



P.O. BOX 4009
SALISBURY, MD 21803

WATERFRONT STRATEGIES
3050 K ST NW #100
WASHINGTON, DC 20007

Contract # 31925

Agency WATERFRONT STRATEGIES (1201) **CO-OP** No
Brand POLITICAL ISSUE (1529) **Demo**
Salesperson HOUSE/NAT, HOUSE/NAT (1074) **Order Type** Normal
Sales Office WSST **Package Deal**
Buyer Name BROWN,FRAN **Commission %** 15.00
CPE SMP 002 **Net Total** \$5,078.75
Account Types National/Political **Sales Tax**
Billing Type Standard
Comments Separation: 20

Date Entered 08/14/20

CBS (WSWG)

Aug. 2020	47	\$3,840.00
Grand Total:	73	\$5,975.00

WSWG

Schedule Dates 08/26/20-09/01/20 **Last Modified** 08/27/20
Advertiser POLITICAL ISSUE GROUP/SENATE MAJORITY PAC **Entered By**
Product Political (1040) **External #**
Phone/Fax (215) 563-5400 / (215) 563-2974 **Commission** \$896.25

<u>By Broadcast Month</u>	<u>Spots</u>	<u>Rate</u>
Sep. 2020	26	\$2,135.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	M	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / NEWS	08/26/20-09/01/20	1	:30	7A- 8A (EST)		1	1	1	1	1			5	\$30.00	\$150.00	CBS (WSWG)	Daypart EM CBS THIS MORNING	8/14/2020
2.0	Normal Line / SPOT	08/26/20-09/01/20	1	:30	3P- 4P (EST)		1	1	1	1	1			5	\$20.00	\$100.00	CBS (WSWG)	Daypart EF MEL ROBBINS	8/14/2020
3.0	Normal Line / SPOT	08/26/20-09/01/20	5	:30	5P- 6P (EST)		1	1	1	1	1			5	\$20.00	\$100.00	CBS (WSWG)	Daypart EF JEOPARDY 2/EXTRA	8/14/2020
4.0	Normal Line / NEWS	08/26/20-09/01/20	2	:30	6P- 6:30P (EST)		1	1	1	1	1			5	\$30.00	\$150.00	CBS (WSWG)	Daypart EN SOUTH GA NEWS	8/14/2020
5.0	Normal Line / SPOT	08/26/20-09/01/20	2	:30	7P- 7:30P (EST)		1	1	1	1	1			5	\$200.00	\$1,000.00	CBS (WSWG)	Daypart PA WHEEL OF FORTUNE	8/14/2020
6.0	Normal Line / SPOT	08/29/20-08/29/20	3	:30	7P- 7:30P (EST)								1	1	\$50.00	\$50.00	CBS (WSWG)	Daypart PA WHEEL OF FORTUNE	8/14/2020
7.0	Normal Line / NEWS	08/26/20-09/01/20	3	:30	8A- 9A (EST)		1	1	1	1	1			5	\$30.00	\$150.00	CBS (WSWG)	Daypart EM CBS THIS MORNING	8/14/2020
8.0	Revised Line / SPOT	08/26/20-09/01/20	2	:30	12:35P- 1:35A (EST)		1	2	2	2	1						CBS (WSWG)	Daypart LF THE LATE LATE SHOW W JAMES CORDEN	8/14/2020
8.1	Normal Line / SPOT	08/26/20-09/01/20	2	:30	12:35A- 1:35A (EST)		1	2	2	2	1			8	\$20.00	\$160.00	CBS (WSWG)	Daypart LF THE LATE LATE SHOW W JAMES CORDEN	8/20/2020

