

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: <i>WBZD - Mt. Pleasant PA</i>	Date: <i>10-5-18</i>
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I, Multi Media Services
do hereby request station time concerning the following issue:

PA HD-76 General Election

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		See	Attached		

This broadcast time will be used by: Pennsylvania Chamber of Business & Industry

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"
 Yes No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Multi Media Services

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Pennsylvania Chamber of Business & Industry (www.pachamber.org)
417 Walnut Street, Harrisburg, PA 17101

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Eugene Barr, President & CEO
(www.pachamber.org/about/board_or_directors.php)

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

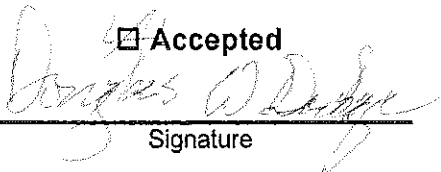

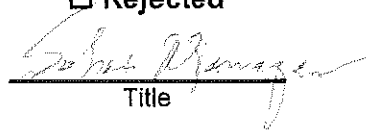
THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

_____  _____
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted Accepted in Part Rejected
 _____  _____ 
Signature Printed Name Title

SK

Oct 05, 18
 CONT# 32232475 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO
 TO WBZD-FM (Williamsport, PA)
 FM TERRANCE HOUSTON
 OFF PHILADELPHIA
 AGY MULTI MEDIA SERVICES
 ADDR 915 KING ST. 2ND FL.
 ALEXANDRIA, VA 22314

DDS CONT# 0
 C/P/E: / / 1005
 SALESPERSON FAX#
 PH #

BYR NEAL MCDONALD
 ADV PENNSYLVANIA CHAMBER OF BUSINESS AND IND
 PDT PA HD-76 2018 GE
 FLT Oct 09, 18 - Oct 29, 18

* REP ORDER COMMENT *
 ** 10/5/2018 4:17:00 PM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM. EMMA.RUSNAK@KATZMEDIA.COM 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
	1.1	.T.....	6A - 10A	60	10/09/2018 - 10/09/2018	1D	3	\$34.00	3
	1.2	.T.....	3P - 7P	60	10/09/2018 - 10/09/2018	1D	2	\$34.00	2
					** FLIGHT TOTALS **		5	\$170.00	
		FLIGHT 2							
	2.1	..W....	6A - 10A	60	10/10/2018 - 10/10/2018	1D	3	\$34.00	3
	2.2	..W....	3P - 7P	60	10/10/2018 - 10/10/2018	1D	2	\$34.00	2
					** FLIGHT TOTALS **		5	\$170.00	
		FLIGHT 3							
	3.1	...T...	6A - 10A	60	10/11/2018 - 10/11/2018	1D	3	\$34.00	3
	3.2	...T...	3P - 7P	60	10/11/2018 - 10/11/2018	1D	2	\$34.00	2
					** FLIGHT TOTALS **		5	\$170.00	
		FLIGHT 4							
	4.1	....F..	6A - 10A	60	10/12/2018 - 10/12/2018	1D	3	\$34.00	3
	4.2	....F..	3P - 7P	60	10/12/2018 - 10/12/2018	1D	2	\$34.00	2
					** FLIGHT TOTALS **		5	\$170.00	
		FLIGHT 5							
	5.1	.....S.	6A - 7P	60	10/13/2018 - 10/13/2018	1D	3	\$30.00	3
					** FLIGHT TOTALS **		3	\$90.00	

