



Invoice

Indeed, Inc
Mail code 5160
P.O. Box 660367
Dallas, TX
75266-0367

Invoice #: 68798685
Date: 09/30/2022
Due Date: 09/30/2022

Bill to: South Florida PBS
PO BOX 610002
Miami, FL 33261-0002

Total Amount: 300.00 USD

Total Due: 0.00 USD

~~investby@southfloridapbs.org~~

Description / Memo	Amount
September 2022 Sponsored Jobs on Indeed.com	300.00 USD
Sales tax	0.00 USD
Total Amount	300.00 USD

PAID INVOICE
THIS INVOICE IS FOR YOUR RECORDS

Date: 09/30/2022

Terms: Due upon receipt

Due Date: 09/30/2022

Information in "Bill To" section may be updated

Itemized report for invoice #68798685

Invoice date: Sep 30, 2022

This itemized report reflects the cost of each item on the associated invoice. It does not include any promotions, discounts, taxes, or fees.

Itemization details

Sponsored Jobs

Company	Job requisit/Job title	City	Country	Total clicks	Cost	Currency
South Flori-	10674989--Sr. Director, Major Gifts South (Monroe, Miami-Dade & Broward)	Fort Laude	US	53	\$300	USD
		Total		53	\$300.00	USD

This itemized report reflects the cost of each item on the associated invoice. It does not include any promotions, discounts, taxes, or fees.

"Info Is Not Available" may refer to Job Ads that no longer appear on Indeed (for example, a deleted job that received clicks while live). For questions, please contact Customer Service.



Application for Employment

P.O. Box 610002 • Miami, FL 33261-0002 • 305.949.8321 • SouthFloridaPBS.org

Date: 08/30/2022

Schedule Interview
Schedule Interview

Interview Date: 9/19/2022

Interview Time: 10a

Supervisor Name:

Interview Location:

Note:

South Florida PBS, Inc. (SFPBS) is an equal opportunity employer and will not discriminate against any employee or applicant for employment in any manner prohibited by law. If you feel you have been treated or discriminated against for any reason, please notify the Chief Operating Officer or President & CEO in writing, so that we may promptly address your concerns.

SFPBS utilizes a sophisticated and detailed background and pre-employment investigation process. Should this process determine any inaccurate or incomplete information, it will result in you either being disqualified from employment with SFPBS as an applicant, or it will result in termination of your employment if the inaccuracies are discovered subsequent to your employment with SFPBS. Accordingly, SFPBS strongly suggests that you NOT complete this application until you have the time and accurate information to do so.

SFPBS requires all individuals applying for regular/full-time or part-time positions to submit to a drug screening program prior to employment, and that all employees submit to drug and alcohol testing during the course of their employment. The result of such screening/testing will be initially disclosed to decision makers for SFPBS and may be the basis for disqualifying any candidate for employment and for termination during employment. SFPBS reserves the right to utilize this information in any way it deems necessary, such as but not limited to civil, criminal and administrative proceedings and any other similar matters. By signing this application, I agree to the foregoing and further agree to hold SFPBS harmless for any claims resulting from such screening/testing for drug and/or alcohol use.

Employment Data

Type of work desired SR. DIRECTOR, MAJOR GIFTS SOUTH Salary desired 95,000.00

Date available 09/12/2022

Check appropriate box for type of employment: Regular/Full-Time Part-Time Freelance Intern

Personal Data

Last Name First Middle Social Security #

[Redacted] [Redacted] mwestby [Redacted]
9/7/2022, 2:01 PM 10/3/2022, 11:36 AM

Present Address: (street, city, state, zip) [Redacted]
HR Application Review
Accept
Note: for your review.
Department: 560-DEVELOPMENT [Redacted]
Assignee to: sbaker [Redacted]

Telephone: Home Cell [Redacted] Email: [Redacted]

Referred by: indeed.com mwestby DHerron
9/22/2022, 10:06 AM 10/3/2022, 11:58 AM

If related to anyone in our employ name and department: Accept No
Review Background No Issue
Note: Interviews went well as per SB. Move candidate forward.

If hired, can you furnish proof you are eligible to work in the United States? Yes No

*Proof of age, eligibility for employment in the U.S. and your permanent address will be required after employment.

