

**Edit posting options**

[? Help](#)

Posting **7877BR : Reporter - New Hampshire Bureau**

[Select job posting preview](#)

**Talent Gateways**

<a href="#">Select all</a>	Gateway site	Repost	Days until posted	Days to remain posted	Currently Posted	Posted date	Removal date	Edit site questions
<input type="checkbox"/>	CBS Campus Recruiting	<a href="#">Repost</a>	00 ▾	00 ▾		10-Mar-2011	09-Mar-2012	
<input type="checkbox"/>	CBS Corporation	<a href="#">Repost</a>	00 ▾	00 ▾		10-Mar-2011	09-Mar-2012	
<input type="checkbox"/>	CBS Internal Gateway	<a href="#">Repost</a>	00 ▾	00 ▾		10-Mar-2011	09-Mar-2012	
<input type="checkbox"/>	CBS Television Stations	<a href="#">Repost</a>	00 ▾	00 ▾		10-Mar-2011	09-Mar-2012	

**Other posting options**

Posting interface	Date submitted	Start date	Posting expiration/duration	Post/edit details
<a href="#">Arbita</a>	10-Mar-2011			
<a href="#">First Advantage</a>				

[Update all postings](#)
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[Update newly selected/unselected postings only](#)

Req detail

**Req history**

Req template: TV Stations Requisition Form

Job posting preview eLink history

Req details Digital Media Producer

Req status Closed

**Job Code (Click list, type in job title, and hit search)**

CTS-13846X Web Producer

**Job Title**

Digital Media Producer

**Job Description**

Digital Media Producer -

CBS Boston is seeking an experienced, full-time digital media producer to work with our fast-paced news team. This is an editorial position. The ideal candidate has unwavering news judgment, strong news writing and copy editing skills. Candidates must be detail oriented and work well under pressure to meet demanding deadlines. Prior experience in a newspaper, online, or television newsroom is a must.

**Department / Business Unit**

TV News

**Recruiter/HR Rep/EEO Coordinator**

Teichmann, Jill (CTS Boston WBZ-TV)

**Immediate Supervisor (Click List, type in last name and hit search)**

Verrilli, John (CTS Boston WBZ-TV)

**Division/Station**

1061

**No. of Positions**

1

**Positions Remaining**

0

**Exempt/Non-Exempt Status**

Exempt

**Addition/Replacement**

Replacement

**Name of Employee Replaced**

K.Sassone

**Title of Employee Replaced**

**Salary of Employee Replaced \$**

**Target Start Date**

Job Info

**CBS Business Unit** CBS Television Stations

**Station** WBZ-TV

**Market** Boston

**Location** Massachusetts - Boston

**Building/Floor** 1

**Employee Type** Staff

**Job Status** Full Time

**Other Job Status** N/A

**Union Status** No

**Segment/Grade**

Job Function is one way applicants can search for jobs by their career interests and area of expertise on the talent gateway. Use the CTRL key to select up to three (3) Job Functions that best describe the position and department.

**Job Function** News

**Required Skills/Experience**

CBS Boston digital media producers must possess a thorough understanding of online audience habits and audience acquisition strategies, including but not limited to:

- Strong journalistic skills including news judgment, research, writing and editing

How to use SEO strategies in building headlines, stories, galleries, multimedia posts, etc.

Strong web headline writing and understanding of how it differs from headline writing for newspaper, radio or television

Successful execution of visual strategies to program compelling lede modules and section fronts

Understanding of key web analytics and how to apply them

**RESPONSIBILITIES**

CBS Boston Digital Producers are expected to apply the above concepts in the following parts of their job:

Work with WBZ-AM, WBZ-TV and Sports Hub newsrooms to produce compelling multi-media news experiences for the digital consumer.

Work with WBZ-AM, WBZ-TV and Sports Hub newsrooms to produce timely, competitive, multimedia breaking news for the digital consumer.

Recognize and produce compelling audio and video content into multimedia posts for CBSBoston.com

Help coordinate digital assignments between the WBZ Digital, WBZ-AM, WBZ-TV and Sports Hub teams. Clear communication, teamwork, and attention to detail are essential.

Program website section fronts to engage digital consumers.

Make sure all daily content production is optimized using SEO strategies.

Track daily web analytics and respond accordingly.

**Preferred Skills/Experience**

**Minimum Education Level**

**Major**

**Additional Candidate Instructions**

Select the category that best describes the position and/or job function. This field will only be used for internal reporting purposes. It will NOT appear on any of the Talent Gateways for candidates to view.

**Job Category** Digital

**EEO Code**

**Job Code**

**Budget/Cost Center Code** 1061-409

**Budget Status** Included in Budget

**Salary/Wage Range \$** 1

**Per Hour/Per Year** Per Year

**Bonus Eligible (If answer is No, please skip to LTIP Eligible question.)** N/A

**STIP Eligible** N/A

**STIP Target %**

**Other Bonus Eligible (Please Describe)**

**LTIP Eligible** N/A

**Commission Eligibility (AE Positions Only)** N/A

**If yes, enter target Compensation (Total Annual Pay)**

**Guarantee Eligibility (New Business AE Positions Only)** N/A

**If yes, Estimated Monthly Guarantee \$**

**Estimated Length of Guarantee**

**Compensation Approvals (Do Not Complete-Area for Comp Dept Only)**

**Compensation Approved Min Salary \$**

**Compensation Approved Mid Salary \$**

**Compensation Approved Max Salary \$**

**Compensation Approved Bonus Eligible** N/A

**Compensation Approved Bonus Plan**

**Compensation Approved Bonus Target \$ or %  
Min**

**Compensation Approved Bonus Target \$ or %  
Max**

**Compensation Approved Long Term Incentive**



**Eligible** N/A

**Compensation Approved Long Term Incentive Value Min**

**Compensation Approved Long Term Incentive Value Max**

Sourcing Strategy - Instructions for Job Poster.

**Sourcing Option (Please hold down "CTL" key to select all that apply.)**

**List specific source for option(s) selected above:**

Notify When Req is Open (Req Team)	Name	Dept.	Job title	Phone	Fax
	Teichmann, Jill (CTS Boston WBZ-TV)	WBZ-TV 0701	Payroll Controller Manager	CTS Boston WBZ-TV	

**Turn off Autofiler notification for this req**

Approval Routing

Approval routing	Job title	User	Date
	TV Stations-Hiring Manager	Bypass	24-May-2011
	TV Stations-Department Head	Bypass	24-May-2011
	TV Stations-Compensation	Teichmann, Jill (CTS Boston WBZ-TV)	24-May-2011
	TV Stations-Controller	Teichmann, Jill (CTS Boston WBZ-TV)	24-May-2011
	TV Stations-General/Sr. Manager	Teichmann, Jill (CTS Boston WBZ-TV)	24-May-2011
	TV Stations-SVP, Finance	Teichmann, Jill (CTS Boston WBZ-TV)	24-May-2011
	TV Stations-EVP/CFO	Bypass	24-May-2011
	TV Stations-President	Bypass	24-May-2011

**Notify upon approval completion** Teichmann, Jill (CTS Boston WBZ-TV)

**Advertising Costs \$**

**Travel Costs \$**

**Relocation Costs \$**

**External/Agency Cost \$**

**Referral Bonus Amount \$**

**Auto req ID** 8612BR

To be completed after the req has been filled.

**Auto req ID** 8612BR

**Internal/External Hire**

**New Hire's Name**

**Start Date**

**Added by** Teichmann, Jill (CTS Boston WBZ-TV)

**Added on** 24-May-2011

**Edit posting options**

[? Help](#)

Posting **8612BR : Digital Media Producer**

[Select job posting preview](#)

**Talent Gateways**

<a href="#">Select all</a>	Gateway site	Repost	Days until posted	Days to remain posted	Currently Posted	Posted date	Removal date	Edit site questions
<input type="checkbox"/>	CBS Campus Recruiting	<a href="#">Repost</a>	00 ▾	00 ▾		24-May-2011	23-May-2012	
<input type="checkbox"/>	CBS Corporation	<a href="#">Repost</a>	00 ▾	00 ▾		24-May-2011	23-May-2012	
<input type="checkbox"/>	CBS Internal Gateway	<a href="#">Repost</a>	00 ▾	00 ▾		24-May-2011	23-May-2012	
<input type="checkbox"/>	CBS Television Stations	<a href="#">Repost</a>	00 ▾	00 ▾		24-May-2011	23-May-2012	

**Other posting options**

Posting interface	Date submitted	Start date	Posting expiration/duration	Post/edit details
<a href="#">Arbita</a>	24-May-2011			
<a href="#">First Advantage</a>				

[Update all postings](#)
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## Job Listing and Distribution Report

### CBS Television Stations

<b>Job Title</b>	<b>Digital Media Producer</b>
Company Name	CBS Television Stations
Company Job ID	8612BR
Location	Boston, MA
AJE Ref. Number	548751421
Post Date	May 24, 2011
Job URL	<a href="http://www.americasjobexchange.com/job-detail/Digital-Media-Producer-MA-548751421">http://www.americasjobexchange.com/job-detail/Digital-Media-Producer-MA-548751421</a>

Postings On the America's Job Exchange (AJE) Network <sup>1</sup>		
Website Displayed On	Post Date	URL
America's Job Exchange (AJE)	May 24, 2011	<a href="http://www.americasjobexchange.com/job-detail/Digital-Media-Producer-MA-548751421">http://www.americasjobexchange.com/job-detail/Digital-Media-Producer-MA-548751421</a>
AJE Veterans Exchange	May 24, 2011	<a href="http://www.americasjobexchange.com/veteran/job-detail/Digital-Media-Producer-MA-548751421">http://www.americasjobexchange.com/veteran/job-detail/Digital-Media-Producer-MA-548751421</a>
AJE Disability Exchange	May 24, 2011	<a href="http://www.americasjobexchange.com/disability/job-detail/Digital-Media-Producer-MA-548751421">http://www.americasjobexchange.com/disability/job-detail/Digital-Media-Producer-MA-548751421</a>
AJE State Exchange for MA	May 24, 2011	<a href="http://www.americasjobexchange.com/MA/job-detail/Digital-Media-Producer-MA-548751421">http://www.americasjobexchange.com/MA/job-detail/Digital-Media-Producer-MA-548751421</a>

#### Distribution to Career One Stop Center Representatives/LVER/DVOPS <sup>4</sup>

Distribution to Community Outreach Organizations <sup>5</sup>			
New England Job Corps OA CTS			
210 South St	Boston	MA	02111
Emails Sent To	Date Sent	Email*	CSV*
<a href="mailto:martinez.juana@jobcorps.org">martinez.juana@jobcorps.org</a>	Jun 7, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

\*New Feature for jobs distributed after May 1st 2011

**Distribution to Community Outreach Organizations** <sup>5</sup>

*Disclaimer: To respect the privacy of AJE customers, jobs posted by other employers and distributed by this report have been deleted or suppressed thereby allowing you to only view jobs posted by your company. In all other ways the original email is shown in the format delivered on a daily basis to relevant state one-stop centers, veteran's representatives and community based organizations.*

**Manual Posting to State Workforce Web Site** <sup>6</sup>

State Posted In	Date Posted	State Reference Number
Massachusetts	Jun 8, 2011	1068840

**Job Feed Distribution to State Workforce Web Site** <sup>6</sup>

State Sent To	Date Sent
---------------	-----------

**Results**

**Clicks and Applies** <sup>7,8</sup>

Total Clicks	72	See Note 7
Total Applies	0	See Note 8

## Notes:

### 1. **Postings on the America's Job Exchange (AJE) Network**

In addition to the national AJE website ([www.americasjobexchange.com](http://www.americasjobexchange.com)), job posting advertisements from Federal contractor are also distributed via the AJE Career and State Exchanges. The AJE Career Exchange includes 19 career search websites designed for specific job seeker groups, including veterans, minorities, and persons with disabilities. The AJE State Exchange targets local job seekers in each of the 50 states.

### 2. **Distribution to the Diversity Partner Network**

Job posting advertisements from Federal contractors are distributed to the AJE Diversity Partner Network, which consists of hundreds of websites aimed at specific groups with unique interests, such as veterans, minorities, and persons with disabilities.

### 3. **Distribution to the Recruitment Media Partner Network**

Job posting advertisements from Federal contractors are distributed to and sponsored on AJE's Recruitment Media Partner Network in an effort to maximize job posting exposure. The AJE Recruitment Media Network consists of various online job boards and job search engines that specialize in recruitment advertising.

### 4. **Distribution to Career One Stop Center Representatives/LVER/DVOPS**

Job posting advertisements from Federal contractors are distributed to One-Stop career centers and veteran representatives (e.g., LVER, DVOP) nearest to the job location.

### 5. **Distribution to Community Outreach Organizations**

Job posting advertisements from Federal contractors are distributed to community-based organizations as a means to reach candidates from specific groups, such as veterans, minorities, and persons with disabilities.

