

WAMO-AM/107.3 THE BEAT
21 YOST BLVD.
SUITE 505
PITTSBURGH, PA 15221

Client: **BIDEN FOR PRESIDENT**
Order #: **10877-00024**
Description: WAMO Order # 3176416 Invoicing #4387282
Date Entered: 9/4/2020
P.O.#:
Salesperson: PITT, Kym Wood
Invoice Frequency: Billed at end of Media Month, Sorted by Date
Phone/Fax: 301-823-0313

MEDIA FINANCIAL SERVICES
1655 PALM BEACH LAKES BLVD.
SUITE 903
WEST PALM BEACH, FL 33401

Statement Group: WAMO-AM/107.3 THE BEAT
Receivables Group: Pittsburgh
Sales Commission: no commission
A/R Account: WAMO-AM/THE BEAT-CASH
Order Discount: <None>
Agency Discount: Agency Discount - Standard 15%
Default Primary Product Code: Political - President
Secondary Product Code: <unassigned>
Last Modified: 9/4/2020
Modified 2 times
OrderType: Per Spot

Exchange Source: SmartRate
Exchange Source Order ID: 580427

On-Air Schedule

	Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
1	9/8/2020	9/8/2020	WAMO-AM	06:00:00 to 10:00:00	CUSTOM	1:00	5	50.00	250.00	N	Y	N	N	N	N	N
	9/8/2020	9/8/2020					5	50.00	250.00	0	5	0	0	0	0	0
2	9/8/2020	9/8/2020	WAMO-AM	10:00:00 to 15:00:00	CUSTOM	1:00	6	55.00	330.00	N	Y	N	N	N	N	N
	9/8/2020	9/8/2020					6	55.00	330.00	0	6	0	0	0	0	0
3	9/8/2020	9/8/2020	WAMO-AM	15:00:00 to 19:00:00	CUSTOM	1:00	5	50.00	250.00	N	Y	N	N	N	N	N
	9/8/2020	9/8/2020					5	50.00	250.00	0	5	0	0	0	0	0
4	9/8/2020	9/8/2020	WAMO-AM	19:00:00 to Midnight	CUSTOM	1:00	6	35.00	210.00	N	Y	N	N	N	N	N
	9/8/2020	9/8/2020					6	35.00	210.00	0	6	0	0	0	0	0
5	9/9/2020	9/9/2020	WAMO-AM	06:00:00 to 10:00:00	CUSTOM	1:00	5	50.00	250.00	N	N	Y	N	N	N	N
	9/9/2020	9/9/2020					5	50.00	250.00	0	0	5	0	0	0	0
6	9/9/2020	9/9/2020	WAMO-AM	10:00:00 to 15:00:00	CUSTOM	1:00	6	55.00	330.00	N	N	Y	N	N	N	N
	9/9/2020	9/9/2020					6	55.00	330.00	0	0	6	0	0	0	0
7	9/9/2020	9/9/2020	WAMO-AM	15:00:00 to 19:00:00	CUSTOM	1:00	5	50.00	250.00	N	N	Y	N	N	N	N
	9/9/2020	9/9/2020					5	50.00	250.00	0	0	5	0	0	0	0
8	9/9/2020	9/9/2020	WAMO-AM	19:00:00 to Midnight	CUSTOM	1:00	6	35.00	210.00	N	N	Y	N	N	N	N
	9/9/2020	9/9/2020					6	35.00	210.00	0	0	6	0	0	0	0
9	9/10/2020	9/10/2020	WAMO-AM	06:00:00 to 10:00:00	CUSTOM	1:00	5	50.00	250.00	N	N	N	Y	N	N	N
	9/10/2020	9/10/2020					5	50.00	250.00	0	0	0	5	0	0	0
10	9/10/2020	9/10/2020	WAMO-AM	10:00:00 to 15:00:00	CUSTOM	1:00	6	55.00	330.00	N	N	N	Y	N	N	N
	9/10/2020	9/10/2020					6	55.00	330.00	0	0	0	6	0	0	0
11	9/10/2020	9/10/2020	WAMO-AM	15:00:00 to 19:00:00	CUSTOM	1:00	5	50.00	250.00	N	N	N	Y	N	N	N
	9/10/2020	9/10/2020					5	50.00	250.00	0	0	0	5	0	0	0
12	9/10/2020	9/10/2020	WAMO-AM	19:00:00 to Midnight	CUSTOM	1:00	6	35.00	210.00	N	N	N	Y	N	N	N
	9/10/2020	9/10/2020					6	35.00	210.00	0	0	0	6	0	0	0
13	9/11/2020	9/11/2020	WAMO-AM	06:00:00 to 10:00:00	CUSTOM	1:00	5	50.00	250.00	N	N	N	N	Y	N	N
	9/11/2020	9/11/2020					5	50.00	250.00	0	0	0	0	5	0	0
14	9/11/2020	9/11/2020	WAMO-AM	10:00:00 to 15:00:00	CUSTOM	1:00	6	55.00	330.00	N	N	N	N	Y	N	N
	9/11/2020	9/11/2020					6	55.00	330.00	0	0	0	0	6	0	0
15	9/11/2020	9/11/2020	WAMO-AM	15:00:00 to 19:00:00	CUSTOM	1:00	5	50.00	250.00	N	N	N	N	Y	N	N
	9/11/2020	9/11/2020					5	50.00	250.00	0	0	0	0	5	0	0
16	9/11/2020	9/11/2020	WAMO-AM	19:00:00 to Midnight	CUSTOM	1:00	6	35.00	210.00	N	N	N	N	Y	N	N
	9/11/2020	9/11/2020					6	35.00	210.00	0	0	0	0	6	0	0
17	9/12/2020	9/12/2020	WAMO-AM	06:00:00 to 19:00:00	CUSTOM	1:00	3	20.00	60.00	N	N	N	N	N	Y	N
	9/12/2020	9/12/2020					3	20.00	60.00	0	0	0	0	0	3	0
18	9/13/2020	9/13/2020	WAMO-AM	06:00:00 to 19:00:00	CUSTOM	1:00	3	20.00	60.00	N	N	N	N	N	N	Y

