

50/51

JOB LISTINGS

Here are our current job openings. Please click on the job title for more information, and apply from that page if you are interested.

Page 1 of 1

Click Column Header to Sort

| Title | Location | Posted Date |
|--|--------------------|-------------|
| Account Executive | WOIO-Cleveland, OH | 3/20/2014 |
| IS Manager | WOIO-Cleveland, OH | 3/17/2014 |
| Operations Technician | WOIO-Cleveland, OH | 3/20/2014 |
| Associate Producer/Assignment Editor | WOIO-Cleveland, OH | 3/12/2014 |
| VP/General Manager | WOIO-Cleveland, OH | 2/13/2014 |
| Market Development Executive | WOIO-Cleveland, OH | 10/16/2013 |

Job Search Agent Options:

You can save these search settings as an agent, meaning an email will be sent to you every time a new opening matches your criteria. If you would like to create an agent, please fill out the form below and click the create button.

Name of Agent:

[Manage My Agents](#)

Use this form to perform another job search:

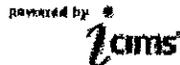
Keywords:

Category: (All)

Location: OH-Cleveland

 [Go back to the welcome page](#)

[Need further assistance?](#)



Applicant Tracking Software

Memorandum



TO: Staff
FROM: Dan Salamone
DATE: February 7, 2014
RE: EMPLOYMENT OPPORTUNITY

The news department currently has an opening for a full-time Assignment Editor/ Web Producer. All interested qualified candidates should speak to Tamu Thomas by February 20th.

You'll need to submit information in one of the following ways:

- 1) Internal candidates: You must complete a **New Job Interest Form** which is available on Movaris, located in the pull down menu (the same place you find a time sheet or time off request form).
- 2) External candidates: Must log on to the Raycom website, **<https://careers-raycommedia.icims.com>** create a profile and download their resume and application for that specific position.

Any questions, please see Chris Arnold.

Thank you,

A handwritten signature in black ink, appearing to be "Dan Salamone", with a long horizontal line extending to the right.

Dan Salamone

DS:ca

cc: Bill Applegate
Delia Feliciano



POSITION AVAILABLE

DATE: 2/5/2014

Job Title: Assignment Editor/Web Producer

Schedule: To Be Determined

Description of Duties:

1. Responsible for making sure the day's stories decided by news management are covered.
2. Monitor news wires and police radios, maintain phone lists of sources, keep files and records of upcoming news events.
3. Assist News Producer in writing and preparing news broadcasts.
4. Utilize personal discretion and initiative to solve problems which may arise.
5. Generate and provide story ideas and research as necessary.
6. Use personal news judgment and discretion to make story decisions and coverage decisions as events warrant.
7. Direct videographers and/or reporters to gather and produce the news.
8. Manage portfolio of community websites, recruit/manage contributors, search out stories of content, gather/write news items along with maintaining the accuracy and integrity of the product.

Education/Skills Required:

1. Strong verbal/written communications skills.
2. College degree in Journalism preferred.
3. Knowledge of the AP style. Basic knowledge of HTML, graphics and a solid grasp of basic computer skills and experience with photo shop, advanced HTML & digital editing helpful.
4. Training in basic rules of journalism and news gathering.
5. Demonstrated ability to research news stories and prepare copy for air.
6. Ability to work well under pressure and well with a diverse group of people.
7. Must be able to handle a large number of variables, including short deadlines.
8. Knowledge of the politics and geography of Cleveland.
9. Other duties as assigned by news management.

Date Job is Available: Immediately

Applications for employment with WOIO/WUAB are now submitted electronically. If you are interested in applying for this position, please visit <https://careers-raycommedia.icims.com>.

****WOIO/WUAB IS AN EQUAL OPPORTUNITY EMPLOYER****
M/F/H/V

LIST OF ALL INTERVIEWEES AND REFERRAL SOURCE BY VACANCY

Complete this worksheet for each full time hire.

Job Title for Vacancy: Vice President/General Manager Date Filled: 06/19/2014

Total Number of Interviewees: 6

IF HIRED

Name of Interviewee: Daniel Salamone
Referral Source: Internal Candidate

Name of Interviewee: James Stunek
Referral Source: Internal Candidate

Name of Interviewee: Chris Geiger
Referral Source: Employee Referral

Name of Interviewee: Dominic Mancuso Jr.
Referral Source: Search Firm (Roche Associates)

Name of Interviewee: Charlie Henrich
Referral Source: Search Firm (Roche Associates)

Name of Interviewee: Linda Gray
Referral Source: Search Firm (Jeff Rosser)

Name of Interviewee: _____
Referral Source: _____

FCC- EEO

The attached Letter has been sent to following recipients:

1-7

| |
|--|
| Kent State University 201 Franklin Hall Kent, OH 44242-0001 |
| Bryant & Stratton College 3121 Euclid Ave Cleveland, OH 44115 |
| * New England Institute of Technology 2500 Post Road Warwick, RI 02886 |
| Ohio Civil Rights Commission 615 Superior Avenue Cleveland, OH 44113 |
| * Lorain County Urban League 1530 West River Rd, Ste 300 Elyria, Oh 44035 (add changed 11/27) |
| Spanish American Committee 4407 Lorain Avenue Cleveland, OH 44113 |
| * Emma L. Bowen Foundation For Minority Interest in Media 524 W. 57 th Street New York, NY 10019 |



RAYCOM MEDIA STATIONS

1717 E. 12TH STREET • CLEVELAND, OH 44114

☎ 216-771-1943 ☎ 216-515-7152

February 14, 2014

Kent State University
201 Franklin Hall
Kent, OH 44242
Attn: Journalism & Mass. Comm.

Dear Placement Coordinator:

We are currently recruiting for a VP/General Manager, at WOIO/WUAB TV.

Attached is the job description for this employment opportunity. If you have knowledge of any qualified candidate for this position, please forward their resume to us for consideration. If you have any questions or can suggest other qualified sources we can use in our recruitment efforts, please contact me at 216-367-7104.

Applications for employment with WOIO/WUAB are now submitted electronically. If you are interested in applying for a position, please visit <https://careers-raycommedia.icims.com>.

Thank you for your assistance.

Sincerely,

WOIO/WUAB TV

A handwritten signature in black ink, appearing to read "Lisa Marko".

Lisa Marko
Administrative Assistant

Marko, Lisa

9-22-26

From: Marko, Lisa
Sent: Tuesday, February 18, 2014 5:06 PM
To: a.rufyoung@csuohio.edu; ajohnson@JFSA-Cleveland.org; baldwin.185@osu.edu; careercenter@hiram.edu; dvalentin@lmmyouth.org; Elizabeth Little; Evette Clark; Kevin Olivas; kpeters@specshoward.edu; kspeers@aia.edu; Medaline Broadcast; NAHJ; 'NAJA'; ocb@beonair.com; oneil.73@osu.edu; Paul Strachan; rhill@city.cleveland.oh.us; 'rmdobrzelewski@bryantstratton.edu'; Sandy Lizik; smiller@clevelandnaacp.org; Valerie King
Subject: Open Positions
Attachments: General manager.docx; Assignment Editor - Web Producer.doc; Production Assistant-NewsContent Specialist.doc

Dear Placement Coordinator:

We are currently recruiting for an General Manager, Assignment Editor, PA/Assistant News Specialist, at WOIO/WUAB TV.

Attached is the job description for these employment opportunities. If you have knowledge of any qualified candidate for this position, please forward their resume to us for consideration. If you have any questions or can suggest other qualified sources we can use in our recruitment efforts, please contact me at 216-367-7104.

Applications for employment with WOIO/WUAB are now submitted electronically. If you are interested in applying for a position, please visit <https://careers-raycommedia.icims.com>.

Thank you for your assistance.

Sincerely,

WOIO/WUAB TV

Lisa Marko

Administrative Assistant to the Controller
WOIO/ WUAB
1717 E. 12th St.
Cleveland, OH 44114
216-367-7104 fax 216-515-7180



A RAYCOM MEDIA STATION
lmarko@woio.com

Marko, Lisa

From: Debra Valentino [dvalentino@naja.com]
Sent: Wednesday, February 19, 2014 1:26 PM
To: Marko, Lisa
Subject: Re: Open Positions

Good Morning Lisa,

Your job posting for the following job opportunities have been posted as requested on naja.com. Please continue to send any job opportunities to my email address below. Job Posting will remain up for 30 days.

Thank you and have a great day

On Tue, Feb 18, 2014 at 4:12 PM, Rebecca Landsberry <rebeccalandsberry@naja.com> wrote:

Rebecca Landsberry
 NAJA Communications and Membership Manager
 Office 405-325-1649
 Email RebeccaLandsberry@naja.com
 Follow Me: @BeccaLandsberry

----- Forwarded message -----

From: Marko, Lisa <hmarko@woio.com>
Date: Tue, Feb 18, 2014 at 4:06 PM
Subject: Open Positions

To: "a.rufyoung@csuohio.edu" <a.rufyoung@csuohio.edu>, "ajohnson@JFSA-Cleveland.org" <ajohnson@jfsa-cleveland.org>, "baldwin.185@osu.edu" <baldwin.185@osu.edu>, "careercenter@hiram.edu" <careercenter@hiram.edu>, "dvalentin@lmmmyouth.org" <dvalentin@lmmmyouth.org>, Elizabeth Little <elizabeth.little@rsc.ohio.gov>, Evette Clark <eclark@ulcleveland.org>, Kevin Olivas <kolivas@nahj.org>, "kpeters@specshoward.edu" <kpeters@specshoward.edu>, "kspeers@aii.edu" <kspeers@aii.edu>, Medaline Broadcast <Mark@medialine.com>, NAHJ <jobbank@jahj.org>, NAJA <RebeccaLandsberry@naja.com>, "ocb@beonair.com" <ocb@beonair.com>, "oneil.73@osu.edu" <oneil.73@osu.edu>, Paul Strachan <pstrachan@chancelloru.edu>, "rhill@city.cleveland.oh.us" <rhill@city.cleveland.oh.us>, "rmdobrzelewski@bryantstratton.edu" <rmdobrzelewski@bryantstratton.edu>, Sandy Lizik <slizik@602communications.com>, "smiller@clevelandnaacp.org" <smiller@clevelandnaacp.org>, Valerie King <Valerie.King@jfs.ohio.gov>

Dear Placement Coordinator:

We are currently recruiting for an General Manager, Assignment Editor, PA/Assistant News Specialist, at WOIO/WUAB TV.

Attached is the job description for these employment opportunities. If you have knowledge of any qualified candidate for this position, please forward their resume to us for consideration. If you have any questions or can suggest other qualified sources we can use in our recruitment efforts, please contact me at 216-367-7104.

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Thank you for your assistance.

Sincerely,

WOIO/WUAB TV

Lisa Marko

Administrative Assistant to the Controller

WOIO/ WUAB

« Back to Search Results (http://www.nahjcareercenter.com/job_summaries?keywords=&location=Cleveland%2C+oh+&organization=) |
Management (/job_summaries?industry=Management)
Raycom Media Inc. (/job_summaries?industry=Management&organization=Raycom+Media+Inc.)
VP/General Manager

VP/General Manager at Raycom Media Inc. in Cleveland, OH

Management (/job_summaries?industry=Management)

Save

Description

VP/General Manager

WOIO/WUAB Raycom Media, Inc.
Cleveland, OH

Raycom Media is one of the nation's largest broadcasting groups and currently owns and operates 36 television stations in 18 states. WOIO/WUAB, its CBS/MNTV affiliates in Cleveland, OH is currently recruiting for an experienced television professional for a General Manager position.

WOIO.WUAB is a commercial television station serving the Greater Cleveland and much of surrounding Northeast Ohio.

Ideal candidate should have proven success in growing broadcast and digital revenue across multiple media platforms. Applicants should have strong leadership skills and experience overseeing and directing department management as well as promoting teamwork within all areas of the station's operations. We are looking for an experienced seasoned General Manager with impressive experience in a competitive news environment, strong leadership, community and people skills.

If you are driven by a determination to succeed, have a tireless work engine and dedication for growing revenue, audience share, and widening the gap between competing stations, then we encourage you to apply online at <https://careers-raycommedia.icims.com/> (<https://careers-raycommedia.icims.com/>)

No phone calls please. EOE-M/F/D/V

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1717 E. 12th St.

Cleveland, OH 44114

216-367-7104 fax 216-515-7180



A RAYCOM MEDIA STATION

lmarko@woio.com

Debra Valentino

Native American Journalists Association, Program/Contract Manager

Email: dvalentino@naja.com

30

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Job Postings

Job #3385226 has been posted successfully.

Listed below are the jobs that you have posted to Cuyahoga Community College.

On Hold: not yet reviewed; displayed on a pink background

Pending: reviewed and approved; scheduled to become Active on a future date

Under Review: additional information is needed for approval

Active: reviewed and approved; visible to job seekers

Expired: Expiration Date has been reached; no longer visible to job seekers; displayed in red text

Not Approved: reviewed but not approved for display to job seekers

Click the **Job ID** to view a posting as job seekers will see it.

Click on the  icon to Edit a [job posting](#).

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Click on the  icon to Repost a job posting.

[Post a New Job](#)

Displaying records 1-20 of 26

[Next](#)

On Hold

VP/General Manager

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 3385226 | Full Time | 05/16/2014   |

Active

Assignment Editor/Web Producer

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 3385210 | Full Time | 05/16/2014   |

Production Assistant

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 3385219 | Full Time | 05/16/2014   |

Expired

Research Director

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 3313524 | Full Time | 02/10/2014  |

Assignment Editor/Web Producer

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 3281187 | Full Time | 01/12/2014  |

Market Development Executive

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 3249933 | Full Time | 12/15/2013  |

IT Manager

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 3209682 | Full Time | 11/12/2013  |

News Producer

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 3189051 | Full Time | 10/26/2013  |

Assignment Editor/Web Producer

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 3127287 | Full Time | 10/08/2013  |

Executive Producer

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 3152918 | Full Time | 09/30/2013  |

Assignment Editor/Associate Producer

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 3068202 | Full Time | 08/15/2013  |

Market Development Executive

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 2989387 | Full Time | 06/20/2013  |

Producer

| Job ID | Job Type | Deadline |
|-------------------------|-----------|--|
| 2953196 | Full Time | 05/24/2013  |

Assignment Editor/Associate Producer

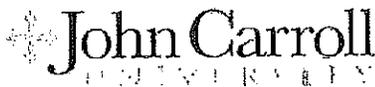
| Job ID | Job Type | Deadline |
|--------|----------|----------|
| | | |

| | | | |
|---------------------------------------|----------------------|-----------------|---|
| 2846700 | Full Time | 02/20/2013 |  |
| News Producer | | | |
| Job ID | Job Type | Deadline | |
| 2838628 | Full Time | 02/06/2013 |  |
| Account Executive | | | |
| Job ID | Job Type | Deadline | |
| 2824145 | Full Time | 12/29/2012 |  |
| Production Assistant | | | |
| Job ID | Job Type | Deadline | |
| 2824120 | Full Time, Part Time | 12/29/2012 |  |
| Internet Account Executive | | | |
| Job ID | Job Type | Deadline | |
| 2824134 | Full Time | 12/29/2012 |  |
| Anchor/Reporter | | | |
| Job ID | Job Type | Deadline | |
| 2824137 | Full Time | 11/29/2012 |  |
| Assignment Editor/Web Producer | | | |
| Job ID | Job Type | Deadline | |
| 2824109 | Full Time | 11/29/2012 |  |

Page: [1](#) [2](#)

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31



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New Job > Job Profile

Page Functions
Copy Job
View Activity

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● TAKE THE FIRST DESTINATION SURVEY/Report A Hire

Viewing Job: 15858/VP/General Manager

Profile View | Position Information | Contact Information | Posting Information | Document Categories

Position Information

[Edit]

Please review the information contained in this job posting. Click on the [Edit] link for each section to make any changes.

Click the [View Activity] link above to view all activity for this job posting.

If this job has expired and you want to repost, click [Copy Job] above.

*Job ID: 15858
*Job Title: VP/General Manager
Organization Name: WOIO/WUAB TV
Number of Openings: 1
Work Schedule:
Hours per Week:
*Job Paid/Unpaid: Paid
*Job Salary (please write figure or TBD): TBD
*Job Salary Per: Year
Employment Start Date:
Employment End Date:
Supervisor:

*Job Description: Raycom Media is one of the nation's largest broadcasting groups and currently owns and operates 36 television stations in 18 states. WOIO/WUAB, its CBS/MNTV affiliates in Cleveland, OH is currently recruiting for an experienced television professional for a General Manager position. WOIO.WUAB is a commercial television station serving the Greater Cleveland and much of surrounding Northeast Ohio.

Qualifications: Ideal candidate should have proven success in growing broadcast and digital revenue across multiple media platforms. Applicants should have strong leadership skills and experience overseeing and directing department management as well as promoting teamwork within all areas of the station's operations. We are looking for an experienced seasoned General Manager with impressive experience in a competitive news environment, strong leadership, community and people skills.

*Application Instructions: Applications for employment with WOIO/WUAB are now submitted electronically. If you are interested in applying for this position, please visit <https://careers-raycommedia.icims.com>

Online Application Address:

Contact Information

[Edit]

*First Name: Lisa
*Last Name: Marko
Address Line 1: 1717 East 12th Street
Address Line 2:
City: Cleveland
State: OH
Zip: 44114
Country:
Phone: 216-367-7104
Fax: 216-515-7170
*Email : Imarko@woio.com
Website :

Posting Information

[Edit]

*Job Location: *OH-Cleveland/Akron
*Job Category: Management
*Position Type: Full-time Experienced
Minimum GPA (use 2 decimal places only, ex: 4.00):
Must students be legally able to work in U.S. to apply:
Graduation Start:
Graduation End:
Class Standing:
Degrees:
Majors :
Screen Applicant Types: No
Screen Minimum GPA: No
Screen student's U.S. legal work

| | |
|---|--|
| status: No | |
| Screen Graduation Range: No | |
| Screen Class Standing: No | |
| Screen Degrees: No | |
| Screen Majors: No | |
| *Post Date: 2/14/2014 | |
| *Expiration Date: 4/15/2014 | |
| *Show Contact Info: Yes | |
| *Would you like to receive email notifications of individual student applicants through Career Connection Yes | |
|  : | |
| <hr/> | |
| Document Categories [Edit] | |
| <u>Document Categories Allow Selection</u> | <u>Document Categories Require Selection</u> |
| Resumes | Resumes |

37

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Click the **Job ID** to view a posting as job seekers will see it.

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Click on the  icon to Repost a job posting.

[Post a New Job](#)

Displaying records 1-20 of 25

[Next](#)

Active

Market Development Executive

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 3434779 | Full Time | 05/23/2014 |   |

Assignment Editor/Web Producer

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 3385275 | Full Time | 05/16/2014 |   |

VP/General Manager

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 3385335 | Full Time | 05/16/2014 |   |

Production Assistant /Assistant News Specialist

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 3385339 | Full Time | 05/16/2014 |   |

Expired

Research Director

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 3313550 | Full Time | 02/10/2014 |  |

Assignment Editor/Web Producer

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|--|
| 3281560 | Full Time | 01/14/2014 |  |

Market Development Executive

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 3249957 | Full Time | 12/15/2013 |  |

IT Manager

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 3209719 | Full Time | 11/12/2013 |  |

Executive Producer

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 3152943 | Full Time | 10/30/2013 |  |

News Producer

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 3189091 | Full Time | 10/26/2013 |  |

Assignment Editor/Web Producer

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 3127317 | Full Time | 10/08/2013 |  |

Assignment Editor/Associate Producer

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 3068259 | Full Time | 07/15/2013 |  |

Market Development Executive

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 2989460 | Full Time | 06/20/2013 |  |

Producer

| Job ID | Job Type | Deadline | |
|-------------------------|-----------|------------|---|
| 2953219 | Full Time | 05/24/2013 |  |

Assignment Editor/ Associate Producer

| Job ID | Job Type | Deadline | |
|----------------|-----------|------------|--|
| <u>2846737</u> | Full Time | 02/20/2013 | |

News Producer

| Job ID | Job Type | Deadline | |
|----------------|-----------|------------|--|
| <u>2838650</u> | Full Time | 02/11/2013 | |

Internet Account Executive

| Job ID | Job Type | Deadline | |
|----------------|-----------|------------|--|
| <u>2824427</u> | Full Time | 01/30/2013 | |

Production Assistant

| Job ID | Job Type | Deadline | |
|----------------|-----------|------------|--|
| <u>2824431</u> | Full Time | 01/30/2013 | |

Market Development Executive

| Job ID | Job Type | Deadline | |
|----------------|-----------|------------|--|
| <u>2824416</u> | Full Time | 01/29/2013 | |

Anchor Reporter

| Job ID | Job Type | Deadline | |
|----------------|-----------|------------|--|
| <u>2824408</u> | Full Time | 11/29/2012 | |

Page: 1 2

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Click on the  icon to Repost a job posting.

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Displaying records 1-20 of 25

[Next](#)**Active****Market Development Executive**

| Job ID | Job Type | Deadline |
|-------------------------|-----------|------------|
| 3434779 | Full Time | 05/23/2014 |

Assignment Editor/Web Producer

| Job ID | Job Type | Deadline |
|-------------------------|-----------|------------|
| 3385275 | Full Time | 05/16/2014 |

VP/General Manager

| Job ID | Job Type | Deadline |
|-------------------------|-----------|------------|
| 3385335 | Full Time | 05/16/2014 |

Production Assistant /Assistant News Specialist

| Job ID | Job Type | Deadline |
|-------------------------|-----------|------------|
| 3385339 | Full Time | 05/16/2014 |

Expired**Research Director**

| Job ID | Job Type | Deadline |
|-------------------------|-----------|------------|
| 3313550 | Full Time | 02/10/2014 |

Assignment Editor/Web Producer

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|-------------------------|-----------|------------|
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Market Development Executive

| Job ID | Job Type | Deadline |
|-------------------------|-----------|------------|
| 2989460 | Full Time | 06/20/2013 |

Producer

| Job ID | Job Type | Deadline |
|-------------------------|-----------|------------|
| 2953219 | Full Time | 05/24/2013 |

| Assignment Editor/ Associate Producer | | |
|---------------------------------------|-----------|------------|
| Job ID | Job Type | Deadline |
| 2846737 | Full Time | 02/20/2013 |
| News Producer | | |
| Job ID | Job Type | Deadline |
| 2838650 | Full Time | 02/11/2013 |
| Internet Account Executive | | |
| Job ID | Job Type | Deadline |
| 2824427 | Full Time | 01/30/2013 |
| Production Assistant | | |
| Job ID | Job Type | Deadline |
| 2824431 | Full Time | 01/30/2013 |
| Market Development Executive | | |
| Job ID | Job Type | Deadline |
| 2824416 | Full Time | 01/29/2013 |
| Anchor Reporter | | |
| Job ID | Job Type | Deadline |
| 2824408 | Full Time | 11/29/2012 |

Page: [1](#) [2](#)[My Employer Account Home Page](#)

33

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Ursuline College

Office of Counseling and Career Services: (440) 646-8322 | [Email](#)

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Job Postings

REGISTRATION | ADVERTISEMENT

Job #3385346 has been reposted.

Listed below are the jobs that you have posted to Ursuline College.

- On Hold:** not yet reviewed; displayed on a pink background
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- Under Review:** additional information is needed for approval
- Active:** reviewed and approved; visible to job seekers
- Expired:** Expiration Date has been reached; no longer visible to job seekers; displayed in red text
- Not Approved:** reviewed but not approved for display to job seekers

Click the **Job ID** to view a posting as job seekers will see it.

Click on the  icon to Edit a job posting.

Click on the  icon to Expire an active job posting.

Click on the  icon to Repost a job posting.

Post a New Job

Displaying records 1-20 of 35

[Next](#)

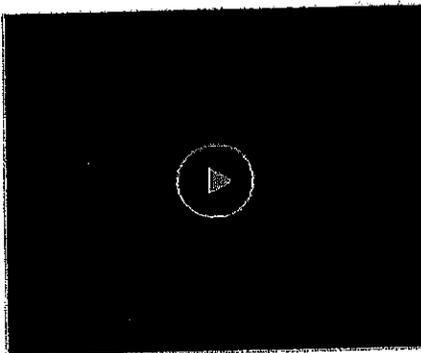
| Job ID | Job Type | Deadline |
|---|-----------|--|
| On Hold | | |
| Assignment Editor/ Web Producer | | |
| <u>3385346</u> | Full Time | 05/16/2014   |
| Expired | | |
| Research Director | | |
| <u>3313580</u> | Full Time | 02/10/2014  |
| Assignment Editor/ Web Producer | | |
| <u>3281573</u> | Full Time | 01/14/2014  |
| Market Development Executive | | |
| <u>3249982</u> | Full Time | 12/15/2013  |
| IT Manager | | |
| <u>3209746</u> | Full Time | 11/12/2013  |
| News Producer | | |
| <u>3189115</u> | Full Time | 10/26/2013  |
| Executive Producer | | |
| <u>3152978</u> | Full Time | 10/15/2013  |
| Assignment Editor/ Web producer | | |
| <u>3127325</u> | Full Time | 10/08/2013  |
| Assignment Editor/Associate Producer | | |
| <u>3068281</u> | Full Time | 07/15/2013  |
| Market Development Executive | | |
| <u>2989420</u> | Full Time | 06/20/2013  |
| Producer | | |
| <u>2953241</u> | Full Time | 05/24/2013  |
| Assignment Editor/Associate Producer | | |
| <u>2846749</u> | Full Time | 02/20/2013  |
| News Producer | | |
| <u>2838671</u> | Full Time | 02/11/2013  |
| Production Assistant | | |
| <u>2824459</u> | Full Time | 01/30/2013  |

| Internet Account Executive | | Deadline |
|---|-----------------|--|
| Job ID | Job Type | |
| 2824437 | Full Time | 01/30/2013  |
| Account Executive | | Deadline |
| Job ID | Job Type | |
| 2824471 | Full Time | 01/29/2013  |
| Anchor / Reporter | | Deadline |
| Job ID | Job Type | |
| 2824451 | Full Time | 12/29/2012  |
| Assignment Editor/ Web producer | | Deadline |
| Job ID | Job Type | |
| 2799602 | Full Time | 10/29/2012  |
| Market Development Executive | | Deadline |
| Job ID | Job Type | |
| 2649582 | Full Time | 10/29/2012  |
| News Content Specialist/Producer | | Deadline |
| Job ID | Job Type | |
| 2750493 | Full Time | 10/27/2012  |

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34

Career Center

job postings
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| Job Title | ID | Description | Type | Major(s) | Start | End | Approved | Options |
|--------------------------------|-------|--|--|--------------------------------|-------------------|----------------|-------------------------------------|------------|
| Assignment Editor/Web Producer | 26932 | Description of Duties: 1. Responsible for making sure the day's stories decided by news ... | Full Time, Degreeed, Entry-level (0-3 yrs) | College of Arts & Sciences | February 14, 2014 | April 14, 2014 | <input checked="" type="checkbox"/> | deactivate |
| Production Assistant | 26952 | Description of Duties: 1. Assist the producers and directors of the various news b... | Full Time, Degreeed, Entry-level (0-3 yrs) | | February 17, 2014 | April 18, 2014 | <input checked="" type="checkbox"/> | deactivate |
| VP/General Manager | 26953 | Raycom Media is one of the nation's largest broadcasting groups and currently owns and operates... | Full Time, Degreeed, Experienced (3+ yrs) | Weatherhead Schl of Management | February 17, 2014 | April 18, 2014 | <input checked="" type="checkbox"/> | deactivate |

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CAREER SERVICES MANAGER

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Career Center
228 Sears Building
216.368.4448 | 800.277.4289
careers@case.edu

students.case.edu
About Student Affairs
Student Affairs Departments
myCWRU

Connect with Us
Facebook
Twitter

Search for jobs at case.edu

36



Employer Services

LCCC@Work

job postings
NACElink Network
Powered by Symplicity

| Job Title | ID | Description | Type | Major(s) | Start | End | Approved | Options |
|--|-------|--|-----------|--------------|--------------------|-------------------|----------|---|
| Production Assistant/ Assistant News Specialist | 10339 | Schedule: To Be Determined Description of Duties: 1. Assist the ... | Full-time | | February 19, 2014 | May 09, 2014 | * | <input type="button" value="deactivate"/> |
| VP/General Manager | 10340 | Raycom Media is one of the nation's largest broadcasting groups and currently owns and operates... | Full-time | | February 18, 2014 | May 09, 2014 | * | <input type="button" value="deactivate"/> |
| Assignment Editor/Web Producer | 10338 | Description of Duties: 1. Responsible for making sure the day's stories decided by news... | Full-time | Broadcasting | February 17, 2014 | May 02, 2014 | * | <input type="button" value="deactivate"/> |
| Market Development Executive | 9750 | DESCRIPTION OF DUTIES: Are you currently employed in a position that has enabled ... | Full-time | | October 17, 2013 | December 13, 2013 | * | <input type="button" value="deactivate"/> |
| IT Manager | 9589 | Duties and Responsibilities: 1.) Provide technical support, administration and mai... | Full-time | | September 12, 2013 | November 15, 2013 | * | <input type="button" value="deactivate"/> |

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36

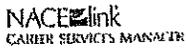


Part of The Buckeye Careers Network

job postings
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Our office highly suggests that, before posting an Internship to FutureLink, all "for-profit" employers review Fact Sheet #71 in the Document Library (accessed through your Account tab) assembled by the U.S. Department of Labor, Wage and Hour Division. If the internship with a "for-profit" company is unpaid, it is especially crucial these employers review the tip sheet to ensure your experience for students is compliant with the federal Fair Labor Standards Act (FLSA). If you have any questions regarding policies for posting internships with the Arts and Sciences Career Services Office, please contact Assistant Director Scott Kustis at (614) 247-8698 or kustis.1@osu.edu.

| Job Title | ID | Description | Type | Major(s) | Start | End | Approved | Options |
|---|----------|--|-------------------|-------------------------------------|-------------------|--------------|----------|------------|
| Assignment Editor/Web Producer | 25263144 | Description of Duties: 1. Responsible for making sure the day's stories decided by news ... | Career Employment | Communication, Journalism | February 18, 2014 | May 09, 2014 | | deactivate |
| Productions Assistant/Assistant News Specialist | 25263145 | Job Title: Production Assistant Schedule: To Be Determined | Career Employment | All Majors | February 18, 2014 | May 09, 2014 | | deactivate |
| VP/General Manager | 25263146 | Description o... Raycom Media is one of the nation's largest broadcasting groups and currently owns and operates... | Career Employment | John Glenn School of Public Affairs | February 18, 2014 | May 09, 2014 | | deactivate |



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College of Arts and Sciences Career Services Office
 4B Townshend Hall
 1885 Neil Ave.
 Columbus, OH 43210
 (614) 292-7055
 (614) 688-3036
 asccareer@osu.edu



The Buckeye Careers Network is Ohio State's university-wide online resource to connect Ohio State students with employers for jobs, internships, co-ops, and career opportunities. The network is a part of the Buckeye Careers program that offers career development assistance, support, and resources - from selecting a major to starting a career - for all Ohio State students.

38



job postings
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Before posting an internship to Buckeye Careers Network, all "for-profit" employers should review Fact Sheet #71 in the Document Library (accessed through your Account tab) assembled by the U.S. Department of Labor, Wage and Hour Division. If the internship with a "for-profit" company is unpaid, it is especially crucial these employers review the tip sheet to ensure your experience for students is compliant with the federal Fair Labor Standards Act (FLSA). If you have any questions regarding policies for posting internships with Buckeye Careers Network, please email careerquestions@osu.edu or contact the college career services office whose students/ alumni you are recruiting.

| Job Title | ID | Description | Type | Major(s) | Start | End | Approved | Options |
|---|----------|--|-------------------|-------------------------------------|-------------------|--------------|-------------------------------------|------------|
| Assignment Editor/Web Producer | 25263144 | Description of Duties: 1. Responsible for making sure the day's stories decided by news ... | Career Employment | Communication, Journalism | February 18, 2014 | May 09, 2014 | <input checked="" type="checkbox"/> | deactivate |
| Productions Assistant/Assistant News Specialist | 25263145 | Job Title: Production Assistant Schedule: To Be Determined | Career Employment | All Majors | February 18, 2014 | May 09, 2014 | <input checked="" type="checkbox"/> | deactivate |
| VP/General Manager | 25263146 | Description o... Raycom Media is one of the nation's largest broadcasting groups and currently owns and operates... | Career Employment | John Glenn School of Public Affairs | February 18, 2014 | May 09, 2014 | <input checked="" type="checkbox"/> | deactivate |



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(614) 292-1255
careerquestions@osu.edu

The Buckeye Careers Network is Ohio State's university-wide online resource to connect Ohio State students with employers for jobs, internships, co-ops, and career opportunities. The network is a part of the Buckeye Careers program that offers career development assistance, support, and resources - from selecting a major to starting a career - for all Ohio State students.

39

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The University of Akron

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Job Postings

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Under Review: additional information is needed for approval

Active: reviewed and approved; visible to [job seekers](#)

Expired: Expiration Date has been reached; no longer visible to job seekers; displayed in red text

Not Approved: reviewed but not approved for display to job seekers

Click the **Job ID** to view a posting as job seekers will see it.

Click on the  icon to Edit a job posting.

Click on the  icon to Expire an active job posting.

Click on the  icon to Repost a job posting.

[Post a New Job](#)

Displaying records 1-3 of 3

| Job ID | Job Type | Deadline | |
|--|-----------|------------|---|
| Active | | | |
| Assignment Editor/Web Producer | | | |
| 3390348 | Full Time | 03/21/2014 |   |
| Production Assistant-Assistant News | | | |
| 3390372 | Full Time | 03/21/2014 |   |
| VP/General Manager | | | |
| 3390413 | Full Time | 03/21/2014 |   |

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Job Posting Information

Employer Name **WOIO/WUAB-Raycom Media** Contact Phone Number **216-367-7104**

Contact Name **Lisa Marko** Contact E-mail **lmarko@woio.com**

Yes No May we share this contact info with students if they have questions or wish to follow up on an application?

Desired Method of Resume Receipt:

- Resume Book Emailed to Contact Above
- Resume Book Emailed to _____
- Online Application (please specify location) <https://careers-raycommedia.icims.com>

Position Type:

- Full-time
- Part-time; approximate hours per week _____
- Co-op/Internship; approximate hours per week _____

Required GPA: **N/A** Desired Start Date: **ASAP**

Job Location: **Cleveland** Duration of Employment: **Permanent**

Salary: **TBD**

Job Title **VP/General Manager**

Job Description **Raycom Media is one of the nation's largest broadcasting groups and currently owns and operates 36 television stations in 18 states. WOIO/WUAB, its CBS/MNTV affiliates in Cleveland, OH is currently recruiting for an experienced television professional for a General Manager position. WOIO/WUAB is a commercial television station serving the Greater Cleveland and much of surrounding Northeast.**

Job Qualifications **Ideal candidate should have proven success in growing broadcast and digital revenue across multiple media platforms. Applicants should have strong leadership skills and experience overseeing and directing department management as well as promoting teamwork within all areas of the station's operations. We are looking for an experienced, seasoned General Manager with impressive experience in a competitive news environment; strong**

Years of Experience: Entry-level 3-5 years 5+ years

Student Class Level:

- Freshman
- Sophomore
- Junior
- Senior
- Graduate Student
- Alumni

Desired Degree Level:

- Associates
- Bachelors
- Masters
- Doctorate
- Law

Accepted Work Authorization:

- U.S. Citizen
- Permanent U.S. Resident
- Visa Sponsorship for International Students

** Instructions: Please fill out as much of the information as possible so we can better market your position. If your job description does not fit in the box, feel free to email an attachment with the additional content. When finished, save your form as Job-Posting-form_Company-Name.pdf and fax to 330.972.7748 or email to ccjobs@uakron.edu



Desired Majors (Check all that apply):

Arts

- Art
- Art History
- Ceramics
- Dance
- Fashion Merchandising
- Graphic Design
- Interior Design
- Metalsmithing
- Music
- Painting & Drawing
- Photography
- Printmaking
- Sculpture
- Studio Art — Theatre Arts

Business

- Accounting
- Business Administration
- Finance
- Human Resource Management
- Information Systems Management
- Integrated Marketing Communications
- International Business
- Marketing Management
- Sales Management
- Supply Chain/Operations Management

Business Technology

- Business Management Technology
- Computer Information Systems
- Health Care Office Management
- Hospitality Management
- Marketing & Sales Technology
- Organizational Supervision

Communication

- Organizational Communication
- Interpersonal & Public Communication
- Media Production
- News/Journalism
- Public Relations
- Radio & Television

Education

- Adolescent to Young Adult (AYA)
- Art Education
- Athletic Training
- Child/Family Development
- Early Childhood Development
- Early Childhood Education (Age 3 to Grade 3)
- Family & Consumer Sciences
- Intervention Specialist (K-12); ECIS (Age 3 to Grade 3)
- Middle Level Education (Grades 4 to 9)
- Physical Education
- PK-12 Multi-Age Education
- Sports Studies
- Teaching & Training Technical Professionals

Engineering

- Aerospace Systems Engineering
- Biomedical Engineering
- Chemical Engineering
- Civil Engineering
- Computer Engineering
- Corrosion Engineering
- Electrical Engineering
- Mechanical Engineering

Engineering Technology

- Automated Manufacturing Engineering Technology
- Construction Engineering Technology
- Drafting & Computer Drafting Technology
- Electronic Engineering Technology
- Geographic & Land Information Systems
- Land Surveying
- Manufacturing Engineering Technology
- Mechanical Engineering Technology
- Surveying & Mapping

English

Healthcare & Allied Health Tech.

- Child Life Specialist
- Exercise Science
- Medical Assisting Technology
- Nursing
- Nutrition/Dietetics
- Radiologic Technology
- Respiratory Therapy
- Social Work
- Speech — Language Pathology & Audiology
- Surgical Technology

History

Humanities

Languages

- French
- Spanish
- Arabic minor
- Chinese minor

Political Science

Public Service Technology

- Community Services Technology
- Criminal Justice Technology
- Emergency Management & Homeland Security
- Emergency Medical Services Tech.
- Fire Protection Technology
- Paralegal Studies
- Social Services Technology

Science & Mathematics

- Anthropology
- Applied Mathematics
- Biochemistry
- Biology
- Chemistry
- Computer Science
- Earth Science
- Economics/Labor Economics
- Environmental Science
- Geography
- Geology
- Geophysics
- Mathematics
- Natural Sciences
- Philosophy
- Physics
- Psychology
- Social Sciences
- Sociology
- Statistics

To see the list of degrees with full descriptions, visit http://www.uakron.edu/academics_majors/undergraduate_programs/index.dot

** Instructions: Please fill out as much of the information as possible so we can better market your position. If your job description does not fit in the box, feel free to email an attachment with the additional content. When finished, save your form as Job-Posting-form_Company-Name.pdf and fax to 330.972.7748 or email to ccjobs@uakron.edu

AD



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Back

Position Information

| | |
|--|---|
| ID: | 1519 |
| Position Type: | Campus Employment (FWS/Grant) |
| Restrict Applications: | no |
| Title: | VP/General Manager |
| Job Description: | Raycom Media is one of the nation's largest broadcasting groups and currently owns and operates 36 television stations in 18 states. WOIO/WUAB, its CBS/MNTV affiliates in Cleveland, OH is currently recruiting for an experienced television professional for a General Manager position. WOIO.WUAB is a commercial television station serving the Greater Cleveland and much of surrounding Northeast Ohio. |
| Job Function: | Management/Administration |
| How to Apply: | If you are driven by a determination to succeed, have a tireless work engine and dedication for growing revenue, audience share, and widening the gap between competing stations, then we encourage you to apply online at https://careers-raycommedia.icims.co |
| Resume Receipt: | Other (enter below) |
| Contact Information: | If you are driven by a determination to succeed, have a tireless work engine and dedication for growing revenue, audience share, and widening the gap between competing stations, then we encourage you to apply online at https://careers-raycommedia.icims.com/ No phone calls please. EOE-M/F/D/V |
| Posting Date: | February 18, 2014 |
| Expiration Date: | May 9, 2014 |
| GPA: | 2 |
| Graduation Date - Range Start: | January 01, 2009 |
| Graduation Date - Range End: | January 01, 2010 |
| Work Authorization: | US Citizen |
| Class Level: | Alumnus, Graduate Student |
| Qualifications: | Ideal candidate should have proven success in growing broadcast and digital revenue across multiple media platforms. Applicants should have strong leadership skills and experience overseeing and directing department management as well as promoting teamwork within all areas of the station's operations. We are looking for an experienced seasoned General Manager with impressive experience in a competitive news environment, strong leadership, community and people skills. |
| Desired Major(s): | Management |
| Salary Level: | TBD |
| Location: | Location Nation Wide no City Cleveland State/Province Ohio Country United States |
| Automatic Application Packet Generation: | no |
| Degree Level: | Bachelors |



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Job Postings

Job #3389067 has been updated.

Listed below are the jobs that you have posted to The Ohio State University-Lima, Mansfield & Marion Campuses.

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- Not Approved:** reviewed but not approved for display to job seekers

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On Hold

VP/General Manager

| Job ID | Job Type |
|-------------------------|-----------|
| 3389067 | Full Time |

Deadline

04/20/2014

Expired

Research Director

| Job ID | Job Type |
|-------------------------|-----------|
| 3313749 | Full Time |

Deadline

02/10/2014

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PROFESSIONAL RECRUITMENT



Registered Employer Area
WOIO (CBS), Cleveland, OH

42

This account is registered to:

Lisa Marko
Administrative Ass't.
WOIO (CBS)
Cleveland, OH [[update this](#)]

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- There are **298 jobs** for WOIO in the database.
- First job was posted on 10/19/1999 at 1:35 pm PST
- Last job was posted on 2/17/2014 at 1:58 pm PST

WOIO has the following jobs online:

- ✓ VP/General Manager
- ✓ Assistant News Specialist
- ✓ News/Content Specialist

Lisa, what would you like to do?

- [Post](#) a new job listing.
- [Post](#) a Blind Ad.
- [View / Modify / Expire](#) current job listings.
- [View / Modify / Reinstate](#) expired job listings.
- [Yearly Summary](#).
- [Update](#) your account information.
- [Update](#) your account preferences.
- [Update](#) WOIO's listing in the [Master Station Index](#).
- [Browse](#) the Master Station Index.
- [Browse](#) the Salary Database.
- [Search](#) the E-Résumé Database.
- [How to](#) link to your on-line job listings.
- [How to](#) use this area.



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ID: 312

Donna Tadlock

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YOUR JOB POSTING IS NOT YET COMPLETE! Please confirm the information below then click the Post Job button.

VP/General Manager

Raycom Media

VP/General Manager
WOIO/WUAB Raycom Media, Inc.
Cleveland, OH

Raycom Media is one of the nation's largest broadcasting groups and currently owns and operates 36 television stations in 18 states. WOIO/WUAB, its CBS/MNTV affiliates in Cleveland, OH is currently recruiting for an experienced television professional for a General Manager position.

WOIO.WUAB is a commercial television station serving the Greater Cleveland and much of surrounding Northeast Ohio.

Ideal candidate should have proven success in growing broadcast and digital revenue across multiple media platforms. Applicants should have strong leadership skills and experience overseeing and directing department management as well as promoting teamwork within all areas of the station's operations. We are looking for an experienced seasoned General Manager with impressive experience in a competitive news environment, strong leadership, community and people skills.

If you are driven by a determination to succeed, have a tireless work engine and dedication for growing revenue, audience share, and widening the gap between competing stations, then we encourage you to apply online at <https://careers-raycommedia.icims.com/>

No phone calls please. EOE-M/F/D/V

Division: WOIO/WUAB
Categories: Media- Business, Television

| | |
|------------------------------|--------------------------|
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|------------------------------|--------------------------|

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AAJA National Office

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 San Francisco, CA 94103
 T: 1-415-346-2051
 F: 1-415-346-6343
 E: national@aja.org
 W: www.aja.org

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Marko, Lisa

From: Katie Lovell [KLovell@oab.org]
Sent: Thursday, February 20, 2014 10:41 AM
To: Marko, Lisa
Subject: RE: Job Board Posting - Member Station

44

Hi Lisa!

I wanted to let you know those jobs are posted. Here are the links:

https://www.oab.org/jobs/job_postings/1122-vp-general-manager

https://www.oab.org/jobs/job_postings/1120-assignment-editor-web-producer

https://www.oab.org/jobs/job_postings/1121-production-assistant-assistant-news-specialist

Thank you!

Katie

From: Marko, Lisa [mailto:marko@woio.com]
Sent: Tuesday, February 18, 2014 4:31 PM
To: Katie Lovell
Subject: Job Board Posting - Member Station

Katie Lovell

Please post the three open positions on the OAB website

Thank you,

Lisa Marko

Administrative Assistant to the Controller
WOIO/ WUAB
1717 E. 12th St.
Cleveland, OH 44114
216-367-7104 fax 216-515-7180



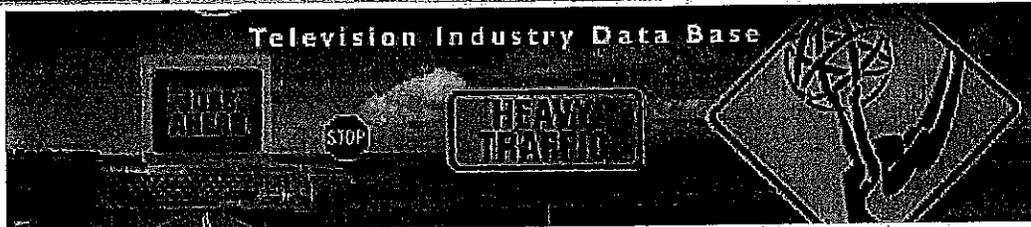
A RAYCOM MEDIA STATION
marko@woio.com

The National Academy of Television Arts and Sciences

45

Job Bank

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- Check Job Listing
- Search Resumes
- Create Resumes
- Check Resumes
- Academy Chapters
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The following Listing has been added to Jobbank

| | | |
|----------|---|--|
| Location | OH | <small>ARCADACANDY ADVERTISEMENT</small> |
| Markets | Cleveland-Akron | |
| Category | Management/Administration | |
| JobTitle | VP/General Manager | |
| Listing | <p>VP/General Manager WOIO/WUAB Raycom Media, Inc. Cleveland, OH Raycom Media is one of the nation's largest broadcasting groups and currently owns and operates 36 television stations in 18 states. WOIO/WUAB, its CBS/MNTV affiliates in Cleveland, OH is currently recruiting for an experienced television professional for a General Manager position. WOIO.WUAB is a commercial television station serving the Greater Cleveland and much of surrounding Northeast Ohio. Ideal candidate should have proven success in growing broadcast and digital revenue across multiple media platforms. Applicants should have strong leadership skills and experience overseeing and directing department management as well as promoting teamwork within all areas of the station's operations. We are looking for an experienced seasoned General Manager with impressive experience in a competitive news environment, strong leadership, community and people skills. If you are driven by a determination to succeed, have a fireless work engine and dedication for growing revenue, audience share, and widening the gap between competing stations, then we encourage you to apply online at https://careers-raycommedia.icims.com/ No phone calls please. EOE-M/F/D/V</p> | |
| ExpDate | 5/9/2014 12:00:00 AM | |
| PostDate | 2/18/2014 12:00:00 AM | |

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5/2/14

JOB LISTINGS

Here are our current job openings. Please click on the job title for more information, and apply from that page if you are interested.

Page 1 of 1

Click Column Header to Sort

| Title | Location | Posted Date |
|--|--------------------|-------------|
| Account Executive | WOIO-Cleveland, OH | 3/20/2014 |
| IS Manager | WOIO-Cleveland, OH | 3/17/2014 |
| Operations Technician | WOIO-Cleveland, OH | 3/20/2014 |
| Associate Producer/Assignment Editor | WOIO-Cleveland, OH | 3/12/2014 |
| VP/General Manager | WOIO-Cleveland, OH | 2/13/2014 |
| Market Development Executive | WOIO-Cleveland, OH | 10/16/2013 |

Job Search Agent Options:

You can save these search settings as an agent, meaning an email will be sent to you every time a new opening matches your criteria. If you would like to create an agent, please fill out the form below and click the create button.

Name of Agent:

[Manage My Agents](#)

Use this form to perform another job search:

Keywords:

Category:

Location:

 [Go back to the welcome page](#)

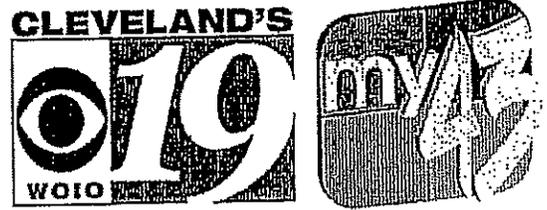
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Memorandum

TO: Staff
FROM: Don Richards
DATE: February 14, 2014
RE: EMPLOYMENT OPPORTUNITY



The Station has an employment opportunity for a VP/General Manager.
All interested qualified candidates should speak to Don Richards by Thursday,
March 6th.

You'll need to submit information in one of the following ways:

- 1) Internal candidates: You must complete a **New Job Interest Form** which is available on Movaris, located in the pull down menu (the same place you find a time sheet or time off request form).
- 2) External candidates: Must log on to the Raycom website, **<https://careers-raycommedia.icims.com>** create a profile and download their resume and application.

Thank you,

A handwritten signature in black ink that reads 'Don Richards' with a long horizontal flourish extending to the right.

Don Richards

cc: Delia Feliciano
Lisa Marko- EEO



POSITION AVAILABLE

Date: February 14, 2014

VP/General Manager
WOIO/WUAB Raycom Media, Inc.
Cleveland, OH

Raycom Media is one of the nation's largest broadcasting groups and currently owns and operates 36 television stations in 18 states. WOIO/WUAB, its CBS/MNTV affiliates in Cleveland, OH is currently recruiting for an experienced television professional for a General Manager position.

WOIO.WUAB is a commercial television station serving Greater Cleveland and much of surrounding Northeast Ohio.

The ideal candidate should have proven success in growing broadcast and digital revenue across multiple media platforms. Applicants should have strong leadership skills and experience overseeing and directing department management as well as promoting teamwork within all areas of the station's operations. We are looking for an experienced seasoned General Manager with impressive experience in a competitive news environment, strong leadership, community experience and people skills.

If you are driven by a determination to succeed, have a tireless work engine and dedication for growing revenue, audience share, and widening the gap between competing stations, then we encourage you to apply online at <https://careers-raycommedia.icims.com/>

No phone calls please. EOE-M/F/D/V

Marko, Lisa

From: Willower, Susan
Sent: Thursday, February 13, 2014 9:41 PM
To: Marko, Lisa
Subject: Fwd: Your classified is now posted on TVNewsCheck.com.....

82

For the file.

Sent from my iPhone

Begin forwarded message:

From: steve stoltz <steve.stoltz@newscheckmedia.com>
Date: February 13, 2014 at 8:05:12 PM CST
To: "Willower, Susan" <swillower@raycommedia.com>
Subject: Your classified is now posted on TVNewsCheck.com.....
Reply-To: <steve.stoltz@newscheckmedia.com>

Hello Susan, *

Your classified is now posted and it will run through March 4. We'll invoice you for the two week rate of \$300. Below is the link to view your ad.

Thanks very much and have a good weekend!

Steve

www.tvnewscheck.com/classifieds/#classified-691

Steve Stoltz
Director – Advertising Sales
TVNewsCheck.com
Executive Outlook
Ph: 215-901-9495
E: steve.stoltz@newscheckmedia.com

Follow me on Twitter: @TVNewsCheck_SS

From: Willower, Susan [<mailto:swillower@raycommedia.com>]
Sent: Thursday, February 13, 2014 5:30 PM
To: steve.stoltz@newscheckmedia.com
Cc: Renfrow, Jenny
Subject: VP/GM - WOIO

Hi Steve,
Please post:

Raycom Media, one of the nation's largest broadcasting groups, is seeking a VP/General Manager for WOIO/WUAB, its CBS/MNTV affiliates in Cleveland, OH. A great large market opportunity for a successful broadcast manager with a positive experience/career trajectory, and strong leadership, community, and people skills. Prefer a proven General Manager with a successful track record in growing broadcast and digital revenue, with impressive experience in a competitive news environment. Please submit resume with your application online at <https://careers-raycommedia.icims.com/> . No phone calls please. EOE-M/F/D/V

Thanks for your help,
Susan

Susan J. Willower
Director of Human Resources
334.229.0365 (O)
334.301.3489 (C)



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Classifieds

Featured Listing

Director of Sales

WMBD-TV (CBS) and WYZZ (FOX) Nexstar Broadcasting

Peoria, IL

Posted: January 17, 2014

This is to advise you that Nexstar Broadcasting is looking for candidates for an opening in its **Sales Department** as follows:

Job Title: Director of Sales

Job Description: Come and join a progressive broadcast company and live in beautiful Central Illinois! We are seeking a driven leader of a 21 member staff selling WMBD (CBS), CIProud.com and WYZZ (FOX) through JOA with Cunningham Broadcasting. The successful candidate will demonstrate traditional, as well as, new strategic revenue successes along with strong leadership skills and history of developing solid client relationships.

Licensing: Valid driver's license

Educational: College degree preferred but not required

Experience/Skills: TV Sales Management experience required. A self-starter who generates revenue growth through positive leadership and cohesive team-building. Understand budgeting, forecasting, etc. Proficiency with OSI and Media Audit a plus.

Salary: To be discussed

Contact: Human Resources

WMBD-TV

3131 N. University Street

Peoria, IL 61604

sdesutter@wmbd.com

NEXSTAR BROADCASTING IS AN EQUAL OPPORTUNITY EMPLOYER

Featured Listing

General Sales Manager

Southeastern U.S.

Posted: February 5, 2014

York's lifestyle and culturally rich southern tier. For the right individual, this is an opportunity to join the fastest growing broadcast group in the country and oversee a dominant, market-leading station with longstanding news operations.

Since 1956, WETM has been serving the Central and Western Twin Tiers of Southern Upstate New York and Northern Pennsylvania and continues to make valuable contributions to the local community. Collaborative programming and revenue projects with other leading Nexstar New York stations are just some of the many exciting opportunities awaiting an experienced and proven broadcast leader.

Ideal candidates will have demonstrated success in leading sales-driven organizations and developing revenue streams across multiple media platforms, as well as creating effective marketing solutions for local and national advertisers. Applicants should have strong leadership skills and experience overseeing and directing department heads as well as promoting teamwork within all areas of the station's operations.

In addition, a broad range of programming experience with an emphasis on localism and a track record of success in growing audience share for local news are essential. Importantly, candidates should have the ability to work with in budgets, maintaining a focus on the bottom line. We are looking for a stakeholder, someone who is engaging, promotes good citizenship and wants to make a positive impact on the local community.

