





# Order #1284124: Ifast/Ifast/Ifast Apri..

|    | Date                 | Action              | Line | Comment  | By         | Total \$   | # Spots | Expected GRF |
|--|----------------------|---------------------|------|--|------------|------------|---------|--------------|
|  | 04/24/24 2:26:57 PM  | Cash in Advance Rem |      | [cleared cash in adv] CC                                   | Carol Hubl | \$2,166.00 | 76      | 0.00         |
|   | 04/24/24 2:14:45 PM  | Processed           |      | <async process>  | Adam Whi   | \$2,166.00 | 76      | 0.00         |
|  | 04/24/24 2:13:36 PM  | Approved            |      |  | Carol Hubl | \$2,166.00 | 76      | 0.00         |
|  | 04/24/24 2:13:33 PM  | Approval Workflow   |      | [Centralized AR - Business Office Approval Needed Default] | Carol Hubl | \$2,166.00 | 76      | 0.00         |
|  | 04/24/24 1:17:50 PM  | Approval Workflow   |      | [Sales Manager - Ready Default]                            | Jack Tadd  | \$2,166.00 | 76      | 0.00         |
|  | 04/24/24 1:13:11 PM  | Ready for approval  |      | Rev code 3 = GEN   | Carol Hubl | \$2,166.00 | 76      | 0.00         |
|  | 04/24/24 12:34:19 PM | Approval Workflow   |      | [Sales Manager - Ready Default]                            | Jack Tadd  | \$2,166.00 | 76      | 0.00         |
|  | 04/24/24 12:32:11 PM | Ready for approval  |      | Added NLD  | Jack Tadd  | \$2,166.00 | 76      | 0.00         |
|  | 04/24/24 12:28:24 PM | Approval Workflow   |      | [Sales Manager - Ready Default]                            | Jack Tadd  | \$2,166.00 | 76      | 0.00         |
|  | 04/24/24 12:03:10 PM | Ready for approval  |      | RFA  | Jeremy Ri  | \$2,166.00 | 76      | 0.00         |
|  | 04/24/24 10:29:23 AM | New order created   |      | <new order>  | Jeremy Ri  | \$0.00     | 0       | 0.00         |

[Sorted by: Date]

Re: [EXT]Re: Schedule



Ashley Hartman <admin@gsdisc.com>  
To: Jeremy Riesenber; Ashley Hartman

Reply
 Reply All
 Forward

Wed 4/24/2024 11:02 AM

Approved

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**From:** Jeremy Riesenber <[Jeremy.Riesenber@cumulus.com](mailto:Jeremy.Riesenber@cumulus.com)>  
**Sent:** Wednesday, April 24, 2024 9:37 AM  
**To:** Ashley Hartman <[ashley@gsdisc.com](mailto:ashley@gsdisc.com)>  
**Subject:** RE: [EXT]Re: Schedule

Ashley,  
I made a mistake and flip flopped the rates on KGGG and KHKI on the below schedule. I updated the rates and kept the number of commercials and total cost the same. Can you approve this?

|                                    | Daypart   | Daypart Code | Spots | Length | Unit Rate | Total Cost | Net Reach | GRPs | Frequency | Average Rating | CPP     | % of GRPs | % of Total Cost | % Reach | GIs     | CPM     |
|------------------------------------|-----------|--------------|-------|--------|-----------|------------|-----------|------|-----------|----------------|---------|-----------|-----------------|---------|---------|---------|
| <b>Radio Total</b>                 |           |              | 136   |        | \$24.90   | \$3,386.00 | 95,300    | 81.0 | 3.5       | 0.6%           | \$41.80 | 100%      | 100%            | 22.9%   | 338,000 | \$9.96  |
| [-] <b>KGGG-FM</b>                 |           |              | 60    |        | \$20.33   | \$1,220.00 | 31,800    | 32.0 | 3.9       | 0.5%           | \$38.13 | 40%       | 36%             | 7.7%    | 123,000 | \$9.68  |
| [-] Flight A - 2 wks (04/29_05/06) |           |              | 60    |        | \$20.33   | \$1,220.00 | 31,800    | 32.0 | 3.9       | 0.5%           | \$38.13 | 40%       | 36%             | 7.7%    | 123,000 | \$9.68  |
| [-] One Week Total                 |           |              | 30    |        | \$20.33   | \$610.00   | 22,100    | 16.0 | 2.8       | 0.5%           | \$38.13 | 20%       | 18%             | 5.3%    | 61,500  | \$9.68  |
|                                    | M-F 6A-7P | ▼ PROT       | 20    | 30     | \$23.00   | \$460.00   | 18,600    | 12.0 | 2.5       | 0.6%           | \$38.33 | 75%       | 75%             | 4.5%    | 46,000  | \$10.00 |
|                                    | Sa 6A-6P  | ▼            | 5     | 30     | \$16.75   | \$83.75    | 5,300     | 2.5  | 1.9       | 0.5%           | \$33.50 | 16%       | 14%             | 1.3%    | 10,000  | \$8.38  |
|                                    | Su 6A-6P  | ▼            | 5     | 30     | \$13.25   | \$66.25    | 2,600     | 1.5  | 2.1       | 0.3%           | \$44.17 | 9%        | 11%             | 0.6%    | 5,500   | \$12.05 |
|                                    |           |              |       |        |           |            |           |      |           |                |         |           |                 |         |         |         |
| [-] <b>KHKI-FM</b>                 |           |              | 76    |        | \$28.50   | \$2,166.00 | 63,700    | 49.0 | 3.4       | 0.7%           | \$44.20 | 60%       | 64%             | 15.3%   | 215,000 | \$10.18 |
| [-] Flight A - 2 wks (04/29_05/06) |           |              | 76    |        | \$28.50   | \$2,166.00 | 63,700    | 49.0 | 3.4       | 0.7%           | \$44.20 | 60%       | 64%             | 15.3%   | 215,000 | \$10.18 |
| [-] One Week Total                 |           |              | 38    |        | \$28.50   | \$1,083.00 | 42,700    | 24.5 | 2.5       | 0.7%           | \$44.20 | 30%       | 32%             | 10.3%   | 107,500 | \$10.18 |
|                                    | M-F 6A-7P | ▼ PROT       | 25    | 30     | \$34.50   | \$862.50   | 37,800    | 20.0 | 2.3       | 0.8%           | \$43.13 | 82%       | 80%             | 9.1%    | 87,500  | \$9.66  |
|                                    | Sa 6A-6P  | ▼            | 6     | 30     | \$19.25   | \$115.50   | 7,400     | 2.4  | 1.4       | 0.4%           | \$48.13 | 10%       | 11%             | 1.8%    | 10,200  | \$11.32 |
|                                    | Su 6A-6P  | ▼            | 7     | 30     | \$150.00  | \$1,050.00 | 6,000     | 2.1  | 1.6       | 0.3%           | \$50.00 | 9%        | 10%             | 1.4%    | 9,800   | \$10.71 |

# ORDER



**Orders**  
**Order / Rev:** 1284124  
 Alt Order #:  
**Product Desc:** Ifast April/May  
 Estimate:  
**Flight Dates:** 04/25/24 - 05/08/24  
**Original Date / Rev:** 04/24/24 / 04/24/24  
**Order Type:** GENERAL

**KHKI-FM**

**Primary AE:** Jeremy Riesenberg  
**Sales Office:** L-DES  
**Sales Region:** Local

**Agency Name:** Ifast  
**Buying Contact:**  
**Billing Contact:** Corey Halfhill  
 11338 Aurora Avenue  
 Urbandale, IA 50322

**Billing Type:** Cash  
**Billing Calendar:** Calendar  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 0%

**Advertiser Name:** Ifast  
**Demographic:** A25-54  
**Product Codes:** Vapor  
**Revenue Code 1:** DIR  
**Revenue Code 2:** POL-ISS  
**Revenue Code 3:** GEN  
**Priority:** P-100

**New Business End:** 05/08/24  
**Advertiser External ID:**  
**Agency External ID:**  
**Unit Code:** General  
**Order Separation:** 00:15:00

**Bill Plan**

| Start Date | End Date | # Spots | Gross Amount | Net Amount |
|------------|----------|---------|--------------|------------|
| 04/01/24   | 04/30/24 | 33      | \$910.50     | \$910.50   |
| 05/01/24   | 05/08/24 | 43      | \$1,255.50   | \$1,255.50 |

**Totals**

| Month         | # Spots   | Gross Amount      | Net Amount        | Rating      |
|---------------|-----------|-------------------|-------------------|-------------|
| April 2024    | 33        | \$910.50          | \$910.50          | 0.00        |
| May 2024      | 43        | \$1,255.50        | \$1,255.50        | 0.00        |
| <b>Totals</b> | <b>76</b> | <b>\$2,166.00</b> | <b>\$2,166.00</b> | <b>0.00</b> |

**Account Executives**

| Account Executive | Sales Office | Sales Region | Start Date / End Date         | Order % |
|-------------------|--------------|--------------|-------------------------------|---------|
| Jeremy Riesenberg | L-DES        | Local        | Start Of Order - End Of Order | 100%    |

| Ln  | Ch   | Start             | End             | Inventory Code       | Break | Start/End Time | Days    | Len | Spots             | Rate        | Pri  | Rtg           | Type          | Spots     | Amount            |
|-----|------|-------------------|-----------------|----------------------|-------|----------------|---------|-----|-------------------|-------------|------|---------------|---------------|-----------|-------------------|
| N 1 | KHKI | 04/25/24          | 05/08/24        | M-F Prime<br>M-F     | CM    | 6a-7p          | MTWTF-- | :30 | 25                | \$34.50     | P-60 | 0.00          | NM            | 50        | \$1,725.00        |
|     |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>      |       |                |         |     | <u>Spots/Week</u> | <u>Rate</u> |      | <u>Rating</u> |               |           |                   |
|     |      | Week: 04/22/24    | 04/28/24        | ---TF--              |       |                |         |     | 10                | \$34.50     |      | 0.00          |               |           |                   |
|     |      | Week: 04/29/24    | 05/05/24        | MTWTF--              |       |                |         |     | 25                | \$34.50     |      | 0.00          |               |           |                   |
|     |      | Week: 05/06/24    | 05/12/24        | MTW----              |       |                |         |     | 15                | \$34.50     |      | 0.00          |               |           |                   |
| N 2 | KHKI | 04/25/24          | 05/04/24        | Sa-Su Prime<br>Sa-Su | CM    | 6a-7p          | -----S- | :30 | 6                 | \$19.25     | P-60 | 0.00          | NM            | 12        | \$231.00          |
|     |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>      |       |                |         |     | <u>Spots/Week</u> | <u>Rate</u> |      | <u>Rating</u> |               |           |                   |
|     |      | Week: 04/22/24    | 04/28/24        | -----S-              |       |                |         |     | 6                 | \$19.25     |      | 0.00          |               |           |                   |
|     |      | Week: 04/29/24    | 05/05/24        | -----S-              |       |                |         |     | 6                 | \$19.25     |      | 0.00          |               |           |                   |
| N 3 | KHKI | 04/25/24          | 05/05/24        | Sa-Su Prime<br>Sa-Su | CM    | 6a-7p          | -----S  | :30 | 7                 | \$15.00     | P-60 | 0.00          | NM            | 14        | \$210.00          |
|     |      | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u>      |       |                |         |     | <u>Spots/Week</u> | <u>Rate</u> |      | <u>Rating</u> |               |           |                   |
|     |      | Week: 04/22/24    | 04/28/24        | -----S               |       |                |         |     | 7                 | \$15.00     |      | 0.00          |               |           |                   |
|     |      | Week: 04/29/24    | 05/05/24        | -----S               |       |                |         |     | 7                 | \$15.00     |      | 0.00          |               |           |                   |
|     |      |                   |                 |                      |       |                |         |     |                   |             |      |               | <b>Totals</b> | <b>76</b> | <b>\$2,166.00</b> |

## ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

I, Ashley Hartman, hereby request station time as follows: See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

**Check one:**

Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.

Ad does NOT communicate a message relating to any political matter of national importance (e.g., relates only to a state or local issue).


### ALL QUESTIONS/BLOCKS MUST BE COMPLETED

|  |                            |   |
|--|----------------------------|---|
| <b>Station time requested by:</b> Ashley Hartman   |                            |   |
| Agency name: N/A   |                            |   |
| Address:   |                            |   |
| Contact:   | Phone number: 515-975-2330 | Email: ashley@gsgdis.com                |
| <b>Name of advertiser/sponsor (list entity's full legal name as disclosed to the Federal Election Commission [for federal committees] with no acronyms; name must match the sponsorship ID in ad):</b> |                            |   |
| Name: IFAST  |                            |   |
| Address: 11338 Auroura Ave. Urbandale, IA 50322  |                            |   |
| Contact: Ashley Hartman  | Phone number: 515-975-2330 | Email: ashley@gsgdis.com                |
| Station is authorized to announce the time as paid for by such person or entity.   |                            |   |
| <b>List ALL chief executive officers, members of the executive committee and the board of directors or other governing group(s) of the advertiser/sponsor (Use separate page if necessary):</b>        |                            |   |
|  |                            |   |
| By signing below, advertiser/sponsor represents that those listed above are the only executive officers, members of the executive committee and board of directors or other governing group(s).        |                            |   |
| <b>If ad refers to a federal candidate(s) or federal election, list ALL of the following:</b>  |                            | <input checked="" type="checkbox"/> N/A |
| Name(s) of every candidate referred to:  |                            |   |
| Office(s) sought by such candidate(s) (no acronyms or abbreviations):  |                            |   |
| Date of election:  |                            |   |
| <b>Clearly identify EVERY political matter of national importance referred to in the ad (no acronyms); use separate page if necessary:</b>   |                            | <input checked="" type="checkbox"/> N/A |
|  |                            |   |



**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

| Advertiser/Sponsor   | Station Representative  |
|--|---|
| Signature:  | Signature: Jack Taddeo <small>Digitally signed by Jack Taddeo<br/>Date: 2024.04.23 12:38:00 -05'00'</small> |
| Name: Ashley Hartman   | Name: Jack Taddeo   |
| Date of Request to Purchase Ad Time: 4/23/24   | Date of Station Agreement to Sell Time: 4/23/24   |

**TO BE COMPLETED BY STATION ONLY**

Ad submitted to station?  Yes  No Date ad received: 4/23/24

**Note: Must have separate PB-19 forms for each version of the ad (i.e., for every ad with differing copy).**

If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.

Disposition:

- Accepted
- Accepted IN PART (e.g., ad not received to determine content)\*
- Rejected – provide reason:

\*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any:

|                                 |                                     |  |
|---------------------------------|-------------------------------------|--|
| Contract #:<br>1284148, 1284124 | Station Call Letters:<br>KGGO, KHKI | Date Received/Requested:<br>4/23/24          |
| Est. #:<br>N/A                  | Station Location:<br>Des Moines, IA | Run Start and End Dates:<br>4/25/24 - 5/8/24 |

**For national issue ads only (not required for state/local issue ads):**

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

N/A