Contract # 32775

Brand

Salesperson

CBS (WSWG)

Tracy Shorts

Oct. 2020

70

86

\$12,285.00

P.O. BOX 4009 SALISBURY, MD 21803

WATERFRONT STRATEGIES (1201) Agency

CO-OP

No

Grand Total:

\$13,915.00

WATERFRONT STRATEGIES 3050 K ST NW #100 WASHINGTON, DC 20007

OWSWG44

POLITICAL ISSUE (1529) HOUSE/NAT, HOUSE/NAT (1074)

Demo Order Type

Normal

WSST

National/Political

Standard

Separation: 30

Sales Office **Buyer Name** Phone/Fax

Account Types

Billing Type

Comments

Package Deal

15.00 Commission % \$2,087.25 Commission

Net Total

\$11,827.75

Sales Tax

Date Entered

10/19/20

WSWG

Schedule Dates Advertiser 10/20/20-10/26/20

Last Modified

10/22/20

By Broadcast Month Nov. 2020

Spots

Product Political (1040) 163/173/9625 CPE

External #

10085114

POLITICAL ISSUE GROUP/SENATE MAJORITY PAC Entered By

16

\$1,630.00

Rate

Line Type / Break Type (Ref #)	Dates	Sec Length	Run Times	SPW	M Tu	We Th Fr	Sa Su	Spots	Rate	Total		Station	Comments	Entered
1.0 Normal Line / NEWS	10/20/20-10/26/20	2 :30 6A-7A (EST)		1 1	1 1 1		5	\$20.00	\$100.00	CBS (WSWG)	Daypart EM CBS Morn News	ng #####
2.0 Normal Line / SPOT	10/20/20-10/26/20	2 :30 1:30P- 2	P (EST)		1 1	1 1 1			\$110.00)	CBS (WSWG)	Daypart DT The Bold the Beautiful	ind ######
2.0.1 Closed Preempt	10/20/20										CBS (WSWG)	Pre-Empt/Exception - SEPARATION / ALREA ONLY BREAK	OY IN
2.0.2 Closed Preempt	10/21/20										CBS (WSWG)	Pre-Empt/Exception - SEPARATION / ALREA ONLY BREAK	DY IN
2.0.3 Closed Preempt	10/22/20										CBS (WSWG)	Pre-Empt/Exception - SEPARATION / ALREA ONLY BREAK	DY IN
2.0.4 Closed Preempt	10/23/20										CBS (WSWG)	Pre-Empt/Exception - SEPARATION / ALREA ONLY BREAK	DY IN
2.0.5 Closed Preempt	10/26/20										CBS (WSWG)	Pre-Empt/Exception - SEPARATION	
3.0 Revised Line / SPOT	10/20/20-10/26/20	1 :30 3P- 4P (Contract #	32775		1 1	1 1 1					CBS (WSWG	CBS (WSWG)	Daypart EF Mel Robbi	s #####
									Т	racy Shorts		Oct. 2020	70	\$12,285.00
	BOX 4009 BBURY, MD 21803	Agency	WA	TERFRONT	STRATE	GIES (1201)		ω.	OP	No		Grand Total:	86	\$13,915.00
		Brand	POL	ITICAL ISS	SUE (152	9)		Dem	10					
		Salespersor	h HOU	JSE/NAT, F	HOUSE/N	AT (1074)		Orde	er Type	Normal				
		Sales Office	WSST					Package Deal						
WATERFRONT STRATEGIE	ES	Buyer Name						Commission 9		5.00				
3050 K ST NW #100		Phone/Fax	/					Commission		2,087.25				
WASHINGTON, DC 20007								Net Total	\$.	11,827.75				