On-Air Schedule

Start Date	End Date	Station	Scheduled Time/Event	Repeated	Length	Qty	Rate	Total	M	Tu	W	Th	F	Sa	Su
9/13/2020	9/13/2020					3	20.00	60.00	0	0	0	0	0	0	3
19 9/14/2020	9/14/2020	WAMO-AM	06:00:00 to 10:00:00	CUSTOM	1:00	4	50.00	200.00	Y	N	N	N	N	N	N
9/14/2020	9/14/2020					4	50.00	200.00	4	0	0	0	0	0	0
20 9/14/2020	9/14/2020	WAMO-AM	10:00:00 to 15:00:00	CUSTOM	1:00	6	55.00	330.00	Y	N	N	N	N	N	N
9/14/2020	9/14/2020					6	55.00	330.00	6	0	0	0	0	0	0
21 9/14/2020	9/14/2020	WAMO-AM	15:00:00 to 19:00:00	CUSTOM	1:00	4	50.00	200.00	Y	N	N	N	N	N	N
9/14/2020	9/14/2020					4	50.00	200.00	4	0	0	0	0	0	0
22 9/14/2020	9/14/2020	WAMO-AM	Midnight to 06:00:00	CUSTOM	1:00	6	35.00	210.00	Y	N	N	N	N	N	N
9/14/2020	9/14/2020					6	35.00	210.00	6	0	0	0	0	0	0

Order Start Date: 9/8/2020 Order End Date: 9/14/2020 Spots: 114

Total Charges: \$5,220.00
Combined Discounts: \$783.00
Total Net: \$4,437.00

Projected Media Month Billing Totals for BIDEN FOR PRESIDENT / 10877 -00024 :

	<u>Spot Count</u>	<u>Gross Billing</u>	<u>Combined Disc.</u>	<u>Net Billing</u>
September 2020	114	\$5,220.00	\$783.00	\$4,437.00

Confirmed & Accepted for WAMO-AM/107.3 THE BEAT By:

Accepted for MEDIA FINANCIAL SERVICES By:

Please Sign and Return One Copy

STATION:	WAMO-AM	ORDER#:	3176416	DATE:	09/04/2020
MARKET:	Pittsburgh, PA	AMOUNT:	\$5,220.00	AGENCY:	MEDIA FINANCIAL SERVICES
REP:	McGavren Guild Media	SPOTS:	114	Invoices@MediaFinancial.com	
MOD:	1 Stn Ver: 1 Last:				
SALES OFFICE:	PHILADELPHIA	SLS PH:	412 421 2600		
SALESPERSON:	Roger Rafson	SLS FAX:	412 421 6001		
SLS EMAIL:	Roger.Rafson@GenMediaPartners.com				
AGENCY:	MEDIA FINANCIAL SERVICES	AGY CLI:		CONTRACT # FOR INVOICING 4387207	
ADVERTISER:	Biden for President	AGY PRD:		INVOICE: MEDIA FINANCIAL SERVICES	
PRODUCT:	9/8-9/14 Candidate	AGY EST:		Invoices@MediaFinancial.com	
FLIGHT:	09-08-2020 TO 9/14/2020	[X]Unwired []Spot []Mod			
TOT # OF DAYS: 7					
PRIM. DEMO:	Adults 35+	[X]Cash []Trade			
SEC. DEMO:		SPOT TYPE:		LAST SENT: 09/03/2020 15:02	

COMMENTS

[Rep Comment] 09/03/2020: This is a new order. Please confirm receipt of order in Radio Exchange (if you are set up) or by email at joyce.vordenbaum@genmediapartners.com (WITH CALL LETTERS IN SUBJECT LINE) within 24 hours. Thank you.
****PLEASE NOTE THAT MFS SHOULD RECEIVE PAYMENT FROM THE AGENCY ON THIS BUY VIA OVERNIGHT MAIL PRIOR TO START DATE. MFS WILL THEN EMAIL YOU PROOF OF PAYMENT INFORMATION AS SOON AS POSSIBLE.****

THIS IS AN UNWIRED NETWORK ORDER. SEND INVOICES ELECTRONICALLY OR TO INVOICES@MEDIA FINANCIAL.COM BY THE 3RD OF THE MTH AFTER THE BROADCAST MTH HAS AIRED. MFS ELECTRONIC INVOICES: RADIOINVOICES.COM: RI12580 OR 9912580; MARKETRON: 120873; SpotData: IDB#1828; EMEDIATRADE:EMT10263.

ONLY UPON PAYMENT FROM THE AGY WILL MFS REMIT TO STATION. PAYMENT TO STATION WILL BE PROCESSED WITHIN 7 DAYS AFTER RECEIPT FROM AGENCY.

****CONTINUE WITH CURRENT SPOT/TRAFFIC TFN.****

DAY#1		9/8/2020 To 9/8/2020					TOT \$1,040.00		TOTAL SPOTS 22		
MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	1		.T.....	6:00AM	10:00AM	60	9/8/2020	9/8/2020	5	\$50	\$250
	2		.T.....	10:00AM	3:00PM	60	9/8/2020	9/8/2020	6	\$55	\$330
	3		.T.....	3:00PM	7:00PM	60	9/8/2020	9/8/2020	5	\$50	\$250
	4		.T.....	7:00PM	12:00AM	60	9/8/2020	9/8/2020	6	\$35	\$210

STATION:	WAMO-AM	ORDER#:	3176416	DATE:	09/04/2020
MARKET:	Pittsburgh, PA	AMOUNT:	\$5,220.00	AGENCY:	MEDIA FINANCIAL SERVICES
REP:	McGavren Guild Media	SPOTS:	114	Invoices@MediaFinancial.com	
MOD:	1 Stn Ver: 1 Last:				
SALES OFFICE:	PHILADELPHIA	SLS PH:	412 421 2600		
SALESPERSON:	Roger Rafson	SLS FAX:	412 421 6001		
SLS EMAIL:	Roger.Rafson@GenMediaPartners.com				
AGENCY:	MEDIA FINANCIAL SERVICES	AGY CLI:		CONTRACT # FOR INVOICING 4387207	
ADVERTISER:	Biden for President	AGY PRD:		INVOICE: MEDIA FINANCIAL SERVICES	
PRODUCT:	9/8-9/14 Candidate	AGY EST:		Invoices@MediaFinancial.com	
FLIGHT:	09-08-2020 TO 9/14/2020	[X]Unwired []Spot []Mod			
TOT # OF DAYS: 7					
PRIM. DEMO:	Adults 35+	[X]Cash []Trade			
SEC. DEMO:		SPOT TYPE:		LAST SENT: 09/03/2020 15:02	