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9.0	Normal Line / SPOT	08/26/20-08/31/20	2	:30	11:35P- 12:35A (EST)	1			1	1	1			4	\$20.00	\$80.00	CBS (WSWG)	Daypart LF LATE SHOW W STEPHEN COLBERT	8/14/2020
10.0	Normal Line / PRIME	08/31/20-08/31/20	3	:30	8P- 9P (EST)	1									\$200.00		CBS (WSWG)	Daypart PT ALL RISE	8/14/2020
10.0.1	Closed Preempt	08/31/20															CBS (WSWG)	Schedule Change/Spot - WILL BE NEIGHBORHOOD/Y. SHELDON	
11.0	Normal Line / PRIME	08/31/20-08/31/20	3	:30	9P- 10P (EST)	1									\$200.00		CBS (WSWG)	Daypart PT NEIGHBORHOOD/ABISHOL	8/14/2020
11.0.1	Closed Preempt	08/31/20															CBS (WSWG)	Schedule Change/Spot - WILL BE LOVE ISLAND	
12.0	Normal Line / PRIME	08/31/20-08/31/20	3	:30	10P- 11P (EST)	1								1	\$200.00	\$200.00	CBS (WSWG)	Daypart PT BULL	8/14/2020
13.0	Normal Line / PRIME	08/26/20-08/26/20	3	:30	8P- 9P (EST)					1					\$300.00		CBS (WSWG)	Daypart PT TOUGH AS NAILS	8/14/2020
13.0.1	Closed Preempt	08/26/20															CBS (WSWG)	Schedule Change/Spot - WILL BE BIG BROTHER	
14.0	Normal Line / PRIME	08/26/20-08/26/20	2	:30	9P- 10P (EST)					1					\$300.00		CBS (WSWG)	Daypart PT SEAL TEAM	8/14/2020

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Schedule Dates	08/26/20-09/01/20	Last Modified	08/27/20	By Broadcast Month	Spots	Rate
Advertiser	POLITICAL ISSUE GROUP/SENATE MAJORITY PAC	Entered By		Sep. 2020	26	\$2,135.00
Product	Political (1040)	External #				
Phone/Fax	(215) 563-5400 / (215) 563-2974	Commission	\$896.25			

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	M	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
14.0.1	Closed Preempt	08/26/20															CBS (WSWG)	Schedule Change/Spot - WILL BE TOUGH AS NAILS	
15.0	Normal Line / PRIME	08/26/20-08/26/20	2	:30	10P- 11P (EST)				1						\$300.00		CBS (WSWG)	Daypart PT SWAT	8/14/2020
15.0.1	Closed Preempt	08/26/20															CBS (WSWG)	Schedule Change/Spot - WILL BE 2020 REPUBLICAN CONVENTION	
16.0	Normal Line / PRIME	08/27/20-08/27/20	3	:30	9P- 9:30P (EST)	1				X					\$250.00		CBS (WSWG)	Daypart PT MAN W A PLAN	8/14/2020
16.0.1	Closed Preempt	08/27/20															CBS (WSWG)	Schedule Change/Spot - WILL BE LOVE ISLAND	
17.0	Normal Line / PRIME	08/27/20-08/27/20	3	:30	9:30P- 10P (EST)	1				X					\$225.00		CBS (WSWG)	Daypart PT BROKE	8/14/2020
17.0.1	Closed Preempt	08/27/20															CBS (WSWG)	Schedule Change/Spot - WILL BE LOVE ISLAND	
18.0	Normal Line / PRIME	08/28/20-08/28/20	3	:30	8P- 9P (EST)	1					X			1	\$200.00	\$200.00	CBS (WSWG)	Daypart PT MACGYER	8/14/2020
19.0	Normal Line / PRIME	08/28/20-08/28/20	3	:30	10P- 11P (EST)	1					X			1	\$200.00	\$200.00	CBS (WSWG)	Daypart PT BLUE BLOODS	8/14/2020
20.0	Normal Line / PRIME	08/29/20-08/29/20	3	:30	9P- 10P (EST)	1							X		\$75.00		CBS (WSWG)	Daypart PT CRIMETIME	8/14/2020



