

Order #597886: Scozzari C../Yes on Mea../2020 Polit../

Date	Action	Line	Comment	By	Total \$	# Spots	Expected GR
10/05/20 12:10:4	Processed		<async process>	Sydney Toliver (sydney.toliver@ci	1,750.00	50	0.00
10/05/20 12:09:4	Approved			Tim Lyons (timothy.lyons@cumul	1,750.00	50	0.00
10/05/20 12:09:4	Approval Work		[Business Manager - Business Office Approval Needed Default]	Tim Lyons (timothy.lyons@cumul	1,750.00	50	0.00
10/05/20 12:09:2	Approval Work		[Sales Manager - Ready Default]	Karen Franz (kfranz@cumulus.coi	1,750.00	50	0.00
10/05/20 11:34:5	Ready for appr		10/05/2020: Yes on Measure A - KMJ	Dave Campbell (deharvey@cumu	1,750.00	50	0.00
10/02/20 11:53:5	New order crea		<new order>	Dave Campbell (deharvey@cumu	\$0.00	0	0.00

[Sorted by: Date]

ORDER

Orders
Order / Rev: 597886
Alt Order #:
Product Desc: 2020 Political Radio Campaign - Yes on
Estimate:
Flight Dates: 10/06/20 - 10/09/20
Original Date / Rev: 10/02/20 / 10/05/20
Order Type: GENERAL

KMJ-AM/FM
Primary AE: Dave Campbell
Sales Office: L-FRE
Sales Region: Local

Agency Name: Scozzari Company, The
Buying Contact:
Billing Contact:
 3198 Willow Ave
 Clovis, CA 93612

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: Yes on Measure A
Demographic: A35+
Product Codes: Issues/Propositions
Revenue Code 1: AGY-AVAIL
Revenue Code 2: POL-ISS
Revenue Code 3: GEN
Priority: P-100

New Business Thru:
Advertiser External ID:
Agency External ID:
Unit Code: General
Order Separation: 00:30:00

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
09/28/20	10/09/20	50	\$11,750.00	\$9,987.50

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2020	50	\$11,750.00	\$9,987.50	0.00
Totals	50	\$11,750.00	\$9,987.50	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Dave Campbell	L-FRE	Local	Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	KMJA	10/06/20	10/09/20	M-F AM Drive M-F	CM	6a-10a	-5544--	1:00	18	\$275.00	P-50	0.00	NM	18	\$4,950.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/05/20	10/11/20	-5544--		18				\$275.00		0.00			
N 2	KMJA	10/06/20	10/09/20	M-F Midday M-F	CM	10a-3p	-4444--	1:00	16	\$225.00	P-50	0.00	NM	16	\$3,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/05/20	10/11/20	-4444--		16				\$225.00		0.00			
N 3	KMJA	10/06/20	10/09/20	M-F PM Drive M-F	CM	3p-7p	-4444--	1:00	16	\$200.00	P-50	0.00	NM	16	\$3,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/05/20	10/11/20	-4444--		16				\$200.00		0.00			

Totals 50 \$11,750.00

**ISSUE (Non-candidate) ADVERTISEMENT
AGREEMENT FORM**

I, MARK SCOZZARI hereby request station time as follows. See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

Check one:

Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office, (2) an election to federal office, (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.), or (4) a political issue that is the subject of controversy or discussion at the national level.

Ad does NOT communicate a message relating to any political matter of national importance (e.g., relates only to a state or local issue).

ALL QUESTIONS/BLOCKS MUST BE COMPLETED	
Station time requested by:	
Agency name:	THE SCOZZARI COMPANY
Address:	3198 WILLOW AVENUE, CLOVIS, CA 93612
Contact:	MARK SCOZZARI Phone number: 559-916-7564 Email: MARK@SCOZZARICO.COM
Name of advertiser/sponsor (list entity's full legal name as disclosed to the Federal Election Commission [for federal committees] with no acronyms; name must match the sponsorship ID in ad):	
Name:	YES ON MEASURE A
Address:	504 VAN NESS AVENUE, FRESNO, CA 93721
Contact:	<i>Mark Scozzari</i> Phone number: <i>559-916-7564</i> Email: <i>Mark@ScozzariCo.com</i>
Station is authorized to announce the time as paid for by such person or entity:	
List ALL chief executive officers, members of the executive committee and the board of directors or other governing group(s) of the advertiser/sponsor (Use separate page if necessary):	
<i>Mark Scozzari, Consultant</i> <i>Terra Brauseau, Consultant</i> <i>Alena Pacheco, Treasurer</i>	
By signing below, advertiser/sponsor represents that those listed above are the only executive officers, members of the executive committee and board of directors or other governing group(s).	
If ad refers to a federal candidate(s) or federal election, list ALL of the following:	<input checked="" type="checkbox"/> N/A
Name(s) of every candidate referred to:	N/A
Office(s) sought by such candidate(s) (no acronyms or abbreviations):	N/A
Date of election:	N/A
Clearly identify EVERY political matter of national importance referred to in the ad (no acronyms); use separate page if necessary:	<input checked="" type="checkbox"/> N/A

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor	Station Representative
Signature: <i>Mark S. Lozzi</i>	Signature: <i>DAVE CAMPBELL</i>
Name: <i>Mark S. Lozzi</i>	Name: DAVE CAMPBELL
Date of Request to Purchase Ad Time: <i>10/2/20</i>	Date of Station Agreement to Sell Time: <i>10/02/2020</i>

TO BE COMPLETED BY STATION ONLY

Ad submitted to station? Yes No Date ad received: *10/05/2020*

Note: Must have separate PB-19 forms for each version of the ad (i.e., for every ad with differing copy).

If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.

Disposition:

- Accepted
 Accepted IN PART (e.g., ad not received to determine content)*
 Rejected - provide reason:

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any:

Contract #: <i>597886</i>	Station Call Letters: KMJ-AM/FM	Date Received/Requested: <i>10/02/2020 10/01/2020</i>
Est. #: <i>N/A</i>	Station Location: FRESNO, CA	Run Start and End Dates: OCT 5TH - OCT 9TH

For national issue ads only (not required for state/local issue ads):

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.