

Agency referral

Monica Ramos Westby

From: [REDACTED]
Sent: Wednesday, September 22, 2021 3:26 PM
To: Monica Ramos Westby,
Subject: [REDACTED]

[REDACTED] and I just had lunch with him and liked him. We will probably have a few others Zoom with him soon.

Please forward his application when it hits.

Thanks so much

[REDACTED]
Managing Director, Development
Office: [REDACTED]
Mobile: [REDACTED]
Email: [REDACTED]

SOUTH FLORIDA 
WPBT • WXEL



The information contained in this e-mail message is Privileged and Confidential, intended only for the use of the individual or entity named as recipient. If the reader is not the recipient, the reader may not copy, forward, or otherwise use it, or disclose its contents to anyone else. If you have received this e-mail in error, please notify us immediately and delete it from your system. .

Monica Ramos Westby

From: [REDACTED]
Sent: Monday, August 28, 2017 8:32 AM
To: Westby, Monica
Cc: [REDACTED]
Subject: Re: VP Development North Resumes

Would it be possible to have the recruiter reach out to [REDACTED] at [REDACTED] to determine if he has interest? If that is not appropriate, I will reach out myself. However, I would appreciate a better understanding of how we manage Broward and assign donors/prospects. Is it necessary to divide by county line?

I know [REDACTED] is quietly looking. He was at [REDACTED] and should have some good PB relationships given his current position. He was recruited [REDACTED] as a major gifts person then a consultant moved him to alumni relations. It appears he has experience and potential but we would need to explore his strengths as well as his goals.

Thanks in advance.

[REDACTED]

[REDACTED] President & CEO
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

-----Original Message-----

From: Westby, Monica [REDACTED]
To: [REDACTED]
Cc: [REDACTED]; [REDACTED] <[REDACTED]@org>
Sent: Mon, Aug 28, 2017 1:24 am
Subject: RE: VP Development North Resumes

Hi [REDACTED],

Attached are the two job descriptions you requested. The salaries for each are as follows:

[REDACTED] - MGO position
[REDACTED] executive bonus plan

Let me know if there is anything else you need.

Best regards,
Monica

Monica R. Westby
Human Resources Manager
Office: [REDACTED]

southfloridapbs.org | wpbt2.org | wxel.org

Monica Ramos Westby

From: Karla Mihm <[REDACTED]>
Sent: Monday, October 11, 2021 12:51 PM
To: Monica Ramos Westby,
Subject: Re: Search Update

Hi Monica,
This is the first update. I will copy you on these going forward.

On Fri, Sep 17, 2021 at 8:12 AM Karla Mihm <[REDACTED]> wrote:
Hi Sandy,

Just a snapshot of where we are (all of these people are in Linked IN if you want a peek at their backgrounds) . We can review all of this at 5:30 pm Friday.

Job posted on [Indeed.com](https://www.indeed.com) and Linked IN

Prospect

[REDACTED] recently left Pinecrest School, was the Snr Dir of Advancement. Phone screen 9/17

Reviewing Job description

[REDACTED] Director of Development & Communications, Humane Society of Treasure Coast. Resume attached. Probably too junior, not enough major gifts experience, but have a look.

[REDACTED] Exec Director, Samaritan Center

[REDACTED] Senior Director of Development, Diabetes Research Institute Foundation

Not Interested

[REDACTED] Senior Gifts Manger, Children's Home Society, Vero

[REDACTED] Director of Regional Advancement, Emory University (for Florida)

Not Qualified

[REDACTED], Director of Development, Florida, Weizmann Institute

[REDACTED], Chief Development Officer, Child's Path (former YMCA)

[REDACTED] Director, Distinguished Gifts, Children's Home Society, Broward

In the next round of research, looking at leading private schools in N Broward, Palm Beach and Vero Beach. Please see table attached. Let's talk about this....

Best, Karla

--

Karla Mihm & Associates LLC
Research Driven Executive Search

[REDACTED]
[REDACTED]

<http://www.karlamihm.com>

--

Karla Mihm & Associates LLC
Research Driven Executive Search

[REDACTED]
[REDACTED]

<http://www.karlamihm.com>

Monica Ramos Westby

From: Karla Mihm <[REDACTED]>
Sent: Monday, October 11, 2021 12:53 PM
To: Monica Ramos Westby,
Subject: Fwd: Search Update 3

----- Forwarded message -----

From: Karla Mihm <[REDACTED]>
Date: Fri, Oct 1, 2021 at 3:27 PM
Subject: Search Update 3
To: Baker, Sandra <[REDACTED]>

Hi [REDACTED]

Going to pick up my sister now.
Here is where we are.
Let's regroup sometime Monday? Let me know if you have some time....
Have a nice weekend!!

10/1 - Search Update

Contacted - but not yet connected

[REDACTED], Director of Philanthropy, Palm Beach Cultural Connection
[REDACTED], Senior Director of Development, NSU University
[REDACTED], VP of Philanthropy, Boys & Girls Club, Palm Beach
[REDACTED], Director of Resources, UW Town of Palm Beach
[REDACTED], Director of Dev and Major Gifts Officer, St Edwards School
[REDACTED], Director Advancement, Oxbridge Academy
[REDACTED], Director of Institutional Advancement, St Andrews
[REDACTED], Director of Major Gifts, Joe DiMaggio CHF
[REDACTED], AVP, United Way of Palm Beach County

Not Interested

[REDACTED], Director, Major Gifts, Univ of Miami. Not Interested in making a move right now.
[REDACTED], Director of Dev, The Pine School, Hobe Sound



Agency referral

Application for Employment

P.O. Box 610002 • Miami, FL 33261-0002 • 305.949.8321 • SouthFloridaPBS.org

Date: 03/16/2022

South Florida PBS, Inc. ("SFPBS") is an equal opportunity employer and will not discriminate against any employee or applicant for employment in any manner prohibited by law. If you feel you have been treated or discriminated against for any reason, please notify the Chief Operating Officer or President & CEO in writing, so that we may promptly address your concerns.

SFPBS utilizes a sophisticated and detailed background and pre-employment investigation process. Should this process determine any inaccurate or incomplete information, it will result in you either being disqualified from employment with SFPBS as an applicant, or it will result in termination of your employment if the inaccuracies are discovered subsequent to your employment with SFPBS. Accordingly, SFPBS strongly suggests that you NOT complete this application until you have the time and accurate information to do so.

SFPBS requires all individuals applying for regular/full-time or part-time positions to submit to a drug screening program prior to employment, and that all employees submit to drug and alcohol testing during the course of their employment. The result of such screening/testing will be initially disclosed to decision makers for SFPBS and may be the basis for disqualifying any candidate for employment and for termination during employment. SFPBS reserves the right to utilize this information in any way it deems necessary, such as but not limited to civil, criminal and administrative proceedings and any other similar matters. By signing this application, I agree to the foregoing and further agree to hold SFPBS harmless for any claims resulting from such screening/testing for drug and/or alcohol use.

Employment Data

Type of work desired DIRECTOR MAJOR GIFTS Salary desired 110,000.00

Date available 03/17/2022

Check appropriate box for type of employment: Regular/Full-Time Part-Time Freelance Intern

Personal Data

Last Name	First	Middle	Social Security #
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

Present Address: (street, city, state, zip)
[REDACTED]

Telephone: Home Cell [REDACTED] Email: [REDACTED]

Referred by: Karla Mihm

If related to anyone in our employ name and department: No

If hired, can you furnish proof you are eligible to work in the United States?* Yes No

*Proof of age, eligibility for employment in the U.S. and your permanent address will be required after employment.

Are you color blind? Yes No

Have you ever been employed by South Florida PBS - WPBT2 or WXEL? Yes No

From: _____ To: _____



Agency referral

Application for Employment

P.O. Box 610002 • Miami, FL 33261-0002 • 305.949.8321 • SouthFloridaPBS.org

Date: 11/10/2021

South Florida PBS, Inc. ("SFPBS") is an equal opportunity employer and will not discriminate against any employee or applicant for employment in any manner prohibited by law. If you feel you have been treated or discriminated against for any reason, please notify the Chief Operating Officer or President & CEO in writing, so that we may promptly address your concerns.

SFPBS utilizes a sophisticated and detailed background and pre-employment investigation process. Should this process determine any inaccurate or incomplete information, it will result in you either being disqualified from employment with SFPBS as an applicant, or it will result in termination of your employment if the inaccuracies are discovered subsequent to your employment with SFPBS. Accordingly, SFPBS strongly suggests that you NOT complete this application until you have the time and accurate information to do so.

SFPBS requires all individuals applying for regular/full-time or part-time positions to submit to a drug screening program prior to employment, and that all employees submit to drug and alcohol testing during the course of their employment. The result of such screening/testing will be initially disclosed to decision makers for SFPBS and may be the basis for disqualifying any candidate for employment and for termination during employment. SFPBS reserves the right to utilize this information in any way it deems necessary, such as but not limited to civil, criminal and administrative proceedings and any other similar matters. By signing this application, I agree to the foregoing and further agree to hold SFPBS harmless for any claims resulting from such screening/testing for drug and/or alcohol use.

Employment Data

Type of work desired DIRECTOR MAJOR GIFTS Salary desired 150,000.00

Date available 11/29/2021

Check appropriate box for type of employment: Regular/Full-Time Part-Time Freelance Intern

Personal Data

Last Name	First	Middle	Social Security #
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

Present Address: (street, city, state, zip)

[REDACTED ADDRESS]

Telephone: Home Cell [REDACTED] Email: [REDACTED]

Referred by: Karla Minh

If related to anyone in our employ name and department: No

If hired, can you furnish proof you are eligible to work in the United States?* Yes No

*Proof of age, eligibility for employment in the U.S. and your permanent address will be required after employment.

Are you color blind? Yes No

Have you ever been employed by South Florida PBS - WPBT2 or WXEL? Yes No

From: _____ To: _____



Application for Employment

P.O. Box 610002 • Miami, FL 33261-0002 • 305.949.8321 • SouthFloridaPBS.org

Date: 12/19/2021

South Florida PBS, Inc. ("SFPBS") is an equal opportunity employer and will not discriminate against any employee or applicant for employment in any manner prohibited by law. If you feel you have been treated or discriminated against for any reason, please notify the Chief Operating Officer or President & CEO in writing, so that we may promptly address your concerns.

SFPBS utilizes a sophisticated and detailed background and pre-employment investigation process. Should this process determine any inaccurate or incomplete information, it will result in you either being disqualified from employment with SFPBS as an applicant, or it will result in termination of your employment if the inaccuracies are discovered subsequent to your employment with SFPBS. Accordingly, SFPBS strongly suggests that you NOT complete this application until you have the time and accurate information to do so.

SFPBS requires all individuals applying for regular/full-time or part-time positions to submit to a drug screening program prior to employment, and that all employees submit to drug and alcohol testing during the course of their employment. The result of such screening/testing will be initially disclosed to decision makers for SFPBS and may be the basis for disqualifying any candidate for employment and for termination during employment. SFPBS reserves the right to utilize this information in any way it deems necessary, such as but not limited to civil, criminal and administrative proceedings and any other similar matters. By signing this application, I agree to the foregoing and further agree to hold SFPBS harmless for any claims resulting from such screening/testing for drug and/or alcohol use.

Employment Data

Type of work desired DIRECTOR MAJOR GIFTS Salary desired 80,000.00

Date available 01/24/2022

Check appropriate box for type of employment: Regular/Full-Time Part-Time Freelance Intern

Personal Data

Last Name	First	Middle	Social Security #
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

Present Address: (street, city, state, zip)
[REDACTED]

Telephone: Home Cell [REDACTED] Email: [REDACTED]

Referred by: Karla Mihm

If related to anyone in our employ name and department: No

If hired, can you furnish proof you are eligible to work in the United States?* Yes No

*Proof of age, eligibility for employment in the U.S. and your permanent address will be required after employment.

Are you color blind? Yes No

Have you ever been employed by South Florida PBS - WPBT2 or WXEL? Yes No

From: _____ To: _____

Monica Ramos Westby

Industry Referral

From: [REDACTED]
Sent: Wednesday, September 8, 2021 5:12 PM
To: Monica Ramos Westby, [REDACTED]
Subject: Benefits & Application

Monica,

Meet [REDACTED] who is an ideal candidate for our MG spot focused primarily on South Broward County and Miami. [REDACTED] would like to see our benefits package and to have the online application please.

Thanks in advance.

[REDACTED]
Managing Director, Development
Office: [REDACTED]
Mobile: [REDACTED]
Email: [REDACTED]



The information contained in this e-mail message is Privileged and Confidential, intended only for the use of the individual or entity named as recipient. If the reader is not the recipient, the reader may not copy, forward, or otherwise use it, or disclose its contents to anyone else. If you have received this e-mail in error, please notify us immediately and delete it from your system. .

Monica Ramos Westby

From: [REDACTED]
Sent: Friday, September 17, 2021 6:36 AM
To: Monica Ramos Westby,
Subject: Re: [REDACTED]

The Museum is working hard to keep [REDACTED] so this may not proceed. I will know more today.



[REDACTED]
Mobile: [REDACTED]
Email: [REDACTED]

On Sep 16, 2021, at 10:00 AM, Monica Ramos Westby, <[REDACTED]>

Hi [REDACTED]

Hope you are doing well. I just wanted to let you know that [REDACTED] application is on your queue again. This is for the post interview approval, which I know you've already done.

Once you approve this and I receive her authorization for the background checks I will submit for the reports.

Have a beautiful day!
Monica

Monica Ramos Westby, SHRM-CP
Human Resources Manager
Office: [REDACTED]
Email: [REDACTED]

The information contained in this e-mail message is Privileged and Confidential, intended only for the use of the individual or entity named as recipient. If the reader is not the recipient, the reader may not copy, forward, or otherwise use it, or disclose its contents to anyone else. If you have received this e-mail in error, please notify us immediately and delete it from your system.

Monica Ramos Westby

From: Baker, Sandra
Sent: Wednesday, September 22, 2021 5:41 AM
To: Monica Ramos Westby,
Subject: Re: [REDACTED]

Nope - she is staying at [REDACTED]

SOUTH FLORIDA PBS
WPBT • WXEL

[REDACTED] | **Managing Director, Development**

Mobile: [REDACTED]
Email: [REDACTED]

On Sep 17, 2021, at 8:57 AM, Monica Ramos Westby, [REDACTED]

Ok, keep me posted. Hope it goes your way.

Monica

— | **Monica Ramos Westby, SHRM-CP | Human Resources Manager**

Office: [REDACTED]
Email: [REDACTED]

From: [REDACTED]
Sent: Friday, September 17, 2021 6:36 AM
To: Monica Ramos Westby, [REDACTED]
Subject: Re: [REDACTED]

[REDACTED] is working hard to keep [REDACTED] so this may not proceed. I will know more today.

— | [REDACTED] | **Managing Director, Development**

Mobile: [REDACTED]
Email: [REDACTED]

On Sep 16, 2021, at 10:00 AM, Monica Ramos Westby, <[REDACTED]> wrote:

H [REDACTED]

Hope you are doing well. I just wanted to let you know that [REDACTED] application is on your queue again. This is for the post interview approval, which I know you've already done.

Once you approve this and I receive her authorization for the background checks I will submit for the reports.

Have a beautiful day!

Monica

Monica Ramos Westby, SHRM-CP

Human Resources Manager

Office: [REDACTED]

Email: [REDACTED]

The information contained in this e-mail message is Privileged and Confidential, intended only for the use of the individual or entity named as recipient. If the reader is not the recipient, the reader may not copy, forward, or otherwise use it, or disclose its contents to anyone else. If you have received this e-mail in error, please notify us immediately and delete it from your system.



Application for Employment

P.O. Box 610002 • Miami, FL 33261-0002 • 305.949.8321 • SouthFloridaPBS.org

Date: 09/13/2021

South Florida PBS, Inc. ("SFPBS") is an equal opportunity employer and will not discriminate against any employee or applicant for employment in any manner prohibited by law. If you feel you have been treated or discriminated against for any reason, please notify the Chief Operating Officer or President & CEO in writing, so that we may promptly address your concerns.

SFPBS utilizes a sophisticated and detailed background and pre-employment investigation process. Should this process determine any inaccurate or incomplete information, it will result in you either being disqualified from employment with SFPBS as an applicant, or it will result in termination of your employment if the inaccuracies are discovered subsequent to your employment with SFPBS. Accordingly, SFPBS strongly suggests that you NOT complete this application until you have the time and accurate information to do so.

SFPBS requires all individuals applying for regular/full-time or part-time positions to submit to a drug screening program prior to employment, and that all employees submit to drug and alcohol testing during the course of their employment. The result of such screening/testing will be initially disclosed to decision makers for SFPBS and may be the basis for disqualifying any candidate for employment and for termination during employment. SFPBS reserves the right to utilize this information in any way it deems necessary, such as but not limited to civil, criminal and administrative proceedings and any other similar matters. By signing this application, I agree to the foregoing and further agree to hold SFPBS harmless for any claims resulting from such screening/testing for drug and/or alcohol use.

Employment Data

Type of work desired DIRECTOR MAJOR GIFTS Salary desired 120,000.00

Date available 10/25/2021

Check appropriate box for type of employment: Regular/Full-Time Part-Time Freelance Intern

Personal Data

Last Name	First	Middle	Social Security #
[REDACTED]	[REDACTED]	A	[REDACTED]

Present Address: (street, city, state, zip)
[REDACTED]

Telephone: Home Cell [REDACTED] Email: [REDACTED]

Referred by: Sandra Baker

If related to anyone in our employ name and department: No

If hired, can you furnish proof you are eligible to work in the United States?* Yes No

*Proof of age, eligibility for employment in the U.S. and your permanent address will be required after employment.

Are you color blind? Yes No

Have you ever been employed by South Florida PBS - WPBT2 or WXEL? Yes No

From: _____ To: _____

- Create new >
- Jobs
- Campaigns
- Smart Sourcing New
- Candidates
- Interviews >
- Analytics >
- Tools >

← Back to jobs

Director, Major Gifts

South Florida PBS — North Miami, FL

Clicks

■ Your job

Gathering data...

Check back tomorrow to see how your job is performing.

10

8

5

3

0

Clicks this week 1

—

0 305.00 (USD) 0.00 (USD)

Views Budget Cost

Increase budget for more clicks

Candidates

Awaiting review

25

Total (excluding rejected)

103

129 Rejected

Job description

This is an excellent opportunity for the right candidate to join our team. Directly responsible for devising and managing comprehensive and effective strategies for the acquisition of major and planned gifts from capable and qualified current and potential donors including working to identify, engage, cultivate, solicit and steward individual donors, prospects and family foundations. This includes devising effective strategic planning and face to face meetings to ensure a strong base of ongoing financial support to fuel SFPBS' mission and strategic plans. Manages a fluid portfolio of 125 to 150 current and potential major donors and prospects with a primary focus on Monroe, Miami-Dade, Broward, Palm Beach and Martin Counties.

College graduate with emphasis on non-profit business management including major gifts fund raising, public relations, or equivalent comparable work experience. Candidates with a CFRE are preferred. Excellent writing skills are essential. Minimum of five to seven years of proven success in building strong, effective philanthropic relationships-including prospect identification, engagement, cultivation, solicitation and stewardship. Specific experience and knowledge with emphasize on a successful track record in the areas of non-profit management; major gifts; planned giving; annual giving programs; capital campaign management; foundation funding; and event planning and coordination.

community through varied media platforms. The region served is dynamic, diverse and rich in arts and culture.

Job Type: Full-time

Schedule:

- 8 hour shift

Experience:

- major gifts and planned giving: 5 years (Preferred)
- fundraising: 5 years (Required)
- Raiser's Edge: 1 year (Preferred)

Education:

- Bachelor's (Preferred)

Work Location:

- Multiple locations

Work Remotely:

- Temporarily due to COVID-19

● Closed

[View public job page](#)

Application Settings

Application method

Email

Require resume

Yes

Application updates

humanres@wpbt2.org

Also send an individual email update each time someone applies.

Candidates contact you (email)

Yes, at email address provided

Details

Posted: May 17, 2021

Views: 0

Applications received: **232 total**

Budget

Job budget: 305.00 (USD) monthly

Cost: 0.00 (USD)

Promote this job for more candidates:




All analytics data provided in this report is provided for informational purposes only and Indeed does not guarantee its accuracy. Values in the report may deviate from the actual charges. Indeed reserves the right to adjust the information in this report or change the method of measuring such figures at any time. This report does not constitute a contract.

©2024 Indeed

[Cookies, privacy and terms](#) –

[Privacy center](#) –

[Your privacy choices](#)  –

[Security](#) –

[Billing](#) –

[Contact](#)



Invoice

Indeed, Inc
Mail code 5160
P.O. Box 660367
Dallas, TX
75266-0367

Invoice #: 46886105
Date: 07/29/2021
Due Date: 07/29/2021

Bill to: South Florida PBS
PO BOX 610002
Miami, FL 33261-0002

Total Amount: 501.07 USD

Total Due: 0.00 USD

Description / Memo	Amount
July 2021 Sponsored Jobs on Indeed.com	501.07 USD
Sales tax	0.00 USD
Total Amount	501.07 USD

PAID INVOICE
THIS INVOICE IS FOR YOUR RECORDS

Date: 07/29/2021

Terms: Due upon receipt

Due Date: 07/29/2021

Information in "Bill To" section may be updated

Itemized report for invoice #46886105

Invoice date: Jul 29, 2021

This itemized report reflects the cost of each item on the associated invoice. It does not include any promotions, discounts, taxes, or fees.

Itemization details

Company	Job requisition ID	Job title	Total clicks	Cost	Currency
Job metadata unavailable for job id 6991309305	Job metadata unavailable for job id 6991309305	Job metadata unavailable for job id 6991309305	69	\$199.22	USD
Job metadata unavailable for job id 7063013534	Job metadata unavailable for job id 7063013534	Job metadata unavailable for job id 7063013534	92	\$301.85	USD
			161	\$501.07	USD

This itemized report reflects the cost of each item on the associated invoice. It does not include any promotions, discounts, taxes, or fees.

"Info Is Not Available" may refer to Job Ads that no longer appear on Indeed (for example, a deleted job that received clicks while live). For questions, please contact Customer Service.



Application for Employment

P.O. Box 610002 • Miami, FL 33261-0002 • 305.949.8321 • SouthFloridaPBS.org

Date: 01/27/2022

South Florida PBS, Inc. ("SFPBS") is an equal opportunity employer and will not discriminate against any employee or applicant for employment in any manner prohibited by law. If you feel you have been treated or discriminated against for any reason, please notify the Chief Operating Officer or President & CEO in writing, so that we may promptly address your concerns.

SFPBS utilizes a sophisticated and detailed background and pre-employment investigation process. Should this process determine any inaccurate or incomplete information, it will result in you either being disqualified from employment with SFPBS as an applicant, or it will result in termination of your employment if the inaccuracies are discovered subsequent to your employment with SFPBS. Accordingly, SFPBS strongly suggests that you NOT complete this application until you have the time and accurate information to do so.

SFPBS requires all individuals applying for regular/full-time or part-time positions to submit to a drug screening program prior to employment, and that all employees submit to drug and alcohol testing during the course of their employment. The result of such screening/testing will be initially disclosed to decision makers for SFPBS and may be the basis for disqualifying any candidate for employment and for termination during employment. SFPBS reserves the right to utilize this information in any way it deems necessary, such as but not limited to civil, criminal and administrative proceedings and any other similar matters. By signing this application, I agree to the foregoing and further agree to hold SFPBS harmless for any claims resulting from such screening/testing for drug and/or alcohol use.

Employment Data

Type of work desired DIRECTOR MAJOR GIFTS Salary desired 125,000.00

Date available 02/07/2022

Check appropriate box for type of employment: Regular/Full-Time Part-Time Freelance Intern

Personal Data

Last Name	First	Middle	Social Security #
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

Present Address: (street, city, state, zip)	HR Application Review
[REDACTED]	<div style="border: 1px solid red; padding: 5px;"> mwestby 3/2/2022, 10:46 AM Deny Reason: Not moving forward </div>

Telephone: Home Cell [REDACTED] Email: [REDACTED]

Referred by: indeed

If related to anyone in our employ name and department: No

If hired, can you furnish proof you are eligible to work in the United States?* Yes No

*Proof of age, eligibility for employment in the U.S. and your permanent address will be required after employment.

Are you color blind? Yes No

Have you ever been employed by South Florida PBS - WPBT2 or WXEL? Yes No

From: _____ To: _____



Application for Employment

Invited by
8/23/2021, 1:37 PM
HR Application Review
Deny

P.O. Box 610002 • Miami, FL 33261-0002 • 305.949.8321 • SouthFloridaPBS.org

Date: 08/20/2021

Reason: Does not have development/fundraising experience we are looking for.

South Florida PBS, Inc. (SFPBS) is an equal opportunity employer and will not discriminate against any employee or applicant for employment in any manner prohibited by law. If you feel you have been treated or discriminated against for any reason, please notify the Chief Operating Officer or President & CEO in writing, so that we may promptly address your concerns.

SFPBS utilizes a sophisticated and detailed background and pre-employment investigation process. Should this process determine any inaccurate or incomplete information, it will result in you either being disqualified from employment with SFPBS as an applicant, or it will result in termination of your employment if the inaccuracies are discovered subsequent to your employment with SFPBS. Accordingly, SFPBS strongly suggests that you NOT complete this application until you have the time and accurate information to do so.

SFPBS requires all individuals applying for regular/full-time or part-time positions to submit to a drug screening program prior to employment, and that all employees submit to drug and alcohol testing during the course of their employment. The result of such screening/testing will be initially disclosed to decision makers for SFPBS and may be the basis for disqualifying any candidate for employment and for termination during employment. SFPBS reserves the right to utilize this information in any way it deems necessary, such as but not limited to civil, criminal and administrative proceedings and any other similar matters. By signing this application, I agree to the foregoing and further agree to hold SFPBS harmless for any claims resulting from such screening/testing for drug and/or alcohol use.

Employment Data

Type of work desired DIRECTOR MAJOR GIFTS Salary desired 65,000.00

Date available 08/30/2021

Check appropriate box for type of employment: Regular/Full-Time Part-Time Freelance Intern

Personal Data

Last Name	First	Middle	Social Security #
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

Present Address: (street, city, state, zip)
[REDACTED]

Telephone: Home Cell [REDACTED] Email: [REDACTED]

Referred by: Indeed.com

If related to anyone in our employ name and department: No

If hired, can you furnish proof you are eligible to work in the United States?* Yes No

*Proof of age, eligibility for employment in the U.S. and your permanent address will be required after employment.

Are you color blind? Yes No

Have you ever been employed by South Florida PBS - WPBT2 or WXEL? Yes No

From: _____ To: _____

[View draft](#) [Edit draft](#)

Revision state: *Draft*

Most recent revision: *Yes*

Set moderation state:



[Apply](#)



[Edit](#)

Major Gifts Officer – Broward/Palm Beach/Martin Counties

Job Description:

This is an excellent opportunity for the right candidate to join our team. Directly responsible for devising and managing comprehensive and effective strategies for the acquisition of major and planned gifts from capable and qualified current and potential donors including working to identify, engage, cultivate, solicit and steward individual donors, prospects and family foundations. This includes devising effective strategic planning and face to face meetings to ensure a strong base of ongoing financial support to fuel SFPBS' mission and strategic plans. Manages a fluid portfolio of 125 to 150 current and potential major donors and prospects with a primary focus on Broward, Palm Beach and Martin Counties.

College graduate with emphasis on non-profit business management including major gifts fund raising, public relations, or equivalent comparable work experience. Candidates with a CFRE are preferred. Excellent writing skills are essential. Minimum of five to seven years of proven success in building strong, effective philanthropic relationships-including prospect identification, engagement, cultivation, solicitation and stewardship. Specific experience and knowledge with emphasize on a successful track record in the areas of non-profit management; major gifts; planned giving; annual giving programs; capital campaign management; foundation funding; and event planning and coordination.

Experience with Raiser's Edge/RENXT is preferable.

South Florida PBS is a community-licensed public television station serving South Florida from the Treasure Coast to the Florida Keys. South Florida PBS produces and provides programs and services to the community through varied media platforms. The region served is dynamic, diverse and rich in arts and culture.

South Florida PBS

📍 Job Location:

Broward/Palm Beach/Martin Counties, FL
United States

📁 Job Category:

Fundraising/Promotion/Membership

🕒 Job Type:

Full time

📎 Send Application Materials

To:

Send resume with cover letter to: South Florida PBS, HR, P.O. Box 610002, Miami, FL 33261-0002, or humanresources@wpbt.org, EOE, M/F/D/V

🌐 Website:

South Florida PBS

✉ Email:

[Redacted email address]

📺 Job Field:

Television

Monica Ramos Westby

From: Monica Ramos Westby,
Sent: Thursday, September 2, 2021 12:51 PM
To: Monica Ramos Westby,
Cc: Monica Ramos Westby,
Subject: Employment Opportunities at South Florida PBS
Attachments: Sr. Director, Technology and Operations.docx; Principal Director, Major Gifts.docx

Good afternoon, attached please find the most recent job posting for currently open positions. Please share with any interested parties.

Have a great week!

Best regards,

Monica

Monica Ramos Westby, SHRM-CP
Human Resources Manager
Office: [REDACTED]
Email: [REDACTED]

SOUTH FLORIDA



The information contained in this e-mail message is Privileged and Confidential, intended only for the use of the individual or entity named as recipient. If the reader is not the recipient, the reader may not copy, forward, or otherwise use it, or disclose its contents to anyone else. If you have received this e-mail in error, please notify us immediately and delete it from your system. ..

'Amy Raphael' <careerservices@mail.barry.edu>; 'Anthony C. Kraye III' <tkrayer@comcast.net>;
'Bert Delgado' <delgadob@fiu.edu>; 'Betty Gradera' <bettyg@camacol.org>; 'Cristina L. Mendoza'
<crmendoza99@aol.com>; 'Dan Lynch' <toppel@miami.edu>; 'David Rich'
<davidrich38@bellsouth.net>; 'drogerspb@yahoo.com'; 'Edward W. Easton'
<eweaston@theeastongroup.com>; 'Edwin A. Huston' <hustonfll@aol.com>; 'Florida Atlantic
University' <jwatson@fau.edu>; 'Fred Berens' <fred.berens@wfadvisors.com>; 'George T. Elmore'
<gteharvey@aol.com>; 'Harvey A. Goldman' <hrg5756@aol.com>; 'Harvey Chaplin'
<harveychaplin@southernwine.com>; 'Herbert A. Tobin' <htobin@tobinprop.com>; 'Herbert G.
Yardley' <herbg@masseyyardley.com>; 'Irving Bolotin' <irvbo@bellsouth.net>; 'jlowell@pgre.com';
'James D. Camp Jr.' <jdcamplaw@aol.com>; 'Joel T. Strawn' <jstrawn@smclawfirm.com>;
'jarguelles903@gmail.com'; 'Mark Cook' <mwc@cookint.com>; 'Laurie Silvers'
<laurie@exec.hollywood.com>; 'Rebecca Farmer' <now@now.org>; 'Richard W. Morgner Jr.'
<rmorgner@jefferies.com>; 'sbatchelor@tbfinc.org'; 'Susan Hantman' <srhantman@aol.com>;
'William F. Cooper' <bcooper@adventuretrav.com>; 'William L. Ford' <docford@aol.com>;
'William L. Morrison' <wlm1@ntrs.com>; 'Helen Ferre' <haferre@aol.com>; 'Wendy Sartory Link'
<wsartory@alslaw.com>; 'Young Song' <ysong@songandassociates.com>; 'Robert G. Baal'
<bobb@baptisthealth.net>; 'peter.bermont@raymondjames.com'; 'alj@crsjetspares.com';
'margaret.callihan@suntrust.com'; 'paul.dimare@dimarefresh.com';
'DPrather@clarkfountain.com'; 'dwight@dstephenenson.com'; 'nicholas_j_zaffiris@uhc.com';
'norourke@aai.edu'; 'spalacios@aai.edu'; 'jacques.joseph@careersourcesfl.com';
'carolynchin@yahoo.com'; 'dclark@beonair.com'; 'KATHERINE SOFFIA' <ksoffia74@yahoo.com>;
'rblattner@clwrg.com'; 'kolahr@aol.com'; 'lsanchez@aai.edu'; 'cpersichilli@citycollege.edu';
'dclark@beonair.com'; 'info@nhmc.org'; 'now@now.org'; 'dsomerville@newenglandtech.com';
'mbainternships@huizenga.nova.edu'; 'mfleming@pbcalliance.com'; 'mediajobbank@limail.us';
'dyeakel@wpb.org'; 'djaffe@lynn.edu'; 'pmichelekessler@gmail.com'; 'lkor@icloud.com';
'mansolillos@gmail.com'; 'jschlosser@perriconemd.com'; 'hrobinson@miami.edu';
'cmt@trippscott.com'; 'palmbeachworks@vecelliogroup.com'; 'gweaver5300@aol.com';
'michaelzi@baptisthealth.net'; 'margareteidson@mac.com'; 'ucstec@hotmail.com'



Director, Major Gifts

This is an excellent opportunity for the right candidate to join our team. Directly responsible for devising and managing comprehensive and effective strategies for the acquisition of major and planned gifts from capable and qualified current and potential donors including working to identify, engage, cultivate, solicit and steward individual donors, prospects and family foundations. This includes devising effective strategic planning and face to face meetings to ensure a strong base of ongoing financial support to fuel SFPBS' mission and strategic plans. Manages a fluid portfolio of 125 to 150 current and potential major donors and prospects.

College graduate with emphasis on non-profit development management including major gifts and capital campaigns, business, public relations, and or equivalent comparable work experience. Preference for candidates with CFRE. Excellent writing skills are essential. Minimum of five to seven years of proven success in building strong, effective philanthropic relationships-including prospect identification, engagement, cultivation, solicitation and stewardship. Specific experience and knowledge with emphasize on a successful track record in the areas of non-profit management; major gifts; planned giving; annual giving programs; capital campaign management; foundation funding; and event planning and coordination. Experience with Raiser's Edge/RENXT is preferable.

South Florida PBS is a community-licensed public television station serving South Florida from the Treasure Coast to the Florida Keys. South Florida PBS produces and provides programs and services to the community through varied media platforms. The region served is dynamic, diverse and rich in arts and culture.

