Order #605235: Main Stree../Senate Lea../Michigan/5778

WLCS Revision

				V 1	
Date Action Line	Comment	By Total \$	# Spo	ts Expe	cted GRP
10/26/20 9:54:33 AM Spot(s) Madegood	[No Avail]	Scott Nesmith	\$860.00	44	0.00
10/23/20 5:07:50 AM CIA Spot status	<ul><li><updated cleared="" to=""> 2-15, 1-9,</updated></li><li>4-3, 3-15, 3-14, 3-13, 2-13, 2-14,</li><li>1-10, 4-2, 4-4, 4-1</li></ul>	Cassie Klemm	\$860.00	44	0.00
10/22/20 4:37:56 AM CIA Spot status	<up><updated cleared="" to=""> 2-10, 1-7, 2-12, 3-12, 2-11, 1-8, 3-11, 3-10</updated></up>	Cassie Klemm	\$860.00	44	0.00
10/21/20 10:51:21 AM CIA Spot status	<updated cleared="" to=""> 3-9, 2-8, 2-9, 1-6, 1-5, 2-7, 3-7, 3-8</updated>	Cassie Klemm	\$860.00	44	0.00
10/20/20 10:46:10 AM CIA Spot status	<up><updated cleared="" to=""> 2-6, 2-4, 2-5, 1-3, 1-4, 3-6, 3-4, 3-5</updated></up>	Cassie Klemm	\$860.00	44	0.00
10/19/20 1:47:57 PM CIA Spot status	<up><updated cleared="" to=""> 3-3, 3-1, 2-1, 1-1, 2-3, 3-2, 2-2, 1-2</updated></up>	Cassie Klemm	\$860.00	44	0.00
ूर्ः 10/19/20 11:02:20 AM Processed	<async process=""></async>	Scott Nesmith	\$860.00	44	0.00
10/19/20 10:59:06 AM Approved	political order corrected agency, please process again	Crystal Jacobs	\$860.00	44	0.00
10/19/20 10:58:48 AM Approval Workflow	[Business Manager - Business Office Approval Needed Default]	Crystal Jacobs	\$860.00	44	0.00
10/19/20 10:53:32 AM Approval Workflow	[Sales Manager - Ready Default]	Rich Berry (rb	\$860.00	44	0.00
10/19/20 10:46:42 AM Ready for approval	changed agency	Cassie Klemm	\$860.00	44	0.00
10/19/20 10:39:27 AM Put in Edit Mode		Cassie Klemm	\$860.00	44	0.00
( 10/19/20 7:58:52 AM Processed	<async process=""></async>	Scott Nesmith	\$860.00	44	0.00
10/19/20 7:37:53 AM Approved	political order ready, starts tomorrow!	Crystal Jacobs	\$860.00	44	0.00
10/19/20 7:37:38 AM Approval Workflow	[Business Manager - Business Office Approval Needed Default]	Crystal Jacobs	\$860.00	44	0.00
10/16/20 6:55:29 AM Approval Workflow	[Sales Manager - Ready Default]	Ed Grey (ed.g	\$860.00	44	0.00
10/16/20 6:54:39 AM Ready for approval	new	Laura Ridenot	\$860.00	44	0.00
10/16/20 6:54:23 AM User Comment	Imported EC Order Revision	Laura Ridenoı	\$860.00	44	0.00
10/16/20 6:53:50 AM Ready for approval	new	Laura Ridenou	\$860.00	44	0.00
10/16/20 6:52:49 AM New order created	Imported EC Order	Laura Ridenou	\$860.00	44	0.00

### **ORDER**

**Orders** Order / Rev: 605235 Alt Order #: 34446912 Product Desc: Michigan WLCS-FM Estimate: 5778 Flight Dates: 10/20/20 - 10/30/20 Primary AE: Katz Philadelphia Original Date / Rev: 10/16/20 / 10/26/20 Sales Office: K-7.5 Order Type: **GENERAL** Sales Region: N-Katz75 Agency Name: Main Street Media Group **Buying Contact:** Billing Type: Cash Billing Contact: Billing Calendar: Broadcast PO Box 25093 Billing Cycle: EOM/EOC Alexandria, VA 22314 15% Agency Commission: **Advertiser** Name: Senate Leadership Fund Demographic: A35+ New Business Thru: **Product Codes:** Issues/Propositions Advertiser External ID: Revenue Code 1: AGY-AVAIL Agency External ID: Revenue Code 2: POL-ISS Unit Code: General Revenue Code 3: GEN Order Separation: 00:15:00 Priority: P-100

