

# ORDER

<b>Orders</b>	<b>Order / Rev:</b>	<b>250122</b>	
	<b>Alt Order #:</b>		
	<b>Product Desc:</b>	<b>KEEPING JOBS IN RI - SEPTEMBER</b>	
	<b>Estimate:</b>		<b>WPRO-AM</b>
	<b>Flight Dates:</b>	<b>09/09/19 - 09/15/19</b>	<b>Primary AE:</b> Jesse Shibley
	<b>Original Date / Rev:</b>	<b>08/30/19 / 09/05/19</b>	<b>Sales Office:</b> L-PRO
	<b>Order Type:</b>	<b>GENERAL</b>	<b>Sales Region:</b> Local

<b>Agency</b>	<b>Name:</b>	<b>Nail (PR)</b>	
	<b>Buying Contact:</b>	<b>Mike Raia</b>	<b>Billing Type:</b> Cash
	<b>Billing Contact:</b>		<b>Billing Calendar:</b> Broadcast
		<b>63 Eddy Street</b>	<b>Billing Cycle:</b> EOM/EOC
		<b>Providence, RI 02903</b>	<b>Agency Commission:</b> 0%

<b>Advertiser</b>	<b>Name:</b>	<b>Keeping Jobs in RI</b>	
	<b>Demographic:</b>	<b>A25-54</b>	<b>New Business Thru:</b>
	<b>Product Codes:</b>	<b>Issues/Propositions</b>	<b>Advertiser External ID:</b>
	<b>Revenue Code 1:</b>	<b>AGY-AVAIL</b>	<b>Agency External ID:</b>
	<b>Revenue Code 2:</b>	<b>POL-ISS</b>	<b>Unit Code:</b> General
	<b>Revenue Code 3:</b>	<b>GEN</b>	

**Bill Plan**

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/26/19	09/13/19	30	\$5,100.00	\$5,100.00

**Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
September 2019	30	\$5,100.00	\$5,100.00	0.00
<b>Totals</b>	<b>30</b>	<b>\$5,100.00</b>	<b>\$5,100.00</b>	<b>0.00</b>

**Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Jesse Shibley			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WPROA	09/09/19	09/15/19	M-F 6a-9a M-F	CM	6a-9a	22222--	1:00	10	\$180.00	P-30	0.00	NM	10	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	09/09/19	09/15/19	22222--		10			\$180.00			0.00			
N 2	WPROA	09/09/19	09/15/19	M-F 9a-12p M-F	CM	9a-12p	11111--	1:00	5	\$150.00	P-30	0.00	NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	09/09/19	09/15/19	11111--		5			\$150.00			0.00			
N 3	WPROA	09/09/19	09/15/19	M-F 12p-3p M-F	CM	12p-3p	11111--	1:00	5	\$150.00	P-30	0.00	NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	09/09/19	09/15/19	11111--		5			\$150.00			0.00			
N 4	WPROA	09/09/19	09/15/19	M-F 3p-6p M-F	CM	3p-6p	22222--	1:00	10	\$180.00	P-30	0.00	NM	10	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
	Week:	09/09/19	09/15/19	22222--		10			\$180.00			0.00			
Totals														30	\$5,100.00

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b> WPRO-AM Providence	<b>Date:</b> 9/4/15
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I, MICHAEL LAIA  
do hereby request station time concerning the following issue:

Public policies, initiatives & partnerships that keep jobs in Rhode Island, including proposed legislation to ensure 1100 IGT jobs remain in Rhode Island through 2043

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
0:60	ME 6A-6P	5		30	1

**Total Charges:** \$5100 (Net)

This broadcast time will be used by: Keeping Jobs in Rhode Island, Inc

<b>Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"</b>	
<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

N/A

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Keeping Jobs in Rhode Island, Inc.

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☐ a corporation; ☐ a committee; ☒ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least 1 Day before the time of the scheduled broadcasts.

