

Apr 20, 18  
 CONT# 31762069 Mod# Ver# 1 (Last =)  
 REP CHRISTAL RADIO  
 TO WHBC-AM (Canton, OH)  
 FM LATONYA CHENAULT  
 OFF PHILADELPHIA  
 AGY CROSSROADS MEDIA  
 ADDR 66 CANAL CENTER PLAZA, SUITE 555  
 ALEXANDRIA, VA 22314

DDS CONT# 0  
 C/P/E: / / 4026

SALESPERSON FAX#

PH # 703-299-1760

BYR EMILY MILHOAN  
 ADV GROWTH & OPPORTUNITY PAC  
 PDT Growth & Opportunity PAC OH 98  
 FLT May 01, 18 - May 08, 18

\* REP ORDER COMMENT \*

\*\* 4/20/2018 10:44:00 AM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM. EMMA.RUSNAK@KATZMEDIA.COM 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<b>FLIGHT 1</b>							
	1.1	.T....	6A - 10A	60	05/01/2018 - 05/01/2018	1D	3	\$95.00	3
	1.2	.T....	10A - 3P	60	05/01/2018 - 05/01/2018	1D	3	\$90.00	3
	1.3	.T....	3P - 7P	60	05/01/2018 - 05/01/2018	1D	3	\$90.00	3
					** FLIGHT TOTALS **		9	\$825.00	
		<b>FLIGHT 2</b>							
	2.1	..W....	6A - 10A	60	05/02/2018 - 05/02/2018	1D	3	\$95.00	3
	2.2	..W....	10A - 3P	60	05/02/2018 - 05/02/2018	1D	3	\$90.00	3
	2.3	..W....	3P - 7P	60	05/02/2018 - 05/02/2018	1D	3	\$90.00	3
					** FLIGHT TOTALS **		9	\$825.00	
		<b>FLIGHT 3</b>							
	3.1	...T...	6A - 10A	60	05/03/2018 - 05/03/2018	1D	3	\$95.00	3
	3.2	...T...	10A - 3P	60	05/03/2018 - 05/03/2018	1D	3	\$90.00	3
	3.3	...T...	3P - 7P	60	05/03/2018 - 05/03/2018	1D	3	\$90.00	3
					** FLIGHT TOTALS **		9	\$825.00	
		<b>FLIGHT 4</b>							
	4.1	....F..	6A - 10A	60	05/04/2018 - 05/04/2018	1D	3	\$95.00	3
	4.2	....F..	10A - 3P	60	05/04/2018 - 05/04/2018	1D	3	\$90.00	3
	4.3	....F..	3P - 7P	60	05/04/2018 - 05/04/2018	1D	3	\$90.00	3
					** FLIGHT TOTALS **		9	\$825.00	

ENTERED 4.22.18 for ✓

CONT# 31762069 Mod# Ver# 1 (Last = )  
 REP CHRISTAL RADIO

DDS CONT# 0  
 C/P/E: / / 4026

<b>FLIGHT 5</b>									
5.1	.....S.	6A - 10A	60	05/05/2018 - 05/05/2018	1D	2	\$50.00	2	
5.2	.....S.	10A - 3P	60	05/05/2018 - 05/05/2018	1D	2	\$80.00	2	
5.3	.....S.	3P - 7P	60	05/05/2018 - 05/05/2018	1D	2	\$70.00	2	
** FLIGHT TOTALS **						6	\$400.00		
<b>FLIGHT 6</b>									
6.1	.....S	6A - 10A	60	05/06/2018 - 05/06/2018	1D	2	\$40.00	2	
6.2	.....S	10A - 3P	60	05/06/2018 - 05/06/2018	1D	2	\$40.00	2	
6.3	.....S	3P - 7P	60	05/06/2018 - 05/06/2018	1D	2	\$40.00	2	
** FLIGHT TOTALS **						6	\$240.00		
<b>FLIGHT 7</b>									
7.1	M.....	6A - 10A	60	05/07/2018 - 05/07/2018	1D	3	\$95.00	3	
7.2	M.....	10A - 3P	60	05/07/2018 - 05/07/2018	1D	3	\$90.00	3	
7.3	M.....	3P - 7P	60	05/07/2018 - 05/07/2018	1D	3	\$90.00	3	
** FLIGHT TOTALS **						9	\$825.00		
<b>FLIGHT 8</b>									
8.1	.T.....	6A - 10A	60	05/08/2018 - 05/08/2018	1D	3	\$95.00	3	
** FLIGHT TOTALS **						3	\$285.00		

	May 18					
SPOTS	60					
CASH	5050.00					
TRADE	0.00					
NSL	0.00					
TOTAL	5050.00					

						TOTAL
SPOTS						60
CASH						5,050.00
TRADE						0.00
NSL						0.00
TOTAL						5,050.00

# Sales Order

Station: **WHBC-AM** Agency: **CROSSROADS MEDIA**  
 Contract Name: **Growth & Opp Pac OH98 am** Address: **66 Canal Center Plaza, Suite 5**  
 Contract#: **(none)** City: **Alexandria** State: **VA** Zip: **22314**  
 Start Date: **5/01/18** End Date: **5/08/18** Buyer: **Emily Milhoan**  
 Revenue Type: **POLITICAL NATIONAL** Type: **Cash** Tax Schedule: **(None)**  
 Advertiser: **GROWTH & OPPORTUNITY PAC** Agency Commission %: **15**  
 Address: Billing Cycle: **Standard**  
 City: State: Zip: Salesperson: **4408NATI** Comm %: **0**  
 Product Name: **Growth & Opportunity Pac** Makegood Policy: **MAKEGOOD WITHIN FLIGHT DATES**  
 Estimate #: **4026**  
 Competitive Code: **POLITICAL - ISSUES**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	5/01/18	5/04/18		6:00 AM	10:00 AM	60		3	3	3	3			12	D	95.00	12	1,140.00	2	
2	5/01/18	5/04/18		10:00 AM	3:00 PM	60		3	3	3	3			12	D	90.00	12	1,080.00	2	
3	5/01/18	5/04/18		3:00 PM	7:00 PM	60		3	3	3	3			12	D	90.00	12	1,080.00	2	
4	5/05/18	5/05/18		8:00 AM	10:00 AM	60							2	2	D	50.00	2	100.00	2	
5	5/05/18	5/05/18		10:00 AM	12:00 PM	60							2	2	D	80.00	2	160.00	2	
6	5/05/18	5/05/18		3:00 PM	7:00 PM	60							2	2	D	70.00	2	140.00	2	
7	5/06/18	5/06/18		9:00 AM	11:00 AM	60							2	2	D	40.00	2	80.00	2	
8	5/06/18	5/06/18		11:00 AM	3:00 PM	60							2	2	D	40.00	2	80.00	2	
9	5/06/18	5/06/18		3:00 PM	7:00 PM	60							2	2	D	40.00	2	80.00	2	
10	5/07/18	5/08/18		6:00 AM	10:00 AM	60	3	3						6	D	95.00	6	570.00	2	
11	5/07/18	5/07/18		10:00 AM	3:00 PM	60	3							3	D	90.00	3	270.00	2	
12	5/07/18	5/07/18		3:00 PM	7:00 PM	60	3							3	D	90.00	3	270.00	2	

Billing Projections: By Month

May 18  
 CA 5,050.00  
 ST 5,050.00

Print Spot Prices

TOTAL SPOTS ..... 60  
 GROSS TOTAL \$ ..... 5,050.00  
 ADJUSTED SPOTS ..... 60  
 ADJUSTED TOTAL \$ ..... 5,050.00

APPROVE DECLINE

- Business Manager
- Traffic Manager
- 4408amil, 04/23/18 @8:06AM
- 4408lgaw, 04/22/18 @8:17AM

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b>	<b>Date:</b>
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I, **Crossroads Media**

do hereby request station time concerning the following issue:

Growth & Opportunity PAC 407 Vine Street, Suite 242 Cincinnati, OH 45202
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Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

This broadcast time will be used by: Growth & Opportunity PAC

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL  
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Growth & Opportunity PAC  
407 Vine Street, Suite 242  
Cincinnati, OH 45202

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Treasurer: D. Eric Lycan



**TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS**

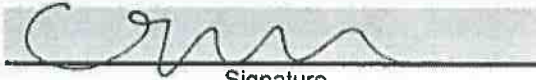
**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.

**TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)**

04/19/2018

Date



Signature

(703) 299-1760

Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

Accepted

Accepted in Part

Rejected



Signature

SAWTHARD

Printed Name

GM

Title

\*\*\*Any handwritten information included on this form was not provided by the agency and was included without their knowledge or consent. \*\*\*