**Totals** 

Bill	Plan
------	------

Dill I lull				
Start Date	End Date	# Spots	Gross Amount	Net Amount
09/28/20	10/25/20	35	\$680.00	\$578.00
10/26/20	10/30/20	9	\$180.00	\$153.00

Month	# Spots	Gross Amount	Net Amount	Rating
October 2020	35	\$680.00	\$578.00	0.00
November 2020	9	\$180.00	\$153.00	0.00
Totals	44	\$860.00	\$731.00	0.00

### **Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Philadelphia			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End	Time Days	Len Sp	ots	Rate Pri	Rtg Type	Spots	Amount
N 1	WLCS	10/20/20	10/26/20	M-F AM Drive	СМ	6:00 AM-10	:00 AM22222-	- 1:00	10	\$20.00P-50	0.00 NM	10	\$200.00
	AM -			M-F									
			End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	<u>Rating</u>						
W	eek: 10/2	20/20	10/26/20	22222	10	\$20.00	0.00						
N 2	WLCS	10/20/20	10/26/20	M-F Midday	CM	10:00 AM-3	:00 PM33333-	- 1:00	15	\$20.00P-50	0.00 NM	15	\$300.00
				M-F									
	MD -												
	<u>Star</u>	t Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating						
W	eek: 10/2	20/20	10/26/20	33333	15	\$20.00	0.00						
N 3	WLCS	10/20/20	10/26/20	M-F PM Drive	CM	3:00 PM-7:	00 PM 33333-	- 1:00	15	\$20.00P-50	0.00 NM	15	\$300.00
				M-F									
	PM -												
	Star	t Date	End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	Rating						
W	eek: 10/2	20/20	10/26/20	33333	15	\$20.00	0.00						
Spc	t Ch	Date Rar	nge D	escription	Stan	/End Time		Weekdays	Lengt	h <u>Rate</u>	Rtg Type		
10	0 WLCS	10/20/20	-10/26/20 N	1-F PM Drive	3:00	PM-7:00 PM	1	MTWThF	- 1:00				
	See	MG 3.16	3							, ,			
	[Dic	Not Air [	Due to Spor	ts Programming]									
16	WLCS	10/27/20	-10/30/20 N	I-F PM Drive	3:00	PM-7:00 PN	1	-TWThF	- 1:00	\$20.00	0.00 NM		
	⊕ MG	for 3.10	10/23							•			
	[No	Avail]											

Print Date: 10/26/20 17:17:03 Page 2 of 2

Order / Rev: 605235 Alt Order #: 34446912 Advertiser: Senate Leadership Fund

Product Desc: Michigan WLCS-FM

Flight Dates:

10/20/20 - 10/30/20

Estimate:

5778

Ln Ch Start	End	Inventory Code	Break	Start/End	Γime Days	Len Sp	ots	Rate Pri Rtg Type	Spots	Amount
N 4 WLCS 10/20/2	0 10/26/20	Sa-Su 5a-8p Sa-Su	СМ	6:00 AM-7:0 (6:00 AM-7:0	00 PM4- 00 PM)	1:00	4	\$15.00P-60 0.00 NM	4	\$60.00
<u>Start Date</u> Week: 10/20/20	End Date 10/26/20	<u>Weekdays</u> 4-	Spots/Week 4	<u>Rate</u> \$15.00	Rating 0.00					
								Totals	44	\$860.00

## Order #605235: Main Stree../Senate Lea../Michigan/5778



	· · · · · · · · · · · · · · · · · · ·	۱۱۱yan/5//ز	<b>3</b>		
Date   Action   10/19/20 11:02:20 AM Processed   10/19/20 10:59:06 AM Approved	Line Comment <async process=""></async>	By Total ! Scott Nesmith	\$860.00	oots Expe	cted GRP
10/19/20 10:58:48 AM Approval Workflow	political order corrected agency, please process again	Crystal Jacobs	\$860.00	44	0.00
10/19/20 10:53:32 AM Approval Workflow	[Business Manager - Business Office Approval Needed Default] [Sales Manager - Ready Default]	Crystal Jacobs  Rich Berry (rb	\$860.00	44	0.00
10/19/20 10:46:42 AM Ready for approval 10/19/20 10:39:27 AM Put in Edit Mode	changed agency	Cassie Klemm Cassie Klemm	\$860.00 \$860.00	44 44	0.00 0.00
10/19/20 7:58:52 AM Processed 10/19/20 7:37:53 AM Approved	<async process=""> political order ready, starts</async>	Scott Nesmith Crystal Jacobs	\$860.00 \$860.00	44 44	0.00 0.00
10/19/20 7:37:38 AM Approval Workflow	tomorrow! [Business Manager - Business	Crystal Jacobs	\$860.00 \$860.00	44 44	0.00
10/16/20 6:55:29 AM Approval Workflow 10/16/20 6:54:39 AM Ready for approval 10/16/20 6:54:23 AM User Comment	Office Approval Needed Default] [Sales Manager - Ready Default] new	Ed Grey (ed.g Laura Ridenoι	\$860.00 \$860.00	44 44	0.00
10/16/20 6:53:50 AM Ready for approval 10/16/20 6:52:49 AM New order created	Imported EC Order Revision new Imported EC Order	Laura Ridenoı Laura Ridenoı Laura Ridenoı	\$860.00 \$860.00 \$860.00	44 44 44	0.00 0.00 0.00



### **ORDER**

Orders	Order / Rev:	605235							
	Alt Order #:	34446912	All and a second a						
	Product Desc:	Michigan							
	Estimate:	5778		WLCS-FM					
	Flight Dates:	10/20/20 - 10/26/20	 Primary AE:						
	Original Date / Rev:	10/19/20 / 10/19/20	Sales Office:	Katz Philadelphia					
	Order Type:	GENERAL	Sales Region:	K-7.5					
				N-Katz75					
Agency	Name:	Main Street Media Group							
	Buying Contact:		Billing Type:	Cook					
	Billing Contact:		Billing Calendar:	Cash					
		PO Box 25093	Billing Cycle:	Broadcast EOM/EOC					
		Alexandria, VA 22314	Agency Commission:	15%					
			rigority Commission.	13 76					
Advertiser	Name:	Senate Leadership Fund							
	Demographic:	A35+	New Business Thru:						
	Product Codes:	Issues/Propositions	<del></del>	Advertiser External ID:					
	Revenue Code 1:	AGY-AVAIL	Agency External ID:						
	Revenue Code 2:	POL-ISS	Unit Code:	General					
	Revenue Code 3:	GEN	Order Separation:	00:15:00					
	Priority:	P-100	order department.	00.13.00					
Bill Plan			······································						
Start Date	End Date # Spots	Gross Amount Net Amount	Totals Worth						
09/28/20	10/25/20 36	\$700.00 \$595.00	Month # Spots October 2020 36	Gross Amount         Net Amount         Rating           \$700.00         \$595.00         0.00					
10/26/20	10/26/20 8	\$160.00 \$136.00	November 2020 8	\$700.00 \$595.00 0.00 \$160.00 \$136.00 0.00					
			Totals 44	\$860.00 \$731.00 0.00					
Account Exe									
Account Exec	Gales Cine	ce Sales Region Start Date /	End Date Order %						
Katz Philadelp	phia	Start Of Ord	er - End Of Order 100%						
Ln Ch	Start End Invent	tory Code Break Start/End	Time Davis L. C.						
E 1 WLCS				Rate Pri Rtg Type Spots Amount \$20.00P-50 0.00 NM 10 \$200.00					
AM -	M-F		1,00 (0	\$20.00P-50 0.00 NM 10 \$200.00					
	t Date End Date Week	kdays Spots/Week Rate	Rating	İ					
Week: 10/2			Rating 0.00						

	Ch	Start	End	Inventory Code	Break	Start/End	Time Days	Len S	pots	Rate Pri	Rtg Type	Spots	Amount
E 1	WLCS	10/20/2	0 10/26/20	M-F AM Drive M-F	СМ	6:00 AM-10	:00 AM22222	1:00	10	\$20.00P-50			\$200.00
,	AM -												
\٨/	<u>Sta</u> eek: 10/3	rt Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating						
			10/26/20	22222	10	\$20.00	0.00						
E 2	WLCS	10/20/20	0 10/26/20	M-F Midday M-F	CM	10:00 AM-3	:00 PM33333	1:00	15	\$20.00P-50	0.00 NM	15	\$300.00
ľ	MD -			INI-L									
We	<u>Star</u> eek: 10/2	<u>t Date</u> 20/20	End Date 10/26/20	Weekdays 33333	Spots/Week	<u>Rate</u> \$20.00	Rating 0.00						
E 3	WLCS	10/20/20	10/26/20	M-F PM Drive	CM		0.00 0 PM 33333	4.00					
				M-F	OW	J. 1-141-1 00.0	10 FIVI 33335	1:00	15	\$20.00P-50	0.00 NM	15	\$300.00
F	PM -												
			End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating						
	ek: 10/2		10/26/20	33333	15	\$20.00	0.00						
E 4 \	WLCS	10/20/20	10/26/20	Sa-Su 5a-8p	СМ	6:00 AM-7:0	0 PM4-	1:00	4	\$15.00P-60	0.00 NM	4	<b>\$</b> \$\$\$
V	NK -			Sa-Su		(6:00 AM-7:0			•	Ψ10.001 -00	0.00 (110)	4	\$60.00
	<u>Star</u>	t Date	End Date	<u>Weekdays</u>	Spots/Week	Rate	Rating				ļ		
We	ek: 10/2	0/20	10/26/20	4-	4	\$15.00	0.00						





Political Broadcast Agreement Form for Non-Candidate/Issue Advertisements (PB-19)



# Political Broadcast Agreement Form for Non-Candidate/Issue Advertisements (PB-19)

This form may serve as a model agreement for the sale of political broadcast advertising time and to facilitate compliance with the Federal Communications Commission's (FCC) record retention requirements. Broadcasters seeking information on how the FCC's political broadcast rules and record retention requirements apply to their specific circumstances should seek the advice of their own attorney.

#### Please note:

You will be prompted to save this form after each entry of your electronic signature. Make sure to re-save the form if you enter any information after entering your electronic signature.

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A companion to this form is NAB's Political Broadcast Catechism. To assist with your understanding of the political advertising rules, an all-new Political Advertising Primer course will become available via Broadcast Education in March 2020.

Broadcast Education is NAB's home for online educational offerings, including live and on-demand webcasts, podcasts and certificate courses. For more information, visit <u>education.nab.org</u>.

NAB members have access to an array of member tools and benefits. To access additional member tools, please visit <u>nab.org/MemberTools</u>.

# ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

I, Senate Leadership Fund	, hereby request station time as f	ollows: See <b>Order</b> for proposed
schedule and charges. See <b>Invo</b>	<b>pice</b> for actual schedule and charge.	s
Check one:		
(1) a legally qualified candidate	e relating to any political matter of nationa e for federal office; (2) an election to feder , health care legislation, IRS tax code, etc.); assion at the national level.	al office; (3) a national legislative
Ad does NOT communicate a only to a state or local issue).	message relating to any political matter o	f national importance (e.g., relates
ALL QUE	STIONS/BLOCKS MUST BE CO	MPLETED
Station time requested by:		
Agency name: Main Street Media Group		
Address: PO Box 25093		AND 2333 (ART MARK MARK MARK MARK MARK MARK MARK MARK
Contact: Media Buyer	Phone number: 703-485-0398	Email: info@msmg.tv
Name of advertiser/sponsor (list entity's committees] with no acronyms; name m	s full legal name as disclosed to the Fede oust match the sponsorship ID in ad):	eral Election Commission [for federal
Name: Senate Leadership Fund		
Address: 45 North Hill Drive, Suite 100, Wa	rrenton, VA 20186	
Contact: Jack Pandol	Phone number: 703-574-3044	Email: Info@senateleadershipfund.org
Station is authorized to announce the t	ime as paid for by such person or entity	
	ers of the executive committee and the onsor (Use separate page if necessary.):  r: Caleb Crosby	
By signing below, advertiser/sponsor represecutive committee and board of direct	resents that those listed above are the onl ors or other governing group(s).	y executive officers, members of the
If ad refers to a federal candidate(s) or t	federal election, list ALL of the following	ı: N/A
Name(s) of every candidate referred to	Gary Peters; John James	
Office(s) sought by such candidate(s) (n	o acronyms or abbreviations); U.S. Sena	te
Date of election: November 3, 2020	D	те. — к тітте обрабні (1944) запастава Васайнорога да мене разгаватного патаронція ві до 3 г. п. п. п. п. п. п.
Clearly identify <b>EVERY</b> political matter and (no acronyms); use separate page if	of national importance referred to in the necessary:	e N/A

## THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor		Station Representative			
Signature:	J	Signature: Lughel Jucaba			
Name: Media Buyer, Main Street Media G	roup	Name: ( w that Jacobs			
Date of Request to Purchase Ad Time:	10/1/2020	Date of Station Agreement to Sell Time: 10 12 20			
ТО	BE COMPLETED	D BY STATION ONLY			
Ad submitted to station? Yes	No	Date ad received: [3/19/20			
Note: Must have separate PB-19 form	ns for each version o	of the ad (i.e., for every ad with differing copy).			
If only one officer, executive committee in writing if there are any other officers update this form if additional officers, r	, executive committe	or is listed above, station should ask the advertiser/sponsor ee members or directors, maintain records of inquiry and es are provided.			
Disposition:  Accepted  Accepted IN PART (e.g., ad not reason:	eceived to determine	e content)*			
*Upload partially accepted form, then pro	omptly upload update	ed final form when complete.			
Date and nature of follow-ups, if any:	talen i servici e eta servici serveni e servici servici e servici e servici e servici e servici e servici e se				
Contract #: (00 5235	Station Call Letters:				
Est. #: 5718	Station Location:	Run Start and End Dates:    N			
For national issue ads only (not require	red for state/local is	ssue ads):			

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

Oct 16, 20

CONT# 34446912 Mod# Ver# 1 (Last = ) DDS CONT# 0
REP CHRISTAL RADIO C/P/E: / / 5778

TO WLCS-FM (Muskegon, MI)
FM LATONYA CHENAULT

OFF PHILADELPHIA SALESPERSON FAX#

AGY MAIN STREET MEDIA GROUP
ADDR PO BOX 25093

ALEXANDRIA, VA 22314

BYR STEPHANIE MARONEY
ADV SENATE LEADERSHIP FUND

PDT Michigan

FLT Oct 20, 20 - Oct 26, 20

PH#

МС	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
	1.1	.T	6A - 10A	60	10/20/2020 - 10/20/2020	1D	2	\$20.00	2
	1.2	.T	10A - 3P	60	10/20/2020 - 10/20/2020	1D	3	\$20.00	3
	1.3	.T	3P - 7P	60	10/20/2020 - 10/20/2020	1D	3	\$20.00	3
				** FL	IGHT TOTALS **		8	\$160.00	
		FLIGHT 2							7700
	2.1	W	6A - 10A	60	10/21/2020 - 10/21/2020	1D	2	\$20.00	2
	2.2	W	10A - 3P	60	10/21/2020 - 10/21/2020	1D	3	\$20.00	1
	2.3	W	3P - 7P	60	10/21/2020 - 10/21/2020	1D	3	\$20.00	3
				** FL	IGHT TOTALS **	1	8	\$160.00	
		FLIGHT 3							
	3.1	T	6A - 10A	60	10/22/2020 - 10/22/2020	1D	2	\$20.00	1
	3.2	T	10A - 3P	60	10/22/2020 - 10/22/2020	1D	3	\$20.00	1
	3.3	T	3P - 7P	60	10/22/2020 - 10/22/2020	1D	3	\$20.00	3
				** FL	IGHT TOTALS **	į.	8	\$160.00	
		FLIGHT 4							TO SERVICE AND ADDRESS OF THE PARTY OF THE P
	4.1	F	6A - 10A	60	10/23/2020 - 10/23/2020	1D	2	\$20.00	2
	4.2	F	10A - 3P	60	10/23/2020 - 10/23/2020	1D	3	\$20.00	1 1
	4.3	F	3P - 7P	60	10/23/2020 - 10/23/2020	1D	3	\$20.00	3
				** FL	IGHT TOTALS **		8	\$160.00	

<sup>\*</sup> REP ORDER COMMENT \*

<sup>\*\* 10/14/2020 2:52:00</sup> PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH ANGELA.HOMAN@KATZMEDIA.COM OR CALL 215-557-4230. THANK YOU!

Oct 16, 20

CONT# REP 34446912 Mod# Ver# 1 (Last = )

**CHRISTAL RADIO** 

DDS CONT# 0 C/P/E: / / 5778

5.1	<u>FLIGHT 5</u> S.	6A - 7P	60 ** FL	10/24/2020 - 10/24/2020 IGHT TOTALS **	1D	4	\$15.00 \$60.00	
6.1 6.2 6.3	FLIGHT 6 M M M	6A - 10A 10A - 3P 3P - 7P	60 60 60 ** FL	10/26/2020 - 10/26/2020 10/26/2020 - 10/26/2020 10/26/2020 - 10/26/2020 JGHT TOTALS **	1D 1D 1D	2 3 3 8	\$20.00 \$20.00 \$20.00 \$160.00	3

Fairmer & Subdiscon L. von Ann	Oct 20	Nov 20	
	36	8	
	700.00	160.00	
	0.00	0.00	
	0.00	0.00	
	700.00	160.00	***************************************
			TOTAL
			44
			860
			0
1			
			0

### \*\* Competitive Comments \*\*

SLF MI RADIO 10.20-10.26.20 SVC: FA99 MSA CustRadio

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.