

ORDER

Orders

Order / Rev: 417021

Alt Order #: 66134

Product Desc: AFSCME

Estimate: 7129

Flight Dates: 09/03/18 - 11/06/18

Original Date / Rev: 09/05/18 / 09/05/18

Order Type: GENERAL

KRNV-FM

Primary AE: Dominic Amarito

Sales Office: E-NY

Sales Region: NATIONAL

Agency Name: Entravision Solutions

Buying Contact:

Billing Contact:

5700 Wilshire Boulevard Suite 250

Los Angeles, CA 90028

Billing Type: Cash

Billing Calendar: Broadcast

Billing Cycle: EOM/EOC

Agency Commission: 15%

Advertiser Name: AFSCME People

Demographic: A35+

Product Codes: Issues/Propositions

Priority: P-01

Revenue Code 1: AGY

Revenue Code 2: GEN

Revenue Code 3: GEN

New Business Thru:

Order Separation: 00:15:00

Advertiser External ID:

Agency External ID:

Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/27/18	09/30/18	251	\$13,265.00	\$11,275.25
10/01/18	10/28/18	374	\$19,690.00	\$16,736.50
10/29/18	11/06/18	116	\$6,130.00	\$5,210.50

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
September 2018	251	\$13,265.00	\$11,275.25	0.00
October 2018	374	\$19,690.00	\$16,736.50	0.00
November 2018	116	\$6,130.00	\$5,210.50	0.00
Totals	741	\$39,085.00	\$33,222.25	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Dominic Amarito			Start Of Order - End Of Order	100%

New
Order

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 1	KRNV	09/05/18	11/06/18	M-F 6a-10a M-F 6a-10a	CM	6a-10a	--WTF--	1:00	9	\$50.00	P-01	0.00	NM	121	\$6,050.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/05/18	09/11/18	--WTF--					9	\$50.00		0.00			
		Week: 09/12/18	09/18/18	--WTF--					14	\$50.00		0.00			
		Week: 09/19/18	09/25/18	--WTF--					14	\$50.00		0.00			
		Week: 09/26/18	10/02/18	--WTF--					14	\$50.00		0.00			
		Week: 10/03/18	10/09/18	--WTF--					14	\$50.00		0.00			
		Week: 10/10/18	10/16/18	--WTF--					14	\$50.00		0.00			
		Week: 10/17/18	10/23/18	--WTF--					14	\$50.00		0.00			
		Week: 10/24/18	10/30/18	--WTF--					14	\$50.00		0.00			
		Week: 10/31/18	11/06/18	--WTF--					14	\$50.00		0.00			
E 2	KRNV	09/10/18	11/06/18	M-F 6a-10a M-F 6a-10a	CM	6a-10a	MT-----	1:00	3	\$50.00	P-01	0.00	NM	51	\$2,550.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 09/10/18	09/16/18	MT-----					3	\$50.00		0.00			
		Week: 09/17/18	09/23/18	MT-----					6	\$50.00		0.00			
		Week: 09/24/18	09/30/18	MT-----					6	\$50.00		0.00			
		Week: 10/01/18	10/07/18	MT-----					6	\$50.00		0.00			
		Week: 10/08/18	10/14/18	MT-----					6	\$50.00		0.00			

