

Jack Connors

From: Jack Connors
Sent: Wednesday, September 24, 2014 10:35 AM
To: timmoffittnc@gmail.com; Brian@TurnerforNCHouse.com
Subject: Moffitt Political Ad Complaint from Turner Campaign

The review by our corporate Legal Office has confirmed that the Moffitt candidate political ad in question appears to be a "candidate use." As a result we have no right to censor or reject the ad even if we were to conclude it was misleading in any way. Given these factors, we must continue to run ad.

Sincerely,



Jack Connors

From: Jack Connors
Sent: Tuesday, September 23, 2014 6:09 PM
To: Barry Faber
Subject: Brian Turner Complaint re Tim Moffitt Political Commercial
Attachments: Re: Complaint Regarding Moffit Campaign Commercial; Re: Turner Complaint Regarding Moffitt Ad

Barry,

Democratic challenger Brian Turner has sent us a formal complaint regarding a political commercial now airing from his opponent for a North Carolina State House seat, incumbent Republican Tim Moffitt.

Per our policy, attached is the complaint from Turner, the response from Moffitt and a transcript of the spot in question.



Jack Connors

From: Brian Turner <Brian@TurnerforNCHouse.com>
Sent: Monday, September 22, 2014 2:24 PM
To: Jack Connors
Subject: Re: Complaint Regarding Moffit Campaign Commercial
Attachments: Moffitt Ad Complaint - WLOS.pdf

Attached is my letter of complaint.

Thanks,

Brian Turner
Candidate for NC House district 116
828.808.8738
www.TurnerforNCHouse.com

On Sep 22, 2014, at 12:18 PM, Jack Connors <JConnors@sbgvtv.com> wrote:

Excellent. That will move this process along.

jack

From: Brian Turner [<mailto:Brian@TurnerforNCHouse.com>]
Sent: Monday, September 22, 2014 11:26 AM
To: Jack Connors
Subject: Re: Complaint Regarding Moffit Campaign Commercial

Jack,
I will send something over shortly, along with supporting documentation.

Thanks,

Brian Turner
Candidate for NC House district 116
828.808.8738
www.TurnerforNCHouse.com

On Sep 22, 2014, at 11:12 AM, Jack Connors <JConnors@sbgvtv.com> wrote:

Mr. Turner,

As a follow-up to our conversation of earlier this morning, can I ask you to put in writing on your campaign's letterhead your specific objections relative to the Moffitt campaign ad that you claim is factually inaccurate. You can e-mail them to me as an attachment or you can fax the letter to me at 828-651-4610.

Sincerely,



Jack Connors
General Manager
WLOS/WMYA TV
110 Technology Dr
Asheville, NC 28803

Dear Mr. Connors,

While I do not have access to the specific articles that are cited in the recent advertisement for Rep. Tim Moffitt, I believe Rep. Moffitt is referring to a contract #SPM4A7-12-D-0076 awarded to us by the Defense Logistics Agency in April of 2014.

The maximum potential value of that entire contract was \$196,236,864, and was awarded to multiple suppliers, of which Mills Mfg. was one.

The realized value to Mills Mfg., what the government actually ordered and paid for, was \$3,825,280 a far cry from the \$200,000,000 claim in the advertisement.

I believe Rep. Moffitt's ad is intentionally misleading, and inaccurate in this point and I ask WLOS to remove the advertisement until it can be corrected.

Best regards,

Brian Turner
Candidate for NC State House, District 116



September 23, 2014

Jack Connors
General Manager
WLOS/WMYA TV
110 Technology Drive
Asheville, NC 28803

Re: Complaint of Brian Turner
Political Advertisement of the Committee to Elect Tim Moffitt

Dear Mr. Connors:

Pursuant to your request, I am responding to the "complaint" of Mr. Turner regarding the political advertisement of the Committee to Elect Tim Moffitt presently being broadcast by WLOS. I must begin by saying that this is not the first time, nor the second time, that I have had to respond to meritless complaints made by Mr. Turner. Making complaints is evidently one of his main political and campaign tactics.

Please know that the preparers of the political advertisements utilized by the Committee to Elect Tim Moffitt are very diligent in their research. They are also committed to only presenting accurate and substantiated information.

Enclosed is an actual transcript of the advertisement for your review.

It appears from Mr. Turner's complaint that he is only focusing upon a placard in the advertisement which states "Turner's Company accepted \$200,000,000 in government contracts". He does not dispute that Mills Manufacturing, in 2012, laid off 68 Buncombe County employees, while receiving millions of dollars in government contracts. Thus, I will focus this response on the same matter.

