

CONTRACT



WIBW
 631 SW Commerce Pl
 Topeka, KS 66615
 (785) 272-6397

<u>Contract / Revision</u> 907491 /		<u>Alt Order #</u> WOC11789022
<u>Product</u> issue		
<u>Contract Dates</u> 09/07/18 - 09/20/18		<u>Estimate #</u> 1000
<u>Advertiser</u> Republican Governors Association Kansas P		<u>Original Date / Revision</u> 09/06/18 / 09/06/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WIBW	<u>Account Executive</u> Brian Haug	<u>Sales Office</u> Topeka Nationa
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Code</u> 9915283	<u>Advertiser Code</u> 68	<u>Product 1/2</u> 103
<u>Agency Ref</u> 8737		<u>Advertiser Ref</u> 151763

And:

Pinpoint Media-Alexandria
 1707 Osage St 103
 Alexandria, VA 22302

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WIBW	09/07/18	09/20/18	13 News This Morning @ 6a	6:00 AM-7:00 AM		:30				NM	10	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/07/18	09/13/18	11111--				5	\$250.00				
	Week:	09/14/18	09/20/18	11111--				5	\$250.00				
N 2	WIBW	09/07/18	09/20/18	CBS This Morning Hr 1	7:00 AM-8:00 AM		:30				NM	8	\$2,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/07/18	09/13/18	11-11--				4	\$350.00				
	Week:	09/14/18	09/20/18	11-11--				4	\$350.00				
N 3	WIBW	09/07/18	09/19/18	Price Is Right	10:00 AM-11:00 AM		:30				NM	4	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/07/18	09/13/18	-1-1---				2	\$300.00				
	Week:	09/14/18	09/20/18	1-1----				2	\$300.00				
N 4	WIBW	09/07/18	09/20/18	Midday in Kansas	12:00 PM-12:30 PM		:30				NM	10	\$3,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/07/18	09/13/18	11111--				5	\$350.00				
	Week:	09/14/18	09/20/18	11111--				5	\$350.00				
N 5	WIBW	09/07/18	09/17/18	Live @ 5p	5:00 PM-5:30 PM		:30				NM	4	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/07/18	09/13/18	11-1---				3	\$600.00				
	Week:	09/14/18	09/20/18	1-----				1	\$600.00				
N 6	WIBW	09/07/18	09/20/18	13 News @ 6p	6:00 PM-6:30 PM		:30				NM	8	\$6,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/07/18	09/13/18	11111--				5	\$800.00				
	Week:	09/14/18	09/20/18	1-11---				3	\$800.00				
N 7	WIBW	09/07/18	09/19/18	M-F Wheel of Fortune	6:30 PM-7:00 PM		:30				NM	6	\$4,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/07/18	09/13/18	11-11--				4	\$800.00				
	Week:	09/14/18	09/20/18	1-1----				2	\$800.00				
N 8	WIBW	09/07/18	09/20/18	13 News @ 10p M-F	10:00 PM-10:35 PM		:30				NM	5	\$6,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/07/18	09/13/18	1-1----				2	\$1,300.00				
	Week:	09/14/18	09/20/18	-111---				3	\$1,300.00				
N 9	WIBW	09/07/18	09/17/18	Late Show	10:35 PM-11:35 PM		:30				NM	3	\$1,050.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	09/07/18	09/13/18	-1-1---				2	\$350.00				

(* Line Transactions: N = New, E = Edited, D = Deleted)

This Agreement is subject to the Standard Terms and Conditions available at www.gray.tv/advertising



WIBW
631 SW Commerce Pl
Topeka, KS 66615
(785) 272-6397

<u>Contract / Revision</u> 907491 /	<u>Alt Order #</u> WOC11789022
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<u>Contract Dates</u> 09/07/18 - 09/20/18	<u>Product</u> issue	<u>Estimate #</u> 1000
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<u>Advertiser</u> Republican Governors As	<u>Original Date / Revision</u> 09/06/18 / 09/06/18
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/14/18	09/20/18	1-----				1	\$350.00				
N 10	WIBW	09/07/18	09/15/18	13 News Sat Edition	8:00 AM-9:00 AM		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/07/18	09/13/18	-----1-				1	\$150.00				
Week:		09/14/18	09/20/18	-----1-				1	\$150.00				
N 11	WIBW	09/07/18	09/15/18	13 News @ 6p Sat	6:00 PM-6:30 PM		:30				NM	2	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/07/18	09/13/18	-----1-				1	\$400.00				
Week:		09/14/18	09/20/18	-----1-				1	\$400.00				
N 12	WIBW	09/07/18	09/15/18	Sat Wheel of Fortune	6:30 PM-7:00 PM		:30				NM	2	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/07/18	09/13/18	-----1-				1	\$375.00				
Week:		09/14/18	09/20/18	-----1-				1	\$375.00				
N 13	WIBW	09/07/18	09/15/18	13 News @ 10p Sat	10:00 PM-10:35 PM		:30				NM	2	\$1,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/07/18	09/13/18	-----1-				1	\$800.00				
Week:		09/14/18	09/20/18	-----1-				1	\$800.00				
N 14	WIBW	09/07/18	09/16/18	CBS Sunday Morning	8:00 AM-9:30 AM		:30				NM	2	\$1,450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/07/18	09/13/18	-----1				1	\$725.00				
Week:		09/14/18	09/20/18	-----1				1	\$725.00				
N 15	WIBW	09/07/18	09/16/18	Face The Nation	9:30 AM-10:00 AM		:30				NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/07/18	09/13/18	-----1				1	\$500.00				
Week:		09/14/18	09/20/18	-----1				1	\$500.00				
Totals								0.00				70	\$37,050.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/27/18 -09/20/18	70	\$37,050.00	(\$5,557.50)	\$31,492.50
Totals	70	\$37,050.00	(\$5,557.50)	\$31,492.50

Signature: _____ **Date:** _____

WOC11789022 [00.00]

Order Printout



Order Status:	Opened-New	Start/End Dates:	09/07/18 - 09/20/18	C/P/E:	68 / 103 / 1000
Traffic #:		Agency:	Pinpoint Media, LLC	Product Desc.:	issue
Buyer Order #:	7712630	Advertiser:	Republican Governors Association	Estimate Desc.:	TV- RGA Kansas PAC 9.7-20
AE:	Brian Haug	Buyer:		Total Cost:	\$37,050.00 (Cash)
Property:	WIBW TV	Primary Demo:		Received Date:	9/06/18 6:52 AM
Sales Region:	Local				

Comments:
Separation: 30

Line	Program	ST	Len	Time	Days	FSSMTWT	Rate	Sep 7	Sep 14	Spots										Total Spots	Total Cost						
1	13 NEWS THIS MORNING 6AM	NM	:30	6:00 AM-7:00 AM	--M---		250.00	1	1																2	500.00	
	(Program: 13 NEWS THIS MORNING 6AM)																										
1	13 NEWS THIS MORNING 6AM	NM	:30	6:00 AM-7:00 AM	----T--		250.00	1	1																	2	500.00
	(Program: 13 NEWS THIS MORNING 6AM)																										
1	13 NEWS THIS MORNING 6AM	NM	:30	6:00 AM-7:00 AM	----W-		250.00	1	1																	2	500.00
	(Program: 13 NEWS THIS MORNING 6AM)																										
1	13 NEWS THIS MORNING 6AM	NM	:30	6:00 AM-7:00 AM	-----T		250.00	1	1																	2	500.00
	(Program: 13 NEWS THIS MORNING 6AM)																										
2	CBS THIS MORNING HR 1	NM	:30	7:00 AM-8:00 AM	---M---		350.00	1	1																	2	700.00
	(Program: CBS THIS MORNING HR 1)																										
2	CBS THIS MORNING HR 1	NM	:30	7:00 AM-8:00 AM	---T-		350.00	1	1																	2	700.00
	(Program: CBS THIS MORNING HR 1)																										
2	CBS THIS MORNING HR 1	NM	:30	7:00 AM-8:00 AM	-----T		350.00	1	1																	2	700.00
	(Program: CBS THIS MORNING HR 1)																										
2	CBS THIS MORNING HR 1	NM	:30	7:00 AM-8:00 AM	F-----		350.00	1	1																	2	700.00
	(Program: CBS THIS MORNING HR 1)																										

List Items										Spots		Totals	
Line	Program	ST	Len	Time	Days	Rate	Sep 7	Sep 14			Total Spots	Total Cost	
3	PRICE IS RIGHT	NM	:30	10:00 AM-11:00 AM	---M---	300.00	0	1			1	300.00	
	(Program: PRICE IS RIGHT)												
3	PRICE IS RIGHT	NM	:30	10:00 AM-11:00 AM	---T---	300.00	1	0			1	300.00	
	(Program: PRICE IS RIGHT)												
3	PRICE IS RIGHT	NM	:30	10:00 AM-11:00 AM	----W-	300.00	0	1			1	300.00	
	(Program: PRICE IS RIGHT)												
3	PRICE IS RIGHT	NM	:30	10:00 AM-11:00 AM	-----T	300.00	1	0			1	300.00	
	(Program: PRICE IS RIGHT)												
4	MID DAY IN KANSAS	NM	:30	12:00 PM-12:30 PM	---M---	350.00	1	1			2	700.00	
	(Program: MID DAY IN KANSAS)												
4	MID DAY IN KANSAS	NM	:30	12:00 PM-12:30 PM	---T-	350.00	1	1			2	700.00	
	(Program: MID DAY IN KANSAS)												
4	MID DAY IN KANSAS	NM	:30	12:00 PM-12:30 PM	-----W-	350.00	1	1			2	700.00	
	(Program: MID DAY IN KANSAS)												
4	MID DAY IN KANSAS	NM	:30	12:00 PM-12:30 PM	-----T	350.00	1	1			2	700.00	
	(Program: MID DAY IN KANSAS)												
4	MID DAY IN KANSAS	NM	:30	12:00 PM-12:30 PM	F-----	350.00	1	1			2	700.00	
	(Program: MID DAY IN KANSAS)												
5	LIVE AT FIVE	NM	:30	5:00 PM-5:30 PM	---M---	600.00	1	1			2	1,200.00	
	(Program: LIVE AT FIVE)												
5	LIVE AT FIVE	NM	:30	5:00 PM-5:30 PM	----T-	600.00	1	0			1	600.00	
	(Program: LIVE AT FIVE)												
5	LIVE AT FIVE	NM	:30	5:00 PM-5:30 PM	-----T	600.00	1	0			1	600.00	
	(Program: LIVE AT FIVE)												
6	13 NEWS @ 6P	NM	:30	6:00 PM-6:30 PM	---M---	800.00	1	1			2	1,600.00	
	(Program: 13 NEWS @ 6P)												
6	13 NEWS @ 6P	NM	:30	6:00 PM-6:30 PM	---T-	800.00	1	0			1	800.00	
	(Program: 13 NEWS @ 6P)												
6	13 NEWS @ 6P	NM	:30	6:00 PM-6:30 PM	-----W-	800.00	1	1			2	1,600.00	
	(Program: 13 NEWS @ 6P)												
6	13 NEWS @ 6P	NM	:30	6:00 PM-6:30 PM	-----T	800.00	1	0			1	800.00	
	(Program: 13 NEWS @ 6P)												
6	13 NEWS @ 6P	NM	:30	6:00 PM-6:30 PM	F-----	800.00	1	0			1	800.00	
	(Program: 13 NEWS @ 6P)												
7	WHEEL OF FORTUNE	NM	:30	6:30 PM-7:00 PM	---M---	800.00	1	1			2	1,600.00	
	(Program: WHEEL OF FORTUNE)												
7	WHEEL OF FORTUNE	NM	:30	6:30 PM-7:00 PM	---T-	800.00	1	0			1	800.00	
	(Program: WHEEL OF FORTUNE)												
7	WHEEL OF FORTUNE	NM	:30	6:30 PM-7:00 PM	-----W-	800.00	0	1			1	800.00	
	(Program: WHEEL OF FORTUNE)												
7	WHEEL OF FORTUNE	NM	:30	6:30 PM-7:00 PM	-----T	800.00	1	0			1	800.00	
	(Program: WHEEL OF FORTUNE)												

