

KATZ TELEVISION
GROUP

125 West 55th St
New York, NY 10019

Contract # 25893771 Changes as of: 2/15/2018 at 11:35 AM Version: Current State Version 1
CPE: BLACK/ORDR/629705 Flight: 6/29/18 - 7/5/18 Station: WJHL
Agency: Smart Media Group Advertiser: Blackburn - Sen Bristol
1427 LESLIE AVE Product: ORDR
SUITE #102 Agency Order #: 30052085 Office: WASHINGTON
ALEXANDRIA, VA Buyer: Berg, Fran Primary Demo: Adults 35+
22301 Con Type: POLITICAL/VOTE

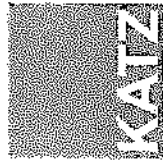
Total \$: \$12,198.00
Total Spots: 87

Total CPP: \$38.25
Total GRP: \$18.9

Salesperson: ERIN SCHUMACHER Separation:
212-424-6620
Assistant: ERIN SCHUMACHER

Comments: NEW ORDERS FOR BLACKBURN FOR US SENATE 6/29-7/05. NO SPOTS TO AIR WED 7/4 PLS CNFM; THANKS FRAN

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impre ssion	Len	6/29 - 7/5							Total Spots	Total \$	CPP*	GRP*
								6/29	6/30	7/1	7/2	7/3	7/4	7/5				
1	M-F 11a-12n		THE PRICE IS RIGHT	\$45.00	4.4	19,900	30	1	0	0	1	0	0	1	3	\$135.00	\$10.23	13.2
2	M-F 12n-12:30p		WJHL NEWS CHANNEL 11	\$90.00	4.6	20,500	30	1	0	0	2	1	0	1	5	\$450.00	\$19.57	23.0
3	M-F 4p-5p		DR. PHIL	\$50.00	1.8	8,300	30	2	0	0	2	2	0	2	8	\$400.00	\$27.78	14.4
4	M-F 6a-7a		WJHL LOCAL NEWS	\$60.00	2.9	13,200	30	2	0	0	2	2	0	2	8	\$480.00	\$20.69	23.2
5	M-F 7a-9a		CBSTHIS MORNING	\$35.00	3.4	15,600	30	2	0	0	2	2	0	2	8	\$280.00	\$10.29	27.2
6	Sa 7a-8a		WJHL SATURDAY 7A LOC	\$10.00	3.1	13,800	30	0	1	0	0	0	0	0	1	\$10.00	\$3.23	3.1
7	Su 9a-10:30a		CBS SUNDAY MORNING	\$80.00	3.5	16,300	30	0	0	2	0	0	0	0	2	\$160.00	\$22.86	7.0
8	M-F 5p-5:30p		WJHL NEWS CHANNEL 11	\$85.00	5.3	24,000	30	1	0	0	2	1	0	1	5	\$425.00	\$16.04	26.5
9	M-F 5:30p-6p		WJHL NEWS CHANNEL 11	\$100.00	5.2	23,300	30	1	0	0	1	1	0	2	5	\$500.00	\$19.23	26.0
10	M-F 6p-6:30p		WJHL NEWS CHANNEL 11	\$200.00	7.3	33,000	30	1	0	0	1	2	0	1	5	\$1,000.00	\$27.40	36.5
11	M-F 6:30p-7p		CBS EVENING NEWS	\$160.00	6.7	30,100	30	0	0	0	1	0	0	0	1	\$160.00	\$23.86	6.7
12	M-F 7p-7:30p		WJHL NEWS CHANNEL 11	\$50.00	2.7	12,000	30	1	0	0	1	1	0	1	4	\$200.00	\$18.52	10.8
13	M-F 11:35p-12:35a		THE LATE SHOW-CBS	\$35.00	1.3	5,800	30	2	0	0	2	2	0	2	8	\$280.00	\$26.92	10.4
14	M-F 11p-11:35p		WJHL NEWS CHANNEL 11	\$150.00	3.6	16,200	30	2	0	0	2	1	0	1	6	\$900.00	\$41.67	21.6
15	Sa 11p-11:35p		WJHL 11P LOCAL NEWS	\$88.00	2.5	11,500	30	0	1	0	0	0	0	0	1	\$88.00	\$35.20	2.5
16	Su 11p-11:35p		WJHL 11P LOCAL NEWS	\$110.00	3.2	14,400	30	0	0	1	0	0	0	0	1	\$110.00	\$34.38	3.2
17	M-F 7:30p-8p		FAMILY FEUD	\$90.00	3.1	14,000	30	1	0	0	1	0	0	0	2	\$180.00	\$29.03	6.2
18	Tu 8p-9p		NCIS-CBS	\$600.00	6.0	38,700	30	0	0	0	0	2	0	0	2	\$1,200.00	\$100.00	12.0
19	Tu 9p-10p		BULL-CBS	\$320.00	4.3	28,100	30	0	0	0	0	2	0	0	2	\$640.00	\$74.42	8.6
20	Th 9p-10p		BIGBROTHER THURSDAY	\$500.00	2.9	14,200	30	0	0	0	0	0	0	1	1	\$500.00	\$172.41	2.9

