

# Sales Order

Station: **KXRO-AM** Agency: **CHINOOK CONSULTING**  
 Contract Name: **committee elect purcell** Address: **250 SE ALLEN ROAD**  
 Contract#: **(none)** City: **SHELTON** State: **WA**  
 Start Date: **10/18/16** End Date: **11/08/16** Zip: **98584**  
 Revenue Type: **Political Agency** Type: **Cash** Phone: **(360) 432-8955**  
 Advertiser: **WA STATE DEMOCRATIC CENTRAL CO** Buyer:  
 Address: Tax Schedule: **(None)**  
 City: State: Zip: Agency Commission %: **15**  
 Phone: **(360) 432-5955** Billing Cycle: **Calendar**  
 Product Name: **Teresa Purcell** Salesperson: **1509dros** Comm %: **0**  
 Competitive Code: **POLITICAL** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	10/18/16	11/08/16		6:00 AM	7:00 PM	30	4	4	4	4	4			20	D	8.82	64	564.48	4	
Theresa Purcell																				

Billing Projections: By Month

	Oct 16	Nov 16
CA	352.80	211.68
ST	317.52	246.96

Print Spot Prices

TOTAL SPOTS ..... 64  
 GROSS TOTAL \$ ..... 564.48  
 ADJUSTED SPOTS ..... 64  
 ADJUSTED TOTAL \$ ..... 564.48

**NET TOTAL 479.81**

APPROVE DECLINE

- 1509dros, 10/13/16 @3:52PM
- 1509cfis, 10/13/16 @3:47PM
- Sales Manager
- National Sales Manager

*(Handwritten initials)*

# INVOICE



**Invoice #:** IN-RO-116103880  
**Invoice Date:** 10/31/2016  
**Contract #:** 41335740  
**Page:** 1  
**Net Amount Due:** \$299.88

**Agency:** CHINOOK CONSULTING  
 250 SE ALLEN ROAD  
 SHELTON, WA 98584

**Station(s):** KXRO-AM

**Advertiser:** WA STATE DEMOCRATIC CENTRAL CO  
**Product:** Teresa Purcell  
**Estimate #:**  
**Agency Client Code:**  
**Buyer Name:**

**Salesperson(s):** Donna Rosi  
**Terms:** NET 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
TUE	10/18/16	08:57a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	10/18/16	09:33a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	10/18/16	12:54p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	10/18/16	04:51p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
WED	10/19/16	01:52p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
WED	10/19/16	02:19p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
WED	10/19/16	04:59p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
WED	10/19/16	06:09p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
THU	10/20/16	10:17a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
THU	10/20/16	11:48a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
THU	10/20/16	12:54p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
THU	10/20/16	05:58p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
FRI	10/21/16	07:18a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
FRI	10/21/16	12:51p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
FRI	10/21/16	02:21p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
FRI	10/21/16	03:21p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
MON	10/24/16	07:57a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
MON	10/24/16	11:17a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
MON	10/24/16	02:48p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
MON	10/24/16	05:51p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	10/25/16	06:17a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	10/25/16	08:28a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	10/25/16	01:25p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	10/25/16	06:08p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
WED	10/26/16	10:46a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
WED	10/26/16	12:24p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
WED	10/26/16	02:48p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
WED	10/26/16	06:57p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
THU	10/27/16	01:21p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
THU	10/27/16	01:52p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
THU	10/27/16	02:20p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
THU	10/27/16	02:48p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
FRI	10/28/16	10:17a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82

# INVOICE



Invoice #: IN-RO-116103880  
Invoice Date: 10/31/2016  
Contract #: 41335740  
Page: 2  
Net Amount Due: \$299.88

Day	Date	Time	Ln	Length	Product	ISCI	Rate
FRI	10/28/16	11:47a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
FRI	10/28/16	04:49p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
FRI	10/28/16	05:58p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
MON	10/31/16	11:17a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
MON	10/31/16	12:24p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
MON	10/31/16	01:23p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
MON	10/31/16	02:45p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82

Remit To:  
ALPHA MEDIA - GRAYS HARBOR  
1308 COOLIDGE ROAD  
ABERDEEN, WA 98520  
(360) 533-1320  
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**Invoice Totals**  
Total Spots: 40  
Gross Amount: \$352.80  
Agency Commission: (\$52.92)  
Net Amount Due: \$299.88

FCC Nondiscrimination Policy. Neither this agreement nor any party to this agreement discriminates in the sale of advertising time on the basis of race or ethnicity. Any provision in any agreement entered into with an advertiser whose intent is to discriminate in such manner shall be null and void. In compliance with FCC rules, broadcaster includes this nondiscrimination provision in all written advertising contracts.

# INVOICE



Invoice #: IN-RO-116113914  
Invoice Date: 11/13/2016  
Contract #: 41335740  
Page: 1  
Net Amount Due: \$179.93

Agency: CHINOOK CONSULTING  
250 SE ALLEN ROAD  
SHELTON, WA 98584

Station(s): KXRO-AM

Advertiser: WA STATE DEMOCRATIC CENTRAL CO  
Product: Teresa Purcell  
Estimate #:  
Agency Client Code:  
Buyer Name:

Salesperson(s): Donna Rosi  
Terms: NET 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
TUE	11/01/16	10:17a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	11/01/16	11:18a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	11/01/16	02:16p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	11/01/16	04:58p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
WED	11/02/16	12:22p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
WED	11/02/16	01:23p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
WED	11/02/16	02:18p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
WED	11/02/16	04:58p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
THU	11/03/16	10:46a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
THU	11/03/16	11:47a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
THU	11/03/16	12:53p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
THU	11/03/16	01:52p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
FRI	11/04/16	10:46a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
FRI	11/04/16	11:17a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
FRI	11/04/16	12:52p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
FRI	11/04/16	05:51p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
MON	11/07/16	10:18a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
MON	11/07/16	12:23p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
MON	11/07/16	02:45p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
MON	11/07/16	04:58p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	11/08/16	07:18a	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	11/08/16	03:15p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	11/08/16	04:21p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82
TUE	11/08/16	06:28p	1	30	Teresa Purcell/WALSH SENIORS		\$8.82

# INVOICE



Invoice #: **IN-RO-116113914**  
Invoice Date: 11/13/2016  
Contract #: 41335740  
Page: 2  
Net Amount Due: \$179.93

Remit To:  
ALPHA MEDIA - GRAYS HARBOR  
1308 COOLIDGE ROAD  
ABERDEEN, WA 98520  
(360) 533-1320  
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## Invoice Totals

Total Spots:	24
Gross Amount:	\$211.68
Agency Commission:	(\$31.75)
Net Amount Due:	\$179.93

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