**TO BE SIGNED BY ISSUE ADVERTISER**

9/4/15      [Signature]      4013409425  
Date      Signature      Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

☐ Accepted      ☐ Accepted in Part      ☐ Rejected

\_\_\_\_\_  
Signature      Printed Name      Title

**AGREED UPON SCHEDULE**

**For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance**

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
0:00	M-F 6A-6p	5		30	1

**Total Charges:** \$5,100 (net)

### AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

**Note:** Because the FCC requires that the political file contain the actual times the spots air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired.

## Jesse Shibley

**From:** Michael Raia <mraia@nailpr.cc>  
**Sent:** Tuesday, September 03, 2019 3:59 PM  
**To:** Jesse Shibley  
**Subject:** Re: WPRO-AM 1 Week Extension

Approved.

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**From:** Jesse Shibley <Jesse.Shibley@cumulus.com>  
**Date:** Tuesday, September 3, 2019 at 9:27 AM  
**To:** Michael Raia <mraia@nailpr.cc>  
**Subject:** RE: WPRO-AM 1 Week Extension

Hi Michael, Please respond "Approved" to this email so I can start securing the week for you. Thanks!



Schedule Name: **Keeping Jobs in RI :60 Net Schedule WPRO**  
Description: September Campaign

Survey: JUL19 / JUN19 / MAY19  
Demo: P 25+  
QualCategory: Use Qualitative Adjustment  
*Click the links above to set report specs*

Market:  
Start/End  
QualSurv

Expand/ Collapse All Rows	Delete Rows	Reset Values	Move Rows	Save	Save As	Export to Excel	View/Print as PDF	Action
Schedule Name: <u>Keeping Jobs in RI :60 Net Schedul</u> Description: <u>September Campaign</u>								
Move Row	Delete/ Reset	On/ Off		Daypart	Spots	Length		
	<input type="checkbox"/>		Radio Total		30			
	<input type="checkbox"/>		WPRO-AM		30			
<input type="radio"/>	<input type="checkbox"/>		Flight A - 1 wk (09/09)		30			
	<input type="checkbox"/>		One Week Total		30			
<input type="radio"/>	<input type="checkbox"/>			M-F 6A-9A	10	60		
<input type="radio"/>	<input type="checkbox"/>			M-F 9A-12N	5	60		
<input type="radio"/>	<input type="checkbox"/>			M-F 12N-3P	5	60		
<input type="radio"/>	<input type="checkbox"/>			M-F 3P-6P	10	60		
			Add a Row					

Jesse Shibley  
Director of Sports Marketing/Senior Account Executive, Sales  
Cumulus Radio Station Group | Providence  
O: 401.433-4657 M: 401-952-6026  
[jesse.shibley@cumulus.com](mailto:jesse.shibley@cumulus.com)

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**From:** Michael Raia [<mailto:mraia@nailpr.cc>]  
**Sent:** Thursday, August 29, 2019 4:25 PM  
**To:** Jesse Shibley  
**Subject:** Re: WPRO-AM 1 Week Extension

Hi Jesse,

**Approved** to go forward for the extension of the current flight for the week of 9/9 to 9/15. I'll get back to you early next week with our plans for the week that starts 9/16.

(Also, I'm going to check the family calendar when I get home about the golf tournament. I'd love to join you, just need to make sure my wife doesn't need me for after school stuff with the kids.)

Thanks!

Mike

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**From:** Jesse Shibley <[Jesse.Shibley@cumulus.com](mailto:Jesse.Shibley@cumulus.com)>  
**Date:** Thursday, August 29, 2019 at 12:36 PM  
**To:** Michael Raia <[mraia@nailpr.cc](mailto:mraia@nailpr.cc)>  
**Subject:** WPRO-AM 1 Week Extension

Hi Mike,

Attached are the :60 & :30 net rate options for the one week extension on WPRO-AM this September.

I will be back in touch with a plan for WWLI & WPRO-FM.

**Jesse Shibley**  
**Director of Sports Marketing/Senior Account Executive, Sales**  
**Cumulus Radio Station Group | Providence**  
**O: 401.433-4657 M: 401-952-6026**

1502 Wampanoag Trail, East Providence, RI 02915  
[jesse.shibley@cumulus.com](mailto:jesse.shibley@cumulus.com)  
[cumulusmedia.com](http://cumulusmedia.com)

Why Radio & Digital Link: <https://streamable.com/fs7b4>



**Cumulus Radio**  
STATION GROUP®

PROVIDENCE

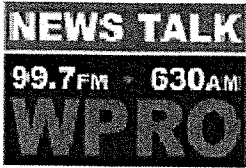


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## DUPLICATE INVOICE



**WPRO-AM**  
**1502 Wampanoag Trail**  
**East Providence, RI 02915**  
**Main: (401) 433-4200**  
**Billing:**

Property	WPRO-AM		
Invoice #	AA2133780	Order #	250122
Invoice Date	09/15/19	Alt Order #	
Invoice Month	September 2019	Deal #	
Invoice Period	08/26/19 - 09/13/19	Flight Dates	09/09/19 - 09/15/19
Advertiser	Keeping Jobs in RI		
Product	KEEPING JOBS IN RI - SEPTEMBER		
Estimate #			

Billing Address:

**Nail (PR)**  
**Attention: Accounts Payable**  
**63 Eddy Street**  
**Providence, RI 02903**

Account Executive	Jesse Shibley
Sales Office	Local-Providence RI
Sales Region	Local
Agency Code	
Advertiser Code	
Billing Calendar	Broadcast
Billing Type	Cash
Special Handling	
Agency Ref	
Advertiser Ref	
Product 1	
Product 2	

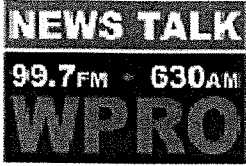
Send Payment To:

**WPRO-AM**  
**Cumulus Media- Providence**  
**3651 Momentum Place**  
**Chicago, IL 60689-5336**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
1	09/09/19	09/15/19	M-F	6a-9a	22222--	1:00	10	\$180.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 09/09/19 09/15/19 22222-- 10 \$180.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
2	WPROA	M	09/09/19	7:55 AM	M-F	6a-9a	1:00	KJIR081419B60_KEEPINGJOBS	\$180.00 NM
1	WPROA	M	09/09/19	8:54 AM	M-F	6a-9a	1:00	KJIR081419B60_KEEPINGJOBS	\$180.00 NM
3	WPROA	Tu	09/10/19	7:53 AM	M-F	6a-9a	1:00	KJIR081419B60_KEEPINGJOBS	\$180.00 NM
4	WPROA	Tu	09/10/19	8:11 AM	M-F	6a-9a	1:00	KJIR081419B60_KEEPINGJOBS	\$180.00 NM
5	WPROA	W	09/11/19	6:22 AM	M-F	6a-9a	1:00	KJIR081419B60_KEEPINGJOBS	\$180.00 NM
6	WPROA	W	09/11/19	7:11 AM	M-F	6a-9a	1:00	KJIR081419B60_KEEPINGJOBS	\$180.00 NM
8	WPROA	Th	09/12/19	7:30 AM	M-F	6a-9a	1:00	KJIR081419B60_KEEPINGJOBS	\$180.00 NM
7	WPROA	Th	09/12/19	9:03 AM	M-F	6a-9a	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00 NM
10	WPROA	F	09/13/19	6:14 AM	M-F	6a-9a	1:00	KJIR081419B60_KEEPINGJOBS	\$180.00 NM
9	WPROA	F	09/13/19	6:29 AM	M-F	6a-9a	1:00	KJIR091719A60_KEEPINGJOBS	\$180.00 NM
2	09/09/19	09/15/19	M-F	9a-12p	11111--	1:00	5	\$150.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 09/09/19 09/15/19 11111-- 5 \$150.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WPROA	M	09/09/19	11:04 AM	M-F	9a-12p	1:00	KJIR081419B60_KEEPINGJOBS	\$150.00 NM
2	WPROA	Tu	09/10/19	10:52 AM	M-F	9a-12p	1:00	KJIR081419B60_KEEPINGJOBS	\$150.00 NM
3	WPROA	W	09/11/19	11:33 AM	M-F	9a-12p	1:00	KJIR081419B60_KEEPINGJOBS	\$150.00 NM
4	WPROA	Th	09/12/19	9:52 AM	M-F	9a-12p	1:00	KJIR081419B60_KEEPINGJOBS	\$150.00 NM
5	WPROA	F	09/13/19	11:23 AM	M-F	9a-12p	1:00	KJIR081419B60_KEEPINGJOBS	\$150.00 NM
3	09/09/19	09/15/19	M-F	12p-3p	11111--	1:00	5	\$150.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 09/09/19 09/15/19 11111-- 5 \$150.00									
Spots: #	Ch	Day	Air Date	Air Time	Description	Start/End Time	Length	Ad-ID	Rate Type
1	WPROA	M	09/09/19	1:33 PM	M-F	12p-3p	1:00	KJIR081419B60_KEEPINGJOBS	\$150.00 NM
2	WPROA	Tu	09/10/19	2:04 PM	M-F	12p-3p	1:00	KJIR081419B60_KEEPINGJOBS	\$150.00 NM
3	WPROA	W	09/11/19	12:34 PM	M-F	12p-3p	1:00	KJIR081419B60_KEEPINGJOBS	\$150.00 NM
4	WPROA	Th	09/12/19	12:53 PM	M-F	12p-3p	1:00	KJIR091719A60_KEEPINGJOBS	\$150.00 NM
5	WPROA	F	09/13/19	12:20 PM	M-F	12p-3p	1:00	KJIR091719A60_KEEPINGJOBS	\$150.00 NM