On March 27, 2012, the U.S. Department of Defense released the following:

Mills Manufacturing Corp., Asheville, NC,* was awarded contract SPM4A7-12-0082. The award is firm fixed price, partial set aside, indefinite

delivery and indefinite quantity contract with a maximum \$54,928,380 for low cost, low altitude parachutes. There are no other locations of performance.... (See Exhibit 1).

On April 17, 2012, the U.S. Department of Defense released the following:

Mills Manufacturing Corp.*, Asheville, N.C. was issued a firm-fixed-price, partial set-aside contract with a maximum \$196,236,864 for low-cost, low velocity parachutes. There are no other locations of performance. Using services are Army and Marine Corps.... (See Exhibit 2).

On April 18, 2012, WJHL, Channel 11, CBS, stated: "Mills Manufacturing Corp. in Asheville was issued a contract with a maximum \$196.2 million for low-cost, low velocity parachutes." (See Exhibit 3).

On April 26, 2012, Defense Industry Daily stated: "Small-business qualifier Mills Manufacturing Corp. in Asheville, NC wins a maximum \$196.2 million contract (SPM4A&-12-D-0076)." (See Exhibit 4).

On December 20, 2012, TriCities.com, Bristol Harold Courier, stated: "Mills Manufacturing Corp. in Asheville was issued a contract with a maximum \$196.2 million for low-cost, low velocity parachutes." (See Exhibit 5).

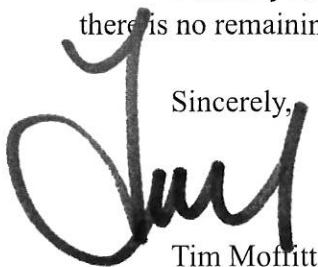
On December 22, 2012, Mills Manufacturing Corp. was awarded a contract for \$1,740,707.00 for "Canopy, Ejection Sea". (See Exhibit 6).

It is abundantly clear from the information provided, that the advertisement is accurate and not misleading. Government contracts with a value of over \$200,000,000 were accepted by Turner's company in 2012.

It does not appear that Mr. Turner complained when the information provided above was originally released. But, at that time, Turner probably thought it made his company look good. However, as Turner has now realized, that information in relation to terminating the employment of 68 Buncombe County employees has the opposite effect. Thus, once again, it is Mr. Turner that is being intentionally misleading and inaccurate to avoid being taken to task for his actions.

I thank you for the opportunity to respond. I trust, that with the foregoing information, there is no remaining issue and the advertisement will continue to run, without interruption.

Sincerely,

A handwritten signature in black ink, appearing to read "Tim", is written over the word "Sincerely,".

Tim Moffitt



**Transcript of Moffitt Commercial
"Job Creation"**

Announcer: Brian Turner's ads tell one story...

Turner: "My father and grandfather...worked hard to provide jobs for our region."

Announcer: But actions tell another. In 2012, Turner's company accepted millions of dollars in government contracts – at the same time, they laid off 68 Buncombe employees.

Turner's company took our tax dollars, pocketed the profits, then cut jobs.

Buncombe County has a better choice. Conservative Tim Moffitt. Built a business himself, from the ground up. No bailouts. Job creation the right way. The Buncombe way.



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No: 210-12
March 27, 2012

CONTRACTS

AIR FORCE

Honeywell International, Inc., Tempe, Ariz., is being awarded a \$73,223,148.00 firm fixed price contract for sole source overhaul/repair and spares in support of the following weapon systems: A10, B1, B52, C130, C135, C141, C5, E3, F15, F16, and KC135. The locations of the performance is Tempe, Ariz., Tucson, Ariz., Torrance, Calif. and Phoenix, Ariz. Work is to be completed by April 30, 2014. 848 SMCG/PKAC, Tinker Air Force Base, Okla. is the contracting activity (F34601-00-D-0371-P00089).

Northrop Grumman Systems Corp., (NGSC), Herndon, Va., is being awarded a \$24,492,894 cost plus incentive fee, indefinite delivery and indefinite quantity contract for missile applications software support contract which delivers the Dynamic Application and Rapid Targeting (DARTS) planning software. The location of the performance is the U.S. Strategic Command, Offutt Air Force Base, Neb. Work is to be completed by Sept. 30, 2016. 55 CONS, Offutt Air Force Base, Neb., is the contracting activity (FA4600-12-D-0001).

Hawker Beechcraft Corp., Wichita, Kan., is being awarded an \$8.5 million dollar firm fixed price contract for six months of contractor logistics services. Effort includes total maintenance, logistics for intelligence, surveillance and reconnaissance aircraft and associated ground support equipment. The location of the performance is Wichita, Kan. Work is expected to be completed by Sept. 30, 2012. ASC/WINK, Wright Patterson Air Force Base is the contracting activity (FA8620-11-C-3000 P00012).

DEFENSE LOGISTICS AGENCY

Hitachi Medical Systems America, Inc., Twinsburg, Ohio, was issued a modification exercising the third option year on contract SPM2D1-09-D-8331. The award is a fixed price with economic price adjustment contract with a maximum \$96,000,000 for radiology systems, components, upgrades, accessories, and installation. There are no other locations of performance. Using services are Army, Navy, Air Force, Marine Corps and federal civilian agencies. There were forty-eight responses to the Web proposal. Type of appropriation is FY11/FY12 Defense Working Capital Funds. The date of performance completion is March 29, 2013. The contracting activity is the Defense Logistics Agency Troop Support, Philadelphia, Pa.

General Electric Co., Waukesha, Wis., was awarded contract SPM2D1-12-D-8310. The award is a firm fixed price contract with a maximum \$78,000,000 for Digital Imaging Network-Picture Archive and Communication Systems, components, system options and accessories, upgrades, training, maintenance services, and turnkey installation. There are no other locations of performance. Using services are Army, Navy, Air Force, Marine Corps and federal civilian agencies. There were ten responses to the Web proposal. Type of appropriation is FY12 through FY17 Defense Working Capital Funds. The date of performance completion is March 26, 2017. The contracting activity is the Defense Logistics Agency Troop Support, Philadelphia, Pa.

Mills Manufacturing Corp., Asheville, N.C.,* was awarded contract SPM4A7-12-D-0082. The award is firm fixed price, partial set aside, indefinite delivery and indefinite quantity contract with a maximum \$54,928,380 for low cost, low altitude parachutes. There are no other locations of performance. Using services are Army, Navy, Air Force, and Marine Corps. There were seven responses to the FedBizOPps proposal. Type of appropriation is FY12 Defense Working Capital Funds. The date of performance completion is March 24, 2013. The contracting activity is the Defense Logistics Agency Aviation, Richmond, Va.

Paranetics Technology, Inc., San Luis, Ariz.,* was awarded contract SPM4A7-12-D-0084. The award is firm fixed price, partial set aside, indefinite delivery and indefinite quantity contract with a maximum \$54,928,380 for low cost, low altitude parachutes. There are no other locations of performance. Using services are Army, Navy, Air Force, and Marine Corps. There were seven responses to the FedBizOPps proposal. Type of appropriation is FY12 Defense Working Capital Funds. The date of performance completion is March 24, 2013. The contracting activity is the Defense Logistics Agency Aviation, Richmond, Va.

Total Petroleum Puerto Rico Corp., Guaynabo, Puerto Rico, was awarded contract SP0600-12-D-1254. The award is a fixed price with economic price adjustment contract with a minimum \$35,569,877 for fuel. Other locations of performance are in Puerto Rico. Using services are Army, Navy, Air Force, and federal civilian agencies. There were eight responses to the Web solicitation. Type of appropriation is FY13 Stock Fund. The date of performance completion is March 31, 2015. The contracting activity is the Defense Logistics Agency Energy, Fort Belvoir, Va.

Niche, Inc., New Bedford, Mass., was awarded contract SPM4A7-12-D-0083. The award is firm fixed price, partial set aside, indefinite delivery and indefinite quantity contract with a maximum \$22,237,742 for low cost, low altitude parachutes. There are no other locations of performance. Using services are Army, Navy, Air Force, and Marine Corps. There were seven responses to the FedBizOPps proposal. Type of appropriation is FY12 Defense Working Capital Funds. The date of performance completion is March 24, 2013. The contracting activity is the Defense Logistics Agency Aviation, Richmond, Va.

Rainier Petroleum Co., Seattle, Wash.,* was awarded contract SP0600-12-D-0352. The award

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- Contracts for September 08, 2014

is a fixed price with economic price adjustment contract with a maximum \$11,388,320 for barge delivery of marine gas oil for ships' bunkers. Other location of performance is in Oregon. Using services are Army, Navy and federal civilian agencies. There were thirty-five responses to the full and open solicitation. Type of appropriation is FY12 through FY15 Defense Working Capital Funds. The date of performance completion is April 30, 2015. The contracting activity is the Defense Logistics Agency Energy, Fort Belvoir, Va.

Rockwell Collins, Inc., Cedar Rapids, Iowa, was awarded contract SPRPA1-06-G-002G-TH07. The award is firm fixed price, sole source contract with a maximum \$6,676,911 for procurement of receiver transmitters. There are no other locations of performance. Using services are Navy and Air Force. There was one proposal with one response. Type of appropriation is FY12 Army and Navy military inter-departmental purchase requests. The date of performance completion is Oct. 31, 2013. The contracting activity is the Defense Logistics Agency Aviation, Philadelphia, Pa.

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CONTRACTS

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No: 283-12
 April 17, 2012

CONTRACTS

DEFENSE LOGISTICS AGENCY

Paranetics Technology, Inc.*, San Luis, Ariz., was issued a firm-fixed-price contract, partial set-aside with a maximum \$220,590,000 for low-cost, low velocity parachutes. There are no other locations of performance. Using services are Army and Marine Corps. There were nine responses to the Web proposal. Type of appropriation is fiscal 2012 through 2015 Defense Working Capital Funds. The date of performance completion is April 16, 2013. The Defense Logistics Agency Aviation, Richmond, Va., is the contracting activity (SPM4A7-12-D-0075).

Ballistic Recovery Systems, Inc.*, South Saint Paul, Minn., was issued a firm-fixed-price, partial set-aside contract with a maximum \$197,094,600 for low-cost, low velocity parachutes. Other locations of performance are Pinebluff, N.C., and Pompano Beach, Fla. Using services are Army and Marine Corps. There were nine responses to the Web proposal. Type of appropriation is fiscal 2012 through 2015 Defense Working Capital Funds. The date of performance completion is April 16, 2013. The Defense Logistics Agency Aviation, Richmond, Va., is the contracting activity (SPM4A7-12-D-0074).

Mills Manufacturing Corp.*, Asheville, N.C., was issued a firm-fixed-price, partial set-aside contract with a maximum \$196,236,864 for low-cost, low velocity parachutes. There are no other locations of performance. Using services are Army and Marine Corps. There were nine responses to the Web proposal. Type of appropriation is fiscal 2012 through 2015 Defense Working Capital Funds. The date of performance completion is April 16, 2013. The Defense Logistics Agency Aviation, Richmond, Va., is the contracting activity (SPM4A7-12-D-0076).

Atlantic Machinery, Inc.*, Silver Spring, Md., was issued a fixed-price with economic price adjustment contract with a maximum \$157,500,000 for environmental equipment. Other locations of performance are Green Cove Springs, Fla., and Huntsville, Ala. Using services are Army, Navy, Marine Corps and federal civilian agencies. There were 12 responses to the proposal. Type of appropriation is fiscal 2012 through 2017 Defense Working Capital Funds. The date of performance completion is April 16, 2017. The Defense Logistics Agency Troop Support, Philadelphia, Pa., is the contracting activity (SPM8EC-12-D-0004).

Saab Baccacuda, L.L.C., Lillington, N.C., was issued a firm-fixed-price contract, partial set-aside with a maximum \$117,733,500 for low-cost, low velocity parachutes. There are no other locations of performance. Using services are Army and Marine Corps. There were nine responses to the Web proposal. Type of appropriation is fiscal 2012 through 2015 Defense Working Capital Funds. The date of performance completion is April 16, 2013. The Defense Logistics Agency Aviation, Richmond, Va., is the contracting activity (SPM4A7-12-D-1068).

Niche, Inc., Lillington, N.C., was issued a firm-fixed-price contract, partial set-aside with a maximum \$106,652,700 for low-cost, low-velocity parachutes. There are no other locations of performance. Using services are Army and Marine Corps. There were nine responses to the Web proposal. Type of appropriation is fiscal 2012 through 2015 Defense Working Capital Funds. The date of performance completion is April 16, 2013. The Defense Logistics Agency Aviation, Richmond, Va., is the contracting activity (SPM4A7-12-D-1077).

ARMY

Pocal Industries, Inc., Scranton, Pa. (W52P1J-12-D-0028); Day & Zimmerman Lone Star, L.L.C., Camden, Ark. (W52P1J-12-D-0029); and American Ordnance, L.L.C., Middletown, Iowa (W52P1J-12-D-0030), were awarded a \$128,900,000 firm-fixed-price multiple-award-task-order contract between three contractors. The award will provide for the procurement of 60mm and 81mm load assemble pack ignition cartridges and complete inert ignition cartridges. Work location will be determined with each task order, with an estimated completion date of May 31, 2017. The bid was solicited through the Internet, with four bids received. The U.S. Army Contracting Command, Rock Island, Ill., is the contracting activity.

L-3 Communications, Salt Lake City, Utah, was awarded an \$85,000,000 firm-fixed-price cost-plus-fixed-fee indefinite-delivery/indefinite-quantity contract. The award will provide for the services in support of the beyond line of sight command and control quick reaction capability. Work will be performed in Salt Lake City, Utah, with an estimated completion date of April 12, 2015. One bid was solicited, with one bid received. The U.S. Army Contracting Command, Fort Eustis, Va., is the contracting activity (W911W6-12-D-0002).

Science Applications International Corp., McLean, Va., was awarded a \$37,500,000 cost-plus-fixed-fee contract. The award will provide for the environmental services in support of hazardous toxic and radioactive waste remediation. Work location will be determined with each task order, with an estimated completion date of April 30, 2017. The bid was solicited through the Internet, with two bids received. The U.S. Army Corps of Engineers, St. Louis, Mo., is the contracting activity (W912P9-12-D-0506).

General Dynamics Ordnance and Tactical Systems, Inc., St. Petersburg, Fla., was awarded a \$32,122,972 firm-fixed-price contract. The award will provide for the modification of an existing contract to procure M11330 105mm high explosive pre-formed fragmentation base bleed cartridges. Work will

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be performed in St. Petersburg, Fla.; Quebec, Canada; and South Africa, with an estimated completion date of April 30, 2014. One bid was solicited, with one bid received. The U.S. Army Contracting Command, Picatinny Arsenal, N.J., is the contracting activity (W15QKN-09-C-0055).

Clinical Research Management, Inc., Hinckley, Ohio, was awarded a \$20,834,612 firm-fixed-price contract. The award will provide for the technical and administrative operational support services for the pilot bioproduction facility at the Walter Reed Army Institute of Research. Work will be performed in Silver Spring, Md., with an estimated completion date of April 14, 2007. The bid was solicited through the Internet, with two bids received. The U.S. Army Medical Research Acquisition Activity, Fort Detrick, Md., is the contracting activity (W81XWH-12-C-0128).

Harper Construction Co., Inc., San Diego, Calif., was awarded a \$20,720,265 firm-fixed-price contract. The award will provide for the construction of a Mission Command Training Center at Fort Sill, Okla. Work will be performed in Lawton, Okla., with an estimated completion date of Feb. 1, 2014. The bid was solicited through the Internet, with 10 bids received. The U.S. Army Corps of Engineers, Tulsa, Okla., is the contracting activity (W912BV-12-C-0006).

FlightWorks, Inc., Kennesaw, Ga., was awarded a \$13,182,338 firm-fixed-price contract. The award will provide for the short take off and landing and low cost low altitude aerial resupply services in Afghanistan. Work will be performed in Afghanistan, with an estimated completion date of Aug. 26, 2012. One bid was solicited, with one bid received. The U.S. Army Contracting Command, Rock Island, Ill., is the contracting activity (W560MY-11-C-0005).

L.S. Black Constructors, Inc., St. Paul, Minn., was awarded a \$10,016,032 firm-fixed-price contract. The award will provide for the design and construction of a 200-member Army Reserve Center. Work will be performed in St. Joseph, Minn., with an estimated completion date of Sept. 30, 2013. The bid was solicited through the Internet, with 14 bids received. The U.S. Army Corps of Engineers, Louisville, Ky., is the contracting activity (W912QR-12-C-0026).

CH2M Hill, Inc., Atlanta, Ga., was awarded a \$10,000,000 firm-fixed-price contract. The award will provide for the environmental services in support of military, civil, and federal agencies. Work will be performed in Mobile, Ala., with an estimated completion date of April 12, 2017. The bid was solicited through the Internet, with 14 bids received. The U.S. Army Corps of Engineers, Mobile, Ala., is the contracting activity (W91278-12-D-0017).

Igris, L.L.C., Cordova, Tenn., was awarded a \$9,469,316 cost-plus-fixed-fee, firm-fixed-price, level-of-effort contract. The award will provide for the engineering services in support of the research and development of a Moving Vehicle Interrogation System. Work will be performed in Cordova, with an estimated completion date of Feb. 10, 2014. The bid was solicited through the Internet, with one bid received. The U.S. Army Contracting Command, Adelphi, Md., is the contracting activity (W911QX-12-D-0003).

Bell Power Systems, Inc., Essex, Conn., was awarded an \$8,028,941 firm-fixed-price contract. The award will provide for the remanufacture of Yanmar diesel engines. Work will be performed in Essex, Conn., with an estimated completion date of March 25, 2017. The bid was solicited through the Internet, with three bids received. The Letterkenny Army Depot, Chambersburg, Pa., is the contracting activity (W911N2-12-D-0023).

Hawaii Research Services Group, L.L.C., Honolulu, Hawaii, was awarded a \$7,000,000 firm-fixed-price indefinite-delivery/indefinite-quantity contract. The award will provide for the procurement of information management and software engineering support services. Work will be performed in Fort Detrick, Md., with an estimated completion date of April 10, 2014. One bid was solicited, with one bid received. The U.S. Army Acquisition Activity, Fort Detrick, Md., is the contracting activity (W81XWH-11-D-0016).

DRS Test & Energy Management, L.L.C., Huntsville, Alaska, was awarded a \$6,863,687 cost-plus-fixed-fee contract. The award will provide for the technical services in support of the Embedded Diagnostics and Direct Support Electrical System tests sets. Work will be performed in Huntsville, Alaska, with an estimated completion date of April 13, 2017. The bid was solicited through the Internet, with one bid received. The U.S. Army Contracting Command, Warren, Mich., is the contracting activity (W56HZV-12-C-0199).

NAVY

Electric Boat Corp., Groton, Conn., is being awarded a \$78,089,000 undefinitized contract action for long-lead-time material associated with the fiscal 2014 Virginia class submarine (SSN 792). This contract provides long-lead-time material for steam and electric plant components, the main propulsion unit efforts and ship service turbine generator efforts, and miscellaneous hull, mechanical and electrical system components to support SSN 792 ship construction commencing in fiscal 2014. Work will be performed in Sunnyvale, Calif. (60 percent); Coatsville, Pa. (10 percent); Tempe, Ariz. (5 percent); Groton, Conn. (3 percent); Newport News, Va. (3 percent); and other efforts performed at various sites throughout the United States (19 percent). Work is expected to be completed by January 2013. Contract funds will not expire at the end of the current fiscal year. The contract was not competitively awarded. The Naval Sea Systems Command, Washington, D.C., is the contracting activity (N00024-12-C-2115).

BAE Systems Technology Solutions & Services, Inc., Rockville, Md., is being awarded a \$35,932,485 modification to a previously awarded cost-plus-fixed-fee contract (N00421-09-C-0102) to exercise an option for engineering and technical services and supplies for the design, development, integration, test and evaluation, maintenance and logistics support of communication-electronic platform, equipment, systems and subsystems in support of the Naval Air Warfare Center Aircraft Division's Special Communications Requirements Division. The estimated level of effort for this option is 391,000 man-hours. Work will be performed in Chesapeake, Va. (31 percent); California, Md. (26 percent); St. Inigo, Md. (17 percent); Spring Lake, N.C. (13 percent); Washington, D.C. (5 percent); Hollywood, Md. (3 percent); San Diego, Calif. (3 percent); Afghanistan (1 percent); Fort Walton Beach, Fla. (0.7 percent); and Panzer Kaserne, Germany (0.3 percent). Work is expected to be completed in May 2013. Contract funds will not expire at the end of the current fiscal year. The Naval Air Warfare Center Aircraft Division, St. Inigo, Md., is the contracting activity.

JF Taylor, Inc., Lexington Park, Md., is being awarded a \$26,415,163 firm-fixed-price contract for the upgrade of two MH-60R and two MH-60S avionics maintenance trainers; three MH-60R weapons load trainers; and two MH-60S mission configuration trainer/weapons load trainers. Work will be performed in Lexington Park, Md. (53 percent); Tampa, Fla. (15.4 percent); Sterling, Va. (13.8 percent); Norfolk, Va. (8.5 percent); San Diego, Calif. (5.9 percent); and Jacksonville, Fla. (3.4 percent), and is expected to be completed in December 2015. Contract funds in the amount of \$5,126,583 will expire at

the end of the current fiscal year. This contract was competitively procured via an electronic request for proposals as a 100-percent small business set-aside; two offers were received. The Naval Air Warfare Center Training Systems Division, Orlando, Fla., is the contracting office (N61340-12-C-0018).

AIR FORCE

The Boeing Co., St. Louis, Mo., is being awarded a \$9,353,862 firm-fixed-price contract to procure focused lethality munitions Small Diameter Bomb I variant. The location of the performance is St. Louis, Mo. Work is to be completed by Dec. 31, 2013. AAC/EBMK, Eglin Air Force Base, Fla., is the contracting activity (FA8672-12-C-0039).

*Small business

- | | | |
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EXHIBIT #3

Asheville company is awarded a potential \$196M contract

Posted: Apr 18, 2012 3:11 PM EDT

By Jennica Lyons

Mills Manufacturing Corp. in Asheville was issued a contract with a maximum \$196.2 million for low-cost, low velocity parachutes.

The parachutes were ordered by the Defense Logistics Agency Aviation in Richmond, Va. and will be used by the Army and Marine Corp.

Asheville is the only location for Mills.



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US Military Ordering Low-Velocity Cargo Parachutes

Apr 26, 2012 15:58 UTC by Defense Industry Daily staff

Latest updates: Up to \$228M in contracts, FY 2012-2015.



