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May 6, 2024

**VIA E-MAIL & POSTING TO
FCC ONLINE PUBLIC INSPECTION FILE**

Elizabeth E. Goldin
Assistant Chief, Investigations & Hearings Division
Enforcement Bureau
Federal Communications Commission

Re: Response to Broadcast EEO Audit Letter
KFYI(AM), Phoenix, AZ (Fac. ID# 63918)

Dear Ms. Goldin:

On behalf of iHM Licenses, LLC, licensee of KFYI(AM), Phoenix, Arizona (Fac. ID# 63918), as well as the commonly owned stations in the Phoenix, Arizona station employment unit ("SEU"), the undersigned submits the SEU's response to your letter of March 22, 2024 concerning compliance with the Commission's Equal Employment Opportunity rules, 47 C.F.R. § 73.2080 ("Audit Letter"). Per your request, this submission consists of a sworn statement by Linda Little, Region President with copies of documentation responsive to your inquiry.

Should any questions arise concerning this submission, kindly contact the undersigned.

Respectfully Submitted,



Meredith G. Singer

cc: Lynn Kalagian (FCC) *(via email)*

DECLARATION OF LINDA LITTLE, REGION PRESIDENT

I, Linda Little, hereby declare as follows:

1. I am a Region President for iHM Licenses, LLC, the licensee of KFYI(AM), Phoenix, Arizona (Fac. ID No. 63918), which is part of a station employment unit based in Phoenix, Arizona and which includes KZZP(FM), Mesa, Arizona (Fac. ID No. 47742); KESZ(FM), Phoenix, Arizona (Fac. ID No. 40992); KYOT(FM), Phoenix, Arizona (Fac. ID No. 18648); KMXP(FM), Phoenix, Arizona (Fac. ID No. 6361); KOY(AM), Phoenix, Arizona (Fac. ID No. 63914); KGME(AM), Phoenix, Arizona (Fac. ID No. 65480); and KNIX-FM, Phoenix, Arizona (Fac. ID No. 7698) (the “SEU” or “Unit”). The stations in this SEU are commonly owned through subsidiaries ultimately owned and controlled by iHeartMedia, Inc. (collectively, “iHeartMedia”). This Statement and relevant attachments are being submitted in response to the March 22, 2024 letter of Elizabeth E. Goldin, Assistant Chief, Investigations & Hearings Division of the Commission’s Enforcement Bureau, concerning a random audit of EEO compliance (the “EEO Audit Letter”).
2. This SEU employs five or more full-time employees as the term is defined in the broadcast EEO rule of the Federal Communication Commission (“FCC” or the “Commission”), 47 C.F.R. § 73.2080(e)(1).
3. In response to Question 2(b)(i) of the EEO Audit Letter, the SEU’s two most recent EEO Public File Reports, as described in 47 C.F.R. § 73.2080(c)(6), are appended at Attachment A.
4. In response to Question 2(b)(ii) of the EEO Audit Letter, the web addresses of the stations in this SEU are as follows: <https://1047kissfm.iheart.com/> (KZZP(FM)); <https://kez999.iheart.com/> (KESZ(FM)); <https://955themountain.iheart.com/> (KYOT(FM)); <https://mix969.iheart.com/> (KMXP(FM)); <https://elpatronphoenix.iheart.com/> (KOY(AM)); <https://foxsports910.iheart.com/> (KGME(AM)); and <https://knixcountry.iheart.com/> (KNIX-FM). A copy of the current EEO Public File Report is included on or linked to each of these websites.
5. In response to Question 2(b)(iii), the date of each full-time hire listed in the SEU’s above-referenced EEO Public File Reports, in accordance with 47 C.F.R. § 73.2080(c)(5)(vi), is included in the internal business records appended at Attachment B. Further, the licensee acknowledges that it is required to retain records to document its outreach to the recruitment sources used to fill its full-time positions pursuant to 47 C.F.R. § 73.2080(c)(5)(iii), including the recruitment reflected in the above EEO Public File Reports. However, pursuant to the EEO Audit Letter, only one such job notice per position is included at Attachment B in addition to those job notices sent to organizations that have notified the Unit that they want to be notified of the Unit’s job openings.
6. In response to Question 2(b)(iv) of the EEO Audit Letter, the internal business records appended at Attachment B also provide data concerning (a) the total number of interviewees for each vacancy and (b) the referral source for each interviewee for each full-time vacancy filled during the period covered by the above EEO Public File Reports.
7. In response to Question 2(b)(v) of the EEO Audit Letter, documentation concerning the Unit’s performance of four points worth of recruitment initiative activity during the period

covered by the above EEO Public File Reports and as described in § 73.2080(c)(2) is appended at Attachment C with participating personnel noted therein. This SEU employs a total of 59 full-time employees and at least one of our stations is located in a market with a population of more than 250,000. Accordingly, the SEU is required to perform at least four points worth of recruitment initiative activity during each two-year period measured from the date the stations in the SEU are required to file license renewal applications.

8. In response to Question 2(b)(vi) of the EEO Audit Letter, the licensee affirms that it is not aware of any complaints alleging unlawful discrimination in the employment practices of the stations in this SEU based on race, color, religion, national origin or sex filed before a body with jurisdiction under federal, state, territorial or local law during the current license term.

9. In response to Question 2(b)(vii) of the EEO Audit Letter, the licensee affirms that iHM Licenses, LLC deployed an EEO compliance plan, with the assistance of outside communications counsel, known as the Broadcast Diversity Recruitment Plan (the “Recruitment Plan” or “Plan”) in conjunction with the effective date of the current EEO regulations. The Plan contains directives as to how iHeartMedia SEUs are to engage in broad recruitment for job vacancies and undertake recruitment initiatives, details the required recordkeeping requirements and provides a quarterly self-assessment program.

At the corporate level, iHeartMedia assists SEUs in understanding and following the Recruitment Plan, employing a team of corporate HR specialists that respond to SEU requests for FCC EEO compliance assistance and/or that call upon outside counsel for additional guidance when warranted. Furthermore, iHeartMedia has a team of internal public inspection file auditors that surveys FCC EEO performance of iHeartMedia SEUs as part of their routine review of overall public file compliance. Finally, in connection with the deployment of HR software throughout the company, iHeartMedia HR’s department has conducted training sessions for its SEUs on its hiring policies and procedures, including compliance with the FCC’s EEO broad outreach rules, and continues to provide access to training on FCC EEO matters to SEUs via its online HR portal.

At the local level, this SEU’s EEO compliance point of contact is responsible for overseeing all day-to-day EEO compliance efforts, including recordkeeping and compliance monitoring. I am responsible for overseeing the recruitment initiatives that our SEU participates in, such as speaking to students at local educational institutions about broadcast careers. Together with our EEO compliance point of contact, I also oversee our SEU’s implementation of and compliance with iHeartMedia’s EEO policies and procedures. This SEU’s EEO compliance measures include identifying efforts to afford equal employment opportunities to employees and applicants through statements disseminated in job applications and posted in conspicuous areas within the workplace. This SEU’s employment practices are my ultimate responsibility, working in conjunction with in-house counsel at iHeartMedia corporate headquarters and, when applicable, outside employment and labor counsel.

10. In response to Question 2(b)(viii) of the EEO Audit Letter, the SEU understands that it must periodically analyze the effectiveness of its EEO recruitment program by reviewing the productivity of sources on its recruitment list and the outcome of its recruitment initiatives. The company’s Recruitment Plan, through the quarterly self-assessment mechanism, provides SEUs with an opportunity to consult the corporate headquarters about these issues. To boost the effectiveness of outreach efforts on an ongoing basis, the SEU also includes language on its

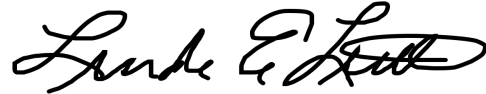
station websites encouraging qualified community organizations to contact the SEU to request its job notices. Not all notifications to certain of these sources on the SEU's robust list of recruitment sources were completed during the two-year period at issue, due to changed contact information and/or email/fax delivery failure. Nevertheless, the SEU strives to keep contact information current and is proud of the outreach it does conduct throughout the Phoenix community on a regular basis. Included in that outreach are the several educational events and job fairs in which the SEU actively participates to engage local community members interested in pursuing employment opportunities in broadcasting.

Dated: May 6, 2024

[SIGNATURE PAGE FOLLOWS]

**SIGNATURE PAGE TO
DECLARATION OF [Linda Little], [Region President]**

As of the date set forth above, I hereby declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge, information and belief.



Linda Little

TAB A

EEO PUBLIC FILE REPORTS

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
EEO PUBLIC FILE REPORT
June 1, 2021 - May 31, 2022

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

| Job Title | Recruitment Sources ("RS") Used to Fill Vacancy | RS Referring Hiree |
|--|--|-----------------------|
| Sales Support/Project Manager | 1-7, 9, 11, 13-17, 21-22, 25 | 14 |
| Multi-Media Account Executive | 1-7, 9, 11, 13, 15-16, 18, 21-22, 25 | 18 |
| Business Development Multi-Media Account Executive | 1-9, 11, 13, 15-16, 18, 21-23, 25 | 23 |
| Associate Producer | 1-9, 11, 13, 15-17, 21-22, 25 | 8 |
| Promotions Assistant | 1-7, 9, 11, 13, 15-16, 18, 21-22, 24-25 | 24 |
| Morning Show Host | 1, 3, 6, 8-13, 15-17, 19, 21-23, 25 | 17 |
| VP Sales | 1, 3, 5-6, 8-11, 13, 15-22, 25 | 8 |
| Producer | 1, 3, 6, 8-11, 13, 15-19, 21-22, 25 | 17 |

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

EEO PUBLIC FILE REPORT

June 1, 2021 - May 31, 2022

II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|------------------|---|--|---|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 2 | AMFM Jobs PO Box 4116 Oceanside, California 92052 Phone : 760-754-8177 Url : www.amfmjobs.com Email : info@amfmjobs.com Career Services | Y | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 4 | Arizona State University / Sun Devil Career Center PO Box 871312 Tempe, Arizona 85281 Url : www.asu.edu/career.com Career Services Manual Posting | N | 0 |
| 5 | Department of Economic Security 4635 S Central Ave Phoenix, Arizona 85040 Phone : 602-771-0630 Email : MBernard@azdes.gov Fax : 1-602-268-3594 Career Services | Y | 0 |
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zepp@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |

KESZ, KFYL, KGME, KMXP, KNIX-FM, KOY, KYOT, KZZP

EEO PUBLIC FILE REPORT

June 1, 2021 - May 31, 2022

II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|-----------|---|---|--|
| 7 | East Valley Institute of Technology 1601 W Main Mesa, Arizona 85201 Phone : 480-461-4000 Url : www.evit.com Email : adulated@evit.com Fax : 1-480-461-6749 Steve Grosz | Y | 0 |
| 8 | Employee Referral | N | 8 |
| 9 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 10 | Fresh Start Women's Foundation 1130 E McDowell Rd Phoenix, Arizona 85006 Phone : 602-252-8494 Url : www.wehelpwomen.com Email : info@fswf.org Fax : 1-602-257-9691 Career Services | N | 0 |
| 11 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |
| 12 | Google Jobs - Not directly contacted by SEU | N | 1 |
| 13 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |
| 14 | iHeartMedia Talent Acquisition | N | 1 |

KESZ, KFYL, KGME, KMXP, KNIX-FM, KOY, KYOT, KZZP

EEO PUBLIC FILE REPORT

June 1, 2021 - May 31, 2022

II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|------------------|---|--|---|
| 15 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |
| 16 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 2 |
| 17 | Internal Posting | N | 7 |
| 18 | LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/ Career Services Manual Posting | N | 6 |
| 19 | Maricopa Community Colleges Career Network 1833 W. Southern Ave. Mesa, Arizona Url : www.maricopa.edu/careers Email : career@mesacc.edu Career Services | N | 0 |
| 20 | On-Air Announcement (One or More SEU Stations) | N | 1 |
| 21 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |

KESZ, KFYI, KGME, KMXP, KNIX-FM, KOY, KYOT, KZZP**EEO PUBLIC FILE REPORT****June 1, 2021 - May 31, 2022****II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|--|---|--|---|
| 22 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 23 | Unknown (source not adequately identified upon inquiry by SEU) | N | 4 |
| 24 | Walk in/Self-Referral Source | N | 1 |
| 25 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 31 |

KESZ, KFYL, KGME, KMPX, KNIX-FM, KOY, KYOT, KZZP

EEO PUBLIC FILE REPORT

June 1, 2021 - May 31, 2022

III. RECRUITMENT INITIATIVES

| | Date | Type of Recruitment Initiative (Menu Selection) | Brief Description Of Activity | No. of Stations Participants | Participant Title |
|---|-------------|---|--|-------------------------------------|--|
| 1 | 10/26/2021 | Participation in events or programs sponsored by educational institutions | Our SEU attended Grand Canyon University's Meet the Agencies Career Fair. Participants included Market President and Account Executive. Discussed careers in radio with attendees, accepted resumes (and directed them to the iHeartMedia website to apply to positions), discussed employment opportunities and handed out iHeartMedia information. | 2 | Market President Outside Account Executive |
| 2 | 1/12/2022 | Participation in other activities designed by the station employment unit | Our SEU's SVP Programming produced a short, up-beat video to promote outreach generally and expose local community members to job opportunities they might not otherwise discover. Several employees gave a quick description about their job, job duties, and career opportunities at iHM. Once produced, the video was uploaded to all our station websites. Our on-air talent mentioned this video on air to drive listeners to the website to find out about different job opportunities at iHeartMedia Phoenix. | 4 | EVP or Programming Promotions Director Account Executive On-Air Talent |
| 3 | 3/2/2022 | Participation in events or programs sponsored by educational institutions | Our SEU attended Grand Canyon University's Colangelo College of Business Hiring Event. Participants included VP Sales and Account Executive. Discussed careers in radio with attendees, accepted resumes (and directed them to the iHeartMedia website to apply to positions), discussed employment opportunities and handed out iHeartMedia information. | 2 | VP of Sales Account Executive |
| 4 | 4/6/2022 | Participation in events or programs sponsored by educational institutions | Our SEU attended Grand Canyon University's Lopes Launch Senior Send-Off Hiring Event. Participants included VP Sales and Account Executive. Discussed careers in radio with attendees, accepted resumes (and directed them to the iHeartMedia website to apply to positions), discussed employment opportunities and handed out iHeartMedia information. | 2 | VP of Sales Account Executive |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

EEO PUBLIC FILE REPORT

June 1, 2021 - May 31, 2022

III. RECRUITMENT INITIATIVES

| | Date | Type of Recruitment Initiative (Menu Selection) | Brief Description Of Activity | No. of Stations Participants | Participant Title |
|---|-------------|--|--|-------------------------------------|---|
| 5 | 4/27/2022 | Participation in Job Fairs | On April 27, 2022, our SEU participated in the East Valley Institute of Technology (EVIT) ABA career fair. Participants included our Senior Director of Entertainment Marketing and our Finance Specialist, who spoke with attendees about career opportunities in broadcasting, accepted resumes, and handed out information about iHM. | 2 | Sr. Director of Entertainment Marketing Finance specialist |
| 6 | 5/4/2022 | Provision of training to management | On May 4, 2022, our SEU's Finance and Accounting Manager took the Valuing Diversity Training Course provided by iHeartMedia Learning Center. The online course emphasized the many ways in which a diverse workforce and a culture of inclusion are a source of strength for an organization. | 1 | Finance and Accounting Manager |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
EEO PUBLIC FILE REPORT
June 1, 2022 - May 31, 2023

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

| Job Title | Recruitment Sources ("RS") Used to Fill Vacancy | RS Referring Hiree |
|---|--|-----------------------|
| Business Development Multi-Media Account Executive | 1-8, 10, 13, 15-17, 21, 24-27 | 8 |
| Senior Business Development Multi-Media Account Executive | 1-3, 5-6, 10-11, 13-19, 21-22, 25-27 | 26 |
| Business Development Multi-Media Account Executive | 1-4, 6, 8, 10-13, 15-18, 21-27 | 8 |
| Finance Specialist | 1-3, 5-6, 8, 10-11, 13, 15-19, 21-22, 24-25, 27 | 8 |
| News Talk Morning Show Producer | 1-6, 8-11, 13, 15-17, 20-22, 24-27 | 21 |

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

EEO PUBLIC FILE REPORT

June 1, 2022 - May 31, 2023

II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|-----------|---|---|--|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 2 | AMFM Jobs PO Box 4116 Oceanside, California 92052 Phone : 760-754-8177 Url : www.amfmjobs.com Email : info@amfmjobs.com Career Services | Y | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 4 | Arizona State University / Sun Devil Career Center PO Box 871312 Tempe, Arizona 85281 Url : www.asu.edu/career.com Career Services Manual Posting | N | 0 |
| 5 | Department of Economic Security 4635 S Central Ave Phoenix, Arizona 85040 Phone : 602-771-0630 Email : MBernard@azdes.gov Fax : 1-602-268-3594 Career Services | Y | 0 |
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zepp@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP**EEO PUBLIC FILE REPORT****June 1, 2022 - May 31, 2023****II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|------------------|---|--|---|
| 7 | East Valley Institute of Technology 1601 W Main Mesa, Arizona 85201 Phone : 480-461-4000 Url : www.evit.com Email : adulted@evit.com Fax : 1-480-461-6749 Steve Grosz | Y | 0 |
| 8 | Employee Referral | N | 7 |
| 9 | Facebook post - Not directly contacted by SEU | N | 1 |
| 10 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 11 | Fresh Start Women's Foundation 1130 E McDowell Rd Phoenix, Arizona 85006 Phone : 602-252-8494 Url : www.wehelpwomen.com Email : info@fswf.org Fax : 1-602-257-9691 Career Services | N | 0 |
| 12 | Glassdoor - Not directly contacted by SEU | N | 1 |
| 13 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |
| 14 | Google Jobs - Not directly contacted by SEU | N | 1 |

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

EEO PUBLIC FILE REPORT

June 1, 2022 - May 31, 2023

II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|------------------|--|--|---|
| 15 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |
| 16 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |
| 17 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 18 | iHM Human Capital Acquisition | N | 3 |
| 19 | Indeed.com - Not directly contacted by SEU | N | 3 |
| 20 | Internal Transfer/Promotion | N | 1 |
| 21 | LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/Career Services Manual Posting | N | 16 |
| 22 | Maricopa Community Colleges Career Network 1833 W. Southern Ave. Mesa, Arizona Url : www.maricopa.edu/careers Email : career@mesacc.edu Career Services | N | 0 |
| 23 | Non-Employee Referral | N | 1 |

KESZ, KFYL, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP**EEO PUBLIC FILE REPORT****June 1, 2022 - May 31, 2023****II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|--|---|--|---|
| 24 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |
| 25 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 26 | Unknown (source not adequately identified upon inquiry by SEU) | N | 6 |
| 27 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 40 |

KESZ, KFYL, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

EEO PUBLIC FILE REPORT

June 1, 2022 - May 31, 2023

III. RECRUITMENT INITIATIVES

| | Date | Type of Recruitment Initiative (Menu Selection) | Brief Description Of Activity | No. of Stations Participants | Participant Title |
|---|-------------|---|---|-------------------------------------|--|
| 1 | 6/8/2022 | Participation in events or programs sponsored by educational institutions | On June 8, 2022, our SEU attended Arizona's Career Mixer at the Heard Museum in Phoenix. It was a combined mixer for students and Alumni from Arizona State University, University of Arizona, and Northern Arizona University. Participants included the VP of Sales and the Outside Account Executive from the SEU. They discussed careers in radio with opportunities and handed out iHeart Media information. | 2 | VP of Sales Account Executive |
| 2 | 7/27/2022 | Participation in events or programs sponsored by educational institutions | Our SEU had a job shadow for a student from Arizona State University. She spent 2 weeks with our Vice President of Sales and a group of Account Executives who walked her through their day to day in broadcast sales. Our participants also highlighted and spoke about their own career paths into this industry and advised her on things she could do and goals she could work toward if she was interested in pursuing a career in broadcasting. | 4 | VP of Sales Account Executive Account Executive Account Executive |
| 3 | 2/8/2023 | Participation in events or programs sponsored by educational institutions | On February 8, 2023, our SEU's Market President & Region President spoke with Grand Canyon University - Women in Business Club about their careers in broadcasting and also regarding opportunities in broadcast the broadcasting field. | 2 | Market President Region President |
| 4 | 4/28/2023 | Provision of training to management | On April 28, 2023, our SEU's VP of Sales took the Valuing Diversity Training Course provided by iHeartMedia Learning Center. The online course emphasized the many ways in which a diverse workforce and a culture of inclusion are a source of strength for an organization. | 1 | VP of Sales |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP**EEO PUBLIC FILE REPORT****June 1, 2022 - May 31, 2023****III. RECRUITMENT INITIATIVES**

| | Date | Type of Recruitment Initiative (Menu Selection) | Brief Description Of Activity | No. of Stations Participants | Participant Title |
|---|-------------|---|--|-------------------------------------|---|
| 5 | 5/5/2023 | Participation in events or programs sponsored by educational institutions | On May 5, 2023, our SEU Program and Events Manager and our On-Air Talent went to Irene Lopez Academy of Arts and spoke to many different classes at this school – ranging from grade 6-8th. They took time to speak about how they got into radio and broadcasting as well as answering any questions the students had about their own path into radio/broadcasting. | 2 | Program and Events Manager On-Air Talent |

TAB B

VACANCY DOCUMENTATION

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Sales Support/Project Manager

Recruitment source referring hire: iHeartMedia Talent Acquisition

Date of hire: 6/7/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 2 | AMFM Jobs PO Box 4116 Oceanside, California 92052 Phone : 760-754-8177 Url : www.amfmjobs.com Email : info@amfmjobs.com Career Services | Y | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 4 | Arizona State University / Sun Devil Career Center PO Box 871312 Tempe, Arizona 85281 Url : www.asu.edu/career.com Career Services Manual Posting | N | 0 |
| 5 | Department of Economic Security 4635 S Central Ave Phoenix, Arizona 85040 Phone : 602-771-0630 Email : MBernard@azdes.gov Fax : 1-602-268-3594 Career Services | Y | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Sales Support/Project Manager

Recruitment source referring hire: iHeartMedia Talent Acquisition

Date of hire: 6/7/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zepp@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |
| 7 | East Valley Institute of Technology 1601 W Main Mesa, Arizona 85201 Phone : 480-461-4000 Url : www.evit.com Email : adulted@evit.com Fax : 1-480-461-6749 Steve Grosz | Y | 0 |
| 9 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 11 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |
| 13 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |
| 14 | iHeartMedia Talent Acquisition | N | 1 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Sales Support/Project Manager

Recruitment source referring hire: iHeartMedia Talent Acquisition

Date of hire: 6/7/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|--|---|------------------------------------|
| 15 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |
| 16 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 17 | Internal Posting | N | 1 |
| 21 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |
| 22 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 25 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP**Vacancy Data Form****Sales Support/Project Manager****Recruitment source referring hiree: iHeartMedia Talent Acquisition****Date of hire: 6/7/2021**

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|-----------------------|--|---|
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 2 |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Sales Support/Project Manager

Position: Sales Support/Project Manager

Hire Date: June 7, 2021

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Provides support in sales administration, generates sales-related reports , and acts as an extension of the sales team.

Responsibilities

- Provides administrative and/or process support for contract administration, customer service, and order history.
- Acts as an extension of the sales team by assisting top revenue performing Account Executives with product pricing, sales development, sales material creation, marketing communications, sponsorship proposals & recaps.
- Generates contract confirmations, reports related to sales activities & revenue data, pool reports, unapproved credits, etc.
- Responds to client requests, e.g., spot times.
- Records and forwards checks, handles contracts for Account Executives, prepares presentations, types & proofreads correspondence, files and makes copies.

Qualifications

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Sales Support/Project Manager

- Manages time; focuses on urgent and important tasks; avoids procrastination; follows up; shows strong attention to detail; meets deadlines
- Adapts to shifts in priorities and urgencies
- Proficient in Microsoft Office Suite; familiar with Viero and Sales Force or demonstrates ability to learn new systems quickly
- Assumes responsibility & accountability for assignments and tasks
- Actively listens; clearly and effectively conveys information; uses professional telephone skills; demonstrates effective business writing skills; shows excellent grasp of grammar
- Exhibits good interpersonal skills; collaborates with others; maintains composure when faced with difficult situations and personalities
- Demonstrates competitive spirit; shows desire to “move up”

Work Experience

- 1-3 years' experience in radio role

Education

- 4-year college degree

Certifications

- None required

Location

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Sales Support/Project Manager

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/Sales-Support-Project-Manager_Req23815

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at bonniegonzales@iheartmedia.com

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP**Fax and E-mail verification summary report for Sales Support/Project Manager**

| RS Number | Recruiting Source | Date and Time |
|------------------|--|--|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 4/15/2021 5:10:55 PM |
| 2 | AMFM Jobs E-mail: info@amfmjobs.com | Sent: 4/15/2021 5:10:55 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 4/15/2021 5:10:56 PM |
| 4 | Arizona State University / Sun Devil Career Center E-mail: employers.careerservices@asu.edu | Sent: 4/15/2021 5:10:53 PM |
| 5 | Department of Economic Security E-mail: MBernard@azdes.gov | Sent: 4/15/2021 5:10:56 PM |
| 6 | Department of Veteran Affairs E-mail: jacqueline.zep@va.gov | Sent: 4/15/2021 5:10:54 PM |
| 7 | East Valley Institute of Technology E-mail: sgrosz@evit.com | Sent: 4/15/2021 5:10:54 PM |
| 9 | Focus Employment Services E-mail: jamie@focusemployment.com | Sent: 4/15/2021 5:10:53 PM |
| 11 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 4/15/2021 10:01 PM Sent: 4/15/2021 5:10:57 PM |
| 13 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 4/15/2021 5:10:56 PM |
| 21 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 4/15/2021 5:10:57 PM |
| 22 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 4/15/2021 5:10:54 PM |
| 25 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 4/15/2021 5:10:52 PM |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Multi-Media Account Executive

Recruitment source referring hiree: LinkedIn – automatically posted from iHeartMediaCareers.com

Date of hire: 6/1/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 2 | AMFM Jobs PO Box 4116 Oceanside, California 92052 Phone : 760-754-8177 Url : www.amfmjobs.com Email : info@amfmjobs.com Career Services | Y | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 4 | Arizona State University / Sun Devil Career Center PO Box 871312 Tempe, Arizona 85281 Url : www.asu.edu/career.com Career Services Manual Posting | N | 0 |
| 5 | Department of Economic Security 4635 S Central Ave Phoenix, Arizona 85040 Phone : 602-771-0630 Email : MBernard@azdes.gov Fax : 1-602-268-3594 Career Services | Y | 0 |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Multi-Media Account Executive

Recruitment source referring hiree: LinkedIn – automatically posted from iHeartMediaCareers.com

Date of hire: 6/1/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zepp@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |
| 7 | East Valley Institute of Technology 1601 W Main Mesa, Arizona 85201 Phone : 480-461-4000 Url : www.evit.com Email : adulted@evit.com Fax : 1-480-461-6749 Steve Grosz | Y | 0 |
| 9 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 11 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |
| 13 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Multi-Media Account Executive

Recruitment source referring hiree: LinkedIn – automatically posted from iHeartMediaCareers.com

Date of hire: 6/1/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|--|---|------------------------------------|
| 15 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |
| 16 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 18 | LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/Career Services Manual Posting | N | 1 |
| 21 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |
| 22 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP**Vacancy Data Form****Multi-Media Account Executive**

Recruitment source referring hiree: LinkedIn – automatically posted from iHeartMediaCareers.com

Date of hire: 6/1/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|---|--|---|
| 25 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 1 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Multi-Media Account Executive

Position: Multi-Media Account Executive

Hire Date: June 1, 2021

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.
- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Multi-Media Account Executive

- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

- 2+ years in media/advertising sales is preferred, but not required
- Salesforce experience is a plus

Education

- High school diploma, college degree preferred

Certifications

- None required

Location

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Multi-Media Account Executive

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/Multi-Media-Account-Executive_Req23818

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at bonniegonzales@iheartmedia.com

KESZ, KFYI, KGME, KMXB, KNIX-FM, KOY, KYOT, KZZP**Fax and E-mail verification summary report for Multi-Media Account Executive**

| RS Number | Recruiting Source | Date and Time |
|------------------|--|--|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 4/23/2021 5:52:41 PM |
| 2 | AMFM Jobs E-mail: info@amfmjobs.com | Sent: 4/23/2021 5:52:41 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 4/23/2021 5:52:42 PM |
| 4 | Arizona State University / Sun Devil Career Center E-mail: employers.careerservices@asu.edu | Sent: 4/23/2021 5:52:39 PM |
| 5 | Department of Economic Security Fax: 1-602-268-3594 E-mail: MBernard@azdes.gov | Sent: 4/23/2021 10:03 PM Sent: 4/23/2021 5:52:42 PM |
| 6 | Department of Veteran Affairs Fax: 1-602-627-2804 E-mail: jacqueline.zep@va.gov | Sent: 4/23/2021 10:02 PM Sent: 4/23/2021 5:52:40 PM |
| 7 | East Valley Institute of Technology E-mail: sgrosz@evit.com | Sent: 4/23/2021 5:52:41 PM |
| 9 | Focus Employment Services Fax: 1-480-967-7872 E-mail: jamie@focusemployment.com | Sent: 4/23/2021 10:01 PM Sent: 4/23/2021 5:52:38 PM |
| 11 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 4/23/2021 10:01 PM Sent: 4/23/2021 5:52:43 PM |
| 13 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 4/23/2021 5:52:42 PM |
| 21 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 4/23/2021 5:52:43 PM |
| 22 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 4/23/2021 5:52:39 PM |
| 25 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 4/23/2021 5:52:37 PM |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Business Development Multi-Media Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 6/1/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 11/29/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|--|---|------------------------------------|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 2 | AMFM Jobs PO Box 4116 Oceanside, California 92052 Phone : 760-754-8177 Url : www.amfmjobs.com Email : info@amfmjobs.com Career Services | Y | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 4 | Arizona State University / Sun Devil Career Center PO Box 871312 Tempe, Arizona 85281 Url : www.asu.edu/career.com Career Services Manual Posting | N | 0 |
| 5 | Department of Economic Security 4635 S Central Ave Phoenix, Arizona 85040 Phone : 602-771-0630 Email : MBernard@azdes.gov Fax : 1-602-268-3594 Career Services | Y | 0 |

Some interviewees included herein belong to a pool producing multiple hires overlapping the May 31, 2022 reporting deadline.

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Business Development Multi-Media Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 6/1/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 11/29/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zep@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |
| 7 | East Valley Institute of Technology 1601 W Main Mesa, Arizona 85201 Phone : 480-461-4000 Url : www.evit.com Email : adulter@evit.com Fax : 1-480-461-6749 Steve Grosz | Y | 0 |
| 8 | Employee Referral | N | 1 |
| 9 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 11 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Business Development Multi-Media Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 6/1/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 11/29/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|--|---|------------------------------------|
| 13 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |
| 15 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |
| 16 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 18 | LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/Career Services Manual Posting | N | 1 |

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Business Development Multi-Media Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 6/1/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 11/29/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|---|---|------------------------------------|
| 21 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |
| 22 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 23 | Unknown (source not adequately identified upon inquiry by SEU) | N | 1 |
| 25 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 3 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Business Development Multi-Media Account Executive

Position: Business Development Multi-Media Account Executive

Hire Date: November 29, 2021

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

The audio revolution is here! Radio has bigger reach than TV. Podcasting is the fastest-growing medium ever. Digital audio has been growing for over a decade. Wireless headphones mean consumers ears are now connected 24x7. Podcasters and radio hosts are the new influencers with massive engaged super fan armies. New digital audio data, insights and analytics tools are making it easier than ever to plan buy and grow with audio. And experiential is having a major comeback. And only one company has the #1 position in everything Audio. iHeartMedia.

You know iHeart for our amazing concerts and podcasts as well as our national and local personalities like JohnJay & Rich on 104.7 KISS FM, Tim, Ben & Brooke on 102.5 KNIX, and Beth & Friends on 99.9 KEZ. As a Multi-Media Account Executive in Phoenix, you will have the ability to sell the most innovative and inclusive broadcast and digital marketing tools across our 160 markets and assets.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Business Development Multi-Media Account Executive

- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.
- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance.

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

- 2+ years in media/advertising sales is preferred, but not required
- SalesForce experience is a plus

Education

- High school diploma, college degree preferred

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Business Development Multi-Media Account Executive

Certifications

- None required

Location

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/Business-Development-Multi-Media-Account-Executive_Req24363

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at bonniegonzales@iheartmedia.com

KESZ, KFYI, KGME, KMXB, KNIX-FM, KOY, KYOT, KZZP**Fax and E-mail verification summary report for Business Development Multi-Media
Account Executive**

| RS Number | Recruiting Source | Date and Time |
|------------------|--|---|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 6/1/2021 9:06:29 AM |
| 2 | AMFM Jobs E-mail: info@amfmjobs.com | Sent: 6/1/2021 9:06:28 AM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 6/1/2021 9:06:29 AM |
| 4 | Arizona State University / Sun Devil Career Center E-mail: employers.careerservices@asu.edu | Sent: 6/1/2021 9:06:26 AM |
| 5 | Department of Economic Security Fax: 1-602-268-3594 E-mail: MBernard@azdes.gov | Sent: 6/1/2021 2:07 PM Sent: 6/1/2021 9:06:30 AM |
| 6 | Department of Veteran Affairs Fax: 1-602-627-2804 E-mail: jacqueline.zep@va.gov | Sent: 6/1/2021 2:05 PM Sent: 6/1/2021 9:06:27 AM |
| 7 | East Valley Institute of Technology E-mail: sgrosz@evit.com | Sent: 6/1/2021 9:06:28 AM |
| 9 | Focus Employment Services Fax: 1-480-967-7872 E-mail: jamie@focusemployment.com | Sent: 6/1/2021 2:05 PM Sent: 6/1/2021 9:06:26 AM |
| 11 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 6/1/2021 2:06 PM Sent: 6/1/2021 9:06:31 AM |
| 13 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 6/1/2021 9:06:30 AM |
| 21 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 6/1/2021 9:06:30 AM |
| 22 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 6/1/2021 9:06:27 AM |
| 25 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 6/1/2021 9:06:25 AM |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Associate Producer

Recruitment source referring hiree: Employee Referral

Date of hire: 8/18/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 2 | AMFM Jobs PO Box 4116 Oceanside, California 92052 Phone : 760-754-8177 Url : www.amfmjobs.com Email : info@amfmjobs.com Career Services | Y | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 4 | Arizona State University / Sun Devil Career Center PO Box 871312 Tempe, Arizona 85281 Url : www.asu.edu/career.com Career Services Manual Posting | N | 0 |
| 5 | Department of Economic Security 4635 S Central Ave Phoenix, Arizona 85040 Phone : 602-771-0630 Email : MBernard@azdes.gov Fax : 1-602-268-3594 Career Services | Y | 0 |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Associate Producer

Recruitment source referring hiree: Employee Referral

Date of hire: 8/18/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zepp@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |
| 7 | East Valley Institute of Technology 1601 W Main Mesa, Arizona 85201 Phone : 480-461-4000 Url : www.evit.com Email : adulted@evit.com Fax : 1-480-461-6749 Steve Grosz | Y | 0 |
| 8 | Employee Referral | N | 2 |
| 9 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 11 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |
| 13 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Associate Producer

Recruitment source referring hiree: Employee Referral

Date of hire: 8/18/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|--|---|------------------------------------|
| 15 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |
| 16 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 17 | Internal Posting | N | 1 |
| 21 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |
| 22 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 25 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP**Vacancy Data Form****Associate Producer****Recruitment source referring hiree: Employee Referral****Date of hire: 8/18/2021**

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|-----------------------|--|---|
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 3 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Associate Producer

Position: Associate Producer

Hire Date: August 18, 2021

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Creates program content and manages the whole production process for both live and recorded radio programs

Responsibilities

- Undertakes key administrative responsibilities as well as assists in planning and producing live and/or pre-recorded radio shows which may include news, music, talk, sports, traffic, and feature productions.
- Generates original ideas, identifies suitable ideas from others, and carries out thorough research.
- Researches information, obtains materials and assists with contacting and scheduling guests.
- Gives direction to presenters, content providers, assistants and other crew members.
- Manages budgets and ensures the efficient use of resources.
- Obtains permissions or licenses for recording or broadcasting on location, and for the use of music, sound effects and audio archive material.
- Monitors listener emails, inquiries and responses related to shows.
- Works in collaboration with presenters, performers or other program contributors, in order to perform quality assurance to meet established production standards, rules and regulations.
- Uses various broadcasting technologies such as soundboards and editing/production software.
- Schedules and monitors the radio stream during live recordings.
- Assists with time-keeping, saving show recordings, archiving show files and post-production editing as directed.

KESZ, KFYI, KGME, KMXP, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Associate Producer

- May work the board for pre-recorded or live shows.

Qualifications

- Ability to generate original ideas, and to think creatively about how to communicate them to audiences; has comprehensive knowledge of subjects relevant to specific radio genres
- Excellent writing and storytelling skills; ability to tailor and adapt content for different audiences and platforms
- Knowledgeable of the radio market, different station/program styles, audience demographics
- Knows how to use a variety of recording equipment and to operate different radio studios
- Excellent communication skills, complemented by diplomacy, empathy and patience
- Ability to build rapport and draw information from people
- Can coach and develop others
- Has confidence and tenacity to pursue information, overcome obstacles and pitch ideas to senior colleagues
- Stress tolerance: ability to work calmly and effectively under pressure, and to react quickly to changes
- Ability to plan and organize, set priorities, multi task and meet tight deadlines
- Full knowledge of the law, rules and industry regulations around radio production; knows when it is necessary, and how to acquire, relevant clearances and licenses
- Proficient in Microsoft Office suite and social networking platforms

Work Experience

- 3+ years' experience as Radio Producer and/or Assistant in a smaller market or college station

Education

- 4-year college degree, preferably in Radio or Media Production

Certifications

- None required

Location

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

Additional Locations

Position Type

KESZ, KFYI, KGME, KMXB, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Associate Producer

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/Associate-Producer_Req24726

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

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KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Associate Producer

| RS Number | Recruiting Source | Date and Time |
|------------------|--|---|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 6/24/2021 1:05:10 PM |
| 2 | AMFM Jobs E-mail: info@amfmjobs.com | Sent: 6/24/2021 1:05:09 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 6/24/2021 1:05:11 PM |
| 4 | Arizona State University / Sun Devil Career Center E-mail: employers.careerservices@asu.edu | Sent: 6/24/2021 1:05:07 PM |
| 5 | Department of Economic Security E-mail: MBernard@azdes.gov | Sent: 6/24/2021 1:05:11 PM |
| 6 | Department of Veteran Affairs E-mail: jacqueline.zep@va.gov | Sent: 6/24/2021 1:05:09 PM |
| 7 | East Valley Institute of Technology E-mail: sgrosz@evit.com | Sent: 6/24/2021 1:05:09 PM |
| 9 | Focus Employment Services Fax: 1-480-967-7872 E-mail: jamie@focusemployment.com | Sent: 6/24/2021 6:48 PM Sent: 6/24/2021 1:05:07 PM |
| 11 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 6/24/2021 6:48 PM Sent: 6/24/2021 1:05:12 PM |
| 13 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 6/24/2021 1:05:11 PM |
| 21 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 6/24/2021 1:05:12 PM |
| 22 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 6/24/2021 1:05:08 PM |
| 25 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 6/24/2021 1:05:06 PM |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Promotions Assistant

Recruitment source referring hiree: Walk in/Self-Referral Source

Date of hire: 8/4/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 2 | AMFM Jobs PO Box 4116 Oceanside, California 92052 Phone : 760-754-8177 Url : www.amfmjobs.com Email : info@amfmjobs.com Career Services | Y | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 4 | Arizona State University / Sun Devil Career Center PO Box 871312 Tempe, Arizona 85281 Url : www.asu.edu/career.com Career Services Manual Posting | N | 0 |
| 5 | Department of Economic Security 4635 S Central Ave Phoenix, Arizona 85040 Phone : 602-771-0630 Email : MBernard@azdes.gov Fax : 1-602-268-3594 Career Services | Y | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Promotions Assistant

Recruitment source referring hiree: Walk in/Self-Referral Source

Date of hire: 8/4/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zepp@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |
| 7 | East Valley Institute of Technology 1601 W Main Mesa, Arizona 85201 Phone : 480-461-4000 Url : www.evit.com Email : adulted@evit.com Fax : 1-480-461-6749 Steve Grosz | Y | 0 |
| 9 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 11 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |
| 13 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Promotions Assistant

Recruitment source referring hiree: Walk in/Self-Referral Source

Date of hire: 8/4/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|--|---|------------------------------------|
| 15 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |
| 16 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 18 | LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/Career Services Manual Posting | N | 1 |
| 21 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |
| 22 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 24 | Walk in/Self-Referral Source | N | 1 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP**Vacancy Data Form****Promotions Assistant**

Recruitment source referring hiree: Walk in/Self-Referral Source

Date of hire: 8/4/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|---|--|---|
| 25 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 2 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Promotions Assistant

Position: Promotions Assistant

Hire Date: August 4, 2021

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

This position is vital to the planning and execution of radio station contests, promotions, events and community programs. Attention to detail, exceptional organizational skills, high level customer service and ability to problem solve are essential in this role. Hours are Monday - Friday 8am - 5pm with occasional nights/weekend shifts for special events.

Duties Include But Are Not Limited To:

- Manage prize fulfillment
- Assist with promotional proposals for concerts & events
- Manage vehicle & equipment maintenance
- Front Desk/ Reception duties including answering phones & email inquiries
- Schedule weekly contesting & on-air promotions for stations
- Manage concert/event calendar
- Create online contest pages for concerts/events
- Set up promotional text campaigns
- Create website calendar listings
- Event Preparation
- Event scheduling for street team

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Promotions Assistant

- Submit expense reports
- Manage trade schedules
- Draft & send Press Releases

Qualifications:

- Experience in media, events and/or customer service preferred.

Location

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

Additional Locations

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/Promotions-

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Promotions Assistant

Assistant_Req24617

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at bonniegonzales@iheartmedia.com

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Promotions Assistant

| RS Number | Recruiting Source | Date and Time |
|------------------|--|---|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 6/24/2021 1:04:38 PM |
| 2 | AMFM Jobs E-mail: info@amfmjobs.com | Sent: 6/24/2021 1:04:37 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 6/24/2021 1:04:38 PM |
| 4 | Arizona State University / Sun Devil Career Center E-mail: employers.careerservices@asu.edu | Sent: 6/24/2021 1:04:35 PM |
| 5 | Department of Economic Security Fax: 1-602-268-3594 E-mail: MBernard@azdes.gov | Sent: 6/24/2021 6:53 PM Sent: 6/24/2021 1:04:39 PM |
| 6 | Department of Veteran Affairs Fax: 1-602-627-2804 E-mail: jacqueline.zep@va.gov | Sent: 6/24/2021 6:48 PM Sent: 6/24/2021 1:04:36 PM |
| 7 | East Valley Institute of Technology E-mail: sgrosz@evit.com | Sent: 6/24/2021 1:04:37 PM |
| 9 | Focus Employment Services E-mail: jamie@focusemployment.com | Sent: 6/24/2021 1:04:34 PM |
| 11 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 6/24/2021 6:48 PM Sent: 6/24/2021 1:04:40 PM |
| 13 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 6/24/2021 1:04:39 PM |
| 21 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 6/24/2021 1:04:39 PM |
| 22 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 6/24/2021 1:04:36 PM |
| 25 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 6/24/2021 1:04:33 PM |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Morning Show Host

Recruitment source referring hiree: Internal Posting

Date of hire: 2/15/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zep@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |
| 8 | Employee Referral | N | 1 |
| 9 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 10 | Fresh Start Women's Foundation 1130 E McDowell Rd Phoenix, Arizona 85006 Phone : 602-252-8494 Url : www.wehelpwomen.com Email : info@fswf.org Fax : 1-602-257-9691 Career Services | N | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Morning Show Host

Recruitment source referring hiree: Internal Posting

Date of hire: 2/15/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 11 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |
| 12 | Google Jobs - Not directly contacted by SEU | N | 1 |
| 13 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |
| 15 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |
| 16 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 2 |
| 17 | Internal Posting | N | 2 |
| 19 | Maricopa Community Colleges Career Network 1833 W. Southern Ave. Mesa, Arizona Url : www.maricopa.edu/careers Email : career@mesacc.edu Career Services | N | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Morning Show Host

Recruitment source referring hiree: Internal Posting

Date of hire: 2/15/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|---|---|------------------------------------|
| 21 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |
| 22 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 23 | Unknown (source not adequately identified upon inquiry by SEU) | N | 3 |
| 25 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 9 |

KESZ, KFYI, KGME, KMXB, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Morning Show Host

Position: Morning Show Host

Hire Date: February 15, 2022

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXB, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Morning radio show host.

Responsibilities

- Performs news, talk, music, comedic or other format shows or program for broadcast entertainment.
- Establishes relationship with listeners by providing entertainment and/or information of interest consistent with format, genre, and targeted demographic audience.
- Interviews guests, moderates debates, converses with callers, and hosts live events.
- Adheres to all guidelines, policies and procedures of the station, iHeartMedia, the FCC and all other federal, state and local laws, including policies and procedures regarding indecency and obscenity.
- Prepares for an air shift using creativity, imagination and exercise of independent professional judgment in writing, producing, interviewing, taping or broadcasting on-air material.
- Ensures logged commercials, promotions and any other programming essential to the stations operation are aired.
- Maintains a website personality page.
- Participates in required station Programming, Promotions, and Sales staff meetings and events.
- Makes regular approved appearances at paid and non-paid station events; serves as ambassador for the radio station(s) when out in public.
- Executes only the interviews and events on air that are approved by Program Director; follows designated show format.

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Morning Show Host

- Assists with voice over and production of paid and non-paid spots required to run on the station.
- Serves as primary creative voice and directs support staff of show.
- Researches and gains knowledge of subject matter that facilitates speaking extemporaneously and providing immediate non-scripted analysis/commentary.
- Finalizes content using digital audio editing software.
- Prepares written content, visual images, audio material and video footage for websites, blogs, or other social media platforms.
- Checks studio equipment for proper functioning and notifies Engineering of technical malfunctions affecting quality of the broadcast.
- Handles emergency inserts (e.g. news updates and breaking stories, emergencies, alert system tests, etc.); is on call for possible disasters, breaking news, or acts of nature.

Qualifications

- Proficient in Microsoft Office suite and social networking
- Proficient in media production and broadcast systems; familiar with NexGen, Vox Pro, and Pro Tools
- Strong knowledge of all FCC rules and regulations
- Socially informed and perceptive; up-to-date and in tune daily with the local and national trends and/or specialized knowledge of topics/events related to on-air discussions
- Demonstrated upbeat personality, informative, entertaining and engaging on the air; able to relate to station audience
- Pleasant, charismatic and well-controlled voice; excellent pronunciation
- Excellent verbal and written communication and editing skills; proficient in grammar; ability to make others feel comfortable and open up on air
- Demonstrated creativity and imagination
- Able to maintain composure when faced with difficult situations and personalities
- Can work well in a team environment; collaborative
- Able to adapt to changes in schedules and maintain composure in a fast-paced environment with short deadlines
- May require other language proficiency, e.g., Spanish

Work Experience

- 3+ years of on-air radio experience required
- Audio demo of on-air interviews, commentary, announcements, etc.

Education

- 4-year college degree, preferably in Communications or Broadcast Journalism

Certifications

- None required

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Morning Show Host

Location

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

Position Type

Regular

Benefits:

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including a floating holiday that enable our employees to celebrate the holiday of their choosing
- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan
- Employee Assistance Program (EAP) at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- ?A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Morning Show Host

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/Morning-Show-Host_Req26227

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at bonniegonzales@iheartmedia.com

KESZ, KFYL, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Morning Show Host

| RS Number | Recruiting Source | Date and Time |
|------------------|--|---|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 10/24/2021 4:06:43 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 10/24/2021 4:06:43 PM |
| 6 | Department of Veteran Affairs E-mail: jacqueline.zep@va.gov | Sent: 10/24/2021 4:06:41 PM |
| 9 | Focus Employment Services Fax: 1-480-967-7872 E-mail: jamie@focusemployment.com | Sent: 10/24/2021 9:02 PM Sent: 10/24/2021 4:06:39 PM |
| 10 | Fresh Start Women's Foundation E-mail: info@fswf.org | Sent: 10/24/2021 4:06:40 PM |
| 11 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 10/24/2021 9:06 PM Sent: 10/24/2021 4:06:45 PM |
| 13 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 10/24/2021 4:06:44 PM |
| 19 | Maricopa Community Colleges Career Network E-mail: career@mesacc.edu | Sent: 10/24/2021 4:06:40 PM |
| 21 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 10/24/2021 4:06:44 PM |
| 22 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 10/24/2021 4:06:41 PM |
| 25 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 10/24/2021 4:06:39 PM |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

VP Sales

Recruitment source referring hiree: Employee Referral

Date of hire: 2/7/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 5 | Department of Economic Security 4635 S Central Ave Phoenix, Arizona 85040 Phone : 602-771-0630 Email : MBernard@azdes.gov Fax : 1-602-268-3594 Career Services | Y | 0 |
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zep@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |
| 8 | Employee Referral | N | 2 |
| 9 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

VP Sales

Recruitment source referring hiree: Employee Referral

Date of hire: 2/7/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 10 | Fresh Start Women's Foundation 1130 E McDowell Rd Phoenix, Arizona 85006 Phone : 602-252-8494 Url : www.wehelpwomen.com Email : info@fswf.org Fax : 1-602-257-9691 Career Services | N | 0 |
| 11 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |
| 13 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |
| 15 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |
| 16 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 17 | Internal Posting | N | 1 |

KESZ, KFYL, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

VP Sales

Recruitment source referring hiree: Employee Referral

Date of hire: 2/7/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 18 | <p>LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/Career Services Manual Posting</p> | N | 3 |
| 19 | <p>Maricopa Community Colleges Career Network 1833 W. Southern Ave. Mesa, Arizona Url : www.maricopa.edu/careers Email : career@mesacc.edu Career Services</p> | N | 0 |
| 20 | <p>On-Air Announcement (One or More SEU Stations)</p> | N | 1 |
| 21 | <p>The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe</p> | Y | 0 |
| 22 | <p>Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela</p> | Y | 0 |
| 25 | <p>www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com</p> | N | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP**Vacancy Data Form****VP Sales****Recruitment source referring hiree: Employee Referral****Date of hire: 2/7/2022**

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|-----------------------|--|---|
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 7 |

KESZ, KFYI, KGME, KMXB, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for VP Sales

Position: VP Sales

Hire Date: February 7, 2022

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXB, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

Job Summary:

Oversees sales management activities in major radio market.

Responsibilities

- Manages local Account Executives with goal of meeting/exceeding station revenue, prospecting and new business targets.
- Oversees advertising sales activities in assigned market; is accountable for achieving/ exceeding targeted advertising sales revenues for the market and for controlling sales expenses.
- Drives results through others, manages team performance and holds team accountable against business metrics.
- Translates market and station business strategies into specific actions to generate sales and revenue.
- Directs sales activities and processes that generate new business and deepen existing relationships.
- Sets sales goals and guides subsequent goal-setting processes.
- Prepares budgets and revenue forecasts.
- Obtains, allocates and adjusts operations resources to achieve sales and service goals.

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for VP Sales

- Oversees management of available advertising inventory to drive most profitable sales.
- Meets with key accounts.
- Recruits, hires and ensures ongoing training and development of Account Executives.
- Goes on sales calls and conducts in-field coaching to develop Account Executives.
- May review and adjust sales territories, product mix targets and assigned call lists.
- May direct other functions such as marketing, advertising, production, traffic and sales operations.

Qualifications

- Strong understanding of broadcasting, marketing, promotion, and collection standards
- Proven ability to grow new business and find new revenue opportunities
- Excellent leadership and coaching ability; can successfully coach others in sales practices
- Deep understanding of local markets, customers, and competitors in order to target needs and drive sales
- Can create productive, long-term customer relationships.
- Adept as entrepreneurial self-starter
- Excellent ability to organize, prioritize, and multi task
- Can push self and others to achieve and excel in a fast-paced dynamic environment
- Excellent business and people decision-making skills
- Can model positive energy and handle stress in the face of challenges, deadlines and financial pressures
- Flexibility and creativity
- Excellent communication and influencing skills across multiple groups
- Excellent interpersonal skills and collaboration with others

Work Experience

- 3+ years' experience as an Account Executive or Sales Manager in media industry with proven track record of success

Education

- 4-year college degree preferred

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for VP Sales

Certifications

- None required

Location

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

Position Type

Regular

Benefits:

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including a floating holiday that enable our employees to celebrate the holiday of their choosing
- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan
- Employee Assistance Program (EAP) at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- ?A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

KESZ, KFYI, KGME, KMXB, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for VP Sales

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/VP-Sales_Req26225-1

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at bonniegonzales@iheartmedia.com

KESZ, KFYI, KGME, KMXB, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for VP Sales

| RS Number | Recruiting Source | Date and Time |
|------------------|--|---|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 10/24/2021 4:07:21 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 10/24/2021 4:07:21 PM |
| 5 | Department of Economic Security Fax: 1-602-268-3594 | Sent: 10/24/2021 9:10 PM |
| 6 | Department of Veteran Affairs Fax: 1-602-627-2804 E-mail: jacqueline.zepp@va.gov | Sent: 10/24/2021 9:05 PM Sent: 10/24/2021 4:07:19 PM |
| 9 | Focus Employment Services E-mail: jamie@focusemployment.com | Sent: 10/24/2021 4:07:17 PM |
| 10 | Fresh Start Women's Foundation E-mail: info@fswf.org | Sent: 10/24/2021 4:07:19 PM |
| 11 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 10/24/2021 9:02 PM Sent: 10/24/2021 4:07:23 PM |
| 13 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 10/24/2021 4:07:22 PM |
| 19 | Maricopa Community Colleges Career Network E-mail: career@mesacc.edu | Sent: 10/24/2021 4:07:18 PM |
| 21 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 10/24/2021 4:07:22 PM |
| 22 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 10/24/2021 4:07:19 PM |
| 25 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 10/24/2021 4:07:17 PM |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Producer

Recruitment source referring hiree: Internal Posting

Date of hire: 2/15/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zep@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |
| 8 | Employee Referral | N | 2 |
| 9 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 10 | Fresh Start Women's Foundation 1130 E McDowell Rd Phoenix, Arizona 85006 Phone : 602-252-8494 Url : www.wehelpwomen.com Email : info@fswf.org Fax : 1-602-257-9691 Career Services | N | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Producer

Recruitment source referring hiree: Internal Posting

Date of hire: 2/15/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 11 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |
| 13 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |
| 15 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |
| 16 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 17 | Internal Posting | N | 2 |
| 18 | LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/ Career Services Manual Posting | N | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Producer

Recruitment source referring hiree: Internal Posting

Date of hire: 2/15/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|--|---|------------------------------------|
| 19 | Maricopa Community Colleges Career Network 1833 W. Southern Ave. Mesa, Arizona Url : www.maricopa.edu/careers Email : career@mesacc.edu Career Services | N | 0 |
| 21 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |
| 22 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 25 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 4 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Producer

Position: Producer

Hire Date: February 15, 2022

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

Creates program content and manages the whole production process for both live and recorded radio programs

Responsibilities

- Undertakes key administrative responsibilities as well as assists in planning and producing live and/or pre-recorded radio shows which may include news, music, talk, sports, traffic, and feature productions.
- Generates original ideas, identifies suitable ideas from others, and carries out thorough research.
- Researches information, obtains materials and assists with contacting and scheduling guests.
- Gives direction to presenters, content providers, assistants and other crew members.
- Manages budgets and ensures the efficient use of resources.
- Obtains permissions or licenses for recording or broadcasting on location, and for the use of music, sound effects and audio archive material.
- Monitors listener emails, inquiries and responses related to shows.
- Works in collaboration with presenters, performers or other program contributors, in order to perform quality assurance to meet established production standards, rules and regulations.

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Producer

- Uses various broadcasting technologies such as soundboards and editing/production software.
- Schedules and monitors the radio stream during live recordings.
- Assists with time-keeping, saving show recordings, archiving show files and post-production editing as directed.
- May work the board for pre-recorded or live shows.

Qualifications

- Ability to generate original ideas, and to think creatively about how to communicate them to audiences; has comprehensive knowledge of subjects relevant to specific radio genres
- Excellent writing and storytelling skills; ability to tailor and adapt content for different audiences and platforms
- Knowledgeable of the radio market, different station/program styles, audience demographics
- Knows how to use a variety of recording equipment and to operate different radio studios
- Excellent communication skills, complemented by diplomacy, empathy and patience
- Ability to build rapport and draw information from people
- Can coach and develop others
- Has confidence and tenacity to pursue information, overcome obstacles and pitch ideas to senior colleagues
- Stress tolerance: ability to work calmly and effectively under pressure, and to react quickly to changes
- Ability to plan and organize, set priorities, multi task and meet tight deadlines
- Full knowledge of the law, rules and industry regulations around radio production; knows when it is necessary, and how to acquire, relevant clearances and licenses
- Proficient in Microsoft Office suite and social networking platforms

Work Experience

- 3+ years' experience as Radio Producer and/or Assistant in a smaller market or college station

Education

- 4-year college degree, preferably in Radio or Media Production

Certifications

- None required

KESZ, KFYI, KGME, KMXP, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Producer

Location

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

Position Type

Regular

Benefits:

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including a floating holiday that enable our employees to celebrate the holiday of their choosing
- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan
- Employee Assistance Program (EAP) at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- ?A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Some positions in certain divisions of the iHeartMedia family of companies are subject to mandatory vaccination requirements as a condition of employment. Candidates who have been offered employment for these positions at iHeartMedia, subject to applicable law, will be required to demonstrate they have been fully vaccinated for COVID-19 or qualify for a medical or religious accommodation from the vaccination requirement by their start date (which may be extended for such purposes). If the aforementioned requirements are not met, candidates who have accepted offers for such positions will have their offers rescinded and/or employment terminated in accordance with applicable law.

KESZ, KFYI, KGME, KMXB, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Producer

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/Producer_Req26966

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at bonniegonzales@iheartmedia.com

KESZ, KFYL, KGME, KMXB, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Producer

| RS Number | Recruiting Source | Date and Time |
|------------------|--|---|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 1/10/2022 8:19:29 PM |
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 1/10/2022 8:21:00 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 1/10/2022 8:19:29 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 1/10/2022 8:21:00 PM |
| 6 | Department of Veteran Affairs Fax: 1-602-627-2804 | Sent: 1/11/2022 2:01 AM |
| 9 | Focus Employment Services E-mail: jamie@focusemployment.com | Sent: 1/10/2022 8:20:58 PM |
| 9 | Focus Employment Services Fax: 1-480-967-7872 E-mail: jamie@focusemployment.com | Sent: 1/11/2022 2:01 AM Sent: 1/10/2022 8:19:27 PM |
| 10 | Fresh Start Women's Foundation E-mail: info@fswf.org | Sent: 1/10/2022 8:20:58 PM |
| 10 | Fresh Start Women's Foundation E-mail: info@fswf.org | Sent: 1/10/2022 8:19:27 PM |
| 11 | Goodwill of Central Arizona E-mail: employerexperienceteam@goodwillaz.org | Sent: 1/10/2022 8:19:30 PM |
| 11 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 1/11/2022 2:01 AM Sent: 1/10/2022 8:21:01 PM |
| 13 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 1/10/2022 8:19:29 PM |
| 13 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 1/10/2022 8:21:01 PM |

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Producer

| RS Number | Recruiting Source | Date and Time |
|------------------|---|----------------------------|
| 19 | Maricopa Community Colleges Career Network E-mail: career@mesacc.edu | Sent: 1/10/2022 8:20:58 PM |
| 19 | Maricopa Community Colleges Career Network E-mail: career@mesacc.edu | Sent: 1/10/2022 8:19:27 PM |
| 21 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 1/10/2022 8:19:30 PM |
| 21 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 1/10/2022 8:21:01 PM |
| 22 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 1/10/2022 8:20:59 PM |
| 22 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 1/10/2022 8:19:28 PM |
| 25 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 1/10/2022 8:19:26 PM |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Business Development Multi-Media Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 6/1/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 11/29/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|--|---|------------------------------------|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 2 | AMFM Jobs PO Box 4116 Oceanside, California 92052 Phone : 760-754-8177 Url : www.amfmjobs.com Email : info@amfmjobs.com Career Services | Y | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 4 | Arizona State University / Sun Devil Career Center PO Box 871312 Tempe, Arizona 85281 Url : www.asu.edu/career.com Career Services Manual Posting | N | 0 |
| 5 | Department of Economic Security 4635 S Central Ave Phoenix, Arizona 85040 Phone : 602-771-0630 Email : MBernard@azdes.gov Fax : 1-602-268-3594 Career Services | Y | 0 |

Some interviewees included herein belong to a pool producing multiple hires overlapping the May 31, 2022 reporting deadline.

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Business Development Multi-Media Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 6/1/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 11/29/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zep@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |
| 7 | East Valley Institute of Technology 1601 W Main Mesa, Arizona 85201 Phone : 480-461-4000 Url : www.evit.com Email : adulter@evit.com Fax : 1-480-461-6749 Steve Grosz | Y | 0 |
| 8 | Employee Referral | N | 1 |
| 10 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 13 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Business Development Multi-Media Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 6/1/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 11/29/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|--|---|------------------------------------|
| 15 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |
| 16 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |
| 17 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 21 | LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/Career Services Manual Posting | N | 1 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Business Development Multi-Media Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 6/1/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 11/29/2021

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|---|---|------------------------------------|
| 24 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |
| 25 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 26 | Unknown (source not adequately identified upon inquiry by SEU) | N | 1 |
| 27 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 3 |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Business Development Multi-Media Account Executive

Position: Business Development Multi-Media Account Executive

Hire Date: June 1, 2022

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

The audio revolution is here! Radio has bigger reach than TV. Podcasting is the fastest-growing medium ever. Digital audio has been growing for over a decade. Wireless headphones mean consumers ears are now connected 24x7. Podcasters and radio hosts are the new influencers with massive engaged super fan armies. New digital audio data, insights and analytics tools are making it easier than ever to plan buy and grow with audio. And experiential is having a major comeback. And only one company has the #1 position in everything Audio. iHeartMedia.

You know iHeart for our amazing concerts and podcasts as well as our national and local personalities like JohnJay & Rich on 104.7 KISS FM, Tim, Ben & Brooke on 102.5 KNIX, and Beth & Friends on 99.9 KEZ. As a Multi-Media Account Executive in Phoenix, you will have the ability to sell the most innovative and inclusive broadcast and digital marketing tools across our 160 markets and assets.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Business Development Multi-Media Account Executive

- Negotiates rates based on iHeartMedia's budgets.
- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance.

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

- 2+ years in media/advertising sales is preferred, but not required
- Salesforce experience is a plus

Education

- High school diploma, college degree preferred

Certifications

- None required

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

**Fax and E-mail verification summary report for Business Development Multi-Media
Account Executive**

Location

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

Position Type

Regular

Benefits:

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including a floating holiday that enable our employees to celebrate the holiday of their choosing
- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan
- Employee Assistance Program (EAP) at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- ?A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Some positions in certain divisions of the iHeartMedia family of companies are subject to mandatory vaccination requirements as a condition of employment. Candidates who have been offered employment for these positions at iHeartMedia, subject to applicable law, will be required to demonstrate they have been fully vaccinated for

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Business Development Multi-Media Account Executive

COVID-19 or qualify for a medical or religious accommodation from the vaccination requirement by their start date (which may be extended for such purposes). If the aforementioned requirements are not met, candidates who have accepted offers for such positions will have their offers rescinded and/or employment terminated in accordance with applicable law.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/Business-Development-Multi-Media-Account-Executive_Req28535-1

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at bonniegonzales@iheartmedia.com

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP**Fax and E-mail verification summary report for Business Development Multi-Media
Account Executive**

| RS Number | Recruiting Source | Date and Time |
|------------------|--|---|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 5/23/2022 10:40:24 PM |
| 2 | AMFM Jobs E-mail: info@amfmjobs.com | Sent: 5/23/2022 10:40:24 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 5/23/2022 10:40:24 PM |
| 6 | Department of Veteran Affairs Fax: 1-602-627-2804 E-mail: jacqueline.zepp@va.gov | Sent: 5/24/2022 12:01 AM Sent: 5/23/2022 10:40:23 PM |
| 10 | Focus Employment Services Fax: 1-480-967-7872 E-mail: jamie@focusemployment.com | Sent: 5/24/2022 12:00 AM Sent: 5/23/2022 10:40:21 PM |
| 11 | Fresh Start Women's Foundation E-mail: info@fswf.org | Sent: 5/23/2022 10:40:22 PM |
| 13 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 5/24/2022 12:01 AM Sent: 5/23/2022 10:40:26 PM |
| 15 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 5/23/2022 10:40:25 PM |
| 22 | Maricopa Community Colleges Career Network E-mail: career@mesacc.edu | Sent: 5/23/2022 10:40:22 PM |
| 24 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 5/23/2022 10:40:25 PM |
| 25 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 5/23/2022 10:40:23 PM |
| 27 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 5/23/2022 10:40:21 PM |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Senior Business Development Multi-Media Account Executive

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 6/30/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 2 | AMFM Jobs PO Box 4116 Oceanside, California 92052 Phone : 760-754-8177 Url : www.amfmjobs.com Email : info@amfmjobs.com Career Services | Y | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 5 | Department of Economic Security 4635 S Central Ave Phoenix, Arizona 85040 Phone : 602-771-0630 Email : MBernard@azdes.gov Fax : 1-602-268-3594 Career Services | Y | 0 |
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zep@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Senior Business Development Multi-Media Account Executive

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 6/30/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 11 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 12 | Fresh Start Women's Foundation 1130 E McDowell Rd Phoenix, Arizona 85006 Phone : 602-252-8494 Url : www.wehelpwomen.com Email : info@fswf.org Fax : 1-602-257-9691 Career Services | N | 0 |
| 14 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |
| 15 | Google Jobs - Not directly contacted by SEU | N | 1 |
| 16 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |
| 17 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |

KESZ, KFYL, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Senior Business Development Multi-Media Account Executive

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 6/30/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|--|---|------------------------------------|
| 18 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 19 | iHM Human Capital Acquisition | N | 1 |
| 20 | Indeed.com - Not directly contacted by SEU | N | 2 |
| 22 | LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/Career Services Manual Posting | N | 4 |
| 23 | Maricopa Community Colleges Career Network 1833 W. Southern Ave. Mesa, Arizona Url : www.maricopa.edu/careers Email : career@mesacc.edu Career Services | N | 0 |
| 26 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 27 | Unknown (source not adequately identified upon inquiry by SEU) | N | 3 |

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP**Vacancy Data Form****Senior Business Development Multi-Media Account Executive**

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 6/30/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|---|--|---|
| 28 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 11 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Senior Business Development Multi-Media Account Executive

Position: Senior Business Development Multi-Media Account Executive

Hire Date: June 30, 2022

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Senior Business Development Multi-Media Account Executive

- Negotiates rates based on iHeartMedia's budgets.
- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance.

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Strong interpersonal skills

Work Experience

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Senior Business Development Multi-Media Account Executive

- 5+ years in media/advertising sales is preferred, but not required
- Salesforce experience is a plus

Education

- High school diploma, college degree preferred

Certifications

- None required

Location

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

Position Type

Regular

Benefits:

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including a floating holiday that enable our employees to celebrate the holiday of their choosing
- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Senior Business Development Multi-Media Account Executive

- Employee Assistance Program (EAP) at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- ?A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/Senior-Business-Development-Multi-Media-Account-Executive_Req27646

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at bonniegonzales@iheartmedia.com

KESZ, KFYI, KGME, KMXB, KNIX-FM, KOY, KYOT, KZZP**Fax and E-mail verification summary report for Senior Business Development Multi-Media Account Executive**

| RS Number | Recruiting Source | Date and Time |
|------------------|--|--|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 3/2/2022 9:38:21 PM |
| 2 | AMFM Jobs E-mail: info@amfmjobs.com | Sent: 3/2/2022 9:38:21 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 3/2/2022 9:38:21 PM |
| 5 | Department of Economic Security Fax: 1-602-268-3594 | Sent: 3/2/2022 11:08 PM |
| 6 | Department of Veteran Affairs Fax: 1-602-627-2804 E-mail: jacqueline.zep@va.gov | Sent: 3/2/2022 11:08 PM Sent: 3/2/2022 9:38:20 PM |
| 10 | Focus Employment Services Fax: 1-480-967-7872 E-mail: jamie@focusemployment.com | Sent: 3/2/2022 11:08 PM Sent: 3/2/2022 9:38:19 PM |
| 11 | Fresh Start Women's Foundation E-mail: info@fswf.org | Sent: 3/2/2022 9:38:20 PM |
| 13 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 3/2/2022 11:08 PM Sent: 3/2/2022 9:38:23 PM |
| 15 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 3/2/2022 9:38:22 PM |
| 22 | Maricopa Community Colleges Career Network E-mail: career@mesacc.edu | Sent: 3/2/2022 9:38:19 PM |
| 25 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 3/2/2022 9:38:20 PM |
| 27 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 3/2/2022 9:38:19 PM |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Business Development Multi-Media Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 6/27/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 2 | AMFM Jobs PO Box 4116 Oceanside, California 92052 Phone : 760-754-8177 Url : www.amfmjobs.com Email : info@amfmjobs.com Career Services | Y | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 4 | Arizona State University / Sun Devil Career Center PO Box 871312 Tempe, Arizona 85281 Url : www.asu.edu/career.com Career Services Manual Posting | N | 0 |
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zep@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |
| 8 | Employee Referral | N | 4 |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Business Development Multi-Media Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 6/27/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 11 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 12 | Fresh Start Women's Foundation 1130 E McDowell Rd Phoenix, Arizona 85006 Phone : 602-252-8494 Url : www.wehelpwomen.com Email : info@fswf.org Fax : 1-602-257-9691 Career Services | N | 0 |
| 13 | Glassdoor - Not directly contacted by SEU | N | 1 |
| 14 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |
| 16 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |
| 17 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Business Development Multi-Media Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 6/27/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|--|---|------------------------------------|
| 18 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 19 | iHM Human Capital Acquisition | N | 1 |
| 22 | LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/Career Services Manual Posting | N | 7 |
| 23 | Maricopa Community Colleges Career Network 1833 W. Southern Ave. Mesa, Arizona Url : www.maricopa.edu/careers Email : career@mesacc.edu Career Services | N | 0 |
| 24 | Non-Employee Referral | N | 1 |
| 25 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Business Development Multi-Media Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 6/27/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|---|---|------------------------------------|
| 26 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 27 | Unknown (source not adequately identified upon inquiry by SEU) | N | 1 |
| 28 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 15 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Business Development Multi-Media Account Executive

Position: Business Development Multi-Media Account Executive

Hire Date: June 27, 2022

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

The audio revolution is here! Radio has bigger reach than TV. Podcasting is the fastest-growing medium ever. Digital audio has been growing for over a decade. Wireless headphones mean consumers ears are now connected 24x7. Podcasters and radio hosts are the new influencers with massive engaged super fan armies. New digital audio data, insights and analytics tools are making it easier than ever to plan buy and grow with audio. And experiential is having a major comeback. And only one company has the #1 position in everything Audio. iHeartMedia.

You know iHeart for our amazing concerts and podcasts as well as our national and local personalities like JohnJay & Rich on 104.7 KISS FM, Tim, Ben & Brooke on 102.5 KNIX, and Beth & Friends on 99.9 KEZ. As a Multi-Media Account Executive in Phoenix, you will have the ability to sell the most innovative and inclusive broadcast and digital marketing tools across our 160 markets and assets.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Business Development Multi-Media Account Executive

- Negotiates rates based on iHeartMedia's budgets.
- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance.

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

- 2+ years in media/advertising sales is preferred, but not required
- Salesforce experience is a plus

Education

- High school diploma, college degree preferred

Certifications

- None required

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

**Fax and E-mail verification summary report for Business Development Multi-Media
Account Executive**

Location

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

Position Type

Regular

Benefits:

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including a floating holiday that enable our employees to celebrate the holiday of their choosing
- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan
- Employee Assistance Program (EAP) at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- ?A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Some positions in certain divisions of the iHeartMedia family of companies are subject to mandatory vaccination requirements as a condition of employment. Candidates who have been offered employment for these positions at iHeartMedia, subject to applicable law, will be required to demonstrate they have been fully vaccinated for

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for Business Development Multi-Media Account Executive

COVID-19 or qualify for a medical or religious accommodation from the vaccination requirement by their start date (which may be extended for such purposes). If the aforementioned requirements are not met, candidates who have accepted offers for such positions will have their offers rescinded and/or employment terminated in accordance with applicable law.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/Business-Development-Multi-Media-Account-Executive_Req28535-1

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at bonniegonzales@iheartmedia.com

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP**Fax and E-mail verification summary report for Business Development Multi-Media
Account Executive**

| RS Number | Recruiting Source | Date and Time |
|------------------|---|---|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 5/23/2022 10:40:24 PM |
| 2 | AMFM Jobs E-mail: info@amfmjobs.com | Sent: 5/23/2022 10:40:24 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 5/23/2022 10:40:24 PM |
| 6 | Department of Veteran Affairs Fax: 1-602-627-2804 E-mail: jacqueline.zepp@va.gov | Sent: 5/24/2022 12:01 AM Sent: 5/23/2022 10:40:23 PM |
| 10 | Focus Employment Services Fax: 1-480-967-7872 E-mail: jamie@focusemployment.com | Sent: 5/24/2022 12:00 AM Sent: 5/23/2022 10:40:21 PM |
| 11 | Fresh Start Women's Foundation E-mail: info@fswf.org | Sent: 5/23/2022 10:40:22 PM |
| 13 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 5/24/2022 12:01 AM Sent: 5/23/2022 10:40:26 PM |
| 15 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 5/23/2022 10:40:25 PM |
| 22 | Maricopa Community Colleges Career Network E-mail: career@mesacc.edu | Sent: 5/23/2022 10:40:22 PM |
| 24 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 5/23/2022 10:40:25 PM |
| 25 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 5/23/2022 10:40:23 PM |
| 27 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 5/23/2022 10:40:21 PM |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Finance Specialist

Recruitment source referring hiree: Employee Referral

Date of hire: 11/7/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 2 | AMFM Jobs PO Box 4116 Oceanside, California 92052 Phone : 760-754-8177 Url : www.amfmjobs.com Email : info@amfmjobs.com Career Services | Y | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 5 | Department of Economic Security 4635 S Central Ave Phoenix, Arizona 85040 Phone : 602-771-0630 Email : MBernard@azdes.gov Fax : 1-602-268-3594 Career Services | Y | 0 |
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zepp@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |
| 8 | Employee Referral | N | 1 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Finance Specialist

Recruitment source referring hiree: Employee Referral

Date of hire: 11/7/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 11 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 12 | Fresh Start Women's Foundation 1130 E McDowell Rd Phoenix, Arizona 85006 Phone : 602-252-8494 Url : www.wehelpwomen.com Email : info@fswf.org Fax : 1-602-257-9691 Career Services | N | 0 |
| 14 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |
| 16 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |
| 17 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |

KESZ, KFYI, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Finance Specialist

Recruitment source referring hiree: Employee Referral

Date of hire: 11/7/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|--|---|------------------------------------|
| 18 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 19 | iHM Human Capital Acquisition | N | 1 |
| 20 | Indeed.com - Not directly contacted by SEU | N | 1 |
| 22 | LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/Career Services Manual Posting | N | 2 |
| 23 | Maricopa Community Colleges Career Network 1833 W. Southern Ave. Mesa, Arizona Url : www.maricopa.edu/careers Email : career@mesacc.edu Career Services | N | 0 |
| 25 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

Finance Specialist

Recruitment source referring hiree: Employee Referral

Date of hire: 11/7/2022

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|---|---|------------------------------------|
| 26 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 28 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 5 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Finance Specialist

Position: Finance Specialist

Hire Date: November 7, 2022

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

Provides administrative support in one or more of several specialty areas within the Finance and Accounting function including: Cost Accounting, Business Support, Financial Planning and Reporting, Tax, Audit, Accounting Services and Centralized Transactions.

Responsibilities

- Ensures proper control, recording and classification of payables.
- Manages Public File requirements.
- Maintains trade contracts and trade database.
- Uses appropriate systems and tools to input data, generate reports, conduct specialized research projects and respond to inquiries for commissions and payroll.
- Monitors AR for the market and assists Accounts Receivable Department as needed.
- Maintains working knowledge of current federal, state, and local regulations relevant to specific functional discipline.
- Protects organization's reputation by keeping information confidential.
- May coordinate schedule preparation, requests for management reports and other related data requests required

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Finance Specialist

for internal and external reporting.

- May provide documentation from accounting records in support of company information audits.

Qualifications

- Strong analysis, problem solving, and research skills; can gather, assess and interpret information and comprehend financial impacts of business decisions
- Good judgment & decision-making skills
- Effective communications with multiple levels of employees and clients
- Excellent oral and written communication skills; can prepare and present complex data in a simple, understandable manner
- Stress tolerance & flexibility especially when working under pressure and on multiple projects with tight deadlines; ability to deal with ambiguity
- Ability to plan and organize, get things done in a team-oriented environment
- Excellent attention to detail and optimal work standards
- Demonstrated technical skills in accounting and financial information systems/applications
- Proficient in Excel and ability to learn new systems quickly; experience with Cognos, salesforce, and Sharepoint preferred

Work Experience

- Minimum 1-2 years of related experience, in an accounting/financial analysis role

Education

- Bachelor's degree in Accounting, Finance, or Business with an accounting or finance emphasis

Location

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

Position Type

Regular

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Finance Specialist

Benefits:

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including a floating holiday that enable our employees to celebrate the holiday of their choosing
- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan
- Employee Assistance Program (EAP) at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- ?A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Some positions in certain divisions of the iHeartMedia family of companies are subject to mandatory vaccination requirements as a condition of employment. Candidates who have been offered employment for these positions at iHeartMedia, subject to applicable law, will be required to demonstrate they have been fully vaccinated for COVID-19 or qualify for a medical or religious accommodation from the vaccination requirement by their start date (which may be extended for such purposes). If the aforementioned requirements are not met, candidates who have accepted offers for such positions will have their offers rescinded and/or employment terminated in accordance with applicable law.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Finance Specialist

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/Finance-Specialist_Req29024-1

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at bonniegonzales@iheartmedia.com

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP
Fax and E-mail verification summary report for Finance Specialist

| RS Number | Recruiting Source | Date and Time |
|------------------|--|---|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 8/12/2022 10:25:58 PM |
| 2 | AMFM Jobs E-mail: info@amfmjobs.com | Sent: 8/12/2022 10:25:57 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 8/12/2022 10:25:58 PM |
| 5 | Department of Economic Security Fax: 1-602-268-3594 | Sent: 8/13/2022 12:01 AM |
| 6 | Department of Veteran Affairs Fax: 1-602-627-2804 E-mail: jacqueline.zepp@va.gov | Sent: 8/13/2022 12:00 AM Sent: 8/12/2022 10:25:57 PM |
| 10 | Focus Employment Services Fax: 1-480-967-7872 E-mail: jamie@focusemployment.com | Sent: 8/13/2022 12:00 AM Sent: 8/12/2022 10:25:55 PM |
| 11 | Fresh Start Women's Foundation E-mail: info@fswf.org | Sent: 8/12/2022 10:25:56 PM |
| 13 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 8/13/2022 12:01 AM Sent: 8/12/2022 10:26:00 PM |
| 15 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 8/12/2022 10:25:59 PM |
| 22 | Maricopa Community Colleges Career Network E-mail: career@mesacc.edu | Sent: 8/12/2022 10:25:56 PM |
| 24 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 8/12/2022 10:25:59 PM |
| 25 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 8/12/2022 10:25:56 PM |
| 27 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 8/12/2022 10:25:55 PM |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP**Vacancy Data Form****News Talk Morning Show Producer**

Recruitment source referring hiree: LinkedIn – automatically posted from iHeartMediaCareers.com

Date of hire: 5/30/2023

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|------------------|---|--|---|
| 1 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Url : www.allaccess.com Email : jdenver@allaccess.com Career Services | N | 0 |
| 2 | AMFM Jobs PO Box 4116 Oceanside, California 92052 Phone : 760-754-8177 Url : www.amfmjobs.com Email : info@amfmjobs.com Career Services | Y | 0 |
| 3 | Arizona Broadcasters Association Job Bank (ABA) (non-commission jobs only) n/a Arizona- 426 N 44th St Suite 301 Phoenix, Arizona 85008 Phone : 602-252-4833 Url : www.azbroadcasters.org Email : jlatko@azbroadcasters.org Jennifer Latko | Y | 0 |
| 4 | Arizona State University / Sun Devil Career Center PO Box 871312 Tempe, Arizona 85281 Url : www.asu.edu/career.com Career Services Manual Posting | N | 0 |
| 5 | Department of Economic Security 4635 S Central Ave Phoenix, Arizona 85040 Phone : 602-771-0630 Email : MBernard@azdes.gov Fax : 1-602-268-3594 Career Services | Y | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

News Talk Morning Show Producer

Recruitment source referring hiree: LinkedIn – automatically posted from iHeartMediaCareers.com

Date of hire: 5/30/2023

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 6 | Department of Veteran Affairs 3333 N Central Ave Phoenix, Arizona 85012 Url : http://www.phoenix.va.gov/ Email : jacqueline.zepp@va.gov Fax : 1-602-627-2804 Jacqueline Zepp | Y | 0 |
| 8 | Employee Referral | N | 1 |
| 10 | Facebook post - Not directly contacted by SEU | N | 1 |
| 11 | Focus Employment Services 2345 E Thomas Rd Suite 412 Phoenix, Arizona 85016 Phone : 602-312-1045 Email : jamie@focusemployment.com Fax : 1-480-967-7872 Karen Gardner | Y | 0 |
| 12 | Fresh Start Women's Foundation 1130 E McDowell Rd Phoenix, Arizona 85006 Phone : 602-252-8494 Url : www.wehelpwomen.com Email : info@fswf.org Fax : 1-602-257-9691 Career Services | N | 0 |
| 14 | Goodwill of Central Arizona 2626 W Beryl Ave Phoenix, Arizona 85021 Phone : 602-535-4449 Email : employerexperienceteam@goodwillaz.org Fax : 1-602-535-4358 Sue Hamilton | N | 0 |

KESZ, KFYL, KGME, KMXF, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

News Talk Morning Show Producer

Recruitment source referring hiree: LinkedIn – automatically posted from iHeartMediaCareers.com

Date of hire: 5/30/2023

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|-----------|---|---|------------------------------------|
| 16 | Greater Phoenix Urban League 1402 S 7th Ave Phoenix, Arizona 85007 Phone : 602-254-5611 Email : nalvarez@gphxul.org Fax : 1-602-253-7359 Natalie Alvarez | Y | 0 |
| 17 | iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting | N | 0 |
| 18 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 0 |
| 21 | Internal Transfer/Promotion | N | 1 |
| 22 | LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/ Career Services Manual Posting | N | 2 |
| 23 | Maricopa Community Colleges Career Network 1833 W. Southern Ave. Mesa, Arizona Url : www.maricopa.edu/careers Email : career@mesacc.edu Career Services | N | 0 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Vacancy Data Form

News Talk Morning Show Producer

Recruitment source referring hiree: LinkedIn – automatically posted from iHeartMediaCareers.com

Date of hire: 5/30/2023

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS |
|--|---|---|------------------------------------|
| 25 | The Greater Phoenix Black Chamber of Commerce 201 E Washington Suite 350 Phoenix, Arizona 85004 Phone : 602-307-5200 Email : info@blackchamber.com Fax : 1-602-307-5204 Channel Powe | Y | 0 |
| 26 | Turn a New Leaf 115 East Tonto Street Phoenix, Arizona 85004 Phone : 602-223-4333 Url : www.awee.org Email : ofabela@turnanewleaf.org O Fabela | Y | 0 |
| 27 | Unknown (source not adequately identified upon inquiry by SEU) | N | 1 |
| 28 | www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| TOTAL INTERVIEWS OVER REPORTING PERIOD: | | | 6 |

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for News Talk Morning Show Producer

Position: News Talk Morning Show Producer

Hire Date: May 30, 2023

This report, generated by Broadcast1Source, verifies that KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Markets

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

The audio revolution is here – and iHeart is leading it! From broadcast radio to digital streaming radio to podcasting, audio continues to grow – and iHeart, which reaches 90% of Americans every month, is the #1 audio company in America across every one of those platforms. We're the home of many of the country's most popular and trusted on-air personalities and podcast influencers; we build important connections with hundreds of communities across America; we create and produce some of the most popular and well-known branded live music events in America; and we have the only complete audio ad technology stack in the industry for all forms of audio, from on demand to broadcast radio, digital streaming radio and podcasting. Only one company in America has the #1 position in everything audio: iHeartMedia.

If you're excited about this role but don't feel your experience aligns perfectly with the job description, we encourage you to apply anyway. At iHeartMedia we are dedicated to building a diverse, inclusive, and authentic workplace and are looking for teammates passionate about what we do!

What We Need:

We're seeking a skilled News Talk Morning Show Producer to assist with the planning and production of a live and pre-recorded radio show featuring issue and political oriented talk programming.

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for News Talk Morning Show Producer

What You'll Do:

- Generate original ideas, encourage ideation from others, and carry out thorough research
- Research information, obtain materials and assist with contacting and scheduling guests
- Give direction to presenters, content providers, assistants and other crew members
- Obtain permission or licenses for recording or broadcasting on location, and for the use of music, sound effects and audio archive material
- Monitor listener emails, inquiries and responses related to shows
- Work in collaboration with presenters, performers or other program contributors, in order to perform quality assurance to meet established production standards, rules and regulations
- Use various broadcasting technologies such as soundboards and editing/production software
- Schedule and monitors the radio stream during live recordings
- Assist with time-keeping, saving show recordings, archiving show files and post-production editing as directed
- Assist show contributors with updating social media accounts and personality blogs

What You'll Need:

- Creative mindset with the ability to formulate and communicate original ideas
- Excellent writing and storytelling skills; ability to tailor and adapt content for different audiences and platforms
- Knowledge of the radio market, different station/program styles, audience demographics
- Experience using a variety of recording equipment and operating a radio studio
- Ability to build rapport and draw information from people
- Confidence and tenacity to pursue information, overcome obstacles and pitch ideas to senior colleagues
- Stress tolerance with ability to work calmly and effectively under pressure, and to react quickly to changes
- Ability to plan and organize, set priorities, multi-task and meet tight deadlines
- Full knowledge of the law, rules and industry regulations around radio productions; know when it

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for News Talk Morning Show Producer

necessary to acquire relevant clearances and licenses

- Knowledge and experience with Microsoft Office, including MS Word, Excel, PowerPoint and SharePoint as well as social media platforms
- Knowledge with Adobe Audition or similar audio editing programs
- Knowledge of current events and conservative/libertarian political ideas
- Ability to work early-morning hours on a regular basis

What You'll Bring:

- Respect for others and a strong belief that others should do this in return
- Ability to work within prescribed guidelines without needing close supervision
- Problem solving skills within established procedures
- Understanding of when to seek guidance for unforeseen problems
- Close attention to detail
- Strong written and verbal communication skills
- Ability to act in a professional manner and collaborate with colleagues of different levels

Location:

Phoenix, AZ: 4686 E. Van Buren Street, Suite 400, 85008

Position Type:

Regular

Time Type:

Full time

KESZ, KFYL, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for News Talk Morning Show Producer

Pay Type:

Hourly

Benefits:

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including a floating holiday that enable our employees to celebrate the holiday of their choosing
- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan
- Employee Assistance Program (EAP) at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- ?A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Phoenix-AZ-Van-Buren/News-Talk-Morning-Show-

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

Fax and E-mail verification summary report for News Talk Morning Show Producer

Producer---Full-Time_Req30875

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

*****IMPORTANT*****

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at bonniegonzales@iheartmedia.com

KESZ, KFYI, KGME, KMXP, KNIX-FM, KOY, KYOT, KZZP**Fax and E-mail verification summary report for News Talk Morning Show Producer**

| RS Number | Recruiting Source | Date and Time |
|------------------|--|---|
| 1 | All Access E-mail: jdenver@allaccess.com | Sent: 3/22/2023 6:24:06 PM |
| 2 | AMFM Jobs E-mail: info@amfmjobs.com | Sent: 3/22/2023 6:24:06 PM |
| 3 | Arizona Broadcasters Association Job Bank (ABA) E-mail: jlatko@azbroadcasters.org | Sent: 3/22/2023 6:24:07 PM |
| 5 | Department of Economic Security Fax: 1-602-268-3594 | Sent: 3/22/2023 8:07 PM |
| 6 | Department of Veteran Affairs Fax: 1-602-627-2804 E-mail: jacqueline.zepp@va.gov | Sent: 3/22/2023 8:07 PM Sent: 3/22/2023 6:24:05 PM |
| 10 | Focus Employment Services Fax: 1-480-967-7872 E-mail: jamie@focusemployment.com | Sent: 3/22/2023 8:07 PM Sent: 3/22/2023 6:24:04 PM |
| 11 | Fresh Start Women's Foundation E-mail: info@fswf.org | Sent: 3/22/2023 6:24:04 PM |
| 13 | Goodwill of Central Arizona Fax: 1-602-535-4358 E-mail: employerexperienceteam@goodwillaz.org | Sent: 3/22/2023 8:07 PM Sent: 3/22/2023 6:24:08 PM |
| 15 | Greater Phoenix Urban League E-mail: nalvarez@gphxul.org | Sent: 3/22/2023 6:24:07 PM |
| 22 | Maricopa Community Colleges Career Network E-mail: career@mesacc.edu | Sent: 3/22/2023 6:24:04 PM |
| 24 | The Greater Phoenix Black Chamber of Commerce E-mail: info@blackchamber.com | Sent: 3/22/2023 6:24:08 PM |
| 25 | Turn a New Leaf E-mail: ofabela@turnanewleaf.org | Sent: 3/22/2023 6:24:05 PM |
| 27 | www.mediagignow.com E-mail: customerservice@mediagignow.com | Sent: 3/22/2023 6:24:03 PM |

TAB C
RECRUITMENT INITIATIVE
DOCUMENTATION

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

RECRUITMENT INITIATIVES FORM

June 1, 2021 – May 31, 2022

| | Type of Recruitment Initiative (ex. Job Fair, Internship Program) | Date | Brief Description of Activity & Scope of Broadcaster's Participation <i>(where applicable, include job title(s) of station staff involved in the activity)</i> |
|----|---|-------------|--|
| 1. | Participation in events or programs sponsored by educational institutions | 10/26/2021 | Our SEU attended Grand Canyon University's Meet the Agencies Career Fair. Participants included Market President and Account Executive. Discussed careers in radio with attendees, accepted resumes (and directed them to the iHeartMedia website to apply to positions), discussed employment opportunities and handed out iHeartMedia information. |
| 2. | Participation in other activities designed by the station employment unit | 1/12/2022 | Our SEU's SVP Programming produced a short, up-beat video to promote outreach generally and expose local community members to job opportunities they might not otherwise discover. Several employees gave a quick description about their job, job duties, and career opportunities at iHM. Once produced, the video was uploaded to all our station websites. Our on-air talent mentioned this video on air to drive listeners to the website to find out about different job opportunities at iHeartMedia Phoenix. |
| 3. | Participation in events or programs sponsored by educational institutions | 3/2/2022 | Our SEU attended Grand Canyon University's Colangelo College of Business Hiring Event. Participants included VP Sales and Account Executive. Discussed careers in radio with attendees, accepted resumes (and directed them to the iHeartMedia website to apply to positions), discussed employment opportunities and handed out iHeartMedia information. |
| 4. | Participation in events or programs sponsored by educational institutions | 4/6/2022 | Our SEU attended Grand Canyon University's Lopes Launch Senior Send-Off Hiring Event. Participants included VP Sales and Account Executive. Discussed careers in radio with attendees, accepted resumes (and directed them to the iHeartMedia website to apply to positions), discussed employment opportunities and handed out iHeartMedia information. |
| 5. | Participation in Job Fairs | 4/27/2022 | On April 27, 2022, our SEU participated in the East Valley Institute of Technology (EVIT) ABA career fair. Participants included our Senior Director of Entertainment Marketing and our Finance Specialist, who spoke with attendees about career opportunities in broadcasting, accepted resumes, and handed out information about iHM. |
| 6. | Provision of training to management | 5/4/2022 | On May 4, 2022, our SEU's Finance and Accounting Manager took the Valuing Diversity Training Course provided by iHeartMedia Learning Center. The online course emphasized the many ways in which a diverse workforce and a culture of inclusion are a source of strength for an organization. |

Thanks!

Linda

Linda Little

4686 E. Van Buren St., #400
Phoenix, AZ. 85008

America's #1 Audio Company
Reaching 9 out of 10 Americans Every Month

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"Ability is what you're capable of doing. Motivation determines what you do. Attitude determines how well you do it."
~Lou Holtz

From: Little, Linda
Sent: Friday, October 22, 2021 4:08:44 PM
To: Jones, Easton <>; Evans, Madeya <>; Attebery, Brooke <>; Elmaghraby, Perihan <P>
Cc: Leimbach, Amy <>
Subject: Grand Canyon University on-campus recruitment event on Tuesday...

Hi there,

We have signed up to be at this event: Meet the Agencies Career Fair on Tuesday, October 26th, 2021 from 11am-2pm in the Colangelo College of Business Courtyard

I will be attending, would any of you like to join me? I think the GCU students would love to speak with someone closer to their age that have recently begun a career in media sales.

I only need 1 person to join me so let me know if you'd like to go.

Thanks!

Linda

Linda Little

Fairley, Kim

From: Fairley, Kim
Sent: Tuesday, February 22, 2022 14:43
To: Nancy
Cc: 'gcu-csm-comms'
Subject: RE: [EXTERNAL] Urgent: Postponing tomorrow's 2.23.22 CCOB Hiring Event

We will be at the career fair next week, March 2. Thank you

From: Nancy J <>
Sent: Tuesday, February 22, 2022 10:26 AM
Cc: 'gcu-csm-comms' <gcu-csm-comms@symplicity.com>
Subject: [EXTERNAL] Urgent: Postponing tomorrow's 2.23.22 CCOB Hiring Event

Hello,

This email is to inform you that we will **be postponing tomorrow's CCOB Hiring Event due to predicted rain**. The new event date will be Wednesday, March 2, 2022 from 11am-1:00pm. Please confirm as soon as possible that you received this email and that you will be able to attend on the new date. If the new date doesn't work, please let us know as well.

Also, please forward this email and alert any individuals if they were planning on attending in your place. We are sorry for any inconvenience.

Kind regards,



Nancy
Program Manager, Recruitment Services
Strategic Employer Initiatives & Internships
Grand Canyon University
3300 West Camelback Road | Phoenix, AZ 85017

Website: www.gcu.edu/employers

This message is private and confidential. If you have received it in error, please notify the sender and remove it from your system.

CAUTION: This message originated from outside of the company. Please take all precautions when opening attachments or links from outside sources.

Fairley, Kim

From: Nancy
Sent: Wednesday, April 6, 2022 08:48
Cc: 'gcu-csm-comms'
Subject: [EXTERNAL] **** REMINDER**** Today's Lopes Launch Senior Send-off

Hello,

*** Reminder**** This event will take place outdoors. Bring water, sunblock, sunglasses, a canopy or at the least an umbrella.

Thank you for registering for our upcoming [Lopes Launch Senior Send-off](#) on [Wednesday, April 6th, 2022 at 11:00am-1:00pm](#) here on Grand Canyon University's campus! Please review the below items for a few important pieces of information regarding the event. Read each bullet point thoroughly so you are fully prepared for this career fair. Also, if you registered for another member of your organization, please forward this information to the representative.

Event Logistics

- Event check in will begin at 10:00am and conclude at 10:45am at the event. Please note that event registration will not be available earlier than this time.
- This event will be the traditional, 'career fair' format. Each organization will have a free, six-foot table to display company information, banners, posters, etc. Your table will also be provided with 1-2 chairs. It is recommended for you to bring your own table linens which display your company name as well as name tags for attending representatives.
- Students are encouraged to visit as many organization tables as they can to engage with the representatives, so you will likely be standing for long periods of time. **This event will be outside, so please bring sunscreen, sunglasses, plenty of water and a canopy if needed.**
- Please feel free to visit our campus restaurants for meals. Learn more about our food options here: <https://www.gcu.edu/sites/default/files/media/Documents/CampusMap.GeneralDining.Spring2019.pdf>.
- Parking for this event will be in the main parking garage at 33rd Avenue and Camelback Road (Building #7). Here is a link with directions (in case you need it): <https://www.gcu.edu/future-students/visit-gcu-campus/campus-parking.php>. Your organization's name will be on the list at the front, but feel free to print or show this email to guards upon entrance.
- **Mandatory Forms:** There are two mandatory forms which you must complete. Feel free to either email them to SEI@gcu.edu in advance, or bring them with you when you check in.
 - **Form 1:** At this current time, Grand Canyon University is asking external guests to complete a General Visitor Waiver form. The form is attached to this document. Please complete this form in advance or bring it with you to the event.
 - **Form 2:** Grand Canyon University captures photo and video footage of campus events. Please fill out the attached marketing release form and submit it upon check in on the day of the event or email it over prior to attendance.

It is our goal as a university to connect our students to opportunities. Be sure to *post your open positions on Career Connections* and actively recruit qualified candidates. We will follow up with you following this event in order to be notified of the career outcomes of our students.

If you have any questions at all, do not hesitate to reach out to Nancy or SEI@gcu.edu directly. If you have a problem the day of the event, you can reach myself or Savannah

We look forward to seeing you soon!

Thank you!



Nancy J
Program Manager, Recruitment Services
Strategic Employer Initiatives & Internships
Grand Canyon University
3300 West Camelback Road | Phoenix, AZ 85017

Website: www.gcu.edu/employers

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Fairley, Kim

From: j @evit.com on behalf of Hire EVIT <hireevit@evit.com>
Sent: Monday, April 25, 2022 13:51
Subject: [EXTERNAL] EVIT/ABA Career Fair

Hey there,

Just wanted to reach out and let you know we're excited to have you participating in the career fair this Wednesday, April 27th. I'm resending the information below for your convenience.

Date: Wednesday, April 27th, 2022

Arrive: Between 8:45am and 9am. Our address is 1601 West Main Street, Mesa, AZ 85201. See map below for parking directions.

First Session: 9:30am - 10:30am

Break: 10:30am - Noon

Second Session: Noon - 1pm

- You'll want to arrive a little before 9am to set up. See map below for parking areas and building entrance. We will be on the second floor and there is an elevator just inside the main entrance.
- We'll have a 6-foot table (please bring your own table cloth) and two chairs for you and we'll do our best to accommodate electrical access for those who requested it. If you need more chairs, please let me know and I'll make sure to have them for you. .
- During the break, there are several food options in the surrounding area, including our student-run Bistro 13 which is just of the east side of our campus! If you have valuables, you can either bring them with you or I can put them in a secure location for you until you return.
- Restrooms and drinking fountains are easily accessible in the same area where we will be set up.

If you need to contact me on the day of the event, call or text me on my cell phone at 480-703-3103.

Thanks and we'll see you soon!



This certificate is awarded to

Katie Bowen

for the successful completion of the course

Valuing Diversity: Employee Edition

by Syntrio

Date: 5/4/2022

KESZ, KFYI, KGME, KMXR, KNIX-FM, KOY, KYOT, KZZP

RECRUITMENT INITIATIVES FORM

June 1, 2022 – May 31, 2023

| | Type of Recruitment Initiative (ex. Job Fair, Internship Program) | Date | Brief Description of Activity & Scope of Broadcaster's Participation <i>(where applicable, include job title(s) of station staff involved in the activity)</i> |
|----|--|-------------|---|
| 1. | Participation in events or programs sponsored by educational institutions | 6/8/2022 | On June 8, 2022, our SEU attended Arizona's Career Mixer at the Heard Museum in Phoenix. It was a combined mixer for students and Alumni from Arizona State University, University of Arizona, and Northern Arizona University. Participants included the VP of Sales and the Outside Account Executive from the SEU. They discussed careers in radio with opportunities and handed out iHeart Media information. |
| 2. | Participation in events or programs sponsored by educational institutions | 7/27/2022 | Our SEU had a job shadow for a student from Arizona State University. She spent 2 weeks with our Vice President of Sales and a group of Account Executives who walked her through their day to day in broadcast sales. Our participants also highlighted and spoke about their own career paths into this industry and advised her on things she could do and goals she could work toward if she was interested in pursuing a career in broadcasting. |
| 3. | Participation in events or programs sponsored by educational institutions | 2/8/2023 | On February 8, 2023, our SEU's Market President & Region President spoke with Grand Canyon University – Women in Business Club about their careers in broadcasting and also regarding opportunities in broadcast the broadcasting field. |
| 4. | Provision of training to management | 4/28/2023 | On April 28, 2023, our SEU's VP of Sales took the Valuing Diversity Training Course provided by iHeartMedia Learning Center. The online course emphasized the many ways in which a diverse workforce and a culture of inclusion are a source of strength for an organization. |
| 5. | Participation in events or programs sponsored by educational institutions | 5/5/2023 | On May 5, 2023, our SEU Program and Events Manager and our On-Air Talent went to Irene Lopez Academy of Arts and spoke to many different classes at this school – ranging from grade 6-8th. They took time to speak about how they got into radio and broadcasting as well as answering any questions the students had about their own path into radio/broadcasting. |

From: Barbeth <barbeth@>
Sent: Wednesday, June 1, 2022 14:08
To: Fairley, Kim; Jessica Bobula; J

Cc:
Subject: [EXTERNAL] Career Mixer June 8th, 2022, at the Heard Museum Information
Attachments: Heard Museum Grounds - Map.png; Employer Flyer - Best Practices in College Recruiting.jpg

Hello AZ Broadcasters,

One week from today, June 8, 2022, is the Career Mixer at the Heard Museum from 4:00pm to 6:30pm with a complimentary Best Practices in College Recruiting Workshop beforehand at 1:30pm, if your schedule allows. This complimentary workshop is included with your mixer registration and is free for you to attend it will be in the Encanto Room (see attached map & workshop fliers)

Below are some instructions for participants. You will receive a more formal email from Marbila Rocha with UofA as well, which may include some of the same information.

- A 30" round high top table and tablecloth. Please DO NOT bring self-standing promotional displays. Only bring flyers, business cards or list of employment opportunities, small swag or give aways that fit on top of the small round table.
- Up to 2 participating recruiters.
- Complimentary parking.
- Complimentary wireless internet access.
- Complimentary light refreshments.
- Complimentary participation in our exclusive Best Practices in College Recruiting Workshop that will be held precluding Arizona's Career Mixer.
- Complimentary entrance to the Heard Museum on June 8th.

Please plan on arriving to The Heard Museum grounds by 1:15 PM for the Best Practices in College Recruiting Workshop. The Workshop will start right at 1:30 PM in the Encanto Room.
(see Justin Finnerty's email from 6/1 for College Recruiting Workshop).

Arizona's Career Mixer employer check-in and set up will be held in the Steele Auditorium Atrium between 3:00-4:00 PM. Mixer official hours are 4:00-6:30 PM.

Please let me know if there is anything else you need.

Barbeth S
Director of Development
Arizona Broadcasters Association



America's #1 Audio Company

Reaching 9 out of 10 Americans Every Month

Radio | Podcasts | Digital | Social | Influencers | Data | Events

From: liv

Sent: Wednesday, August 3, 2022 8:08 PM

To: Chapdelaine, Gus

Subject: Re: [EXTERNAL] Shadow

Hi Gus,

Next Tuesday and Thursday work perfectly with me! Same time 9am-12pm correct?

Best,

Olivia D

On Wed, Aug 3, 2022 at 5:06 PM Chapdelaine, Gus <

> wrote:

Hey Olivia,

Hope you're doing well! Totally understand – it's been hectic over here too.

How would next Tuesday and Thursday work for you?

Best,

Gus Chapdelaine

Vice President of Sales

iHeartMedia - Phoenix

America's #1 Audio Company

Reaching 9 out of 10 Americans Every Month

Radio | Podcasts | Digital | Social | Influencers | Data | Events

From: liv

Sent: Wednesday, August 3, 2022 3:59 PM

To: Chapdelaine, Gus

Subject: [EXTERNAL] Shadow

Hi Gus,

Hope you've been doing well! I have been meaning to reach out to you sooner but I unfortunately got caught up with a few inconveniences that got thrown my way these past few days. I apologize for the delay!

When would work best for you to fit me in for those last 2 days of shadowing?

Best,

Olivia

CAUTION: This message originated from outside of the company. Please take all precautions when opening attachments or links from outside sources.



6:05

LTE 43



Search



1,013 followers
1mo

A HUGE thank you to [Linda Little, MBA](#) and [Noreen Ippolito](#) for speaking at our Media and Entertainment club meeting, Feb. 8. They shared their experiences at [iHeartMedia](#) and how they got to be Region Presidents in both Phoenix and San Diego.

Our next event will be Girls on the Green, Feb. 18. Sign up using the link below, spots are limited! 😊

<https://lnkd.in/gVKtzXeS>



| Learning Record | Name | Content Type | Registration Status | Date Enrolled | Completion Status | Completion Date and Time |
|-----------------|------------------------------------|----------------|---------------------|---------------|-------------------|--------------------------|
| Q | Valuing Diversity: Manager Edition | Digital Course | Enrolled | 04/28/2023 | Completed | 04/28/2023 11:04:41 AM |

COMPLETED Apr 28, 2023

Valuing Diversity: Manager Edition

In order to realize the greatest competitive advantage and retain the most qualified employees, companies must make an effort to ensure that a diverse population of employees is fully represented and that a culture of inclusion and respect is promoted and maintained. This course discusses the advantages and pitfalls of working in and managing a diverse workforce. It also offers strategies to help managers recognize and value individual differences so as to maximize the potential of all employees.

[Show All](#) ▾

Skills in This Course

✓ Workforce Management (WFM) ✓ Diversity Strategies

[Lessons in This Course](#)

[Additional Course Details](#)



[View Course Again](#)

COMPLETED

★★★★★ (26)

Lessons

1

Delivery Mode

Self-Directed

| | | | | |
|-----------------|------------------------------------|------------------------|-----------|------------|
| Gus Chapdelaine | Valuing Diversity: Manager Edition | 04/28/2023 12:48:18 PM | Completed | 04/28/2023 |
|-----------------|------------------------------------|------------------------|-----------|------------|

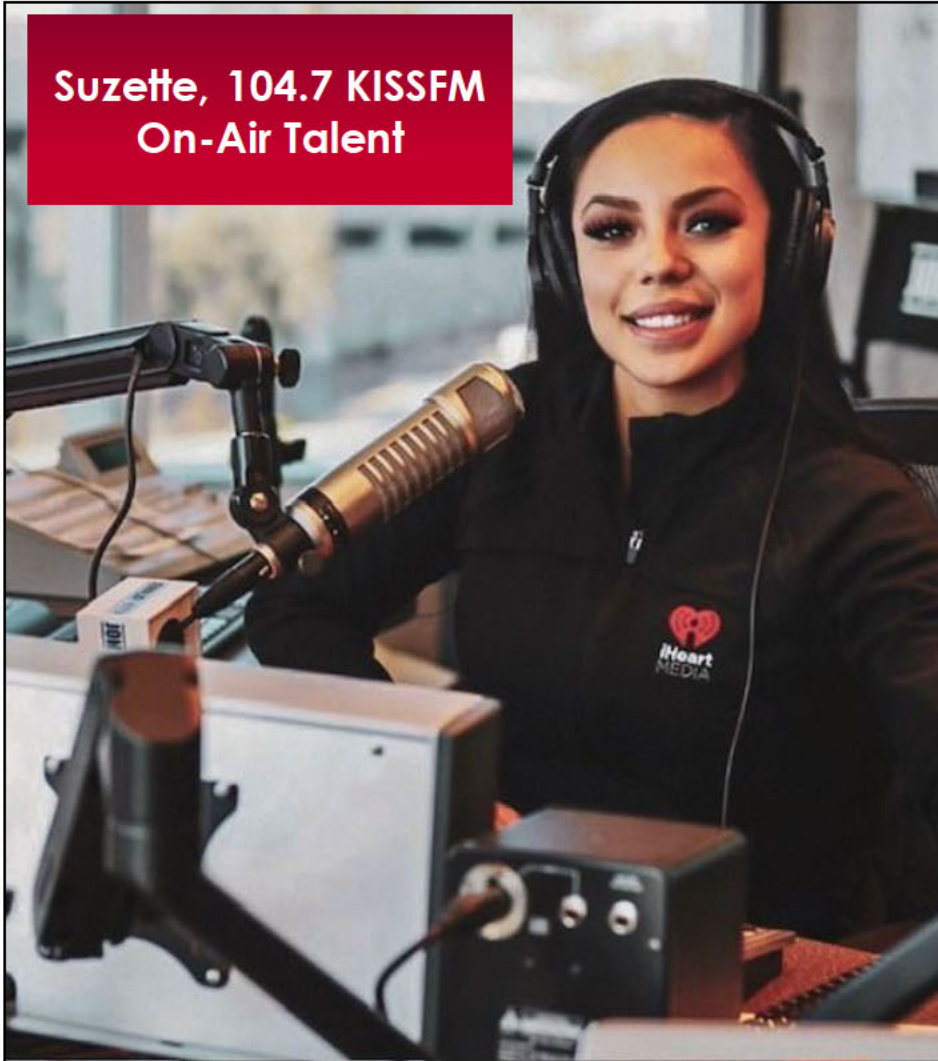
WELCOME!



Suzette Rodriguez, 104.7KISSFM C Air Talent

Meet the Speakers

Suzette, 104.7 KISSFM
On-Air Talent



Andrea, Project Manger
(Events and Sponsorships)



What is iHeartRadio?





iHeart
MEDIA

How did you start in radio?



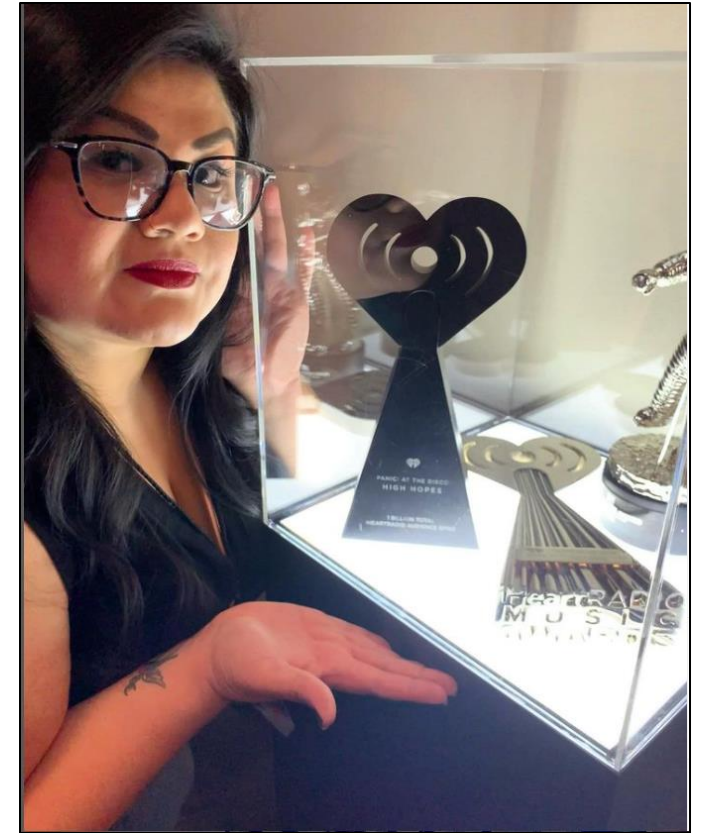
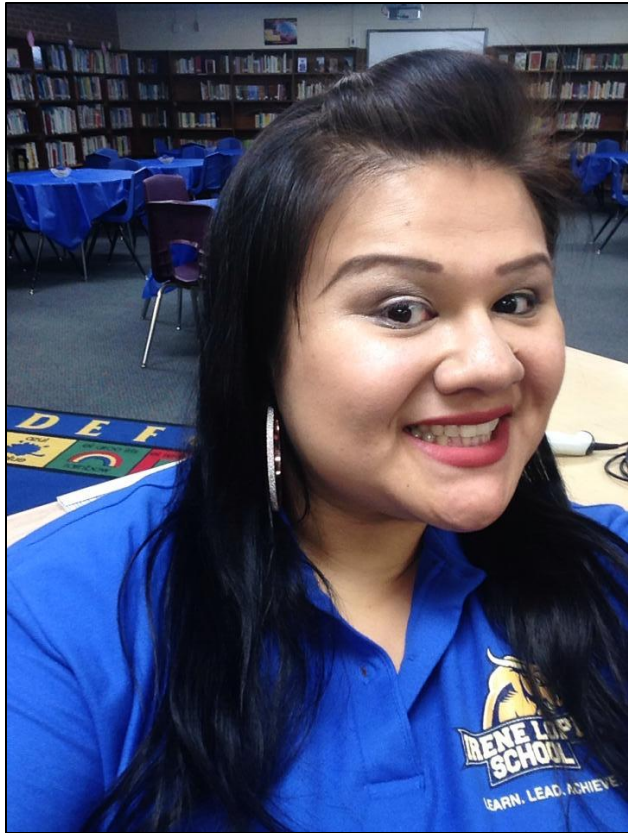
Suzette

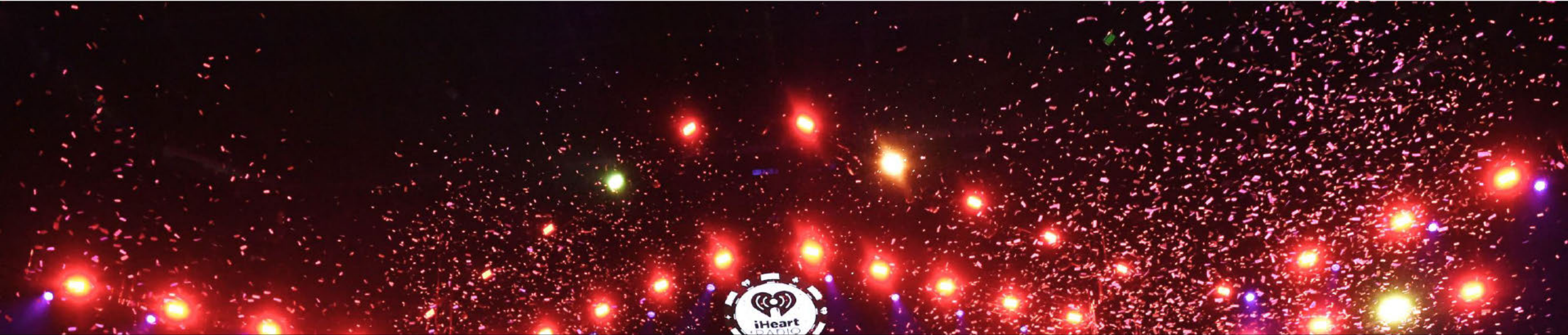
“I started in high school when I would contact the radio stations to come out to our high school events (football games, pep rallies, and dances). I became friends with people from the radio station and networked with them. After high school and in college, they reached out to me with a job opportunity. I started part time and after graduating college, I became full time employee. You can hear me on 104.7 KISSFM Monday thru Friday!”



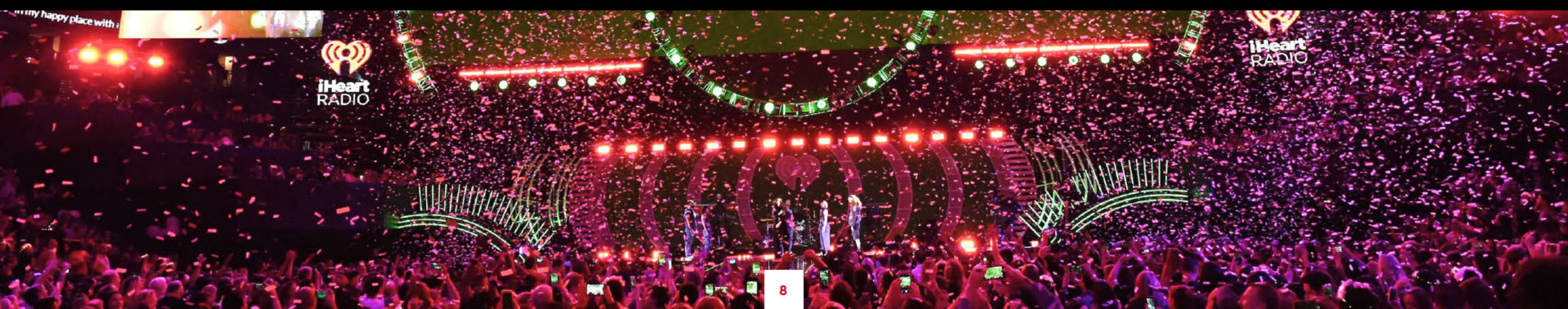
Andrea

“In 6th grade, I always knew I wanted to work in marketing. We had a school project where we came up with our a new product and had to create tv, radio, and magazine ads. In college, I saw a radio station tent giving away tickets to a concert and immediately wanted to “that job”. I was a teacher for 12 years (even here at Lopez school as the librarian!) and worked after-school at concerts just like the radio station in college. In 2016, I decided I would leave teaching and go into radio full-time specializing in events, concerts and sponsorships.”



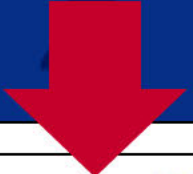
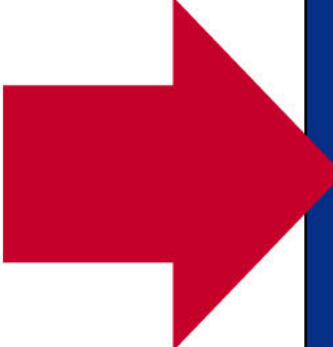


**What do you need to go to school for
to work in radio?**



Choose your own path!

YOU ARE
ALREADY
A 1/4 OF
THE WAY
THERE!



| | | | | | | | | |
|--|---|---|---|---|---|--|--|--|
|  Abril |  Alhambra |  ARCH |  Bioscience |  Bostrom |  Browne |  Camelback |  Camelback Montessori |  Central |
|  Chavez |  Desiderata |  Fairfax |  Franklin |  Hayden |  Maryvale |  Maryvale Gifted & Talented |  Metro |  North |
|  Phoenix Coding |  Phoenix Digital |  Phoenix Ed Preparatory |  PXU CITY |  The Academies |  Wilson | | | |

Universities

Community Colleges

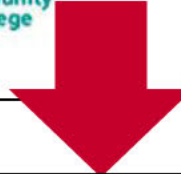
   

 PimaCommunityCollege



What do you do at your job?



Suzette

- I talk on the radio with guests, listeners and play your favorite songs on the radio!
- I work with local businesses to help make their companies grow as a radio influencer. You can hear my voice on commercials for businesses and brands I care about.
- I get to meet awesome people like the Jonas Brothers or radio listeners like you!

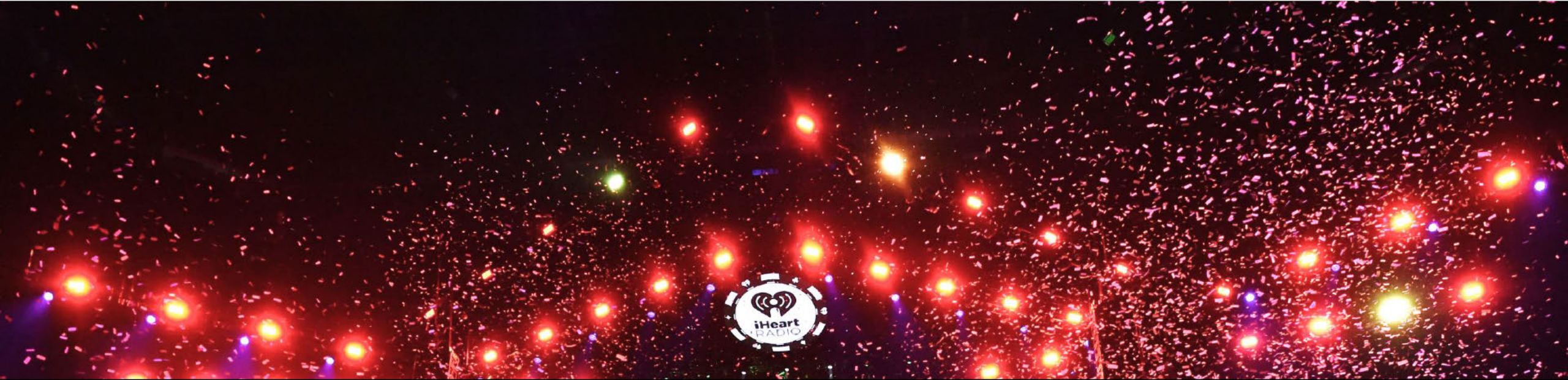


Andrea

The 3 Ps of my Job:

- **Plan** – Brainstorm and create promotions and sponsorships for our radio listeners to win fun prizes sponsored by your favorite brands.
- **Pitch** – Work with sales people who create money for the radio station and present to brands so they can buy our prize idea and want to play their commercials on our stations.
- **Produce** – Take care of the whole process with the radio station employees to make sure the brand is happy with their commercials, sponsorship, or contests.





What other types of jobs are there?



Radio Departments

- **Programming**
- **Promotions**
- **Sales**
- **Traffic**
- **Production & More!**

Thank you!