### 6. **Job Feed Distribution or Manual Posting to State Workforce Web Site**

Job posting advertisements from Federal contractors are sent directly to the states in which the postings are open. The postings are distributed via feed or posted directly to the state site.

### 7. **Total Clicks**

The total number of times your job title was clicked to view the Job Description from the date the job was posted to the date the job expired. Please note this is an estimate of views and might not fully count the total number of views from the full AJE distribution network.

### 8. **Total Applies**

The number of times the "Apply" link was clicked from your Job Description. Please note that this does not necessarily equal the number of applies to a job as a candidate can abandon the application process mid-way through or decide to apply directly by using an email address. In addition, apply information from some partner sites is not obtainable or reliable.

## Disclaimer

The America's Job Exchange (AJE) Job Distribution Report is prepared for the convenience of our customers so that they may maintain a record of distribution and display of job postings within the AJE network. AJE is an online job-posting and distribution services provider and is not associated with any government agency. Therefore, AJE cannot guarantee the sufficiency of a customer's compliance requirements. By using AJE's website and or services, you agree that AJE, its parent and affiliates are not liable for any damages arising out of such use. Please note that the job distribution report is available only to our customers who have purchased the job distribution service offered by America's Job Exchange. Reports are only available for the period for which the service is procured. Reports are automatically sent to qualified customers. Additional reports are available to our customers for purchase. Please contact our Customer Care team for details.

Questions? Call Customer Care, 1-866-926-6284

Req detail

**Req history**

Req template: TV Stations Requisition Form

Job posting preview eLink history

Req details Producer

Req status Closed

**Job Code (Click list, type in job title, and hit search)** CTS-14207X Producer

**Job Title** Producer

**Job Description** Producer-

Responsibilities include, but not limited to, writing and producing WBZ and WSBK newscasts; gathering, evaluating, and writing, stories into newscast form to provide complete, accurate and compelling news coverage; working with anchors, executive producers, reporters and editors in refining, graphically enhancing, and adding production values to stories to produce a quality newscast that is brand compliant. Successful candidate must have proven ability to enterprise story ideas to enhance viewership. Must have experience overseeing, editing, and back-timing newscasts and breaking news events in the control room to ensure smooth and professional presentation of the newscast.

**Department / Business Unit** News

**Recruiter/HR Rep/EEO Coordinator** Teichmann, Jill (CTS Boston WBZ-TV)

**Immediate Supervisor (Click List, type in last name and hit search)** Verrilli, John (CTS Boston WBZ-TV)

**Division/Station** 1061

**No. of Positions** 1

**Positions Remaining** 0

**Exempt/Non-Exempt Status** Non-Exempt

**Addition/Replacement** Replacement

**Name of Employee Replaced** TJ.Killilea

**Title of Employee Replaced**

**Salary of Employee Replaced \$**

**Target Start Date**

Job Info

**CBS Business Unit** CBS Television Stations

**Station** WBZ-TV

**Market** Boston

**Location** Massachusetts - Boston

**Building/Floor** 1

**Employee Type** Staff**Job Status** Full Time**Other Job Status** N/A**Union Status** Yes**Segment/Grade**

Job Function is one way applicants can search for jobs by their career interests and area of expertise on the talent gateway. Use the CTRL key to select up to three (3) Job Functions that best describe the position and department.

**Job Function** Editorial/Writing

**Required Skills/Experience** Minimum three (3) years as a line producer in a medium or large market preferred. Bachelor's or technical degree in Broadcast Journalism or related field preferred. Excellent organizational and communication skills required. Must be results-oriented, innovative and demonstrate teamwork;

**Preferred Skills/Experience****Minimum Education Level****Major****Additional Candidate Instructions**

Select the category that best describes the position and/or job function. This field will only be used for internal reporting purposes. It will NOT appear on any of the Talent Gateways for candidates to view.

**Job Category** Editorial/Publishing**EEO Code****Job Code****Budget/Cost Center Code** 1061**Budget Status** Included in Budget**Salary/Wage Range \$** 1**Per Hour/Per Year** Per Year

**Bonus Eligible (If answer is No, please skip to LTIP Eligible question.)** N/A

**STIP Eligible** N/A**STIP Target %****Other Bonus Eligible (Please Describe)****LTIP Eligible** N/A**Commission Eligibility (AE Positions Only)** N/A

**If yes, enter target Compensation (Total Annual Pay)**

**Guarantee Eligibility (New Business AE Positions)** N/A



Only)

If yes, Estimated Monthly Guarantee \$

Estimated Length of Guarantee

Compensation Approvals (Do Not Complete-Area for Comp Dept Only)

Compensation Approved Min Salary \$

Compensation Approved Mid Salary \$

Compensation Approved Max Salary \$

Compensation Approved Bonus Eligible N/A

Compensation Approved Bonus Plan

Compensation Approved Bonus Target \$ or %  
Min

Compensation Approved Bonus Target \$ or %  
Max

Compensation Approved Long Term Incentive  
Eligible N/A

Compensation Approved Long Term Incentive  
Value Min

Compensation Approved Long Term Incentive  
Value Max

Sourcing Strategy - Instructions for Job Poster.

Sourcing Option (Please hold down "CTL" key to  
select all that apply.)

List specific source for option(s) selected above:

Notify When Req is Open (Req Team)

Name	Dept.	Job title	Phone	Fax
Teichmann, Jill (CTS Boston WBZ-TV)	WBZ-TV 0701	Payroll Controller Manager	CTS Boston WBZ-TV	

Turn off Autofiler notification for this req

Approval Routing

Approval routing

Job title	User	Date
TV Stations- Hiring Manager	Bypass	08-Feb-2011
TV Stations- Department Head	Bypass	08-Feb-2011
TV Stations- Compensation	Teichmann, Jill (CTS Boston WBZ-TV)	08-Feb-2011

TV Stations- Controller	Teichmann, Jill (CTS Boston WBZ-TV)	08-Feb-2011
TV Stations- General/Sr. Manager	Teichmann, Jill (CTS Boston WBZ-TV)	08-Feb-2011
TV Stations-SVP, Finance	Teichmann, Jill (CTS Boston WBZ-TV)	08-Feb-2011
TV Stations- EVP/CFO	Bypass	08-Feb-2011
TV Stations- President	Bypass	08-Feb-2011

**Notify upon approval completion** Teichmann, Jill (CTS Boston WBZ-TV)

**Advertising Costs \$**

**Travel Costs \$**

**Relocation Costs \$**

**External/Agency Cost \$**

**Referral Bonus Amount \$**

**Auto req ID** 7622BR

To be completed after the req has been filled.

**Auto req ID** 7622BR

**Internal/External Hire**

**New Hire's Name**

**Start Date**

**Added by** Teichmann, Jill (CTS Boston WBZ-TV)

**Added on** 08-Feb-2011



**Edit posting options**

[? Help](#)

Posting **7622BR : Producer**

Select job posting preview

**Talent Gateways**

<input type="checkbox"/> <b>Select all</b>	Gateway site	Repost	Days until posted	Days to remain posted	Currently Posted	Posted date	Removal date	Edit site questions
<input type="checkbox"/>	CBS Campus Recruiting	<input type="button" value="Repost"/>	00 ▾	00 ▾		08-Feb-2011	08-Feb-2012	
<input type="checkbox"/>	CBS Corporation	<input type="button" value="Repost"/>	00 ▾	00 ▾		08-Feb-2011	08-Feb-2012	
<input type="checkbox"/>	CBS Internal Gateway	<input type="button" value="Repost"/>	00 ▾	00 ▾		08-Feb-2011	08-Feb-2012	
<input type="checkbox"/>	CBS Television Stations	<input type="button" value="Repost"/>	00 ▾	00 ▾		08-Feb-2011	08-Feb-2012	

**Other posting options**

Posting interface	Date submitted	Start date	Posting expiration/duration	Post/edit details
<a href="#">Arbita</a>	08-Feb-2011			
<a href="#">First Advantage</a>				

Req detail

**Req history**

Req template: TV Stations Requisition Form

Job posting preview eLink history

Req details National Sales Assistant

Req status Closed

**Job Code (Click list, type in job title, and hit search)**

CTS-13312X Sales Assistant

**Job Title**

National Sales Assistant

**Job Description**

National Sales Assistant -

The National Sales Assistant is responsible for assisting the National Sales Manager in sales efforts between the station and the national rep firm, Cox Rep. This person will process and maintain all national sales orders and contracts.

**DUTIES & RESPONSIBILITIES:**

Agency/Account servicing for National Sales Manager. Reviews and processes all incoming orders, handles all revisions, contract verifications, general correspondence and office procedures. Good people skills **a must**. Candidate should be very detail oriented. **Heavy Phone Contact and Computer work are part of the job responsibilities.**

**Department / Business Unit**

TV Sales

**Recruiter/HR Rep/EEO Coordinator**

Teichmann, Jill (CTS Boston WBZ-TV)

**Immediate Supervisor (Click List, type in last name and hit search)**

Wynyard, Helyn (CTS Boston WSBK-TV)

**Division/Station**

8061

**No. of Positions**

1

**Positions Remaining**

0

**Exempt/Non-Exempt Status**

Non-Exempt

**Addition/Replacement**

Replacement

**Name of Employee Replaced**

R.Piette

**Title of Employee Replaced**

**Salary of Employee Replaced \$**

**Target Start Date**

Job Info

**CBS Business Unit** CBS Television Stations  
**Station** WBZ-TV  
**Market** Boston  
**Location** Massachusetts - Boston  
**Building/Floor** 1  
**Employee Type** Staff  
**Job Status** Full Time  
**Other Job Status** N/A  
**Union Status** No  
**Segment/Grade**

Job Function is one way applicants can search for jobs by their career interests and area of expertise on the talent gateway. Use the CTRL key to select up to three (3) Job Functions that best describe the position and department.

**Job Function** Traffic/Sales Services

**Required Skills/Experience**

**QUALIFICATIONS:**

Office experience preferred. Must be proficient in Microsoft Office (**PowerPoint**, Excel, Word). Ability to work under pressure and deadlines. Must be professional, punctual, have a **strong work ethic** and positive attitude. Ability to prioritize and juggle several projects without losing quality. Good decision making and time management skills and excellent follow-through. College degree preferred.

**Preferred Skills/Experience**

**Minimum Education Level**

**Major**

**Additional Candidate Instructions**

Select the category that best describes the position and/or job function. This field will only be used for internal reporting purposes. It will NOT appear on any of the Talent Gateways for candidates to view.

**Job Category** Sales/Traffic

**EEO Code** 5

**Job Code**

**Budget/Cost Center Code** 8061-501

**Budget Status** Included in Budget

**Salary/Wage Range \$** 1

**Per Hour/Per Year** Per Year

**Bonus Eligible (If answer is No, please skip to LTIP Eligible question.)** No

**STIP Eligible** No

**STIP Target %**

**Other Bonus Eligible (Please Describe)**

**LTIP Eligible** No

**Commission Eligibility (AE Positions Only)** No

**If yes, enter target Compensation (Total Annual Pay)**

**Guarantee Eligibility (New Business AE Positions Only)** No

**If yes, Estimated Monthly Guarantee \$**

**Estimated Length of Guarantee**

**Compensation Approvals (Do Not Complete-Area for Comp Dept Only)**

**Compensation Approved Min Salary \$**

**Compensation Approved Mid Salary \$**

**Compensation Approved Max Salary \$**

**Compensation Approved Bonus Eligible** N/A

**Compensation Approved Bonus Plan**

**Compensation Approved Bonus Target \$ or %**  
**Min**

**Compensation Approved Bonus Target \$ or %**  
**Max**

**Compensation Approved Long Term Incentive Eligible** N/A

**Compensation Approved Long Term Incentive Value Min**

**Compensation Approved Long Term Incentive Value Max**

**Sourcing Strategy - Instructions for Job Poster.**

**Sourcing Option (Please hold down "CTL" key to select all that apply.)**

**List specific source for option(s) selected above:**

**Notify When Req is Open (Req Team)**

<b>Name</b>	<b>Dept.</b>	<b>Job title</b>	<b>Phone</b>	<b>Fax</b>
Teichmann, Jill (CTS Boston WBZ-TV)	WBZ-TV Controller 0701	Payroll Manager	CTS Boston WBZ-TV	

**Turn off Autofiler notification for this req**

**Approval Routing**

**Approval routing**

Job title	User	Date
TV Stations-Hiring Manager	Bypass	08-Aug-2011
TV Stations-Department Head	Bypass	08-Aug-2011
TV Stations-Compensation	Teichmann, Jill (CTS Boston WBZ-TV)	08-Aug-2011
TV Stations-Controller	Teichmann, Jill (CTS Boston WBZ-TV)	08-Aug-2011
TV Stations-General/Sr. Manager	Teichmann, Jill (CTS Boston WBZ-TV)	08-Aug-2011
TV Stations-SVP, Finance	Teichmann, Jill (CTS Boston WBZ-TV)	08-Aug-2011
TV Stations-EVP/CFO	Bypass	08-Aug-2011
TV Stations-President	Bypass	08-Aug-2011

**Notify upon approval completion** Teichmann, Jill (CTS Boston WBZ-TV)

**Advertising Costs \$**

**Travel Costs \$**

**Relocation Costs \$**

**External/Agency Cost \$**

**Referral Bonus Amount \$**

**Auto req ID** 9240BR

To be completed after the req has been filled.