National/Political

Standard

Separation: 30

Account Types

Billing Type

Comments

Date Entered 10/19/20

Sales Tax

	WSWG	Schedule Dates Ac Product CPE	Ivertiser Polit	20/20-10/26/2 POLITIC/ ical (1040) /173/9625		ROUP/SEN/	ATE MAJO	ORITY	Last Modified PAC Entered External #	d By	/22/20 085114		By Broadcast Mon Nov. 2020	<u>Spots</u> 16	Rate \$1,630.00
Line Line Type / Break Type	(Ref #) Dates	Sec Length	Run T	mes S	SPW M Tu	u We Th	Fr Sa	Su	Spots F	Rate	Total		Station	Commen	s Entered
3.1 Normal Line / SPOT	10/20/20-10/26/20	1 :30	3P- 4P (EST)		1 1	1 1	1		5	\$30.00	\$150.	00 CBS (WSWG))	LIVE W/KELLY	#####
4.0 Normal Line / SPOT	10/20/20-10/26/20	1 :30	4P- 5P (EST)		1 1	1 1	1		5	\$20.00	\$100.	00 CBS (WSWG))	Daypart EF The D Show	r. Oz #####
5.0 Normal Line / SPOT	10/20/20-10/26/20	2 :30	5P- 5:30P (EST))	1 1	1 1	1		5	\$20.00	\$100.	00 CBS (WSWG))	Daypart EF Jeopa	rdy! 2 #####
6.0 Normal Line / NEWS	10/20/20-10/26/20	2 :30	6:30P- 7P (EST))	1 1	1 1	1		1	\$105.00	\$105.	00 CBS (WSWG))	Daypart EN CBS E News with Jeff Gl	
6.0.1 Closed Preempt	10/21/20											CBS (WSWG)		No Avail/Exceptio OUT	n - SOLD
6.0.2 Closed Preempt	10/23/20											CBS (WSWG)		No Avail/Exceptio OUT	n - SOLD
6.0.3 Closed Preempt	10/20/20											CBS (WSWG)		Pre-Empt/Exception SEPARATION	on -
6.0.4 Closed Preempt	10/22/20											CBS (WSWG)		Pre-Empt/Exception SEPARATION	on -
7.0 Normal Line / NEWS	10/24/20-10/25/20	2 :30	6:30P- 7P (EST))			1	1		\$105.00		CBS (WSWG))	Daypart EN CBS E News	vening #####
7.0.1 Closed Preempt	10/24/20											CBS (WSWG))	Schedule Change,	Exception
		Contract	# 32	775									CBS (WSWG)		
										Tra	acy Shorts		Oct. 2020	70	\$12,285.00
OWEWC I.I.	P.O. BOX 4009	Ag	ency	WATERF	RONT STRA	TEGIES (1	201)		CO-OP		No		Grand Total:	86	+12.015.00
OWSWG 44	SALISBURY, MD 21803													86	\$13,915.00
			and		AL ISSUE (1	•			Demo	_					
			lesperson WSS	•	IAT, HOUSE	:/NAI (10/	4)		Order 1	Гуре	Normal				
	.==0.=0	Sales Office	WS) I					Package Deal	15	00				
WATERFRONT STRA 3050 K ST NW #100	ATEGIES	Buyer Name Phone/Fax	/						Commission % Commission	15. \$2.	,087.25				
WASHINGTON, DC	20007	•	,						Net Total		1,827.75				
, -		Account Types	Nati	onal/Political					Sales Tax						
		Billing Type	Star	ndard											
		Comments	Sepa	ration: 30											

Date Entered 10/19/20

WSW	G	Schedule Dates Advertiser Product CPE	10/20/20-10/26/20 POLITICAL I: Political (1040) 163/173/9625	SSUE GRO	up/senate (MAJORITY	Last Modified PAC Enter External #	10/22/20 red By 10085114		By Broadcast Month Nov. 2020	-	<u>Rate</u> L,630.00
Line Type / Break Type (Ref #)	Dates	Sec Length	Run Times SPW	M Tu	We Th Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
7.0.2 Closed Preempt	10/25/20								CBS (WSWG)	Schedule Change/Exception	n
8.0 Normal Line / SPOT	10/20/20-10/26/20	1 :30 7P- 7:30F	P (EST)	1 1	1 1 1		4	\$225.00	\$900.00 CBS (WSWG	,	Daypart PA Wheel of Fortune	#####
8.0.1 Closed Preempt	10/23/20								CBS (WSWG	/	Pre-Empt/Exception - SEPARATION	
9.0 Normal Line / SPOT	10/20/20-10/26/20	1 :30 7:30P-8F	P (EST)	1 1	1 1 1		4	\$225.00	\$900.00 CBS (WSWG)	Daypart PA Jeopardy!	#####
9.0.1 Closed Preempt	10/21/20								CBS (WSWG	/	Pre-Empt/Spot - SEPARATION	
10.0 Normal Line / SPOT	10/24/20-10/24/20	2 :30 7P- 7:30F	P (EST)			1		\$60.00	CBS (WSWG	,	Daypart PA Wheel of Fortune	#####
10.0.1 Closed Preempt	10/24/20								CBS (WSWG	/	Pre-Empt/Exception - SEPARATION	
11.0 Normal Line / SPOT	10/24/20-10/24/20	2 :30 7:30P-8F	P (EST) 1			Х	1	\$75.00	\$75.00 CBS (WSWG)	Daypart PA Jeopardy	#####
12.0 Normal Line / NEWS	10/20/20-10/26/20	2 :30 7A-8A (E	EST)	1 1	1 1 1		5	\$20.00	\$100.00 CBS (WSWG	,	Daypart EM CBS This Morning 1	#####
13.0 Normal Line / NEWS	10/20/20-10/26/20	2 :30 11P- 11:3	35P (EST)	1 1	1 1 1		5	\$30.00	\$150.00 CBS (WSWG)	Daypart LN South Georgia	#####

32775

P.O. BOX 4009 SALISBURY, MD 21803

WATERFRONT STRATEGIES

WASHINGTON, DC 20007

3050 K ST NW #100

Agency WATERFRONT STRATEGIES (1201) CO-OP No Grand Total: 86 \$13,915.00

Tracy Shorts

News @ 11

70

\$12,285.00

CBS (WSWG)

Oct. 2020

Brand POLITICAL ISSUE (1529) Demo

Salesperson HOUSE/NAT, HOUSE/NAT (1074) Order Type Normal

Sales Office WSST Package Deal

 Buyer Name
 Commission %
 15.00

 Phone/Fax
 /
 Commission
 \$2,087.25

 Net Total
 \$11,827.75

Account Types National/Political Sales Tax

Billing Type Standard

Comments Separation: 30

Contract #

Date Entered 10/19/20

 Schedule Dates
 10/20/20-10/26/20
 Last Modified
 10/22/20
 By Broadcast Month
 Spots
 Rate

 WSWG
 Advertiser
 POLITICAL ISSUE GROUP/SENATE MAJORITY PAC
 Entered By
 Nov. 2020
 16
 \$1,630.00

 Product
 Political (1040)
 External #
 10085114

CPE 163/173/9625

Line	Line Type / Break Type (F	Ref #) Dates	Sec Le	ength Run Times	SPW	M Tu	We Th Fr	Sa Su	Spots	Rate	Total		Station	Comments	Entered
14.0	Normal Line / SPOT	10/20/20-10/26/20	2	:30 11:35P- 12:37A (ES	T)	1 1	1 1 1		5	\$20.00	\$100.00	CBS (WSWG)	Daypart LF The Late Show with Stephen Colbert	#####
15.0	Revised Line / PRIME	10/26/20-10/26/20	2	:30 10P-11P (EST)		1						CBS (WSWG)	Daypart PT Manhunt: Deadly Games	#####
15.1	Normal Line / PRIME	10/26/20-10/26/20	2	:30 10P- ONE DAY AT A	TIME	1			1	\$375.00	\$375.00	CBS (WSWG)	PRIME	#####
16.0	Normal Line / PRIME	10/20/20-10/20/20	2	:30 10P- 11P (EST)		1			1	\$375.00	\$375.00	CBS (WSWG)	Daypart PT FBI Declassifie	d #####
17.0	Normal Line / PRIME	10/21/20-10/21/20	2	:30 8P- 9P (EST)			1		1	\$600.00	\$600.00	CBS (WSWG)	Daypart PT Big Brother	#####
18.0	Revised Line / PRIME	10/22/20-10/22/20	4	:30 8P- 9P (EST)			1					CBS (WSWG)	Daypart PT Big Brother	#####
18.1	Normal Line / PRIME	10/22/20-10/22/20	2	:30 8P- 9P (EST)			1		1	\$300.00	\$300.00	CBS (WSWG)	Daypart PT Big Brother	#####
19.0	Normal Line / PRIME	10/22/20-10/22/20	2	:30 10P- 11P (EST)			1			\$345.00		CBS (WSWG)	Daypart PT Star Trek: Discovery	#####
19.0.1	Closed Preempt	10/22/20										CBS (WSWG)	Pre-Empt/Spot - SEPARATION	
20.0	Normal Line / PRIME	10/23/20-10/23/20	2	:30 9P- 10P (EST)			1		1	\$225.00	\$225.00	CBS (WSWG)	Daypart PT Undercover Boss	#####
21.0	Normal Line / PRIME	10/23/20-10/23/20	² Cont	:30 10P- 11P (EST)	'5		1		1	\$375.00	\$375.00	CBS (WSWG	CBS (WSWG)	Daypart PT Blue Bloods	#####
										Tracy	Shorts		Oct. 2020	70 \$1	2,285.00
	VSWC///	P.O. BOX 4009		Agency	WATERFRONT	STRATE	GIES (1201)		00-	-ОР	No		Grand Total:	96 61	3.015.00



3050 K ST NW #100

WATERFRONT STRATEGIES

WASHINGTON, DC 20007

P.O. BOX 4009 SALISBURY, MD 21803

HOUSE/NAT, HOUSE/NAT (1074)

POLITICAL ISSUE (1529) Demo

> Order Type Normal

> > 10/19/20

\$13,915.00

Salesperson WSST Sales Office

Buyer Name

Phone/Fax

Brand

National/Political Account Types

Standard Billing Type Comments Separation: 30 Package Deal

Commission % 15.00 \$2,087.25 Commission \$11,827.75 Net Total

Sales Tax

Date Entered

WSWG	Schedule Dates Advertiser Product CPE	10/20/20-10/26/20 POLITICAL IS: ////////////////////////////////////	SUE GROUP/SENATE MAJ	Last Modified JORITY PAC Enter External #	10/22/20 ed By 10085114	By Broadcast Mo Nov. 2020		<u>Rate</u> \$1,630.00
Line Line Type / Break Type (Ref #) Dates	Sec Length	Run Times SPW	M Tu We Th Fr S	Sa Su Spots	Rate Total	Station	Comments	Entered
22.0 Revised Line / PRIME 10/25/20-10/25/20	3 :30 7P-8P (E	EST) 1		Χ	СВ	S (WSWG)	Daypart PT 60 Minutes	#####
22.1 Normal Line / PRIME 10/25/20-10/25/20	4 :30 7:30P-8	:30P (EST) 1		X	\$100.00 CB	S (WSWG)	Daypart PT 60 Minutes	#####
22.1.1 Closed Preempt 10/25/20					СВ	S (WSWG)	No Avail/Exception - SOI OUT	LD
23.0 Normal Line / NEWS 10/20/20-10/26/20	2 :30 8A- 9A (I	EST)	1 1 1 1	5	\$20.00 \$100.00 CB	S (WSWG)	Daypart EM CBS This Morning 2	#####
24.0 Normal Line / NFL 10/25/20-10/25/20	2 :30 1P- 4:30	P (EST)		2 2	\$750.00 \$1,500.00 CB	S (WSWG)	Daypart S NFL	#####
25.0 Normal Line / NFL 10/25/20-10/25/20	2 :30 4:30P-7	P (EST)		2 1	\$1,050.00 \$1,050.00 CB	S (WSWG)	Daypart S NFL	#####
25.0.1 Closed Preempt 10/25/20					СВ	S (WSWG)	Pre-Empt/Spot - ALREAE IN EVERY BREAK IN THI TIME FRAME - GAME CONTINUES UNTIL	
26.0 Normal Line / PRIME 10/22/20-10/22/20	2 :30 9P- 11P	(EST)	1	1	\$375.00 \$375.00 CB	S (WSWG)	Daypart S 3RD PRESIDENTIAL DEBATE	#####
27.0 Normal Line / NEWS 10/24/20-10/24/20	2 :30 8A- 10A	(EST)	1	1 1	\$30.00 \$30.00 CB	S (WSWG)	Daypart EM CBS This Morning: Saturday	#####
28.0 Normal Line / NEWS 10/25/20-10/25/20	2 :30 9A- 10:3	OA (EST)		1 1	\$45.00 \$45.00 CB	S (WSWG)	Daypart EM CBS News Sunday Morning	#####
	Contract #	32775				CBS (WSWG)		
					Tracy Shorts	Oct. 2020	70 \$	\$12,285.00
P.O. BOX 4009 SALISBURY, MD 21803	Agency	WATERFRONT	r Strategies (1201)	ω -ο	P No	Grand Total:	86 \$	\$13,915.00
	Brand	POLITICAL IS	SUE (1529)	Demo	•			
	Salesperson	HOUSE/NAT,	HOUSE/NAT (1074)	Order	Type Normal			
	Sales Office	WSST		Package Deal				
WATERFRONT STRATEGIES	Buyer Name			Commission %				
3050 K ST NW #100 WASHINGTON, DC 20007	Phone/Fax	/		Commission Net Total	\$2,087.25 \$11,827.75			
,	Account Types	National/Political		Sales Tax				
	Billing Type	Standard						
	Comments	Separation: 30						

