

CONTRACT



WIBW
 631 SW Commerce Pl
 Topeka, KS 66615
 (785) 272-6397

<u>Contract / Revision</u> 912712 /		<u>Alt Order #</u> WOC11796457
<u>Product</u> issue		
<u>Contract Dates</u> 09/21/18 - 09/27/18		<u>Estimate #</u> 1010
<u>Advertiser</u> Republican Governors Association Kansas P		<u>Original Date / Revision</u> 09/17/18 / 09/17/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WIBW	<u>Account Executive</u> Brian Haug	<u>Sales Office</u> Topeka Nationa
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Code</u> 9915283	<u>Advertiser Code</u> 68	<u>Product 1/2</u> 103
<u>Agency Ref</u> 8737	<u>Advertiser Ref</u> 151763	

And:

Pinpoint Media-Alexandria
 1707 Osage St 103
 Alexandria, VA 22302

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WIBW	09/21/18	09/26/18	13 News This Morning @ 6a	6:00 AM-7:00 AM		:30				NM	4	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/21/18	09/27/18	111-1--				4	\$250.00				
N 2	WIBW	09/21/18	09/27/18	CBS This Morning Hr 1	7:00 AM-8:00 AM		:30				NM	3	\$1,050.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/21/18	09/27/18	--11--				3	\$350.00				
N 3	WIBW	09/21/18	09/27/18	CBS This Morning Hr 2	8:00 AM-9:00 AM		:30				NM	4	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/21/18	09/27/18	11-11--				4	\$250.00				
N 4	WIBW	09/21/18	09/26/18	Price Is Right	10:00 AM-11:00 AM		:30				NM	3	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/21/18	09/27/18	-11-1--				3	\$300.00				
N 5	WIBW	09/21/18	09/27/18	Midday in Kansas	12:00 PM-12:30 PM		:30				NM	4	\$1,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/21/18	09/27/18	1-111--				4	\$350.00				
N 6	WIBW	09/21/18	09/27/18	Live @ 5p	5:00 PM-5:30 PM		:30				NM	3	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/21/18	09/27/18	-1-11--				3	\$600.00				
N 7	WIBW	09/21/18	09/27/18	13 News @ 6p	6:00 PM-6:30 PM		:30				NM	3	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/21/18	09/27/18	-111---				3	\$800.00				
N 8	WIBW	09/21/18	09/27/18	M-F Wheel of Fortune	6:30 PM-7:00 PM		:30				NM	3	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/21/18	09/27/18	1-11---				3	\$800.00				
N 9	WIBW	09/21/18	09/26/18	13 News @ 10p M-F	10:00 PM-10:35 PM		:30				NM	2	\$2,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/21/18	09/27/18	1-1----				2	\$1,300.00				
N 10	WIBW	09/21/18	09/25/18	Tuesday Prime Hr 1	7:00 PM-8:00 PM		:30				NM	1	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/21/18	09/27/18	-1-----				1	\$1,800.00				
N 11	WIBW	09/21/18	09/27/18	Thursday Prime Hr 1	7:00 PM-8:00 PM		:30				NM	1	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/21/18	09/27/18	---1---				1	\$2,500.00				
N 12	WIBW	09/21/18	09/23/18	CBS Sunday Morning	8:00 AM-9:30 AM		:30				NM	1	\$725.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

This Agreement is subject to the Standard Terms and Conditions available at www.gray.tv/advertising



WIBW
631 SW Commerce Pl
Topeka, KS 66615
(785) 272-6397

<u>Contract / Revision</u>	<u>Alt Order #</u>
912712 /	WOC11796457

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
09/21/18 - 09/27/18	issue	1010

<u>Advertiser</u>	<u>Original Date / Revision</u>
Republican Governors As	09/17/18 / 09/17/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/17/18	09/23/18	-----1				1	\$725.00				
N 13	WIBW	09/21/18	09/23/18	13 News @ 10p Sun	10:00 PM-10:35 PM		:30				NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/17/18	09/23/18	-----1				1	\$1,500.00				
N 14	WIBW	09/21/18	09/23/18	M-Su All Day Rotator	10:35 PM-11:05 PM		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/17/18	09/23/18	-----1				1	\$500.00				
							Totals	0.00				34	\$21,575.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/27/18 - 09/27/18	34	\$21,575.00	(\$3,236.25)	\$18,338.75
Totals	34	\$21,575.00	(\$3,236.25)	\$18,338.75