**Auto req ID** 9240BR

**Internal/External Hire**

**New Hire's Name**

**Start Date**

**Added by** Teichmann, Jill (CTS Boston WBZ-TV)

**Added on** 08-Aug-2011



**Edit posting options**

[? Help](#)

Posting **9240BR : National Sales Assistant**

[Select job posting preview](#)

**Talent Gateways**

<a href="#">Select all</a>	Gateway site	Repost	Days until posted	Days to remain posted	Currently Posted	Posted date	Removal date	Edit site questions
<input type="checkbox"/>	CBS Campus Recruiting	<a href="#">Repost</a>	00 ▾	00 ▾		08-Aug-2011	<a href="#">07-Aug-2012</a>	
<input type="checkbox"/>	CBS Corporation	<a href="#">Repost</a>	00 ▾	00 ▾		08-Aug-2011	<a href="#">07-Aug-2012</a>	
<input type="checkbox"/>	CBS Internal Gateway	<a href="#">Repost</a>	00 ▾	00 ▾		08-Aug-2011	<a href="#">07-Aug-2012</a>	
<input type="checkbox"/>	CBS Television Stations	<a href="#">Repost</a>	00 ▾	00 ▾		08-Aug-2011	<a href="#">07-Aug-2012</a>	

**Other posting options**

Posting interface	Date submitted	Start date	Posting expiration/duration	Post/edit details
<a href="#">Arbita</a>	08-Aug-2011			<a href="#">/</a>
<a href="#">First Advantage</a>				<a href="#">/</a>

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[Update newly selected/unselected postings only](#)



## Job Listing and Distribution Report

### CBS Television Stations

<b>Job Title</b>	<b>National Sales Assistant</b>
Company Name	CBS Television Stations
Company Job ID	9240BR
Location	Boston, MA
AJE Ref. Number	550891796
Post Date	August 9, 2011
Job URL	<a href="http://www.americasjobexchange.com/job-detail/National-Sales-Assistant-MA-550891796">http://www.americasjobexchange.com/job-detail/National-Sales-Assistant-MA-550891796</a>

Postings On the America's Job Exchange (AJE) Network		
Website Displayed On	Post Date	URL
America's Job Exchange (AJE)	Aug 9, 2011	<a href="http://www.americasjobexchange.com/job-detail/National-Sales-Assistant-MA-550891796">http://www.americasjobexchange.com/job-detail/National-Sales-Assistant-MA-550891796</a>
AJE Veterans Exchange	Aug 9, 2011	<a href="http://www.americasjobexchange.com/veteran/job-detail/National-Sales-Assistant-MA-550891796">http://www.americasjobexchange.com/veteran/job-detail/National-Sales-Assistant-MA-550891796</a>
AJE Disability Exchange	Aug 9, 2011	<a href="http://www.americasjobexchange.com/disability/job-detail/National-Sales-Assistant-MA-550891796">http://www.americasjobexchange.com/disability/job-detail/National-Sales-Assistant-MA-550891796</a>
AJE State Exchange for MA	Aug 9, 2011	<a href="http://www.americasjobexchange.com/MA/job-detail/National-Sales-Assistant-MA-550891796">http://www.americasjobexchange.com/MA/job-detail/National-Sales-Assistant-MA-550891796</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS			
Attleboro Career Center			
67 Mechanic Street	Attleboro	MA	02703
Emails Sent To	Date Sent	Email*	CSV*
pjasmin@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
ecampbell@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS <sup>4</sup>			
<b>BerkshireWorks</b>			
37 Main Street, Suite 200, 2nd Floor		North Adams	MA 01247
E-mails Sent To	Date Sent	Email*	CSV*
mherrick@berkshireworks.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
dnash@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>BerkshireWorks - Pittsfield</b>			
160 North Street		Pittsfield	MA 01201
E-mails Sent To	Date Sent	Email*	CSV*
mherrick@berkshireworks.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
dnash@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
jquinones@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Boston Career Link</b>			
1010 Harrison Avenue		Boston	MA 02119
E-mails Sent To	Date Sent	Email*	CSV*
bostoncareerlink@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Career Center of Lowell</b>			
107 Merrimack Street		Lowell	MA 01852
E-mails Sent To	Date Sent	Email*	CSV*
michael.mcquaid@cclowell.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
jvanbever@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
rsinha@navisite.com	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Career Opportunities</b>			
77 Finlay Road		Orleans	MA 02653
E-mails Sent To	Date Sent	Email*	CSV*
kdower@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
lukas@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
spollard@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS <sup>4</sup>			
<b>Career Opportunities Falmouth</b>			
205 Worcester Ct., Unit B-3		Falmouth	MA 02540
E-mails Sent To	Date Sent	Email*	CSV*
kdowner@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
slukas@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Career Opportunities Hyannis</b>			
372 North Street		Hyannis	MA 02601
E-mails Sent To	Date Sent	Email*	CSV*
kdowner@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
spollard@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
slukas@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Career Source - Cambridge</b>			
186 Alewife Brook Parkway, Suite 310		Cambridge	MA 02138
E-mails Sent To	Date Sent	Email*	CSV*
clangill@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Career Source - Chelsea</b>			
4 Gerrish Ave		Chelsea	MA 02150
E-mails Sent To	Date Sent	Email*	CSV*
regan@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
dpelligrini@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>CareerPoint</b>			
850 High Street		Holyoke	MA 01040
E-mails Sent To	Date Sent	Email*	CSV*
dgadaire@careerpointma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
sdowd@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS <span style="float: right;">4</span>				
<b>CareerWorks</b>				
34 School Street		Brockton	MA	02301
E-mails Sent To	Date Sent	Email*	CSV*	
info@careerworks.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
ctaylor@careerworks.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Employment and Training Resources</b>				
449 Newtonville Avenue, Suite 130 288 Walnut St. (Mailing)		Newtonville	MA	02460
E-mails Sent To	Date Sent	Email*	CSV*	
jo`hare@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
cevans@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Employment and Training Resources - Marlborough</b>				
E-mails Sent To	Date Sent	Email*	CSV*	
erose@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
tforhan@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Employment and Training Resources - Norwood</b>				
275 Prospect Street P.O. Box 740		Norwood	MA	02062
E-mails Sent To	Date Sent	Email*	CSV*	
hsoones@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
jsequeira@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Fall River Career Center</b>				
446 North Main Street		Fall River	MA	02720
E-mails Sent To	Date Sent	Email*	CSV*	
dnadeau@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Franklin/Hampshire Career Center</b>				
One Arch Place		Greenfield	MA	01301
E-mails Sent To	Date Sent	Email*	CSV*	
mtruckey@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
fhcc@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	

Distribution to Career One Stop Center Representatives/LVER/DVOPS <span style="float: right;">4</span>			
<b>Franklin/Hampshire Career Center</b>			
One Arch Place		Greenfield	MA 01301
E-mails Sent To	Date Sent	Email*	CSV*
jnugent@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>FutureWorks Career Center</b>			
One Federal Street, Bldg. 103-3		Springfield	MA 01105
E-mails Sent To	Date Sent	Email*	CSV*
rpicard@getajob.cc	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
brobinson@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Gardner Career Center</b>			
25 Main Street		Gardner	MA 01440
E-mails Sent To	Date Sent	Email*	CSV*
pcarroll@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
rdumont@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Greater New Bedford Career Center</b>			
618 Acushnet Avenue		New Bedford	MA 02740
E-mails Sent To	Date Sent	Email*	CSV*
bfrancis@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
pchampagne@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>JobNet</b>			
210 South Street, 1st Floor		Boston	MA 02111
E-mails Sent To	Date Sent	Email*	CSV*
ralexander@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
mfalasca@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
ecrognalo@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS				4
<b>Leominster Career Center</b>				
100 Erdman Way		Leominster	MA	01453
Emails Sent To	Date Sent	Email*	CSV*	
klibertucci@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
jchamberlain@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
miorio@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>North Shore Career Center of Gloucester</b>				
5 Pleasant Street		Gloucester	MA	01930
Emails Sent To	Date Sent	Email*	CSV*	
mwhitmore@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
smitchell@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>North Shore Career Center of Lynn</b>				
181 Union Street		Lynn	MA	01901
Emails Sent To	Date Sent	Email*	CSV*	
mwhitmore@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
lglynn@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>North Shore Career Center of Salem</b>				
70 Washington Street, 1st Floor		Salem	MA	01970
Emails Sent To	Date Sent	Email*	CSV*	
dpixley@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
tfrisiello@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Plymouth Career Center</b>				
36 Cordage Park Circle, Suite 200		Plymouth	MA	02360
Emails Sent To	Date Sent	Email*	CSV*	
kparham@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
mkelley@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	

Distribution to Career One Stop Center Representatives/LVER/DVOPS			
<b>Quincy Career Center</b>			
152 Parking Way		Quincy	MA 02169
Emails Sent To	Date Sent	Email*	CSV*
mkelley@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
moconnor@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
fnyerson@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Taunton Career Center</b>			
72 School Street		Taunton	MA 02780
Emails Sent To	Date Sent	Email*	CSV*
jshaw@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>The Career Place</b>			
100 Sylvan Road, Suite G-100		Woburn	MA 01801
Emails Sent To	Date Sent	Email*	CSV*
preynolds@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>The Work Place</b>			
29 Winter St., 4th Floor		Boston	MA 02108
Emails Sent To	Date Sent	Email*	CSV*
amccabe@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
ncorbin@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>ValleyWorks Career Center - Haverhill</b>			
192 Merrimack Street		Haverhill	MA 01830
Emails Sent To	Date Sent	Email*	CSV*
rdinicola@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
bmcleod@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>ValleyWorks Career Center - Lawrence</b>			
439 South Union Street, Heritage Place Buildi		Lawrence	MA 01843
Emails Sent To	Date Sent	Email*	CSV*
achilingirian@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS <sup>4</sup>			
<b>ValleyWorks Career Center - Lawrence</b>			
439 South Union Street, Heritage Place Buildi		Lawrence	MA 01843
E-mails Sent To	Date Sent	Email*	CSV*
enelson@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Wareham Career Center</b>			
48 Marion Road (Route 6)		Wareham	MA 02571
E-mails Sent To	Date Sent	Email*	CSV*
pchampagne@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
tnelson@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Workforce Central - Milford</b>			
425 Fortune Blvd., Suite 201		Milford	MA 01757
E-mails Sent To	Date Sent	Email*	CSV*
fbarros@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
lcorbin@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Workforce Central - Southbridge</b>			
5 Optical Drive, Suite 200		Southbridge	MA 01550
E-mails Sent To	Date Sent	Email*	CSV*
kjoy@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
dramsey@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Workforce Central Career Center - Worcester</b>			
44 Front Street, 6th Floor		Worcester	MA 01608
E-mails Sent To	Date Sent	Email*	CSV*
danderson@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
wryan@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
jbullan@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
*New Feature for jobs distributed after May 1st 2011			
Disclaimer: To respect the privacy of AJE customers, jobs posted by other employers and distributed by this report have been deleted or suppressed thereby allowing you to only view jobs posted by your company. In all other ways the original email is shown in the format delivered on a daily basis to relevant state one-stop centers, veteran's representatives and community based organizations.			



Distribution to Community Outreach Organizations			
<b>Brockton Area ARC</b>			
1250 W Chestnut St		Brockton	MA
Emails Sent To	Date Sent	Email*	CSV*
ecouncil@brocktonarc.net	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
rbiela@brocktonarc.net	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>CLASS The Arc of Greater Lawrence</b>			
55 Merrimack St		Lawrence	MA 01843
Emails Sent To	Date Sent	Email*	CSV*
jyoungblood@classinc.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Charles River Center</b>			
989 Central Avenue		Needham	MA 02492
Emails Sent To	Date Sent	Email*	CSV*
cdoherly@charlesrivercenter.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Community Work Services</b>			
174 Portland St.		Boston	MA 02114
Emails Sent To	Date Sent	Email*	CSV*
sebastianf@cwsbos.com	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Dare Family Services</b>			
504 Dudley Street 2nd Floor		BOSTON	MA 02119
Emails Sent To	Date Sent	Email*	CSV*
Igregory@darefamily.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>East Middlesex ARC EMArc</b>			
20 Gould St		Reading	MA 01867
Emails Sent To	Date Sent	Email*	CSV*
amarxsen@theemarc.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Community Outreach Organizations			
<b>Employer Support of The Guard and Reserve</b>			
50 Maple St.		Milford	MA 01757
E-mails Sent To	Date Sent	Email*	CSV*
eleanor.j.cash.ctr@mail.mil	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Massachusetts Rehabilitation Commission</b>			
5 Middlesex Ave		Somerville	MA 02145
E-mails Sent To	Date Sent	Email*	CSV*
gregory.ames@state.ma.us	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Morgan Memorial Goodwill Industries</b>			
1010 Harrison Ave		Boston	MA 02119
E-mails Sent To	Date Sent	Email*	CSV*
vgold@goodwillmass.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Morgan Memorial Goodwill Industries Boston Career Link</b>			
1010 Harrison Ave		Boston	MA 02119
E-mails Sent To	Date Sent	Email*	CSV*
mjones@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>New England Center For Homeless Veterans</b>			
17 Court Street		Boston	MA 02108
E-mails Sent To	Date Sent	Email*	CSV*
sarah.gonzalez@nechv.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>New England Job Corps OA CTS</b>			
210 South St		Boston	MA 02111
E-mails Sent To	Date Sent	Email*	CSV*
martinez.juana@jobcorps.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Office of Vocational Rehabilitation and Employment</b>			
Kennedy Federal Building 16th Floor		Boston	MA 02203
E-mails Sent To	Date Sent	Email*	CSV*
bmooney@detma.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

**Distribution to Community Outreach Organizations** 5

**U.S. Department of Veteran Affairs**

<b>JFK Building</b>	<b>Boston</b>	<b>MA</b>	<b>02203</b>
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Emails Sent To	Date Sent	Email*	CSV*
maura.squire@va.gov	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

**VetSuccess.Org (US Dept of Veteran Affairs)**

<b>JFK Building-rm 1675</b>	<b>Boston</b>	<b>MA</b>	<b>02203</b>
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Emails Sent To	Date Sent	Email*	CSV*
ellen.shaw-peterson@va.gov	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

**Veterans Northeast Outreach Center**

<b>John Ratka</b>	<b>Boston</b>	<b>MA</b>	<b>02203</b>
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Emails Sent To	Date Sent	Email*	CSV*
johnratka@comcast.net	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

**the Massachusetts Rehabilitation Commission**

<b>One Parker St</b>	<b>Lawrence</b>	<b>MA</b>	<b>01840</b>
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Emails Sent To	Date Sent	Email*	CSV*
dlibunao@classinc.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
dgerry@classinc.org	Aug 10, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

*\*New Feature for jobs distributed after May 1st 2011*  
 Disclaimer: To respect the privacy of AJE customers, jobs posted by other employers and distributed by this report have been deleted or suppressed thereby allowing you to only view jobs posted by your company. In all other ways the original email is shown in the format delivered on a daily basis to relevant state one-stop centers, veteran's representatives and community based organizations.

**Manual Posting to State Workforce Web Site** 6

State Posted In	Date Posted	State Reference Number
Massachusetts	Aug 11, 2011	1122534
Massachusetts	Aug 11, 2011	1122534

**Job Feed Distribution to State Workforce Web Site** 6

State Sent To	Date Sent
---------------	-----------

## Results

Clicks and Applies		7,8
Total Clicks	30	See Note 7
Total Applies	2	See Note 8

## Notes:

### 1. **Postings on the America's Job Exchange (AJE) Network**

In addition to the national AJE website ([www.americasjobexchange.com](http://www.americasjobexchange.com)), job posting advertisements from Federal contractor are also distributed via the AJE Career and State Exchanges. The AJE Career Exchange includes 19 career search websites designed for specific job seeker groups, including veterans, minorities, and persons with disabilities. The AJE State Exchange targets local job seekers in each of the 50 states.

### 2. **Distribution to the Diversity Partner Network**

Job posting advertisements from Federal contractors are distributed to the AJE Diversity Partner Network, which consists of hundreds of websites aimed at specific groups with unique interests, such as veterans, minorities, and persons with disabilities.

### 3. **Distribution to the Recruitment Media Partner Network**

Job posting advertisements from Federal contractors are distributed to and sponsored on AJE's Recruitment Media Partner Network in an effort to maximize job posting exposure. The AJE Recruitment Media Network consists of various online job boards and job search engines that specialize in recruitment advertising.

### 4. **Distribution to Career One Stop Center Representatives/LVER/DVOPS**

Job posting advertisements from Federal contractors are distributed to One-Stop career centers and veteran representatives (e.g., LVER, DVOP) nearest to the job location.

### 5. **Distribution to Community Outreach Organizations**

Job posting advertisements from Federal contractors are distributed to community-based organizations as a means to reach candidates from specific groups, such as veterans, minorities, and persons with disabilities.

### 6. **Job Feed Distribution or Manual Posting to State Workforce Web Site**

Job posting advertisements from Federal contractors are sent directly to the states in which the postings are open. The postings are distributed via feed or posted directly to the state site.

### 7. **Total Clicks**

The total number of times your job title was clicked to view the Job Description from the date the job was posted to the date the job expired. Please note this is an estimate of views and might not fully count the total number of views from the full AJE distribution network.

### 8. **Total Applies**

The number of times the "Apply" link was clicked from your Job Description. Please note that this does not necessarily equal the number of applies to a job as a candidate can abandon the application process mid-way through or decide to apply directly by using an email address. In addition, apply information from some partner sites is not obtainable or reliable.

## Disclaimer

The America's Job Exchange (AJE) Job Distribution Report is prepared for the convenience of our customers so that they may maintain a record of distribution and display of job postings within the AJE network. AJE is an online job-posting and distribution services provider and is not associated with any government agency. Therefore, AJE cannot guarantee the sufficiency of a customer's compliance requirements. By using AJE's website and/or services, you agree that AJE, its parent and affiliates are not liable for any damages arising out of such use. Please note that the job distribution report is available only to our customers who have purchased the job distribution service offered by America's Job Exchange. Reports are only available for the period for which the service is procured. Reports are automatically sent to qualified customers. Additional reports are available to our customers for purchase. Please contact our Customer Care team for details.

**Questions? Call Customer Care, 1-866-926-6284**

Req detail

**Req history**

Req template: TV Stations Requisition Form

Job posting preview eLink history

Req details New Business Account Executive

Req status Closed

**Job Code (Click list, type in job title, and hit search)** CTS-6488X Account Executive New Business

**Job Title** New Business Account Executive

**Job Description** Account Executive New Business- CBS Boston; Business Development department seeking motivated, creative, solution oriented, self starter to sell WBZ-TV, TV-38 and CBSBoston.com

**Department / Business Unit** TV Sales

**Recruiter/HR Rep/EEO Coordinator** Teichmann, Jill (CTS Boston WBZ-TV)

**Immediate Supervisor (Click List, type in last name and hit search)** Wynyard, Helyn (CTS Boston WSBK-TV)

**Division/Station** 1061

**No. of Positions** 1

**Positions Remaining** 0

**Exempt/Non-Exempt Status** Exempt

**Addition/Replacement** Addition

**Name of Employee Replaced**

**Title of Employee Replaced**

**Salary of Employee Replaced \$**

**Target Start Date**

Job Info

**CBS Business Unit** CBS Television Stations

**Station** WBZ-TV

**Market** Boston

**Location** Massachusetts - Boston

**Building/Floor** 1

**Employee Type** Staff

**Job Status** Full Time

**Other Job Status** Account Executive

**Union Status** No

**Segment/Grade**

Job Function is one way applicants can search for jobs by their career interests and area of expertise on the talent gateway. Use the CTRL key to select up to three (3) Job Functions that best describe the position and department.

**Job Function** Sales/Ad Sales  
**Required Skills/Experience** Sales experience preferred. Television Sales experience not necessary.  
**Preferred Skills/Experience** CBS Boston is proud to be an Equal Opportunity Employer

**Minimum Education Level**

**Major**

**Additional Candidate Instructions**

Select the category that best describes the position and/or job function. This field will only be used for internal reporting purposes. It will NOT appear on any of the Talent Gateways for candidates to view.

**Job Category** Sales

**EEO Code**

**Job Code**

**Budget/Cost Center Code** 1061

**Budget Status** Included in Budget

**Salary/Wage Range \$** 1

**Per Hour/Per Year** Per Year

**Bonus Eligible (If answer is No, please skip to LTIP Eligible question.)** N/A

**STIP Eligible** N/A

**STIP Target %**

**Other Bonus Eligible (Please Describe)**

**LTIP Eligible** N/A

**Commission Eligibility (AE Positions Only)** N/A

**If yes, enter target Compensation (Total Annual Pay)**

**Guarantee Eligibility (New Business AE Positions Only)** N/A

**If yes, Estimated Monthly Guarantee \$**

**Estimated Length of Guarantee**

**Compensation Approvals (Do Not Complete-Area for Comp Dept Only)**

**Compensation Approved Min Salary \$**

**Compensation Approved Mid Salary \$**

**Compensation Approved Max Salary \$**

**Compensation Approved Bonus Eligible** N/A

**Compensation Approved Bonus Plan**

**Compensation Approved Bonus Target \$ or %  
Min**

**Compensation Approved Bonus Target \$ or %  
Max**

**Compensation Approved Long Term Incentive  
Eligible** N/A

**Compensation Approved Long Term Incentive  
Value Min**

**Compensation Approved Long Term Incentive  
Value Max**

Sourcing Strategy - Instructions for Job Poster.

**Sourcing Option (Please hold down "CTL" key to  
select all that apply.)**

**List specific source for option(s) selected above:**

Notify When Req is Open (Req Team)	Name	Dept.	Job title	Phone	Fax
	Teichmann, Jill (CTS Boston WBZ-TV)	WBZ-TV Controller 0701	Payroll Manager	CTS Boston WBZ-TV	

**Turn off Autofiler notification for this req**

**Approval Routing**

Approval routing	Job title	User	Date
	TV Stations-Hiring Manager	Bypass	19-Apr-2011
	TV Stations-Department Head	Bypass	19-Apr-2011
	TV Stations-Compensation	Teichmann, Jill (CTS Boston WBZ-TV)	19-Apr-2011
	TV Stations-Controller	Teichmann, Jill (CTS Boston WBZ-TV)	19-Apr-2011
	TV Stations-General/Sr. Manager	Teichmann, Jill (CTS Boston WBZ-TV)	19-Apr-2011
	TV Stations-SVP, Finance	Teichmann, Jill (CTS Boston WBZ-TV)	19-Apr-2011
	TV Stations-EVP/CFO	Bypass	19-Apr-2011
	TV Stations-President	Bypass	19-Apr-2011



**Notify upon approval completion** Teichmann, Jill (CTS Boston WBZ-TV)

**Advertising Costs \$**

**Travel Costs \$**

**Relocation Costs \$**

**External/Agency Cost \$**

**Referral Bonus Amount \$**

**Auto req ID** 8253BR

To be completed after the req has been filled.

**Auto req ID** 8253BR

**Internal/External Hire** N/A

**New Hire's Name**

**Start Date**

**Added by** Teichmann, Jill (CTS Boston WBZ-TV)

**Added on** 19-Apr-2011

OK

Edit posting options

Help

Posting **8253BR : New Business Account Executive**

Select job posting preview

Talent Gateways

Select all	Gateway site	Repost	Days until posted	Days to remain posted	Currently Posted	Posted date	Removal date	Edit site questions
<input type="checkbox"/>	CBS Campus Recruiting	Repost	00 ▾	00 ▾		19-Apr-2011	18-Apr-2012	
<input type="checkbox"/>	CBS Corporation	Repost	00 ▾	00 ▾		19-Apr-2011	18-Apr-2012	
<input type="checkbox"/>	CBS Internal Gateway	Repost	00 ▾	00 ▾		19-Apr-2011	18-Apr-2012	
<input type="checkbox"/>	CBS Television Stations	Repost	00 ▾	00 ▾		19-Apr-2011	18-Apr-2012	

Other posting options

Posting interface	Date submitted	Start date	Posting expiration/duration	Post/edit details
<a href="#">Arbita</a>				
<a href="#">First Advantage</a>				

Req detail

**Req history**

Req template: TV Stations Requisition Form

Job posting preview eLink history

Req details Online Sales and Production Coordinator

Req status Closed

**Job Code (Click list, type in job title, and hit search)**

CTS-12915X Sales Coordinator

**Job Title**

Online Sales and Production Coordinator

**Job Description**

**Online Sales and Production Coordinator -**

Online Sales and Production Coordinator works collaboratively with Digital Media team and television sales department to develop and creatively execute online sales proposals and presentations, traffic orders and provide administration support for online initiatives and revenue generation.

- \* Support AE's and the Digital Media Dept. to traffic orders and admin requirements of the digital media department
- \* Collaborate with Sales Marketing Manager to help develop online sales programs and produce PowerPoint and Photo Shop presentations
- \* Work with agency proposal/contract systems like Atlas and Doubleclick
- \* Monitor daily campaign pacing reports and coordinate with DMG
- \* Plan coordinate online sales promotional production (contests, etc.)
- \* Provide campaign proof of performance summaries
- \* Work with various depts including sales, digital media, traffic, creative services, and research to help support overall online development.
- \* Work closely with digital media and traffic depts to help coordinate trafficking online creative
- \* position will also support TV sales admin requirements which include:
  - \* Heavy phone contact servicing agency/ accts for sales executives
  - \* Input orders and revisions, contract verification, general correspondence and

all office procedures  
 \* Reports to the VP of Sales

**Department / Business Unit** Sales  
**Recruiter/HR Rep/EEO Coordinator** Teichmann, Jill (CTS Boston WBZ-TV)  
**Immediate Supervisor (Click List, type in last name and hit search)** Wynyard, Helyn (CTS Boston WSBK-TV)  
**Division/Station** 1061  
**No. of Positions** 1  
**Positions Remaining** 0  
**Exempt/Non-Exempt Status** Non-Exempt  
**Addition/Replacement** Replacement  
**Name of Employee Replaced** M.Culhane  
**Title of Employee Replaced**  
**Salary of Employee Replaced \$**  
**Target Start Date**

Job Info

**CBS Business Unit** CBS Television Stations  
**Station** WBZ-TV  
**Market** Boston  
**Location** Massachusetts - Boston  
**Building/Floor** 1  
**Employee Type** Staff  
**Job Status** Full Time  
**Other Job Status** N/A  
**Union Status** No  
**Segment/Grade**

Job Function is one way applicants can search for jobs by their career interests and area of expertise on the talent gateway. Use the CTRL key to select up to three (3) Job Functions that best describe the position and department.

**Job Function** Traffic/Sales Services

**Required Skills/Experience**

- Accuracy and proficiency with Microsoft Office Suite including Power point is required.  
 \* Must be results oriented, self motivated, detailed and work well in a fast paced deadline focused environment.
- Extensive creativity is expected. Experience in advertising sales/ marketing related field.
- College degree preferred

**Preferred Skills/Experience**

**Minimum Education Level**

**Major**

**Additional Candidate Instructions**

Select the category that best describes the position and/or job function. This field will only be used for internal reporting purposes. It will NOT appear on any of the Talent Gateways for candidates to view.

**Job Category** Sales

**EEO Code**

**Job Code**

**Budget/Cost Center Code** 1061-596

**Budget Status** Included in Budget

**Salary/Wage Range \$** 1

**Per Hour/Per Year** Per Year

**Bonus Eligible (If answer is No, please skip to LTIP Eligible question.)** N/A

**STIP Eligible** N/A

**STIP Target %**

**Other Bonus Eligible (Please Describe)**

**LTIP Eligible** N/A

**Commission Eligibility (AE Positions Only)** N/A

**If yes, enter target Compensation (Total Annual Pay)**

**Guarantee Eligibility (New Business AE Positions Only)** N/A

**If yes, Estimated Monthly Guarantee \$**

**Estimated Length of Guarantee**

**Compensation Approvals (Do Not Complete-Area for Comp Dept Only)**

**Compensation Approved Min Salary \$**

**Compensation Approved Mid Salary \$**

**Compensation Approved Max Salary \$**

**Compensation Approved Bonus Eligible** N/A

**Compensation Approved Bonus Plan**

**Compensation Approved Bonus Target \$ or %**  
**Min**

**Compensation Approved Bonus Target \$ or %**  
**Max**

**Compensation Approved Long Term Incentive**

**Eligible** N/A

**Compensation Approved Long Term Incentive Value Min**

**Compensation Approved Long Term Incentive Value Max**

Sourcing Strategy - Instructions for Job Poster.

**Sourcing Option (Please hold down "CTL" key to select all that apply.)**

**List specific source for option(s) selected above:**

**Notify When Req is Open (Req Team)**

Name	Dept.	Job title	Phone	Fax
Teichmann, Jill (CTS Boston WBZ-TV)	WBZ-TV 0701	Payroll Controller Manager	CTS Boston WBZ-TV	

**Turn off Autofiler notification for this req**

**Approval Routing**

**Approval routing**

Job title	User	Date
TV Stations-Hiring Manager	Bypass	28-Jul-2011
TV Stations-Department Head	Bypass	28-Jul-2011
TV Stations-Compensation	Teichmann, Jill (CTS Boston WBZ-TV)	28-Jul-2011
TV Stations-Controller	Teichmann, Jill (CTS Boston WBZ-TV)	28-Jul-2011
TV Stations-General/Sr. Manager	Teichmann, Jill (CTS Boston WBZ-TV)	28-Jul-2011
TV Stations-SVP, Finance	Teichmann, Jill (CTS Boston WBZ-TV)	28-Jul-2011
TV Stations-EVP/CFO	Bypass	28-Jul-2011
TV Stations-President	Bypass	28-Jul-2011

**Notify upon approval completion** Teichmann, Jill (CTS Boston WBZ-TV)

**Advertising Costs \$**

**Travel Costs \$**

**Relocation Costs \$**

**External/Agency Cost \$**

**Referral Bonus Amount \$**

**Auto req ID** 9152BR

To be completed after the req has been filled.

**Auto req ID** 9152BR

**Internal/External Hire**

**New Hire's Name**

**Start Date**

**Added by** Teichmann, Jill (CTS Boston WBZ-TV)

**Added on** 28-Jul-2011



**Edit posting options**

[? Help](#)

Posting **9152BR : Online Sales and Production Coordinator**

[Select job posting preview](#)

**Talent Gateways**

<a href="#">Select all</a>	Gateway site	Repost	Days until posted	Days to remain posted	Currently Posted	Posted date	Removal date	Edit site questions
<input type="checkbox"/>	CBS Campus Recruiting	<a href="#">Repost</a>	00 ▾	00 ▾		28-Jul-2011	27-Jul-2012	
<input type="checkbox"/>	CBS Corporation	<a href="#">Repost</a>	00 ▾	00 ▾		28-Jul-2011	27-Jul-2012	
<input type="checkbox"/>	CBS Internal Gateway	<a href="#">Repost</a>	00 ▾	00 ▾		28-Jul-2011	27-Jul-2012	
<input type="checkbox"/>	CBS Television Stations	<a href="#">Repost</a>	00 ▾	00 ▾		28-Jul-2011	27-Jul-2012	

**Other posting options**

Posting interface	Date submitted	Start date	Posting expiration/duration	Post/edit details
<a href="#">Arbita</a>	28-Jul-2011			
<a href="#">First Advantage</a>				

[Update all postings](#)
[Close](#)
[Cancel](#)
[Refresh](#)
[Update newly selected/unselected postings only](#)



## Job Listing and Distribution Report

### CBS Television Stations

<b>Job Title</b>	<b>Online Sales and Production Coordinator</b>
Company Name	CBS Television Stations
Company Job ID	9152BR
Location	Boston, MA
AJE Ref. Number	550501537
Post Date	July 29, 2011
Job URL	<a href="http://www.americasjobexchange.com/job-detail/Online-Sales-and-Production-Coordinator-MA-550501537">http://www.americasjobexchange.com/job-detail/Online-Sales-and-Production-Coordinator-MA-550501537</a>

Postings On the America's Job Exchange (AJE) Network <sup>1</sup>		
Website Displayed On	Post Date	URL
America's Job Exchange (AJE)	Jul 29, 2011	<a href="http://www.americasjobexchange.com/job-detail/Online-Sales-and-Production-Coordinator-MA-550501537">http://www.americasjobexchange.com/job-detail/Online-Sales-and-Production-Coordinator-MA-550501537</a>
AJE Veterans Exchange	Jul 29, 2011	<a href="http://www.americasjobexchange.com/veteran/job-detail/Online-Sales-and-Production-Coordinator-MA-550501537">http://www.americasjobexchange.com/veteran/job-detail/Online-Sales-and-Production-Coordinator-MA-550501537</a>
AJE Disability Exchange	Jul 29, 2011	<a href="http://www.americasjobexchange.com/disability/job-detail/Online-Sales-and-Production-Coordinator-MA-550501537">http://www.americasjobexchange.com/disability/job-detail/Online-Sales-and-Production-Coordinator-MA-550501537</a>
AJE State Exchange for MA	Jul 29, 2011	<a href="http://www.americasjobexchange.com/MA/job-detail/Online-Sales-and-Production-Coordinator-MA-550501537">http://www.americasjobexchange.com/MA/job-detail/Online-Sales-and-Production-Coordinator-MA-550501537</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS <sup>4</sup>			
Attleboro Career Center			
67 Mechanic Street		Attleboro	MA 02703
Emails Sent To	Date Sent	Email*	CSV*
pjasmin@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
ecampbell@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS				4
<b>BerkshireWorks</b>				
37 Main Street, Suite 200, 2nd Floor			North Adams	MA 01247
E-mails Sent To	Date Sent	Email*	CSV*	
mherrick@berkshireworks.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
dnash@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>BerkshireWorks - Pittsfield</b>				
160 North Street			Pittsfield	MA 01201
E-mails Sent To	Date Sent	Email*	CSV*	
mherrick@berkshireworks.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
dnash@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
jquinones@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Boston Career Link</b>				
1010 Harrison Avenue			Boston	MA 02119
E-mails Sent To	Date Sent	Email*	CSV*	
bostoncareerlink@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Career Center of Lowell</b>				
107 Merrimack Street			Lowell	MA 01852
E-mails Sent To	Date Sent	Email*	CSV*	
michael.mcquaid@cclowell.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
jvanbever@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
rsinha@navisite.com	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Career Opportunities</b>				
77 Finlay Road			Orleans	MA 02653
E-mails Sent To	Date Sent	Email*	CSV*	
kdower@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
lukas@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
spollard@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	

Distribution to Career One Stop Center Representatives/LVER/DVOPS 4				
<b>Career Opportunities Falmouth</b>				
205 Worcester Ct., Unit B-3		Falmouth	MA	02540
Emails Sent To	Date Sent	Email*	CSV*	
kdower@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
slukas@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Career Opportunities Hyannis</b>				
372 North Street		Hyannis	MA	02601
Emails Sent To	Date Sent	Email*	CSV*	
kdower@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
spollard@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
slukas@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Career Source - Cambridge</b>				
186 Alewife Brook Parkway, Suite 310		Cambridge	MA	02138
Emails Sent To	Date Sent	Email*	CSV*	
clangill@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Career Source - Chelsea</b>				
4 Gerrish Ave		Chelsea	MA	02150
Emails Sent To	Date Sent	Email*	CSV*	
regan@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
dpelligrini@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>CareerPoint</b>				
850 High Street		Holyoke	MA	01040
Emails Sent To	Date Sent	Email*	CSV*	
dgadaire@careerpointma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
sdowd@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	

Distribution to Career One Stop Center Representatives/LVER/DVOPS <sup>4</sup>				
<b>CareerWorks</b>				
34 School Street		Brockton	MA	02301
E-mails Sent To	Date Sent	Email*	CSV*	
info@careerworks.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
ctaylor@careerworks.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Employment and Training Resources</b>				
449 Newtonville Avenue, Suite 130 288 Walnut St. (Mailing)		Newtonville	MA	02460
E-mails Sent To	Date Sent	Email*	CSV*	
jo`hare@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
cevans@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Employment and Training Resources - Marlborough</b>				
E-mails Sent To	Date Sent	Email*	CSV*	
erose@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
tforhan@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Employment and Training Resources - Norwood</b>				
275 Prospect Street P.O. Box 740		Norwood	MA	02062
E-mails Sent To	Date Sent	Email*	CSV*	
hsoones@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
jsequeira@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Fall River Career Center</b>				
446 North Main Street		Fall River	MA	02720
E-mails Sent To	Date Sent	Email*	CSV*	
dnadeau@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Franklin/Hampshire Career Center</b>				
One Arch Place		Greenfield	MA	01301
E-mails Sent To	Date Sent	Email*	CSV*	
mtruckey@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
fhcc@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	

Distribution to Career One Stop Center Representatives/LVER/DVOPS				4
<b>Franklin/Hampshire Career Center</b>				
One Arch Place		Greenfield	MA	01301
Emails Sent To	Date Sent	Email*	CSV*	
jnugent@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>FutureWorks Career Center</b>				
One Federal Street, Bldg. 103-3		Springfield	MA	01105
Emails Sent To	Date Sent	Email*	CSV*	
rpicard@getajob.cc	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
brobinson@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Gardner Career Center</b>				
25 Main Street		Gardner	MA	01440
Emails Sent To	Date Sent	Email*	CSV*	
pcarroll@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
rdumont@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Greater New Bedford Career Center</b>				
618 Acushnet Avenue		New Bedford	MA	02740
Emails Sent To	Date Sent	Email*	CSV*	
bfrancis@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
pchampagne@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>JobNet</b>				
210 South Street, 1st Floor		Boston	MA	02111
Emails Sent To	Date Sent	Email*	CSV*	
ralexander@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
mfalasca@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
ecrognalo@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	

Distribution to Career One Stop Center Representatives/LVER/DVOPS			
<b>Leominster Career Center</b>			
100 Erdman Way		Leominster	MA 01453
Emails Sent To	Date Sent	Email*	CSV*
klibertucci@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
jchamberlain@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
miorio@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>North Shore Career Center of Gloucester</b>			
5 Pleasant Street		Gloucester	MA 01930
Emails Sent To	Date Sent	Email*	CSV*
mwhitmore@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
smitchell@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>North Shore Career Center of Lynn</b>			
181 Union Street		Lynn	MA 01901
Emails Sent To	Date Sent	Email*	CSV*
mwhitmore@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
lglynn@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>North Shore Career Center of Salem</b>			
70 Washington Street, 1st Floor		Salem	MA 01970
Emails Sent To	Date Sent	Email*	CSV*
dpixley@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
tfrisiello@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Plymouth Career Center</b>			
36 Cordage Park Circle, Suite 200		Plymouth	MA 02360
Emails Sent To	Date Sent	Email*	CSV*
kparham@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
mkelley@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS			
<b>Quincy Career Center</b>			
152 Parking Way		Quincy	MA 02169
Emails Sent To	Date Sent	Email*	CSV*
mkelley@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
moconnor@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
fnyerson@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Taunton Career Center</b>			
72 School Street		Taunton	MA 02780
Emails Sent To	Date Sent	Email*	CSV*
jshaw@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>The Career Place</b>			
100 Sylvan Road, Suite G-100		Woburn	MA 01801
Emails Sent To	Date Sent	Email*	CSV*
preynolds@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>The Work Place</b>			
29 Winter St., 4th Floor		Boston	MA 02108
Emails Sent To	Date Sent	Email*	CSV*
amccabe@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
ncorbin@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>ValleyWorks Career Center - Haverhill</b>			
192 Merrimack Street		Haverhill	MA 01830
Emails Sent To	Date Sent	Email*	CSV*
rdinicola@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
bmcleod@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>ValleyWorks Career Center - Lawrence</b>			
439 South Union Street, Heritage Place Buildi		Lawrence	MA 01843
Emails Sent To	Date Sent	Email*	CSV*
achilingirian@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS				4
<b>ValleyWorks Career Center - Lawrence</b>				
439 South Union Street, Heritage Place Buildi		Lawrence	MA	01843
E-mails Sent To	Date Sent	Email*	CSV*	
enelson@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Wareham Career Center</b>				
48 Marion Road (Route 6)		Wareham	MA	02571
E-mails Sent To	Date Sent	Email*	CSV*	
pchampagne@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
tnelson@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Workforce Central - Milford</b>				
425 Fortune Blvd., Suite 201		Milford	MA	01757
E-mails Sent To	Date Sent	Email*	CSV*	
fbarros@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
lcorbin@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Workforce Central - Southbridge</b>				
5 Optical Drive, Suite 200		Southbridge	MA	01550
E-mails Sent To	Date Sent	Email*	CSV*	
kjoy@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
dramsey@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Workforce Central Career Center - Worcester</b>				
44 Front Street, 6th Floor		Worcester	MA	01608
E-mails Sent To	Date Sent	Email*	CSV*	
danderson@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
wryan@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
jbullan@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
*New Feature for jobs distributed after May 1st 2011				
Disclaimer: To respect the privacy of AJE customers, jobs posted by other employers and distributed by this report have been deleted or suppressed thereby allowing you to only view jobs posted by your company. In all other ways the original email is shown in the format delivered on a daily basis to relevant state one-stop centers, veteran's representatives and community based organizations.				



Distribution to Community Outreach Organizations				
<b>Brockton Area ARC</b>				
1250 W Chestnut St		Brockton	MA	
Emails Sent To	Date Sent	Email*	CSV*	
ecouncil@brocktonarc.net	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
rbiela@brocktonarc.net	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>CLASS The Arc of Greater Lawrence</b>				
55 Merrimack St		Lawrence	MA	01843
Emails Sent To	Date Sent	Email*	CSV*	
jyoungblood@classinc.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Charles River Center</b>				
989 Central Avenue		Needham	MA	02492
Emails Sent To	Date Sent	Email*	CSV*	
cdoherly@charlesrivercenter.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Community Work Services</b>				
174 Portland St.		Boston	MA	02114
Emails Sent To	Date Sent	Email*	CSV*	
sebastianf@cwsbos.com	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Dare Family Services</b>				
504 Dudley Street 2nd Floor		BOSTON	MA	02119
Emails Sent To	Date Sent	Email*	CSV*	
Igregory@darefamily.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>East Middlesex ARC EMArc</b>				
20 Gould St		Reading	MA	01867
Emails Sent To	Date Sent	Email*	CSV*	
amarxsen@thearc.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	

Distribution to Community Outreach Organizations			
<b>Employer Support of The Guard and Reserve</b>			
50 Maple St.		Milford	MA 01757
E-mails Sent To	Date Sent	Email*	CSV*
eleanor.j.cash.ctr@mail.mil	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Massachusetts Rehabilitation Commission</b>			
5 Middlesex Ave		Somerville	MA 02145
E-mails Sent To	Date Sent	Email*	CSV*
gregory.ames@state.ma.us	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Morgan Memorial Goodwill Industries</b>			
1010 Harrison Ave		Boston	MA 02119
E-mails Sent To	Date Sent	Email*	CSV*
vgold@goodwillmass.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Morgan Memorial Goodwill Industries Boston Career Link</b>			
1010 Harrison Ave		Boston	MA 02119
E-mails Sent To	Date Sent	Email*	CSV*
mjones@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>New England Center For Homeless Veterans</b>			
17 Court Street		Boston	MA 02108
E-mails Sent To	Date Sent	Email*	CSV*
sarah.gonzalez@nechv.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>New England Job Corps OA CTS</b>			
210 South St		Boston	MA 02111
E-mails Sent To	Date Sent	Email*	CSV*
martinez.juana@jobcorps.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Office of Vocational Rehabilitation and Employment</b>			
Kennedy Federal Building 16th Floor		Boston	MA 02203
E-mails Sent To	Date Sent	Email*	CSV*
bmooney@detma.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Community Outreach Organizations <sup>5</sup>			
<b>U.S. Department of Veteran Affairs</b>			
JFK Building		Boston	MA 02203
Emails Sent To	Date Sent	Email*	CSV*
maura.squire@va.gov	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>VetSuccess.Org (US Dept of Veteran Affairs)</b>			
JFK Building-rm 1675		Boston	MA 02203
Emails Sent To	Date Sent	Email*	CSV*
ellen.shaw-peterson@va.gov	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Veterans Northeast Outreach Center</b>			
Emails Sent To	Date Sent	Email*	CSV*
johnratka@comcast.net	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>the Massachusetts Rehabilitation Commission</b>			
One Parker St		Lawrence	MA 01840
Emails Sent To	Date Sent	Email*	CSV*
dlibunao@classinc.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
dgerry@classinc.org	Jul 30, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
*New Feature for jobs distributed after May 1st 2011			
Disclaimer: To respect the privacy of AJE customers, jobs posted by other employers and distributed by this report have been deleted or suppressed thereby allowing you to only view jobs posted by your company. In all other ways the original email is shown in the format delivered on a daily basis to relevant state one-stop centers, veteran's representatives and community based organizations.			

Manual Posting to State Workforce Web Site <sup>6</sup>		
State Posted In	Date Posted	State Reference Number
Massachusetts	Aug 1, 2011	1113916
Massachusetts	Aug 2, 2011	1113916

Job Feed Distribution to State Workforce Web Site <sup>6</sup>	
State Sent To	Date Sent

## Results

Clicks and Applies		7,8
Total Clicks	37	See Note 7
Total Applies	0	See Note 8

## Notes:

### 1. **Postings on the America's Job Exchange (AJE) Network**

In addition to the national AJE website ([www.americasjobexchange.com](http://www.americasjobexchange.com)), job posting advertisements from Federal contractor are also distributed via the AJE Career and State Exchanges. The AJE Career Exchange includes 19 career search websites designed for specific job seeker groups, including veterans, minorities, and persons with disabilities. The AJE State Exchange targets local job seekers in each of the 50 states.

### 2. **Distribution to the Diversity Partner Network**

Job posting advertisements from Federal contractors are distributed to the AJE Diversity Partner Network, which consists of hundreds of websites aimed at specific groups with unique interests, such as veterans, minorities, and persons with disabilities.

### 3. **Distribution to the Recruitment Media Partner Network**

Job posting advertisements from Federal contractors are distributed to and sponsored on AJE's Recruitment Media Partner Network in an effort to maximize job posting exposure. The AJE Recruitment Media Network consists of various online job boards and job search engines that specialize in recruitment advertising.

### 4. **Distribution to Career One Stop Center Representatives/LVER/DVOPS**

Job posting advertisements from Federal contractors are distributed to One-Stop career centers and veteran representatives (e.g., LVER, DVOP) nearest to the job location.

### 5. **Distribution to Community Outreach Organizations**

Job posting advertisements from Federal contractors are distributed to community-based organizations as a means to reach candidates from specific groups, such as veterans, minorities, and persons with disabilities.

### 6. **Job Feed Distribution or Manual Posting to State Workforce Web Site**

Job posting advertisements from Federal contractors are sent directly to the states in which the postings are open. The postings are distributed via feed or posted directly to the state site.

### 7. **Total Clicks**

The total number of times your job title was clicked to view the Job Description from the date the job was posted to the date the job expired. Please note this is an estimate of views and might not fully count the total number of views from the full AJE distribution network.

### 8. **Total Applies**

The number of times the "Apply" link was clicked from your Job Description. Please note that this does not necessarily equal the number of applies to a job as a candidate can abandon the application process mid-way through or decide to apply directly by using an email address. In addition, apply information from some partner sites is not obtainable or reliable.

## Disclaimer

The America's Job Exchange (AJE) Job Distribution Report is prepared for the convenience of our customers so that they may maintain a record of distribution and display of job postings within the AJE network. AJE is an online job-posting and distribution services provider and is not associated with any government agency. Therefore, AJE cannot guarantee the sufficiency of a customer's compliance requirements. By using AJE's website and or services, you agree that AJE, its parent and affiliates are not liable for any damages arising out of such use. Please note that the job distribution report is available only to our customers who have purchased the job distribution service offered by America's Job Exchange. Reports are only available for the period for which the service is procured. Reports are automatically sent to qualified customers. Additional reports are available to our customers for purchase. Please contact our Customer Care team for details.

Questions? Call Customer Care, 1-866-926-6284

Req detail

**Req history**

Req template: TV Stations Requisition Form

Job posting preview eLink history

Req details Digital Account Executive

Req status Closed

**Job Code (Click list, type in job title, and hit search)**

CTS-12890X Account Executive

**Job Title**

Digital Account Executive

**Job Description**

CBS Boston; Digital Department is seeking motivated, creative solution oriented , self starter to sell CBSBoston.com digital assets. Relationships with direct account and agency digital decision makers required. Job responsibilities are but not limited to:  
 \* Generate online revenue through display and other digital properties  
 \* Spend at least 50% of work time engaging in sales and solicitations outside of the office  
 \* Responsible for exceeding sales budget and collection of sold accounts  
 \* Maintain account lists while soliciting new digital business  
 \* Prepare promotional plans, sales literature, and advertising proposals  
 \* Develop and maintain relationships with clients by providing top quality service

**Department / Business Unit**

TV SALES

**Recruiter/HR Rep/EEO Coordinator**

Teichmann, Jill (CTS Boston WBZ-TV)

**Immediate Supervisor (Click List, type in last name and hit search)**

Wynyard, Helyn (CTS Boston WSBK-TV)

**Division/Station**

1061

**No. of Positions**

1

**Positions Remaining**

0

**Exempt/Non-Exempt Status**

Exempt

**Addition/Replacement**

Addition

**Name of Employee Replaced**

**Title of Employee Replaced**

**Salary of Employee Replaced \$**

**Target Start Date**

Job Info

**CBS Business Unit**

CBS Television Stations

**Station**

WBZ-TV

**Market**

Boston

**Location** Massachusetts - Boston  
**Building/Floor** 1  
**Employee Type** Staff  
**Job Status** Full Time  
**Other Job Status** Account Executive  
**Union Status** No  
**Segment/Grade**

Job Function is one way applicants can search for jobs by their career interests and area of expertise on the talent gateway. Use the CTRL key to select up to three (3) Job Functions that best describe the position and department.

**Job Function** Sales/Ad Sales

**Required Skills/Experience** Requirements: Must have a minimum of 2 years digital sales experience in the Boston market and online environment. Extensive knowledge of Boston area and its marketplace. Excellent phone/computer skills, strong work ethic, and positive attitude required.

**Preferred Skills/Experience**

**Minimum Education Level**

**Major**

**Additional Candidate Instructions**

Select the category that best describes the position and/or job function. This field will only be used for internal reporting purposes. It will NOT appear on any of the Talent Gateways for candidates to view.

**Job Category** Sales

**EEO Code**

**Job Code**

**Budget/Cost Center Code** 1061

**Budget Status** Addition to Budget

**Salary/Wage Range \$** 1

**Per Hour/Per Year** Per Year

**Bonus Eligible (If answer is No, please skip to LTIP Eligible question.)** N/A

**STIP Eligible** N/A

**STIP Target %**

**Other Bonus Eligible (Please Describe)**

**LTIP Eligible** N/A

**Commission Eligibility (AE Positions Only)** N/A

**If yes, enter target Compensation (Total Annual Pay)**

**Guarantee Eligibility (New Business AE Positions)**

Only) N/A

**If yes, Estimated Monthly Guarantee \$**

**Estimated Length of Guarantee**

Compensation Approvals (Do Not Complete-Area for Comp Dept Only)

**Compensation Approved Min Salary \$**

**Compensation Approved Mid Salary \$**

**Compensation Approved Max Salary \$**

**Compensation Approved Bonus Eligible** N/A

**Compensation Approved Bonus Plan**

**Compensation Approved Bonus Target \$ or %  
Min**

**Compensation Approved Bonus Target \$ or %  
Max**

**Compensation Approved Long Term Incentive  
Eligible** N/A

**Compensation Approved Long Term Incentive  
Value Min**

**Compensation Approved Long Term Incentive  
Value Max**

Sourcing Strategy - Instructions for Job Poster.

**Sourcing Option (Please hold down "CTL" key to  
select all that apply.)**

**List specific source for option(s) selected above:**

**Notify When Req is Open (Req Team)**

Name	Dept.	Job title	Phone	Fax
Teichmann, Jill (CTS Boston WBZ-TV)	WBZ-TV 0701	Payroll Controller Manager	CTS Boston WBZ-TV	

**Turn off Autofiler notification for this req**

Approval Routing

**Approval routing**

Job title	User	Date
TV Stations-Hiring Manager	Bypass	03-May-2011
TV Stations-Department Head	Bypass	03-May-2011
TV Stations-Compensation	Teichmann, Jill (CTS Boston WBZ-TV)	03-May-2011



TV Stations- Controller	Teichmann, Jill (CTS Boston WBZ-TV)	03-May-2011
TV Stations- General/Sr. Manager	Teichmann, Jill (CTS Boston WBZ-TV)	03-May-2011
TV Stations-SVP, Finance	Teichmann, Jill (CTS Boston WBZ-TV)	03-May-2011
TV Stations- EVP/CFO	Bypass	03-May-2011
TV Stations- President	Bypass	03-May-2011

**Notify upon approval completion** Teichmann, Jill (CTS Boston WBZ-TV)

**Advertising Costs \$**

**Travel Costs \$**

**Relocation Costs \$**

**External/Agency Cost \$**

**Referral Bonus Amount \$**

**Auto req ID** 8395BR

To be completed after the req has been filled.

**Auto req ID** 8395BR

**Internal/External Hire**

**New Hire's Name**

**Start Date**

**Added by** Teichmann, Jill (CTS Boston WBZ-TV)

**Added on** 03-May-2011

**Edit posting options**

[? Help](#)

Posting **8395BR : Digital Account Executive**

[Select job posting preview](#)

**Talent Gateways**

<a href="#">Select all</a>	Gateway site	Repost	Days until posted	Days to remain posted	Currently Posted	Posted date	Removal date	Edit site questions
<input type="checkbox"/>	CBS Campus Recruiting	<a href="#">Repost</a>	00 ▾	00 ▾		03-May-2011	<a href="#">02-May-2012</a>	
<input type="checkbox"/>	CBS Corporation	<a href="#">Repost</a>	00 ▾	00 ▾		03-May-2011	<a href="#">02-May-2012</a>	
<input type="checkbox"/>	CBS Internal Gateway	<a href="#">Repost</a>	00 ▾	00 ▾		03-May-2011	<a href="#">02-May-2012</a>	
<input type="checkbox"/>	CBS Television Stations	<a href="#">Repost</a>	00 ▾	00 ▾		03-May-2011	<a href="#">02-May-2012</a>	

**Other posting options**

Posting interface	Date submitted	Start date	Posting expiration/duration	Post/edit details
<a href="#">Arbita</a>	18-May-2011			
<a href="#">First Advantage</a>				

[Update all postings](#)
[Close](#)
[Cancel](#)
[Refresh](#)
[Update newly selected/unselected postings only](#)

## Job Listing and Distribution Report

### CBS Television Stations

<b>Job Title</b>	<b>Digital Account Executive</b>
Company Name	CBS Television Stations
Company Job ID	8395BR
Location	Boston, MA
AJE Ref. Number	548248840
Post Date	May 4, 2011
Job URL	<a href="http://www.americasjobexchange.com/job-detail/Digital-Account-Executive-MA-548248840">http://www.americasjobexchange.com/job-detail/Digital-Account-Executive-MA-548248840</a>

Postings On the America's Job Exchange (AJE) Network <sup>1</sup>		
Website Displayed On	Post Date	URL
America's Job Exchange (AJE)	May 4, 2011	<a href="http://www.americasjobexchange.com/job-detail/Digital-Account-Executive-MA-548248840">http://www.americasjobexchange.com/job-detail/Digital-Account-Executive-MA-548248840</a>
AJE Veterans Exchange	May 4, 2011	<a href="http://www.americasjobexchange.com/veteran/job-detail/Digital-Account-Executive-MA-548248840">http://www.americasjobexchange.com/veteran/job-detail/Digital-Account-Executive-MA-548248840</a>
AJE Disability Exchange	May 4, 2011	<a href="http://www.americasjobexchange.com/disability/job-detail/Digital-Account-Executive-MA-548248840">http://www.americasjobexchange.com/disability/job-detail/Digital-Account-Executive-MA-548248840</a>
AJE State Exchange for MA	May 4, 2011	<a href="http://www.americasjobexchange.com/MA/job-detail/Digital-Account-Executive-MA-548248840">http://www.americasjobexchange.com/MA/job-detail/Digital-Account-Executive-MA-548248840</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS <sup>4</sup>			
Attleboro Career Center			
67 Mechanic Street	Attleboro	MA	02703
Emails Sent To	Date Sent	Email*	CSV*
pjasmin@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
ecampbell@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS <sup>4</sup>			
<b>BerkshireWorks</b>			
37 Main Street, Suite 200, 2nd Floor		North Adams	MA 01247
Emails Sent To	Date Sent	Email*	CSV*
mherrick@berkshireworks.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
dnash@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>BerkshireWorks - Pittsfield</b>			
160 North Street		Pittsfield	MA 01201
Emails Sent To	Date Sent	Email*	CSV*
mherrick@berkshireworks.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
dnash@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
jquinones@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Boston Career Link</b>			
1010 Harrison Avenue		Boston	MA 02119
Emails Sent To	Date Sent	Email*	CSV*
bostoncareerlink@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Career Center of Lowell</b>			
107 Merrimack Street		Lowell	MA 01852
Emails Sent To	Date Sent	Email*	CSV*
michael.mcquaid@cclowell.org	May 27, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
jvanbever@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
rsinha@navisite.com	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Career Opportunities</b>			
77 Finlay Road		Orleans	MA 02653
Emails Sent To	Date Sent	Email*	CSV*
kdower@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
lukas@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
spollard@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS <sup>4</sup>			
<b>Career Opportunities Falmouth</b>			
205 Worcester Ct., Unit B-3		Falmouth	MA 02540
Emails Sent To	Date Sent	Email*	CSV*
kdower@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
slukas@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
rrichard@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Career Opportunities Hyannis</b>			
372 North Street		Hyannis	MA 02601
Emails Sent To	Date Sent	Email*	CSV*
kdower@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
spollard@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
slukas@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Career Source - Cambridge</b>			
186 Alewife Brook Parkway, Suite 310		Cambridge	MA 02138
Emails Sent To	Date Sent	Email*	CSV*
clangill@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
jball@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Career Source - Chelsea</b>			
4 Gerrish Ave		Chelsea	MA 02150
Emails Sent To	Date Sent	Email*	CSV*
regan@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
dpelligrini@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>CareerPoint</b>			
850 High Street		Holyoke	MA 01040
Emails Sent To	Date Sent	Email*	CSV*
dgadaire@careerpointma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
sdowd@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS				4
<b>CareerWorks</b>				
34 School Street		Brockton	MA	02301
E-mails Sent To	Date Sent	Email*	CSV*	
info@careerworks.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
ctaylor@careerworks.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Employment and Training Resources</b>				
449 Newtonville Avenue, Suite 130 288 Walnut St. (Mailing)		Newtonville	MA	02460
E-mails Sent To	Date Sent	Email*	CSV*	
jo`hare@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
cevans@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Employment and Training Resources - Marlborough</b>				
E-mails Sent To	Date Sent	Email*	CSV*	
erose@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
tforhan@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Employment and Training Resources - Norwood</b>				
275 Prospect Street P.O. Box 740		Norwood	MA	02062
E-mails Sent To	Date Sent	Email*	CSV*	
hsoones@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
jsequeira@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Fall River Career Center</b>				
446 North Main Street		Fall River	MA	02720
E-mails Sent To	Date Sent	Email*	CSV*	
rriehard@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
dnadeau@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Franklin/Hampshire Career Center</b>				
One Arch Place		Greenfield	MA	01301
E-mails Sent To	Date Sent	Email*	CSV*	
mtruckey@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	

Distribution to Career One Stop Center Representatives/LVER/DVOPS <span style="float: right;">4</span>			
<b>Franklin/Hampshire Career Center</b>			
One Arch Place		Greenfield	MA 01301
Emails Sent To	Date Sent	Email*	CSV*
fhcc@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
jnugent@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>FutureWorks Career Center</b>			
One Federal Street, Bldg. 103-3		Springfield	MA 01105
Emails Sent To	Date Sent	Email*	CSV*
rpicard@getajob.cc	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
brobinson@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Gardner Career Center</b>			
25 Main Street		Gardner	MA 01440
Emails Sent To	Date Sent	Email*	CSV*
pcarroll@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
rdumont@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Greater New Bedford Career Center</b>			
618 Acushnet Avenue		New Bedford	MA 02740
Emails Sent To	Date Sent	Email*	CSV*
bfrancis@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
pchampagne@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>JobNet</b>			
210 South Street, 1st Floor		Boston	MA 02111
Emails Sent To	Date Sent	Email*	CSV*
ralexander@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
mfalasca@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

Distribution to Career One Stop Center Representatives/LVER/DVOPS <span style="float: right;">4</span>			
<b>Leominster Career Center</b>			
100 Erdman Way		Leominster	MA 01453
Emails Sent To	Date Sent	Email*	CSV*
klibertucci@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
jchamberlain@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
miorio@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>North Shore Career Center of Gloucester</b>			
5 Pleasant Street		Gloucester	MA 01930
Emails Sent To	Date Sent	Email*	CSV*
mwhitmore@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
smitchell@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>North Shore Career Center of Lynn</b>			
181 Union Street		Lynn	MA 01901
Emails Sent To	Date Sent	Email*	CSV*
mwhitmore@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
lglynn@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>North Shore Career Center of Salem</b>			
70 Washington Street, 1st Floor		Salem	MA 01970
Emails Sent To	Date Sent	Email*	CSV*
dpixley@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
tfrisiello@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Plymouth Career Center</b>			
36 Cordage Park Circle, Suite 200		Plymouth	MA 02360
Emails Sent To	Date Sent	Email*	CSV*
kparham@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
mkelley@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>



Distribution to Career One Stop Center Representatives/LVER/DVOPS				4
<b>Quincy Career Center</b>				
152 Parking Way		Quincy	MA	02169
Emails Sent To	Date Sent	Email*	CSV*	
mkelley@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
moconnor@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
fmyerson@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Taunton Career Center</b>				
72 School Street		Taunton	MA	02780
Emails Sent To	Date Sent	Email*	CSV*	
jshaw@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
rrichards@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>The Career Place</b>				
100 Sylvan Road, Suite G-100		Woburn	MA	01801
Emails Sent To	Date Sent	Email*	CSV*	
preynolds@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>The Work Place</b>				
29 Winter St., 4th Floor		Boston	MA	02108
Emails Sent To	Date Sent	Email*	CSV*	
amccabe@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
ncorbin@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>ValleyWorks Career Center - Haverhill</b>				
192 Merrimack Street		Haverhill	MA	01830
Emails Sent To	Date Sent	Email*	CSV*	
rdinicola@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
bmcleod@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	

Distribution to Career One Stop Center Representatives/LVER/DVOPS <sup>4</sup>			
<b>ValleyWorks Career Center - Lawrence</b>			
439 South Union Street, Heritage Place Buildi		Lawrence	MA 01843
Emails Sent To	Date Sent	Email*	CSV*
achilingirian@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
enelson@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Wareham Career Center</b>			
48 Marion Road (Route 6)		Wareham	MA 02571
Emails Sent To	Date Sent	Email*	CSV*
pchampagne@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
tnelson@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Workforce Central - Milford</b>			
425 Fortune Blvd., Suite 201		Milford	MA 01757
Emails Sent To	Date Sent	Email*	CSV*
fbarros@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
lcorbin@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Workforce Central - Southbridge</b>			
5 Optical Drive, Suite 200		Southbridge	MA 01550
Emails Sent To	Date Sent	Email*	CSV*
kjoy@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
dramsey@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
<b>Workforce Central Career Center - Worcester</b>			
44 Front Street, 6th Floor		Worcester	MA 01608
Emails Sent To	Date Sent	Email*	CSV*
danderson@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
wryan@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>
jbullan@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>

\*New Feature for jobs distributed after May 1st 2011

Disclaimer: To respect the privacy of A/E customers, jobs posted by other employers and distributed by this report have been deleted or suppressed thereby allowing you to only view jobs posted by your company. In all other ways the original email is shown in the format delivered on a daily basis to relevant state one-stop centers, veteran's representatives and community based organizations.

Distribution to Community Outreach Organizations				
<b>Berkshire County ARC</b>				
395 South Street		Pittsfield	MA	01201
E-mails Sent To	Date Sent	Email*	CSV*	
lolin@bcarc.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Brockton Area ARC</b>				
1250 W Chestnut St		Brockton	MA	
E-mails Sent To	Date Sent	Email*	CSV*	
ecouncil@brocktonarc.net	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
rbiela@brocktonarc.net	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Charles River Center</b>				
989 Central Avenue		Needham	MA	02492
E-mails Sent To	Date Sent	Email*	CSV*	
cdoherly@charlesrivercenter.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Community Work Services</b>				
174 Portland St.		Boston	MA	02114
E-mails Sent To	Date Sent	Email*	CSV*	
sebastianf@cwsbos.com	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Dare Family Services</b>				
504 Dudley Street 2nd Floor		BOSTON	MA	02119
E-mails Sent To	Date Sent	Email*	CSV*	
lgregory@darefamily.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>East Middlesex ARC EMarc</b>				
20 Gould St		Reading	MA	01867
E-mails Sent To	Date Sent	Email*	CSV*	
amarxsen@thearc.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	

Distribution to Community Outreach Organizations				
<b>Massachusetts Rehabilitation Commission</b>				
5 Middlesex Ave		Somerville	MA	02145
Emails Sent To	Date Sent	Email*	CSV*	
gregory.ames@state.ma.us	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Morgan Memorial Goodwill Industries</b>				
1010 Harrison Ave		Boston	MA	02119
Emails Sent To	Date Sent	Email*	CSV*	
vgold@goodwillmass.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Morgan Memorial Goodwill Industries Boston Career Link</b>				
1010 Harrison Ave		Boston	MA	02119
Emails Sent To	Date Sent	Email*	CSV*	
mjones@detma.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>New England Center For Homeless Veterans</b>				
17 Court Street		Boston	MA	02108
Emails Sent To	Date Sent	Email*	CSV*	
sarah.gonzalez@nechv.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>New England Job Corps OA CTS</b>				
210 South St		Boston	MA	02111
Emails Sent To	Date Sent	Email*	CSV*	
martinez.juana@jobcorps.org	Jun 7, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>Northeast Veterans Outreach Center</b>				
10 Reed Street		Haverhill	MA	01830
Emails Sent To	Date Sent	Email*	CSV*	
jason.gilbert@greenjobs4vets.us	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	
<b>the Massachusetts Rehabilitation Commission</b>				
One Parker St		Lawrence	MA	01840
Emails Sent To	Date Sent	Email*	CSV*	
dlibunao@classinc.org	May 6, 2011	<a href="#">View Email</a>	<a href="#">View CSV</a>	

### Distribution to Community Outreach Organizations <sup>5</sup>

*\*New Feature for jobs distributed after May 1st 2011*

*Disclaimer: To respect the privacy of AJE customers, jobs posted by other employers and distributed by this report have been deleted or suppressed thereby allowing you to only view jobs posted by your company. In all other ways the original email is shown in the format delivered on a daily basis to relevant state one-stop centers, veteran's representatives and community based organizations.*

### Manual Posting to State Workforce Web Site <sup>6</sup>

State Posted In	Date Posted	State Reference Number
Massachusetts	Jun 8, 2011	1068841

### Job Feed Distribution to State Workforce Web Site <sup>6</sup>

State Sent To	Date Sent
---------------	-----------

## Results

### Clicks and Applies <sup>7,8</sup>

Total Clicks	32	See Note 7
Total Applies	0	See Note 8

## Notes:

### 1. **Postings on the America's Job Exchange (AJE) Network**

In addition to the national AJE website ([www.americasjobexchange.com](http://www.americasjobexchange.com)), job posting advertisements from Federal contractor are also distributed via the AJE Career and State Exchanges. The AJE Career Exchange includes 19 career search websites designed for specific job seeker groups, including veterans, minorities, and persons with disabilities. The AJE State Exchange targets local job seekers in each of the 50 states.

### 2. **Distribution to the Diversity Partner Network**

Job posting advertisements from Federal contractors are distributed to the AJE Diversity Partner Network, which consists of hundreds of websites aimed at specific groups with unique interests, such as veterans, minorities, and persons with disabilities.

### 3. **Distribution to the Recruitment Media Partner Network**

Job posting advertisements from Federal contractors are distributed to and sponsored on AJE's Recruitment Media Partner Network in an effort to maximize job posting exposure. The AJE Recruitment Media Network consists of various online job boards and job search engines that specialize in recruitment advertising.

### 4. **Distribution to Career One Stop Center Representatives/LVER/DVOPS**

Job posting advertisements from Federal contractors are distributed to One-Stop career centers and veteran representatives (e.g., LVER, DVOP) nearest to the job location.

### 5. **Distribution to Community Outreach Organizations**

Job posting advertisements from Federal contractors are distributed to community-based organizations as a means to reach candidates from specific groups, such as veterans, minorities, and persons with disabilities.

### 6. **Job Feed Distribution or Manual Posting to State Workforce Web Site**

Job posting advertisements from Federal contractors are sent directly to the states in which the postings are open. The postings are distributed via feed or posted directly to the state site.

### 7. **Total Clicks**

The total number of times your job title was clicked to view the Job Description from the date the job was posted to the date the job expired. Please note this is an estimate of views and might not fully count the total number of views from the full AJE distribution network.

### 8. **Total Applies**

The number of times the "Apply" link was clicked from your Job Description. Please note that this does not necessarily equal the number of applies to a job as a candidate can abandon the application process mid-way through or decide to apply directly by using an email address. In addition, apply information from some partner sites is not obtainable or reliable.

## Disclaimer

The America's Job Exchange (AJE) Job Distribution Report is prepared for the convenience of our customers so that they may maintain a record of distribution and display of job postings within the AJE network. AJE is an online job-posting and distribution services provider and is not associated with any government agency. Therefore, AJE cannot guarantee the sufficiency of a customer's compliance requirements. By using AJE's website and/or services, you agree that AJE, its parent and affiliates are not liable for any damages arising out of such use. Please note that the job distribution report is available only to our customers who have purchased the job distribution service offered by America's Job Exchange. Reports are only available for the period for which the service is procured. Reports are automatically sent to qualified customers. Additional reports are available to our customers for purchase. Please contact our Customer Care team for details.

**Questions? Call Customer Care, 1-866-926-6284**

Req detail

**Req history**

Req template: TV Stations Requisition Form

Job posting preview eLink history

Req details National Sales Manager

Req status Closed

**Job Code (Click list, type in job title, and hit search)**

CTS-9698X National Sales Manager

**Job Title**

National Sales Manager

**Job Description**

Manage the sales process and team related to national sales business opportunities for WBZ-TV and cbslocal.com establish strategic partnerships with advertising agencies and market clients.

**PRIMARY ACCOUNTABILITIES:**

- Manage the inventory of the station to maximize revenue and sell-out.
- Develop new revenue stream through managing sales of sports, special events, and marketing opportunities
  - Provide a consistent flow of information to the Director of Sales relative to national opportunities.
- Work with national sales offices to establish sales goals and further penetrate their agencies and clients.
- Grow national market revenue share and average unit rates.

**Department / Business Unit**

WBZ TV News

**Recruiter/HR Rep/EEO Coordinator**

Teichmann, Jill (CTS Boston WBZ-TV)

**Immediate Supervisor (Click List, type in last name and hit search)**

Wynyard, Helyn (CTS Boston WSBK-TV)

**Division/Station**

1061

**No. of Positions**

1

**Positions Remaining** 1  
**Exempt/Non-Exempt Status** Exempt  
**Addition/Replacement** Replacement  
**Name of Employee Replaced** Ruggeri  
**Title of Employee Replaced**  
**Salary of Employee Replaced \$**  
**Target Start Date**

Job Info

**CBS Business Unit** CBS Television Stations  
**Station** WBZ-TV  
**Market** Boston  
**Location** Massachusetts - Boston  
**Building/Floor** 1  
**Employee Type** Staff  
**Job Status** Full Time  
**Other Job Status** N/A  
**Union Status** No  
**Segment/Grade**

Job Function is one way applicants can search for jobs by their career interests and area of expertise on the talent gateway. Use the CTRL key to select up to three (3) Job Functions that best describe the position and department.

**Job Function** Sales/Ad Sales

**Required Skills/Experience**

Must be Results-Oriented, Innovative, and demonstrate Leadership

- Five plus Major market sales experience required.
- College degree preferred

**Preferred Skills/Experience**

**Minimum Education Level**

**Major**

**Additional Candidate Instructions**



Select the category that best describes the position and/or job function. This field will only be used for internal reporting purposes. It will NOT appear on any of the Talent Gateways for candidates to view.

**Job Category** Sales

**EEO Code**

**Job Code**

**Budget/Cost Center Code** 1061-501-41010

**Budget Status** Included in Budget

**Salary/Wage Range \$** 1

**Per Hour/Per Year** Per Year

**Bonus Eligible (If answer is No, please skip to LTIP Eligible question.)** N/A

**STIP Eligible** N/A

**STIP Target %**

**Other Bonus Eligible (Please Describe)**

**LTIP Eligible** N/A

**Commission Eligibility (AE Positions Only)** N/A

**If yes, enter target Compensation (Total Annual Pay)**

**Guarantee Eligibility (New Business AE Positions Only)** N/A

**If yes, Estimated Monthly Guarantee \$**

**Estimated Length of Guarantee**

**Compensation Approvals (Do Not Complete-Area for Comp Dept Only)**

**Compensation Approved Min Salary \$**

**Compensation Approved Mid Salary \$**

**Compensation Approved Max Salary \$**

**Compensation Approved Bonus Eligible** N/A

**Compensation Approved Bonus Plan**

**Compensation Approved Bonus Target \$ or %**  
**Min**

**Compensation Approved Bonus Target \$ or %**  
**Max**

**Compensation Approved Long Term Incentive Eligible** N/A

**Compensation Approved Long Term Incentive Value Min**

**Compensation Approved Long Term Incentive Value Max**

Sourcing Strategy - Instructions for Job Poster.

**Sourcing Option (Please hold down "CTL" key to select all that apply.)**

**List specific source for option(s) selected above:**

Notify When Req is Open (Req Team)	Name	Dept.	Job title	Phone	Fax
	Teichmann, Jill (CTS Boston WBZ-TV)	WBZ-TV 0701	Payroll Controller Manager	CTS Boston WBZ-TV	

**Turn off Autofiler notification for this req**

**Approval Routing**

Approval routing	Job title	User	Date
	TV Stations-Hiring Manager	Bypass	30-Sep-2011
	TV Stations-Department Head	Bypass	30-Sep-2011
	TV Stations-Compensation	Teichmann, Jill (CTS Boston WBZ-TV)	30-Sep-2011
	TV Stations-Controller	Teichmann, Jill (CTS Boston WBZ-TV)	30-Sep-2011
	TV Stations-General/Sr. Manager	Teichmann, Jill (CTS Boston WBZ-TV)	30-Sep-2011
	TV Stations-SVP, Finance	Teichmann, Jill (CTS Boston WBZ-TV)	30-Sep-2011
	TV Stations-EVP/CFO	Bypass	30-Sep-2011
	TV Stations-President	Bypass	30-Sep-2011

**Notify upon approval completion** Teichmann, Jill (CTS Boston WBZ-TV)

**Advertising Costs \$**

**Travel Costs \$**

**Relocation Costs \$**

**External/Agency Cost \$**

**Referral Bonus Amount \$**

**Auto req ID** 9700BR

To be completed after the req has been filled.

**Auto req ID** 9700BR

**Internal/External Hire**

**New Hire's Name**

**Start Date**

**Added by** Teichmann, Jill (CTS Boston WBZ-TV)

**Added on** 30-Sep-2011

OK