

ORDER

Orders
Order / Rev: 256320
Alt Order #:
Product Desc: SEPTEMBER - KEEPING JOBS IN RI
Estimate:
Flight Dates: 09/16/19 - 09/29/19
Original Date / Rev: 09/11/19 / 09/13/19
Order Type: GENERAL
WPRO-AM
Primary AE: Jesse Shibley
Sales Office: L-PRO
Sales Region: Local

Agency
Name: Nail (PR)
Buying Contact: Mike Raia
Billing Contact:
 63 Eddy Street
 Providence, RI 02903
Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 0%

Advertiser
Name: Keeping Jobs in RI
Demographic: A25-54
Product Codes: Issues/Propositions
Revenue Code 1: AGY-AVAIL
Revenue Code 2: POL-ISS
Revenue Code 3: GEN
New Business Thru:
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/26/19	09/27/19	80	\$13,800.00	\$13,800.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
September 2019	80	\$13,800.00	\$13,800.00	0.00
Totals	80	\$13,800.00	\$13,800.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Jesse Shibley			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WPROA	09/16/19	09/29/19	M-F 6a-9a M-F	CM	6a-9a	33333--	1:00	15	\$180.00	P-50	0.00	NM	30	\$5,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/16/19	09/22/19	33333--					15	\$180.00		0.00			
		Week: 09/23/19	09/29/19	33333--					15	\$180.00		0.00			
N 2	WPROA	09/16/19	09/29/19	M-F 9a-12p M-F	CM	9a-12p	11111--	1:00	5	\$150.00	P-50	0.00	NM	10	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/16/19	09/22/19	11111--					5	\$150.00		0.00			
		Week: 09/23/19	09/29/19	11111--					5	\$150.00		0.00			
N 3	WPROA	09/16/19	09/29/19	M-F 12p-3p M-F	CM	12p-3p	11111--	1:00	5	\$150.00	P-50	0.00	NM	10	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/16/19	09/22/19	11111--					5	\$150.00		0.00			
		Week: 09/23/19	09/29/19	11111--					5	\$150.00		0.00			
N 4	WPROA	09/16/19	09/29/19	M-F 3p-6p M-F	CM	3p-6p	33333--	1:00	15	\$180.00	P-50	0.00	NM	30	\$5,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/16/19	09/22/19	33333--					15	\$180.00		0.00			
		Week: 09/23/19	09/29/19	33333--					15	\$180.00		0.00			
													Totals	80	\$13,800.00

Jordan Leach

From: Jesse Shibley
Sent: Friday, September 13, 2019 10:30 AM
To: Lisa Diangelo
Subject: RE: Keeping Jobs in RI - 256320

Good catch. Its supposed to be NET

Jesse Shibley
Director of Sports Marketing/Senior Account Executive, Sales
Cumulus Radio Station Group | Providence
O: 401.433-4657 M: 401-952-6026
jesse.shibley@cumulus.com

From: Lisa Diangelo
Sent: Friday, September 13, 2019 10:29 AM
To: Jesse Shibley
Subject: RE: Keeping Jobs in RI - 256320
Importance: High

Is this order supposed to be Net?

It has agency commission on it.

Lisa M DiAngelo
Assistant Business Manager
Cumulus Providence
WPRO-AM WPRO-FM WWLI-FM WPRV-AM WWKX-FM

From: Jesse Shibley
Sent: Wednesday, September 11, 2019 11:30 AM
To: Lisa Diangelo <lisa.diangelo@cumulus.com>
Subject: FW: Keeping Jobs in RI

Hi Lisa,

This is for Order #256320 on WPRO-AM. It starts Monday. See their request below. Does this work?

Jesse Shibley
Director of Sports Marketing/Senior Account Executive, Sales
Cumulus Radio Station Group | Providence
O: 401.433-4657 M: 401-952-6026
jesse.shibley@cumulus.com

From: Kerri Stanzione [<mailto:kstanzione@nail.cc>]
Sent: Wednesday, September 11, 2019 11:17 AM
To: Jesse Shibley

Cc: Michael Raia
Subject: Re: Two things

Hi Jesse,
I attached our CC authorization form.
Is there any way you can bill 50% today and 50% tomorrow?
Our limit on that card is 10k a day.
Or you can have your bookkeeping dept call me for the bank account info.
KS

On Tue, Sep 10, 2019 at 8:42 AM Jesse Shibley <Jesse.Shibley@cumulus.com> wrote:

Hi Michael,

Attached is the 2 week net schedule on WPRO-AM. If its approved please sign it and email it back.