Signature: _____ **Date:** _____

WOC11796457 [00.00]

Order Printout



Order Status: Opened-New **Start/End Dates:** 09/21/18 - 09/27/18 **C/P/E:** 68 / 103 / 1010
Traffic #: **Agency:** Pinpoint Media, LLC **Product Desc.:** issue
Buyer Order #: 7749962 **Advertiser:** Republican Governors Association **Estimate Desc.:** TV- RGA Kansas PAC 9.21-27
AE: Brian Haug **Buyer:** **Total Cost:** \$21,575.00 (Cash)
Property: WIBW-TV **Primary Demo:** **Received Date:** 9/17/18 9:22 AM
Sales Region: Local

Comments:
 Separation: 30

List Items							Spots				Totals	
Line	Program	ST	Len	Time	Days FSSMTWT	Rate	Sep 21				Total Spots	Total Cost
1	13 NEWS THIS MORNING 6AM	NM	:30	6:00 AM-7:00 AM	---M---	250.00	1				1	250.00
	(Program: 13 NEWS THIS MORNING 6AM)											
1	13 NEWS THIS MORNING 6AM	NM	:30	6:00 AM-7:00 AM	---T--	250.00	1				1	250.00
	(Program: 13 NEWS THIS MORNING 6AM)											
1	13 NEWS THIS MORNING 6AM	NM	:30	6:00 AM-7:00 AM	F-----	250.00	1				1	250.00
	(Program: 13 NEWS THIS MORNING 6AM)											
2	CBS THIS MORNING HR 1	NM	:30	7:00 AM-8:00 AM	-----W-	350.00	1				1	350.00
	(Program: CBS THIS MORNING HR 1)											
2	CBS THIS MORNING HR 1	NM	:30	7:00 AM-8:00 AM	-----T	350.00	1				1	350.00
	(Program: CBS THIS MORNING HR 1)											
2	CBS THIS MORNING HR 1	NM	:30	7:00 AM-8:00 AM	F-----	350.00	1				1	350.00
	(Program: CBS THIS MORNING HR 1)											
3	CBS THIS MORNING HR 2	NM	:30	8:00 AM-9:00 AM	---M---	250.00	1				1	250.00
	(Program: CBS THIS MORNING HR 2)											
3	CBS THIS MORNING HR 2	NM	:30	8:00 AM-9:00 AM	---T---	250.00	1				1	250.00
	(Program: CBS THIS MORNING HR 2)											

