

CONTRACT



WREG-TV
803 Channel 3 Drive
Memphis, TN 38103
(901) 543-2333

And:

Smart Media Group LLC
1427 Leslie Avenue
Alexandria, VA 22301

<u>Contract / Revision</u> 637298 /		<u>Alt Order #</u> 08967637
<u>Product</u> LEE FOR GOVERNOR		
<u>Contract Dates</u> 06/26/18 - 07/02/18	<u>Estimate #</u> 626702	
<u>Advertiser</u> Lee, B/R/TN Gov		<u>Original Date / Revision</u> 02/15/18 / 06/19/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WREG-TV	<u>Account Executive</u> Benjamin Stecker	<u>Sales Office</u> NSO Washington
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
		<u>Total Ratings</u> 77.80
<u>Agy Code</u> 1046	<u>Advertiser Code</u> LEE	<u>Product 1/2</u> ORDR
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 1	METR	07/02/18	07/02/18	M-F 9a-10a	9:00 AM-9:30 AM		:30				NM	0	\$0.00
D 2	METR	06/26/18	06/26/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 3	METR	06/27/18	06/27/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 4	METR	06/28/18	06/28/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 5	METR	06/29/18	06/29/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 6	METR	07/02/18	07/02/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 7	METR	06/29/18	06/29/18	M-F 6a-7a	6:30 AM-7:00 AM		:30				NM	0	\$0.00
D 8	METR	06/26/18	06/26/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 9	METR	06/27/18	06/27/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 10	METR	06/28/18	06/28/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 11	METR	06/29/18	06/29/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 12	METR	06/28/18	06/28/18	M-F 9a-10a	9:30 AM-10:00 AM		:30				NM	0	\$0.00
D 13	METR	07/02/18	07/02/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 14	METR	06/26/18	06/26/18	M-F 7a-9a	8:00 AM-9:00 AM		:30				NM	0	\$0.00
D 15	METR	06/27/18	06/27/18	M-F 7a-9a	8:00 AM-9:00 AM		:30				NM	0	\$0.00
D 16	METR	06/28/18	06/28/18	M-F 7a-9a	8:00 AM-9:00 AM		:30				NM	0	\$0.00
D 17	METR	06/29/18	06/29/18	M-F 7a-9a	8:00 AM-9:00 AM		:30				NM	0	\$0.00
D 18	METR	07/02/18	07/02/18	M-F 7a-9a	8:00 AM-9:00 AM		:30				NM	0	\$0.00
D 19	METR	06/30/18	06/30/18	Sa 6a-9a	6:00 AM-7:00 AM		:30				NM	0	\$0.00
D 20	METR	06/30/18	06/30/18	Sa 6a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
N 21	METR	06/30/18	06/30/18	Sa 6a-9a	8:00 AM-9:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	-----1-	1			\$125.00	3.50				
D 22	METR	07/01/18	07/01/18	Su 6a-8a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
D 23	METR	06/29/18	06/29/18	M-F 9a-10a	9:30 AM-10:00 AM		:30				NM	0	\$0.00
N 24	METR	06/27/18	06/27/18	M-F 4p-5p	4:30 PM-5:00 PM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	--1----	1			\$125.00	4.50				
D 25	METR	06/29/18	06/29/18	M-F 4p-5p	4:30 PM-5:00 PM		:30				NM	0	\$0.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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Contract / Revision 637298 /		Alt Order # 08967637
Contract Dates 06/26/18 - 07/02/18		Product LEE FOR GOVERNOR
Advertiser Lee, B/R/TN Gov		Estimate # 626702
		Original Date / Revision 02/15/18 / 06/19/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 26	METR	07/02/18	07/02/18	M-F 4p-5p	4:30 PM-5:00 PM		:30				NM	0	\$0.00
D 27	METR	06/26/18	06/26/18	M-F 5p-530p	5:00 PM-5:30 PM		:30				NM	0	\$0.00
D 28	METR	06/29/18	06/29/18	M-F 5p-530p	5:00 PM-5:30 PM		:30				NM	0	\$0.00
N 29	METR	07/02/18	07/02/18	M-F 5p-530p	5:00 PM-5:30 PM		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/02/18	07/08/18	1-----				1	\$200.00	5.40			
D 30	METR	06/28/18	06/28/18	M-F 6p-630p	6:00 PM-6:30 PM		:30				NM	0	\$0.00
N 31	METR	06/29/18	06/29/18	M-F 6p-630p	6:00 PM-6:30 PM		:30				NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	----1--				1	\$275.00	5.20			
D 32	METR	07/02/18	07/02/18	M-F 6p-630p	6:00 PM-6:30 PM		:30				NM	0	\$0.00
D 33	METR	06/26/18	06/26/18	M-F 1035p-1135p	10:35 PM-11:37 PM		:30				NM	0	\$0.00
D 34	METR	06/29/18	06/29/18	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	0	\$0.00
N 35	METR	06/27/18	06/27/18	M-F 1035p-1135p	10:35 PM-11:37 PM		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	--W----				1	\$110.00	2.50			
N 36	METR	06/28/18	06/28/18	M-F 1035p-1135p	10:35 PM-11:37 PM		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	---1---				1	\$110.00	2.50			
D 37	METR	06/29/18	06/29/18	M-F 1035p-1135p	10:35 PM-11:37 PM		:30				NM	0	\$0.00
D 38	METR	07/02/18	07/02/18	M-F 1035p-1135p	10:35 PM-11:37 PM		:30				NM	0	\$0.00
D 39	METR	06/29/18	06/29/18	M-F 10p-1035p	10:00 PM-10:35 PM		:30				NM	0	\$0.00
D 40	METR	06/26/18	06/26/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	0	\$0.00
N 41	METR	06/28/18	06/28/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	---1---				1	\$250.00	3.80			
D 42	METR	07/02/18	07/02/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	0	\$0.00
D 43	METR	07/02/18	07/02/18	Monday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00
D 44	METR	06/26/18	06/26/18	Tuesday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	0	\$0.00
D 45	METR	07/02/18	07/02/18	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	0	\$0.00
D 46	METR	06/26/18	06/26/18	Tuesday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00
D 47	METR	06/29/18	06/29/18	Friday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	0	\$0.00
D 48	METR	06/29/18	06/29/18	Friday Prime Hour 2	8:00 PM-9:00 PM		:30				NM	0	\$0.00
N 49	METR	06/29/18	06/29/18	Friday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	----F--				1	\$600.00	5.20			
N 50	METR	06/30/18	06/30/18	Saturday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	-----1-				1	\$250.00	2.80			
D 51	METR	06/30/18	06/30/18	Saturday Prime Hour 2	8:00 PM-9:00 PM		:30				NM	0	\$0.00
D 52	METR	06/30/18	06/30/18	Saturday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00
D 53	METR	07/01/18	07/01/18	Sunday Prime Hour 1	6:00 PM-7:00 PM		:30				NM	0	\$0.00
N 54	METR	06/26/18	06/26/18	M-F 12p-1230p	12:00 PM-12:30 PM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		06/25/18	07/01/18	-1-----				1	\$150.00	5.60			
D 55	METR	07/02/18	07/02/18	M-F 12p-1230p	12:00 PM-12:30 PM		:30				NM	0	\$0.00
D 56	METR	06/28/18	06/28/18	M-F 3p-4p	3:00 PM-4:00 PM		:30				NM	0	\$0.00