Are you color blind? Yes No sbaker
9/20/2022, 11:27 AM

Have you ever been employed by South Florida PBS - WPBT2 or WXEL? Yes No Department Head Review
Accept
Note:

From: To:



Application for Employment

mwestby
10/3/2022, 7:05 PM
P.O. Box 240002 Miami, FL 33261-0002 • 305.949.832
Review Background Issue
Reason: Candidate will not move forward as per SB

• SouthFloridaPBS.org

Date: 07/25/2022

South Florida PBS, Inc. ("SFPBS") is an equal opportunity employer and will not discriminate against any employee or applicant for employment in any manner prohibited by law. If you feel you have been treated or discriminated against for any reason, please notify the Chief Operating Officer or President & CEO in writing, so that we may promptly address your concerns.

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SFPBS requires all individuals applying for regular/full-time or part-time positions to submit to a drug screening program prior to employment, and that all employees submit to drug and alcohol testing during the course of their employment. The result of such screening/testing will be initially disclosed to decision makers for SFPBS and may be the basis for disqualifying any candidate for employment and for termination during employment. SFPBS reserves the right to utilize this information in any way it deems necessary, such as but not limited to civil, criminal and administrative proceedings and any other similar matters. By signing this application, I agree to the foregoing and further agree to hold SFPBS harmless for any claims resulting from such screening/testing for drug and/or alcohol use.

Employment Data

Type of work desired SR. DIRECTOR, MAJOR GIFTS SOUTH Salary desired 75,000.00

Date available 08/15/2022

Check appropriate box for type of employment: Regular/Full-Time Part-Time Freelance Intern

Personal Data

Last Name First Middle Social Security #
[Redacted] [Redacted] E 2690

Present Address: (street, city, state, zip)
[Redacted] [Redacted] [Redacted] [Redacted] 33101-3000

Telephone: Home Cell 305-794-5154
Assigned to: sbaker Email: [Redacted]@bellsouth.net

Referred by: indeed.com mwestby 8/19/2022, 11:32 AM mwestby 10/3/2022, 7:04 PM

If related to anyone in our employ name and department: No
Interview Accept No Background Check Issues

If hired, can you furnish proof you are eligible to work in the United States? Yes
*Proof of age, eligibility for employment in the U.S. and your permanent address will be required after employment.

Are you color blind? Yes No sbaker 8/1/2022, 9:42 AM

Have you ever been employed by South Florida PBS - WPBT2 or WXEL? Yes No Department Head Review Accept

From: To: Note:

Monica Ramos Westby

From: Monica Ramos Westby,
Sent: Tuesday, August 16, 2022 9:28 AM
To: [REDACTED]
Subject: FW: A Job You Might Be Interested In

Hi [REDACTED],

Below is the link to the update which was done yesterday. When you edit a post there is a delay before the update goes live.

Let me know if you need any other changes.

Monica

A job posting was sent to you that may interest you.

Position: Sr. Director, Major Gifts South

To view this job opportunity, click the link below and you will be sent to [Publicmediajobs.org](https://publicmediajobs.org) where you can apply if you are interested.

Job Summary

Position: Sr. Director, Major Gifts South

Employer: South Florida PBS

Locations: Miami, Florida, United States, Boynton Beach, Florida, United States, Fort Lauderdale, Florida, United States, Davie, Florida, United States

Description:

This is an excellent opportunity for an experienced candidate to join our Development team. Directly responsible for devising and managing comprehensive and effective strategies to sustain, grow and acquire major and planned gifts from capable and qualified current and potential donors incl...

[Click Here](https://jobs.current.org/link.cfm?c=xboP5lBvtrRI) to view full job now or go to: <https://jobs.current.org/link.cfm?c=xboP5lBvtrRI>

Monica Ramos Westby, SHRM-CP

Human Resources Manager

Office: (305) 424-4049

Email: mwestby@southfloridapbs.org

SOUTH FLORIDA 
WPBT • WXEL



Special thanks to **The Annette Urso Rickel Foundation** for their philanthropic support.

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Job Description

This is an excellent opportunity for an experienced candidate to join our Development team. Directly responsible for devising and managing comprehensive and effective strategies to sustain, grow and acquire major and planned gifts from capable and qualified current and potential donors including working to identify, engage, cultivate, solicit and steward individual donors, prospects and family foundations. This includes meaningful interactions and communications with an emphasis on face-to-face meetings, to ensure a strong base of ongoing financial support to fuel SFPBS' mission, strategic plans and to accomplish departmental goals. Manages a fluid portfolio of 150-200 current and potential donors with a primary focus on Miami-Dade, Monroe and Broward Counties.

Salary commensurate with experience.

Job Requirements

College graduate with emphasis on non-profit development management including a proven track record of success with major gifts and capital campaigns, communications, and public relations. Preference for candidates with CFRE. Excellent writing skills are essential. Minimum of five to seven years of documented success in building strong, effective philanthropic relationships-including prospect identification, engagement, cultivation, solicitation and stewardship. Specific experience and knowledge with emphasize on a measurable track record in the areas of major gifts; planned giving; annual giving programs; capital campaign management; foundation funding; and event planning and coordination. Experience with Raiser's Edge/RENXT is preferable. A sense of humor and strong work ethic are import.

South Florida PBS is a community-licensed public television station serving South Florida from the Treasure Coast to the Florida Keys. South Florida PBS produces and provides programs and services to the community through varied media platforms. The region served is dynamic, diverse and rich in arts and culture.

EOE, M/F/D/V

[Edit Job Posting](#)

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by **communitybrands**



4400 Massachusetts NW,
Washington,
Dist. Columbia 20016

PUBLIC MEDIA JOBS.org

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yourmembership

YourMembership.com, Inc
Tel. 727-497-6565

RECEIPT

PURCHASER INFO

South Florida
14901 NE 20th Avenue
North Miami, Florida 33181
United States
Attn: Monica Westby

ORDER #	R58944563
DATE	08/10/22
IO / PO #	--
AMOUNT PAID	USD 299.00

PURCHASED BY

South Florida
Monica Westby

[REDACTED]
[REDACTED]
[REDACTED]

PRODUCT	DESCRIPTION	AMOUNT
30 Day Basic Job Posting Job Posting - Web	Publicmediajobs.org (paid - creditcard) Job ID: 65031138 Job Name: Sr. Director, MGS Job Title: Sr. Director, Major Gifts South	USD 299.00

SUBTOTAL	USD 299.00
TAXES	USD 0.00
TOTAL PAID	USD 299.00
AMOUNT DUE	USD 0.00

You posted this job on July 7, 2022

[Manage job post](#)



Sr. Director, Major Gifts South

South Florida PBS · Miami-Dade County, FL · 1 year ago

51-200 employees

See recent hiring trends for South Florida PBS. [Try Premium for \\$0](#)

No longer accepting applications

Meet the hiring team



Monica Westby, SHRM-CP

Human Resources Manager for South Florida PBS

Job poster · LinkedIn member since 2013

[Message](#)

About the job

This is an excellent opportunity for an experienced candidate to join our Development team. Directly responsible for devising and managing comprehensive and effective strategies to sustain, grow and acquire major and planned gifts from

... ..

[See more](#)

Set alert for similar jobs

Director of Major Gifts, Miami-Dade County, FL

[Set alert](#)

Qualifications

1 skill matches your profile. Stand out by adding other skills you have.

Requirements added by the job poster

- 5+ years of work experience with Major Gifts
- Accept a background check
- 5+ years of work experience with Gifts

Skills added by the job poster

1 skill on your profile
Event Planning

8 skills missing on your profile
Gifts, Major Donor Cultivation, Major Gift Cultivation, Major Gifts, Philanthropy, ...

 Add skills you have to your profile to stand out to the employer. [Add skills](#)

[Show qualification details →](#)

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1-month free trial. We'll send you a reminder 7 days before your trial ends.

About the company



South Florida PBS
1,935 followers

[Following](#)

Media Production • 51-200 employees • 119 on LinkedIn

With a reach up to the Treasure Coast down into Key West, and from the Atlantic Ocean west to Lake Okeechobee, South Florida PBS is ranked as the nation's 7th largest Public Television station.... [... show more](#)

[Show more](#)

More jobs



Senior Director of Youth Development
YMCA of Greenwich
Greenwich, CT (On-site)

 Applicant review time is typically 4 days

5 days ago [in](#) Easy Apply



Senior Director, Development Services
VanTrust Real Estate
Kansas City, MO (On-site)

1 week ago 24 applicants
[in](#) Easy Apply



Senior Director of Mission Engagement - Air Force Immersive Wisdom
Hampton Roads, Virginia Metropolitan Area (Hybrid)

 Your profile matches this job

1 week ago [in](#) Easy Apply



Senior Project Director
Inkinen Executive Search
Honolulu County, HI (On-site)

 Response time is typically 4 days

3 days ago 19 applicants
[in](#) Easy Apply

Monica Ramos Westby

From: Monica Ramos Westby,
Sent: Wednesday, July 27, 2022 3:03 PM
To: Monica Ramos Westby,
Cc: Monica Ramos Westby,
Subject: Employment Opportunities at South Florida PBS
Attachments: Promo Producer - Membership Freelance.docx; Producer On-Air Fundraising.docx; Senior Administrative Assistant Freelance PT.docx; Sr. Director, Major Gifts - South Campus 6.2022.docx

Good afternoon,

Attached please find the most recent job postings for currently open positions. Please share with any interested parties.