Afghan drop

(click to view full)

Low-velocity parachutes are so named because they're used for cargo airdrops made below about 1,200 feet, with the cargo aircraft flying at low speed as parachute-rigged containers roll out the rear ramp. US Army Soldier Systems Natick [developed them in 2006](http://www.natick.army.mil/about/pao/2006/06-22.htm) (<http://www.natick.army.mil/about/pao/2006/06-22.htm>), aiming to offer a lower-cost low altitude system that did not require specialized parachute manufacturers. US Army PM FSS engineer Bruce Bonaceto's designs hit those targets, and low velocity parachutes have been doing the same on the front lines. They're generally used to deliver basic supplies such as gas, ammunition and food to troops in rough terrain and isolated locations, without having to use a more expensive high-altitude GPS-guided parachute system [like JPADS \(/jpads-making-precision-airdrop-a-reality-0678/\)](#), or a more expensive standard parachute like the G-12.

As one might imagine, [demand is high](#)

(<http://www.charleston.af.mil/news/story.asp?id=123241771>) in Afghanistan, and some of the small business contract recipients are an interesting set of stories in and of themselves...

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Mills Manufacturing Corp. (<http://www.millsmanufacturing.com/>) in Asheville, NC wins a contract with a maximum value of \$54.9 million (SPM4A7-12-D-0082). Mills has specialized in military parachutes since the Korean War. The ISO 9001 certified firm is strictly a build-to-print manufacturer, working from government designs. Their major corporate initiative has been around lean manufacturing and kaizen, which managed to produce the same amount of output with very little overtime in 2011, versus almost 2,000 hours of overtime per month clocked in 2010.

Multiple industrial directories show Niche, Inc in New Bedford, MA as a private company categorized under Equestrian Related Leather Articles, with a web site for "[Barnstable Riding](http://www.barnstableriding.com/about.html) (<http://www.barnstableriding.com/about.html>)" that's located at the same physical address. Their government business has been increasing steadily

(<http://www.governmentcontractswon.com/department/defense/niche-inc-120674106.asp?yr=08>) over the past 4 years, with specialties in

parachutes and subsea equipment. Search

Paranetics specializes in military parachutes. In early 2010, the company contacted NIST's Arizona Manufacturing Extension Partnership affiliate (<http://blue.nist.gov/ss/0ED04051D14B3B59852577200054D2E6>), to help them increase their rate of production without sacrificing quality and lead time. Arizona MEP conducted a Basics of Lean [Manufacturing] workshop in Spanish for all company employees, plus a Value Stream Mapping (VSM) event and Kaizen for a better work-cell layout. The firm has since been able to raise its production rate.

Contracts & Key Events, 2011 -

The US Defense Logistics Agency Aviation in Richmond, VA manages these contracts. Unless otherwise noted, they are all small business set-asides.

April 17/12: The DLAA issues a set of firm-fixed-price, partial set-aside, indefinite-delivery/ indefinite-quantity contracts for "low cost, low altitude parachutes" on behalf of the US Army and Marine Corps, running to April 16/13.

The DLAA has clarified the terms involved. The total amount that can be awarded under this 3-year contract is \$228 million, over the base year and 2 option years. Once the minimum-guaranteed quantity of 2,000 parachutes is ordered under each of the 5 contracts, the awardees will compete against one another for future delivery orders under a 50% partial small business set-aside. That means the large businesses (Saab and Niche) can only compete for 50% of the future orders, while the small businesses (BRS, Paranetics, and Mills) can compete for all of the future orders. The 5 winners out of 9 responding companies included:

Small-business qualifier Ballistic Recovery Systems, Inc. in South Saint Paul, MN wins a maximum \$197 million contract, and will also perform work in Pinebluff, NC, and Pompano Beach, FL (SPM4A7-12-D-0074).

Small-business qualifier Paranetics Technology, Inc. in San Luis, AZ wins a maximum \$220.6 million contract (SPM4A7-12-D-0075).

Small-business qualifier Mills Manufacturing Corp. in Asheville, NC wins a maximum \$196.2 million contract (SPM4A7-12-D-0076).

Saab Baccacuda, LLC in Lillington, NC wins a maximum \$117.7 million contract. the Pentagon gives the number as SPM4A7-12-D-1068, but that's wrong. It's (SPM4A7-12-D-0078).

Niche, Inc. in Lillington, NC wins a maximum \$106.7 million contract (SPM4A7-12-D-1077). DLAA did not say so, but it's possible that this contract is in fact SPM4A7-12-D-0077. DID is checking.

