

REP HEADLINE# 8777608 TRF# 809740  
\$\$\$ MOD# 1 : UNAPPROVED REV #1 \$\$\$

REP: TEL# 610-293-4100 FAX# 610-225-1191  
CREDIT ADVISORY: AGENCY CREDIT RISK !!  
ORDER WORKSHEET HARRIS REPORT FROM REP SEP6/17 13.15  
\*\*\* CHANGES \*\*\* \*\* WNWO-TV \*\*\*

ADV # ADV. NAME POLI/W KAPSZUKIEW/O/MYR/OH REP. # OFF. # 75 SALESMAN #  
AGY # AGY. NAME THE NEW MEDIA FIRM BUYER NAME MICHELE CERTO

1322 G STREET SE SALES PRSN PH- KRISTEN WASKIE

WASHINGTON, DC 20003

ORDER # CONTRACT # 8777608 CLASS: NATL. LOCAL REGIONAL

PRDCT KAPSZUKIEWICZ 4 MYR EST#4917 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES SEP6/17 SEP12/17 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE SEP6/17 13.15

REP: OK'D M2  
SEE LINE 25  
TOTAL SAME  
PLS CNF THANKS  
JARED

STA: 9/6-PLS SEE M2

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
ELECTRONIC INVOICES ARE TO BE SENT TO AGENCY  
TELEVISION INVOICES IDB#9914019  
WADE KAPSZUKIEWICZ FOR MAYOR

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
13	S		1100P-1135P	30		\$50.00	9/7	9/7	0		THU	0
AGENCY ADVERTISER CODE = 830 AGENCY EST# = 4917												
AGENCY PRODUCT CODE = 861												
PROGRAM : NBC24 NEWS-11<												
CON COM1 : NBC24 NEWS-11<												

REP: TEL# 610-293-4100 FAX# 610-225-1191  
 CREDIT ADVISORY: AGENCY CREDIT RISK !!  
 ORDER WORKSHEET HARRIS REPORT FROM REP SEP6/17 13.15  
 \*\*\* CHANGES \*\*\* \*\* WNWO-TV \*\*\*  
 REP HEADLINE# 8777608 TRF# 809740  
 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
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25	A		1125P-1200M	30		\$50.00	9/7	9/7	1		THU	1
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PROGRAM : LATE NEWS AIRING LATE  
 ORD COM1: PLS SEE LN13  
 THIS IS A MAKE-GOOD FOR SEP7 ON LINE-13 FOR 1 SPOT/WK

STATION MAKEGOOD OFFERS:  
 M2 OK'D BUY#13 MISSED: THU/1100P-1135P SEP7 30S \$50.00 (SEP6/17)  
 OFFER: THU/1125P-1200M SEP7 30S \$50.00 PLS ADVISE.  
 CMT: PLS SEE LN13

SEP/17 \$1,410.00 CONTRACT TOTAL \$1,410.00  
 TOTAL SPOTS 22

MARKET TOTALS \$24,000 WNWO 4% WUPW 7% WTVG 36% WTOL 53% CABL 0% WTOS 0% HNWO 0%

SVC- NSI  
 DEMOS- RA35+\*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME  
 P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE

REP HEADLINE# 8777608 TRF# 809740  
\$\$\$ MOD# 1: APPROVED REV #0 \$\$\$

REP: TEL# 610-293-4100 FAX# 610-225-1191  
CREDIT ADVISORY: AGENCY CREDIT RISK !!  
ORDER WORKSHEET HARRIS REPORT FROM STATION SEP6/17 12.11  
\*\*\* WNW0-TV \*\*\*

ADV # \_\_\_\_\_ ADV. NAME POLI/W KAPSZUKIEW/O/MYR/OH REP. # \_\_\_\_\_ OFF. # 75 SALESMAN # \_\_\_\_\_  
AGY # \_\_\_\_\_ AGY. NAME THE NEW MEDIA FIRM BUYER NAME MICHELE CERTO

1322 G STREET SE

SALES PRSN PH- KRISTEN WASKIE

WASHINGTON, DC 20003

ORDER # \_\_\_\_\_ CONTRACT # 8777608 CLASS: NATL. LOCAL REGIONAL

PRDCT KAPSZUKIEWICZ 4 MYR EST#4917 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES SEP6/17 SEP12/17 WK-1

CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_ DATE SEP6/17 12.11

STA: 9/6-PLS SEE M2

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

ELECTRONIC INVOICES ARE TO BE SENT TO AGENCY  
TELEVISION INVOICES IDB#9914019

WADE KAPSZUKIEWICZ FOR MAYOR

STATION MAKEGOOD OFFERS:  
M2 UNRESL BUY#13 MISSED: THU/1100P-1135P  
OFFER: THU/1125P-1200M

CMT: PLS SEE LN13

SEP7 30S \$50.00 (SEP6/17)  
SEP7 30S \$50.00 PLS ADVISE.

CONTRACT TOTAL \$1,410.00  
TOTAL SPOTS 22

REP HEADLINE# 8777608 TRF# 809740  
\$\$\$ MOD# 0 : UNAPPROVED REV #1 \$\$\$

REP: TEL# 610-293-4100 FAX# 610-225-1191  
CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM REP SEP5/17 11.34  
\*\*\*CHANGES\*\*\* \*\* WNWO-TV \*\*\*

ADV # ADV. NAME POLI/W KAPSZUKIEW/O/MYR/OH REP. # OFF. # 75 SALESMAN #  
AGY # AGY. NAME THE NEW MEDIA FIRM BUYER NAME MICHELE CERTO

1322 G STREET SE SALES PRSN PH- KRISTEN WASKIE  
WASHINGTON, DC 20003

ORDER # CONTRACT # 8777608 CLASS: NATL. LOCAL REGIONAL

PRDCT KAPSZUKIEWICZ 4 MYR EST#4917 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES SEP6/17 SEP12/17 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE SEP5/17 11.34

REP: OK'D M1, SEE LINE 23-24  
TOTAL SAME  
PLS CNF THANKS  
JARED

STA: 9/1-PLS SEE M1

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
ELECTRONIC INVOICES ARE TO BE SENT TO AGENCY  
TELEVISION INVOICES IDB#9914019  
WADE KAPSZUKIEWICZ FOR MAYOR

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
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AGENCY ADVERTISER CODE = 830 AGENCY EST# = 4917  
AGENCY PRODUCT CODE = 861

9	S		1100P-1135P	30		\$50.00	9/9	9/9	0		SAT	0
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PROGRAM : AVG. ALL WKS<  
CON COM1: AVG. ALL WKS<

23	A		700A-900A	30		\$50.00	9/11	9/11	1		MON	1
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PROGRAM : TODAY SHOW  
ORD COM1: PLS SEE PRG CHG'S  
THIS IS A MAKE-GOOD FOR SEP9 ON LINE-9 FOR 1 SPOT/WK  
THIS IS A MAKE-GOOD FOR SEP10 ON LINE-11 FOR 1 SPOT/WK

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
24	A		1130P-1200M	30		\$500.00	9/10	9/10	1		SUN	1
PROGRAM : LATE NEWS AFTER FOOTBALL ORD COM1 : PLS SEE PRG CHG'S PART OF A MAKEGOOD MADE UP OF LINES 23-24												
11	S		1100P-1135P	30		\$50.00	9/10	9/10	0		SUN	0
PROGRAM : NBC24 NEWS-11< CON COM1 : NBC24 NEWS-11<												
STATION MAKEGOOD OFFERS:												
M1	OK'D	BUY#9	MISSED: SAT/1100P-1135P				SEP9		30S	\$50.00	(SEP1/17)	
		BUY#11	SUN/1100P-1135P				SEP10		30S	\$50.00		
			OFFER: MON/700A-900A				SEP11		30S	\$50.00	PLS ADVISE.	
			& SUN/1130P-1200M				SEP10		30S	\$500.00		
CMT: PLS SEE PRG CHG'S												
SEP/17 \$1,410.00 CONTRACT TOTAL \$1,410.00 TOTAL SPOTS 22												
MARKET TOTALS \$24,000 WNWO 4% WUPW 7% WTVG 36% WTOL 53% CABL 0% WT05 0% HNWO 0%												
SVC- NSI DEMOS- RA35+*												
MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE												