

CONTRACT



KXRM
560 Wooten Road
Colorado Springs, CO 80915
(719) 596-2100

<u>Contract / Revision</u> 1704902 /		<u>Alt Order #</u> 26198703
<u>Product</u> Candidate		
<u>Contract Dates</u> 10/10/18 - 10/16/18		<u>Estimate #</u> 5463
<u>Advertiser</u> POL/Scott Tipton/Congress/CO/Rep		<u>Original Date / Revision</u> 09/26/18 / 09/27/18
<u>Billing Cycle</u> WEEKLY	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KXRM	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washington
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> 9912521	<u>Advertiser Code</u> 454	<u>Product 1/2</u> 533
<u>Agency Ref</u> IN13871/SP2622/AL11		<u>Advertiser Ref</u>

And:

Strategic Media Services
1911 North Fort Myer Drive
Suite 400
Arlington, VA 22209

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	KXRM	10/10/18	10/16/18	M-F 6a-7a News	M-F 6a-7a News		:30				NM	4	\$320.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	--WT---				2	\$80.00				
	Week:	10/15/18	10/21/18	MT-----				2	\$80.00				
D 2	KXRM	10/11/18	10/11/18	M-F 6a-7a News	M-F 6a-7a News		:30				NM	0	\$0.00
D 3	KXRM	10/15/18	10/15/18	M-F 6a-7a News	M-F 6a-7a News		:30				NM	0	\$0.00
D 4	KXRM	10/16/18	10/16/18	M-F 6a-7a News	M-F 6a-7a News		:30				NM	0	\$0.00
N 5	KXRM	10/10/18	10/16/18	M-F 7a-8a News	M-F 7a-9a News		:30				NM	4	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	--WTF--				3	\$75.00				
	Week:	10/15/18	10/21/18	-T-----				1	\$75.00				
D 6	KXRM	10/11/18	10/11/18	M-F 7a-9a News	M-F 7a-9a News		:30				NM	0	\$0.00
D 7	KXRM	10/12/18	10/12/18	M-F 7a-9a News	M-F 7a-9a News		:30				NM	0	\$0.00
D 8	KXRM	10/16/18	10/16/18	M-F 7a-9a News	M-F 7a-9a News		:30				NM	0	\$0.00
N 9	KXRM	10/12/18	10/15/18	M-F 8a-9a News	M-F 7a-9a News		:30				NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	----F--				1	\$75.00				
	Week:	10/15/18	10/21/18	M-----				1	\$75.00				
D 10	KXRM	10/15/18	10/15/18	M-F 7a-9a News	M-F 7a-9a News		:30				NM	0	\$0.00
N 11	KXRM	10/13/18	10/13/18	Sat 6a-7a News	Sat 6a-7a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	-----S-				1	\$50.00				
N 12	KXRM	10/14/18	10/14/18	FOX News Sunday	Su 8a-9a		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	-----S				1	\$90.00				
N 13	KXRM	10/10/18	10/16/18	Living Local	M-F 9a-10a		:30				NM	10	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	--WTF--				6	\$50.00				
	Week:	10/15/18	10/21/18	MT-----				4	\$50.00				
D 14	KXRM	10/11/18	10/11/18	M-F 9a-10a	M-F 9a-10a		:30				NM	0	\$0.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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		<u>Estimate #</u> 5463
<u>Advertiser</u> POL/Scott Tipton/Congre:		<u>Original Date / Revision</u> 09/26/18 / 09/27/18

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D 15	KXRM	10/12/18	10/12/18	M-F 9a-10a	M-F 9a-10a		:30				NM	0	\$0.00
D 16	KXRM	10/15/18	10/15/18	M-F 9a-10a	M-F 9a-10a		:30				NM	0	\$0.00
D 17	KXRM	10/16/18	10/16/18	M-F 9a-10a	M-F 9a-10a		:30				NM	0	\$0.00
N 18	KXRM	10/10/18	10/16/18	Family Feud	M-F 4p-5p		:30				NM	3	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	--WT---				2	\$50.00				
	Week:	10/15/18	10/21/18	-T-----				1	\$50.00				
D 19	KXRM	10/16/18	10/16/18	M-F 4p-5p	M-F 4p-5p		:30				NM	0	\$0.00
D 20	KXRM	10/10/18	10/10/18	M-F 5p-530p	M-F 5p-530p		:30				NM	0	\$0.00
D 21	KXRM	10/11/18	10/11/18	M-F 5p-530p	M-F 5p-530p		:30				NM	0	\$0.00
D 22	KXRM	10/12/18	10/12/18	M-F 5p-530p	M-F 5p-530p		:30				NM	0	\$0.00
N 23	KXRM	10/10/18	10/16/18	M-F 5-530p News	M-F 5-530p		:30				NM	5	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	--WTF--				3	\$70.00				
	Week:	10/15/18	10/21/18	MT-----				2	\$70.00				
D 24	KXRM	10/16/18	10/16/18	M-F 5p-530p	M-F 5p-530p		:30				NM	0	\$0.00
N 25	KXRM	10/10/18	10/16/18	Big Bang	M-F 530p-6p		:30				NM	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	--W-F--				2	\$150.00				
	Week:	10/15/18	10/21/18	-T-----				1	\$150.00				
D 26	KXRM	10/11/18	10/11/18	M-F 530p-6p	M-F 530p-6p		:30				NM	0	\$0.00
D 27	KXRM	10/15/18	10/15/18	M-F 530p-6p	M-F 530p-6p		:30				NM	0	\$0.00
N 28	KXRM	10/10/18	10/16/18	M-F News @ 9	M-F 9p-10p		:30				NM	4	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	--W-F--				2	\$200.00				
	Week:	10/15/18	10/21/18	MT-----				2	\$200.00				
D 29	KXRM	10/12/18	10/12/18	M-F News @ 9	M-F 9p-10p		:30				NM	0	\$0.00
D 30	KXRM	10/15/18	10/15/18	M-F News @ 9	M-F 9p-10p		:30				NM	0	\$0.00
D 31	KXRM	10/16/18	10/16/18	M-F News @ 9	M-F 9p-10p		:30				NM	0	\$0.00
N 32	KXRM	10/10/18	10/16/18	LN M-F 10p-1030p	M-F 10p-1030p		:30				NM	4	\$520.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	--W-F--				2	\$130.00				
	Week:	10/15/18	10/21/18	MT-----				2	\$130.00				
D 33	KXRM	10/12/18	10/12/18	LN M-F 10p-1030p	M-F 10p-1030p		:30				NM	0	\$0.00
D 34	KXRM	10/15/18	10/15/18	LN M-F 10p-1030p	M-F 10p-1030p		:30				NM	0	\$0.00
D 35	KXRM	10/16/18	10/16/18	LN M-F 10p-1030p	M-F 10p-1030p		:30				NM	0	\$0.00
N 36	KXRM	10/11/18	10/11/18	Thu 9:30-1030p	Thu 9:30-1030p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	---T---				1	\$300.00				
N 37	KXRM	10/14/18	10/14/18	Su News @ 9	Su 9p-930p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	-----S				1	\$200.00				
N 38	KXRM	10/10/18	10/16/18	M-F 1030p-11p	M-F 1030p-11p		:30				NM	5	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/08/18	10/14/18	--WTF--				3	\$75.00				
	Week:	10/15/18	10/21/18	MT-----				2	\$75.00				

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D 39	KXRM	10/11/18	10/11/18	M-F 1030p-11p	M-F 1030p-11p		:30				NM	0	\$0.00	
D 40	KXRM	10/12/18	10/12/18	M-F 1030p-11p	M-F 1030p-11p		:30				NM	0	\$0.00	
D 41	KXRM	10/15/18	10/15/18	M-F 1030p-11p	M-F 1030p-11p		:30				NM	0	\$0.00	
D 42	KXRM	10/16/18	10/16/18	M-F 1030p-11p	M-F 1030p-11p		:30				NM	0	\$0.00	
N 43	KXRM	10/11/18	10/16/18	M-F 11p-1130p	M-F 11p-1130p		:30				NM	2	\$150.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/18	10/14/18	---T---				1	\$75.00					
Week:		10/15/18	10/21/18	M-----				1	\$75.00					
D 44	KXRM	10/15/18	10/15/18	M-F 11p-1130p	M-F 11p-1130p		:30				NM	0	\$0.00	
N 45	KXRM	10/10/18	10/16/18	M-F 1130p-12x	M-F 1130p-12x		:30				NM	4	\$200.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/18	10/14/18	--W-F--				2	\$50.00					
Week:		10/15/18	10/21/18	MT-----				2	\$50.00					
D 46	KXRM	10/11/18	10/11/18	M-F 1130p-12x	M-F 1130p-12x		:30				NM	0	\$0.00	
D 47	KXRM	10/12/18	10/12/18	M-F 1130p-12x	M-F 1130p-12x		:30				NM	0	\$0.00	
D 48	KXRM	10/15/18	10/15/18	M-F 1130p-12x	M-F 1130p-12x		:30				NM	0	\$0.00	
D 49	KXRM	10/16/18	10/16/18	M-F 1130p-12x	M-F 1130p-12x		:30				NM	0	\$0.00	
N 50	KXRM	10/14/18	10/14/18	NFL Wrap Up Show	NFL Wrap Up Show		:30				NM	1	\$150.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/18	10/14/18	-----S				1	\$150.00					
N 51	KXRM	10/14/18	10/14/18	Su 11p-1130p	Su 11p-1130p		:30				NM	1	\$20.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/18	10/14/18	-----S				1	\$20.00					
N 52	KXRM	10/12/18	10/12/18	Last Man St / Cool Kids	F 7p-8p		:30				NM	1	\$225.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/18	10/14/18	----F--				1	\$225.00					
N 53	KXRM	10/11/18	10/11/18	Thursday Night Football	Thursday Night Football		:30				NM	1	\$1,000.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/18	10/14/18	---T---				1	\$1,000.00					
N 54	KXRM	10/14/18	10/14/18	Reg Season Broncos (LIT)	Reg Season Broncos		:30				NM	1	\$4,200.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/18	10/14/18	-----S				1	\$4,200.00					
N 55	KXRM	10/14/18	10/14/18	Sun 6a-7a News	Sun 6a-7a		:30				NM	1	\$50.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/18	10/14/18	-----S				1	\$50.00					
Totals												0.00	60	\$10,550.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/08/18 - 10/14/18	39	\$8,715.00	(\$1,307.25)	\$7,407.75
10/15/18 - 10/21/18	21	\$1,835.00	(\$275.25)	\$1,559.75
Totals	60	\$10,550.00	(\$1,582.50)	\$8,967.50

Signature: _____ Date: _____

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