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Job ID:	J016642
Date Submitted:	11/09/2011
Job Title:	Account Executive
Compensation:	per year
Employment Type:	fulltime
Hours/Shifts:	
Education:	
Experience:	Must be able to set and achieve sales goals and execute sales plans, prospect for new clients and develop sales proposals and presentations.
Job Description:	Our Account Executives are expected to provide excellent client service, including promotional and business development support. The ideal candidate for this position is a highly motivated self-starter with a desire to work with a team of professionals. This position offers the potential for top earnings.
Requirements:	Must possess valid drivers license and excellent driving record.
Benefits:	Health, dental, optical insurance coverage. Paid vacation, holiday and sick time. 401k program.
Date Job Available:	11/10/2011
Job Category:	All
Contact's First Name:	Scott
Contact's Last Name:	Shigley
Fax:	810-987-9380
E-mail Address:	sshigley@radiofirst.net
Level of Outreach:	Regional Posting
Other Outreach:	
Job Post Expiration:	11/30/2011
For which station(s) are you advertising this job?	WBTI-FM, WHLS-AM, WHLX-AM, WPHM-AM, WSAQ-FM
Hide station(s) on job listing?	No
Attach EEO Data Form with Posting?	Yes

b:
 Acct Executive
 Al Lewandowski
 1/16/12

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Station: WBTI-FM
 Job Resources for (job ID): J016642

Account Exec

Agency Name	Contact Name	Address1	CitySt	ate	Zip	Phone	Fax	How Contacted	Requesting Notification	Responses Interviewed
Algonac Community Schools	Karen Blair	308 South Parker	Marine City	MI	48039	810-794-4911		E	N	0
Allied Veterans Council	Tom Meinhardt	2665 North Range Road	Kimball	MI	48074	810-959-6595	(810) 985-6594	E	N	0
American Education Systems-Continuing Education (ALTER)	James T Cresswell	7711 Auburn Road	Utica	MI	48317	586-726-6339	586-726-1059	E	N	0
American Indian Communities Leadership Council	Sharon Kota	5315 Ravenswood	Kimball	MI	48074	810-989-2727	810-984-6624	E	N	0
Association for Women in Communications of Detroit	Sally Ann Brown	PO Box 1288 1659 Dennett Lane	Rochester Hills	MI	48307	248-652-1460	248-582-8464	E	N	0
Berks County Career Link		625 Cherry Street Reading State Office Building	Reading	PA	19602	610-988-1300	610-988-1382	F	N	0
Berks Department of Welfare	Gary W. Rightmire/ Joyce Miller	Reading State Office Building 625 Cherry Street	Reading	PA	19602	610-736-4242	610-736-4004	E	N	0
Berks Personnel Network		2930 Penn Avenue	West Lawn	PA	19609	610-288-1448	610-374-9920	F	N	0
Berkshire Training and Employment Program	Fran Soucie	57 Main Street	North Adams	MA	02147	413-663-7563	413-664-7634	F	N	0
Berlin Social Service	Antoinette Pajor	240 Kensington Road	Berlin	CT	06037	860-828-7007	860-828-7420	F	N	0
Blue Water Center for Independent Living		310 Water Street	Port Huron	MI	48060	810-987-9337	810-987-9548	F	N	0
College-Baker College, Auburn Hills	Jeffery Love	1500 University Drive	Auburn Hills	MI	48326	248-340-0600	248-340-0608	E	N	0
College-Baker College-Career Services Office	Betsy White	3403 Lapeer Road	Port Huron	MI	48060	810-985-7000	810-85-7066	E	N	0
College-Oakland Community College	Willie L. Lloyd, Ed. S	Auburn Hills Counseling 2900 Featherstone Rd, Building B, 2nd Floor, Rm	Auburn Hills	MI	48326	248-232-4142	248-232-4144	E	N	0
College-Oakland Community College-Placement Services	Willie Lloyd	2900 Featherstone Rd., 6206	Auburn Hills	MI	48326	248.232.4141	248.232.4144	E	N	0
College-Oakland Community College-Placement Services	Willie L. Lloyd, Ed. S	2900 Featherstone Road Building G-206	Auburn Hills	MI	48326	24-232-4142	248.232.4144	E	N	0
College-Rochester College	Joan Sullivan	800 West Avon Road	Rochester Hills	MI	48307	248-218-2176	248-218-2105	E	N	0
College-Saint Clair County Community College	Julie Ruiz	PO Box 5015 323 Erie Street	Port Huron	MI	48061	810-989-5775		E	N	0
Department of Social Services	Irene Bazan Waller	515 South Sandusky Road	Sandusky	MI	48471	810-648-4420	810-648-4432	F	N	0
GOODWILL INDUSTRIES	PAT KELLER	1013 26TH ST	PORT HURON	MI	48060	810-987-9333x	(810) 987-3121	F	N	0
Hispanic Service Center	Norma Young	150 South Elmton Avenue Suite C	Imlay City	MI	48444	(810) 724-3665	(810) 724-7731	E	N	0
MICHIGAN REHABILITATION SERVICES	DONNA	100 MCMORRAN 5TH FLOOR	PORT HURON	MI	48060	810-982-8571x	(810) 982-1044	F	N	0
Michigan Works-JobLink Career Center-Oakland County	Roland Hill	1839 North Perry	Pontiac	MI	48340	248-276-9470	248-276-9471	E	N	0
Michigan Works-Oakland County Service Center	Venita King	1370 South Lapeer Road	Oxford	MI	48371	248-969-2399	248-969-0836	E	N	0
Michigan Works-Oakland County-Pontiac Satellite	Irene Wright	1847 North Perry	Pontiac	MI	48340	248-276-9470	248-276-9471	E	N	0
Michigan Works-Port Huron	Danele Apsey	100 Mc Morran Boulevard 6th Floor	Port Huron	MI	48060	810-966-3300	810-966-3337	E	N	0
Michigan Works-ThumbWorks-Marlette	Marvin N. Pichla, PhD	Employment and Training Consortium 3270 Wilson Street	Marlette	MI	48453	989-635-3561	989-635-2230	E	N	0
Michigan Works-ThumbWorks-Sanilac County	Amanda Kritzman	575 West Sanilac	Sandusky	MI	48471	810-648-5800	810-648-5800	E	N	0
Ohio and Illinois Centers for Broadcasting	Gary James	9000 Sweet Valley Drive	Valley View	OH	44125	216-447-9117	216-642-9232	E	N	0
Radio-First Advertising	Larry Smith	808 Huron	Port Huron	MI	48060	810-982-9000	(810) 987-9380	E	N	0
SAINT CLAIR CO COMMUNITY COLLEGE	CAREER SERVICES	323 ERIE ST PO BOX 5015	PORT HURON	MI	48061	810-984-3881x	810-984-4730	F	N	0
SOCIAL SVC DEPT	JAMES NUNNOLD	3111 ELECTRIC AVE	PORT HURON	MI	48060	810-966-2187x	(810) 966-2025	F	N	0

