

Sales Order

Station: **KJAM-FM** Agency: **KATZ MEDIA GROUP**
 Contract Name: **SD AGAINST HIGHER TAX 1023FM** Address: **125 WEST 55TH STREET**
 Contract#: **(none)** **3RD FLOOR**
 Start Date: **10/23/18** End Date: **10/29/18** City: **NEW YORK** State: **NY** Zip: **10019**
 Revenue Type: **Political Agency** Type: **Cash** Buyer: _____
 Advertiser: **SO DAK AGAINST HIGHER TAXES** Tax Schedule: _____ (None)
 Address: _____ Agency Commission %: **15**
 City: _____ State: _____ Zip: _____ Billing Cycle: **Standard**
 Product Name: **SD AGAINTS HIGHER TAXES 10/23 FM** Salesperson: **6039KKATZ** Comm %: **10**
 Estimate #: **6878** Makegood Policy: **Within Contract Dates**
 Competitive Code: **Political**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	10/23/18	10/23/18		6:00 AM	10:00 AM	60		2						2	D	32.00	2	64.00	2	
2	10/23/18	10/23/18		10:00 AM	3:00 PM	60		2						2	D	30.00	2	60.00	2	
3	10/23/18	10/23/18		3:00 PM	7:00 PM	60		2						2	D	29.00	2	58.00	2	
4	10/24/18	10/24/18		6:00 AM	10:00 AM	60			2					2	D	32.00	2	64.00	2	
5	10/24/18	10/24/18		10:00 AM	3:00 PM	60			1					1	D	30.00	1	30.00	2	
6	10/24/18	10/24/18		3:00 PM	7:00 PM	60			2					2	D	29.00	2	58.00	2	
7	10/25/18	10/25/18		6:00 AM	10:00 AM	60				2				2	D	32.00	2	64.00	2	
8	10/25/18	10/25/18		10:00 AM	3:00 PM	60				2				2	D	30.00	2	60.00	2	
9	10/25/18	10/25/18		3:00 PM	7:00 PM	60				2				2	D	29.00	2	58.00	2	
10	10/26/18	10/26/18		6:00 AM	10:00 AM	60					2			2	D	32.00	2	64.00	2	
11	10/26/18	10/26/18		10:00 AM	3:00 PM	60					2			2	D	30.00	2	60.00	2	
12	10/26/18	10/26/18		3:00 PM	7:00 PM	60					2			2	D	29.00	2	58.00	2	
13	10/27/18	10/27/18		10:00 AM	3:00 PM	60						1		1	D	27.00	1	27.00	2	
14	10/27/18	10/27/18		3:00 PM	7:00 PM	60						1		1	D	25.00	1	25.00	2	
15	10/28/18	10/28/18		10:00 AM	3:00 PM	60							1	1	D	25.00	1	25.00	2	
16	10/29/18	10/29/18		6:00 AM	10:00 AM	60	2							2	D	32.00	2	64.00	2	
17	10/29/18	10/29/18		10:00 AM	3:00 PM	60	2							2	D	30.00	2	60.00	2	
18	10/29/18	10/29/18		3:00 PM	7:00 PM	60	2							2	D	29.00	2	58.00	2	

Billing Projections: By Month

Billing projections will be available after order is saved.

☒ Print Spot Prices

TOTAL SPOTS 32

GROSS TOTAL \$ 957.00

ADJUSTED SPOTS 32

ADJUSTED TOTAL \$ 957.00

APPROVE DECLINE

☐☐

General Manager

☐☐

Sales Manager

☐☐

Business Manager

☐☐

Traffic Director

Sep 25, 18
 CONT# 32191428 Mod# Ver# 1 (Last =)
 REP KATZ RADIO
 TO KJAM-FM (Madison SD)
 FM LINDSAY COOPER
 OFF PHILADELPHIA
 AGY Katz Media Group
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: SDAT / SD / 6878

SALESPERSON FAX#

PH # 410-825-9877

#8822

BYR Helen Hanratty
 ADV SOUTH DAKOTANS AGAINST HIGHER TAXES
 PDT Issue
 FLT Oct 23, 18 - Oct 29, 18

* REP ORDER COMMENT *

** 9/25/2018 3:00:00 PM: MENTZER MEDIA HAS PAID KATZ CIA VIA CREDIT CARD - WHEN AN AGENCY PAYS KATZ MEDIA VIA CREDIT CARD, THERE IS A CUSTOMARY CREDIT CARD CHARGE ASSOCIATED WITH THE PAYMENT WHICH WILL BE CHARGED BACK TO THE STATIONS. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY WITH ALL POLITICAL/ISSUE ORDERS. PLEASE CONFIRM WITH MICHAEL.MERGET@KATZRADIOGROUP.COM. 215.557.4208. THANKS!

** 9/25/2018 3:00:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<u>FLIGHT 1</u>							
	1.1	.T.....	6A - 10A	60	10/23/2018 - 10/23/2018	1D	2	\$32.00	2
	1.2	.T.....	10A - 3P	60	10/23/2018 - 10/23/2018	1D	2	\$30.00	2
	1.3	.T.....	3P - 7P	60	10/23/2018 - 10/23/2018	1D	2	\$29.00	2
					** FLIGHT TOTALS **		6	\$182.00	
		<u>FLIGHT 2</u>							
	2.1	..W....	6A - 10A	60	10/24/2018 - 10/24/2018	1D	2	\$32.00	2
	2.2	..W....	10A - 3P	60	10/24/2018 - 10/24/2018	1D	1	\$30.00	1
	2.3	..W....	3P - 7P	60	10/24/2018 - 10/24/2018	1D	2	\$29.00	2
					** FLIGHT TOTALS **		5	\$152.00	
		<u>FLIGHT 3</u>							
	3.1	...T...	6A - 10A	60	10/25/2018 - 10/25/2018	1D	2	\$32.00	2
	3.2	...T...	10A - 3P	60	10/25/2018 - 10/25/2018	1D	2	\$30.00	2
	3.3	...T...	3P - 7P	60	10/25/2018 - 10/25/2018	1D	2	\$29.00	2
					** FLIGHT TOTALS **		6	\$182.00	
		<u>FLIGHT 4</u>							
	4.1	....F..	6A - 10A	60	10/26/2018 - 10/26/2018	1D	2	\$32.00	2
	4.2	....F..	10A - 3P	60	10/26/2018 - 10/26/2018	1D	2	\$30.00	2
	4.3	....F..	3P - 7P	60	10/26/2018 - 10/26/2018	1D	2	\$29.00	2

Sep 25, 18
 CONT# 32191428 Mod# Ver# 1 (Last =)
 REP KATZ RADIO

DDS CONT# 0
 C/P/E: SDAT / SD / 6878

				** FLIGHT TOTALS **			6	\$182.00	
				FLIGHT 5					
5.1	.....S.	10A - 3P	60	10/27/2018 - 10/27/2018	1D	1	\$27.00	1	
5.2	.....S.	3P - 7P	60	10/27/2018 - 10/27/2018	1D	1	\$25.00	1	
				** FLIGHT TOTALS **			2	\$52.00	
				FLIGHT 6					
6.1	.....S	10A - 3P	60	10/28/2018 - 10/28/2018	1D	1	\$25.00	1	
				** FLIGHT TOTALS **			1	\$25.00	
				FLIGHT 7					
7.1	M.....	6A - 10A	60	10/29/2018 - 10/29/2018	1D	2	\$32.00	2	
7.2	M.....	10A - 3P	60	10/29/2018 - 10/29/2018	1D	2	\$30.00	2	
7.3	M.....	3P - 7P	60	10/29/2018 - 10/29/2018	1D	2	\$29.00	2	
				** FLIGHT TOTALS **			6	\$182.00	

	Oct 18	Nov 18					
SPOTS	26	6					
CASH	775.00	182.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	775.00	182.00					

							TOTAL
SPOTS							32
CASH							957.00
TRADE							0.00
NSL							0.00
TOTAL							957.00

**** Competitive Comments ****

SVC: FA06 TSA CustRadio
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.