Send resume with cover letter to: South Florida PBS, HR, P.O. Box 610002, Miami, FL 33261-0002, or humanresources@wpbt.org, EOE, M/F/D/V



Monica Ramos Westby

From: [REDACTED]
Sent: Thursday, May 5, 2022 10:42 AM
To: Monica Ramos Westby,
Subject: Re: Career Ops page

Hi Monica,

The page has been updated.

 | [REDACTED] Director, Interactive Media.
Office: [REDACTED]
Email: [REDACTED]

From: Monica Ramos Westby, <[REDACTED]>
Sent: Thursday, May 5, 2022 10:19 AM
To: [REDACTED]
Subject: Career Ops page

Hi [REDACTED]

When you have a moment, please remove the following position from our page as they have been filled.

Promo Producer
Assistant to the Managing Director
Director, Major Gifts

Thanks,
Monica

Monica Ramos Westby, SHRM-CP
Human Resources Manager
Office: [REDACTED]
Email: [REDACTED]


f @ t v



The information contained in this e-mail message is Privileged and Confidential, intended only for the use of the individual or entity named as recipient. If the reader is not the recipient, the reader may not copy, forward, or otherwise use it, or disclose its contents to anyone else. If you have received this e-mail in error, please notify us immediately and delete it from your system. .

Monica Ramos Westby

From: Westby, Monica
Sent: Friday, May 7, 2021 10:53 AM
To: [REDACTED]
Subject: RE: Careers Page

One more thing. Please change the job title to Director, Major Gifts instead of Major Gifts Officer.

I promise...that's it for today. 😊

Thanks,
Monica



Monica Ramos Westby | Human Resources Manager
Office: [REDACTED]
Email: [REDACTED]

From: Westby, Monica
Sent: Friday, May 7, 2021 10:34 AM
To: [REDACTED]
Subject: RE: Careers Page

I found it... please see below.

[Click Here to Apply](#)



Monica Ramos Westby | Human Resources Manager
Office: [REDACTED]
Email: [REDACTED]

From: Westby, Monica
Sent: Friday, May 7, 2021 10:32 AM
To: [REDACTED] <[REDACTED]>
Subject: RE: Careers Page

[REDACTED]

I recall that last year we added a link to apply online. Can you please apply that same link to the posting below? If you need me to resend to you, let me know.

Thanks,

Monica



Monica Ramos Westby | Human Resources Manager

Office: [REDACTED]

Email: [REDACTED]

From: Westby, Monica

Sent: Friday, May 7, 2021 10:17 AM

To: [REDACTED]

Subject: Careers Page

H [REDACTED]

Happy Friday. Attached is a new job posting to go under Development on all our careers pages.

Thanks,
Monica

Monica Ramos Westby
Human Resources Manager

Office: [REDACTED]

Email: [REDACTED]



The information contained in this e-mail message is Privileged and Confidential, intended only for the use of the individual or entity named as recipient. If the reader is not the recipient, the reader may not copy, forward, or otherwise use it, or disclose its contents to anyone else. If you have received this e-mail in error, please notify us immediately and delete it from your system..



♥ Become a Friend of South Florida PBS ✉ Sign Up



CONTENT (PRODUCTION AND INTERACTIVE MEDIA)

Freelance Production Opportunities

Freelance Producers, Associate Producers, and Production Assistants are occasionally needed for various South Florida PBS productions, including public affairs, educational, arts and science programming. Candidates who possess excellent oral and written communication skills, computer proficiency, and knowledge of social media platforms may be considered when needed. Seeking candidates with experience in studio and/or field productions. Must be reliable, organized, and self-motivated. All experience levels encouraged to apply. Shooting and editing proficiency a plus. Candidate will be contacted if their skills and experience match an open opportunity.

Send resume w/ salary requirements to: HR, South Florida PBS, PO Box 610002, Miami, FL 33261-0002 or E-mail humanresources@wpbt.org. EOE, M/F/D/V.

DEVELOPMENT

Major Gifts Officer - North

This is an excellent opportunity for the right candidate to join our team. Full-time position, directly responsible for devising and managing comprehensive and effective strategies for the acquisition of major and planned gifts from capable and qualified current and potential donors including working to identify, engage, cultivate, solicit and steward individual donors, prospects and family foundations. This includes devising effective strategic planning and face to face meetings to ensure a strong base of ongoing financial support to fuel SFPBS' mission and strategic plans. Manages a fluid portfolio of 125 to 150 current and potential major donors and prospects with a primary focus on Broward, Palm Beach and Martin Counties.

College graduate with emphasis on non-profit business management including major gifts fund raising, public relations, or equivalent comparable work experience. Candidates with a CFRE are preferred. Excellent writing skills are essential. Minimum of five to seven years of proven success in building strong, effective philanthropic relationships-including prospect identification, engagement, cultivation, solicitation and stewardship. Specific experience and knowledge with emphasize on a successful track record in the areas of non-profit management; major gifts; planned giving; annual giving programs; capital campaign management; foundation funding; and event planning and coordination.

Experience with Raiser's Edge/RENXT is preferable.

South Florida PBS is a community-licensed public television station serving South Florida from the Treasure Coast to the Florida Keys. South Florida PBS produces and provides programs and services to the community through varied media platforms. The region served is dynamic, diverse and rich in arts and culture.