Also attached is the credit card info and issue paperwork to be filled out and returned.

Thanks!

Jesse Shibley
Director of Sports Marketing/Senior Account Executive, Sales
Cumulus Radio Station Group | Providence
O: 401.433-4657 M: 401-952-6026
jesse.shibley@cumulus.com

From: Michael Raia [mailto:mraia@nailpr.cc]
Sent: Monday, September 09, 2019 12:26 PM
To: Jesse Shibley
Cc: Nail; Jaki Selwyn
Subject: Two things

Hey Jesse –

Two quick things: I'm likely going to have a new commercial to traffic by end of day tomorrow. Can we dual track that new spot on Thursday and Friday with the ad we have up now and the new one?

I'd also like to reserve time on WPRO-AM for the weeks of 9/16 and 9/23:

- 15 spots per week in morning
- 15 spots per week in afternoon drive
- 10 spots per week during midday

This will also be a 0:60. Can you send along whatever you need from us for that?

Thanks, Jesse.

Mike

Mike Raia [Managing Partner]

NAIL[PR]

Providence, Rhode Island

[c] 401.340.9425 | [o] 401.654.6888

mraia@nailpr.cc

www.NAILPR.cc

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NAIL

Kerri Stanzione [Finance Director]

63 Eddy Street, Providence, RI 02903

401.331.6245 / nail.cc

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AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WPRO-TV Providence RI	Date: 9/13/19
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I, MICHAEL KAW
do hereby request station time concerning the following issue:

Public policies, initiatives, & partnerships that keep jobs in Rhode Island, including proposed legislation to ensure 100% IGT jobs remain in RI through 2043 because it helps all RI business.

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
0:60	M-F 6A to 6P	10		40	2

Total Charges: \$13,800 (net)

This broadcast time will be used by: Keeping Jobs in Rhode Island Inc

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

Yes
 No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

NA

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Keeping Jobs in Rhode Island Inc

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

a corporation; a committee; an association; or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least 1 DAY before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER

9/13/19 Date [Signature] Signature 401 3409425 Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted Accepted in Part Rejected

Signature Printed Name Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
0:60	M-F 6A-6P	10		40	2

Total Charges: \$13,600 (net)

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired.

Jesse Shibley

From: Michael Raia <mraia@nailpr.cc>
Sent: Wednesday, September 11, 2019 9:31 AM
To: Jesse Shibley
Subject: Re: Two things

Approved.

Thanks Jesse.

On Wed, Sep 11, 2019 at 9:30 AM Jesse Shibley <Jesse.Shibley@cumulus.com> wrote:

Hi Mike, Please reply APPROVED to this email. Copy of schedule is below.

Keeping Jobs in RI :60 Net Schedule WPRO

From: Jesse Shibley
Phone: (401) 433-4200 x144
Email: jesse.shibley@cumulus.com
9/10/2019 8:39 AM

Flight Dates: 09/16/2019 - 09/29/2019
Demo: P 25+

Radio Market: PROVIDENCE-WARWICK-PAWTUC
Survey: AUG19 / JUL19 / JUN19
Geography: Metro

ScheduleDescription:
September Campaign

	Daypart	Spots	Length	Unit Rate	Total Cost
Radio Total		80		\$172.50	\$13,800.00
WPRO-AM		80		\$172.50	\$13,800.00
Flight A - 2 wks (09/16, 09/23)					
		80		\$172.50	\$13,800.00
One Week Total		40		\$172.50	\$6,900.00
	M-F 6A-9A	15	60	\$180.00	\$2,700.00
	M-F 9A-12N	5	60	\$150.00	\$750.00
	M-F 12N-3P	5	60	\$150.00	\$750.00
	M-F 3P-6P	15	60	\$180.00	\$2,700.00

Jesse Shibley

Director of Sports Marketing/Senior Account Executive, Sales

Cumulus Radio Station Group | Providence

O: 401.433-4657 **M:** 401-952-6026

jesse.shibley@cumulus.com

From: Michael Raia [mailto:mraia@nailpr.cc]
Sent: Tuesday, September 10, 2019 3:26 PM
To: Jesse Shibley
Cc: Nail; Jaki Selwyn
Subject: Re: Two things

Approved.

