

Sales Order

Stations: KBLB-FM, KLIZ-FM, KUAL-FM, WJJY-FM Buyer: _____
 Contract Name: MENK SCHEDULE II-01 Tax Schedule: _____ (None)
 Contract#: _____ 8987113 Agency Commission %: 0
 Start Date: 10/22/20 End Date: 11/02/20 Billing Cycle: Calendar
 Revenue Type: LOCAL DIRECT POLITICAL Type: Cash Salesperson: 2102jhil Comm %: 0
 Advertiser: DALE MENK Makegood Policy: Within Contract Dates
 Address: PO Box 961
 City: Brainerd State: MN
 Zip: 56401
 Product Name: MENK ADDITIONAL SCHEDULE
 Competitive Code: POLITICAL

KBLB-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	10/22/20	11/02/20		6:00 AM	7:00 PM	30	6	6	6	6	6	6	6	42	D	11.00	72	792.00	3

TOTAL GROSS \$792.00, NET \$792.00

KLIZ-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	10/22/20	11/02/20		10:00 AM	7:00 PM	30	6	6	6	6	6	6	6	42	D	12.00	72	864.00	3

TOTAL GROSS \$864.00, NET \$864.00

KUAL-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	10/22/20	10/27/20		6:00 AM	7:00 PM	30	6	6	6	6	6	6	6	42	D	9.00	36	324.00	3
2	10/28/20	11/02/20		6:00 AM	7:00 PM	30	6		6	6	6	6	6	36	D	7.00	36	252.00	3

TOTAL GROSS \$576.00, NET \$576.00

WJJY-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	10/22/20	11/02/20		10:00 AM	7:00 PM	30	6	6	6	6	6	6	6	42	D	14.00	72	1,008.00	3

TOTAL GROSS \$1,008.00, NET \$1,008.00

Billing Projections: By Month

		Oct 20	Nov 20
CA	2,712.00	528.00	
ST	1,104.00	2,136.00	

Print Spot Prices

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TOTAL SPOTS	288
GROSS TOTAL \$	3,240.00
ADJUSTED SPOTS	288
ADJUSTED TOTAL \$	3,240.00

APPROVE DECLINE

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|----------------------------------|-----------------------|----------------------------|
| <input type="radio"/> | <input type="radio"/> | General Manager |
| <input type="radio"/> | <input type="radio"/> | Director of Sales |
| <input type="radio"/> | <input type="radio"/> | Regional Controller |
| <input checked="" type="radio"/> | <input type="radio"/> | 2102mriv, 10/27/20 @1:03PM |