Order / Rev: 417021
 Alt Order #: 66134
 Flight Dates: 09/03/18 - 11/06/18

Advertiser: AFSCME People
 Product Desc: AFSCME
 Estimate: 7129
 KRNv-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 2	KRNv	09/10/18	11/06/18	M-F 6a-10a M-F 6a-10a	CM	6a-10a	MT-----	1:00	3	\$50.00	P-01	0.00	NM	51	\$2,550.00
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/15/18	10/21/18	MT-----					6	\$50.00		0.00			
Week:		10/22/18	10/28/18	MT-----					6	\$50.00		0.00			
Week:		10/29/18	11/04/18	MT-----					6	\$50.00		0.00			
Week:		11/05/18	11/11/18	MT-----					6	\$50.00		0.00			
E 3	KRNv	09/05/18	11/06/18	M-F 10a-3p M-F 10a-3p	CM	10a-3p	--WTF--	1:00	9	\$55.00	P-01	0.00	NM	142	\$7,810.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/05/18	09/11/18	--WTF--					9	\$55.00		0.00			
Week:		09/12/18	09/18/18	--WTF--					14	\$55.00		0.00			
Week:		09/19/18	09/25/18	--WTF--					17	\$55.00		0.00			
Week:		09/26/18	10/02/18	--WTF--					17	\$55.00		0.00			
Week:		10/03/18	10/09/18	--WTF--					17	\$55.00		0.00			
Week:		10/10/18	10/16/18	--WTF--					17	\$55.00		0.00			
Week:		10/17/18	10/23/18	--WTF--					17	\$55.00		0.00			
Week:		10/24/18	10/30/18	--WTF--					17	\$55.00		0.00			
Week:		10/31/18	11/06/18	--WTF--					17	\$55.00		0.00			
E 4	KRNv	09/10/18	11/06/18	M-F 10a-3p M-F 10a-3p	CM	10a-3p	MT-----	1:00	3	\$55.00	P-01	0.00	NM	65	\$3,575.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/10/18	09/16/18	MT-----					3	\$55.00		0.00			
Week:		09/17/18	09/23/18	MT-----					6	\$55.00		0.00			
Week:		09/24/18	09/30/18	MT-----					8	\$55.00		0.00			
Week:		10/01/18	10/07/18	MT-----					8	\$55.00		0.00			
Week:		10/08/18	10/14/18	MT-----					8	\$55.00		0.00			
Week:		10/15/18	10/21/18	MT-----					8	\$55.00		0.00			
Week:		10/22/18	10/28/18	MT-----					8	\$55.00		0.00			
Week:		10/29/18	11/04/18	MT-----					8	\$55.00		0.00			
Week:		11/05/18	11/11/18	MT-----					8	\$55.00		0.00			
E 5	KRNv	09/05/18	11/06/18	M-F 3p-7p M-F 3p-7p	CM	3p-7p	--WTF--	1:00	9	\$55.00	P-01	0.00	NM	136	\$7,480.00
PM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/05/18	09/11/18	--WTF--					9	\$55.00		0.00			
Week:		09/12/18	09/18/18	--WTF--					14	\$55.00		0.00			
Week:		09/19/18	09/25/18	--WTF--					14	\$55.00		0.00			
Week:		09/26/18	10/02/18	--WTF--					14	\$55.00		0.00			
Week:		10/03/18	10/09/18	--WTF--					17	\$55.00		0.00			
Week:		10/10/18	10/16/18	--WTF--					17	\$55.00		0.00			
Week:		10/17/18	10/23/18	--WTF--					17	\$55.00		0.00			
Week:		10/24/18	10/30/18	--WTF--					17	\$55.00		0.00			
Week:		10/31/18	11/06/18	--WTF--					17	\$55.00		0.00			
E 6	KRNv	09/10/18	11/06/18	M-F 3p-7p M-F 3p-7p	CM	3p-7p	MT-----	1:00	6	\$55.00	P-01	0.00	NM	64	\$3,520.00
PM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/10/18	09/16/18	MT-----					6	\$55.00		0.00			
Week:		09/17/18	09/23/18	MT-----					6	\$55.00		0.00			
Week:		09/24/18	09/30/18	MT-----					6	\$55.00		0.00			
Week:		10/01/18	10/07/18	MT-----					6	\$55.00		0.00			
Week:		10/08/18	10/14/18	MT-----					8	\$55.00		0.00			
Week:		10/15/18	10/21/18	MT-----					8	\$55.00		0.00			
Week:		10/22/18	10/28/18	MT-----					8	\$55.00		0.00			
Week:		10/29/18	11/04/18	MT-----					8	\$55.00		0.00			
Week:		11/05/18	11/11/18	MT-----					8	\$55.00		0.00			
E 7	KRNv	09/08/18	11/06/18	Sa-Su 6a-7p Sa-Su 6a-7p	CM	6a-7p	-----S-	1:00	3	\$50.00	P-01	0.00	NM	81	\$4,050.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/08/18	09/14/18	-----S-					3	\$50.00		0.00			