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Sep. 2020	26	\$2,135.00

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20.0.1	Closed Preempt	08/29/20															CBS (WSWG)	Schedule Change/Spot - WILL BE LOVE ISLAND HIGHLIGHTS	
21.0	Normal Line / PRIME	08/29/20-08/29/20	3	:30	10P- 11P (EST)	1							X	1	\$100.00	\$100.00	CBS (WSWG)	Daypart PT 48 HRS	8/14/2020
22.0	Normal Line / NEWS	08/30/20-08/30/20	3	:30	9A- 10:30A (EST)									2	\$30.00	\$60.00	CBS (WSWG)	Daypart EM CBS SUN MORN	8/14/2020
23.0	Normal Line / PRIME	08/30/20-08/30/20	4	:30	7P- 8P (EST)	1								X	\$100.00		CBS (WSWG)	Daypart PT 60 MINUTES	8/14/2020
23.0.1	Closed Preempt	08/30/20															CBS (WSWG)	No Avail/Exception - SOLD OUT	
24.0	Normal Line / PRIME	08/30/20-08/30/20	3	:30	10P- 11P (EST)	1								X	\$200.00	\$200.00	CBS (WSWG)	Daypart PT NCIS NEW ORLEANS	8/14/2020
25.0	Normal Line / SPOT	08/31/20-09/01/20	1	:30	10A- 11A (EST)		1	1						2	\$100.00	\$200.00	CBS (WSWG)	Daypart DT LET'S MAKE A DEAL	8/14/2020
26.0	Normal Line / SPOT	08/26/20-09/01/20	2	:30	11A- 12P (EST)		1	1	1	1	1			5	\$150.00	\$750.00	CBS (WSWG)	Daypart DT PRICE IS	8/14/2020
27.0	Normal Line / SPOT	08/26/20-09/01/20	3	:30	12:30P- 1:30P (EST)		1	1	1	1	1			5	\$35.00	\$175.00	CBS (WSWG)	Daypart DT Y&R	8/14/2020
28.0	M/G For 16.0.1 / PRIME	08/27/20-08/27/20	4	:30	8P- 9P (EST)									1	\$250.00	\$250.00	CBS (WSWG)	BIG BROTHER	8/25/2020
29.0	M/G For 17.0.1 / PRIME	08/27/20-08/27/20	3	:30	9P- 10P (EST)									1	\$250.00	\$250.00	CBS (WSWG)	LOVE ISLAND	8/25/2020

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30.0	M/G For 13.0.1 / PRIME	08/27/20-08/27/20	4	:30	10P- 11P (EST)					1				1	\$200.00	\$200.00	CBS (WSWG)	REPUBLICAN CONVENTION	8/25/2020
31.0	M/G For 14.0.1 / PRIME	08/28/20-08/28/20	2	:30	9P- 10P (EST)						1			1	\$225.00	\$225.00	CBS (WSWG)	LOVE ISLAND	8/25/2020
32.0	M/G For 15.0.1 / PRIME	08/28/20-08/28/20	2	:30	10P- 11P (EST)						1				\$225.00		CBS (WSWG)	BLUE BLOODS	8/25/2020
32.0.1	Closed Preempt	08/28/20															CBS (WSWG)	Pre-Empt/Spot - SEPARATION	
33.0	M/G For 20.0.1 / SPOT	08/27/20-08/28/20	4	:30	7P- 8P (EST)				1	1				2	\$75.00	\$150.00	CBS (WSWG)	WHEEL/JEOP	8/25/2020
34.0	M/G For 23.0.1 / PRIME	08/30/20-08/30/20	3	:30	8P- 9P (EST)								1	1	\$230.00	\$230.00	CBS (WSWG)	BIG BROTHER	8/25/2020
35.0	Normal Line / NEWS	08/29/20-08/29/20	3	:30	8A- 10A (EST)							1		1	\$20.00	\$20.00	CBS (WSWG)	CBS SAT MORNING	8/25/2020
36.0	M/G For 10.0.1 / PRIME	08/31/20-08/31/20	3	:30	8P- 9P (EST)		1							1	\$200.00	\$200.00	CBS (WSWG)	NEIGHBORHOOD/YOUNG SHELDON	8/27/2020
37.0	M/G For 11.0.1 / PRIME	08/31/20-08/31/20	3	:30	9P- 10P (EST)		1							1	\$200.00	\$200.00	CBS (WSWG)	LOVE ISLAND	8/27/2020
38.0	M/G For 32.0.1 / PRIME	09/01/20-09/01/20	3	:30	9P- 10P (EST)			1						1	\$225.00	\$225.00	CBS (WSWG)	LOVE ISLAND	8/27/2020

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:

WSWG-DT CBS certify that our advertising sales agreements do not discriminate on the basis of race or ethnicity and that all such agreements will contain nondiscrimination clauses. This includes the placement, scheduling, and compl