

# CONTRACT



**WREG-TV**  
 803 Channel 3 Drive  
 Memphis, TN 38103  
 (901) 543-2333

<u>Contract / Revision</u> 637298 /		<u>Alt Order #</u> 08967637
<u>Product</u> <b>LEE FOR GOVERNOR</b>		
<u>Contract Dates</u> <b>06/26/18 - 07/02/18</b>		<u>Estimate #</u> <b>626702</b>
<u>Advertiser</u> <b>Lee, B/R/TN Gov</b>		<u>Original Date / Revision</u> 02/15/18 / 06/19/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> <b>WREG-TV</b>	<u>Account Executive</u> Benjamin Stecker	<u>Sales Office</u> NSO Washington
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
		<u>Total Ratings</u> 77.80
<u>Agy Code</u> 1046	<u>Advertiser Code</u> LEE	<u>Product 1/2</u> ORDR
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

**Smart Media Group LLC**  
 1427 Leslie Avenue  
 Alexandria, VA 22301

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 1	METR	07/02/18	07/02/18	M-F 9a-10a	9:00 AM-9:30 AM		:30				NM	0	\$0.00
D 2	METR	06/26/18	06/26/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 3	METR	06/27/18	06/27/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 4	METR	06/28/18	06/28/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 5	METR	06/29/18	06/29/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 6	METR	07/02/18	07/02/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 7	METR	06/29/18	06/29/18	M-F 6a-7a	6:30 AM-7:00 AM		:30				NM	0	\$0.00
D 8	METR	06/26/18	06/26/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 9	METR	06/27/18	06/27/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 10	METR	06/28/18	06/28/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 11	METR	06/29/18	06/29/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 12	METR	06/28/18	06/28/18	M-F 9a-10a	9:30 AM-10:00 AM		:30				NM	0	\$0.00
D 13	METR	07/02/18	07/02/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 14	METR	06/26/18	06/26/18	M-F 7a-9a	8:00 AM-9:00 AM		:30				NM	0	\$0.00
D 15	METR	06/27/18	06/27/18	M-F 7a-9a	8:00 AM-9:00 AM		:30				NM	0	\$0.00
D 16	METR	06/28/18	06/28/18	M-F 7a-9a	8:00 AM-9:00 AM		:30				NM	0	\$0.00
D 17	METR	06/29/18	06/29/18	M-F 7a-9a	8:00 AM-9:00 AM		:30				NM	0	\$0.00
D 18	METR	07/02/18	07/02/18	M-F 7a-9a	8:00 AM-9:00 AM		:30				NM	0	\$0.00
D 19	METR	06/30/18	06/30/18	Sa 6a-9a	6:00 AM-7:00 AM		:30				NM	0	\$0.00
D 20	METR	06/30/18	06/30/18	Sa 6a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
N 21	METR	06/30/18	06/30/18	Sa 6a-9a	8:00 AM-9:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	-----1-				1	\$125.00	3.50			
D 22	METR	07/01/18	07/01/18	Su 6a-8a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 23	METR	06/29/18	06/29/18	M-F 9a-10a	9:30 AM-10:00 AM		:30				NM	0	\$0.00
N 24	METR	06/27/18	06/27/18	M-F 4p-5p	4:30 PM-5:00 PM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	--1----				1	\$125.00	4.50			
D 25	METR	06/29/18	06/29/18	M-F 4p-5p	4:30 PM-5:00 PM		:30				NM	0	\$0.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**Memphis, TN 38103**  
**(901) 543-2333**

<u>Contract / Revision</u>	<u>Alt Order #</u>
637298 /	08967637

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
06/26/18 - 07/02/18	LEE FOR GOVERNOR	626702

<u>Advertiser</u>	<u>Original Date / Revision</u>
Lee, B/R/TN Gov	02/15/18 / 06/19/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 26	METR	07/02/18	07/02/18	M-F 4p-5p	4:30 PM-5:00 PM		:30				NM	0	\$0.00
D 27	METR	06/26/18	06/26/18	M-F 5p-530p	5:00 PM-5:30 PM		:30				NM	0	\$0.00
D 28	METR	06/29/18	06/29/18	M-F 5p-530p	5:00 PM-5:30 PM		:30				NM	0	\$0.00
N 29	METR	07/02/18	07/02/18	M-F 5p-530p	5:00 PM-5:30 PM		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/02/18	07/08/18	1-----				1	\$200.00	5.40			
D 30	METR	06/28/18	06/28/18	M-F 6p-630p	6:00 PM-6:30 PM		:30				NM	0	\$0.00
N 31	METR	06/29/18	06/29/18	M-F 6p-630p	6:00 PM-6:30 PM		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	----1--				1	\$275.00	5.20			
D 32	METR	07/02/18	07/02/18	M-F 6p-630p	6:00 PM-6:30 PM		:30				NM	0	\$0.00
D 33	METR	06/26/18	06/26/18	M-F 1035p-1135p	10:35 PM-11:37 PM		:30				NM	0	\$0.00
D 34	METR	06/29/18	06/29/18	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	0	\$0.00
N 35	METR	06/27/18	06/27/18	M-F 1035p-1135p	10:35 PM-11:37 PM		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	--W----				1	\$110.00	2.50			
N 36	METR	06/28/18	06/28/18	M-F 1035p-1135p	10:35 PM-11:37 PM		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	--1---				1	\$110.00	2.50			
D 37	METR	06/29/18	06/29/18	M-F 1035p-1135p	10:35 PM-11:37 PM		:30				NM	0	\$0.00
D 38	METR	07/02/18	07/02/18	M-F 1035p-1135p	10:35 PM-11:37 PM		:30				NM	0	\$0.00
D 39	METR	06/29/18	06/29/18	M-F 10p-1035p	10:00 PM-10:35 PM		:30				NM	0	\$0.00
D 40	METR	06/26/18	06/26/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	0	\$0.00
N 41	METR	06/28/18	06/28/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	---1---				1	\$250.00	3.80			
D 42	METR	07/02/18	07/02/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	0	\$0.00
D 43	METR	07/02/18	07/02/18	Monday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00
D 44	METR	06/26/18	06/26/18	Tuesday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	0	\$0.00
D 45	METR	07/02/18	07/02/18	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	0	\$0.00
D 46	METR	06/26/18	06/26/18	Tuesday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00
D 47	METR	06/29/18	06/29/18	Friday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	0	\$0.00
D 48	METR	06/29/18	06/29/18	Friday Prime Hour 2	8:00 PM-9:00 PM		:30				NM	0	\$0.00
N 49	METR	06/29/18	06/29/18	Friday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	----F--				1	\$600.00	5.20			
N 50	METR	06/30/18	06/30/18	Saturday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	-----1-				1	\$250.00	2.80			
D 51	METR	06/30/18	06/30/18	Saturday Prime Hour 2	8:00 PM-9:00 PM		:30				NM	0	\$0.00
D 52	METR	06/30/18	06/30/18	Saturday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00
D 53	METR	07/01/18	07/01/18	Sunday Prime Hour 1	6:00 PM-7:00 PM		:30				NM	0	\$0.00
N 54	METR	06/26/18	06/26/18	M-F 12p-1230p	12:00 PM-12:30 PM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	-1-----				1	\$150.00	5.60			
D 55	METR	07/02/18	07/02/18	M-F 12p-1230p	12:00 PM-12:30 PM		:30				NM	0	\$0.00
D 56	METR	06/28/18	06/28/18	M-F 3p-4p	3:00 PM-4:00 PM		:30				NM	0	\$0.00

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<u>Contract / Revision</u> 637298 /		<u>Alt Order #</u> 08967637
<u>Contract Dates</u> 06/26/18 - 07/02/18		<u>Product</u> LEE FOR GOVERNOR
		<u>Estimate #</u> 626702
<u>Advertiser</u> Lee, B/R/TN Gov		<u>Original Date / Revision</u> 02/15/18 / 06/19/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 57	METR	06/29/18	06/29/18	M-F 3p-4p	3:00 PM-4:00 PM		:30				NM	0	\$0.00
D 58	METR	06/29/18	06/29/18	M-F 12p-1230p	12:00 PM-12:30 PM		:30				NM	0	\$0.00
D 59	METR	06/29/18	06/29/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 60	METR	06/29/18	06/29/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	0	\$0.00
D 61	METR	06/29/18	06/29/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
N 62	METR	06/29/18	06/29/18	Friday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	----F--				1	\$450.00	4.90			
D 63	METR	06/29/18	06/29/18	Friday Prime Hour 2	8:00 PM-9:00 PM		:30				NM	0	\$0.00
D 64	METR	07/02/18	07/02/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
N 65	METR	07/02/18	07/02/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/02/18	07/08/18	1-----				1	\$250.00	3.80			
N 66	METR	07/02/18	07/02/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	1	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/02/18	07/08/18	1-----				1	\$140.00	0.00			
N 67	METR	07/02/18	07/02/18	Monday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	1	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/02/18	07/08/18	1-----				1	\$700.00	4.50			
D 68	METR	07/02/18	07/02/18	M-F 9a-10a	9:30 AM-10:00 AM		:30				NM	0	\$0.00
N 69	METR	06/30/18	06/30/18	Sa 6a-9a	6:00 AM-7:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	-----1-				1	\$125.00	0.00			
N 70	METR	06/30/18	06/30/18	Sa 6a-9a	7:00 AM-8:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	-----1-				1	\$125.00	0.00			
N 71	METR	06/30/18	06/30/18	Saturday Prime Hour 2	8:00 PM-9:00 PM		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	-----1-				1	\$250.00	2.90			
D 72	METR	06/30/18	06/30/18	Saturday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00
N 73	METR	07/01/18	07/01/18	Sunday Prime Hour 1	6:00 PM-7:00 PM		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	-----1				1	\$550.00	5.50			
D 74	METR	07/01/18	07/01/18	Sunday Prime Hour 3	8:00 PM-9:00 PM		:30				NM	0	\$0.00
D 75	METR	07/01/18	07/01/18	Sunday Prime Hour 4	9:00 PM-10:00 PM		:30				NM	0	\$0.00
D 76	METR	06/28/18	06/28/18	M-F 10p-1035p	10:00 PM-10:35 PM		:30				NM	0	\$0.00
D 77	METR	06/28/18	06/28/18	M-F 12p-1230p	12:00 PM-12:30 PM		:30				NM	0	\$0.00
D 78	METR	06/28/18	06/28/18	M-F 430p-5p	4:30 PM-5:00 PM		:30				NM	0	\$0.00
D 79	METR	06/28/18	06/28/18	M-F 5p-530p	5:00 PM-5:30 PM		:30				NM	0	\$0.00
N 80	METR	06/28/18	06/28/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	---1---				1	\$135.00	0.00			
N 81	METR	06/28/18	06/28/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	1	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	---1---				1	\$140.00	0.00			
N 82	METR	06/26/18	06/26/18	M-F 3p-4p	3:00 PM-4:00 PM		:30				NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	-1-----				1	\$135.00	4.80			

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		<u>Estimate #</u> 626702
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount	
D 83	METR	06/26/18	06/26/18	M-F 4p-5p	4:30 PM-5:00 PM		:30				NM	0	\$0.00	
N 84	METR	06/26/18	06/26/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	1	\$135.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	-1-----				1	\$135.00	0.00				
D 85	METR	06/26/18	06/26/18	M-F 6p-630p	6:00 PM-6:30 PM		:30				NM	0	\$0.00	
D 86	METR	06/26/18	06/26/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	0	\$0.00	
D 87	METR	06/26/18	06/26/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00	
N 88	METR	06/26/18	06/26/18	Tuesday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	1	\$700.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	-1-----				1	\$700.00	5.20				
D 89	METR	06/26/18	06/26/18	Tuesday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00	
D 90	METR	06/26/18	06/26/18	M-F 9a-10a	9:30 AM-10:00 AM		:30				NM	0	\$0.00	
N 91	METR	06/27/18	06/27/18	M-F 10p-1035p	10:00 PM-10:35 PM		:30				NM	1	\$400.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	--1----				1	\$400.00	0.00				
D 92	METR	06/27/18	06/27/18	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	0	\$0.00	
D 93	METR	06/27/18	06/27/18	M-F 12p-1230p	12:00 PM-12:30 PM		:30				NM	0	\$0.00	
D 94	METR	06/27/18	06/27/18	M-F 5p-530p	5:00 PM-5:30 PM		:30				NM	0	\$0.00	
D 95	METR	06/27/18	06/27/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00	
N 96	METR	06/27/18	06/27/18	M-F 6p-630p	6:00 PM-6:30 PM		:30				NM	1	\$275.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	--1----				1	\$275.00	5.20				
D 97	METR	06/27/18	06/27/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	0	\$0.00	
N 98	METR	06/27/18	06/27/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	1	\$140.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	--1----				1	\$140.00	0.00				
N 99	METR	06/27/18	06/27/18	M-F 9a-10a	9:30 AM-10:00 AM		:30				NM	1	\$100.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	--1----				1	\$100.00	0.00				
<b>Totals</b>												77.80	27	\$6,945.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
06/25/18 -07/02/18	27	\$6,945.00	(\$1,041.75)	\$5,903.25
<b>Totals</b>	27	\$6,945.00	(\$1,041.75)	\$5,903.25

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.