Order / Rev: 417021
 Alt Order #: 66134
 Flight Dates: 09/03/18 - 11/06/18

Advertiser: AFSCME People
 Product Desc: AFSCME
 Estimate: 7129
KRNV-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 7	KRNV	09/08/18	11/06/18	Sa-Su 6a-7p Sa-Su 6a-7p	CM	6a-7p	-----S-	1:00	3	\$50.00	P-01	0.00	NM	81	\$4,050.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	09/15/18	09/21/18	-----S-		6				\$50.00		0.00			
	Week:	09/22/18	09/28/18	-----S-		6				\$50.00		0.00			
	Week:	09/29/18	10/05/18	-----S-		6				\$50.00		0.00			
	Week:	10/06/18	10/12/18	-----S-		12				\$50.00		0.00			
	Week:	10/13/18	10/19/18	-----S-		12				\$50.00		0.00			
	Week:	10/20/18	10/26/18	-----S-		12				\$50.00		0.00			
	Week:	10/27/18	11/02/18	-----S-		12				\$50.00		0.00			
	Week:	11/03/18	11/09/18	-----S-		12				\$50.00		0.00			
E 8	KRNV	09/09/18	11/06/18	Sa-Su 6a-7p Sa-Su 6a-7p	CM	6a-7p	-----S	1:00	3	\$50.00	P-01	0.00	NM	81	\$4,050.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	09/09/18	09/15/18	-----S		3				\$50.00		0.00			
	Week:	09/16/18	09/22/18	-----S		6				\$50.00		0.00			
	Week:	09/23/18	09/29/18	-----S		6				\$50.00		0.00			
	Week:	09/30/18	10/06/18	-----S		6				\$50.00		0.00			
	Week:	10/07/18	10/13/18	-----S		12				\$50.00		0.00			
	Week:	10/14/18	10/20/18	-----S		12				\$50.00		0.00			
	Week:	10/21/18	10/27/18	-----S		12				\$50.00		0.00			
	Week:	10/28/18	11/03/18	-----S		12				\$50.00		0.00			
	Week:	11/04/18	11/10/18	-----S		12				\$50.00		0.00			
													Totals	741	\$39,085.00

STATION:	KRNV-FM	ORDER#:	19966	DATE:	09/05/2018
MARKET:	Reno, NV	AMOUNT:	\$39,085.00	AGENCY:	Entravision Solutions
REP:	Lotus Entravision	SPOTS:	741	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
MOD:	Stn Ver: 1 Last:	REP VER:	1		
SALES OFFICE:	New York	SLS PH:			
SALESPERSON:	Dominic - 5836 Amarito	SLS FAX:			
SLS EMAIL:	damarito@entravision.com				
AGENCY:	Entravision Solutions	AGY CLI:	AFSCME	CONTRACT # FOR INVOICING 61547	
ADVERTISER:	AFSCME People	AGY PRD:	Issue	INVOICE:	Entravision Solutions
PRODUCT:	AFSCME	AGY EST:	7129	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
FLIGHT:	09-03-2018 TO 11-06-2018	[X]Unwired []Spot []Mod			
TOT # OF WEEKS: 10					
PRIM. DEMO:	Adults 35+	[X]Cash []Trade			
SEC. DEMO:		SPOT TYPE:		LAST SENT: 09/05/2018 15:19	

COMMENTS

09/05/2018: *****THIS IS A NEW ORDER*****

09/05/2018: Please note it is required to confirm NEW ORDERS & REVISIONS no later than 48 HRS after order/revision sent.

09/05/2018: Sheila for Dominic

Entravision Solutions and our represented stations do not discriminate. Entravision Solutions is committed to a policy of non-discrimination in the advertising contracts that it enters into with advertisers.

Entravision Solutions will not enter into or carry out, in connection with any advertising contract it is a party to, any terms, conditions, or policies that commit the advertiser, Entravision Solutions or any stations represented by Entravision Solutions to discriminate in the sale or

placement of advertising on the basis of race or ethnicity.

WEEK#1 9/5/2018 To 9/9/2018 WK TOT \$1,740.00 WK TOTAL SPOTS 33

MC	LN	DPT CD	DAYS	START	END TIME	LEN	START	STOP	SP/WK	RATE	WEEKLY TOTAL
	1	AM	..WTF..	6:00AM	10:00AM	60	9/5/2018	9/7/2018	9	\$50	\$450
	3	MD	..WTF..	10:00AM	3:00PM	60	9/5/2018	9/7/2018	9	\$55	\$495
	5	PM	..WTF..	3:00PM	7:00PM	60	9/5/2018	9/7/2018	9	\$55	\$495
	7	WKS.	6:00AM	7:00PM	60	9/8/2018	9/8/2018	3	\$50	\$150
	8	WKS	6:00AM	7:00PM	60	9/9/2018	9/9/2018	3	\$50	\$150

Line 1 =>

Line 3 =>

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Line 7 =>

Line 8 =>

STATION:	KRNV-FM	ORDER#:	19966	DATE:	09/05/2018
MARKET:	Reno, NV	AMOUNT:	\$39,085.00	AGENCY:	Entravision Solutions
REP:	Lotus Entravision	SPOTS:	741	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
MOD:	Stn Ver: 1 Last:	REP VER:	1		
SALES OFFICE:	New York	SLS PH:			
SALESPERSON:	Dominic - 5836 Amarito	SLS FAX:			
SLS EMAIL:	damarito@entravision.com				
AGENCY:	Entravision Solutions	AGY CLI:	AFSCME	CONTRACT # FOR INVOICING 61547	
ADVERTISER:	AFSCME People	AGY PRD:	Issue	INVOICE: Entravision Solutions	
PRODUCT:	AFSCME	AGY EST:	7129	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
FLIGHT:	09-03-2018 TO 11-06-2018	[X]Unwired []Spot []Mod			
TOT # OF WEEKS: 10					
PRIM. DEMO:	Adults 35+	[X]Cash []Trade			
SEC. DEMO:		SPOT TYPE:		LAST SENT: 09/05/2018 15:19	

WEEK#2		9/10/2018 To 9/16/2018					WK TOT \$3,485.00		WK TOTAL SPOTS 66		
MC	LN	DPT CD	DAYS	START	END TIME	LEN	START	STOP	SP/WK	RATE	WEEKLY TOTAL
	1	AM	..WTF..	6:00AM	10:00AM	60	9/12/2018	9/14/2018	14	\$50	\$700
	2	AM	MT.....	6:00AM	10:00AM	60	9/10/2018	9/11/2018	3	\$50	\$150
	3	MD	..WTF..	10:00AM	3:00PM	60	9/12/2018	9/14/2018	14	\$55	\$770
	4	MD	MT.....	10:00AM	3:00PM	60	9/10/2018	9/11/2018	3	\$55	\$165
	5	PM	..WTF..	3:00PM	7:00PM	60	9/12/2018	9/14/2018	14	\$55	\$770
	6	PM	MT.....	3:00PM	7:00PM	60	9/10/2018	9/11/2018	6	\$55	\$330
	7	WKS.	6:00AM	7:00PM	60	9/15/2018	9/15/2018	6	\$50	\$300
	8	WKS	6:00AM	7:00PM	60	9/16/2018	9/16/2018	6	\$50	\$300

Line 1 =>
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STATION:	KRNV-FM	ORDER#:	19966	DATE:	09/05/2018
MARKET:	Reno, NV	AMOUNT:	\$39,085.00	AGENCY:	Entravision Solutions
REP:	Lotus Entravision	SPOTS:	741	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
MOD:	Stn Ver: 1 Last:	REP VER:	1		
SALES OFFICE:	New York	SLS PH:			
SALESPERSON:	Dominic - 5836 Amarito	SLS FAX:			
SLS EMAIL:	damarito@entravision.com				
AGENCY:	Entravision Solutions	AGY CLI:	AFSCME	CONTRACT # FOR INVOICING 61547	
ADVERTISER:	AFSCME People	AGY PRD:	Issue	INVOICE: Entravision Solutions	
PRODUCT:	AFSCME	AGY EST:	7129	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
FLIGHT:	09-03-2018 TO 11-06-2018	[X]Unwired []Spot []Mod			
TOT # OF WEEKS: 10					
PRIM. DEMO:	Adults 35+	[X]Cash []Trade			
SEC. DEMO:		SPOT TYPE:		LAST SENT: 09/05/2018 15:19	

WEEK#3		9/17/2018 To 9/23/2018					WK TOT \$3,965.00		WK TOTAL SPOTS 75		
MC	LN	DPT CD	DAYS	START	END TIME	LEN	START	STOP	SP/WK	RATE	WEEKLY TOTAL
	1	AM	..WTF..	6:00AM	10:00AM	60	9/19/2018	9/21/2018	14	\$50	\$700
	2	AM	MT.....	6:00AM	10:00AM	60	9/17/2018	9/18/2018	6	\$50	\$300
	3	MD	..WTF..	10:00AM	3:00PM	60	9/19/2018	9/21/2018	17	\$55	\$935
	4	MD	MT.....	10:00AM	3:00PM	60	9/17/2018	9/18/2018	6	\$55	\$330
	5	PM	..WTF..	3:00PM	7:00PM	60	9/19/2018	9/21/2018	14	\$55	\$770
	6	PM	MT.....	3:00PM	7:00PM	60	9/17/2018	9/18/2018	6	\$55	\$330
	7	WKS.	6:00AM	7:00PM	60	9/22/2018	9/22/2018	6	\$50	\$300
	8	WKS	6:00AM	7:00PM	60	9/23/2018	9/23/2018	6	\$50	\$300

Line 1 =>

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STATION:	KRNV-FM	ORDER#:	19966	DATE:	09/05/2018
MARKET:	Reno, NV	AMOUNT:	\$39,085.00	AGENCY:	Entravision Solutions
REP:	Lotus Entravision	SPOTS:	741	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
MOD:	Stn Ver: 1 Last:	REP VER:	1		
SALES OFFICE:	New York	SLS PH:			
SALESPERSON:	Dominic - 5836 Amarito	SLS FAX:			
SLS EMAIL:	damarito@entravision.com				
AGENCY:	Entravision Solutions	AGY CLI:	AFSCME	CONTRACT # FOR INVOICING 61547	
ADVERTISER:	AFSCME People	AGY PRD:	Issue	INVOICE: Entravision Solutions	
PRODUCT:	AFSCME	AGY EST:	7129	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
FLIGHT:	09-03-2018 TO 11-06-2018	[X]Unwired []Spot []Mod			
TOT # OF WEEKS: 10					
PRIM. DEMO:	Adults 35+	[X]Cash []Trade			
SEC. DEMO:		SPOT TYPE:		LAST SENT: 09/05/2018 15:19	

WEEK#4		9/24/2018 To 9/30/2018					WK TOT \$4,075.00		WK TOTAL SPOTS 77		
MC	LN	DPT CD	DAYS	START	END TIME	LEN	START	STOP	SP/WK	RATE	WEEKLY TOTAL
	1	AM	..WTF..	6:00AM	10:00AM	60	9/26/2018	9/28/2018	14	\$50	\$700
	2	AM	MT.....	6:00AM	10:00AM	60	9/24/2018	9/25/2018	6	\$50	\$300
	3	MD	..WTF..	10:00AM	3:00PM	60	9/26/2018	9/28/2018	17	\$55	\$935
	4	MD	MT.....	10:00AM	3:00PM	60	9/24/2018	9/25/2018	8	\$55	\$440
	5	PM	..WTF..	3:00PM	7:00PM	60	9/26/2018	9/28/2018	14	\$55	\$770
	6	PM	MT.....	3:00PM	7:00PM	60	9/24/2018	9/25/2018	6	\$55	\$330
	7	WKS.	6:00AM	7:00PM	60	9/29/2018	9/29/2018	6	\$50	\$300
	8	WKS	6:00AM	7:00PM	60	9/30/2018	9/30/2018	6	\$50	\$300

Line 1 =>

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Line 8 =>

STATION:	KRNV-FM	ORDER#:	19966	DATE:	09/05/2018
MARKET:	Reno, NV	AMOUNT:	\$39,085.00	AGENCY:	Entravision Solutions
REP:	Lotus Entravision	SPOTS:	741	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
MOD:	Stn Ver: 1 Last:	REP VER:	1		
SALES OFFICE:	New York	SLS PH:			
SALESPERSON:	Dominic - 5836 Amarito	SLS FAX:			
SLS EMAIL:	damarito@entravision.com				
AGENCY:	Entravision Solutions	AGY CLI:	AFSCME	CONTRACT # FOR INVOICING 61547	
ADVERTISER:	AFSCME People	AGY PRD:	Issue	INVOICE: Entravision Solutions	
PRODUCT:	AFSCME	AGY EST:	7129	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
FLIGHT:	09-03-2018 TO 11-06-2018	[X]Unwired []Spot []Mod			
TOT # OF WEEKS: 10					
PRIM. DEMO:	Adults 35+	[X]Cash []Trade			
SEC. DEMO:		SPOT TYPE:		LAST SENT: 09/05/2018 15:19	

WEEK#5		10/1/2018 To 10/7/2018					WK TOT \$4,840.00		WK TOTAL SPOTS 92		
MC	LN	DPT CD	DAYS	START	END TIME	LEN	START	STOP	SP/WK	RATE	WEEKLY TOTAL
	1	AM	..WTF..	6:00AM	10:00AM	60	10/3/2018	10/5/2018	14	\$50	\$700
	2	AM	MT.....	6:00AM	10:00AM	60	10/1/2018	10/2/2018	6	\$50	\$300
	3	MD	..WTF..	10:00AM	3:00PM	60	10/3/2018	10/5/2018	17	\$55	\$935
	4	MD	MT.....	10:00AM	3:00PM	60	10/1/2018	10/2/2018	8	\$55	\$440
	5	PM	..WTF..	3:00PM	7:00PM	60	10/3/2018	10/5/2018	17	\$55	\$935
	6	PM	MT.....	3:00PM	7:00PM	60	10/1/2018	10/2/2018	6	\$55	\$330
	7	WKS.	6:00AM	7:00PM	60	10/6/2018	10/6/2018	12	\$50	\$600
	8	WKS	6:00AM	7:00PM	60	10/7/2018	10/7/2018	12	\$50	\$600

Line 1 =>
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STATION:	KRNV-FM	ORDER#:	19966	DATE:	09/05/2018
MARKET:	Reno, NV	AMOUNT:	\$39,085.00	AGENCY:	Entravision Solutions
REP:	Lotus Entravision	SPOTS:	741	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
MOD:	Stn Ver: 1 Last:	REP VER:	1		
SALES OFFICE:	New York	SLS PH:			
SALESPERSON:	Dominic - 5836 Amarito	SLS FAX:			
SLS EMAIL:	damarito@entravision.com				
AGENCY:	Entravision Solutions	AGY CLI:	AFSCME	CONTRACT # FOR INVOICING 61547	
ADVERTISER:	AFSCME People	AGY PRD:	Issue	INVOICE: Entravision Solutions	
PRODUCT:	AFSCME	AGY EST:	7129	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
FLIGHT:	09-03-2018 TO 11-06-2018	[X]Unwired []Spot []Mod			
TOT # OF WEEKS: 10					
PRIM. DEMO:	Adults 35+	[X]Cash []Trade			
SEC. DEMO:		SPOT TYPE:		LAST SENT: 09/05/2018 15:19	