List Items								Spots												Totals	
Line	Program	ST	Len	Time	Days	Rate	Sep 21											Total Spots	Total Cost		
3	CBS THIS MORNING HR 2	NM	:30	8:00 AM-9:00 AM	FSSMTWT	250.00	1											1	250.00		
(Program: CBS THIS MORNING HR 2)																					
3	CBS THIS MORNING HR 2	NM	:30	8:00 AM-9:00 AM	F-----	250.00	1											1	250.00		
(Program: CBS THIS MORNING HR 2)																					
4	PRICE IS RIGHT	NM	:30	10:00 AM-11:00 AM	---T---	300.00	1											1	300.00		
(Program: PRICE IS RIGHT)																					
4	PRICE IS RIGHT	NM	:30	10:00 AM-11:00 AM	---W-	300.00	1											1	300.00		
(Program: PRICE IS RIGHT)																					
4	PRICE IS RIGHT	NM	:30	10:00 AM-11:00 AM	F-----	300.00	1											1	300.00		
(Program: PRICE IS RIGHT)																					
5	MID DAY IN KANSAS	NM	:30	12:00 PM-12:30 PM	---M---	350.00	1											1	350.00		
(Program: MID DAY IN KANSAS)																					
5	MID DAY IN KANSAS	NM	:30	12:00 PM-12:30 PM	---W-	350.00	1											1	350.00		
(Program: MID DAY IN KANSAS)																					
5	MID DAY IN KANSAS	NM	:30	12:00 PM-12:30 PM	-----T	350.00	1											1	350.00		
(Program: MID DAY IN KANSAS)																					
5	MID DAY IN KANSAS	NM	:30	12:00 PM-12:30 PM	F-----	350.00	1											1	350.00		
(Program: MID DAY IN KANSAS)																					
6	LIVE AT FIVE	NM	:30	5:00 PM-5:30 PM	---T---	600.00	1											1	600.00		
(Program: LIVE AT FIVE)																					
6	LIVE AT FIVE	NM	:30	5:00 PM-5:30 PM	-----T	600.00	1											1	600.00		
(Program: LIVE AT FIVE)																					
6	LIVE AT FIVE	NM	:30	5:00 PM-5:30 PM	F-----	600.00	1											1	600.00		
(Program: LIVE AT FIVE)																					
7	13 NEWS @ 6P	NM	:30	6:00 PM-6:30 PM	---T---	800.00	1											1	800.00		
(Program: 13 NEWS @ 6P)																					
7	13 NEWS @ 6P	NM	:30	6:00 PM-6:30 PM	---W-	800.00	1											1	800.00		
(Program: 13 NEWS @ 6P)																					
7	13 NEWS @ 6P	NM	:30	6:00 PM-6:30 PM	-----T	800.00	1											1	800.00		
(Program: 13 NEWS @ 6P)																					
8	WHEEL OF FORTUNE	NM	:30	6:30 PM-7:00 PM	---M---	800.00	1											1	800.00		
(Program: WHEEL OF FORTUNE)																					
8	WHEEL OF FORTUNE	NM	:30	6:30 PM-7:00 PM	---W-	800.00	1											1	800.00		
(Program: WHEEL OF FORTUNE)																					
8	WHEEL OF FORTUNE	NM	:30	6:30 PM-7:00 PM	-----T	800.00	1											1	800.00		
(Program: WHEEL OF FORTUNE)																					
9	13 NEWS @ 10P	NM	:30	10:00 PM-10:35 PM	---N---	1,300.00	1											1	1,300.00		
(Program: 13 NEWS @ 10P)																					
9	13 NEWS @ 10P	NM	:30	10:00 PM-10:35 PM	---W-	1,300.00	1											1	1,300.00		
(Program: 13 NEWS @ 10P)																					
9	13 NEWS @ 10P	NM	:30	10:00 PM-10:35 PM	-----T	1,300.00	1											1	1,300.00		
(Program: 13 NEWS @ 10P)																					
10	NCIS	NM	:30	7:00 PM-8:00 PM	---T---	1,800.00	1											1	1,800.00		
(Program: NCIS)																					

List Items							Spots												Totals	
Line	Program	ST	Len	Time	Days	Rate	Sep 21												Total Spots	Total Cost
11	BIG BANG/YOUNG SHELDON	NM	:30	7:00 PM-8:00 PM	----T	2,500.00	1												1	2,500.00
(Program: BIG BANG/YOUNG SHELDON)																				
12	CBS SUNDAY MORNING	NM	:30	8:00 AM-9:30 AM	--S----	725.00	1												1	725.00
(Program: CBS SUNDAY MORNING)																				
13	13 NEWS @ 10P SUNDAY	NM	:30	10:00 PM-10:35 PM	--S----	1,500.00	1												1	1,500.00
(Program: 13 NEWS @ 10P SUNDAY)																				
14	THE DRIVE	NM	:30	10:35 PM-11:05 PM	--S----	500.00	1												1	500.00
(Program: THE DRIVE)																				
Spot Totals:							34												34	\$21,575.00

MONTH	SPOTS	COST	MONTH	SPOTS	COST
September	34	\$21,575.00			

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date: 9.6.18
------------------------------	------------------------

I, Pinpoint Media

do hereby request station time concerning the following issue:

Republican Governors Association Kansas PAC

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

This broadcast time will be used by: Republican Governors Association
Kansas PAC

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

Yes

No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

[Empty box for candidate and issue information]

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Republican Governors Association Kansas PAC
747 Pennsylvania Avenue NW, Suite 250
Washington, DC 20006

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Bill Haslam - Chairman
Paul Bennecke - Executive Director
Erim Canligil - Chief Financial Officer

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least 1 day before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

4.9.18

Date



Signature

571.970.6621

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted

Accepted in Part

Rejected

Signature

Printed Name

Title