St. Clair Community College	Teresa Goheen	Employment Planning 206 Main Building	Port Huron	MI	48061	810-989-5515	810-989-5541	E	N	0
St. Clair County Community College - Educational and Career Serv	Teresa Goheen	323 Erie Street 206 Main Building	Port Huron	MI	48061	810-989-5520x2	(810) 989-5775	E	N	0
University-Davenport University, Alma	Dawn Cline	1500 North Pine Street	Alma	MI	48001	989-463-8922	989-463-4540	E	N	0
University-Davenport University, Oxford	Kathy Weber	1366 South Lapeer Road	Oxford	MI	48371	248-628-7070	248-628-8470	E	N	0
University-Davenport University, Romeo	Stacy Taylor	71180 Van Dyke Road	Romeo	MI	48065	586-752-5229	586-752-5756	E	N	0
University-Oakland . University-Communications Department		316 Wilson Hall	Rochester	MI	48309	248-370-4120	248-370-4208	E	N	0
University-Oakland University-Rochester, MI Career Services	Wayne Thibodeau	2200 North Squirrel Road 275 West Vanderberg Hall	Rochester	MI	48309	248-370-3250	248-370-3241	E	N	0
University-Oakland University-School of Marketing	Sheila R. Carpenter	2200 North Squirrel Road	Rochester	MI	48309	248-370-3685	248-370-3254	E	N	0
University-Oakland University-WXOU FM		69 Oakland Center	Rochester	MI	48309	248.370.4273		E	N	0
University-Oakland University-WXOU Radio Station	Kirk Van Husen	WXOU 69 Oakland Center	Rochester	MI	48309	248-370-4273	248-370-2846	E	N	0
Vietnam Veterans Association/American Legion Post 449	Tom Meinhardt	299 E. Huron Boulevard	Marysville	MI	48040	810-985-6595	(810) 985-6594	E	N	0
Work First	Tina	1918 Pinegrove Road	Port Huron	MI	48060	810-987-2460	810-987-2609	E	N	0
WORW (FM)	Carrie Maggs	1799 Krafft Rd.	Port Huron	MI	48060	810-984-2671	810-984-2747	E	N	0
WSGR-FM		323 Erie St.	Port Huron	MI	48060	810.984.5064		E	N	0

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Your Company Name:*

RADIOFIRST

Job Title of Opening:*

ACCOUNT EXECUTIVE

Choose Category of Job Opening:

Sales

Enter a Description of the Job Opening:

Editor: Basic Text Box Rich Text Editor

Normal

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Our Account Executives are expected to provide exceptional client service, including promotional and business development support. The ideal candidate for this position is a highly motivated self-starter with a desire to work with a team of professionals. The position offers the potential for top earnings.

Design HTML
Words: 0 Characters: 0

Enter the Requirements (Experience, Education, etc.) for This Position:

Editor: Basic Text Box Rich Text Editor

Normal
Apply CSS ...

Must possess valid drivers license and excellent driving record.

Design HTML

Words: 0 Characters: 0

Enter Details on How Applicants can Apply for the Opening:

Editor: Basic Text Box Rich Text Editor

Normal
Apply CSS ...

Fax current resume to: 810-987-9380 or email to sshigley@radiofirst.net

Design HTML

Words: 9 Characters: 67

Name of Station/Company Contact:

Scott Shigley

Contact Person Email:

sshigley@radiofirst.net

Deadline to Apply:

(format: MM/DD/YY or click on calendar icon)

11/30/11

City of Job Location:

Port Huron

State:

Michigan

Zip:

48060

Your Station/Company Website:

http://

Ads submitted will not immediately appear in the MAB Job Bank. All ads subject to MAB approval.

Ads will automatically be deleted 45 days after being posted.

- The MAB Job Bank is a membership benefit of the MAB and therefore use is restricted to MAB member stations.
- For EEO purposes, please click "print" now and include a copy of this page in your appropriate EEO file.
- For questions, comments, or more information, contact MAB (mab@michmab.com)

By clicking the "submit" button below, you are verifying that your company is an equal opportunity employer.

Submit

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Invoices marked with an "*" are part of a combo invoice

Current Account Balance: \$0.00

Invoice	Date	Contract Number / Description	Amount	Balance
		EAS TEST PSA 11/13 49 30's No Charge BALANCE OF INVOICE #78708	0.00	\$0.00
- 78709	11/14/11	Contract #0015663 11/2/11 to 11/8/11 EAS TEST PSA 11/13 49 30's No Charge BALANCE OF INVOICE #78709	0.00	\$0.00
- 78895	11/28/11	Contract #0010163 10/31/11 to 11/22/11 EAS TEST 11/27 4 60's No Charge BALANCE OF INVOICE #78895	0.00	\$0.00
- 78896	11/28/11	Contract #0010224 10/31/11 to 11/25/11 SPONSORED CAPTURE 11/27 28 60's No Charge BALANCE OF INVOICE #78896	0.00	\$0.00
- 78897	11/28/11	Contract #0010376 10/31/11 to 11/27/11 CAPTURE 11/27 169 60's No Charge BALANCE OF INVOICE #78897	0.00	\$0.00
- 78898	11/28/11	Contract #0014402 11/4/11 to 11/27/11 EEO COMMERCIAL 11/27 4 30's No Charge BALANCE OF INVOICE #78898	0.00	\$0.00
- 78899	11/28/11	Contract #0015819 11/24/11 to 11/27/11 RECRUITMENT 11/27 40 60's No Charge BALANCE OF INVOICE #78899	0.00	\$0.00
- 78900	11/28/11	Contract #0030028 11/2/11 to 11/27/11 EAS TEST 11/27 4 60's No Charge BALANCE OF INVOICE #78900	0.00	\$0.00
- 78901	11/28/11	Contract #0030122 10/31/11 to 11/25/11 SPONSORED CAPTURE 11/27 28 60's No Charge BALANCE OF INVOICE #78901	0.00	\$0.00
- 78902	11/28/11	Contract #0030226 10/31/11 to 11/27/11 CAPTURE 11/27 166 60's No Charge BALANCE OF INVOICE #78902	0.00	\$0.00
- 78903	11/28/11	Contract #0032099 11/6/11 to 11/21/11 EEO COMMERCIAL 11/27 4 30's No Charge BALANCE OF INVOICE #78903	0.00	\$0.00
- 78904	11/28/11	Contract #0032808 11/24/11 to 11/27/11 RECRUITMENT 11/27 39 60's No Charge BALANCE OF INVOICE #78904	0.00	\$0.00
- 78905	11/28/11	Contract #0040055 11/2/11 to 11/27/11 EAS TEST		

(continued)

Current Account Balance: \$0.00

Invoice	Date	Contract Number / Description	Amount	Balance
		11/27 4 60's No Charge BALANCE OF INVOICE #78905	0.00	\$0.00
- 78906	11/28/11	Contract #0040183 10/31/11 to 11/27/11 WPHM CAPTURE 11/27 168 60's No Charge BALANCE OF INVOICE #78906	0.00	\$0.00
- 78907	11/28/11	Contract #0040188 10/31/11 to 11/25/11 WPHM SPONSORED CAPTURE 11/27 20 60's No Charge BALANCE OF INVOICE #78907	0.00	\$0.00
- 78908	11/28/11	Contract #0041897 11/1/11 to 11/23/11 WPHM EEO COMMERCIAL 11/27 4 30's No Charge BALANCE OF INVOICE #78908	0.00	\$0.00
- 78909	11/28/11	Contract #0042330 11/24/11 to 11/27/11 WPHM RECRUITMENT 11/27 38 60's No Charge BALANCE OF INVOICE #78909	0.00	\$0.00
- 78910	11/28/11	Contract #0020073 11/2/11 to 11/23/11 WHLS EAS TEST 11/27 4 60's No Charge BALANCE OF INVOICE #78910	0.00	\$0.00
- 78911	11/28/11	Contract #0020242 10/31/11 to 11/27/11 WHLS CAPTURE 11/27 166 60's No Charge BALANCE OF INVOICE #78911	0.00	\$0.00
- 78912	11/28/11	Contract #0021402 10/31/11 to 11/25/11 WHLS SPONSORED CAPTURE 11/27 20 60's No Charge BALANCE OF INVOICE #78912	0.00	\$0.00
- 78913	11/28/11	Contract #0022103 11/2/11 to 11/21/11 WHLS EEO COMMERCIAL 11/27 4 30's No Charge BALANCE OF INVOICE #78913	0.00	\$0.00
- 78914	11/28/11	Contract #0022607 11/24/11 to 11/27/11 WHLS RECRUITMENT 11/27 40 60's No Charge BALANCE OF INVOICE #78914	0.00	\$0.00
- 79318	12/12/11	Contract #0032808 11/28/11 to 12/11/11 WBTI RECRUITMENT 12/11 112 60's No Charge BALANCE OF INVOICE #79318	0.00	\$0.00
- 79319	12/12/11	Contract #0015819 11/28/11 to 12/11/11 WSAQ RECRUITMENT 12/11 112 60's No Charge BALANCE OF INVOICE #79319	0.00	\$0.00
- 79400	12/19/11	Contract #0042330 11/28/11 to 12/12/11 WPHM RECRUITMENT 12/18 114 60's No Charge	0.00	

(continued)

Current Account Balance: \$0.00

Invoice	Date	Contract Number / Description	Amount	Balance
----- BALANCE OF INVOICE #79400 -----				\$0.00
- 79401	12/19/11	Contract #0022607 11/28/11 to 12/12/11 RECRUITMENT 12/18 112 60's No Charge	0.00	
BALANCE OF INVOICE #79401				\$0.00
- 79519	12/26/11	Contract #0030028 11/30/11 to 12/20/11 EAS TEST 12/25 4 60's No Charge	0.00	
BALANCE OF INVOICE #79519				\$0.00
- 79520	12/26/11	Contract #0030122 11/28/11 to 12/23/11 SPONSORED CAPTURE 12/25 28 60's No Charge	0.00	
BALANCE OF INVOICE #79520				\$0.00
- 79521	12/26/11	Contract #0030226 11/28/11 to 12/25/11 CAPTURE 12/25 169 60's No Charge	0.00	
BALANCE OF INVOICE #79521				\$0.00
- 79522	12/26/11	Contract #0032099 12/3/11 to 12/20/11 EEO COMMERCIAL 12/25 4 30's No Charge	0.00	
BALANCE OF INVOICE #79522				\$0.00
- 79523	12/26/11	Contract #0032852 12/19/11 to 12/25/11 BRIDAL SHOW 12/25 35 60's No Charge	0.00	
BALANCE OF INVOICE #79523				\$0.00
- 79524	12/26/11	Contract #0032853 12/22/11 to 12/25/11 SAFE RIDE 12/25 40 60's No Charge	0.00	
BALANCE OF INVOICE #79524				\$0.00
- 79525	12/26/11	Contract #0010163 12/2/11 to 12/20/11 EAS TEST 12/25 4 60's No Charge	0.00	
BALANCE OF INVOICE #79525				\$0.00
- 79526	12/26/11	Contract #0010224 11/28/11 to 12/23/11 SPONSORED CAPTURE 12/25 28 60's No Charge	0.00	
BALANCE OF INVOICE #79526				\$0.00
- 79527	12/26/11	Contract #0010376 11/28/11 to 12/25/11 CAPTURE 12/25 160 60's No Charge	0.00	
BALANCE OF INVOICE #79527				\$0.00
- 79528	12/26/11	Contract #0014402 11/28/11 to 12/21/11 EEO COMMERCIAL 12/25 4 30's No Charge	0.00	
BALANCE OF INVOICE #79528				\$0.00
- 79529	12/26/11	Contract #0015899 12/19/11 to 12/25/11 BRIDAL SHOW 12/25 34 60's No Charge	0.00	
BALANCE OF INVOICE #79529				\$0.00

(continued)