WEEK#6-WEEK#9		10/8/2018 To 11/4/2018				WK TOT \$4,950.00		WK TOTAL SPOTS 94			
MC	LN	DPT CD	DAYS	START	END TIME	LEN	START	STOP	SP/WK	RATE	WEEKLY TOTAL
	1	AM	..WTF..	6:00AM	10:00AM	60	10/10/2018	11/2/2018	14	\$50	\$700
	2	AM	MT.....	6:00AM	10:00AM	60	10/8/2018	10/30/2018	6	\$50	\$300
	3	MD	..WTF..	10:00AM	3:00PM	60	10/10/2018	11/2/2018	17	\$55	\$935
	4	MD	MT.....	10:00AM	3:00PM	60	10/8/2018	10/30/2018	8	\$55	\$440
	5	PM	..WTF..	3:00PM	7:00PM	60	10/10/2018	11/2/2018	17	\$55	\$935
	6	PM	MT.....	3:00PM	7:00PM	60	10/8/2018	10/30/2018	8	\$55	\$440
	7	WKS.	6:00AM	7:00PM	60	10/13/2018	11/3/2018	12	\$50	\$600
	8	WKS	6:00AM	7:00PM	60	10/14/2018	11/4/2018	12	\$50	\$600

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WEEK#10		11/5/2018 To 11/6/2018				WK TOT \$1,180.00		WK TOTAL SPOTS 22			
MC	LN	DPT CD	DAYS	START	END TIME	LEN	START	STOP	SP/WK	RATE	WEEKLY TOTAL
	2	AM	MT.....	6:00AM	10:00AM	60	11/5/2018	11/6/2018	6	\$50	\$300
	4	MD	MT.....	10:00AM	3:00PM	60	11/5/2018	11/6/2018	8	\$55	\$440
	6	PM	MT.....	3:00PM	7:00PM	60	11/5/2018	11/6/2018	8	\$55	\$440

STATION:	KRNV-FM	ORDER#:	19966	DATE:	09/05/2018
MARKET:	Reno, NV	AMOUNT:	\$39,085.00	AGENCY:	Entravision Solutions
REP:	Lotus Entravision	SPOTS:	741	5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
MOD:	Stn Ver: 1 Last:	REP VER:	1		
SALES OFFICE:	New York	SLS PH:			
SALESPERSON:	Dominic - 5836 Amarito	SLS FAX:			
SLS EMAIL:	damarito@entravision.com				
AGENCY:	Entravision Solutions	AGY CLI:	AFSCME	CONTRACT # FOR INVOICING 61547	
ADVERTISER:	AFSCME People	AGY PRD:	Issue	INVOICE:	
PRODUCT:	AFSCME	AGY EST:	7129	Entravision Solutions	
				5700 Wilshire Boulevard Suite 250 Los Angeles, CA 90036	
FLIGHT:	09-03-2018 TO 11-06-2018	<input checked="" type="checkbox"/> Unwired <input type="checkbox"/> Spot <input type="checkbox"/> Mod			
TOT # OF WEEKS:	10				
PRIM. DEMO:	Adults 35+	<input checked="" type="checkbox"/> Cash <input type="checkbox"/> Trade			
SEC. DEMO:		SPOT TYPE:		LAST SENT: 09/05/2018 15:19	

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TOTAL	Sep	Oct	Nov												Total
SPOT	251	374	116												741
CASH	13,265.0	19,690.0	6,130.00												39,085.0
TOTAL	13,265.0	19,690.0	6,130.00												39,085.0

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
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I, Mike Furman, Authorized Media Buyer

do hereby request station time concerning the following issue:

AFSCME People

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
As Ordered	As Ordered	As Ordered	As Ordered	As Ordered	As Ordered

This broadcast time will be used by: AFSCME People

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☒ Yes

☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

Dean Heller

US Senate, NV 11/6/18 General Election

I represent that the payment for the above described broadcast time has been furnished by (name and address):

AFSCME People
1625 L St, NW
Washington, DC 20036

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Lee Saunders, President
Laura Reyes, Sec/Treasurer

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

6/13/18 *Mr. R* 202-338-8700
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☐ Accepted ☐ Accepted in Part ☐ Rejected

Signature Printed Name Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
As Ordered	As Ordered	As Ordered	As Ordered	As Ordered	As Odered

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.