Contract # 32776

CBS (WSWG)

				Tracy Shorts	Oct. 2020	2	\$110.00
OWSWGLAA SALISBURY, MD 21803	Agency	WATERFRONT STRATEGIES (1201)	CO-OP	No	Grand Total:	68	\$8,500.00
	Brand	POLITICAL ISSUE (1529)	Demo				
	Salesperson	HOUSE/NAT, HOUSE/NAT (1074)	Order Type	Normal			
	Sales Office	WSST	Package Deal				
WATERFRONT STRATEGIES	Buyer Name		Commission %	15.00			
3050 K ST NW #100	Phone/Fax	/	Commission	\$1,275.00			
WASHINGTON, DC 20007			Net Total	\$7,225.00			
	Account Types	National/Political	Sales Tax				
	Billing Type	Standard					
	Comments	Separation: 30					

	Schedule Dates	10/25/20-11/02/20	Last Modified	10/28/20	By Broadcast Month	Spots	Rate
WSWG	Advertiser	POLITICAL ISSUE GROUP/SENATE MAJORI	TY PAC Entered By		Nov. 2020	66	\$8,390.00
	Product	Political (1040)	External #	10085137			
	CPE	163/173/9626					

Line Type / Break Type (Ref #	#) Dates	Sec Le	ength	Run Times	SPW	ΜTι		We Th	Fr	Sa Su	Spots	Rate	Total		:	Station	Comments	Entered
1.0 Normal Line / NEWS	10/27/20-11/02/20	2	:30 6A- 7A (B	EST)		1 1		1	1		4	\$20.	.00	\$80.00	CBS (WSWG)		Daypart EM CBS Morning News	#####
2.0 Normal Line / SPOT	10/27/20-11/02/20	2	:30 1:30P-2	P (EST)		1 1		1	1		1	\$110	.00 \$	110.00	CBS (WSWG)		Daypart DT The Bold and the Beautiful	#####
2.0.1 Preempt	10/27/20														CBS (WSWG)		Pre-Empt/Exception - SEPARATION	
2.0.2 Preempt	10/29/20														CBS (WSWG)		No Avail/Exception - SOLD OUT	
2.0.3 Preempt	11/02/20														CBS (WSWG)		No Avail/Exception - SOLD OUT	
3.0 Revised Line / SPOT	10/27/20-11/02/20	1	:30 3P-4P(E	ST)		1 1		1	1						CBS (WSWG)		Daypart EF Mel Robbins	######
3.1 Normal Line / SPOT (live w/kelly)	10/27/20-11/02/20	1	:30 3P- 4P (E	ST)		1 1		1	1		4	\$30.	.00 \$	120.00	CBS (WSWG)			######
4.0 Normal Line / SPOT	10/27/20-11/02/20	1	:30 4P- 5P (E	EST)		1 1		1	1		4	\$20.	.00	\$80.00	CBS (WSWG)		Daypart EF The Dr. Oz Show	######
5.0 Normal Line / SPOT	10/27/20-11/02/20	2	:30 5P- 5:30	P (EST)		1 1		1	1		3	\$20.	.00	\$60.00	CBS (WSWG)		Daypart EF Jeopardy! 2	######
5.0.1 Preempt	11/02/20														CBS (WSWG)		Pre-Empt/Spot - SEPARATION	
		Cont	tract #	3277	6											CBS (WSWG)		
													Tracy Shorts			Oct. 2020	2	\$110.00
OWSWG44 P.C	D. BOX 4009		Agency		WATERFRONT	T STRA	TEG	IES (12	01)		α-	OP	No			Grand Total:	68 \$8	3,500.00
SAI	LISBURY, MD 21803																00 - 40	,500.00
			Brand		POLITICAL IS						Den							
			Salesperson		HOUSE/NAT,	HOUSE	:/NA	T (1074)		Ord	er Type	Normal					
		Sales Of	ffice	WSST							Package Dea							
WATERFRONT STRATE	GIES	Buyer N									Commission		15.00					
3050 K ST NW #100 WASHINGTON, DC 2000	07	Phone/F	ax	/							Commission Net Total		\$1,275.00 \$7,225.00					
,		Account	Types	National	/Political						Sales Tax							
		Billing T	уре	Standard	d													
		Comme	nts	Separatio	n: 30													