List Items										Spots										Totals																	
Line	Program	ST	Len	Time	Days	FSSMTWTF	Rate	Sep 7	Sep 14											Total Spots	Total Cost																
7	WHEEL OF FORTUNE	NM	:30	6:30 PM-7:00 PM	F-----		800.00	1	0											1	800.00																
(Program: WHEEL OF FORTUNE)																																					
8	13 NEWS @ 10P	NM	:30	10:00 PM-10:35 PM	---M---		1,300.00	1	0											1	1,300.00																
(Program: 13 NEWS @ 10P)																																					
8	13 NEWS @ 10P	NM	:30	10:00 PM-10:35 PM	---T---		1,300.00	0	1											1	1,300.00																
(Program: 13 NEWS @ 10P)																																					
8	13 NEWS @ 10P	NM	:30	10:00 PM-10:35 PM	----W-		1,300.00	1	1											2	2,600.00																
(Program: 13 NEWS @ 10P)																																					
8	13 NEWS @ 10P	NM	:30	10:00 PM-10:35 PM	-----T		1,300.00	0	1											1	1,300.00																
(Program: 13 NEWS @ 10P)																																					
9	LATE SHOW	NM	:30	10:35 PM-11:35 PM	---M---		350.00	0	1											1	350.00																
(Program: LATE SHOW)																																					
9	LATE SHOW	NM	:30	10:35 PM-11:35 PM	---T---		350.00	1	0											1	350.00																
(Program: LATE SHOW)																																					
10	13 NEWS SATURDAY EDITION	NM	:30	8:00 AM-9:00 AM	-S-----		150.00	1	1											2	300.00																
(Program: 13 NEWS SATURDAY EDITION)																																					
11	13 NEWS @ 6P SATURDAY	NM	:30	6:00 PM-6:30 PM	-S-----		400.00	1	1											2	800.00																
(Program: 13 NEWS @ 6P SATURDAY)																																					
12	WHEEL OF FORTUNE SATURDAY	NM	:30	6:30 PM-7:00 PM	-S-----		375.00	1	1											2	750.00																
(Program: WHEEL OF FORTUNE SATURDAY)																																					
13	13 NEWS @ 10P SATURDAY	NM	:30	10:00 PM-10:35 PM	-S-----		800.00	1	1											2	1,600.00																
(Program: 13 NEWS @ 10P SATURDAY)																																					
14	CBS SUNDAY MORNING	NM	:30	8:00 AM-9:30 AM	--S----		725.00	1	1											2	1,450.00																
(Program: CBS SUNDAY MORNING)																																					
15	FACE THE NATION 1	NM	:30	9:30 AM-10:00 AM	--S----		500.00	1	1											2	1,000.00																
(Program: FACE THE NATION 1)																																					
Spot Totals:																		38	32																	70	\$37,050.00
MONTH		SPOTS		COST		MONTH		SPOTS		COST																											
September		70		\$37,050.00																																	

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date: 9.6.18
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I, **Pinpoint Media**

do hereby request station time concerning the following issue:

Republican Governors Association Kansas PAC
--

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

This broadcast time will be used by: Republican Governors Association
Kansas PAC

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

Yes

No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Republican Governors Association Kansas PAC
747 Pennsylvania Avenue NW, Suite 250
Washington, DC 20006

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Bill Haslam - Chairman
Paul Bennecke - Executive Director
Erin Canligil - Chief Financial Officer

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least 1 day before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

4.9.18

Date



Signature

571.970.6621

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted

Accepted in Part

Rejected

Signature

Printed Name

Title