

CONTRACT

KXRM
560 Wooten Road
Colorado Springs, CO 80915
(719) 596-2100

| | | |
|--|---|--|
| <u>Contract / Revision</u> 935425 / | | <u>Alt Order #</u> 25284639 |
| <u>Product</u> CO-03 Candidate | | |
| <u>Contract Dates</u> 10/05/16 - 10/11/16 | | <u>Estimate #</u> 1476 |
| <u>Advertiser</u> POL/Scott Tipton for Congress-R | | <u>Original Date / Revision</u> 09/30/16 / 09/30/16 |
| <u>Billing Cycle</u> EOM/EOC | <u>Billing Calendar</u> Broadcast | <u>Cash/Trade</u> Cash |
| <u>Property</u> KXRM | <u>Account Executive</u> Katz Washington | <u>Sales Office</u> Katz/Washingto |
| <u>Special Handling</u> | | |
| <u>Demographic</u> Adults 35+ | | |
| <u>Agy Code</u> 9912521 | <u>Advertiser Code</u> 189 | <u>Product 1/2</u> 213 |
| <u>Agency Ref</u> IN13871/SP2622/AL11 | | <u>Advertiser Ref</u> |

And:

Strategic Media Services
1911 North Fort Myer Drive
Suite 400
Arlington, VA 22209
USA

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|-------|------|-------------------|-----------------|---------------------------|----------------|------|--------|-------------------|-------------|-----|------|-------|---------|
| 1 | KXRM | 10/05/16 | 10/05/16 | M-F 5-6a Fox Morning News | M-F 5a-6a | | :30 | | | | NM | 1 | \$20.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | --W---- | | | | 1 | \$20.00 | | | | |
| 2 | KXRM | 10/10/16 | 10/10/16 | M-F 5-6a Fox Morning News | M-F 5a-6a | | :30 | | | | NM | 1 | \$20.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/10/16 | 10/16/16 | M----- | | | | 1 | \$20.00 | | | | |
| 3 | KXRM | 10/11/16 | 10/11/16 | M-F 5-6a Fox Morning News | M-F 5a-6a | | :30 | | | | NM | 1 | \$20.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/10/16 | 10/16/16 | -T----- | | | | 1 | \$20.00 | | | | |
| 4 | KXRM | 10/05/16 | 10/05/16 | M-F 6a-7a News | M-F 6a-7a News | | :30 | | | | NM | 1 | \$60.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | --W---- | | | | 1 | \$60.00 | | | | |
| 5 | KXRM | 10/07/16 | 10/07/16 | M-F 6a-7a News | M-F 6a-7a News | | :30 | | | | NM | 1 | \$60.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | ----F-- | | | | 1 | \$60.00 | | | | |
| 6 | KXRM | 10/10/16 | 10/10/16 | M-F 6a-7a News | M-F 6a-7a News | | :30 | | | | NM | 1 | \$60.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/10/16 | 10/16/16 | M----- | | | | 1 | \$60.00 | | | | |
| 7 | KXRM | 10/11/16 | 10/11/16 | M-F 6a-7a News | M-F 6a-7a News | | :30 | | | | NM | 1 | \$60.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/10/16 | 10/16/16 | -T----- | | | | 1 | \$60.00 | | | | |
| 8 | KXRM | 10/06/16 | 10/06/16 | M-F 7a-9a News | M-F 7a-9a News | | :30 | | | | NM | 1 | \$60.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | ---T--- | | | | 1 | \$60.00 | | | | |
| 9 | KXRM | 10/11/16 | 10/11/16 | M-F 7a-9a News | M-F 7a-9a News | | :30 | | | | NM | 1 | \$60.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/10/16 | 10/16/16 | -T----- | | | | 1 | \$60.00 | | | | |
| N 10 | KXRM | 10/05/16 | 10/05/16 | M-F 5p-530p | M-F 5p-530p | | :30 | | | | NM | 1 | \$60.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | --W---- | | | | 1 | \$60.00 | | | | |
| N 11 | KXRM | 10/06/16 | 10/06/16 | M-F 5p-530p | M-F 5p-530p | | :30 | | | | NM | 1 | \$60.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |

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| | |
|---------------------|-------------|
| Contract / Revision | Alt Order # |
| 935425 / | 25284639 |

| | | |
|---------------------|-----------------|------------|
| Contract Dates | Product | Estimate # |
| 10/05/16 - 10/11/16 | CO-03 Candidate | 1476 |