WSWG	Schedule Dates Advertiser Product CPE	10/25/20-11/02/20 POLITICAL ISSUE GR Political (1040) 163/173/9626	ROUP/SENATE MAJORITY	Last Modified Y PAC Entered By External #	10/28/20 10085137	<u>By Broadcast Month</u> Nov. 2020	Spots 66 :	<u>Rate</u> \$8,390.00
Line Line Type / Break Type (Ref #) Dates	Sec Length	Run Times SPW M Tu	u We Th Fr Sa Su	Spots Rate	Total	Station	Comments	Entered
6.0 Normal Line / SPOT 10/27/20-11/02/20	2 :30 5:30P-6	P (EST) 1 1	1 1	2 \$2	0.00 \$40.00 CBS (WSW	G) D	aypart EF Extra	######
6.0.1 Preempt 10/29/20					CBS (WSW		re-Empt/Spot - EPARATION	
6.0.2 Preempt 11/02/20					CBS (WSW		re-Empt/Spot - EPARATION	
7.0 Normal Line / NEWS 10/27/20-11/02/20	2 :30 6P- 6:30	P (EST) 1 1	1 1	4 \$3	0.00 \$120.00 CBS (WSW		aypart EN South Georgi ews @ 6	a ######
8.0 Normal Line / NEWS 10/27/20-11/02/20	2 :30 6:30P-7	P (EST) 1 1	1 1	1 \$10	5.00 \$105.00 CBS (WSW		aypart EN CBS Evening ews with Jeff Glor	######
8.0.1 Preempt 10/27/20					CBS (WSW		re-Empt/Exception - EPARATION	
8.0.2 Preempt 10/30/20					CBS (WSW	C	o Avail/Exception - SOL UT	
8.0.3 Preempt 11/02/20					CBS (WSW	C	o Avail/Exception - SOL UT	
9.0 Normal Line / NEWS 10/31/20-11/01/20	2 :30 6:30P-7	P (EST)	1 1	\$10	5.00 CBS (WSW		aypart EN CBS Evening ews	######
	Contract #	32776				CBS (WSWG)		
					Tracy Shorts	Oct. 2020	2	\$110.00
OWSWG44 P.O. BOX 4009 SALISBURY, MD 21803	Agency	WATERFRONT STRAT	TEGIES (1201)	CO-OP	No	Grand Total:	68	\$8,500.00
GALIOBORT, MD 21003	Brand	POLITICAL ISSUE (1	529)	Demo				
	Salespersor	HOUSE/NAT, HOUSE	/NAT (1074)	Order Type	Normal			
	Sales Office	WSST		Package Deal				
WATERFRONT STRATEGIES	Buyer Name			Commission %	15.00			
3050 K ST NW #100 WASHINGTON, DC 20007	Phone/Fax	/		Commission Net Total	\$1,275.00 \$7,225.00			
	Account Types	National/Political		Sales Tax	<i>,,</i> ,,			
	Billing Type	Standard		GUIGO TUA				
	Comments	Separation: 30						

	Schedule Dates	10/25/20-11/0	02/20	Last Modified	10/28/20	By Broadcast Mont	n <u>Spots</u>	Rate
WSWG	Advertise	r POLIT	TICAL ISSUE GROUP/SENATE MA	JORITY PAC Entered By		Nov. 2020	66	\$8,390.00
	Product	Political (1040)		External #	10085137			
	CPE	163/173/9626	i					
Line Line Type / Break Type (Ref #) Dates	Cos Longth	Run Times	SPW M Tu We Th Fr	Sa Su Spots Rate	Total	Station	Commonto	Entered
	Sec Length	Run nines	SPW M IU We III Fr	Sa Su Spots Rate	TOLA		Comments	
9.0.1 Closed Preempt 10/31/20						CBS (WSWG)	Schedule Change/Ex	ception

9.0.1 Closed Preempt	10/31/20										CBS (WSWG)	Schedule Change/Exception	
9.0.2 Closed Preempt	11/01/20										CBS (WSWG)	Schedule Change/Exception	
10.0 Normal Line / SPOT	10/27/20-11/02/20	1	:30 7P- 7:30P (EST)		1 1		1 1		4	\$225.00	\$900.00 CBS (WSWG)	Daypart PA Wheel of Fortune	#####
11.0 Normal Line / SPOT	10/27/20-11/02/20	1	:30 7:30P- 8P (EST)		1 1	1	. 1		3	\$225.00	\$675.00 CBS (WSWG)	Daypart PA Jeopardy!	#####
11.0.1 Preempt	10/29/20										CBS (WSWG)	Pre-Empt/Spot - SEPARATION	
12.0 Normal Line / NEWS	10/27/20-11/02/20	2	:30 7A- 8A (EST)		1 1	1	. 1		2	\$20.00	\$40.00 CBS (WSWG)	Daypart EM CBS This Morning 1	#####
12.0.1 Preempt	10/30/20										CBS (WSWG)	No Avail/Exception - SOLD OUT	
12.0.2 Preempt	11/02/20										CBS (WSWG)	No Avail/Exception - SOLD OUT	
13.0 Normal Line / SPOT	10/31/20-10/31/20	2	:30 7P- 7:30P (EST)	1				х		\$60.00	CBS (WSWG)	Daypart PA Wheel of Fortune	#####

13.0.1 Preempt	10/31/20					CBS (WSWG)	Pre-Empt/Exception - SEPARATION	
		Contract #	32776			CBS (WSWG)	021710112011	
					Tracy Shorts	Oct. 2020	2	\$110.00
<mark>⊘</mark> WSWG <mark>∕4</mark> ,4	P.O. BOX 4009 SALISBURY, MD 21803	Agency	WATERFRONT STRATEGIES (1201)	СО-ОР	No	Grand Total:	68	\$8,500.00
	SALISBURT, IND 21005	Brand	POLITICAL ISSUE (1529)	Demo				
		Salespersor	HOUSE/NAT, HOUSE/NAT (1074)	Order Type	e Normal			
		Sales Office	WSST	Package Deal				
WATERFRONT STR	ATEGIES	Buyer Name		Commission %	15.00			
3050 K ST NW #100		Phone/Fax	/	Commission	\$1,275.00			
WASHINGTON, DC	20007			Net Total	\$7,225.00			
		Account Types	National/Political	Sales Tax				
		Billing Type	Standard					
		Comments	Separation: 30					

10/19/20 Date Entered

	Schedule Dates	10/25/20-11/02/20	Last Modified	10/28/20	By Broadcast Month	Spots	Rate
WSWG	Adverti	ser POLITICAL ISSUE GROUP/S	SENATE MAJORITY PAC Entered By		Nov. 2020	66	\$8,390.00
	Product	Political (1040)	External #	10085137			
	CPE	163/173/9626					

Line Line Type / Break Type	(Ref #) Dates	Sec Length	Run Times	SPW	M Tu	We Th Fr	Sa Su	Spots F	Rate	Total	Station	Comments	Entered
14.0 Normal Line / SPOT	10/31/20-10/31/20	2 :30	7:30P- 8P (EST)	1			Х	1	\$75.00	\$75.00 CBS (WSW	G)	Daypart PA Jeopardy	######
15.0 Normal Line / SPOT	10/27/20-11/02/20	2 :30	11P- 11:35P (EST)		1 1	1 1		4	\$30.00	\$120.00 CBS (WSW	G)	Daypart LN South Georgia News @ 11	#####
16.0 Normal Line / SPOT	10/27/20-11/02/20	2 :30	11:35P- 12:37A (EST)		1 1	1		3	\$20.00	\$60.00 CBS (WSW	G)	Daypart LF The Late Show with Stephen Colbert	######
17.0 Normal Line / SPOT	10/27/20-11/02/20	2 :30	12:37A- 1:37A (EST)		1 1	1		3	\$20.00	\$60.00 CBS (WSW	G)	Daypart LF The Late Late Show with James Corden	######
18.0 Normal Line / PRIME	11/02/20-11/02/20	2 :30	10P- 11P (EST)	1	Х				\$375.00	CBS (WSW	G)	Daypart PT Manhunt: Deadly Games	######
18.0.1 Preempt	11/02/20									CBS (WSW	G)	Schedule Change/Exceptic - WILL BE BULL	n
19.0 Normal Line / PRIME	10/27/20-10/27/20	2 :30	10P- 11P (EST)	1	х			1	\$375.00	\$375.00 CBS (WSW	G)	Daypart PT FBI Declassifie	d #####
20.0 Revised Line / PRIME	10/28/20-10/28/20	2 :30	8P- 9P (EST)	1		Х				CBS (WSW	G)	Daypart PT Big Brother	######
20.1 Normal Line / PRIME	10/28/20-10/28/20	2 :30	8P- 9P (EST)	1		х		1	\$600.00	\$600.00 CBS (WSW	G)	AMAZING RACE	######
21.0 Normal Line / PRIME	10/29/20-10/29/20	4 :30	8P- 9P (EST)	1		х			\$300.00	CBS (WSW	G)	Daypart PT Big Brother	######
21.0.1 Closed Preempt	10/29/20	Contract	# 32776							CBS (WSW	G) CBS (WSWG)	Schedule Change/Spot -	
									Tracy S	Shorts	Oct. 2020	2	\$110.00
owswg <mark>44</mark>	P.O. BOX 4009 SALISBURY, MD 21803	Ąç	gency W	ATERFRONT	STRATE	GIES (1201)		CO-OP	,	No	Grand Total:	68 \$	8,500.00
	CALICEOUTT, ME 21000	Br	rand P(OLITICAL IS	SUE (152	.9)		Demo					
		Sa	alesperson H	OUSE/NAT,	HOUSE/N	IAT (1074)		Order	Туре	Normal			
		Sales Office	WSST					Package Deal					
WATERFRONT STR/	ATEGIES	Buyer Name						Commission %	15.00				
3050 K ST NW #100		Phone/Fax	/					Commission	\$1,275				
WASHINGTON, DC	20007							Net Total	\$7,225	5.00			
		Account Types	National/Po	olitical				Sales Tax					
		Billing Type	Standard										
		Comments	Separation:	30									

Date Entered

10/19/20

Line Type / Break Type (Ref #)	Dates	Sec Le	ength Run 1	Times SPW	M Tu	We Th Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
22.0 Normal Line / PRIME	10/29/20-10/29/20	2	:30 10P- 11P (EST)) 1		х		1	\$345.00	\$345.00 CBS (1	WSWG)	Daypart PT Star Trek: Discovery	#####
23.0 Normal Line / NEWS	10/27/20-11/02/20	2	:30 8A- 9A (EST)		1 1	1 1		4	\$20.00	\$80.00 CBS (WSWG)	Daypart EM CBS This Morning 2	#####
24.0 Normal Line / PRIME	10/30/20-10/30/20	2	:30 9P- 10P (EST)	1		х			\$225.00	CBS ('	WSWG)	Daypart PT Undercover Boss	#####
24.0.1 Preempt	10/30/20									CBS (WSWG)	Schedule Change/Exception - WILL BE CBS SPECIAL THE DECIDERS	
25.0 Revised Line / NFL	11/01/20-11/01/20	2	:30 4:30P- 7P (EST	T) 1			Х			CBS (WSWG)	Daypart S NFL	#####
25.1 Normal Line / NFL	11/01/20-11/01/20	2	:30 1P- 5P (EST)	1			Х	1	\$1,050.00	\$1,050.00 CBS (WSWG)	Daypart S NFL	#####
26.0 Normal Line / COLLEGE FBALL	10/31/20-10/31/20	2	:30 3:30P- 7P (EST	T) 1			х	1	\$1,650.00	\$1,650.00 CBS (WSWG)	Daypart S LSU @ AUBURN	#####
27.0 Normal Line / NEWS	10/31/20-10/31/20	2	:30 8A- 10A (EST)	1			х	1	\$30.00	\$30.00 CBS (WSWG)	Daypart EM CBS This Morning: Saturday	#####
28.0 Normal Line / NEWS	11/01/20-11/01/20	2	:30 9A- 10:30A (ES	ST) 1			х	1	\$45.00	\$45.00 CBS ('	WSWG)	Daypart EM CBS News Sunday Morning	#####
29.0 Normal Line / SPOT	10/27/20-11/02/20	2	:30 9A- 10A (EST)		1 1	1 1		4	\$30.00	\$120.00 CBS (WSWG)	Daypart DT Live with Kelly and Ryan	#####
		Cont	ract # 32	2776							CBS (WSWG)		
									Tracy	Shorts	Oct. 2020	2 5	\$110.00
	BOX 4009 ISBURY, MD 21803		Agency	WATERFRON	r strate	EGIES (1201)		œ)-OP	No	Grand Total:	68 \$8	,500.00
SAL	1300KT, WID 21003		Brand	POLITICAL IS	SUE (152	29)		De	mo				

	Schedule Dates	10/25/20-11/02/20	Last Modified	10/28/20	By Broadcast Month	Spots	Rate
WSWG	Advertiser	POLITICAL ISSUE GROUP/SENATE MAJORITY	YPAC Entered By		Nov. 2020	66	\$8,390.00
	Product	Political (1040)	External #	10085137			
	CPE	163/173/9626					

	Salesperson	HOUSE/NAT, HOUSE/NAT (1074)	Order Type	Normal
	Sales Office	WSST	Package Deal	
WATERFRONT STRATEGIES	Buyer Name		Commission %	15.00
3050 K ST NW #100	Phone/Fax	/	Commission	\$1,275.00
WASHINGTON, DC 20007			Net Total	\$7,225.00
	Account Types	National/Political	Sales Tax	
	Billing Type	Standard		
	Comments	Separation: 30		

WSWG		Schedule Dates Advertiser Product CPE	10/25/20-11/02/20 POLITICAL IS Political (1040) 163/173/9626	SUE GROUP/:	SENATE MAJORITY	Last Modified PAC Entered By External #	10/28/20 10085137	<u>By Broadcast Month</u> Nov. 2020	<u>Spots</u> 66 \$8	<u>Rate</u> ,390.00
Line Line Type / Break Type (Ref #) 30.0 Normal Line / SPOT	Dates 10/27/20-11/02/20	Sec Length 1 :30 10A- 11A	Run Times SPW	M Tu We	e Th Fr Sa Su 1	Spots Rate 4 \$150		, ,,	Comments part DT Let's Make a	Entered ######
	10/27/20-11/02/20 10/27/20	2 :30 11A- 12P	(EST)	1 1	1 1	1 \$230	0.00 \$230.00 CBS (WSWG) CBS (WSWG)		oart DT Price is Right wail/Spot - SOLD OUT	#####
31.0.2 Preempt	10/29/20						CBS (WSWG)) No A OUT	wail/Exception - SOLD	

31.0.3 Preempt	11/02/20									CBS (WSWG)	No Avail/Exception - SOI OUT	D
32.0 Normal Line / SPOT	10/27/20-11/02/20	2	:30 12:30P- 1:30P (EST)	1 1	1	1		2	\$110.00	\$220.00 CBS (WSWG)	Daypart DT The Young a the Restless	ind ######
32.0.1 Preempt	10/30/20									CBS (WSWG)	No Avail/Exception - SOI OUT	D
32.0.2 Preempt	11/02/20									CBS (WSWG)	No Avail/Exception - SOI OUT	D
33.0 M/G For 9.0.2,21.0.1 / PRIME	10/29/20-10/29/20	3	:30 7:58P- YOUNG SHELDON			1		1	\$400.00	\$400.00 CBS (WSWG)	PRIME	######
34.0 M/G For 9.0.1 / NEWS	10/25/20-10/25/20	3	:30 10:30A- FACE THE NATION				2	2	\$55.00	\$110.00 CBS (WSWG)	FACE THE NATION	######

CONFIRMATION CONTRACT

Comments:

WSWG-DT CBS certify that our advertising sales agreements do not discriminate on the basis of race or ethnicity and that all such agreements will contain nondiscrimination clauses. This includes the placement, scheduling, and compl

B/E Bookend P/B Piggy Back Printed At: 03:19 PM on Tuesday, November 3 2020

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