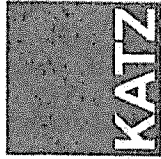


125 West 55th St  
New York, NY 10019

# KATZ TELEVISION GROUP

Contract # 26101571			Changes as of: 7/9/2018 at 8:24 AM			Version: Highlighting Revision 1		
CPE: 1006/1022/6351			Flight: 7/10/18 - 7/16/18			Station: WJHL		
Agency: BUYING TIME, LLC			Advertiser: DEAN, KARL			Market: Johnson City-Kingsport-Bristol		
650 Massachusetts AVE NW Suite 210 Washington, DC 20001			Product: Political			Office: WASHINGTON		
			Agency Order #: 7519289			Service: Nielsen		
			Buyer: Welsh, Kathryn			Primary Demo: Adults 35+		
			Salesperson: ERIN SCHUMACHER 212-424-6620			Assistant: ERIN SCHUMACHER 212-424-6620		
			Separation:					
			Comments: Separation: 30					
			Total Spots: 55					
			Total CPP: \$0.00					
			Total GRP:					
			Con Type: POLITICAL/VOTE					
			Total \$: \$9,210.00					

#	Day/Time	DP	Program	Rate	A35P Rating	Len	7/10 - 7/16							Total Spots	Total \$	CPP*	GRP*
							7/10	7/11	7/12	7/13	7/14	7/15	7/16				
1	Tu-Fri 5a-6a		WJHL Local News	\$100.00	0	30	1	0	1	0	0	0	1	3	\$300.00	\$0.00	0.0
2	Tu-Fri 6a-7a		WJHL Local News	\$150.00	0	30	0	1	0	1	0	0	1	3	\$450.00	\$0.00	0.0
3	Tu-Fri 7a-8a		CBS This Morning	\$150.00	0	30	1	0	1	0	0	0	1	3	\$450.00	\$0.00	0.0
4	Tu-Fri 8a-9a		CBS This Morning	\$100.00	0	30	0	1	1	1	0	0	1	4	\$400.00	\$0.00	0.0
5	Tu-Fri 9a-10a		Dr. Oz	\$50.00	0	30	1	1	1	0	0	0	0	3	\$150.00	\$0.00	0.0
Changes: Rate from 25 to 50																	
6	Tu-Fri 12n-12:30p		WJHL News Channel 11 At Noon	\$150.00	0	30	0	1	0	1	0	0	1	3	\$450.00	\$0.00	0.0
7	Tu-Fri 12:30p-1:30p		The Young & The Restless	\$125.00	0	30	1	1	1	0	0	0	0	3	\$375.00	\$0.00	0.0
8	Tu-Fri 1:30p-2p		The Bold & The Beautiful	\$125.00	0	30	0	1	0	1	0	0	1	3	\$375.00	\$0.00	0.0
9	Tu-Fri 4p-5p		Dr. Phil	\$125.00	0	30	1	0	1	0	0	0	0	2	\$250.00	\$0.00	0.0
10	Tu-Fri 5:30p-6p		WJHL News Channel 11 At 5:30	\$200.00	0	30	1	1	0	1	0	0	1	4	\$800.00	\$0.00	0.0
11	Tu-Fri 6p-6:30p		WJHL News Channel 11 At Six	\$350.00	0	30	1	0	1	1	0	0	1	4	\$1,400.00	\$0.00	0.0
12	Tu-Fri 6:30p-7p		CBS Evening News	\$350.00	0	30	0	1	0	1	0	0	0	2	\$700.00	\$0.00	0.0
13	Tu-Fri 7p-7:30p		WJHL News Channel 11 At Seven	\$160.00	0	30	1	0	1	0	0	0	1	3	\$480.00	\$0.00	0.0
14	Tu-Fri 7:30p-8p		Family Feud	\$180.00	0	30	0	1	0	1	0	0	0	2	\$360.00	\$0.00	0.0
15	Tu-Fri 11p-11:35p		WJHL News Channel 11 At 11p	\$360.00	0	30	0	1	0	1	0	0	1	3	\$1,080.00	\$0.00	0.0
16	Tu-Fri 11:35p-12:35a		The Late Show-CBS	\$70.00	0	30	1	0	1	0	0	0	0	2	\$140.00	\$0.00	0.0
17	Sa 7a-8a		WJHL Saturday 7a Local News	\$50.00	0	30	0	0	0	0	1	0	0	1	\$50.00	\$0.00	0.0
18	Sa 8a-10a		CBS This Morning	\$100.00	0	30	0	0	0	0	1	0	0	1	\$100.00	\$0.00	0.0
19	Su 7a-8a		WJHL Sunday 7a Local News	\$55.00	0	30	0	0	0	0	0	1	0	1	\$55.00	\$0.00	0.0