DAY#2 **9/9/2020 To 9/9/2020** **TOT \$1,040.00** **TOTAL SPOTS 22**

MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	1		..W....	6:00AM	10:00AM	60	9/9/2020	9/9/2020	5	\$50	\$250
	2		..W....	10:00AM	3:00PM	60	9/9/2020	9/9/2020	6	\$55	\$330
	3		..W....	3:00PM	7:00PM	60	9/9/2020	9/9/2020	5	\$50	\$250
	4		..W....	7:00PM	12:00AM	60	9/9/2020	9/9/2020	6	\$35	\$210

DAY#3 **9/10/2020 To 9/10/2020** **TOT \$1,040.00** **TOTAL SPOTS 22**

MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	1		...T...	6:00AM	10:00AM	60	9/10/2020	9/10/2020	5	\$50	\$250
	2		...T...	10:00AM	3:00PM	60	9/10/2020	9/10/2020	6	\$55	\$330
	3		...T...	3:00PM	7:00PM	60	9/10/2020	9/10/2020	5	\$50	\$250
	4		...T...	7:00PM	12:00AM	60	9/10/2020	9/10/2020	6	\$35	\$210

DAY#4 **9/11/2020 To 9/11/2020** **TOT \$1,040.00** **TOTAL SPOTS 22**

MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	1		....F..	6:00AM	10:00AM	60	9/11/2020	9/11/2020	5	\$50	\$250
	2		....F..	10:00AM	3:00PM	60	9/11/2020	9/11/2020	6	\$55	\$330
	3		....F..	3:00PM	7:00PM	60	9/11/2020	9/11/2020	5	\$50	\$250
	4		....F..	7:00PM	12:00AM	60	9/11/2020	9/11/2020	6	\$35	\$210

STATION:	WAMO-AM	ORDER#:	3176416	DATE:	09/04/2020
MARKET:	Pittsburgh, PA	AMOUNT:	\$5,220.00	AGENCY:	MEDIA FINANCIAL SERVICES
REP:	McGavren Guild Media	SPOTS:	114		Invoices@MediaFinancial.com
MOD:	1 Stn Ver: 1 Last:				
SALES OFFICE:	PHILADELPHIA	SLS PH:	412 421 2600		
SALESPERSON:	Roger Rafson	SLS FAX:	412 421 6001		
SLS EMAIL:	Roger.Rafson@GenMediaPartners.com				
AGENCY:	MEDIA FINANCIAL SERVICES	AGY CLI:		CONTRACT # FOR INVOICING	4387207
ADVERTISER:	Biden for President	AGY PRD:		INVOICE:	MEDIA FINANCIAL SERVICES
PRODUCT:	9/8-9/14 Candidate	AGY EST:			Invoices@MediaFinancial.com
FLIGHT:	09-08-2020 TO 9/14/2020	[X]Unwired []Spot []Mod			
TOT # OF DAYS:	7				
PRIM. DEMO:	Adults 35+	[X]Cash []Trade			
SEC. DEMO:		SPOT TYPE:		LAST SENT:	09/03/2020 15:02

DAY#5 **9/12/2020 To 9/12/2020** **TOT \$60.00** **TOTAL SPOTS 3**

MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	5		.....S.	6:00AM	7:00PM	60	9/12/2020	9/12/2020	3	\$20	\$60

DAY#6 **9/13/2020 To 9/13/2020** **TOT \$60.00** **TOTAL SPOTS 3**

MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	5		.....S	6:00AM	7:00PM	60	9/13/2020	9/13/2020	3	\$20	\$60

DAY#7 **9/14/2020 To 9/14/2020** **TOT \$940.00** **TOTAL SPOTS 20**

MC	LN	SPT TYP	DAYS	START	END TIME	LEN	START	STOP	SP/DY	RATE	TOTAL
	1		M.....	6:00AM	10:00AM	60	9/14/2020	9/14/2020	4	\$50	\$200
	2		M.....	10:00AM	3:00PM	60	9/14/2020	9/14/2020	6	\$55	\$330
	3		M.....	3:00PM	7:00PM	60	9/14/2020	9/14/2020	4	\$50	\$200
	4		M.....	7:00PM	12:00AM	60	9/14/2020	9/14/2020	6	\$35	\$210