Interested parties should apply by sending a resume with cover letter to HR@southfloridapbs.org or [Click Here to Apply](#) ,EOE, M/F/D/V

If you would like to be removed from future Employment Opportunities emails, you can let us know at any time.

Have a great week!

Best regards,
Monica

Monica Ramos Westby, SHRM-CP
Human Resources Manager
Office: [REDACTED]
Email: mwestby@southfloridapbs.org

SOUTH FLORIDA



Special thanks to **The Annette Urso Rickel Foundation** for their philanthropic support.

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Amy Raphael <careerservices@mail.barry.edu>; Bert Delgado <delgadob@fiu.edu>; Betty Gradera <bettyg@camacol.org>; Dan Lynch <toppel@miami.edu>; purposefulwork@bates.edu; talley@cookman.edu; sfranck@broward.edu; kenya.cruz@careersourcesfl.com; yamiris.carter@careersourcesfl.com; mleduc@albizu.edu; drogerspb@yahoo.com; Florida Atlantic University <jwatson@fau.edu>; career@fau.edu; Fred Berens <fred.berens@wfadvisors.com>; George T. Elmore <gteharvey@aol.com>; 'Harvey A. Goldman' <hrg5756@aol.com>; Irving Bolotin <irvbo@bellsouth.net>; Mark Cook <mwc@cookint.com>; Laurie Silvers <laurie@exec.hollywood.com>; Rebecca Farmer <now@now.org>; sbatchelor@tbfinc.org; alj@crsjetspares.com; margaret.callihan@suntrust.com; DPrather@clarkfountain.com; norourke@aia.edu; spalacios@aia.edu; usctec@hotmail.com; jacques.joseph@careersourcesfl.com; carolynchin@yahoo.com; cpdcenter@famu.edu; info@fab.org; career@fau.edu; careercenter@fgcu.edu; thudgens@fsu.edu; lmille@fsu.edu; careerservices@howard.edu; anorth@mdc.edu; caps@nova.edu; workshop@pbs.edu; info@pbfilm.com; postmyjobs@careersourcepb.com; careerservices@stu.edu; career@ucf.edu; postmyjobs@careersourcepb.com; dclark@beonair.com; KATHERINE SOFFIA <ksoffia74@yahoo.com>; 'rblattner@clwrg.com'; 'kolahr@aol.com'; lsanchez@aia.edu; cpersichilli@citycollege.edu; dclark@beonair.com; info@nhmc.org; now@now.org; dsomerville@newenglandtech.com; mbainternships@huizenga.nova.edu; mfleming@pbcalliance.com; mediajobbank@limail.us; dyeakel@wpb.org; djaffe@lynn.edu; pmichelekessler@gmail.com; lkor@icloud.com; mansolillos@gmail.com; jschlosser@perriconemd.com; hrobinson@miami.edu; cmt@trippscott.com; palmbeachworks@vecelligroup.com; michaelzi@baptisthealth.net; margareteidson@mac.com; fredberens1@aol.com; ucstec@hotmail.com; clanao@gmail.com; mendelson@bellsouth.net; elizabeth.nabel@modextx.com; kckconsults@gmail.com; deponton@yahoo.com; heather.j.rohan@outlook.com



Sr. Director, Major Gifts South
(Monroe, Miami-Dade and Broward)

This is an excellent opportunity for an experienced candidate to join our Development team. Directly responsible for devising and managing comprehensive and effective strategies to sustain, grow and acquire major and planned gifts from capable and qualified current and potential donors including working to identify, engage, cultivate, solicit and steward individual donors, prospects and family foundations. This includes meaningful interactions and communications with an emphasis on face-to-face meetings, to ensure a strong base of ongoing financial support to fuel SFPBS' mission, strategic plans and to accomplish departmental goals. Manages a fluid portfolio of 150-200 current and potential donors with a primary focus on Miami-Dade, Monroe and Broward Counties.

College graduate with emphasis on non-profit development management including a proven track record of success with major gifts and capital campaigns, communications, and public relations. Preference for candidates with CFRE. Excellent writing skills are essential. Minimum of five to seven years of documented success in building strong, effective philanthropic relationships-including prospect identification, engagement, cultivation, solicitation and stewardship. Specific experience and knowledge with emphasize on a measurable track record in the areas of major gifts; planned giving; annual giving programs; capital campaign management; foundation funding; and event planning and coordination. Experience with Raiser's Edge/RENXT is preferable. A sense of humor and strong work ethic are import.

