details

Market: San Francisco Station: KISQ-FM

Order Line	Product Type	Ordered	Day(s)	Daypart				Rate
1	Commercial		MTWThF	06:00:00-09:59:59				\$450.00
	<u>Aired</u>		<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Commercial		JCG-2204-01 / JCG-2204-01	10/23/2018	7:12 am	60		\$450.00
	Commercial		JCG-2204-01 / JCG-2204-01	10/24/2018	6:28 am	60		\$450.00
2	Commercial		MTWThF	10:00:00-14:59:59				\$450.00
	<u>Aired</u>		<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Commercial		JCG-2204-01 / JCG-2204-01	10/22/2018	1:44 pm	60		\$450.00
	Commercial		JCG-2204-01 / JCG-2204-01	10/23/2018	1:43 pm	60		\$450.00
	Commercial		JCG-2204-01 / JCG-2204-01	10/24/2018	2:17 pm	60		\$450.00
3	Commercial		MTWThF	15:00:00-18:59:59				\$450.00
	<u>Aired</u>		<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Commercial		JCG-2204-01 / JCG-2204-01	10/22/2018	5:45 pm	60		\$450.00
	Commercial		JCG-2204-01 / JCG-2204-01	10/23/2018	3:30 pm	60		\$450.00
	Commercial		JCG-2204-01 / JCG-2204-01	10/24/2018	3:14 pm	60		\$450.00
4	Commercial		S	06:00:00-09:59:59				\$100.00
	<u>Aired</u>		<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Commercial		JCG-2204-01 / JCG-2204-01	10/27/2018	7:14 am	60		\$100.00
5	Commercial		S	10:00:00-14:59:59				\$115.00
	<u>Aired</u>		<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Commercial		JCG-2204-01 / JCG-2204-01	10/27/2018	12:16 pm	60		\$115.00
	Commercial		JCG-2204-01 / JCG-2204-01	10/27/2018	2:42 pm	60		\$115.00
6	Commercial		S	15:00:00-18:59:59				\$115.00
	<u>Aired</u>		<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Commercial		JCG-2204-01 / JCG-2204-01	10/27/2018	6:46 pm	60		\$115.00
7	Commercial		Sn	06:00:00-09:59:59				\$100.00
	<u>Aired</u>		<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Commercial		JCG-2204-01 / JCG-2204-01	10/28/2018	9:47 am	60		\$100.00
8	Commercial		Sn	10:00:00-14:59:59				\$110.00
	<u>Aired</u>		<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Commercial		JCG-2204-01 / JCG-2204-01	10/28/2018	11:17 am	60		\$110.00
9	Commercial		Sn	15:00:00-18:59:59				\$110.00
	<u>Aired</u>		<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Commercial		JCG-2204-01 / JCG-2204-01	10/28/2018	4:14 pm	60		\$110.00
13	Commercial		Th	06:00:00-09:59:59				\$450.00
	<u>Aired</u>		<u>ISCI/SPOT TITLE</u>	<u>DATE</u>	<u>TIME</u>	<u>LEN</u>	<u>MG</u>	<u>RATE</u>
	Commercial		JCG-2204-01 / JCG-2204-01	10/25/2018	6:31 am	60	Yes	\$450.00

MG FROM 10/24/2018 07:28:00 am Reason: Moved with Approval

Totals for Station: KISQ-FM No. of Spots/Misc: 16/0 Gross Amt: \$4,815.00



Invoice Number: 6213317549

Invoice Details

Totals for Market:	San Francisco	No. of Spots/Misc:	16/0	Gross Amt:	\$4,815.00
Totals for Invoice:		No. of Spots/Misc:	16/0	Gross Amt:	\$4,815.00