

Apr 20, 18
 CONT# 31762075 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO
 TO WHBC-AM (Canton, OH)
 FM LATONYA CHENault
 OFF PHILADELPHIA
 AGY CROSSROADS MEDIA
 ADDR 66 CANAL CENTER PLAZA, SUITE 555
 ALEXANDRIA, VA 22314

DDS CONT# 0
 C/P/E: / / 4021
 SALESPERSON FAX#
 PH # 703-299-1760

BYR EMILY MILHOAN
 ADV GROWTH & OPPORTUNITY PAC
 PDT Growth & Opportunity PAC OH 50
 FLT May 01, 18 - May 08, 18

* REP ORDER COMMENT *

** 4/20/2018 10:44:00 AM: ISSUE/POLITICAL: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24-HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM IN THE SYSTEM. EMMA.RUSNAK@KATZMEDIA.COM 215-557-4230. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
	1.1	.T.....	6A - 10A	60	05/01/2018 - 05/01/2018	1D	4	\$95.00	4
	1.2	.T.....	10A - 3P	60	05/01/2018 - 05/01/2018	1D	3	\$90.00	3
	1.3	.T.....	3P - 7P	60	05/01/2018 - 05/01/2018	1D	3	\$90.00	3
					** FLIGHT TOTALS **		10	\$920.00	
		FLIGHT 2							
	2.1	..W....	6A - 10A	60	05/02/2018 - 05/02/2018	1D	4	\$95.00	4
	2.2	..W....	10A - 3P	60	05/02/2018 - 05/02/2018	1D	3	\$90.00	3
	2.3	..W....	3P - 7P	60	05/02/2018 - 05/02/2018	1D	3	\$90.00	3
					** FLIGHT TOTALS **		10	\$920.00	
		FLIGHT 3							
	3.1	...T...	6A - 10A	60	05/03/2018 - 05/03/2018	1D	4	\$95.00	4
	3.2	...T...	10A - 3P	60	05/03/2018 - 05/03/2018	1D	3	\$90.00	3
	3.3	...T...	3P - 7P	60	05/03/2018 - 05/03/2018	1D	3	\$90.00	3
					** FLIGHT TOTALS **		10	\$920.00	
		FLIGHT 4							
	4.1	....F..	6A - 10A	60	05/04/2018 - 05/04/2018	1D	4	\$95.00	4
	4.2	....F..	10A - 3P	60	05/04/2018 - 05/04/2018	1D	3	\$90.00	3
	4.3	....F..	3P - 7P	60	05/04/2018 - 05/04/2018	1D	3	\$90.00	3
					** FLIGHT TOTALS **		10	\$920.00	

ENTERED 4.22.18 for ✓

Apr 20, 18

CONT# 31762075 Mod# Ver# 1 (Last =)
 REP CHRISTAL RADIO

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		FLIGHT 5							
5.1S.	6A - 7P	60	05/05/2018 - 05/05/2018	1D	5	\$50.00	5	
				** FLIGHT TOTALS **		5	\$250.00		
		FLIGHT 6							
6.1	.....S	6A - 7P	60	05/06/2018 - 05/06/2018	1D	6	\$35.00	6	
				** FLIGHT TOTALS **		6	\$210.00		
		FLIGHT 7							
7.1	M.....	6A - 10A	60	05/07/2018 - 05/07/2018	1D	4	\$95.00	4	
7.2	M.....	10A - 3P	60	05/07/2018 - 05/07/2018	1D	3	\$90.00	3	
7.3	M.....	3P - 7P	60	05/07/2018 - 05/07/2018	1D	3	\$90.00	3	
				** FLIGHT TOTALS **		10	\$920.00		
		FLIGHT 8							
8.1	.T.....	6A - 10A	60	05/08/2018 - 05/08/2018	1D	4	\$95.00	4	
				** FLIGHT TOTALS **		4	\$380.00		

	May 18					
SPOTS	65					
CASH	5440.00					
TRADE	0.00					
NSL	0.00					
TOTAL	5440.00					

						TOTAL
SPOTS						65
CASH						5,440.00
TRADE						0.00
NSL						0.00
TOTAL						5,440.00

**** Competitive Comments ****

SVC: FA99 MSA CustRadio
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

Sales Order

Station: WHBC-AM Agency: CROSSROADS MEDIA
 Contract Name: Growth & Opp pac OH50 4021 Address: 66 Canal Center Plaza, Suite 5
 Contract#: (none) City: Alexandria State: VA Zip: 22314
 Start Date: 5/01/18 End Date: 5/08/18 Buyer: Emily Milhoan
 Revenue Type: POLITICAL NATIONAL Type: Cash Tax Schedule: (None)
 Advertiser: GROWTH & OPPORTUNITY PAC Agency Commission %: 15
 Address: _____ Billing Cycle: Standard
 City: _____ State: _____ Zip: _____ Salesperson: 4408NATI Comm %: 0
 Product Name: Grwth & Opp Pac OH 50 Makegood Policy: MAKEGOOD WITHIN FLIGHT DATES
 Estimate #: 4021
 Competitive Code: POLITICAL - ISSUES

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	5/01/18	5/04/18		6:00 AM	10:00 AM	60		4	4	4	4				16	D	95.00	16	1,520.00	2
2	5/01/18	5/04/18		10:00 AM	3:00 PM	60		3	3	3	3				12	D	90.00	12	1,080.00	2
3	5/01/18	5/04/18		3:00 PM	7:00 PM	60		3	3	3	3				12	D	90.00	12	1,080.00	2
4	5/05/18	5/05/18		8:00 AM	6:00 PM	60							5		5	D	50.00	5	250.00	2
5	5/06/18	5/06/18		9:00 AM	6:00 PM	60							6		6	D	35.00	6	210.00	2
6	5/07/18	5/08/18		6:00 AM	10:00 AM	60	4	4							8	D	95.00	8	760.00	2
7	5/07/18	5/07/18		10:00 AM	3:00 PM	60	3								3	D	90.00	3	270.00	2
8	5/07/18	5/07/18		3:00 PM	7:00 PM	60	3								3	D	90.00	3	270.00	2

Billing Projections: By Month

May 18
 CA 5,440.00
 ST 5,440.00

Print Spot Prices

TOTAL SPOTS 65
 GROSS TOTAL \$ 5,440.00
 ADJUSTED SPOTS 65
 ADJUSTED TOTAL \$ 5,440.00

APPROVE DECLINE

- Business Manager
- Traffic Manager
- 4408amil, 04/23/18 @8:06AM
- 4408lgaw, 04/22/18 @8:17AM

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
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I, **Crossroads Media**

do hereby request station time concerning the following issue:

Growth & Opportunity PAC 407 Vine Street, Suite 242 Cincinnati, OH 45202
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Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

This broadcast time will be used by: Growth & Opportunity PAC

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished
by (name and address): :

Growth & Opportunity PAC
407 Vine Street, Suite 242
Cincinnati, OH 45202

and you are authorized to announce the time as paid for by such person or entity
(hereinafter referred to as the "sponsor"). :

List the chief executive officers or members of the executive committee or the board of
directors below (or attach separately): :

Treasurer: D. Eric Lycan

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

04/19/2018

Date



Signature

(703) 299-1760

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted

Accepted in Part

Rejected


Signature

CAWTHORN
Printed Name

GM
Title

*** Any handwritten information included on this form was not provided by the agency and was included without their knowledge or consent. ***