# DUPLICATE INVOICE

Send Payment To:



**WPRO-AM**  
**Cumulus Media- Providence**  
**3651 Momentum Place**  
**Chicago, IL 60689-5336**

Invoice #	AA2133780	Invoice Month	September 2019
Invoice Date	09/15/19	Invoice Period	08/26/19 - 09/13/19
Advertiser	Keeping Jobs in RI		
Product	KEEPING JOBS IN RI - SEPTEMBER		
Estimate #			

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																				
4	09/09/19	09/15/19	M-F	3p-6p	22222--	1:00	10	\$180.00	NM																				
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Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																								
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Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>																			
1	WPROA	M	09/09/19	3:34 PM	M-F	3p-6p	1:00	KJIR081419B60_KEEPI	\$180.00	NM																			
2	WPROA	M	09/09/19	5:34 PM	M-F	3p-6p	1:00	KJIR081419B60_KEEPI	\$180.00	NM																			
3	WPROA	Tu	09/10/19	3:18 PM	M-F	3p-6p	1:00	KJIR081419B60_KEEPI	\$180.00	NM																			
4	WPROA	Tu	09/10/19	5:04 PM	M-F	3p-6p	1:00	KJIR081419B60_KEEPI	\$180.00	NM																			
6	WPROA	W	09/11/19	3:53 PM	M-F	3p-6p	1:00	KJIR081419B60_KEEPI	\$180.00	NM																			
5	WPROA	W	09/11/19	4:52 PM	M-F	3p-6p	1:00	KJIR081419B60_KEEPI	\$180.00	NM																			
7	WPROA	Th	09/12/19	3:05 PM	M-F	3p-6p	1:00	KJIR081419B60_KEEPI	\$180.00	NM																			
8	WPROA	Th	09/12/19	4:33 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPI	\$180.00	NM																			
9	WPROA	F	09/13/19	3:23 PM	M-F	3p-6p	1:00	KJIR081419B60_KEEPI	\$180.00	NM																			
10	WPROA	F	09/13/19	3:54 PM	M-F	3p-6p	1:00	KJIR091719A60_KEEPI	\$180.00	NM																			
<u>Total Spots</u>							30																						

**Due and Payable upon receipt**Net Total **\$5,100.00**Invoice Balance as of 10/04/19 11:44:51 AM ET **\$0.00**