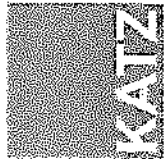


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 CPE: BLACK/ORDR/629705 Station: WJHL
 Agency: Smart Media Group Advertiser: Blackburn - Sen
 Product: ORDR
 Agency Order #: 30052085
 Buyer: Berg, Fran
 Office: WASHINGTON
 Primary Demo: Adults 35+
 Con Type: POLITICAL/VOTE
 Salesperson: ERIN SCHUMACHER
 Assistant: ERIN SCHUMACHER
 Separation: 212-424-6620
 Total \$: \$12,198.00
 Total Spots: 87
 Total CPP: \$38.25
 Total GRP: 318.9

#	Day/Time	DP	Program	Rate	A35P Rating	A35P Impression	Len	6/29 - 7/5							Total Spots	Total \$	CPP*	GRP*
								6/29	6/30	7/1	7/2	7/3	7/4	7/5				
21	8p-9p	F	MACGYVER (R)-CBS	\$500.00	3.0	12,200	30	2	0	0	0	0	0	0	2	\$1,000.00	\$166.67	6.0
22	9p-10p	F	HAWAII FIVE-0-CBS	\$500.00	4.8	22,800	30	2	0	0	0	0	0	0	2	\$1,000.00	\$104.17	9.6
23	10p-11p	F	BLUE BLOODS-CBS	\$500.00	4.8	26,200	30	2	0	0	0	0	0	0	2	\$1,000.00	\$104.17	9.6
24	7p-8p	Su	60 MINUTES-CBS	\$300.00	2.6	17,700	30	0	0	2	0	0	0	0	2	\$600.00	\$115.38	5.2
25	8p-9p	Su	BIG BROTHERSUNDAY-CB	\$500.00	3.5	17,800	30	0	0	1	0	0	0	0	1	\$500.00	\$142.86	3.5
TOTALS:								23	2	6	20	19	0	17	87	\$12,198.00	\$38.25	318.9



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Agency: Smart Media Group Advertiser: Blackburn - San Bristol Total Spots: 87
Product: ORDR Office: WASHINGTON Total CPP: \$38.25
Agency Order #: 30052085 Primary Demo: Adults 35+ Total GRP: 318.9
Buyer: Berg, Fran Con Type: POLITICAL/VOTE
Salesperson: ERIN SCHUMACHER Assistant: ERIN SCHUMACHER Separation:
212-424-6620 212-424-6620

Special Instructions	Order Level Comments
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Date/Time	Added by	Comment
02/15/18 11:35 AM	ERIN SCHUMACHER	NEW ORDERS FOR BLACKBURN FOR US SENATE 6/29-7/05. NO SPOTS TO AIR WED 7/4 PLS CNFM: THANKS FRAN

Competitive Information	
Market Budget:	\$21,476
WJHL Share:	51%
Comment:	WCYB: 49%

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
Total	100%	87	\$12,198.00	318.9

Monthly Summary		
Month	Spots	Dollars
2018-Jul	87	\$12,198.00
Total	87	\$12,198.00

Transaction History				
Trans	Created/Received	Created by	Status	Spot
New	2/15/18 11:34 AM	ERIN SCHUMACHER	New	87
				\$ Chg Contract \$ Comment
				\$12,198.00 \$12,198.00

Non-Discrimination Policy	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
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CONTRACT



WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

Contract / Revision 25893771 /		Alt Order # 25893771
Product ORDR		
Contract Dates 06/29/18 - 07/05/18		Estimate # 629705
Advertiser POL/Marsha Blackburn/US Senate/Rep/TN		Original Date / Revision 02/16/18 / 02/16/18
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Property WJHL	Account Executive Katz Washington	Sales Office Katz/Washingto
Special Handling		
Demographic Adults 35+		
Agency Code 9912891	Advertiser Code BLACK	Product 1/2 ORDR
Agency Ref IN10086/SP6681/TO13		Advertiser Ref

And:

Smart Media Group
814 King Street
Suite 400
Alexandria, VA 22314
USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WJHL	06/29/18	06/29/18	Price is Right	11a-12p		:30				NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	06/25/18	07/01/18	----F--				1	\$45.00				
N 2	WJHL	07/02/18	07/02/18	Price is Right	11a-12p		:30				NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	M-----				1	\$45.00				
N 3	WJHL	07/05/18	07/05/18	Price is Right	11a-12p		:30				NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	---T---				1	\$45.00				
N 4	WJHL	06/29/18	06/29/18	Local News @ 12p	12p-1230p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	06/25/18	07/01/18	----F--				1	\$90.00				
N 5	WJHL	07/02/18	07/02/18	Local News @ 12p	12p-1230p		:30				NM	2	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	M-----				2	\$90.00				
N 6	WJHL	07/03/18	07/03/18	Local News @ 12p	12p-1230p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	-T-----				1	\$90.00				
N 7	WJHL	07/05/18	07/05/18	Local News @ 12p	12p-1230p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	---T---				1	\$90.00				
N 8	WJHL	06/29/18	06/29/18	Dr Phil	4p-5p		:30				NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	06/25/18	07/01/18	----F--				2	\$50.00				
N 9	WJHL	07/02/18	07/02/18	Dr Phil	4p-5p		:30				NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	M-----				2	\$50.00				
N 10	WJHL	07/03/18	07/03/18	Dr Phil	4p-5p		:30				NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	07/02/18	07/08/18	-T-----				2	\$50.00				
N 11	WJHL	07/05/18	07/05/18	Dr Phil	4p-5p		:30				NM	2	\$100.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u> 25893771 /		<u>Alt Order #</u> 25893771
<u>Contract Dates</u> 06/29/18 - 07/05/18	<u>Product</u> ORDR	<u>Estimate #</u> 629705
<u>Advertiser</u> POL/Marsha Blackburn/U		<u>Original Date / Revision</u> 02/16/18 / 02/16/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	---T---				2	\$50.00				
N 12	WJHL	06/29/18	06/29/18	Local News @ 6a	6a-7a		:30				NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$60.00				
N 13	WJHL	07/02/18	07/02/18	Local News @ 6a	6a-7a		:30				NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				2	\$60.00				
N 14	WJHL	07/03/18	07/03/18	Local News @ 6a	6a-7a		:30				NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	-T-----				2	\$60.00				
N 15	WJHL	07/05/18	07/05/18	Local News @ 6a	6a-7a		:30				NM	2	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	---T---				2	\$60.00				
N 16	WJHL	06/29/18	06/29/18	CBS This Morning	7a-9a		:30				NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$35.00				
N 17	WJHL	07/02/18	07/02/18	CBS This Morning	7a-9a		:30				NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				2	\$35.00				
N 18	WJHL	07/03/18	07/03/18	CBS This Morning	7a-9a		:30				NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	-T-----				2	\$35.00				
N 19	WJHL	07/05/18	07/05/18	CBS This Morning	7a-9a		:30				NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	---T---				2	\$35.00				
N 20	WJHL	06/30/18	06/30/18	Local News Sat 7a	7a-8a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S-				1	\$10.00				
N 21	WJHL	07/01/18	07/01/18	CBS This Morning Sun	857a-1030a		:30				NM	2	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S				2	\$80.00				
N 22	WJHL	06/29/18	06/29/18	Local News @ 5p	5p-530p		:30				NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				1	\$85.00				
N 23	WJHL	07/02/18	07/02/18	Local News @ 5p	5p-530p		:30				NM	2	\$170.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				2	\$85.00				
N 24	WJHL	07/03/18	07/03/18	Local News @ 5p	5p-530p		:30				NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	-T-----				1	\$85.00				
N 25	WJHL	07/05/18	07/05/18	Local News @ 5p	5p-530p		:30				NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	---T---				1	\$85.00				
N 26	WJHL	06/29/18	06/29/18	Local News @ 530p	530p-6p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				1	\$100.00				
N 27	WJHL	07/02/18	07/02/18	Local News @ 530p	530p-6p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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<u>Advertiser</u> POL/Marsha Blackburn/U		<u>Original Date / Revision</u> 02/16/18 / 02/16/18