125 West 55th St  
New York, NY 10019

# KATZ TELEVISION GROUP

Contract # 26101571      Changes as of: 7/9/2018 at 8:24 AM      Version: Highlighting Revision: 1

CPE: 1006/1022/6351      Flight: 7/10/18 - 7/16/18      Station: WJHL      Con Type: POLITICAL/VOTE

Agency: BUYING TIME, LLC      Advertiser: DEAN, KARL      Market: Johnson City-Kingsport-Bristol      Total \$: \$9,210.00

650 Massachusetts AVE NW      Product: Political      Office: WASHINGTON      Total Spots: 55

Suite 210      Agency Order #: 7519289      Service: Nielsen      Total CPP: \$0.00

Washington, DC 20001      Buyer: Welsh, Kathryn      Primary Demo: Adults 35+      Total GRP:

Salesperson: ERIN SCHUMACHER      Assistant: ERIN SCHUMACHER      212-424-6620

Separation:

#	Day/Time	DP	Program	Rate	A35P Rating	Len	7/10 - 7/16								Total Spots	Total \$	CPP*	GRP*
							7/10	7/11	7/12	7/13	7/14	7/15	7/16					
	Su		CBS Sunday Morning	\$175.00	0	30	0	0	0	0	1	0		1	\$175.00	\$0.00	0.0	
20	9a-10:30a																	
	Su		Face the Nation	\$130.00	0	30	0	0	0	0	1	0		1	\$130.00	\$0.00	0.0	
21	10:30a-11:30a																	
	Su		WJHL 6p Local News	\$150.00	0	30	0	0	0	0	1	0		1	\$150.00	\$0.00	0.0	
22	6p-6:30p																	
	Su		CBS Evening News	\$150.00	0	30	0	0	0	0	1	0	1	\$150.00	\$0.00	0.0		
23	6:30p-7p																	
	Su		WJHL 11p Local News	\$240.00	0	30	0	0	0	0	1	0	1	\$240.00	\$0.00	0.0		
24	11p-11:35p																	
TOTALS:							9	10	9	9	2	6	10	55	\$9,210.00	\$0.00	0.0	



125 West 55th St.  
New York, NY 10019

## KATZ TELEVISION GROUP

Contract # 26101571 Changes as of: 7/9/2018 at 8:24 AM Version: Highlighting Revision 1  
CPE: 1006/1022/6351 Flight: 7/10/18 - 7/16/18 Station: WJHL Con Type: POLITICAL/VOTE  
Agency: BUYING TIME, LLC Advertiser: DEAN, KARL Market: Johnsen City-Kingspt- Total \$: \$9,210.00  
650 Massachusetts Ave NW Product: Political Office: WASHINGTON Total Spots: 55  
Suite 210 Agency Order #: 7519289 Service: Nielsen Total CPP: \$0.00  
Washington, DC 20001 Buyer: Welsh, Kathryn Primary Demo: Adults 35+ Total GRP:  
Salesperson: ERIN SCHUMACHER Assistant: ERIN SCHUMACHER  
212-424-6620 212-424-6620  
Separation:

### Special Instructions

### Order Level Comments

Date/Time	Added by	Comment
07/09/18 8:24 AM	ERIN SCHUMACHER	Separation: 30
07/06/18 11:41 AM	System	Notice Received.
07/06/18 10:25 AM	ERIN SCHUMACHER	Separation: 30

### Competitive Information

Market Budget:	\$16,745
WJHL Share:	55%
Comment:	
EJHL:	2%
WCYB:	43%

### Daypart Summary

Day/Time	% Distrib	Spots	Dollars	CPP	GRP
Total	100%	55	\$9,210.00	N/A	0.0

### Monthly Summary

Month	Spots	Dollars
2018-Jul	55	\$9,210.00
Total	55	\$9,210.00

### Transaction History

Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Revision	7/9/18 8:24 AM	ERIN SCHUMACHER	Revised			\$75.00	\$9,210.00	Changes: Calculated Dollars from \$9,135.00 to \$9,210.00. Competitive Market Budget from \$16,609 to \$16,745. Origuser Entered Dollars to \$9,135.00. User Entered \$ from \$0.00 to \$9,210.00. Demo Meta to [R16]. Total \$ from \$9,135.00 to \$9,210.00. 1 buyline added or modified.
Queued for Electronic Contracting	7/6/18 10:34 AM					\$0	\$0	
New	7/6/18 10:25 AM	ERIN SCHUMACHER	Confirmed	55		\$9,135.00	\$9,135.00	

### Non-Discrimination Policy

PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

# CONTRACT



**WJHL**  
**338 E. Main Street**  
**Johnson City, TN 37601**  
**(423) 926-2151**

And:

**Buying Time**  
**650 Massachusetts Avenue NW**  
**Suite 210**  
**Washington, DC 20001-3796**

<u>Contract / Revision</u> 26101571 /		<u>Alt Order #</u> 26101571
<u>Product</u> Political		
<u>Contract Dates</u> 07/10/18 - 07/16/18		<u>Estimate #</u> 6351
<u>Advertiser</u> POL/Karl Dean/Governor/TN/Dem		<u>Original Date / Revision</u> 07/09/18 / 07/09/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WJHL	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 24-50		
<u>Agcy Code</u> 9915780	<u>Advertiser Code</u> 1006	<u>Product 1/2</u> 1022
<u>Agency Ref</u> IN5252/SP2893/TO824		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
1	WJHL	07/10/18	07/10/18	Local News 5-6a	5a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/09/18	07/15/18	-T-----	1			\$100.00					
2	WJHL	07/12/18	07/12/18	Local News 5-6a	5a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/09/18	07/15/18	---T---	1			\$100.00					
3	WJHL	07/16/18	07/16/18	Local News 5-6a	5a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	M-----	1			\$100.00					
4	WJHL	07/11/18	07/11/18	Local News @ 6a	6a-7a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/09/18	07/15/18	--W----	1			\$150.00					
5	WJHL	07/13/18	07/13/18	Local News @ 6a	6a-7a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/09/18	07/15/18	----F--	1			\$150.00					
6	WJHL	07/16/18	07/16/18	Local News @ 6a	6a-7a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	M-----	1			\$150.00					
7	WJHL	07/10/18	07/10/18	CBS This Morning 7a	7a-8a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/09/18	07/15/18	-T-----	1			\$150.00					
8	WJHL	07/12/18	07/12/18	CBS This Morning 7a	7a-8a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/09/18	07/15/18	---T---	1			\$150.00					
9	WJHL	07/16/18	07/16/18	CBS This Morning 7a	7a-8a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	M-----	1			\$150.00					
10	WJHL	07/11/18	07/11/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/09/18	07/15/18	--W----	1			\$100.00					
11	WJHL	07/12/18	07/12/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$100.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
**338 E. Main Street**  
**Johnson City, TN 37601**  
**(423) 926-2151**

<u>Contract / Revision</u> 26101571 /		<u>Alt Order #</u> 26101571
<u>Contract Dates</u> 07/10/18 - 07/16/18	<u>Product</u> Political	<u>Estimate #</u> 6351
<u>Advertiser</u> POL/Karl Dean/Governor/		<u>Original Date / Revision</u> 07/09/18 / 07/09/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	---T---				1	\$100.00				
12	WJHL	07/13/18	07/13/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	----F--				1	\$100.00				
13	WJHL	07/16/18	07/16/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	M-----				1	\$100.00				
N 14	WJHL	07/10/18	07/10/18	Dr Oz	9a-10a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-T-----				1	\$50.00				
N 15	WJHL	07/11/18	07/11/18	Dr Oz	9a-10a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	--W----				1	\$50.00				
N 16	WJHL	07/12/18	07/12/18	Dr Oz	9a-10a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	---T---				1	\$50.00				
17	WJHL	07/11/18	07/11/18	Local News @ 12p	12p-1230p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	--W----				1	\$150.00				
18	WJHL	07/13/18	07/13/18	Local News @ 12p	12p-1230p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	----F--				1	\$150.00				
19	WJHL	07/16/18	07/16/18	Local News @ 12p	12p-1230p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	M-----				1	\$150.00				
20	WJHL	07/10/18	07/10/18	Y&R	1230p-130p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-T-----				1	\$125.00				
21	WJHL	07/11/18	07/11/18	Y&R	1230p-130p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	--W----				1	\$125.00				
22	WJHL	07/12/18	07/12/18	Y&R	1230p-130p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	---T---				1	\$125.00				
23	WJHL	07/11/18	07/11/18	Bold & Beautiful	130p-2p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	--W----				1	\$125.00				
24	WJHL	07/13/18	07/13/18	Bold & Beautiful	130p-2p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	----F--				1	\$125.00				
25	WJHL	07/16/18	07/16/18	Bold & Beautiful	130p-2p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	M-----				1	\$125.00				
26	WJHL	07/10/18	07/10/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-T-----				1	\$125.00				
27	WJHL	07/12/18	07/12/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**WJHL**  
**338 E. Main Street**  
**Johnson City, TN 37601**  
**(423) 926-2151**

