

Sales Order

Stations: **KQEO-FM, KSNA-FM, KUPI-FM, KSPZ-AM,**
GenX
 Contract Name: **Field of Honor 2020**
 Contract#: **32936**
 Start Date: **5/11/20** End Date: **5/25/20**
 Revenue Type: **PSA** Type: **Trade**
 Advertiser: **Sandhill Media Group**
 Address: **854 Lindsay Blvd**
 City: **Idaho Falls** State: **ID** Zip: **83402**
 Phone: **(208) 522-1101**
 Product Name: **Field of Honor 2018**
 Competitive Code: **Promotions**

Buyer: _____
 Tax Schedule: _____ (None)
 Agency Commission %: **0**
 Billing Cycle: **Calendar**
 Salesperson: **1414kwal** Comm %: **0**
 Makegood Policy: **Within Contract Dates**

KQEO-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	5/11/20	5/24/20		6:00 AM	12:00 AM	30	3	3	3	2	2	3	3	19	D	16.00	38	608.00	1
2	5/25/20	5/25/20		6:00 AM	6:00 PM	30	5							5	D	16.00	5	80.00	1

TOTAL GROSS \$688.00, NET \$688.00

KSNA-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	5/11/20	5/24/20		6:00 AM	12:00 AM	30	3	3	3	2	2	3	3	19	D	16.00	38	608.00	1
2	5/25/20	5/25/20		6:00 AM	6:00 PM	30	5							5	D	16.00	5	80.00	1

TOTAL GROSS \$688.00, NET \$688.00

KUPI-FM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	5/11/20	5/24/20		6:00 AM	12:00 AM	30	3	3	3	2	2	3	3	19	D	18.00	38	684.00	1
2	5/25/20	5/25/20		6:00 AM	6:00 PM	30	5							5	D	18.00	5	90.00	1

TOTAL GROSS \$774.00, NET \$774.00

KSPZ-AM

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	5/11/20	5/24/20		6:00 AM	12:00 AM	30	3	3	3	2	2	3	3	19	D	10.00	38	380.00	1
2	5/25/20	5/25/20		6:00 AM	6:00 PM	30	5							5	D	10.00	5	50.00	1

TOTAL GROSS \$430.00, NET \$430.00

GenX

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$\$
1	5/11/20	5/24/20		6:00 AM	12:00 AM	30	3	3	3	2	2	3	3	19	D	6.00	38	228.00	1
2	5/25/20	5/25/20		6:00 AM	6:00 PM	30	5							5	D	6.00	5	30.00	1

TOTAL GROSS \$258.00, NET \$258.00

Billing Projections: By Month

	May 20
CA	2,838.00
ST	2,838.00

Print Spot Prices

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TOTAL SPOTS	215
GROSS TOTAL \$	2,838.00
ADJUSTED SPOTS	215
ADJUSTED TOTAL \$	2,838.00

- APPROVE DECLINE
- 1414ccon, 05/05/20 @12:51PM
 - Sales Manager
 - Credit
 - Local Sales Manager