CONT#
REP

Oct 05, 18
32232475 Mod# Ver# 1 (Last =)
CHRISTAL RADIO

DDS CONT# 0
C/P/E: / / 1005

		FLIGHT 6							
6.1	.....S	6A - 7P	60	10/14/2018 - 10/14/2018	1D	3	\$30.00	3	
				** FLIGHT TOTALS **		3	\$90.00		
		FLIGHT 7							
7.1	M.....	6A - 10A	60	10/15/2018 - 10/15/2018	1D	3	\$34.00	3	
7.2	M.....	3P - 7P	60	10/15/2018 - 10/15/2018	1D	2	\$34.00	2	
				** FLIGHT TOTALS **		5	\$170.00		
		FLIGHT 8							
8.1	.T.....	6A - 10A	60	10/16/2018 - 10/16/2018	1D	3	\$34.00	3	
8.2	.T.....	3P - 7P	60	10/16/2018 - 10/16/2018	1D	2	\$34.00	2	
				** FLIGHT TOTALS **		5	\$170.00		
		FLIGHT 9							
9.1	..W....	6A - 10A	60	10/17/2018 - 10/17/2018	1D	3	\$34.00	3	
9.2	..W....	3P - 7P	60	10/17/2018 - 10/17/2018	1D	2	\$34.00	2	
				** FLIGHT TOTALS **		5	\$170.00		
		FLIGHT 10							
10.1	...T...	6A - 10A	60	10/18/2018 - 10/18/2018	1D	3	\$34.00	3	
10.2	...T...	3P - 7P	60	10/18/2018 - 10/18/2018	1D	2	\$34.00	2	
				** FLIGHT TOTALS **		5	\$170.00		
		FLIGHT 11							
11.1	....F..	6A - 10A	60	10/19/2018 - 10/19/2018	1D	3	\$34.00	3	
11.2	....F..	3P - 7P	60	10/19/2018 - 10/19/2018	1D	2	\$34.00	2	
				** FLIGHT TOTALS **		5	\$170.00		
		FLIGHT 12							
12.1	.....S.	6A - 7P	60	10/20/2018 - 10/20/2018	1D	3	\$30.00	3	
				** FLIGHT TOTALS **		3	\$90.00		
		FLIGHT 13							
13.1S	6A - 7P	60	10/21/2018 - 10/21/2018	1D	3	\$30.00	3	
				** FLIGHT TOTALS **		3	\$90.00		

Oct 05, 18
 CONT# 32232475 Mod# Ver#1 (Last =)
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DDS CONT# 0
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FLIGHT 14									
14.1	M.....	6A - 10A	60	10/22/2018 - 10/22/2018	1D	3	\$34.00	3	
14.2	M.....	3P - 7P	60	10/22/2018 - 10/22/2018	1D	2	\$34.00	2	
						5	\$170.00		
** FLIGHT TOTALS **									
FLIGHT 15									
15.1	.T.....	6A - 10A	60	10/23/2018 - 10/23/2018	1D	3	\$34.00	3	
15.2	.T.....	3P - 7P	60	10/23/2018 - 10/23/2018	1D	2	\$34.00	2	
						5	\$170.00		
** FLIGHT TOTALS **									
FLIGHT 16									
16.1	..W....	6A - 10A	60	10/24/2018 - 10/24/2018	1D	3	\$34.00	3	
16.2	..W....	3P - 7P	60	10/24/2018 - 10/24/2018	1D	2	\$34.00	2	
						5	\$170.00		
** FLIGHT TOTALS **									
FLIGHT 17									
17.1	...T...	6A - 10A	60	10/25/2018 - 10/25/2018	1D	3	\$34.00	3	
17.2	...T...	3P - 7P	60	10/25/2018 - 10/25/2018	1D	2	\$34.00	2	
						5	\$170.00		
** FLIGHT TOTALS **									
FLIGHT 18									
18.1	....F..	6A - 10A	60	10/26/2018 - 10/26/2018	1D	3	\$34.00	3	
18.2	....F..	3P - 7P	60	10/26/2018 - 10/26/2018	1D	2	\$34.00	2	
						5	\$170.00		
** FLIGHT TOTALS **									
FLIGHT 19									
19.1	.....S.	6A - 7P	60	10/27/2018 - 10/27/2018	1D	3	\$30.00	3	
						3	\$90.00		
** FLIGHT TOTALS **									
FLIGHT 20									
20.1	.....S	6A - 7P	60	10/28/2018 - 10/28/2018	1D	3	\$30.00	3	
						3	\$90.00		
** FLIGHT TOTALS **									
FLIGHT 21									
21.1	M.....	6A - 10A	60	10/29/2018 - 10/29/2018	1D	3	\$34.00	3	
21.2	M.....	3P - 7P	60	10/29/2018 - 10/29/2018	1D	2	\$34.00	2	
						5	\$170.00		
** FLIGHT TOTALS **									

Oct 05, 18
 CONT# 32232475 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO

DDS CONT# 0
 C/P/E: / / 1005

	Oct 18	Nov 18				
SPOTS	88	5				
CASH	2920.00	170.00				
TRADE	0.00	0.00				
NSL	0.00	0.00				
TOTAL	2920.00	170.00				

						TOTAL
SPOTS						93
CASH						3,090.00
TRADE						0.00
NSL						0.00
TOTAL						3,090.00

**** Competitive Comments ****

SVC: FA99 MSA CustRadio
 Demo Adults 35+

Nondiscrimination - Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.