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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 57	METR	06/29/18	06/29/18	M-F 3p-4p	3:00 PM-4:00 PM		:30				NM	0	\$0.00
D 58	METR	06/29/18	06/29/18	M-F 12p-1230p	12:00 PM-12:30 PM		:30				NM	0	\$0.00
D 59	METR	06/29/18	06/29/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
D 60	METR	06/29/18	06/29/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	0	\$0.00
D 61	METR	06/29/18	06/29/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	0	\$0.00
N 62	METR	06/29/18	06/29/18	Friday Prime Hour 1	7:00 PM-8:00 PM		:30				NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	----F--	1			\$450.00	4.90				
D 63	METR	06/29/18	06/29/18	Friday Prime Hour 2	8:00 PM-9:00 PM		:30				NM	0	\$0.00
D 64	METR	07/02/18	07/02/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	0	\$0.00
N 65	METR	07/02/18	07/02/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		07/02/18	07/08/18	1-----	1			\$250.00	3.80				
N 66	METR	07/02/18	07/02/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	1	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		07/02/18	07/08/18	1-----	1			\$140.00	0.00				
N 67	METR	07/02/18	07/02/18	Monday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	1	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		07/02/18	07/08/18	1-----	1			\$700.00	4.50				
D 68	METR	07/02/18	07/02/18	M-F 9a-10a	9:30 AM-10:00 AM		:30				NM	0	\$0.00
N 69	METR	06/30/18	06/30/18	Sa 6a-9a	6:00 AM-7:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	-----1-	1			\$125.00	0.00				
N 70	METR	06/30/18	06/30/18	Sa 6a-9a	7:00 AM-8:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	-----1-	1			\$125.00	0.00				
N 71	METR	06/30/18	06/30/18	Saturday Prime Hour 2	8:00 PM-9:00 PM		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	-----1-	1			\$250.00	2.90				
D 72	METR	06/30/18	06/30/18	Saturday Prime Hour 3	9:00 PM-10:00 PM		:30				NM	0	\$0.00
N 73	METR	07/01/18	07/01/18	Sunday Prime Hour 1	6:00 PM-7:00 PM		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	-----1	1			\$550.00	5.50				
D 74	METR	07/01/18	07/01/18	Sunday Prime Hour 3	8:00 PM-9:00 PM		:30				NM	0	\$0.00
D 75	METR	07/01/18	07/01/18	Sunday Prime Hour 4	9:00 PM-10:00 PM		:30				NM	0	\$0.00
D 76	METR	06/28/18	06/28/18	M-F 10p-1035p	10:00 PM-10:35 PM		:30				NM	0	\$0.00
D 77	METR	06/28/18	06/28/18	M-F 12p-1230p	12:00 PM-12:30 PM		:30				NM	0	\$0.00
D 78	METR	06/28/18	06/28/18	M-F 430p-5p	4:30 PM-5:00 PM		:30				NM	0	\$0.00
D 79	METR	06/28/18	06/28/18	M-F 5p-530p	5:00 PM-5:30 PM		:30				NM	0	\$0.00
N 80	METR	06/28/18	06/28/18	M-F 5a-6a	5:30 AM-6:00 AM		:30				NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	---1---	1			\$135.00	0.00				
N 81	METR	06/28/18	06/28/18	M-F 7a-9a	7:00 AM-8:00 AM		:30				NM	1	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	---1---	1			\$140.00	0.00				
N 82	METR	06/26/18	06/26/18	M-F 3p-4p	3:00 PM-4:00 PM		:30				NM	1	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>				
Week:		06/25/18	07/01/18	-1-----	1			\$135.00	4.80				

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