If you are driven by a determination to succeed, have a tireless work engine and dedication for growing revenue, audience share, and widening the gap between competing stations, then we encourage you to apply online at www.nexstar.tv.

Click here for a direct link to the posting: <http://nexstar.hirecentric.com/jobs/62221-13053.html>

About Nexstar Broadcasting Group, Inc. [NXST]:

Nexstar Broadcasting Group is a leading diversified media company that leverages localism to bring new services and value to consumers and advertisers through its traditional media and digital and mobile media platforms. Pro-forma for the completion of all announced transactions Nexstar will own, operate, program or provides sales and other services to 108 television stations and related digital multicast signals reaching 56 markets or approximately 16.0% of all U.S. television households. Nexstar is a top 15 broadcast group and an equal opportunity employer. For more information visit www.nexstar.tv

Featured Listing

VP/General Manager

WOIO/WUAB Raycom Media, Inc.

Cleveland, OH

Posted: February 13, 2014

Raycom Media, one of the nation's largest broadcasting groups, is seeking a VP/General Manager for WOIO/WUAB, its CBS/MNTV affiliates in Cleveland, OH.

A great large market opportunity for a successful broadcast manager with a positive experience/career trajectory, and strong leadership, community, and people skills. Prefer a proven General Manager with a

General Sales Manager- Georgia: The number one station in a 100+ Southern market with an outstanding news operation is searching for a General Sales Manager who has proven leadership abilities and sales expertise in all areas of sales management including inventory control, Wide Orbit, and Matrix.

Several years of broadcast sales management is required. This station is part of a leading broadcast group and offers a competitive compensation/benefits package.

Inquiries should be directed to in *strict* confidence: ROCHEANDCOMPANY@ATT.NET or call 888-426-3900

Featured Listing

Director, Research - WNJU, Telemundo 47

NBCUniversal/Telemundo

New York, NY

Posted: February 11, 2014

Interested applicants can apply directly at <http://www.nbcunicareers.com> and search for job # 14162BR

The WNJU Research Director will be responsible for analyzing and interpreting ratings and other market data for the WNJU sales and news teams. Specific duties include but are not limited to: -The Research Director is responsible for providing strategic and analytical guidance in support of sales, marketing, and platform performance; and developing top line and detailed analysis, reports, presentations, and highlights covering business performance. -To design and implement sales research strategies for the Telemundo station across all platforms. To analyze raw data, drawing conclusions from the information, and clearly articulating that message to others. -To support the sales team by providing ongoing tracking data as available; Assist with planning, designing, overseeing, analyzing and reporting ad sales primary research projects. -Respond to daily data analysis requests from the sales and news team -Support local news by tracking, trending and profiling viewers -Manage distribution of information relating to other new media initiatives including, but not limited to TV, online, mobile, digital out of home, etc. -Work with network and external vendors to manage primary research projects.

Qualifications: - Minimum of 5 years working with Nielsen TV ratings and Scarborough, Media Audit and CMR -Minimum 5 years proven ability to analyze, prepare and present reports and presentations -5 years' experience in the media industry as an analyst - High proficiency in MS Office Suite. -External applicants are encouraged to submit a resume/CV through nbcunicareers.com to be considered -Must be willing to work in New York, NY (additionally must be willing to commute to our station in Fort Lee, NJ on occasion and when requested for news team support) - Must be able to travel. -Must be willing to submit to a background investigation -Must be 18 years or greater. -Must have unrestricted work authorization to work in the United States. -Must be available to work evenings and weekends.

Featured Listing

General Manager-Elmira, NY

WETM-TV

Elmira, NY

Posted: January 28, 2014

GM-Elmira

Nexstar Broadcasting Group is recruiting for an experienced television professional for a very exciting General Management opportunity that includes oversight of its NBC affiliate, WETM, located in the foothills of New

successful track record in growing broadcast and digital revenue, with impressive experience in a competitive news environment.

Please submit resume with your application online at <https://careers-raycommedia.icims.com/>

No phone calls please. EOE-M/F/D/V

Featured Listing

Creative Services Director

WTEN-TV & WXXA-TV Young Broadcasting
Albany, NY

Posted: February 6, 2014

Responsible for directing, coordinating, and managing the promotion and branding of News 10 ABC and Fox 23 as well as news10.com, fox23news.com and WTEN & WXXA digital channels.

- Plan and execute effective sweeps and image promotion campaigns.
- Produce and/or supervise the production of topical promotion on a daily basis including writing and editing.
- Schedule both remote and post production of station's promotion and marketing efforts.
- Maintain and generate promotion traffic contracts including daily/weekly copy insertion and assigning cart numbers.
- Direct and determine community event sponsorships including station participation and the production of public service spots.
- Oversee commercial production staff and coordinate needs with the Sales Department.

Qualified candidates should apply online at www.news10.com or email hr@news10.com.

Young Broadcasting of Albany Inc. is an Equal Opportunity Employer

Featured Listing

General Sales Manager-WIVB/WNLO -TV, Buffalo, NY

WIVB-Television (Lin)
Buffalo, NY

Posted: January 14, 2014

The LIN Media duopoly in Buffalo, NY is looking for a General Sales Manager to lead its Broadcast and Digital sales operations. This position is responsible for the performance of WIVB/WNLO (CBS/CW) and includes all digital sales components.

The ideal candidate will have a Bachelor's Degree, with a minimum of 5-10 years of recent television sales management experience including Local, National and Digital sales.

We are seeking a "game changer" and proven leader who can communicate a vision, while developing a management and sales team to generate extraordinary growth. The GSM should be proficient in inventory

analysis, control and pricing; revenue forecasting, and budgeting; account strategy; product training; and energetic, candid and focused team development.

Qualified candidates must have excellent organizational, presentation, leadership and interpersonal skills with a high sense of urgency and ability to deliver results. This self-starter will generate revenue share growth through positive leadership and cohesive team-building.

Candidates proficient in Nielsen, Wide Orbit, and MS Office is a plus.

WIVB/WNLO is a LIN Media station. LIN Media is a local multimedia company that operates or services 43 television stations and seven digital channels in 23 U.S. markets, and a diverse portfolio of web sites, apps and mobile products that make it more convenient to access its unique and relevant content on multiple screens.

We are an Equal Employment Opportunity employer, and offer competitive salaries and wages, and a standard benefit package that includes a 401K plan and medical and dental plans.

Please e-mail your resume to Careers@WIVB.com

Featured Listing

General Sales Manager

Posted: January 30, 2014

Midwest affiliate is seeking a dynamic **General Sales Manager**.

Qualified candidates will possess:

- 5+ years television sales and sales management experience including local, national and digital sales
- Strong leadership and interpersonal skills with a high sense of urgency and ability to deliver results
- Self-starter who will show revenue share growth through positive leadership and team building
- Must be extremely proficient in inventory management, pricing, forecasting, account strategy and training
- Strong understanding of budget process
- Excellent organizational, computer and presentation skills

64

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VP/General Manager

WOIO - Cleveland, OH

Posted less than an hour ago



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About this job

Job description

Raycom Media, one of the nation's largest broadcasting groups, is seeking a VP/General Manager for WOIO/WUAB, its CBS/MNTV affiliates in Cleveland, OH. A great large market opportunity for a successful broadcast manager with a positive experience/career trajectory, and strong leadership, community, and people skills. Prefer a proven General Manager with a successful track record in growing broadcast and digital revenue, with impressive experience in a competitive news environment. Please submit resume with your application online at <https://careers-raycommedia.icims.com/>. No phone calls please. EOE-M/F/D/V

How's your job search experience on LinkedIn?

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About this company

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Raycom Media is the largest employee-owned broadcasting company in America. The 53 television stations we own or service span 36 markets in 18 states, and reach almost 13% of U.S. television households. Raycom's holdings also include Raycom Sports, Tupelo-Honey Productions, Broadview Media and other ventures involved in the creation, distribution and promotion of content across all media platforms.