Date Entered 10/19/20

WSWG	3	Schedule Product CPE	Dates Advertiser	10/20/20-10/26 POLIT: Political (1040) 163/173/9625	ICAL IS	SUE GRO	OUP/S	ENATE I	MAJORITY	Last Mod PAC External	Entered By	10/22/20 10085114			By Broadcast Mont Nov. 2020		<u>Rate</u> 1,630.00
Line Line Type / Break Type (Ref #)	Dates	Sec Ler	ngth	Run Times	SPW	M Tu	We	Th Fr	Sa Su	Spots	Rate	То	otal		Station	Comments	Entered
29.0 Normal Line / SPOT	10/20/20-10/26/20	2	:30 9A- 10A	(EST)		1 1	1	1 1		5	\$30.0	00	\$150.00	CBS (WSWG)		Daypart DT Live with Kelly and Ryan	#####
30.0 Normal Line / SPOT	10/20/20-10/26/20	1	:30 10A-11A	A (EST)		1 1	1	1 1		5	\$150.0	00	\$750.00	CBS (WSWG)	1	Daypart DT Let's Make a Deal	#####
31.0 Normal Line / SPOT	10/20/20-10/26/20	2	:30 11A- 12P	P (EST)		1 1	1	1 1		4	\$230.0	00	\$920.00	CBS (WSWG)	ı	Daypart DT Price is Right	#####
31.0.1 Closed Preempt	10/20/20													CBS (WSWG)		Pre-Empt/Exception - SEPARATION	
32.0 Normal Line / SPOT	10/20/20-10/26/20	2	:30 12:30P-	1:30P (EST)		1 1	1	1 1		4	\$110.0	00	\$440.00	CBS (WSWG)	l	Daypart DT The Young an the Restless	d #####
32.0.1 Closed Preempt	10/21/20													CBS (WSWG)		No Avail/Exception - SOLD OUT	1
33.0 M/G For 7.0.1,7.0.2 / SPOT	10/25/20-10/25/20	2	:30 12P- 1P ((EST)					1	1	\$210.0	00	\$210.00	CBS (WSWG)	ı	THE NFL TODAY	######
34.0 M/G For 25.0.1 / NFL	10/25/20-10/25/20	2	:30 4:30P- 7:	:30P (EST)					1	1	\$1,050.0	00	\$1,050.00	CBS (WSWG)	ı	Daypart S NFL	######
35.0 M/G For 31.0.1,2.0.1,2.0.2,2.0.3 / PRIME	10/25/20-10/25/20	10	:30 7:30P-8	:30P (EST)					1	1	\$600.0	00	\$600.00	CBS (WSWG)	1	60 MIN	#####
36.0 M/G For 2.0.4,2.0.5,6.0.3,6.0.1,6.0.4,32.0.1,6.0	10/25/20-10/25/20	2	:30 1P- 4:25I	P (EST)					2	2	\$750.0	00	\$1,500.00	CBS (WSWG)		NFL ON CBS	#####

.2,8.0.1,9.0.1,19.0.1 / NFL

OWSWG44

Contract # 32775 CBS (WSWG)

Tracy Shorts

\$11,827.75

Oct. 2020

70

\$12,285.00

WATERFRONT STRATEGIES (1201)

CO-OP

No

Normal

Grand Total:

86 \$13,915.00

P.O. BOX 4009 SALISBURY, MD 21803

Brand Salesperson

Agency

Sales Office

Buyer Name

Phone/Fax

POLITICAL ISSUE (1529) HOUSE/NAT, HOUSE/NAT (1074)

Demo Order Type

Package Deal

Commission % 15.00 \$2,087.25 Commission

Net Total

Sales Tax

WATERFRONT STRATEGIES 3050 K ST NW #100 WASHINGTON, DC 20007

> National/Political Account Types

WSST

Billing Type Standard Comments Separation: 30

Date Entered

10/19/20

10/20/20-10/26/20 Last Modified 10/22/20 Schedule Dates POLITICAL ISSUE GROUP/SENATE MAJORITY PAC Entered By Advertiser Political (1040) External # 10085114 Product 163/173/9625 CPE

WSWG

By Broadcast Month

Nov. 2020

Spots 16

\$1,630.00

Rate

Line Type / Break Type (Ref #) SPW M Tu We Th Fr Sa Su Total Line Dates Sec Length Run Times Spots Rate Station Comments Entered 37.0 M/G For 10.0.1,22.1.1 / PRIME 10/24/20-10/24/20 2 :30 10P- 11P (EST) \$165.00 \$165.00 CBS (WSWG) 48 HOURS ######

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser: Date: Accepted-Station: Date: Comments:

WSWG-DT CBS certify that our advertising sales agreements do not discriminate on the basis of race or ethnicity and that all such agreements will contain nondiscrimination clauses. This includes the placement, scheduling, and compl

B/E Bookend P/B Piggy Back

Page 7 of 7
Printed At: 03:07 PM on Tuesday, November 3 2020