STATION	REVENUE TYPE	CONTRACT TYPE	BILLING TYPE	SALE TYPE	CONTRACT
WBZD-FM	POLITICAL NATIONAL	Regular	Broadcast	Standard	7924
MAILING ADDRESS				1685 Four Mile Drive	REF # 0
MULTI MEDIA SERVICES				Williamsport, PA 17701	REV # 0
915 KING STREET, 2ND FLOOR					PRINT DATE
ALEXANDRIA, VA, 22314					10/05/18
					15:35:03

BUYER	START DATE	END DATE	REVISION DATE	PRODUCT
PENNSYLVANIA CHAMBER OF BUSINESS	10/09/18	10/29/18	10/05/18	PA HD-76 2018 GE
	ACCOUNT EXECUTIVE			OFFICE
	WP NATIONAL			Williamsport

ADVERTISER	OFFICE	EST #	Client	Product
PENNSYLVANIA CHAMBER OF BUSINESS	Williamsport	1005		

LINE	SPOTS	START DATE	END DATE	REVISION DATE	PRODUCT	OFFICE	EST #	Client	Product	SALES CONTRACT			
1	COM	Tu-Fr	MORNING DRIVE M-F	10/09/18	10/12/18	2	60	12	3	3	34.00	12	408.00
2	COM	Tu-Fr	PM DRIVE M-F	10/09/18	10/12/18	2	60	8	2	2	34.00	8	272.00
3	COM	Sa-Su	ROS 6A-7P	10/13/18	10/14/18	2	60	6	3	3	30.00	6	180.00
4	COM	Mo-Fr	MORNING DRIVE M-F	10/15/18	10/19/18	2	60	15	3	3	34.00	15	510.00
5	COM	Mo-Fr	PM DRIVE M-F	10/15/18	10/19/18	2	60	10	2	2	34.00	10	340.00
6	COM	Sa-Su	ROS 6A-7P	10/20/18	10/21/18	2	60	6	3	3	30.00	6	180.00
7	COM	Mo-Fr	MORNING DRIVE M-F	10/22/18	10/26/18	2	60	15	3	3	34.00	15	510.00
8	COM	Mo-Fr	PM DRIVE M-F	10/22/18	10/26/18	2	60	10	2	2	34.00	10	340.00
9	COM	Sa-Su	ROS 6A-7P	10/27/18	10/28/18	2	60	6	3	3	30.00	6	180.00
10	COM	M	MORNING DRIVE M-F	10/29/18	10/29/18	2	60	3	XX	3	34.00	3	102.00
11	COM	M	PM DRIVE M-F	10/29/18	10/29/18	2	60	2	XX	2	34.00	2	68.00

Total Occasions		\$3,090.
Gross		\$463.
Agency Commission		\$2,626.
Net		

Accepted for Advertiser _____

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity.

Contract Total	\$2,626.
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SALES CONTRACT

STATION WBZD-FM	REVENUE TYPE POLITICAL NATIONAL	CONTRACT TYPE Regular	BILLING TYPE Broadcast	SALE TYPE Standard	CONTRACT 7924
MAILING ADDRESS MULTI MEDIA SERVICES 915 KING STREET, 2ND FLOOR ALEXANDRIA, VA, 22314		1685 Four Mile Drive Williamsport, PA 17701		PRODUCT PA HD-76 2018 GE	REF # 0
BUYER	START DATE 10/09/18	END DATE 10/29/18	REVISION DATE 10/05/18	OFFICE Williamsport	REV # 0
ADVERTISER PENNSYLVANIA CHAMBER OF BUSINESS	ACCOUNT EXECUTIVE WP NATIONAL	EST # 1005	Client	Product	PRINT DATE 10/05/18
					15:35:05

BILLING SUMMARY		
MONTH	GROSS	NET
Oct	2920.00	2482.00
Nov	170.00	144.50

Total Occasions	9
Gross	\$3,090.00
Agency Commission	\$463.50
Net	\$2,626.50
Contract Total	\$2,626.50

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity