# PANAMA CITY TV LLC 220 Salters Creek Road Hampton, VA 23661

May 6, 2024

#### Via Upload to Public Inspection File Only

Elizabeth E. Goldin Assistant Chief, Investigations & Hearings Division Enforcement Bureau Federal Communications Commission 45 L Street NE Washington, DC 20554

Re: EEO Audit Response

WPGX, Panama City, FL (Facility Id: 2942)

Dear Ms. Goldin:

This letter, together with attached **Exhibits 1 through 6**, serves as the response by Panama City TV LLC (the "Licensee"), licensee of WPGX, Panama City, Florida, FCC Facility ID No. 2942 ("WPGX" or the "Unit"), to the Enforcement Bureau's request for audit data relating to the Station's EEO program dated March 22, 2024.

The responses to the relevant audit data requests are set forth below, and the required documentation is provided in the attached Exhibits.

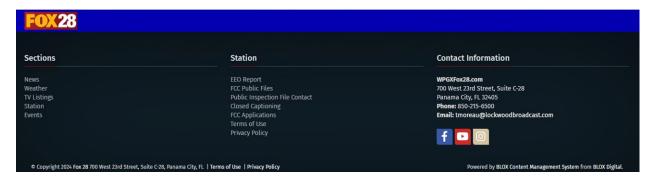
In accordance with the Bureau's request for audit data, this response has been uploaded to the online public inspection file of each station in the Unit.

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Audit Data Request 2(b)(1). [Provide] [c]opies of the Unit's two most recent EEO Public File Reports, described in section 73.2080(c)(6). For each station in the Unit that maintains a website, provide the website address. If the Unit's most recent EEO Public File Report is not posted on each website as required by section 73.2080(c)(6), identify that website and explain why the report is not so posted. If the Unit does not maintain a website, but its corporate site contains a link to a site pertaining to the Unit, identify the corporate website address where the Unit's most recent EEO Public File Report is linked pursuant to section 73.2080(c)(6).

**Response:** The Unit's EEO Public File Reports covering October 1, 2021, through September 30, 2022, and October 1, 2022, through September 30, 2023, are attached as **Exhibits 1 and 2**, respectively.

The Unit's website is located at *wpgxfox28.com*. On the website, the Unit's most recent EEO Public File Report is, and at all relevant times has been, available at the bottom of each page of the website, as shown in the screen capture below:



Clicking on the link above titled "EEO Report" directs viewers to the Unit's most recent EEO Public File Report. Current and past EEO Public File Reports are also available by clicking the "FCC Public Files" link, which directs viewers to the online public file of WPGX.

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Audit Data Request 2(b)(ii). For each of the Unit's full-time positions filled during the period covered by the EEO Public File Reports noted above, or since acquisition of the Unit (if during that period), provide the date of hire as required by section 73.2080(c)(5)(vi) as well as dated copies of all advertisements, bulletins, letters, faxes, e-mails or other communications announcing the position, as described in section 73.2080(c)(5)(iii). However, to reduce the burden of responding to this audit, if you have sent a job notice to multiple sources, you may include in your response: (1) documentation showing one such notice was sent, (2) a list of the additional sources to which the notice was distributed, and (3) a statement confirming notices to all additional sources used to announce the vacancy were retained, as required by section 73.2080(c)(5)(iii). Include, however, copies of all job announcements sent to any organization (identified separately from other sources) that has notified the Unit that it wants to be notified of the Unit's job openings, as described in section 73.2080(c)(1)(ii).

**Response:** During the relevant period, the Unit filled two (2) full-time positions on the indicated dates.

Position number	Position Filled	Date Filled
1	Account Executive	5/16/2022
2	Account Executive	7/5/2023

For each job opening, the Unit has attached (as **Exhibits 3 and 4** respectively) copies of advertisements, bulletins, letters, faxes, emails, or other communications announcing the job opening, which have been retained as required by Section 73.2080(c)(5)(iii). The material provided in each Exhibit demonstrates wide dissemination of information about each vacancy.

No organizations have notified the Unit that they want to be notified of Unit job openings.

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Audit Data Request 2(b)(iii). As required by section 73.2080(c)(5)(v), [provide] the total number of interviewees for each vacancy and the referral source for each interviewee for all of the Unit's full-time vacancies filled during the period covered by the above-noted EEO Public File Reports.

**Response:** The total number of interviewees for each vacancy and the referral source for each interviewee for all full-time vacancies filled during the applicable period are as follows:

Position	Position Filled	Date	Number of	Referral Sources
number		Filled	Interviewees	for Interviewees
1	Account Executive	5/16/2022	3	- Indeed.com
				- Internal Referral
2	Account Executive	7/5/2023	1	- Internal Referral

\*\*\*\*

Audit Data Request 2(b)(iv). [Provide] [d]ated documentation of the Unit's recruitment initiatives described in section 73.2080(c)(2) during the period covered by the above-noted EEO Public File Reports, such as participation in job fairs, events with educational institutions, and mentoring or training programs for staff. Specify the Unit personnel involved in each recruitment initiative. In addition, provide the Unit's total number of full-time employees and state whether the population of the market in which any of the Unit's stations operates is 250,000 or more. Based upon these two factors and as required by sections 73.2080(c)(2) and (e)(3) of the Commission's rules, state whether the Unit is required to perform two or four points worth of initiative activities within a two-year period (measured from the date the

stations in the Unit file their renewal applications and the second, fourth, sixth and eighth anniversaries of that date). If the Unit performed more than the required number of initiative activities, it may provide documentation for only the required amount in its response, i.e., two or four points worth. If any documentation that you provide appears inadequate, e.g., it is not dated or does not clearly prove the Unit's participation, the Commission may ask you for additional verification.

**Response:** The Unit has 9 full-time employees as of May 1, 2024. The city of license for the Unit, Panama City, Florida, is located in a Metropolitan Statistical Area with fewer than 250,000 people. According, the Unit is required to perform two (2) initiatives in each applicable two-year period.

During the period of time covered by the two most recent EEO File Reports, the Unit engaged in more than two (2) outreach initiatives, including those described below, and has attached, as **Exhibits 5 and 6**, documentation demonstrating performance of the same:

General Outreach Program (47 C.F.R. § 73.2080(c)(2)(vi))  Exhibit 5						
EXIII	DIL 5					
Activity	Personnel Involved					
WPGX created and aired announcements that encouraged viewers interested in pursuing a radio and/or television career to utilize the websites of the Florida Association of Broadcasters to learn of employment opportunities at member stations. These announcements ran throughout the reporting period on WPGX.	Production Department					

	Tra	ining	of Stat	ion Pe	ersonnel	
(	47	C.F.R.	§ 73.2	2080(c	)(2)(viii))	)

#### Exhibit 6

#### **Activity**

#### Personnel Involved

- In the Spring of 2022, the General Manager and Sales Manager participated in WideOrbit Marketplace training to help the station grow revenue options.
- Account Executive participated in Jim Doyle trainings from December 16, 2021 through July 6, 2022. Trainings included items such as prospecting, closing business, jump starting your career, and avoiding common issues and objections to pitches. The program included items for new sellers and experienced Account Executives.
- March 29, 2023: The entire sales team participated in digital sales training with Orbit Interactive, the station's digital partner, in order to learn about the Orbit Interactive product suite, how to customize the product for local advertisers, and learn the basics of digital language.
- August 25, 2023, September 1, 2023, September 8, 2023, and September 15, 2023: The sales team and mangers met with Jason Schlitz from Orbit Interactive each Friday to train on digital sales tools. Training included items such as display products and conversions, dashboard navigation and order entry, and new AI creative tools.
- September 18, 2023: The sales team and managers worked with TVB presenter Brian Wexler to train on preparing for the TVB sales seminar with local clients scheduled for October 17, 2023. The training discussed topics such as creating the presentation and targeting in demand industries.

Various Station Management and Employees

WPGX EEO Audit Response May 6, 2024 Page 6

Audit Data Request 2(b)(v). Disclose any pending or resolved complaints involving the Unit filed during the Unit's current license term(s) before any body having competent jurisdiction under federal, state, territorial or local law, alleging unlawful discrimination in the employment practices of the Unit on the basis of race, color, religion, national origin, or sex. For each such complaint, provide: (1) a brief description of the allegations and issues involved; (2) the names of the complainant and other persons involved; (3) the date the complaint was filed; (4) the court or agency before which it is pending or by which it was resolved; (5) the file or case number; and (6) the disposition and date thereof or current status. Note that you must report all complaints, regardless of their status or disposition.

**Response:** There are no such pending or resolved complaints during the specified time period.

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Audit Data Request 2(b)(vi). In accordance with section 73.2080(b), during the Unit's current license term(s) (or since acquisition of the Unit (if during that period)), describe the responsibilities of each level of Unit management responsible for implementing Unit EEO policies and describe how the Unit has informed employees and job applicants of its EEO policies and program.

Response: Enforcement of EEO Policies. The Unit's General Manager, and the Unit's corporate President, Vice President of Operations, and Director of Business Services are responsible for ensuring enforcement of the Unit's EEO policies. Each has significant input into the hiring, firing, and supervision of station employees. Each is aware of the Licensee's responsibility to widely disseminate vacancy notifications to qualified applicants and monitor and enforce EEO policies on a continuing basis. The Director of Business Services routinely participates in trainings provided by the EEOC, Littler Mendelson P.C., and other organizations to stay on top of current EEOC rules and recommendations. This information is passed on to the Vice President of Operations and General Manager to ensure EEOC policies are enforced as changes are made. Periodically, the Vice President of Operations and Director of Business Services meet with the Unit's staff to discuss EEO policies and program issues. The Vice President of Operations monitors the interview process to ensure that the Unit's EEO policies are being followed. All hiring and firing must be approved by the Vice President of Operations.

Unit's Efforts to Inform Employees and Applicants of EEO Policies and Program. The Unit provides all Unit employees with an Employee Handbook containing the Unit's EEO policy. Each employee must sign forms stating that they have received a copy of and understand the EEO policy. The Unit also posts a poster

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with a summary of applicable EEO laws in a common workspace. The Unit includes a statement on all job announcements and outreach letters that it is an Equal Opportunity Employer, and includes an EEO statement on its website at wpgxfox28.com/stations/jobs\_internships/.

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Audit Data Request 2(b)(vii). In accordance with section 73.2080(c)(3), during the Unit's current license term(s) (or since acquisition of the Unit (if during that period)), describe the Unit's efforts to analyze its EEO recruitment program to ensure that it is effective and to address any problems found as a result of such analysis.

**Response:** The Unit continually monitors and analyzes its EEO recruitment program. Unit management maintains and updates its recruitment source list, adding new sources and contact information as warranted. Recruitment sources are routinely added to and revised based upon the specific position being recruited for and recent success identifying viable candidates through each source in prior recruitment efforts.

In conjunction with its ongoing analysis of its performance of outreach initiatives, the Unit sought variety in its outreach activities over the applicable two-year period. These efforts are made as a result of the Unit's evaluation and analysis of its outreach initiatives and in an effort to inform and reach a broader and more varied segment of the community.

\*\*\*\*

Audit Data Request 2(b)(viii). As required by section 73.2080(c)(4), during the Unit's current license term(s) (or since acquisition of the Unit (if during that period)), describe the Unit's efforts to analyze periodically its measures taken to examine pay, benefits, seniority practices, promotions, and selection techniques and tests to ensure that they provide equal opportunity and do not have a discriminatory effect. If the Unit has one or more union agreements, describe how the Unit cooperates with each union to ensure EEO policies are followed for the Unit's union-member employees and job applicants.

**Response:** Compensation and Benefit Levels. The Unit's compensation levels for all employees are reviewed on a regular basis by the Vice President of Operations and the General Manager to ensure the levels provide equal opportunities for all employees and do not have a discriminatory effect. Compensation may be increased for myriad reasons, including merit, fairness, and to ensure that rates of pay are non-

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discriminatory. Compensation is also reviewed annually by the Unit's corporate officers.

Seniority Practices and Promotions. The Vice President of Operations and the General Manager also review Unit employees for promotions on a regular basis. Promotions and raises are determined based on the General Manager's assessment of the employee's performance and contributions to the Station.

Selection Techniques. After providing notices of job vacancies to a wide and diverse array of professional organizations, non-profits, and internet resources, the selection process is based upon the experience, qualifications, and talents of the candidates. The General Manager then consults with the Vice President of Operations on each selection.

Union Cooperation. The Unit is not a party to a union agreement.

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The remaining audit data requested is not applicable. The Licensee is not a religious broadcaster, and WPGX is not brokered.

If you have any questions regarding this response or need any further information, please contact our communications counsel, Noah L. Hock, at nhock@brookspierce.com or (336) 271-3177.

The undersigned, under penalty of perjury, declares the foregoing to be true, complete, and correct to the best of their personal knowledge

This, the 6th day of May, 2024.

By: Mr

Gerald Walsh Vice President

# Exhibit 1

EEO Public File Report October 1, 2021 through September 30, 2022

[Attached]

# EEO PUBLIC FILE REPORT

# FOR

# **WPGX-TV**

This EEO Public File Report October 1, 2021 to September 30, 2022

#### **EEO Annual Public File Report**

#### WPGX-TV

The purpose of this EEO Public File Report is to comply with Section 73.2080 (c)(6) of the Federal Communications Commission's EEO Rule. This Report has been prepared on behalf of WPGX. This Report will be placed in WPGX's public inspection file and posted on WPGX's website.

The information contained in this Report covers the time period ending September 30, 2022 (the "Reporting Period").

Attachments 1 through 3 are intended to provide the information required by the FCC's EEO Rule. Attachments 1 and 2 contain the following information for each full-time vacancy:

- \* The recruitment source(s) used to fill each vacancy, identified by name, address, contact person and telephone number;
- \* The recruitment source that referred the hiree for each full-time vacancy;
- \* The total number of persons interviewed for each full-time vacancy; and,
- \* The total number of interviewees referred by each recruitment source used in connection with each vacancy.

Attachment 3 contains a list and brief description of outreach initiatives undertaken pursuant to the FCC's EEO Rule during the Reporting Period.

Questions concerning this Report should be directed to Tiffany Humphrey at (804) 672-6565.

\* \* \* \* \* \*

# **FULL-TIME VACANCY INFORMATION**

Position Title	Total No. Interviewees for the Vacancy	Recruitment Source of Hiree	Recruitment Sources Utilized (see attached list of sources)	
Account Executive	3	1	1-16	

Total number of persons interviewed during the Reporting Period:  $\underline{\mathbf{3}}$ 

# ATTACHMENT 2 RECRUITMENT SOURCE INFORMATION

Recruitment Source (see attached list)	Total Number of Interviewees from Source*	Did Source Request Notice of Job Openings?
1	1	No
2	0	No
3	0	No
4	0	No
5	0	No
6	0	No
7	0	No
8	0	No
9	0	No
10	0	No
11	0	No
12	0	No
13	0	No
14	0	No
15	0	No
16	2	No

#### RECRUITMENT SOURCES

#### Source

- 1. Internal Referral
- 2. Employ Florida www.employflorida.com
- 3. TV Jobs www.tvjobs.com POB 4116 Oceanside, CA 92052 (800) 374-0119 info@tvjobs.com
- 4. Career Source Gulf Coast Center <a href="https://www.employflorida.com/vosnet/Default.aspx?enc=vLa15KtdCzQQMP6jrcRdIQ">https://www.employflorida.com/vosnet/Default.aspx?enc=vLa15KtdCzQQMP6jrcRdIQ</a> 1310 E 11th St, Panama City, FL 32401 850-872-4340
- 5. Bay County Chamber of Commerce 235 W. 5<sup>th</sup> Street Panama City, FL 32401 <u>taylor@baychamberfl.com</u> Taylor Smith 850-215-3755
- 6. Catholic Charities "Bridges to Circles of Bay County" 3128 E 11<sup>th</sup> Street Panama City, FL 32401 <a href="mailto:sharpn@cc.ptdiscese.org">sharpn@cc.ptdiscese.org</a> Naomi Sharp 850-763-0475 X1030
- 7. Florida Assoc. of Broadcasters 201 S. Monroe Street #201 Tallahassee, FL 32301 <a href="mailto:lvarn@fab.org">lvarn@fab.org</a> L. Varn 850-681-4444 or 800-825-5322
- 8. Goodwill IND Career Training Center 300 Mabry Street Tallahassee, FL 32304 <a href="mailto:sburnett@goodwillbigbend.com">sburnett@goodwillbigbend.com</a> Steven Burnett 850-522-3900
- 9. Haney Technical Center 3016 FL-77 Panama City, FL 32405 nixkd@bay.k12.fl.us Kim Nix 850-767-5500
- 10. Kelly Services 2408 Lisenby Avenue Panama City, FL 32405 2053@kellyservices.com 850-785-1566
- 11. Mississippi Assoc. of Broadcasters 855 S. Pearl Orchard Road #403 Ridgeland, MS 39157 email@msbroadcasters.org 601-957-9121
- 12. Navy Transition Assistance and Family Employment <u>Tiffany.parton.ctr@navy.mil</u> Tiffany Parton 850-235-5611
- 13. Panama City Beach Chamber of Commerce 309 Richard Jackson Boulevard #101 Panama City, FL 32407 shannon@pcbeach.org Shannon Richmond 850-890-8069
- 14. Snelling Personnel Services 1420 Airport Road Panama City, FL 32405 <u>ruth\_burton@yahoo.com</u> Ruth Burton 850-769-1441
- 15. St. John Baptist Church 1021 Martin Luther King Jr. Boulevard Panama City, FL 32401 <a href="mailto:stjohnmiss@comcast.net">stjohnmiss@comcast.net</a> 850-747-1269
- 16. Indeed.com

# **ATTACHMENT 3**

# MENU OPTION ACTIVITIES

WPGX-TV has engaged in the following outreach activities during the period covered by this Report:

Activity Classification*	Type of Activity	Brief Description
6	Participation in job banks, Internet programs, and other programs designed to promote outreach generally (i.e., outreach that is not primarily directed to providing notification of specific job vacancies)	WPGX created and aired announcements that encouraged viewers interested in pursuing a radio and/or a television career to utilize the websites of the Florida Association of Broadcasters to learn of employment opportunities at member stations. These announcements ran throughout the year on WPGX.
8	Establishment of training programs designed to enable station personnel to acquire skills that could qualify them for higher level positions;	<ul> <li>In the Spring of 2022, the General Manager and Sales Manager participated in WideOrbit Marketplace training to help station grow revenue options.</li> <li>Account Executive participated in Jim Doyle trainings from December 16, 2021 through July 6, 2022. Trainings included items such as prospecting, closing business, jump starting your career, and avoiding common issues and objections to pitches. The program included items for new sellers and experienced Account Executives.</li> </ul>

<sup>\*</sup> For "Activity Classification", use "1" through "16" in accordance with attached list.

#### **Menu Option Classifications**

- 1. Participation in at least four job fairs by station personnel who have substantial responsibility in making hiring decisions;
- 2. Hosting of at least one job fair;
- 3. Co-sponsoring of at least one job fair with organizations in the business and professional community whose membership includes substantial participation by women and minorities;
- 4. Participation in at least four events, including conventions, career days, workshops, and similar activities, sponsored by organizations representing groups present in the community interested in broadcast employment issues;
- 5. Establishment of an internship program designed to assist members of the community to acquire skills needed for broadcast employment;
- 6. Participation in job banks, Internet programs, and other programs designed to promote outreach generally (i.e., outreach that is not primarily directed to providing notification of specific job vacancies);
- 7. Participation in scholarship programs designed to assist students interested in pursuing a career in broadcasting;
- 8. Establishment of training programs designed to enable station personnel to acquire skills that could qualify them for higher level positions;
- 9. Establishment of a mentoring program for station personnel;
- 10. Participation in at least four events or programs sponsored by educational institutions relating to career opportunities in broadcasting;
- 11. Sponsorship of at least two events in the community designed to inform and educate members of the public about employment opportunities in broadcasting;
- 12. Listing of each upper-level category opening in a job bank or newsletter of media trade groups whose membership includes substantial participation by women and minorities;
- 13. Provision of assistance to unaffiliated non-profit entities in the maintenance of web sites that provide counseling on the process of searching for broadcast employment and/or other career development assistance pertinent to broadcasting;
- 14. Provision of training to management level personnel as to methods of ensuring equal employment opportunity and preventing discrimination;
- 15. Provision of training to personnel of unaffiliated non-profit organizations interested in broadcast employment opportunities that would enable them to better refer job candidates for broadcast positions;
- 16. Participation in other activities designed by the station reasonably calculated to further the goal of disseminating information as to employment opportunities in broadcasting to job candidates who might otherwise be unaware of such opportunities.

# Exhibit 2

EEO Public File Report October 1, 2022 through September 30, 2023

[Attached]

# EEO PUBLIC FILE REPORT

# FOR

# WPGX-TV

This EEO Public File Report October 1, 2022 to September 30, 2023

#### **EEO Annual Public File Report**

#### WPGX-TV

The purpose of this EEO Public File Report is to comply with Section 73.2080 (c)(6) of the Federal Communications Commission's EEO Rule. This Report has been prepared on behalf of WPGX. This Report will be placed in WPGX's public inspection file and posted on WPGX's website.

The information contained in this Report covers the time period ending September 30, 2023 (the "Reporting Period").

Attachments 1 through 3 are intended to provide the information required by the FCC's EEO Rule. Attachments 1 and 2 contain the following information for each full-time vacancy:

- \* The recruitment source(s) used to fill each vacancy, identified by name, address, contact person and telephone number;
- \* The recruitment source that referred the hiree for each full-time vacancy;
- \* The total number of persons interviewed for each full-time vacancy; and,
- \* The total number of interviewees referred by each recruitment source used in connection with each vacancy.

Attachment 3 contains a list and brief description of outreach initiatives undertaken pursuant to the FCC's EEO Rule during the Reporting Period.

Questions concerning this Report should be directed to Tiffany Humphrey at (804) 672-6565.

\* \* \* \* \* \*

# **FULL-TIME VACANCY INFORMATION**

Position Title	Total No. Interviewees for the Vacancy	Recruitment Source of Hiree	Recruitment Sources Utilized (see attached list of sources)	
Account Executive	1	1	1-15	

Total number of persons interviewed during the Reporting Period:  $\underline{\mathbf{1}}$ 

# ATTACHMENT 2 RECRUITMENT SOURCE INFORMATION

Recruitment	Total Number of	Did Source Request
Source (see	Interviewees from	Notice of Job
attached list)	Source*	Openings?
1	1	No
2	0	No
3	0	No
4	0	No
5	0	No
6	0	No
7	0	No
8	0	No
9	0	No
10	0	No
11	0	No
12	0	No
13	0	No
14	0	No
15	0	No

#### RECRUITMENT SOURCES

#### Source

- 1. Internal Referral
- 2. Employ Florida www.employflorida.com
- 3. TV Jobs www.tvjobs.com POB 4116 Oceanside, CA 92052 (800) 374-0119 info@tvjobs.com
- 5. Bay County Chamber of Commerce 235 W. 5<sup>th</sup> Street Panama City, FL 32401 <u>taylor@baychamberfl.com</u> Taylor Smith 850-215-3755
- 6. Catholic Charities "Bridges to Circles of Bay County" 3128 E 11<sup>th</sup> Street Panama City, FL 32401 <a href="mailto:sharpn@cc.ptdiscese.org">sharpn@cc.ptdiscese.org</a> Naomi Sharp 850-763-0475 X1030
- 7. Florida Assoc. of Broadcasters 201 S. Monroe Street #201 Tallahassee, FL 32301 <a href="mailto:lvarn@fab.org">lvarn@fab.org</a> L. Varn 850-681-4444 or 800-825-5322
- 8. Goodwill IND Career Training Center 300 Mabry Street Tallahassee, FL 32304 <a href="mailto:sburnett@goodwillbigbend.com">sburnett@goodwillbigbend.com</a> Steven Burnett 850-522-3900
- 9. Haney Technical Center 3016 FL-77 Panama City, FL 32405 nixkd@bay.k12.fl.us Kim Nix 850-767-5500
- 10. Kelly Services 2408 Lisenby Avenue Panama City, FL 32405 2053@kellyservices.com 850-785-1566
- 11. Mississippi Assoc. of Broadcasters 855 S. Pearl Orchard Road #403 Ridgeland, MS 39157 email@msbroadcasters.org 601-957-9121
- 12. Navy Transition Assistance and Family Employment <u>Tiffany.parton.ctr@navy.mil</u> Tiffany Parton 850-235-5611
- 13. Panama City Beach Chamber of Commerce 309 Richard Jackson Boulevard #101 Panama City, FL 32407 shannon@pcbeach.org Shannon Richmond 850-890-8069
- 14. Snelling Personnel Services 1420 Airport Road Panama City, FL 32405 <a href="mailto:ruth\_burton@yahoo.com">ruth\_burton@yahoo.com</a> Ruth Burton 850-769-1441
- 15. St. John Baptist Church 1021 Martin Luther King Jr. Boulevard Panama City, FL 32401 <a href="mailto:stjohnmiss@comcast.net">stjohnmiss@comcast.net</a> 850-747-1269

# **ATTACHMENT 3**

# MENU OPTION ACTIVITIES

WPGX-TV has engaged in the following outreach activities during the period covered by this Report:

Activity Classification*	Type of Activity	Brief Description				
6	Participation in job banks, Internet programs, and other programs designed to promote outreach generally (i.e., outreach that is not primarily directed to providing notification of specific job vacancies)	WPGX created and aired announcements that encouraged viewers interested in pursuing a radio and/or a television career to utilize the websites of the Florida Association of Broadcasters to learn of employment opportunities at member stations. These announcements ran throughout the year on WPGX.				
8	Establishment of training programs designed to enable station personnel to acquire skills that could qualify them for higher level positions;	<ul> <li>March 29, 2023: The entire sales team participated in digital sales training with Orbit Interactive, the station's digital partner, in order to learn about the Orbit Interactive product suite, how to customize the product for local advertisers, and learn the basics of digital language.</li> <li>August 25, 2023, September 1, 2023, September 8, 2023, and September 15, 2023: The sales team and managers met with Jason Schlitz from Orbit Interactive each Friday to train on digital sales tools. Training included items such as display products and conversions, dashboard navigation and order entry, and new AI creative tools.</li> <li>September 18, 2023: The sales team and managers worked with TVB presenter Brian Wexler to train on preparing for the TVB sales seminar with local clients scheduled for October 17, 2023. The training discussed topics such as creating the presentation and targeting in demand industries.</li> </ul>				

<sup>\*</sup> For "Activity Classification", use "1" through "16" in accordance with attached list.

#### **Menu Option Classifications**

- 1. Participation in at least four job fairs by station personnel who have substantial responsibility in making hiring decisions;
- 2. Hosting of at least one job fair;
- 3. Co-sponsoring of at least one job fair with organizations in the business and professional community whose membership includes substantial participation by women and minorities;
- 4. Participation in at least four events, including conventions, career days, workshops, and similar activities, sponsored by organizations representing groups present in the community interested in broadcast employment issues;
- 5. Establishment of an internship program designed to assist members of the community to acquire skills needed for broadcast employment;
- 6. Participation in job banks, Internet programs, and other programs designed to promote outreach generally (i.e., outreach that is not primarily directed to providing notification of specific job vacancies);
- 7. Participation in scholarship programs designed to assist students interested in pursuing a career in broadcasting;
- 8. Establishment of training programs designed to enable station personnel to acquire skills that could qualify them for higher level positions;
- 9. Establishment of a mentoring program for station personnel;
- 10. Participation in at least four events or programs sponsored by educational institutions relating to career opportunities in broadcasting;
- 11. Sponsorship of at least two events in the community designed to inform and educate members of the public about employment opportunities in broadcasting;
- 12. Listing of each upper-level category opening in a job bank or newsletter of media trade groups whose membership includes substantial participation by women and minorities;
- 13. Provision of assistance to unaffiliated non-profit entities in the maintenance of web sites that provide counseling on the process of searching for broadcast employment and/or other career development assistance pertinent to broadcasting;
- 14. Provision of training to management level personnel as to methods of ensuring equal employment opportunity and preventing discrimination;
- 15. Provision of training to personnel of unaffiliated non-profit organizations interested in broadcast employment opportunities that would enable them to better refer job candidates for broadcast positions;
- 16. Participation in other activities designed by the station reasonably calculated to further the goal of disseminating information as to employment opportunities in broadcasting to job candidates who might otherwise be unaware of such opportunities.

# Exhibit 3

Position 1: Account Executive Date Filled: 5/6/2022

Recruitment Documentation Attached	Date
Employ Florida advertisement	3/7/2022
Indeed.com advertisement	4/8/2022
TVJobs advertisement	4/8/2022
Outreach letters*	4/8/2022

<sup>\*</sup> A sample outreach letter is attached. Licensee confirms that substantially similar letters were sent to each of the recruitment sources listed in the EEO Public File Report for the relevant period, attached hereto as Exhibit 1.

Results V	iew: Sum	mary   Deta	ailed							
To sort or	n any colu	mn, click a	column	title.						
#	Job Title	Employer Job Status	line	System Status	Created	Inactive After	Actual Close Date	Views Applicants	Action	Select
									Сору	
									Edit	
									Delete	
	Account			Open					Search by Job Criteria	
11/188812 Executive Open	<u> </u>	open and on-	and 8/2/2021 12/3 available		12/30/2022	2/30/2022 N/A	18 0	Pre-fill Advanced Resume Search		
	,					Applicants				
								Preview	v	
			M •	Page	1 <b>v</b> of	1 <b>&gt;</b> M F	Rows 1	100 🗸	Template	Map Export
1 Records SEARCH		[A:Internal			,					
Show all	l jobs (incl	uding inact	ive and	expired)	)					

# Job Summary

Position range in Panama City, FL Metropolitan Statistical Area



Per year

# Account Executive (AE) Panama City TV LLC- WPGX Fox

Occupation: Advertising Sales Agents

Location: Panama City, FL - 32405 Positions available: 1

Job #: 11488812

Updated: 1/5/2022 Expires: 12/30/2022 Source: Employ Florida Site: Employ Florida

# Job Requirements

11/2

48



Job Properties



Job Description

# Job Description

WPGX-TV FOX 28 has openings for experienced Account Executives to manage and grow transactional business as well focusing on prospecting and closing new business. We are looking for a self-starter with proficiency in cold calling and creating and delivering presentations. Duties include but are not limited to:

- Develop and maintain direct relationships with agencies and clients while driving revenue to achieve monthly goals
- Close new and incremental business
- Understand and interpret business objectives and advertising strategies of clients in order to help them achieve those objectives through effective use of our product portfolio
- Prepare, schedule and deliver sales presentations

#### Qualifications/Requirements:

- . Must be willing to work in Panama City, FL
- Proficient in the operation of a computer keyboard
- Proficient in Microsoft Products including but not limited to Outlook, PowerPoint, Word and Excel
- Good driving record
- One-three years of television sales experience is preferred
- · Bachelor's degree in advertising or marketing is preferred

#### Skills and Abilities:

- Strong communication skills
- Excellent negotiation and customer service skills
- Team player, who is flexible to changing needs to daily business
- Ability to work in a rapid-pace environment

Lockwood Broadcast Group and WPGX-TV FOX 28 provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws. Pre-employment drug test is required along with a background screen as allowed by federal, state, and local laws and regulations.

Employer Research

# **Employer Research**

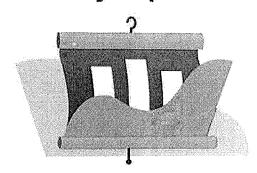
Panama City TV LLC- WPGX Fox

Is a Private Sector employer with 2 locations

#### Company Profile:

WPGX is the Fox Television Network affiliate for Panama City, Florida. Panama City is a Gulf Coast resort that draws visitors from all over the Southeast United States because of its amusement parks and excellent fishing. The city's industries produce paper, clothing, and chemicals. Tyndall Air Force Base and U.S. Naval Support Activity Panama City are nearby.

# Edit the job post



# Account Executive 🥕

WPGX Fox 28

Panama City, FL 32405

# Job details

Pay 🧨

\$12.00 - \$33.00 per hour

Job type 🧳

Full-time

Number of openings for this position 🧳

1

Schedule 🧨

Monday to Friday

Benefits 🧨

Health insurance 401(k)

Paid time off

Dental insurance

Vision insurance

Life insurance

Disability insurance

Flexible spending account

Employee assistance program

# Job description 🧨

WPGX-TV FOX 28 has openings for experienced Account Executives to manage and grow transactional business as well focusing on prospecting and closing new business. We are looking for a self-starter with proficiency in cold calling and creating and delivering presentations.

This position is salaried plus commission.

Duties include but are not limited to:

- Develop and maintain direct relationships with agencies and clients while driving revenue to achieve monthly goals
- Close new and incremental business
- Understand and interpret business objectives and advertising strategies of clients in order to help them achieve those objectives through effective use of our product portfolio
- Prepare, schedule and deliver sales presentations Qualifications/Requirements:
- Must be willing to work in Panama City, FL
- Proficient in the operation of a computer keyboard
- Proficient in Microsoft Products including but not limited to Outlook, PowerPoint, Word and Excel
- Good driving record
- One-three years of television sales experience is preferred
- Bachelor's degree in advertising or marketing is preferred

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employment drug test is required along with a background screen as allowed by federal, state, and local laws and regulations.

#### Hide

# Supplemental pay 🥒

Commission pay

# Work location 🧨

On the road

# COVID-19 precautions

Mask requirement if not fully vaccinated. If fully vaccinated, proof of vaccines required



#### Photos and videos

Photos and videos were not added and will not appear on the job post.



# **Settings**

The following information will not be shared on your job post.



# **Application settings**

# Apply method 🧨

Email

# Resume required 🧳

Yes

# Send application updates to 🥕

- dgiancola@wpgxfox28.com
- shgreene@wpgxfox28.com
- Also send an individual email update each time someone applies.

# Allow messages 🧳

No, do not let people who apply to the job message about their application

# Employer Assist 🧳

No, do not automatically decline candidates

# Customized pre-screening 🧪

# **Job Listing Preview**



Broadcast Employment Services

# **FOX** WPGX (FOX) Panama City, Florida

Position

**Account Executive** 

Station Ownership Lockwood Broadcasting, Inc.

Reference #

Will be assigned when submission is completed

Type

Television

Full / Part

Full Time - Regular

Experience

1+ Year

**Posted** 

4/8/2022

Closes

5/8/2022

Time Left

30 Days

DMA

#153

Found In

Sales - Account Executive



#### Account Executive

WPGX-TV FOX 28 has openings for experienced Account Executives to manage and grow transactional business as well focusing on

prospecting and closing new business. We are looking for a self-starter with proficiency in cold calling and creating and delivering presentations.

Duties include but are not limited to:

Develop and maintain direct relationships with agencies and clients while driving revenue to achieve monthly goals

Close new and incremental business

Understand and interpret business objectives and advertising strategies of clients in order to help them achieve those objectives through effective use of our product portfolio

Prepare, schedule and deliver sales presentations Qualifications/Requirements:

Must be willing to work in Panama City, FL
Proficient in the operation of a computer keyboard
Proficient in Microsoft Products including but not limited to
Outlook, PowerPoint, Word and Excel
Good driving record
One-three years of television sales experience is preferred



### Supplemental Information

Salary Type

Salary Range

Starting Salary / Year

Starting Salary / Hour

Job Type

Full Time -

Regular

Hours

Workweek

Scheduled on Holidays

**Start Date** 

**Probation Period** 

**Benefits** 

**Benefit Premium** 

401K Plan

Vacation

Paid Sick Leave

**Phone Calls** 

No

**Agent Phone Calls** 

No

Résumé

Required

Cover Letter

Required

References

Salary History

Tape / Reel

**Tape Format** 

Tape Return

**Director's Track** 

FAX Résumé

No

TVJobs.com E-Résumé

Degree Required

Preferred

**Contract Required** 

Bachelor's degree in advertising or marketing is preferred Skills and Abilities:

Strong communication skills

Excellent negotiation and customer service skills Team player, who is flexible to changing needs to daily business

Ability to work in a rapid-pace environment Lockwood Broadcast Group and WPGX-TV FOX 28 provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws. Pre-employment drug test is required along with a background screen as allowed by federal, state, and local laws and regulations.

Please send resumes to: GSM Shawna Greene SGreene@wpgxfox28.com

700 West 23rd Street C-28 Panama City, FL. 32405

When responding to this job ad, please mention you saw it listed at TVJobs.com

© Broadcast Employment Services 1994-2022



All applicants are required to submit this application form.

[ View other WPGX job listings ]

**Contract Length** 

Special Requirements

**Driver's License** 

Insurance

**Good Driving Record** 

**Heavy Lifting** 

**Previous Applicants** 

**Local Apartment Rental** 

**Moving Expenses** 

**Union Position** 

**Union Contract Expires** 

**Confirmation Letter** 

Rejection Letter

**Feedback** 

**Drug Screen** 

Proof of Eligibility to work in U.S. Required

**Equal Opportunity** 

**Employment** 

Yes

**EOE Data Form** 

Yes

#### Additional WPGX Information

- Station Address
- Station Information
- Station Profile
- Station Website

April 8, 2022

Dear Sir or Madam,

WPGX requests your assistance in identifying and locating individuals who may be interested in the following job position(s) now available with our company:

#### Account Executive

WPGX is an equal opportunity employer and does not discriminate in the hiring, training or promotion of employees by reason of race, color, religion, sex, or national origin. We are engaged in a continuing effort to seek out prospective applicants for employment with our company. We earnestly solicit your assistance in obtaining employees and request that you refer prospective applicants to the address below.

Please refer all qualified applicants to us as they occur. For a complete list of job duties, please call. At this time, we anticipate an ongoing effort in the recruitment of these positions.

Sincerely,

Tiffany Humphrey

Corporate Business Manager

Fiffany Kumphrey

#### Exhibit 4

Position 2: Account Executive Date Filled: 7/5/2023

Recruitment Documentation Attached	Date
TVJobs advertisements	8/4/2022; 9/7/2022;
	10/5/2022; 11/3/2022;
	12/7/2022; 1/6/2023;
	2/2/2023; 3/3/2023;
	4/4/2023; 5/5/2023; 6/5/2023
Employ Florida advertisements	8/4/2022; 9/7/2022;
	10/5/2022; 11/3/2022;
	12/7/2022; 1/6/2023;
	2/2/2023; 3/3/2023;
	4/4/2023; 5/5/2023; 6/5/2023
WPGX website advertisements	9/7/2022; 10/5/2022;
	11/3/2022; 12/7/2022;
	1/6/2023; 2/2/2023;
	3/3/2023; 4/4/2023;
	5/5/2023; 6/5/2023
Outreach letters*	8/4/2022

<sup>\*</sup> A sample outreach letter is attached. Licensee confirms that substantially similar letters were sent to each of the recruitment sources listed in the EEO Public File Report for the relevant period, attached hereto as Exhibit 2.

Where advertisements were disseminated multiple times, one example of the advertisement is provided herein. Copies of subsequent placements of the same material have been retained by WPGX and is available upon request.



# **Job Listing Preview**



Broadcast Employment Services

# WPGX (FOX) Panama City, Florida

Position Account Executive

Station Ownership Lockwood Broadcasting, Inc.

Reference #

Will be assigned when submission is completed

Type

Television

Full / Part

Full Time - Regular

Experience

1+ Year

Posted

1/6/2023

Closes

2/6/2023

Time Left

31 Days

DMA

#153

Found In

Sales - Account Executive



#### **Account Executive**

WPGX-TV FOX 28 has openings for experienced Account Executives to manage and grow transactional business as well

focusing on prospecting and closing new business. We are looking for a self-starter with proficiency in cold calling and creating and delivering presentations.

Duties include but are not limited to:

Develop and maintain direct relationships with agencies and clients while driving revenue to achieve monthly goals

Close new and incremental business

Understand and interpret business objectives and advertising strategies of clients in order to help them achieve those objectives through effective use of our product portfolio

Prepare, schedule and deliver sales presentations Qualifications/Requirements:

Must be willing to work in Panama City, FL
Proficient in the operation of a computer keyboard
Proficient in Microsoft Products including but not limited to
Outlook, PowerPoint, Word and Excel
Good driving record

One-three years of television sales experience is



# Supplemental Information

Salary Type Salary Range

Starting Salary / Year

Starting Salary / Hour

Job Type

Full Time -Regular

Hours

Workweek

Scheduled on Holidays

**Start Date** 

**Probation Period** 

**Benefits** 

**Benefit Premium** 

401K Plan

Vacation

Paid Sick Leave

Phone Calls

No

**Agent Phone Calls** 

No

Résumé

Required

**Cover Letter** 

Required

References

**Salary History** 

Tape / Reel

**Tape Format** 

Tape Return

Director's Track

FAX Résumé

No

TVJobs.com E-Résumé

Degree Required

Preferred

**Contract Required** 

preferred

Bachelor's degree in advertising or marketing is preferred Skills and Abilities:

Strong communication skills

Excellent negotiation and customer service skills Team player, who is flexible to changing needs to daily business

Ability to work in a rapid-pace environment Lockwood Broadcast Group and WPGX-TV FOX 28 provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws. Pre-employment drug test is required along with a background screen as allowed by federal, state, and local laws and regulations.

Please send resumes to: GSM Shawna Greene SGreene@wpgxfox28.com

700 West 23rd Street C-28 Panama City, FL 32405

When responding to this job ad, please mention you saw it listed at TVJobs.com

© Broadcast Employment Services 1994-2023

View other WPGX job listings

**Contract Length** 

**Special Requirements** 

**Driver's License** 

Insurance

**Good Driving Record** 

Required

**Heavy Lifting** 

Previous Applicants

**Local Apartment Rental** 

**Moving Expenses** 

**Union Position** 

**Union Contract Expires** 

**Confirmation Letter** 

**Rejection Letter** 

**Feedback** 

**Drug Screen** 

Proof of Eligibility to work in

U.S. Required

**Equal Opportunity** 

**Employment** 

Yes

**EOE Data Form** 

Yes

#### ■ Additional WPGX Information

- Station Address
- Station Information
- Station Profile
- Station Website

Job Description

### Job Description

WPGX-TV FOX 28 has openings for experienced Account Executives to manage and grow transactional business as well focusing on prospecting and closing new business. We are looking for a self-starter with proficiency in cold calling and creating and delivering presentations. Duties include but are not limited to:

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- Prepare, schedule and deliver sales presentations

#### Qualifications/Requirements:

- · Must be willing to work in Panama City, FL
- · Proficient in the operation of a computer keyboard
- · Proficient in Microsoft Products including but not limited to Outlook, PowerPoint, Word and Excel
- · Good driving record
- One-three years of television sales experience is preferred
- · Bachelor's degree in advertising or marketing is preferred

#### Skills and Abilities:

- · Strong communication skills
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Employer Research

### **Employer Research**

Panama City TV LLC- WPGX Fox Is a Private Sector employer with 2 locations Company Profile:



NEWS

#### **Account Executive**



(/weather

WPGX-TV FOX 28 has openings for experienced Account Executives to manage and grow transactional business as well focusing on prospecting and closing new business. We are looking for a self-starter with proficiency in cold calling and creating and delivering presentations.

Duties include but are not limited to:

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- Proficient in Microsoft Products including but not limited to Outlook, PowerPoint, Word and Excel
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Please send resumes to: GSM Shawna Greene SGreene@wpgxfox28.com (mailto:SGreene@wpgxfox28.com)



Employ Florida - Job Details

### **Job Summary**

Position range in Panama City, FL Metropolitan Statistical Area

\$30k - \$63k

Per year

# Account Executive (AE) Panama City TV LLC- WPGX Fox

Occupation: Advertising Sales Agents

Location: Panama City, FL - 32405 Positions available: 1

Job #: 11488812 Work At Home option: No Updated: 11/3/2022 Expires: 12/31/2023 Source: Employ Florida Site: Employ Florida

## Job Requirements

1-1 >



**Job Properties** 



## Exhibit 5

Documents Concerning the Station's General Outreach Programs

[Attached]

#### Script for EEO Spot WPGX

Are you interested in a rewarding television and radio career opportunities in the state of Florida. If you said yes, the log on to FAB.org and click on careers. There you will find the latest opportunities for broadcasting careers throughout the state from news anchors to videographers to opportunities in sales and marketing. The Florida Association of Broadcasters is there to help connect you to a rewarding career in television and radio. Visit their site today to find out more about the radio and television opportunities that are right for you.



Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

Property	WPGX					
Invoice #	122020-15	Order #	122020			
Invoice Date	10/31/21	Alt Order #				
Invoice Month	October 2021	Deal #				
Invoice Period	09/27/21 - 10/31/21	Flight Dates	08/23/20 - 12/31/24			
Advertiser	WPGX-Public Service	e				
Product	Compliance - EEO					
Estimate #	Compliance - EEO					
	Account Executive	WPGX House				
	Sales Office	Panama City Local				
	Sales Region	Local				
	Agency Code					
	Advertiser Code					
	Billing Calendar	Broadcast				
	Billing Type	Cash				
	Special Handling	Do Not Mail				
	Agency Ref					
	Advertiser Ref					
	Product 1					
	Product 2					

Spots/

						Spots/			
Line Start [	Date End Date	Description	Start/End Time	MTWTFSS	Length	Week	Rate	Type	
1 08/23/	20 12/31/24		5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks		End Date MTWTFSS	Spots/Week	<u>Rate</u>					
	09/27/21	10/03/21 MTWTFSS	2	\$0.00					
Spots: #	<u>Ch</u> <u>Day Air</u>	<u> Date</u> <u>Air Time</u> <u>Descr</u>	<u>iption</u>	Start/End Time	Lengt	<u>:h Ad-ID</u>			Rate Type
118	WPGX M 09	/27/21 4:29 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
117	WPGX Sa 10	/02/21 2:09 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
Weeks		End Date MTWTFSS	Spots/Week	<u>Rate</u>					
	10/04/21	10/10/21 MTWTFSS	2	\$0.00					
Spots: #	<u>Ch</u> <u>Day</u> <u>Air</u>	<u>r Date</u> <u>Air Time</u> <u>Descr</u>	<u>iption</u>	Start/End Time	Lengt	h Ad-ID			Rate Type
120	WPGX M 10	/04/21 10:59 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
119	WPGX Tu 10	/05/21 1:11 AM		5a-5x	:3	0 Panama	City EEO:30		\$0.00 NM
Weeks		End Date MTWTFSS	Spots/Week	<u>Rate</u>					
	10/11/21	10/17/21 MTWTFSS	2	\$0.00					
Spots: #	<u>Ch</u> <u>Day</u> <u>Air</u>	<u>r Date</u> <u>Air Time</u> <u>Descr</u>	<u>iption</u>	Start/End Time	Lengt	<u>th</u> Ad-ID			Rate Type
121	WPGX M 10	/11/21 12:11 PM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
122	WPGX Tu 10	/12/21 3:29 AM		5a-5x	:3	0 Panama	City EEO:30		\$0.00 NM
Weeks	: Start Date	End Date MTWTFSS	Spots/Week	<u>Rate</u>					
	10/18/21	10/24/21 MTWTFSS	2	\$0.00					
Spots: #	<u>Ch</u> <u>Day</u> <u>Air</u>	Date Air Time Descri	<u>iption</u>	Start/End Time	Lengt	<u>:h Ad-ID</u>			Rate Type
124	WPGX F 10	/22/21 6:52 PM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
123	WPGX Sa 10	/23/21 1:50 AM		5a-5x	:3	0 Panama	City EEO:30		\$0.00 NM
Weeks		End Date MTWTFSS	Spots/Week	<u>Rate</u>					
	10/25/21	10/31/21 MTWTFSS	2	\$0.00					
Spots: #	<u>Ch</u> <u>Day</u> <u>Air</u>	<u> Date</u> <u>Air Time</u> <u>Descr</u>	i <u>ption</u>	Start/End Time	Lengt	h Ad-ID			<u>Rate</u> <u>Type</u>
125	WPGX M 10	/25/21 2:59 PM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
126	WPGX Tu 10	/26/21 8:45 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM

Total Spots 10

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:39:55 PM ET

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

Property	WPGX					
Invoice #	122020-16	Order #	122020			
Invoice Date	11/28/21	Alt Order#				
Invoice Month	November 2021	Deal #				
Invoice Period	11/01/21 - 11/28/21	Flight Dates	08/23/20 - 12/31/24			
Advertiser	WPGX-Public Servic	ce				
Product	Compliance - EEO					
Estimate #	Compliance - EEO					
	Account Executive	WPGX House				
	Sales Office	Panama City Local				
	Sales Region	Local				
	Agency Code					
	Advertiser Code					
	Billing Calendar	Broadcast				
	Billing Type	Cash				
	Special Handling	Do Not Mail				
	Agency Ref					
	Advertiser Ref					
	Product 1					
	Product 2					
		•				

				Spots/				
Line Start Date End Date Descrip	tion Start/End Time	MTWTFSS	Length	Week	Rate	Туре		
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM		
Weeks: <u>Start Date</u> <u>End Date</u> 11/01/21 11/07/21	MTWTFSS 2	<u>Rate</u> \$0.00						
Spots: # Ch Day Air Date A	Air Time Description	Start/End Time	Lengt	h Ad-ID			<u>Rate</u>	<u>Type</u>
128 WPGX Tu 11/02/21	4:58 PM	5a-5x	:3	O Panama	City EEO :30		\$0.00	NM
127 WPGX W 11/03/21 1	1:53 AM	5a-5x	:3	O Panama	City EEO :30		\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> 11/08/21 11/14/21	<u>MTWTFSS</u> <u>Spots/Week</u> MTWTFSS 2	<u>Rate</u> \$0.00						
Spots: # Ch Day Air Date A	Air Time Description	Start/End Time	Lengt	h Ad-ID			Rate	<u>Type</u>
130 WPGX M 11/08/21 1	1:26 PM	5a-5x	:3	O Panama	City EEO :30		\$0.00	NM
129 WPGX F 11/12/21 12	2:51 AM	5a-5x	:3	O Panama	City EEO :30		\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> 11/15/21 11/21/21	<u>MTWTFSS</u> <u>Spots/Week</u> MTWTFSS 2	<u>Rate</u> \$0.00						
Spots: # Ch Day Air Date A	Air Time Description	Start/End Time	Lengt	h Ad-ID			Rate	<u>Type</u>
131 WPGX Tu 11/16/21	2:12 AM	5a-5x	:3	O Panama	City EEO :30		\$0.00	NM
132 WPGX Sa 11/20/21	3:59 AM	5a-5x	:3	O Panama	City EEO :30		\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> 11/22/21 11/28/21	<u>MTWTFSS</u> <u>Spots/Week</u> MTWTFSS 2	<u>Rate</u> \$0.00						
Spots: # Ch Day Air Date A	Air Time Description	Start/End Time	<u>Lengt</u>	h Ad-ID			Rate	<u>Type</u>
134 WPGX M 11/22/21	2:09 AM	5a-5x	:3	O Panama	City EEO :30		\$0.00	NM
133 WPGX Tu 11/23/21	1:23 AM	5a-5x	:3	O Panama	City EEO :30		\$0.00	NM
		Total Spots		8				

Payment Terms 30 Days Net Total

<u>Invoice Balance as of 04/18/24 12:40:10 PM ET</u> **\$0.00** 

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

Property	WPGX					
Invoice #	122020-17	Order #	122020			
Invoice Date	12/26/21	Alt Order #				
Invoice Month	December 2021	Deal #				
Invoice Period	11/29/21 - 12/26/21	Flight Dates	08/23/20 - 12/31/24			
Advertiser	WPGX-Public Service	ce				
Product	Compliance - EEO					
Estimate #	Compliance - EEO					
	Account Executive	WPGX House				
	Sales Office	Panama City Local				
	Sales Region	Local				
	Agency Code					
	Advertiser Code					
	Billing Calendar	Broadcast				
	Billing Type	Cash				
	Special Handling	Do Not Mail				
	Agency Ref					
	Advertiser Ref					
	Product 1					
	Product 2					

					Spots/			
Line Start Date End D	ate Description	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
1 08/23/20 12/31	/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks: <u>Start D</u> 11/29/2		Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day	Air Date Air Time Descri	<u>otion</u>	Start/End Time	<u>Leng</u>	h Ad-ID			Rate Type
135 WPGX M	11/29/21 8:45 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
136 WPGX Th	12/02/21 1:15 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
Weeks: <u>Start D</u> 12/06/2		Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day	Air Date Air Time Descrip	<u>otion</u>	Start/End Time	Leng	h Ad-ID			Rate Type
138 WPGX M	12/06/21 12:44 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
	a 12/11/21 esolved		5a-5x	:0	00			<del>\$0.00</del> NM
	ersold							
Weeks: Start D		Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day	Air Date Air Time Descrip	<u>otion</u>	Start/End Time	Leng	h Ad-ID			Rate Type
139 WPGX M	12/13/21 2:20 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
140 WPGX F	12/17/21 1:22 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
Weeks: Start D		Spots/Week 2	<u>Rate</u> \$0.00			-		·
Spots: # Ch Day		otion	Start/End Time	Leng	h Ad-ID			Rate Type
141 WPGX M	12/20/21 2:09 AM		5a-5x			City EEO :30		\$0.00 NM
142 WPGX F	12/24/21 12:56 AM		5a-5x			City EEO :30		\$0.00 NM

**Payment Terms 30 Days** 

Net Total

Invoice Balance as of 04/18/24 12:40:33 PM ET

7

\$0.00

\$0.00

**Total Spots** 

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

Property	WPGX				
Invoice #	122020-18	Order #	122020		
Invoice Date	01/30/22	Alt Order #			
Invoice Month	January 2022	Deal #			
Invoice Period	12/27/21 - 01/30/22	Flight Dates	08/23/20 - 12/31/24		
Advertiser	WPGX-Public Servic	e			
Product	Compliance - EEO				
Estimate #	Compliance - EEO				
	Account Executive	WPGX House			
	Sales Office	Panama City Local			
	Sales Region	Local			
	Agency Code				
	Advertiser Code				
	Billing Calendar	Broadcast			
	Billing Type	Cash			
	Special Handling	Do Not Mail			
	Agency Ref				
	Advertiser Ref				
	Product 1				
	Product 2				

Spots/

						Spots/			
Line Start	Date End Date	Description	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
1 08/23	3/20 12/31/24		5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Week	s: <u>Start Date</u> 12/27/21	End Date MTWTFSS 01/02/22 MTWTF	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: #	Ch Day Air	r Date Air Time Descr	ption	Start/End Time	Lengt	h Ad-ID			Rate Type
144	WPGX M 12	2/27/21 5:10 PM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
143	WPGX W 12	2/29/21 10:58 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Week	s: Start Date	End Date MTWTFSS	Spots/Week	<u>Rate</u>					·
	01/03/22	01/09/22 MTWTFSS	2	\$0.00					
Spots: #	<u>Ch</u> <u>Day</u> <u>Air</u>	r Date Air Time Descri	<u>ption</u>	Start/End Time	Lengt	h Ad-ID			Rate Type
146	WPGX Th 01	/06/22 6:45 PM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
145	WPGX Su 01	/09/22 1:59 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Week		End Date MTWTFSS	Spots/Week	<u>Rate</u>					
	01/10/22	01/16/22 MTWTFSS	2	\$0.00					
Spots: #		r Date Air Time Descr	<u>ption</u>	Start/End Time		h <u>Ad-ID</u>			Rate Type
148	WPGX Th 01	/13/22 1:32 PM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
147	WPGX Su 01			5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Week		End Date MTWTFSS	Spots/Week	Rate					
	01/17/22	01/23/22 MTWTFSS	2	\$0.00					- · -
Spots: #		r Date Air Time Descr	<u>iption</u>	Start/End Time		h <u>Ad-ID</u>			Rate Type
150	WPGX Th 01			5a-5x			City EEO :30		\$0.00 NM
149	WPGX Su 01			5a-5x	:3	() Panama	City EEO :30		\$0.00 NM
Week		End Date MTWTFSS	Spots/Week 2	Rate					
Cnoto: #	01/24/22	01/30/22 MTWTFSS	_	\$0.00 Start/End Time	Longt	P V4 ID			Data Tuna
Spots: #		<u>r Date</u> <u>Air Time</u> <u>Descri</u>	риоп	Start/End Time		h Ad-ID	ci+ ==020		Rate Type
151		/26/22 1:22 AM		5a-5x			City EEO :30		\$0.00 NM
152	WPGX Su 01	/30/22 7:29 AM		5a-5x	:3	U Panama	City EEO :30		\$0.00 NM

Total Spots 10

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:47:25 PM ET

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

0.00					
Property	WPGX				
Invoice #	122020-19	Order #	122020		
Invoice Date	02/27/22	Alt Order #			
Invoice Month	February 2022	Deal #			
Invoice Period	01/31/22 - 02/27/22	Flight Dates	08/23/20 - 12/31/24		
Advertiser	WPGX-Public Service	e			
Product	Compliance - EEO				
Estimate #	Compliance - EEO				
	Account Executive	WPGX House			
	Sales Office	Panama City Local			
	Sales Region	Local			
	Agency Code				
	Advertiser Code				
	Billing Calendar	Broadcast			
	Billing Type	Cash			
	Special Handling	Do Not Mail			
	Agency Ref				
	Advertiser Ref				
	Product 1				
	Product 2				

					Spots/	_		
Line Start Date End Date	Description	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
1 08/23/20 12/31/24		5a-5x	MTWTFSS	:30	2	\$0.00	NM	
	End Date MTWTFSS 02/06/22 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air D	ate Air Time Descrip	<u>tion</u>	Start/End Time	<u>Lengt</u>	h Ad-ID			Rate Type
154 WPGX W 02/02	2/22 10:29 PM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
153 WPGX Th 02/03	3/22 1:20 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
	End Date MTWTFSS 02/13/22 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air D	ate Air Time Descrip	<u>tion</u>	Start/End Time	Lengt	<u>h</u> <u>Ad-ID</u>			Rate Type
155 WPGX M 02/07	7/22 3:43 PM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
156 WPGX Th 02/10	0/22 2:42 PM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
	End Date MTWTFSS 02/20/22 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: <u># Ch Day Air D</u>	ate <u>Air Time</u> <u>Descrip</u>	<u>tion</u>	Start/End Time	Lengt	h Ad-ID			Rate Type
158 WPGX M 02/14	4/22 12:50 PM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
157 WPGX Tu 02/15	5/22 12:27 PM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
	End Date MTWTFSS 02/27/22 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: <u># Ch Day</u> Air D	ate Air Time Descrip	<u>tion</u>	Start/End Time	Lengt	<u>h</u> <u>Ad-ID</u>			Rate Type
159 WPGX M 02/2 <sup>2</sup>	1/22 5:18 PM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
160 WPGX Tu 02/22	2/22 4:59 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
			Total Spots		8			

Payment Terms 30 Days So.00

<u>Invoice Balance as of 04/18/24 12:41:41 PM ET</u> **\$0.00** 



Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

WPGX					
122020-20	Order #	122020			
03/27/22	Alt Order#				
March 2022	Deal #				
02/28/22 - 03/27/22	Flight Dates	08/23/20 - 12/31/24			
WPGX-Public Servic	e				
Compliance - EEO					
Estimate # Compliance - EEO					
Account Executive	WPGX House				
Sales Office	Panama City Local				
Sales Region	Local				
Agency Code					
Advertiser Code					
Billing Calendar	Broadcast				
Billing Type	Cash				
Special Handling	Do Not Mail				
Agency Ref					
Advertiser Ref					
Product 1					
Product 2					
	122020-20 03/27/22 March 2022 02/28/22 - 03/27/22 WPGX-Public Servic Compliance - EEO Compliance - EEO Account Executive Sales Office Sales Region Agency Code Advertiser Code Billing Calendar Billing Type Special Handling Agency Ref Advertiser Ref Product 1	122020-20 Order #  03/27/22 Alt Order #  March 2022 Deal #  02/28/22 - 03/27/22 Flight Dates  WPGX-Public Service  Compliance - EEO  Compliance - EEO  Account Executive WPGX House Sales Office Panama City Sales Region Local  Agency Code  Advertiser Code  Billing Calendar Broadcast  Billing Type Cash  Special Handling Do Not Mail  Agency Ref  Advertiser Ref  Product 1			

				Spots/			
Line Start Date End Date Description	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks: Start Date End Date MTWTFSS 02/28/22 03/06/22 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Desc	ription_	Start/End Time	<u>Length</u>	n <u>Ad-ID</u>			Rate Type
161 WPGX M 02/28/22 9:26 PM		5a-5x	:30	) Panama Ci	ty EEO :30		\$0.00 NM
162 WPGX Th 03/03/22 10:57 PM		5a-5x	:30	) Panama Ci	ty EEO :30		\$0.00 NM
Weeks:         Start Date 03/07/22         End Date 03/13/22         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Desc	ription_	Start/End Time	<u>Length</u>	n <u>Ad-ID</u>			Rate Type
163 WPGX M 03/07/22 11:59 PM		5a-5x	:30	) Panama Ci	ty EEO :30		\$0.00 NM
164 WPGX Tu 03/08/22 2:26 AM		5a-5x	:30	) Panama Ci	ty EEO :30		\$0.00 NM
Weeks:         Start Date 03/14/22         End Date 03/20/22         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Desc	ription_	Start/End Time	Length	n Ad-ID			Rate Type
166 WPGX M 03/14/22 5:54 PM		5a-5x	:30	) Panama Ci	ty EEO :30		\$0.00 NM
165 WPGX Tu 03/15/22 1:55 AM		5a-5x	:30	) Panama Ci	ty EEO :30		\$0.00 NM
Weeks:         Start Date 03/21/22         End Date 03/27/22         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Desc	ription_	Start/End Time	Length	n Ad-ID			Rate Type
167 WPGX M 03/21/22 3:29 AM		5a-5x	:30	) Panama Ci	ty EEO :30		\$0.00 NM
168 WPGX Tu 03/22/22 2:08 AM		5a-5x	:30	) Panama Ci	ty EEO :30		\$0.00 NM
		Total Spots		8			

Payment Terms 30 Days

Net Total \$0.00

<u>Invoice Balance as of 04/18/24 12:41:58 PM ET</u> **\$0.00** 



Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

WPGX				
122020-21	Order #	122020		
04/24/22	Alt Order#			
April 2022	Deal #			
03/28/22 - 04/24/22	Flight Dates	08/23/20 - 12/31/24		
WPGX-Public Servic	e			
Compliance - EEO				
Compliance - EEO				
Account Executive	WPGX House	Э		
Sales Office	Panama City Local Local			
Sales Region				
Agency Code				
Advertiser Code				
Billing Calendar	Broadcast			
Billing Type	Cash			
Special Handling	Do Not Mail			
Agency Ref				
Advertiser Ref				
Product 1				
Product 2				
	122020-21 04/24/22 April 2022 03/28/22 - 04/24/22 WPGX-Public Servic Compliance - EEO Compliance - EEO Account Executive Sales Office Sales Region Agency Code Advertiser Code Billing Calendar Billing Type Special Handling Agency Ref Advertiser Ref Product 1	122020-21 Order #  04/24/22 Alt Order #  April 2022 Deal #  03/28/22 - 04/24/22 Flight Dates  WPGX-Public Service  Compliance - EEO  Compliance - EEO  Account Executive WPGX House Sales Office Panama City Sales Region Local  Agency Code  Advertiser Code  Billing Calendar Broadcast  Billing Type Cash  Special Handling Do Not Mail  Agency Ref  Advertiser Ref  Product 1		

						Spots/			
Line Start Dat	te End Date	Description	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
1 08/23/20	12/31/24		5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks:	Start Date 03/28/22	End Date MTWTFSS 04/03/22 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # C	<u>Ch</u> <u>Day</u> Air	Date Air Time Descrip	<u>tion</u>	Start/End Time	Lengt	th Ad-ID			Rate Type
169 W	VPGX M 03	/28/22 4:59 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
170 V	VPGX Tu 03	/29/22 8:15 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
Weeks:	Start Date 04/04/22	End Date MTWTFSS 04/10/22 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # C	<u>Ch</u> <u>Day Air</u>	Date Air Time Descrip	<u>tion</u>	Start/End Time	Lengt	th Ad-ID			Rate Type
172 W	VPGX M 04	/04/22 11:23 PM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
171 W	VPGX F 04	/08/22 10:54 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
Weeks:	Start Date 04/11/22	End Date MTWTFSS 04/17/22 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # C	<u>Ch</u> <u>Day</u> Air	Date Air Time Descrip	<u>tion</u>	Start/End Time	<u>Lengt</u>	th Ad-ID			Rate Type
173 W	VPGX M 04	/11/22 1:20 PM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
174 W	VPGX Sa 04	/16/22 6:59 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
Weeks:	Start Date 04/18/22	End Date MTWTFSS 04/24/22 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # C	<u>Ch</u> <u>Day</u> <u>Air</u>	Date Air Time Descrip	<u>tion</u>	Start/End Time	Lengt	th Ad-ID			Rate Type
176 W	VPGX M 04	/18/22 2:09 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
175 V	VPGX Tu 04	/19/22 1:22 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
				Total Spots		8			

Payment Terms 30 Days

Invoice Balance as of 04/18/24 12:42:16 PM ET \$0.00

Net Total

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

WPGX					
122020-22	Order #	122020			
05/29/22	Alt Order #				
May 2022	Deal #				
04/25/22 - 05/29/22	Flight Dates	08/23/20 - 12/31/24			
WPGX-Public Service	e				
Compliance - EEO					
Compliance - EEO	Compliance - EEO				
Account Executive	WPGX House	Э			
Sales Office	Panama City	Local			
Sales Region	Local				
Agency Code					
Advertiser Code					
Billing Calendar	Broadcast				
Billing Type	Cash				
Special Handling	Do Not Mail				
Agency Ref					
Advertiser Ref					
Product 1					
Product 2					
	122020-22 05/29/22 May 2022 04/25/22 - 05/29/22 WPGX-Public Servic Compliance - EEO Compliance - EEO Account Executive Sales Office Sales Region Agency Code Advertiser Code Billing Calendar Billing Type Special Handling Agency Ref Advertiser Ref Product 1	122020-22 Order #  05/29/22 Alt Order #  May 2022 Deal #  04/25/22 - 05/29/22 Flight Dates  WPGX-Public Service  Compliance - EEO  Compliance - EEO  Account Executive WPGX House Sales Office Panama City Sales Region Local  Agency Code  Advertiser Code  Billing Calendar Broadcast  Billing Type Cash  Special Handling Do Not Mail  Agency Ref  Advertiser Ref  Product 1			

Spots/

Line Start Date End Date Description	Start/End Time	MTWTFSS	Length Wee	ek Rate	Туре	
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2 \$0.00	NM	
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> 04/25/22 05/01/22 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00				
Spots: # Ch Day Air Date Air Time Descr	<u>iption</u>	Start/End Time	Length Ad-	<u>ID</u>		Rate Type
178 WPGX M 04/25/22 4:29 AM		5a-5x	:30 Pan	ama City EEO :30		\$0.00 NM
177 WPGX Tu 04/26/22 2:59 AM		5a-5x	:30 Pan	ama City EEO :30		\$0.00 NM
Weeks:         Start Date 05/02/22         End Date 05/08/22         MTWTFSS 05/08/22	Spots/Week 2	<u>Rate</u> \$0.00				
Spots: # Ch Day Air Date Air Time Descr	<u>iption</u>	Start/End Time	Length Ad-	<u>ID</u>		<u>Rate</u> <u>Type</u>
180 WPGX M 05/02/22 6:49 PM		5a-5x	:30 Pan	ama City EEO :30		\$0.00 NM
179 WPGX Tu 05/03/22 2:28 AM		5a-5x	:30 Pan	ama City EEO :30		\$0.00 NM
Weeks:         Start Date 05/09/22         End Date 05/15/22         MTWTFSS 05/15/22	Spots/Week 2	<u>Rate</u> \$0.00				
Spots: # Ch Day Air Date Air Time Descr	<u>iption</u>	Start/End Time	Length Ad-	<u>ID</u>		Rate Type
181 WPGX Th 05/12/22 4:59 AM		5a-5x	:30 Pan	ama City EEO :30		\$0.00 NM
182 WPGX F 05/13/22 2:29 AM		5a-5x	:30 Pan	ama City EEO :30		\$0.00 NM
Weeks:         Start Date 05/16/22         End Date 05/22/22         MTWTFSS 05/16/22	Spots/Week 2	<u>Rate</u> \$0.00				
Spots: # Ch Day Air Date Air Time Descr	<u>iption</u>	Start/End Time	Length Ad-	<u>ID</u>		Rate Type
183 WPGX M 05/16/22 2:19 AM		5a-5x	:30 Pan	ama City EEO :30		\$0.00 NM
184 WPGX Sa 05/21/22 1:11 AM		5a-5x	:30 Pan	ama City EEO :30		\$0.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u>	Spots/Week	<u>Rate</u>				
05/23/22 05/29/22 MTWTFSS	2	\$0.00				
Spots: # Ch Day Air Date Air Time Descr	<u>iption</u>	Start/End Time	Length Ad-			Rate Type
185 WPGX Th 05/26/22 2:29 AM		5a-5x		ama City EEO :30		\$0.00 NM
186 WPGX F 05/27/22 12:58 AM		5a-5x	:30 Pan	ama City EEO :30		\$0.00 NM

Total Spots 10

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:42:37 PM ET



Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

WPGX				
122020-23	Order # 122020			
06/26/22	Alt Order #			
June 2022	Deal #			
05/30/22 - 06/26/22	Flight Dates	08/23/20 - 12/31/24		
WPGX-Public Service	e			
Compliance - EEO				
Compliance - EEO				
Account Executive	WPGX House	Э		
Sales Office	Panama City Local			
Sales Region	Local			
Agency Code				
Advertiser Code				
Billing Calendar	Broadcast			
Billing Type	Cash			
Special Handling	Do Not Mail			
Agency Ref				
Advertiser Ref				
Product 1				
Product 2				
	122020-23 06/26/22 June 2022 05/30/22 - 06/26/22 WPGX-Public Service Compliance - EEO Account Executive Sales Office Sales Region Agency Code Advertiser Code Billing Calendar Billing Type Special Handling Agency Ref Advertiser Ref Product 1	122020-23 Order #  06/26/22 Alt Order #  June 2022 Deal #  05/30/22 - 06/26/22 Flight Dates  WPGX-Public Service  Compliance - EEO  Compliance - EEO  Account Executive WPGX House Sales Office Panama City Sales Region Local  Agency Code  Advertiser Code  Billing Calendar Broadcast  Billing Type Cash  Special Handling Do Not Mail  Agency Ref  Advertiser Ref  Product 1		

Spots/

**End Date** Start/End Time Start Date Description Length Week Rate Type **MTWTFSS MTWTFSS** 1 08/23/20 12/31/24 2 \$0.00 NM 5a-5x :30 Weeks: Start Date End Date **MTWTFSS** Spots/Week Rate 05/30/22 06/05/22 **MTWTFSS** \$0.00 Spots: # Day Air Date Air Time Description Start/End Time Length Ad-ID <u>Ch</u> Rate Type :30 Panama City EEO :30 187 WPGX M 05/30/22 1:50 AM \$0.00 NM 5a-5x 188 WPGX Tu 05/31/22 3:31 PM 5a-5x :30 Panama City EEO:30 \$0.00 NM End Date **MTWTFSS** Spots/Week Start Date Weeks: Rate 06/06/22 06/12/22 **MTWTFSS** \$0.00 Spots: # Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type WPGX M 06/06/22 12:29 PM 5a-5x :30 Panama City EEO :30 \$0.00 NM 190 WPGX Sa 06/11/22 2:29 AM 5a-5x :30 Panama City EEO:30 \$0.00 NM Start Date **End Date MTWTFSS** Weeks: Spots/Week Rate \$0.00 06/13/22 06/19/22 **MTWTFSS** Day Air Date Start/End Time Ch Air Time Description Length Ad-ID Spots: # Rate Type WPGX Tu 06/14/22 6:50 PM :30 Panama City EEO:30 \$0.00 NM 191 5a-5x :30 Panama City EEO:30 192 WPGX F 06/17/22 2:29 AM 5a-5x \$0.00 NM Start Date End Date MTWTFSS Weeks: Spots/Week Rate \$0.00 06/20/22 06/26/22 **MTWTFSS** Day Air Date Start/End Time Length Ad-ID Spots: # Ch Air Time Description Rate Type 193 WPGX M 06/20/22 1:58 AM 5a-5x :30 Panama City EEO:30 \$0.00 NM 194 WPGX Sa 06/25/22 :30 Panama City EEO :30 \$0.00 NM 2:59 AM 5a-5x

**Total Spots** 

Payment Terms 30 Days

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:42:52 PM ET

8

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

Property	WPGX					
Invoice #	122020-24	Order #	122020			
Invoice Date	07/31/22	Alt Order #				
Invoice Month	July 2022	Deal #				
Invoice Period	06/27/22 - 07/31/22	Flight Dates	08/23/20 - 12/31/24			
Advertiser	WPGX-Public Service	e				
Product	Compliance - EEO					
Estimate #	Compliance - EEO					
	Account Executive	WPGX House	е			
	Sales Office	Panama City Local				
	Sales Region	Local				
	Agency Code					
	Advertiser Code					
	Billing Calendar	Broadcast				
	Billing Type	Cash				
	Special Handling	Do Not Mail				
	Agency Ref					
	Advertiser Ref					
	Product 1					
	Product 2					

Line Start	Date End [	Date Descrip	otion	Start/End Time	MTWTFSS	Length	Week	Rate	Type	
Line Start	Date Life L	die Descrip	THO IT	Start/Life Time	MIWIF33	Lengui	VVCCK	Nate	туре	
1 08/2	3/20 12/31	/24		5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Week				Spots/Week	Rate					
0	06/27/2			2	\$0.00					Data Tana
Spots: #			Air Time Description	<u>on</u>	Start/End Time		h Ad-ID	-1 20		Rate Type
195	WPGX M		2:40 PM		5a-5x			City EEO :30		\$0.00 NM
196	WPGX W		1:13 PM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
Week				Spots/Week	<u>Rate</u> \$0.00					
04 #	07/04/2			2			r v 4 1D			Data Tura
Spots: #			Air Time Description	<u>on</u>	Start/End Time		h Ad-ID	-: 20		Rate Type
198	WPGX M		6:19 PM		5a-5x			City EEO :30		\$0.00 NM
197	WPGX F		7:59 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
Week	ks: <u>Start D</u> 07/11/2			Spots/Week 2	<u>Rate</u> \$0.00					
Spoto: #				_	Start/End Time	Longi	h Ad-ID			Poto Typo
Spots: #		. — .	Air Time Description	<u>)11</u>				cit. 550 - 30		Rate Type
200	WPGX M	• • • • • • • • • • • • • • • • • • • •	2:14 AM		5a-5x		-	City EEO :30		\$0.00 NM
199			2:09 AM	0 1 001 1	5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Week	ks: <u>Start D</u> 07/18/2			Spots/Week 2	<u>Rate</u> \$0.00					
Spots: #			Air Time Description	<del>-</del>	Start/End Time	Longi	h Ad-ID			Rate Type
202	WPGX M	. — .	2:18 AM	<u>)11</u>	5a-5x			City EEO :30		\$0.00 NM
1								=		·
201	WPGX F	07/22/22	1:57 AM • MTWTFSS	Chata/Maak	5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Week	ks: <u>Start D</u> 07/25/2			Spots/Week 2	<u>Rate</u> \$0.00					
Spots: #			Air Time Description	<del>-</del>	Start/End Time	Lenat	h Ad-ID			Rate Type
203	WPGX M	. — .	1:43 AM	<u> </u>	5a-5x			City EEO :30		\$0.00 NM
203	WPGX W	07/29/22	1:22 AM					City EEO :30		\$0.00 NM
L 204	WPGA F	01129122	1.ZZ AIVI		5a-5x	:3	U Panalla	CILY EEU 130		φυ.υυ ΙΝΙΝΙ

Total Spots 10

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:43:05 PM ET

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

Property	WPGX					
Invoice #	122020-25	Order #	122020			
Invoice Date	08/28/22	Alt Order #				
Invoice Month	August 2022	Deal #				
Invoice Period	08/01/22 - 08/28/22	Flight Dates	08/23/20 - 12/31/24			
Advertiser	WPGX-Public Service	e				
Product	Compliance - EEO					
Estimate #	Compliance - EEO	Compliance - EEO				
	Account Executive	WPGX House	е			
	Sales Office	Panama City	Local			
	Sales Region	Local				
	Agency Code					
	Advertiser Code					
	Billing Calendar	Broadcast				
	Billing Type	Cash				
	Special Handling	Do Not Mail				
	Agency Ref					
	Advertiser Ref					
	Product 1					
	Product 2					

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Week

Line Start Date End Date Description	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWT</u> 08/01/22 08/07/22 MTWT		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time [	<u>Description</u>	Start/End Time	Lengt	h Ad-ID			Rate Type
205 WPGX M 08/01/22 8:45 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
206 WPGX Sa 08/06/22 12:29 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWT</u> 08/08/22 08/14/22 MTWT		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time [	<u>Description</u>	Start/End Time	<u>Lengt</u>	h <u>Ad-ID</u>			Rate Type
207 WPGX M 08/08/22 2:08 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
208 WPGX F 08/12/22 1:49 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWT</u> 08/15/22 08/21/22 MTWT		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time [	<u>Description</u>	Start/End Time	<u>Lengt</u>	h <u>Ad-ID</u>			Rate Type
209 WPGX M 08/15/22 1:13 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
210 WPGX Sa 08/20/22 12:39 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWT</u> 08/22/22 08/28/22 MTWT		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time [	<u>Description</u>	Start/End Time	<u>Lengt</u>	h <u>Ad-ID</u>			Rate Type
212 WPGX M 08/22/22 1:43 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
211 WPGX Tu 08/23/22 1:23 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM

Total Spots 8

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:43:22 PM ET

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

Property	WPGX					
Invoice #	122020-26	Order #	122020			
Invoice Date	09/25/22	Alt Order #				
Invoice Month	September 2022	Deal #				
Invoice Period	08/29/22 - 09/25/22	Flight Dates	08/23/20 - 12/31/24			
Advertiser	WPGX-Public Service	e				
Product	Compliance - EEO					
Estimate #	Compliance - EEO	Compliance - EEO				
	Account Executive	WPGX House	е			
	Sales Office	Panama City	Local			
	Sales Region	Local				
	Agency Code					
	Advertiser Code					
	Billing Calendar	Broadcast				
	Billing Type	Cash				
	Special Handling	Do Not Mail				
	Agency Ref					
	Advertiser Ref					
	Product 1					
	Product 2					

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Line Start Date End Date Description	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks:         Start Date 08/29/22         End Date 09/04/22         MTWTFS MTWTFS		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Des	scription_	Start/End Time	Length	n Ad-ID			Rate Type
213 WPGX M 08/29/22 1:20 AM		5a-5x	:30	) Panama (	City EEO :30		\$0.00 NM
214 WPGX Tu 08/30/22 4:39 PM		5a-5x	:30	) Panama (	City EEO :30		\$0.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFS</u> 09/05/22 09/11/22 MTWTFS		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Des	scription	Start/End Time	<u>Length</u>	n <u>Ad-ID</u>			Rate Type
215 WPGX M 09/05/22 12:59 PM		5a-5x	:30	) Panama (	City EEO :30		\$0.00 NM
216 WPGX Sa 09/10/22 1:19 AM		5a-5x	:30	) Panama (	City EEO :30		\$0.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFS</u> 09/12/22 09/18/22 MTWTFS		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Des	scription	Start/End Time	<u>Length</u>	n <u>Ad-ID</u>			Rate Type
217 WPGX F 09/16/22 3:53 PM		5a-5x	:30	) Panama (	City EEO :30		\$0.00 NM
218 WPGX Sa 09/17/22 4:21 AM		5a-5x	:30	) Panama (	City EEO :30		\$0.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFS</u> 09/19/22 09/25/22 MTWTFS		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Des	scription_	Start/End Time	Length	n Ad-ID			Rate Type
219 WPGX M 09/19/22 8:46 AM		5a-5x	:30	) Panama (	City EEO :30		\$0.00 NM
220 WPGX Tu 09/20/22 12:26 AM		5a-5x	:30	) Panama (	City EEO :30		\$0.00 NM

<u>Total Spots</u>

 Payment Terms 30 Days
 Net Total
 \$0.00

 Invoice Balance as of 04/18/24 12:43:36 PM ET
 \$0.00

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

Property	WPGX			
Invoice #	122020-27	Order # 122020		
Invoice Date	10/30/22	Alt Order #		
Invoice Month	October 2022	Deal #		
Invoice Period	09/26/22 - 10/30/22	Flight Dates	08/23/20 - 12/31/24	
Advertiser	WPGX-Public Service	e		
Product	Compliance - EEO			
Estimate #	Compliance - EEO			
	Account Executive	WPGX House		
	Sales Office	Panama City Local		
	Sales Region	Local		
	Agency Code			
	Advertiser Code			
	Billing Calendar	Broadcast		
	Billing Type	Cash		
	Special Handling	Do Not Mail		
	Agency Ref			
	Advertiser Ref			
	Product 1			
	Product 2			

				Spots/			
Line Start Date End Date Descrip	tion Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks: <u>Start Date</u> <u>End Date</u> 09/26/22 10/02/22		<u>Rate</u> \$0.00					
********	Air Time Description	Start/End Time	l enat	h Ad-ID			Rate Type
·	3:24 PM	5a-5x			City EEO :30		\$0.00 NM
	8:59 AM	5a-5x			City EEO :30		\$0.00 NM
Weeks: Start Date End Date		Rate			,		40.00
10/03/22 10/09/22	MTWTFSS 2	\$0.00					
Spots: # Ch Day Air Date A	Air Time Description	Start/End Time	Lengt	h <u>Ad-ID</u>			<u>Rate</u> <u>Type</u>
223 WPGX M 10/03/22	1:31 AM	5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
	3:59 AM	5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Weeks: Start Date End Date	- <del> </del>	Rate					
10/10/22 10/16/22		\$0.00					D . T
1	Air Time Description	Start/End Time		h Ad-ID			Rate Type
	1:55 PM	5a-5x			City EEO :30		\$0.00 NM
	9:17 AM	5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> 10/17/22 10/23/22		<u>Rate</u> \$0.00					
	Air Time Description	Start/End Time	Lenat	h Ad-ID			Rate Type
·	3:59 AM	5a-5x			City EEO :30		\$0.00 NM
	1:50 AM	5a-5x		-	City EEO :30		\$0.00 NM
Weeks: Start Date End Date		Rate	.5	U Fallalla	CITY LLO .30		φυ.ου Ινίνι
10/24/22 10/30/22		\$0.00					
Spots: # Ch Day Air Date A	Air Time Description	Start/End Time	Lengt	h Ad-ID			Rate Type
230 WPGX M 10/24/22	6:29 AM	5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
229 WPGX F 10/28/22	1:56 AM	5a-5x	:3	O Panama	City EEO :30		\$0.00 NM

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:43:48 PM ET

10

\$0.00

**Total Spots** 

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

WPGX				
122020-28	Order # 122020			
11/27/22	Alt Order #			
November 2022	Deal #			
10/31/22 - 11/27/22	Flight Dates	08/23/20 - 12/31/24		
WPGX-Public Service	e			
Compliance - EEO				
Compliance - EEO				
Account Executive	WPGX House			
Sales Office	Panama City Local			
Sales Region	Local			
Agency Code				
Advertiser Code				
Billing Calendar	Broadcast			
Billing Type	Cash			
Special Handling	Do Not Mail			
Agency Ref				
Advertiser Ref				
Product 1				
Product 2				
	122020-28 11/27/22 November 2022 10/31/22 - 11/27/22 WPGX-Public Service Compliance - EEO Account Executive Sales Office Sales Region Agency Code Advertiser Code Billing Calendar Billing Type Special Handling Agency Ref Advertiser Ref Product 1	122020-28 Order #  11/27/22 Alt Order #  November 2022 Deal #  10/31/22 - 11/27/22 Flight Dates  WPGX-Public Service  Compliance - EEO  Compliance - EEO  Account Executive WPGX House Sales Office Panama City Sales Region Local  Agency Code  Advertiser Code  Billing Calendar Broadcast  Billing Type Cash  Special Handling Do Not Mail  Agency Ref  Advertiser Ref  Product 1		

Line Start Date End Date Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Туре	
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks:         Start Date 10/31/22         End Date 11/06/22         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descrip	<u>tion</u>	Start/End Time	Lengt	<u>h</u> <u>Ad-ID</u>			Rate Type
231 WPGX <i>M</i> 10/31/22 Unresolved Did Not Air		5a-5x	:0	0			<del>\$0.00</del> NM
232 WPGX Tu 11/01/22 2:19 AM		5a-5x	:3	O Panama O	city EEO :30		\$0.00 NM
Weeks:         Start Date 11/07/22         End Date 11/13/22         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descrip	<u>tion</u>	Start/End Time	Lengt	h <u>Ad-ID</u>			Rate Type
233 WPGX W 11/09/22 2:20 AM		5a-5x	:3	O Panama C	city EEO :30		\$0.00 NM
234 WPGX Sa 11/12/22 2:20 AM Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> 11/14/22 11/20/22 MTWTFSS	Spots/Week 2	5a-5x <u>Rate</u> \$0.00	:3	O Panama (	City EEO :30		\$0.00 NM
Spots: # Ch Day Air Date Air Time Descrip	<u>tion</u>	Start/End Time	<u>Lengt</u>	h Ad-ID			Rate Type
236 WPGX M 11/14/22 12:14 AM		5a-5x	:3	O Panama O	city EEO :30		\$0.00 NM
235 WPGX Sa 11/19/22 3:49 AM		5a-5x	:3	O Panama C	city EEO :30		\$0.00 NM
Weeks:         Start Date 11/21/22         End Date 11/27/22         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descrip	<u>tion</u>	Start/End Time	Lengt	h Ad-ID			<u>Rate Type</u>
238 WPGX M 11/21/22 2:25 AM		5a-5x	:3	O Panama C	city EEO :30		\$0.00 NM
237 WPGX F 11/25/22 2:19 AM		5a-5x	:3	O Panama O	city EEO :30		\$0.00 NM
		<u>Total Spots</u>		7			

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:44:05 PM ET

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

Property	WPGX				
Invoice #	122020-29	Order #	122020		
Invoice Date	12/25/22	Alt Order#			
Invoice Month	December 2022	Deal #			
Invoice Period	11/28/22 - 12/25/22	Flight Dates	08/23/20 - 12/31/24		
Advertiser	WPGX-Public Servic	e			
Product	Compliance - EEO				
Estimate #	Compliance - EEO				
	Account Executive	WPGX House			
	Sales Office	Panama City Local			
	Sales Region	Local			
	Agency Code				
	Advertiser Code				
	Billing Calendar	Broadcast			
	Billing Type	Cash			
	Special Handling	Do Not Mail			
	Agency Ref				
	Advertiser Ref				
	Product 1				
	Product 2				

				Spots/			
Line Start Date End Date Description	Start/End Time	MTWTFSS	Length	Week	Rate	Type	
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks:         Start Date         End Date         MTWTFS           11/28/22         12/04/22         MTWTFS		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Des	scription _	Start/End Time	<u>Lengt</u>	h Ad-ID			Rate Type
240 WPGX M 11/28/22 1:44 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
239 WPGX Tu 11/29/22 3:46 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFS</u> 12/05/22 12/11/22 MTWTFS		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Des	scription _	Start/End Time	Lengt	<u>n</u> <u>Ad-ID</u>			<u>Rate</u> <u>Type</u>
241 WPGX M 12/05/22 2:19 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
242 WPGX Sa 12/10/22 5:59 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFS</u> 12/12/22 12/18/22 MTWTFS		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Des	scription	Start/End Time	Lengt	h <u>Ad-ID</u>			Rate Type
244 WPGX M 12/12/22 10:44 PM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
243 WPGX Tu 12/13/22 5:59 PM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFS</u> 12/19/22 12/25/22 MTWTFS		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Des	scription	Start/End Time	<u>Lengt</u>	h Ad-ID			Rate Type
245 WPGX M 12/19/22 1:57 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
246 WPGX F 12/23/22 2:10 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
		Total Spots		8			

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:44:17 PM ET



Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

Property	WPGX				
Invoice #	122020-30	Order #	122020		
Invoice Date	01/29/23	Alt Order #			
Invoice Month	January 2023	Deal #			
Invoice Period	12/26/22 - 01/29/23	Flight Dates	08/23/20 - 12/31/24		
Advertiser	WPGX-Public Service	e			
Product	Compliance - EEO				
Estimate #	Compliance - EEO				
	Account Executive	WPGX House	е		
	Sales Office	Panama City Local			
	Sales Region	Local			
	Agency Code				
	Advertiser Code				
	Billing Calendar	Broadcast			
	Billing Type	Cash			
	Special Handling	Do Not Mail			
	Agency Ref				
	Advertiser Ref				
	Product 1				
	Product 2				

Spots/
Week

Line Start Date End Date Description	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> 12/26/22 01/01/23 MTWTFS-	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descri	_	Start/End Time	Lenath	n Ad-ID			Rate Type
247 WPGX M 12/26/22 1:13 PM	<u> </u>	5a-5x			City EEO :30		\$0.00 NM
248 WPGX F 12/30/22 4:41 PM		5a-5x	:30	) Panama	City EEO :30		\$0.00 NM
Weeks:         Start Date 01/02/23         End Date 01/08/23         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: <u>#</u> <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Descri</u>	<u>ption</u>	Start/End Time	Lengtl	n <u>Ad-ID</u>			<u>Rate</u> <u>Type</u>
250 WPGX W 01/04/23 1:55 AM		5a-5x	:30	) Panama	City EEO :30		\$0.00 NM
249 WPGX Su 01/08/23 3:59 AM		5a-5x	:30	) Panama	City EEO :30		\$0.00 NM
Weeks:         Start Date 01/09/23         End Date 01/15/23         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descri	<u>ption</u>	Start/End Time	<u>Lengtl</u>	n <u>Ad-ID</u>			Rate Type
252 WPGX W 01/11/23 3:29 AM		5a-5x	:30	) Panama	City EEO :30		\$0.00 NM
251 WPGX Su 01/15/23 6:59 AM Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u>	Spots/Week	5a-5x Rate	:30	) Panama	City EEO :30		\$0.00 NM
01/16/23 01/22/23 MTWTFSS	<u> 3pois/week</u> 2	\$0.00					
Spots: # Ch Day Air Date Air Time Descri	<u>ption</u>	Start/End Time	Length	n Ad-ID			Rate Type
254 WPGX Th 01/19/23 1:52 PM		5a-5x	:30	) Panama	City EEO :30		\$0.00 NM
253 WPGX Su 01/22/23 4:29 PM		5a-5x	:30	) Panama	City EEO :30		\$0.00 NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u>	Spots/Week	<u>Rate</u>					
01/23/23 01/29/23 MTWTFSS	2	\$0.00					
Spots: # Ch Day Air Date Air Time Descri	<u>ption</u>	Start/End Time		n <u>Ad-ID</u>			Rate Type
256 WPGX Th 01/26/23 12:42 AM		5a-5x			City EEO :30		\$0.00 NM
255 WPGX Su 01/29/23 4:29 AM		5a-5x	:30	) Panama	City EEO :30		\$0.00 NM

Total Spots 10

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:45:20 PM ET

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

WPGX			
122020-31	Order #	122020	
02/26/23	Alt Order #		
February 2023	Deal #		
01/30/23 - 02/26/23	Flight Dates	08/23/20 - 12/31/24	
WPGX-Public Service	e		
Compliance - EEO			
Compliance - EEO			
Account Executive	WPGX House	9	
Sales Office	Panama City Local		
Sales Region	Local		
Agency Code			
Advertiser Code			
Billing Calendar	Broadcast		
Billing Type	Cash		
Special Handling	Do Not Mail		
Agency Ref			
Advertiser Ref			
Product 1			
Product 2			
	122020-31 02/26/23 February 2023 01/30/23 - 02/26/23 WPGX-Public Service Compliance - EEO Compliance - EEO Account Executive Sales Office Sales Region Agency Code Advertiser Code Billing Calendar Billing Type Special Handling Agency Ref Advertiser Ref Product 1	122020-31 Order #  02/26/23 Alt Order #  February 2023 Deal #  01/30/23 - 02/26/23 Flight Dates  WPGX-Public Service  Compliance - EEO  Compliance - EEO  Account Executive WPGX House Sales Office Panama City Sales Region Local  Agency Code  Advertiser Code  Billing Calendar Broadcast  Billing Type Cash  Special Handling Do Not Mail  Agency Ref  Advertiser Ref  Product 1	

				Spots/			
Line Start Date End Date Description	Start/End Time	MTWTFSS	Length	Week	Rate	Type	
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks:         Start Date 01/30/23         End Date 02/05/23         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descri	<u>ption</u>	Start/End Time	<u>Lengtl</u>	h Ad-ID			Rate Type
258 WPGX W 02/01/23 5:59 PM		5a-5x	:30	O Panama Ci	ty EEO :30		\$0.00 NM
257 WPGX Su 02/05/23 12:15 AM		5a-5x	:30	O Panama Ci	ty EEO :30		\$0.00 NM
Weeks:         Start Date 02/06/23         End Date 02/12/23         MTWTFSS 02/12/23	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descri	<u>ption</u>	Start/End Time	Lengtl	<u>n</u> <u>Ad-ID</u>			<u>Rate</u> <u>Type</u>
260 WPGX Th 02/09/23 9:46 AM		5a-5x	:30	O Panama Ci	ty EEO :30		\$0.00 NM
259 WPGX Su 02/12/23 1:37 AM		5a-5x	:30	O Panama Ci	ty EEO :30		\$0.00 NM
Weeks:         Start Date 02/13/23         End Date 02/19/23         MTWTFSS 02/19/23	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descri	<u>ption</u>	Start/End Time	Lengtl	h <u>Ad-ID</u>			Rate Type
262 WPGX W 02/15/23 12:21 PM		5a-5x	:30	O Panama Ci	ty EEO :30		\$0.00 NM
261 WPGX F 02/17/23 3:59 AM		5a-5x	:30	O Panama Ci	ty EEO :30		\$0.00 NM
Weeks:         Start Date 02/20/23         End Date 02/26/23         MTWTFSS 02/26/23	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descri	<u>ption</u>	Start/End Time	Lengtl	h Ad-ID			Rate Type
264 WPGX W 02/22/23 4:29 AM		5a-5x	:30	O Panama Ci	ty EEO :30		\$0.00 NM
263 WPGX Su 02/26/23 3:29 AM		5a-5x	:30	) Panama Ci	ty EEO :30		\$0.00 NM
		Total Spots		8			

Payment Terms 30 Days So.00

<u>Invoice Balance as of 04/18/24 12:44:57 PM ET</u> **\$0.00** 

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

WPGX						
122020-32	Order #	122020				
03/26/23	Alt Order#					
March 2023	Deal #					
02/27/23 - 03/26/23	Flight Dates	08/23/20 - 12/31/24				
WPGX-Public Servic	e					
Compliance - EEO						
Compliance - EEO						
Account Executive	WPGX House					
Sales Office	Panama City Local					
Sales Region	Local					
Agency Code						
Advertiser Code						
Billing Calendar	Broadcast	ndcast				
Billing Type	Cash					
Special Handling	Do Not Mail					
Agency Ref						
Advertiser Ref						
Product 1						
Product 2						
	122020-32 03/26/23 March 2023 02/27/23 - 03/26/23 WPGX-Public Servic Compliance - EEO Compliance - EEO Account Executive Sales Office Sales Region Agency Code Advertiser Code Billing Calendar Billing Type Special Handling Agency Ref Advertiser Ref Product 1	122020-32 Order #  03/26/23 Alt Order #  March 2023 Deal #  02/27/23 - 03/26/23 Flight Dates  WPGX-Public Service  Compliance - EEO  Compliance - EEO  Account Executive WPGX House Sales Office Panama City Sales Region Local  Agency Code  Advertiser Code  Billing Calendar Broadcast  Billing Type Cash  Special Handling Do Not Mail  Agency Ref  Advertiser Ref  Product 1				

				Spots/			
Line Start Date End Date Description	Start/End Time	MTWTFSS	Length	Week	Rate	Type	
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks:         Start Date 02/27/23         End Date 03/05/23         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descrip	<u>tion</u>	Start/End Time	<u>Lengt</u>	h <u>Ad-ID</u>			Rate Type
266 WPGX Th 03/02/23 2:29 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
265 WPGX Su 03/05/23 12:29 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
Weeks:         Start Date 03/06/23         End Date 03/12/23         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descrip	<u>tion</u>	Start/End Time	<u>Lengt</u>	h <u>Ad-ID</u>			Rate Type
267 WPGX W 03/08/23 1:11 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
268 WPGX Su 03/12/23 4:29 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
Weeks:         Start Date 03/13/23         End Date 03/19/23         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descrip	<u>tion</u>	Start/End Time	Lengt	h Ad-ID			<u>Rate</u> <u>Type</u>
269 WPGX Th 03/16/23 8:59 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
270 WPGX Su 03/19/23 5:29 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
Weeks:         Start Date 03/20/23         End Date 03/26/23         MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Descrip	<u>tion</u>	Start/End Time	Lengt	h Ad-ID			<u>Rate</u> <u>Type</u>
271 WPGX W 03/22/23 2:19 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
272 WPGX Th 03/23/23 12:42 AM		5a-5x	:3	O Panama Ci	ty EEO :30		\$0.00 NM
		Total Spots		8			

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:45:40 PM ET

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

Property	WPGX							
Invoice #	122020-33	Order #	122020					
Invoice Date	04/30/23	Alt Order #						
Invoice Month	April 2023	Deal #						
Invoice Period	03/27/23 - 04/30/23	Flight Dates	08/23/20 - 12/31/24					
Advertiser	WPGX-Public Service	e						
Product	Compliance - EEO							
Estimate #	Compliance - EEO	·						
	Account Executive	ecutive WPGX House						
	Sales Office	Panama City	Panama City Local					
	Sales Region	Local						
	Agency Code							
	Advertiser Code	e						
	Billing Calendar	dar Broadcast						
	Billing Type	Cash						
	Special Handling	Do Not Mail						
	Agency Ref							
	Advertiser Ref							
	Product 1							
	Product 2							

Line S	Start Date	End Date	Description	on	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
1 0	8/23/20	12/31/24	<u>'</u>		5a-5x	MTWTFSS	:30	2	\$0.00	NM	
									• • • • •		
W	/eeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate					
		03/27/23	04/02/23	MTWTFSS	2	\$0.00					
Spots:				Time Description	<u>on</u>	Start/End Time		<u>h</u> <u>Ad-ID</u>			Rate Type
			/27/23 4:2	29 AM		5a-5x			City EEO :30		\$0.00 NM
		GX Tu 03		11 PM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
l w	/eeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate					
<b> </b>	" 0'	04/03/23	04/09/23	MTWTFSS	2	\$0.00					I
Spots:				Time Description	<u>on</u>	Start/End Time		h Ad-ID			Rate Type
				50 AM		5a-5x			City EEO :30		\$0.00 NM
1		GX Tu 04		59 PM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
l W	/eeks:	Start Date	End Date	MTWTFSS	Spots/Week	Rate					
	" 0	04/10/23	04/16/23	MTWTFSS	2	\$0.00					D . T
Spots:				Time Description	<u>on</u>	Start/End Time		h Ad-ID			Rate Type
				59 AM		5a-5x		-	City EEO :30		\$0.00 NM
		GX Tu 04		29 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
l w	/eeks:	Start Date 04/17/23	End Date 04/23/23	MTWTFSS	Spots/Week 2	Rate					
C	. и сь			MTWTFSS	<del>-</del>	\$0.00		F V - 1 ID			Data Tuna
Spots:				Time Description	<u>on</u>	Start/End Time		h Ad-ID	a' 20		Rate Type
				10 AM		5a-5x			City EEO :30		\$0.00 NM
1		GX Tu 04		57 AM		5a-5x	:3	() Panama	City EEO :30		\$0.00 NM
l w	/eeks:	Start Date	End Date 04/30/23	MTWTFSS	Spots/Week	Rate					
Cnoto	. # Ch	04/24/23		MTWTFSS	2	\$0.00	Lange	P V4 ID			Data Tuna
Spots:				Time Description	<u>)[1</u>	Start/End Time		h Ad-ID	cit., 550 . 30		Rate Type
-				51 AM		5a-5x			City EEO :30		\$0.00 NM
2	281 WF	GX Tu 04	/25/23 2:2	25 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM

Total Spots 10

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:45:52 PM ET

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

0.00						
Property	WPGX					
Invoice #	122020-34	Order #	122020			
Invoice Date	05/28/23	Alt Order #				
Invoice Month	May 2023	Deal #				
Invoice Period	05/01/23 - 05/28/23	Flight Dates	08/23/20 - 12/31/24			
Advertiser	WPGX-Public Service	e				
Product	Compliance - EEO					
Estimate #	Compliance - EEO					
	Account Executive	WPGX House				
	Sales Office	Panama City Local				
	Sales Region	Local				
	Agency Code					
	Advertiser Code					
	Billing Calendar	Broadcast				
	Billing Type	Cash				
	Special Handling	Do Not Mail				
	Agency Ref					
	Advertiser Ref					
	Product 1					
	Product 2					
		•				

				Spots/			
Line Start Date End Date Description	Start/End Time	MTWTFSS	Length	Week	Rate	Type	
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM	
	TFSS Spots/Week TFSS 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time	<u>Description</u>	Start/End Time	Lengt	<u>h</u> <u>Ad-ID</u>			Rate Type
283 WPGX M 05/01/23 4:59 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
284 WPGX Tu 05/02/23 2:31 PM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
	TFSS Spots/Week TFSS 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time	<u>Description</u>	Start/End Time	Lengt	h <u>Ad-ID</u>			Rate Type
285 WPGX M 05/08/23 2:10 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
286 WPGX Tu 05/09/23 2:20 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
	TFSS Spots/Week TFSS 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time	<u>Description</u>	Start/End Time	<u>Lengt</u>	h <u>Ad-ID</u>			Rate Type
288 WPGX M 05/15/23 4:29 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
287 WPGX Tu 05/16/23 2:29 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
	TFSS Spots/Week TFSS 2	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time	<u>Description</u>	Start/End Time	<u>Lengt</u>	h Ad-ID			Rate Type
290 WPGX M 05/22/23 1:57 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
289 WPGX Tu 05/23/23 1:31 AM		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
		Total Spots		8			

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:46:05 PM ET

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

0.00						
Property	WPGX					
Invoice #	122020-35	Order #	122020			
Invoice Date	06/25/23	Alt Order #				
Invoice Month	June 2023	Deal #				
Invoice Period	05/29/23 - 06/25/23	Flight Dates	08/23/20 - 12/31/24			
Advertiser	WPGX-Public Service	e				
Product	Compliance - EEO					
Estimate #	Compliance - EEO					
	Account Executive	WPGX House				
	Sales Office	Panama City Local				
	Sales Region	Local				
	Agency Code					
	Advertiser Code					
	Billing Calendar	Broadcast	st			
	Billing Type	Cash				
	Special Handling	Do Not Mail				
	Agency Ref					
	Advertiser Ref					
	Product 1					
	Product 2					
		•				

							Spots/			
Line Start Date	End Date	Description	St	art/End Time	MTWTFSS	Length	Week	Rate	Туре	
1 08/23/20	12/31/24		56	a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks:	Start Date 05/29/23		<u>WTFSS</u> WTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch	<u>Day</u> Air [	<u> Air Tim</u>	e Description		Start/End Time	Lengt	h Ad-ID			Rate Type
291 WP	GX M 05/2	29/23 2:20 A	M		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
292 WP	GX Tu 05/3	3:29 A	М		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Weeks:			<u>WTFSS</u> WTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch	<u>Day</u> <u>Air [</u>	<u> Air Tim</u>	e Description		Start/End Time	<u>Lengt</u>	h <u>Ad-ID</u>			Rate Type
293 WP	GX M 06/0	)5/23 1:23 A	M		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
294 WP	GX Tu 06/0	6/23 2:25 A	M		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Weeks:			<u>WTFSS</u> WTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch	<u>Day</u> Air [	<u> Air Tim</u>	e Description		Start/End Time	Lengt	h Ad-ID			Rate Type
296 WP	GX M 06/1	2/23 4:29 A	M		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
295 WP	GX Sa 06/1	7/23 2:45 A	М		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Weeks:			<u>WTFSS</u> WTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch	<u>Day</u> Air [	<u> Air Tim</u>	e Description		Start/End Time	<u>Lengt</u>	h Ad-ID			Rate Type
297 WP	GX Th 06/2	22/23 1:42 A	M		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
298 WP	GX Su 06/2	25/23 1:29 A	М		5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
					Total Spots		8			

Payment Terms 30 Days

Net Total

Invoice Balance as of 04/18/24 12:46:18 PM ET

\$0.00

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

WPGX							
122020-36	Order #	122020					
07/30/23	Alt Order #						
July 2023	Deal #						
06/26/23 - 07/30/23	Flight Dates	08/23/20 - 12/31/24					
WPGX-Public Service	e						
Compliance - EEO							
Compliance - EEO	•						
Account Executive	WPGX House						
Sales Office Panama City Local							
Sales Region	Local						
Agency Code							
Advertiser Code							
Billing Calendar	Calendar Broadcast						
Billing Type	Cash						
Special Handling	Do Not Mail						
Agency Ref							
Advertiser Ref							
Product 1							
Product 2							
	122020-36 07/30/23 July 2023 06/26/23 - 07/30/23 WPGX-Public Service Compliance - EEO Account Executive Sales Office Sales Region Agency Code Advertiser Code Billing Calendar Billing Type Special Handling Agency Ref Advertiser Ref Product 1	122020-36 Order #  07/30/23 Alt Order #  July 2023 Deal #  06/26/23 - 07/30/23 Flight Dates  WPGX-Public Service  Compliance - EEO  Compliance - EEO  Account Executive WPGX House Sales Office Panama City Sales Region Local  Agency Code  Advertiser Code  Billing Calendar Broadcast  Billing Type Cash  Special Handling Do Not Mail  Agency Ref  Advertiser Ref  Product 1					

Spots/

Line Star	rt Date	End Date	Description	on G	Start/End Time	MTWTFSS	Length	Week	Rate	Туре	
Line Star	i Date	Lift Date	Description	) ii	Start/End Time	MIWIF33	Lengui	VVCCK	Nate	турс	
1 08/2	23/20	12/31/24			5a-5x	MTWTFSS	:30	2	\$0.00	NM	
L											
Wee		Start Date	End Date	MTWTFSS	Spots/Week	Rate					
Constant		06/26/23	07/02/23	MTWTFSS	2	\$0.00		L A - I I I I			Data Tura
Spots: #				Time Descriptio	<u>n</u>	Start/End Time		th Ad-ID	-1 20		Rate Type
299				09 AM		5a-5x			City EEO :30		\$0.00 NM
300				12 AM		5a-5x	:3	80 Panama	city EEO :30		\$0.00 NM
Wee		Start Date	End Date	MTWTFSS	Spots/Week	<u>Rate</u> \$0.00					
Chata: 4		07/03/23	07/09/23	MTWTFSS	2	*	Longi	P V4 ID			Data Tuna
Spots: #				Time Descriptio	<u>11</u>	Start/End Time		th Ad-ID	cit., 550 . 30		Rate Type
301				50 AM		5a-5x			City EEO :30		\$0.00 NM
302				59 AM	0 ( 04/ )	5a-5x	:3	30 Panama	City EEO :30		\$0.00 NM
Wee		Start Date 07/10/23	End Date 07/16/23	MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: #				Time Descriptio	_	Start/End Time	Longi	th Ad-ID			Rate Type
304				<u>Time</u> <u>Descriptio</u> 41 AM	<u>!!</u>	<u>Start/End Time</u> 5a-5x			City EEO :30		
1								-	•		
303				29 AM	0	5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Wee		Start Date 07/17/23	End Date 07/23/23	MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: #				Time Descriptio	=	Start/End Time	Lengt	th Ad-ID			Rate Type
305				<u>Time</u> <u>Descriptio</u> 57 AM	<u>!!</u>	<u>Start/End Time</u> 5a-5x			City EEO :30		\$0.00 NM
1									=		
306				29 AM	C:= =4= // // = = /:	5a-5x	:3	O Panama	City EEO :30		\$0.00 NM
Wee		Start Date 07/24/23	End Date 07/30/23	MTWTFSS MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: #				Time Descriptio	=	Start/End Time	Lenat	th Ad-ID			Rate Type
307				29 AM	<u>u</u>	<u>Start/∟nd Time</u> 5a-5x			City EEO :30		\$0.00 NM
•									City EEO :30		
308	3 WPG	SX Tu 07	123123 8:4	47 AM		5a-5x	:3	ou Panama	CILY EEU :30		\$0.00 NM

Total Spots 10

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:46:29 PM ET

WPGX-TV 700 W 23rd St #28 Panama City, FL 32405 Main: (804) 672-6565 Billing: (804) 672-6565

Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

0.00						
Property	WPGX					
Invoice #	122020-37	Order #	122020			
Invoice Date	08/27/23	Alt Order #				
Invoice Month	August 2023	Deal #				
Invoice Period	07/31/23 - 08/27/23	Flight Dates	08/23/20 - 12/31/24			
Advertiser	WPGX-Public Service	e				
Product	Compliance - EEO					
Estimate #	Compliance - EEO	Compliance - EEO				
	Account Executive	WPGX House				
	Sales Office	Panama City	Local			
	Sales Region	Local				
	Agency Code					
	Advertiser Code					
	Billing Calendar	Broadcast				
	Billing Type	Cash				
	Special Handling	Do Not Mail				
	Agency Ref					
	Advertiser Ref					
	Product 1					
	Product 2					
		•				

				Spots/			
Line Start Date End Date Description	Start/End Time	MTWTFSS	Length	Week	Rate	Type	
1 08/23/20 12/31/24	5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks:         Start Date 07/31/23         End Date 08/06/23         MTWTFSS MTWTFSS		<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Des	<u>cription</u>	Start/End Time	Lengt	h Ad-ID			Rate Type
310 WPGX F 08/04/23 1:49 AM		5a-5x	:3	O Panama C	ity EEO :30		\$0.00 NM
309 WPGX Sa 08/05/23 11:43 PM		5a-5x	:3	O Panama C	ity EEO :30		\$0.00 NM
Weeks:         Start Date 08/07/23         End Date 08/13/23         MTWTFSS MTWTFSS	<u></u>	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Des	<u>cription</u>	Start/End Time	Lengt	h <u>Ad-ID</u>			Rate Type
312 WPGX M 08/07/23 3:59 AM		5a-5x	:3	O Panama C	ity EEO :30		\$0.00 NM
311 WPGX F 08/11/23 5:29 AM		5a-5x	:3	O Panama C	ity EEO :30		\$0.00 NM
Weeks:         Start Date 08/14/23         End Date 08/20/23         MTWTFSS MTWTFSS	<u></u>	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Des	<u>cription</u>	Start/End Time	Lengt	h Ad-ID			Rate Type
314 WPGX M 08/14/23 11:13 PM		5a-5x	:3	O Panama C	ity EEO :30		\$0.00 NM
313 WPGX Tu 08/15/23 2:25 AM		5a-5x	:3	O Panama C	ity EEO :30		\$0.00 NM
Weeks:         Start Date 08/21/23         End Date 08/27/23         MTWTFSS 08/27/23	<u>- p - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 </u>	<u>Rate</u> \$0.00					
Spots: # Ch Day Air Date Air Time Des	<u>cription</u>	Start/End Time	<u>Lengt</u>	h Ad-ID			Rate Type
315 WPGX F 08/25/23 1:59 AM		5a-5x	:3	O Panama C	ity EEO :30		\$0.00 NM
316 WPGX Sa 08/26/23 2:29 AM		5a-5x	:3	O Panama C	ity EEO :30		\$0.00 NM
		Total Spots		8			

Payment Terms 30 Days

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:46:45 PM ET



Billing Address:

WPGX-Public Service Attention: Accounts Payable XXXX

XXXX, XX XXXXX

Send Payment To:

WPGX-TV 3914 Wistar Road Richmond, VA 23228

0.00						
Property	WPGX					
Invoice #	122020-38	Order #	122020			
Invoice Date	09/24/23	Alt Order #				
Invoice Month	September 2023	Deal #				
Invoice Period	08/28/23 - 09/24/23	Flight Dates	08/23/20 - 12/31/24			
Advertiser	WPGX-Public Service	Service				
Product	Compliance - EEO					
Estimate #	Compliance - EEO	Compliance - EEO				
	Account Executive	WPGX House				
	Sales Office	Panama City	Local			
	Sales Region	Local				
	Agency Code					
	Advertiser Code					
	Billing Calendar	Broadcast				
	Billing Type	Cash				
	Special Handling	Do Not Mail				
	Agency Ref					
	Advertiser Ref					
	Product 1					
	Product 2					

						Spots/			
Line Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Week	Rate	Type	
1 08/23/20	12/31/24		5a-5x	MTWTFSS	:30	2	\$0.00	NM	
Weeks:	Start Date 08/28/23	End Date MTWTFSS 09/03/23 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch	<u>Day Air</u>	Date Air Time Desc	<u>ription</u>	Start/End Time	Lengt	h Ad-ID			Rate Type
317 WF	PGX M 08/2	28/23 1:34 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
318 WF	PGX Tu 08/2	29/23 3:29 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
Weeks:	Start Date 09/04/23	End Date MTWTFSS 09/10/23 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch	<u>Day Air</u>	Date Air Time Desc	<u>ription</u>	Start/End Time	Lengt	h Ad-ID			Rate Type
320 WF	PGX M 09/0	04/23 12:25 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
319 WF	PGX Tu 09/0	05/23 3:29 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
Weeks:	Start Date 09/11/23	End Date MTWTFSS 09/17/23 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch	<u>Day</u> Air	Date Air Time Desc	<u>ription</u>	Start/End Time	Lengt	h Ad-ID			Rate Type
321 WF	PGX Tu 09/	12/23 2:55 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
322 WF	PGX F 09/	15/23 1:48 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
Weeks:	Start Date 09/18/23	End Date MTWTFSS 09/24/23 MTWTFSS	Spots/Week 2	<u>Rate</u> \$0.00					
Spots: # Ch	<u>Day Air</u>	Date Air Time Desc	<u>ription</u>	Start/End Time	<u>Lengt</u>	h Ad-ID			Rate Type
323 WF	PGX M 09/	18/23 2:55 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
324 WF	PGX Sa 09/2	23/23 3:20 AM		5a-5x	:3	0 Panama	City EEO :30		\$0.00 NM
				Total Spots		8			

**Payment Terms 30 Days** 

Net Total

\$0.00

Invoice Balance as of 04/18/24 12:46:59 PM ET

## Exhibit 6

Documents Concerning Training of Station Personnel [Attached]

#### **Tiffany Humphrey**

From: Anne Dolan

**Sent:** Friday, September 2, 2022 9:49 AM **To:** Tiffany Humphrey; Shawna Greene

**Cc:** Shawna Greene

**Subject:** RE: Annual EEO report

**Attachments:** copier@wpgxfox28.com\_20220902\_084735.pdf

Hi Tiffany,

At WPGX we did WO Marketplace training.

Shawna did training with a new AE (Heavyn) to give her a refresher after not being in the business for a few years.

All AE's did training in several categories in JDA such as prospecting, closing and new business.

We have the training materials for Marketplace, but the other trainings were web based.

Please let me know if you need more detail.

Thanks,

Anne

From: Tiffany Humphrey <tiffany@lockwoodbroadcast.com>

Sent: Thursday, September 1, 2022 9:07 AM

To: Anne Dolan <ADolan@wpgxfox28.com>; Shawna Greene <SGreene@wpgxfox28.com>

Subject: Annual EEO report

Hi there!

Your report is due at the end of this month. Have you done any trainings this year that I may record for the menu options?

Thanks!

From: Shawna Greene

Mail received time: Fri, 2 Sep 2022 10:46:47

Sent: Fri, 2 Sep 2022 10:46:47

To: Tiffany Humphrey

Cc: Anne Dolan

Subject: FW: Emailing: JDA Training.jpg

Importance: Normal Sensitivity: None

Attachments: JDA Training.jpg; SnipImage.JPG; Archived: Friday, May 3, 2024 10:56:27 AM

Hi Tiffany,

In the attachment are a couple of the reports that I was able to pull.

The first classes started on Jan. 3rd.

Then each month to follow.

All A.E's were required to take this. The only one that was slacking was

A.E's

Shawna Greene General Sales Manager shgreene@wpgxfox28.com

700 West 23rd St. C-28 Panama City, Fl. 32405 Direct Line 850- 215-6495 Main Line 850-215-6500

Category Name	Course Name	Progress	Course Status	
Selling Through Adversity	Five Star Prospecting	3 of 3	O Complete	
Selling Through Adversity	30 Point Prospecting System	3 of 3	Complete	
New Sellers	Why It's A Great Time To Join Our Industry	0 of 3	O In Progress	
New Sellers	Prospecting New Business	4 of 4	Complete	
New Sellers	Getting The Appointment	4 of 4	Complete	
New Sellers	Mastering the Initial Diagnosis Call	6 of 6	Occupiete 9	
New Sellers	The 10 Must Ask Diagnosis Questions	6 of 6	O Complete	
New Sellers	<u>Dealing with Objections</u>	4 of 4	O Complete	
New Sellers	Jump Starting Your Career	1 of 1	O Complete	
Experienced Sellers	Closing	3 of 3	O Complete	
Experienced Sellers	Reduce Churn	3 of 3	Occupiete Occupied	
Experienced Sellers	Avoid These Common Mistakes	6 of 6	Complete	

Due Date ↑=	Status	Assignment Name	Courses	Users	Locations	Action
07/30/2022	expired	Prospecting 30 points and 5 Star Created by Shawna Greene (4) at WPGX - Panama - Lockwood on 07/06/2022	2	4	1	* *
04/16/2022	expired	Closing Created by Shawna Greene (4) at WPGX - Panama - Lockwood on 03/30/2022	1	3	1	≈ 1
03/19/2022	expired	Reduce Churn/Mistakes Created by Shawna Greene (4) at WPGX - Panama - Lockwood on 02/25/2022	2	3	1	* <i>*</i>
01/21/2022	expired	Prospecting Created by Shawna Greene (4) at WPGX - Panama - Lockwood on 01/03/2022	1	3	1	* *
12/31/2021	expired	VBR Created by Managers Demo (4) at WPGX - Panama - Lockwood on 12/16/2021	1	1	1	≈ 🖍

#### **Tiffany Humphrey**

From: Donna Giancola

**Sent:** Monday, May 15, 2023 11:20 AM

To: LBNOC Business

**Cc:** Shawna Greene; Anne Dolan

**Subject:** WPGX - FCC 2022-2023 EEO Report - Training Info

Attachments: Auto Pitch Deck shortened.pptx; White Label Deck.pptx; Station Rate Card\_compressed (1).pdf; Jason Schlitz Training Travel Receipt.pdf; FW:

**Digital Appointments** 

For the record:

WPGX Sales Team had the following training:

3/29/23 – Jason Schlitz – Orbit Interactive – Digital Training Session – attachments:

- Training Slide Decks
- Jason Schlitz's Travel receipt
- · Emails for customer visits after digital training

Regards,

Donna Gíancola
Business Office Coordinator
WPGX-TV
700 West 23<sup>rd</sup> Street, Suite C-28
Panama City, FL 32405
(850) 215-6500 (office) option 3



#### Paying by credit card go to: <a href="https://www.lockwoodbroadcast.com/payportal/">https://www.lockwoodbroadcast.com/payportal/</a>

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# 8/25/23 Agenda

1) Intro
2) The Why
3) The Opportunity
4) The Contest
5) Sample Packages
6) Next week preview







Meta
Business Partner

Marketing Partner

Google
Partner



**Richard Harris** VP of Digital Happiness 757-513-7079





**Jason Schlitz** Sr. Digital Development Director 316-249-8919











Mini K Senior Account Manager 321-247-7313





Meta JikTok
Marketing Partner



Google Partner



**Elijah Pinket** Senior Account Manager 760-577-0897











**Brittany Comeau** Senior Account Manager (386)-690-1240













**Ryan Grigg** Junior Account Manager 305-495-0421

























# 9/8/23 Agenda

- 1) Schlitzkrieg! Recap and update.
- 2) Order entry walkthrough
- 3) Basic dashboard navigation
- 4) AI Tool any questions?
- 5) Next week preview























# 9/15/23 Agenda

- 1) Success Story!
- 2) Product Training Display Products and Conversions
- 3) Schlitzkrieg! Recap and update.
- 4) No training next week Schlitz is incommunicado starting next Tue 9/19 thru Sun 9/24.

# **GROW YOUR BUSINESS**



# **Understanding Major Media and the Best Allocation of your Marketing Dollar**

We will discuss Independent Research and Strategies for Broadcast TV, Digital, Cable, Social Media, Radio and Billboards

When October 17<sup>th</sup>

Registration starts at 11:30am

*Lunch:* 12:00 pm − 1:00 pm

**Where** Runaway Island Restaurant

14521 Front Beach Road,

Panama City Beach, FL 324

**RSVP** AE name

AE phone

AEemail@wpgxfox28.com