| | |
|--------------------------|--------------------------|
| Advertiser | Original Date / Revision |
| POL/Scott Tipton for Con | 09/30/16 / 09/30/16 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|-------|------|-------------------|-----------------|------------------|----------------|------|--------|-------------------|-------------|-----|------|-------|----------|
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | ---T--- | | | | 1 | \$60.00 | | | | |
| N 12 | KXRM | 10/07/16 | 10/07/16 | M-F 5p-530p | M-F 5p-530p | | :30 | | | | NM | 1 | \$60.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | ----F-- | | | | 1 | \$60.00 | | | | |
| N 13 | KXRM | 10/10/16 | 10/10/16 | M-F 5p-530p | M-F 5p-530p | | :30 | | | | NM | 1 | \$60.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/10/16 | 10/16/16 | M----- | | | | 1 | \$60.00 | | | | |
| N 14 | KXRM | 10/11/16 | 10/11/16 | M-F 5p-530p | M-F 5p-530p | | :30 | | | | NM | 1 | \$60.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/10/16 | 10/16/16 | -T----- | | | | 1 | \$60.00 | | | | |
| 15 | KXRM | 10/05/16 | 10/05/16 | BBT | M-F 530p-6p | | :30 | | | | NM | 1 | \$165.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | --W---- | | | | 1 | \$165.00 | | | | |
| 16 | KXRM | 10/06/16 | 10/06/16 | BBT | M-F 530p-6p | | :30 | | | | NM | 1 | \$165.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | ---T--- | | | | 1 | \$165.00 | | | | |
| 17 | KXRM | 10/10/16 | 10/10/16 | BBT | M-F 530p-6p | | :30 | | | | NM | 1 | \$165.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/10/16 | 10/16/16 | M----- | | | | 1 | \$165.00 | | | | |
| N 18 | KXRM | 10/05/16 | 10/05/16 | M-F 630p-7p News | M-F 630p-7p | | :30 | | | | NM | 1 | \$120.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | --W---- | | | | 1 | \$120.00 | | | | |
| N 19 | KXRM | 10/06/16 | 10/06/16 | M-F 630p-7p News | M-F 630p-7p | | :30 | | | | NM | 1 | \$120.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | ---T--- | | | | 1 | \$120.00 | | | | |
| N 20 | KXRM | 10/07/16 | 10/07/16 | M-F 630p-7p News | M-F 630p-7p | | :30 | | | | NM | 1 | \$120.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | ----F-- | | | | 1 | \$120.00 | | | | |
| N 21 | KXRM | 10/10/16 | 10/10/16 | M-F 630p-7p News | M-F 630p-7p | | :30 | | | | NM | 1 | \$120.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/10/16 | 10/16/16 | M----- | | | | 1 | \$120.00 | | | | |
| N 22 | KXRM | 10/11/16 | 10/11/16 | M-F 630p-7p News | M-F 630p-7p | | :30 | | | | NM | 1 | \$120.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/10/16 | 10/16/16 | -T----- | | | | 1 | \$120.00 | | | | |
| 23 | KXRM | 10/05/16 | 10/05/16 | M-F News @ 9 | M-F 9p-10p | | :30 | | | | NM | 1 | \$200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | --W---- | | | | 1 | \$200.00 | | | | |
| 24 | KXRM | 10/06/16 | 10/06/16 | M-F News @ 9 | M-F 9p-10p | | :30 | | | | NM | 1 | \$200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | ---T--- | | | | 1 | \$200.00 | | | | |
| 25 | KXRM | 10/07/16 | 10/07/16 | M-F News @ 9 | M-F 9p-10p | | :30 | | | | NM | 1 | \$200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | ----F-- | | | | 1 | \$200.00 | | | | |
| D 26 | KXRM | 10/10/16 | 10/10/16 | M-F News @ 9 | M-F 9p-10p | | :30 | | | | NM | 0 | \$0.00 |
| 27 | KXRM | 10/06/16 | 10/06/16 | LN M-F 10p-1030p | M-F 10p-1030p | | :30 | | | | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | ---T--- | | | | 1 | \$75.00 | | | | |
| 28 | KXRM | 10/07/16 | 10/07/16 | LN M-F 10p-1030p | M-F 10p-1030p | | :30 | | | | NM | 1 | \$75.00 |

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560 Wooten Road
Colorado Springs, CO 80915
(719) 596-2100

| | | |
|---|-----------------------------------|--|
| <u>Contract / Revision</u> 935425 / | | <u>Alt Order #</u> 25284639 |
| <u>Contract Dates</u> 10/05/16 - 10/11/16 | <u>Product</u> CO-03 Candidate | <u>Estimate #</u> 1476 |
| <u>Advertiser</u> POL/Scott Tipton for Con | | <u>Original Date / Revision</u> 09/30/16 / 09/30/16 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|--------|------|-------------------|-----------------|--------------------|----------------|------|--------|-------------------|-------------|-----|------|-------|------------|
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | ----F-- | | | | 1 | \$75.00 | | | | |
| 29 | KXRM | 10/11/16 | 10/11/16 | LN M-F 10p-1030p | M-F 10p-1030p | | :30 | | | | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/10/16 | 10/16/16 | -T----- | | | | 1 | \$75.00 | | | | |
| 30 | KXRM | 10/08/16 | 10/08/16 | Sa News @ 9 | Sa 9p-930p | | :30 | | | | NM | 1 | \$150.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | -----S- | | | | 1 | \$150.00 | | | | |
| N 31 | KXRM | 10/09/16 | 10/09/16 | Late Run Late News | SU 930-10P | | :30 | | | | NM | 1 | \$225.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | -----S | | | | 1 | \$225.00 | | | | |
| N 32 | KXRM | 10/10/16 | 10/10/16 | M-F News @ 9 | M-F 9p-10p | | :30 | | | | NM | 1 | \$175.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/10/16 | 10/16/16 | M----- | | | | 1 | \$175.00 | | | | |
| N 33 | KXRM | 10/09/16 | 10/09/16 | NFL Pregame | NFL Pregame | | :30 | | | | NM | 1 | \$150.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/03/16 | 10/09/16 | -----S | | | | 1 | \$150.00 | | | | |
| Totals | | | | | | | | 0.00 | | | | 32 | \$3,340.00 |

| Time Period | # of Spots | Gross Amount | Agency Comm. | Net Amount |
|---------------------|------------|--------------|--------------|------------|
| 09/26/16 - 10/11/16 | 32 | \$3,340.00 | (\$501.00) | \$2,839.00 |
| Totals | 32 | \$3,340.00 | (\$501.00) | \$2,839.00 |

Signature: _____ **Date:** _____

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