Kerri, can you handle the CC payment? I'll get you the issue form before COB tomorrow, Jesse.

Mike

From: Jesse Shibley <Jesse.Shibley@cumulus.com>
Date: Tuesday, September 10, 2019 at 8:42 AM
To: Michael Raia <mraia@nailpr.cc>
Cc: Nail <kstanzione@nail.cc>, Jaki Selwyn <jselwyn@nail.cc>
Subject: RE: Two things

Hi Michael,

Attached is the 2 week net schedule on WPRO-AM. If its approved please sign it and email it back.

Also attached is the credit card info and issue paperwork to be filled out and returned.

Thanks!

Jesse Shibley

Director of Sports Marketing/Senior Account Executive, Sales

Cumulus Radio Station Group | Providence

O: 401.433-4657 **M:** 401-952-6026

jesse.shibley@cumulus.com

From: Michael Raia [mailto:mraia@nailpr.cc]
Sent: Monday, September 09, 2019 12:26 PM
To: Jesse Shibley
Cc: Nail; Jaki Selwyn
Subject: Two things

Hey Jesse –

Two quick things: I'm likely going to have a new commercial to traffic by end of day tomorrow. Can we dual track that new spot on Thursday and Friday with the ad we have up now and the new one?

I'd also like to reserve time on WPRO-AM for the weeks of 9/16 and 9/23:

- 15 spots per week in morning
- 15 spots per week in afternoon drive
- 10 sports per week during midday

This will also be a 0:60. Can you send along whatever you need from us for that?

Thanks, Jesse.

Mike

Mike Raia [Managing Partner]

NAIL[PR]

Providence, Rhode Island

[c] 401.340.9425 | [o] 401.654.6888

mraia@nailpr.cc

www.NAILPR.cc

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Mike Raia [Managing Partner]

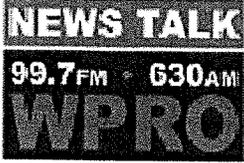
NAIL[PR]

Providence, Rhode Island

[c] 401.340.9425 | [o] 401.654.6888 | [e] mraia@nailpr.cc

www.NAILPR.cc

DUPLICATE INVOICE



WPRO-AM
 1502 Wampanoag Trail
 East Providence, RI 02915
 Main: (401) 433-4200
 Billing:

Property	WPRO-AM		
Invoice #	AA2144000	Order #	256320
Invoice Date	09/29/19	Alt Order #	
Invoice Month	September 2019	Deal #	
Invoice Period	08/26/19 - 09/27/19	Flight Dates	09/16/19 - 09/29/19
Advertiser	Keeping Jobs in RI		
Product	SEPTEMBER - KEEPING JOBS IN RI		
Estimate #			
Account Executive	Jesse Shibley		
Sales Office	Local-Providence RI		
Sales Region	Local		
Agency Code			
Advertiser Code			
Billing Calendar	Broadcast		
Billing Type	Cash		
Special Handling			
Agency Ref			
Advertiser Ref			
Product 1			
Product 2			

Billing Address:

Nail (PR)
 Attention: Accounts Payable
 63 Eddy Street
 Providence, RI 02903

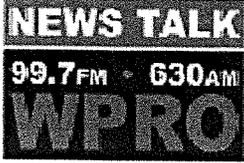
Send Payment To:

WPRO-AM
 Cumulus Media- Providence
 3651 Momentum Place
 Chicago, IL 60689-5336

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																																																																																																																																																		
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AM	M-F	6a-9a	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM	8	WPRO	W	09/18/19	8:23 AM	M-F	6a-9a	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM	10	WPRO	Th	09/19/19	6:16 AM	M-F	6a-9a	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM	12	WPRO	Th	09/19/19	6:53 AM	M-F	6a-9a	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM	11	WPRO	Th	09/19/19	8:13 AM	M-F	6a-9a	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM	13	WPRO	F	09/20/19	7:44 AM	M-F	6a-9a	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM	14	WPRO	F	09/20/19	8:14 AM	M-F	6a-9a	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM	15	WPRO	F	09/20/19	8:45 AM	M-F	6a-9a	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM	<table border="0" style="width: 100%;"> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End Date</u></td> <td><u>MTWTFSS</u></td> <td><u>Spots/Week</u></td> <td><u>Rate</u></td> <td colspan="4"></td> </tr> <tr> <td></td> <td>09/23/19</td> <td>09/29/19</td> <td>33333--</td> <td>15</td> <td>\$180.00</td> <td colspan="4"></td> </tr> </table>										Weeks:	<u>Start 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DUPLICATE INVOICE

Send Payment To:



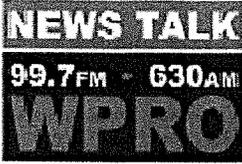
WPRO-AM
Cumulus Media- Providence
3651 Momentum Place
Chicago, IL 60689-5336

Invoice #	AA2144000	Invoice Month	September 2019
Invoice Date	09/29/19	Invoice Period	08/26/19 - 09/27/19
Advertiser	Keeping Jobs in RI		
Product	SEPTEMBER - KEEPING JOBS IN RI		
Estimate #			

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																
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6	WPRO	M	09/23/19	10:22 AM	M-F	9a-12p	1:00	KJIR091719A60_KEEPINGJOBS	\$150.00	NM																																																																																																																																																																															
7	WPRO	Tu	09/24/19	10:58 AM	M-F	9a-12p	1:00	KJIR091719A60_KEEPINGJOBS	\$150.00	NM																																																																																																																																																																															
8	WPRO	W	09/25/19	11:03 AM	M-F	9a-12p	1:00	KJIR091719A60_KEEPINGJOBS	\$150.00	NM																																																																																																																																																																															
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4	09/16/19	09/29/19	M-F	3p-6p	33333--	1:00	15	\$180.00	NM																																																																																																																																																																																
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DUPLICATE INVOICE

Send Payment To:



WPRO-AM
Cumulus Media- Providence
3651 Momentum Place
Chicago, IL 60689-5336

Invoice #	AA2144000	Invoice Month	September 2019
Invoice Date	09/29/19	Invoice Period	08/26/19 - 09/27/19
Advertiser	Keeping Jobs in RI		
Product	SEPTEMBER - KEEPING JOBS IN RI		
Estimate #			

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type	
4	09/16/19	09/29/19	M-F	3p-6p	33333--	1:00	15	\$180.00	NM	
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type
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8	WPROA	W	09/18/19	5:34 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
10	WPROA	Th	09/19/19	4:06 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
11	WPROA	Th	09/19/19	4:54 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
12	WPROA	Th	09/19/19	5:33 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
14	WPROA	F	09/20/19	3:34 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
15	WPROA	F	09/20/19	4:23 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
13	WPROA	F	09/20/19	5:34 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
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	09/23/19	09/29/19	33333--	15	\$180.00					
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate	Type
18	WPROA	M	09/23/19	3:35 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
17	WPROA	M	09/23/19	4:23 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
16	WPROA	M	09/23/19	5:34 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
20	WPROA	Tu	09/24/19	3:19 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
19	WPROA	Tu	09/24/19	3:55 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
21	WPROA	Tu	09/24/19	5:34 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
22	WPROA	W	09/25/19	3:22 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
23	WPROA	W	09/25/19	3:34 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
24	WPROA	W	09/25/19	5:34 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
27	WPROA	Th	09/26/19	3:05 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
26	WPROA	Th	09/26/19	4:04 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
25	WPROA	Th	09/26/19	5:54 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
30	WPROA	F	09/27/19	3:34 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
28	WPROA	F	09/27/19	3:53 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM
29	WPROA	F	09/27/19	5:35 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00	NM

Total Spots 80

Due and Payable upon receipt

Net Total \$13,800.00

Invoice Balance as of 10/04/19 11:43:21 AM ET \$0.00