South Florida PBS is a community-licensed public television station serving South Florida from the Treasure Coast to the Florida Keys. South Florida PBS produces and provides programs and services to the community through varied media platforms. The region served is dynamic, diverse and rich in arts and culture.

Send resume with cover letter to: South Florida PBS, HR, P.O. Box 610002, Miami, FL 33261-0002, or HR@southfloridapbs.org EOE, M/F/D/V





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Tel. 727-497-6565

RECEIPT

PURCHASER INFO

South Florida
14901 NE 20th Avenue
North Miami, Florida 33181
United States
Attn: Monica Westby

ORDER #	R58279185
DATE	07/07/22
IO / PO #	Development
AMOUNT PAID	USD 129.00

PURCHASED BY

South Florida
Monica Westby
[Redacted]
[Redacted]
[Redacted]

PRODUCT	DESCRIPTION	AMOUNT
30 Day Job Posting Job Posting - Web	AFP - Miami Chapter (paid - creditcard) Job ID: 64372825 Job Name: Sr. Director MG South Job Title: Sr. Director, Major Gifts South	USD 129.00

SUBTOTAL	USD 129.00
TAXES	USD 0.00
TOTAL PAID	USD 129.00
AMOUNT DUE	USD 0.00

Job Description

This is an excellent opportunity for an experienced candidate to join our Development team. Directly responsible for devising and managing comprehensive and effective strategies to sustain, grow and acquire major and planned gifts from capable and qualified current and potential donors including working to identify, engage, cultivate, solicit and steward individual donors, prospects and family foundations. This includes meaningful interactions and communications with an emphasis on face-to-face meetings, to ensure a strong base of ongoing financial support to fuel SFPBS' mission, strategic plans and to accomplish departmental goals. Manages a fluid portfolio of 150-200 current and potential donors with a primary focus on Miami-Dade, Monroe and Broward Counties.

Job Requirements

College graduate with emphasis on non-profit development management including a proven track record of success with major gifts and capital campaigns, communications, and public relations. Preference for candidates with CFRE. Excellent writing skills are essential. Minimum of five to seven years of documented success in building strong, effective philanthropic relationships-including prospect identification, engagement, cultivation, solicitation and stewardship. Specific experience and knowledge with emphasize on a measurable track record in the areas of major gifts; planned giving; annual giving programs; capital campaign management; foundation funding; and event planning and coordination. Experience with Raiser's Edge/RENXT is preferable. A sense of humor and strong work ethic are import.

EOE, M/F/D/V

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3090 Alton Road,
Miami Beach, Florida 33140



Diversity & Inclusion Career Fair - Job Postings

Previous

Position 2 of 2 for South Fl



Position

Major Gifts Officer - Monroe, Miami-Dade & Broward Counties

Description

This is an excellent opportunity for the right candidate to join our team. Directly effective strategies for the acquisition of major and planned gifts from capable to identify, engage, cultivate, solicit and steward individual donors, prospects an strategic planning and face to face meetings to ensure a strong base of ongoing Manages a fluid portfolio of 125 to 150 current and potential major donors and Broward Counties.

Required Skill Set

College graduate with emphasis on non-profit business management including comparable work experience. Candidates with a CFRE are preferred. Excellent w proven success in building strong, effective philanthropic relationships-including and stewardship. Specific experience and knowledge with emphasize on a succ major gifts; planned giving; annual giving programs; capital campaign manager

Experience with Raiser's Edge/RENXT is preferable.

How to Apply

Send resume with cover letter to: South Florida PBS, HR, P.O. Box 610002, Miami M/F/D/V

The screenshot shows the CareerEco Virtual Events interface. At the top, there's a navigation bar with 'My Events', 'Upcoming Events', and 'Job Postings' (which is selected). Below this are filter tabs for 'All', 'Active', and 'Expired'. A search section titled 'Use the filters below to refine your search' includes input fields for 'Job Title', 'Location', and 'Skills'. A list of job postings is visible, including 'Major Gifts Officer - Monroe, Miami-Dade & Broward Counties', 'Underwriting & Sales (2)', 'Senior Staff Accountant', 'Sponsorship/Underwriting Coordinator', and 'Director, Major Gifts - Health & Wellness'. The 'Senior Staff Accountant' and 'Sponsorship/Underwriting Coordinator' listings are marked as 'Expired'. The 'Director, Major Gifts - Health & Wellness' listing shows details like 'Full-time', 'North Miami, Florida', and buttons for 'Delete' and 'Renew'. A pagination control at the bottom shows '1' as the current page.