March 27/12: The DLAA issues a set of firm-fixed-price, partial set-aside, indefinite-delivery/ indefinite-quantity contracts for "low cost, low altitude parachutes" on behalf of the US Army, Navy, Air Force, and Marine Corps, running to March 24/13. There were 7 responses to the FBO.gov proposal, and all recipients qualify as small businesses.

Paranetics Technology, Inc. in San Luis, AZ wins a contract with a maximum value of \$54.9 million (SPM4A7-12-D-0082).

Niche, Inc. in New Bedford, MA wins a contract with a maximum value of \$22.2 million (SPM4A7-12-D-0083).

Aug 24/11: BRS Aerospace in South St. Paul, MN receives a firm-fixed-price, maximum \$7.8 million contract for low velocity parachutes, revising their recent award to about \$29 million "based on urgent and compelling requirements in direct support of operations in Afghanistan." Work will be performed in Minnesota, Florida and North Carolina for the US Army. The contract runs until Dec 26/11 (SPM4A7-11-C-0595).

July 27/11: BRS Aerospace in South St. Paul, MN receives a firm-fixed-price, maximum \$21.2 million contract for low velocity parachutes, which will be made in Minnesota, Florida and North Carolina for the US Army. The contract runs until Dec 26/11 (SPM4A7-11-C-0595).

July 27/11: Niche, Inc. in New Bedford, MA receives a maximum \$19.75 million contract for low velocity parachutes for the US Army. The contract runs until Dec 26/11 (SPM4A7-11-C-0596).

July 22/11: During the During the 2011 International Airdrop Symposium at Joint Base Lewis-McChord, WA, airdrop statistics show a sharp increase. Half-way through 2011, more than 39.5 million pounds of cargo have been airdropped in Afghanistan. In 2006, the year of the first GPS-guided JPADS airdrop, only 3.5 million pounds was airdropped for the entire year.

JPADS is part of that growth, but not the big driver in and of itself. Cheap low-velocity cargo parachutes are much bigger contributors. USAF (<http://www.amc.af.mil/news/story.asp?id=123265133>) ↗.

June 7/11: Niche, Inc. in New Bedford, MA receives a maximum \$51.2 million firm-fixed price contract for the US Army. The contract will run to Feb 12/12 (SPM4A7-11-C-0513). The [FBO.gov notice](https://www.fbo.gov/index?) (<https://www.fbo.gov/index?>

s=opportunity&mode=form&id=647a78712e0639e23567ec2d30bb83b0&tab=core&_cview=0)

☞ describes the parachute order as an "unusual and compelling requirement."

June 7/11: [GMA Cover Corp. \(http://www.gmacover.com/\)](http://www.gmacover.com/) ☞ in Port Huron, MI receives a maximum \$14.7 million firm-fixed price contract for the US Army. The contract will run to Feb 12/12 (SPM4A7-11-C-0514). The firm includes a number of military and paramilitary specialties related to forward deployment, and includes contract manufacturing.

June 7/11: Paranetics Technology, Inc. in San Luis, AZ receives a maximum \$22.1 million firm-fixed price contract for the US Army. The contract will run to Feb 12/12 (SPM4A7-11-C-0515).

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Asheville company is awarded a potential \$196M contract

Jennica Lyons | Updated Dec 20, 2012

Mills Manufacturing Corp. in Ashville was issued a contract with a maximum \$196.2 million for low-cost, low velocity parachutes.

The parachutes were ordered by the Defense Logistics Agency Aviation in Richmond, Va. and will be used by the Army and Marine Corp.

Asheville is the only location for Mills.

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 Location: DLA Aviation - BSM

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Notice Type: Award Notice

Contract Award Date:
 December 22, 2012

Contract Award Number:
 SPE4A713C0061

Contract Award Dollar Amount:
 1740707.00

Contract Line Item Number:
 0002

Contractor Awarded DUNS:
 003161122

Contractor Awardee:
 MILLS MANUFACTURING CORPORATION 22 MILLS PL ASHEVILLE
 28804-1216 US

Synopsis:
 Added: Dec 21, 2012 5:01 am
 No Description Provided

Contracting Office Address:
 DLA AVIATION
 ASC SUPPLIER OPER AE AND AF DIV
 8000 JEFFERSON DAVIS HWY
 RICHMOND VA 23297
 USA

Point of Contact(s):
 ANDREE TOON804-279-3914

ANDREE.TOON@DLA.MIL

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Archive Date:
January 6, 2013

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Set Aside:
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16 -- Aircraft components & accessories

NAICS Code:
336 -- Transportation Equipment Manufacturing/336413 -- Other Aircraft Parts and Auxiliary Equipment Manufacturing