STATION:	WAMO-AM	ORDER#:	3176416	DATE:	09/04/2020
MARKET:	Pittsburgh, PA	AMOUNT:	\$5,220.00	AGENCY:	MEDIA FINANCIAL SERVICES
REP:	McGavren Guild Media	SPOTS:	114		Invoices@MediaFinancial.com
MOD:	1 Stn Ver: 1 Last:				
SALES OFFICE:	PHILADELPHIA	SLS PH:	412 421 2600		
SALESPERSON:	Roger Rafson	SLS FAX:	412 421 6001		
SLS EMAIL:	Roger.Rafson@GenMediaPartners.com				
AGENCY:	MEDIA FINANCIAL SERVICES	AGY CLI:		CONTRACT # FOR INVOICING	4387207
ADVERTISER:	Biden for President	AGY PRD:		INVOICE:	MEDIA FINANCIAL SERVICES
PRODUCT:	9/8-9/14 Candidate	AGY EST:			Invoices@MediaFinancial.com
FLIGHT:	09-08-2020 TO 9/14/2020		[X]Unwired []Spot []Mod		
TOT # OF DAYS:	7				
PRIM. DEMO:	Adults 35+		[X]Cash []Trade		
SEC. DEMO:		SPOT TYPE:		LAST SENT:	09/03/2020 15:02

TOTAL	Sep														Total
SPOT	114														114
CASH	5,220.00														5,220.00
TOTAL	5,220.00														5,220.00

CANDIDATE ADVERTISEMENT AGREEMENT FORM

See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

I, CONVERGING MEDIA, INC FOR BIDEN FOR PRESIDENT, hereby request station time as follows:

IDENTIFY CANDIDATE TYPE ☐

☒

FEDERAL CANDIDATE

☐ STATE OR LOCAL CANDIDATE

ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

JOSEPH R. BIDEN

Authorized committee:

BIDEN FOR PRESIDENT

Agency requesting time (and contact information):

☐ N/A

Candidate's political party:

DEMOCRATIC

Office sought (no acronyms or abbreviations):

US PRESIDENT

Date of election:

November 3, 2020

☒

General

☐

Primary

Treasurer of candidate's authorized committee:

MAJU VARGHESE

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

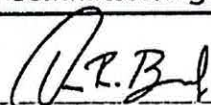
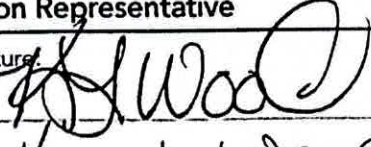
☐ the candidate listed above who is a legally qualified candidate, or

☒ the authorized committee of the legally qualified candidate listed above;

(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices.

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

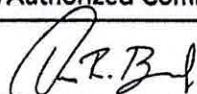
Candidate/Committee/Agency	Station Representative
Signature: 	Signature: 
Name: O. BARNARD	Name: Lynn L. Wood
Date of Request to Purchase Ad Time: 08/2020	Date of Station Agreement to Sell Time:

Federal Candidate Certification:

The undersigned hereby certifies that the broadcast matter to be aired pursuant to this disclosure either (1) does not refer to an opposing candidate or, if it does, (2) contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast and that the candidate and/or the candidate's authorized committee paid for the broadcast or if radio programming, contains a personal audio statement by the candidate that identifies the candidate, the office being sought and that the candidate has approved the broadcast.

Candidate/Authorized Committee/Agency

Signature:



Name: O. BARNARD (CONVERGING MEDIA, INC) FOR BIDEN FOR PRESIDENT

Date: 08/2020

TO BE COMPLETED BY STATION ONLYAd submitted to Station? ☒ Yes ☐ No

Date ad received: 8. 9.3.20

Federal candidate certification signed (above): ☒ Yes ☐ No ☐ N/A

Disposition:



Accepted



Accepted IN PART (e.g., ad copy not yet received to determine sponsor ID)*



Rejected - provide reason (optional):

*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any (e.g., insufficient sponsor ID tag):

Contract #:

4387207

Station Call Letters:

DB22FM - WAMO-AM

Date Received/Requested:

9.3.20

Est. #:

NO EST #

Station Location:

Pittsburgh

Run Start and End Dates:

9/8/20 to 9/14/20

Upload order, this form and invoice (or traffic system print-out) or other documents reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.