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Week:		07/02/18	07/08/18	M-----				1	\$100.00				
N 28	WJHL	07/03/18	07/03/18	Local News @ 530p	530p-6p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	-T-----				1	\$100.00				
N 29	WJHL	07/05/18	07/05/18	Local News @ 530p	530p-6p		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	---T---				2	\$100.00				
N 30	WJHL	06/29/18	06/29/18	Local News @ 6p	6p-630p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				1	\$200.00				
N 31	WJHL	07/02/18	07/02/18	Local News @ 6p	6p-630p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				1	\$200.00				
N 32	WJHL	07/03/18	07/03/18	Local News @ 6p	6p-630p		:30				NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	-T-----				2	\$200.00				
N 33	WJHL	07/05/18	07/05/18	Local News @ 6p	6p-630p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	---T---				1	\$200.00				
N 34	WJHL	07/02/18	07/02/18	CBS Evening News	630p-7p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				1	\$160.00				
N 35	WJHL	06/29/18	06/29/18	M-F 7p Local news	7p-730p		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				1	\$50.00				
N 36	WJHL	07/02/18	07/02/18	M-F 7p Local news	7p-730p		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				1	\$50.00				
N 37	WJHL	07/03/18	07/03/18	M-F 7p Local news	7p-730p		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	-T-----				1	\$50.00				
N 38	WJHL	07/05/18	07/05/18	M-F 7p Local news	7p-730p		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	---T---				1	\$50.00				
N 39	WJHL	06/29/18	06/29/18	M-F 1135p-1237a	1135p-1237a		:30				NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$35.00				
N 40	WJHL	07/02/18	07/02/18	M-F 1135p-1237a	1135p-1237a		:30				NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				2	\$35.00				
N 41	WJHL	07/03/18	07/03/18	M-F 1135p-1237a	1135p-1237a		:30				NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	-T-----				2	\$35.00				
N 42	WJHL	07/05/18	07/05/18	M-F 1135p-1237a	1135p-1237a		:30				NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	---T---				2	\$35.00				
N 43	WJHL	06/29/18	06/29/18	Local News @ 11p	11p-1135p		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u> 25893771 /		<u>Alt Order #</u> 25893771
<u>Contract Dates</u> 06/29/18 - 07/05/18	<u>Product</u> ORDR	<u>Estimate #</u> 629705
<u>Advertiser</u> POL/Marsha Blackburn/U		<u>Original Date / Revision</u> 02/16/18 / 02/16/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$150.00				
N 44	WJHL	07/02/18	07/02/18	Local News @ 11p	11p-1135p		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				2	\$150.00				
N 45	WJHL	07/03/18	07/03/18	LN M-F	11p-1135p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	-T-----				1	\$150.00				
N 46	WJHL	07/05/18	07/05/18	Local News @ 11p	11p-1135p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	---T---				1	\$150.00				
N 47	WJHL	06/30/18	06/30/18	11p News Sat	11p-1130p		:30				NM	1	\$88.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S-				1	\$88.00				
N 48	WJHL	07/01/18	07/01/18	11p News Sun	11p-1135p		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S				1	\$110.00				
N 49	WJHL	06/29/18	06/29/18	M-F 730p-8p	730p-8p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				1	\$90.00				
N 50	WJHL	07/02/18	07/02/18	M-F 730p-8p	730p-8p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	M-----				1	\$90.00				
N 51	WJHL	07/03/18	07/03/18	NCIS	8p-9p		:30				NM	2	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	-T-----				2	\$600.00				
N 52	WJHL	07/03/18	07/03/18	BULL	9p-10p		:30				NM	2	\$640.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	-T-----				2	\$320.00				
N 53	WJHL	07/05/18	07/05/18	BIG BROTHER	9p-10p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/02/18	07/08/18	---T---				1	\$500.00				
N 54	WJHL	06/29/18	06/29/18	MACGYVER	8p-9p		:30				NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$500.00				
N 55	WJHL	06/29/18	06/29/18	HAWAII FIVE O	9p-10p		:30				NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$500.00				
N 56	WJHL	06/29/18	06/29/18	BLUE BLOODS	10p-11p		:30				NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	----F--				2	\$500.00				
N 57	WJHL	07/01/18	07/01/18	60 MINUTES	7p-8p		:30				NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S				2	\$300.00				
N 58	WJHL	07/01/18	07/01/18	BIG BROTHER	8p-9p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/25/18	07/01/18	-----S				1	\$500.00				
Totals								0.00				87	\$12,198.00

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<u>Contract / Revision</u> 25893771 /		<u>Alt Order #</u> 25893771
<u>Contract Dates</u> 06/29/18 - 07/05/18	<u>Product</u> ORDR	<u>Estimate #</u> 629705
<u>Advertiser</u> POL/Marsha Blackburn/U		<u>Original Date / Revision</u> 02/16/18 / 02/16/18

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
06/25/18 - 07/05/18	87	\$12,198.00	(\$1,829.70)	\$10,368.30
Totals	87	\$12,198.00	(\$1,829.70)	\$10,368.30

Signature: _____ **Date:** _____

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