<u>Contract / Revision</u> 26101571 /		<u>Alt Order #</u> 26101571
<u>Contract Dates</u> 07/10/18 - 07/16/18	<u>Product</u> Political	<u>Estimate #</u> 6351
<u>Advertiser</u> POL/Karl Dean/Governor/		<u>Original Date / Revision</u> 07/09/18 / 07/09/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	---T---				1	\$125.00				
28	WJHL	07/10/18	07/10/18	Local News @ 530p	530p-6p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-T-----				1	\$200.00				
29	WJHL	07/11/18	07/11/18	Local News @ 530p	530p-6p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	--W----				1	\$200.00				
30	WJHL	07/13/18	07/13/18	Local News @ 530p	530p-6p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	----F--				1	\$200.00				
31	WJHL	07/16/18	07/16/18	Local News @ 530p	530p-6p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	M-----				1	\$200.00				
32	WJHL	07/10/18	07/10/18	Local News @ 6p	6p-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-T-----				1	\$350.00				
33	WJHL	07/12/18	07/12/18	Local News @ 6p	6p-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	---T---				1	\$350.00				
34	WJHL	07/13/18	07/13/18	Local News @ 6p	6p-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	----F--				1	\$350.00				
35	WJHL	07/16/18	07/16/18	Local News @ 6p	6p-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	M-----				1	\$350.00				
36	WJHL	07/11/18	07/11/18	CBS Evening News	630p-7p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	--W----				1	\$350.00				
37	WJHL	07/13/18	07/13/18	CBS Evening News	630p-7p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	----F--				1	\$350.00				
38	WJHL	07/10/18	07/10/18	M-F 7p Local news	7p-730p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-T-----				1	\$160.00				
39	WJHL	07/12/18	07/12/18	M-F 7p Local news	7p-730p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	---T---				1	\$160.00				
40	WJHL	07/16/18	07/16/18	M-F 7p Local news	7p-730p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	M-----				1	\$160.00				
41	WJHL	07/11/18	07/11/18	M-F 730p-8p	730p-8p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	--W----				1	\$180.00				
42	WJHL	07/13/18	07/13/18	M-F 730p-8p	730p-8p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	----F--				1	\$180.00				
43	WJHL	07/11/18	07/11/18	Local News @ 11p	11p-1135p		:30				NM	1	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**WJHL**  
**338 E. Main Street**  
**Johnson City, TN 37601**  
**(423) 926-2151**

<u>Contract / Revision</u> 26101571 /		<u>Alt Order #</u> 26101571
<u>Contract Dates</u> 07/10/18 - 07/16/18	<u>Product</u> Political	<u>Estimate #</u> 6351
<u>Advertiser</u> POL/Karl Dean/Governor/		<u>Original Date / Revision</u> 07/09/18 / 07/09/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	--W----				1	\$360.00				
44	WJHL	07/13/18	07/13/18	Local News @ 11p	11p-1135p		:30				NM	1	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	----F--				1	\$360.00				
45	WJHL	07/16/18	07/16/18	Local News @ 11p	11p-1135p		:30				NM	1	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	M-----				1	\$360.00				
46	WJHL	07/10/18	07/10/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-T-----				1	\$70.00				
47	WJHL	07/12/18	07/12/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	---T---				1	\$70.00				
48	WJHL	07/14/18	07/14/18	Local News Sat 7a	7a-8a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-----S-				1	\$50.00				
49	WJHL	07/14/18	07/14/18	CBS This Morning Sat	8a-10a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-----S-				1	\$100.00				
50	WJHL	07/15/18	07/15/18	Local News Sun 7a	7a-8a		:30				NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-----S				1	\$55.00				
51	WJHL	07/15/18	07/15/18	CBS This Morning Sun	857a-1030a		:30				NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-----S				1	\$175.00				
52	WJHL	07/15/18	07/15/18	Face the Nation	1030a-1130		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-----S				1	\$130.00				
53	WJHL	07/15/18	07/15/18	Sun 6p Local News	6p-630p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-----S				1	\$150.00				
54	WJHL	07/15/18	07/15/18	CBS Evening News WKND	630p-7p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-----S				1	\$150.00				
55	WJHL	07/15/18	07/15/18	11p News Sun	11p-1135p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/09/18	07/15/18	-----S				1	\$240.00				
Totals								0.00				55	\$9,210.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
06/25/18 - 07/16/18	55	\$9,210.00	(\$1,381.50)	\$7,828.50
<b>Totals</b>	55	\$9,210.00	(\$1,381.50)	\$7,828.50

**Signature: \_\_\_\_\_ Date: \_\_\_\_\_**

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