



WHO
 1801 Grand Ave
 Des Moines, IA 50309
 (515) 242-3500

CONTRACT

<u>Contract / Revision</u> 685478 /		<u>Alt Order #</u> 09089855
<u>Product</u> NORRIS FOR GOVERNOR		
<u>Contract Dates</u> 05/28/18 - 06/05/18		<u>Estimate #</u>
<u>Advertiser</u> Norris, J/D/Governor		<u>Original Date / Revision</u> 05/24/18 / 05/24/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WHO	<u>Account Executive</u> Cheryl Long	<u>Sales Office</u> NSO Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

TRIO Agency
 1830 SE Princeton Dr
 Suite C
 Grimes, IA 50111

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	13	05/28/18	06/01/18	Today In Iowa	6:00 AM-7:00 AM		:30				NM	5	\$1,625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				5	\$325.00				
N 2	13	05/28/18	06/01/18	Today	7:00 AM-9:00 AM		:30				NM	5	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				5	\$200.00				
N 3	13	05/28/18	06/01/18	M-F 9a-10a	9:00 AM-10:00 AM		:30				NM	3	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				3	\$75.00				
N 4	13	05/28/18	06/01/18	Channel 13 News @ Noon	12:00 PM-12:30 PM		:30				NM	5	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				5	\$75.00				
N 5	13	05/28/18	06/01/18	Channel 13 News @ Noon	12:30 PM-1:00 PM		:30				NM	5	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				5	\$75.00				
N 6	13	05/28/18	06/01/18	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	3	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				3	\$300.00				
N 7	13	06/03/18	06/03/18	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----1				1	\$150.00				
N 8	13	06/02/18	06/02/18	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----1-				1	\$150.00				
N 9	13	05/28/18	06/03/18	Channel 13 News @ 10p	10:00 PM-10:35 PM		:30				NM	6	\$2,850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF-S				6	\$475.00				
N 10	13	06/02/18	06/02/18	Sa 10p-1030p	10:00 PM-10:35 PM		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----1-				1	\$400.00				
N 11	13	06/02/18	06/02/18	Sa 8a-10a	8:00 AM-10:00 AM		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----2-				2	\$100.00				
N 12	13	06/03/18	06/03/18	Su 7a-8a	7:00 AM-8:00 AM		:30				NM	1	\$110.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four week advance cancellation notice is required unless otherwise specified. It is the station's policy not to discriminate on the basis of race or ethnicity in its advertising sales contracts.



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<u>Contract Dates</u> 05/28/18 - 06/05/18	<u>Product</u> NORRIS FOR GOVERN	<u>Estimate #</u>
<u>Advertiser</u> Norris, J/D/Governor		<u>Original Date / Revision</u> 05/24/18 / 05/24/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----1				1	\$110.00				
N 13	13	06/03/18	06/03/18	Su 8a-10a	8:00 AM-10:00 AM		:30				NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----2				2	\$125.00				
N 14	13	06/03/18	06/03/18	Su 8a-10a	9:30 AM-10:00 AM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----1				1	\$150.00				
N 15	13	05/28/18	06/01/18	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	5	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				5	\$40.00				
N 16	13	05/28/18	06/01/18	M-F 2p-3p	2:00 PM-3:00 PM		:30				NM	4	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				4	\$15.00				
N 17	13	05/28/18	06/01/18	M-F 3p-330p	3:00 PM-3:30 PM		:30				NM	4	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				4	\$45.00				
N 18	13	05/28/18	06/01/18	M-F 330p-4p	3:30 PM-4:00 PM		:30				NM	4	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				4	\$75.00				
N 19	13	05/28/18	06/01/18	M-F 1035p-1135p	10:35 PM-11:35 PM		:30				NM	5	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	MTWTF--				5	\$200.00				
N 20	13	06/03/18	06/03/18	Su 1035p-1105p	10:35 PM-11:05 PM		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----1				1	\$150.00				
N 21	13	06/02/18	06/02/18	Sa 1030p-12a	10:35 PM-12:05 AM		:30				NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	-----1-				1	\$450.00				
N 22	13	05/28/18	05/28/18	NHL Playoffs	7:00 PM-10:00 PM		:30				NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		05/28/18	06/03/18	2-----				2	\$350.00				
N 23	13	06/04/18	06/05/18	Today In Iowa	5:00 AM-5:30 AM		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$100.00				
N 24	13	06/04/18	06/05/18	Today In Iowa	5:30 AM-6:00 AM		:30				NM	2	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$225.00				
N 25	13	06/04/18	06/05/18	Today In Iowa	6:00 AM-7:00 AM		:30				NM	2	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$550.00				
N 26	13	06/04/18	06/05/18	Today	7:00 AM-9:00 AM		:30				NM	2	\$570.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$285.00				
N 27	13	06/04/18	06/05/18	M-F 9a-10a	9:00 AM-10:00 AM		:30				NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$75.00				
N 28	13	06/04/18	06/05/18	Channel 13 News @ Noon	12:00 PM-12:30 PM		:30				NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$75.00				
N 29	13	06/04/18	06/05/18	Channel 13 News @ Noon	12:30 PM-1:00 PM		:30				NM	2	\$150.00

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$75.00				
N 30	13	06/04/18	06/05/18	Channel 13 News @ 4p	4:00 PM-4:30 PM		:30				NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$75.00				
N 31	13	06/04/18	06/05/18	Channel 13 News @ 4p	4:30 PM-5:00 PM		:30				NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$75.00				
N 32	13	06/04/18	06/04/18	Channel 13 News @ 5p	5:00 PM-5:30 PM		:30				NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	2-----				2	\$500.00				
N 33	13	06/04/18	06/04/18	Channel 13 News @ 6p	6:00 PM-6:30 PM		:30				NM	2	\$1,550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	2-----				2	\$775.00				
N 34	13	06/04/18	06/04/18	Channel 13 News @ 10p	10:00 PM-10:35 PM		:30				NM	2	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	2-----				2	\$600.00				
N 35	13	06/04/18	06/05/18	M-F 10a-11a	10:00 AM-11:00 AM		:30				NM	2	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$70.00				
N 36	13	06/04/18	06/05/18	M-F 11a-12p	11:00 AM-12:00 PM		:30				NM	2	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$40.00				
N 37	13	06/04/18	06/05/18	M-F 1p-2p	1:00 PM-2:00 PM		:30				NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$75.00				
N 38	13	06/04/18	06/05/18	M-F 2p-3p	2:00 PM-3:00 PM		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$15.00				
N 39	13	06/04/18	06/05/18	M-F 3p-330p	3:00 PM-3:30 PM		:30				NM	2	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$65.00				
N 40	13	06/04/18	06/05/18	M-F 330p-4p	3:30 PM-4:00 PM		:30				NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	MT-----				2	\$75.00				
N 41	13	06/04/18	06/04/18	M-F 630p-7p	6:30 PM-7:00 PM		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	1-----				1	\$500.00				
N 42	13	06/04/18	06/04/18	M-F 1035p-1135p	10:35 PM-11:35 PM		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	1-----				1	\$200.00				
N 43	13	06/04/18	06/04/18	M-F 1135p-1235a	11:35 PM-12:35 AM		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	1-----				1	\$35.00				
N 44	13	06/04/18	06/04/18	M-F 1235a-105a	12:35 AM-1:05 AM		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		06/04/18	06/10/18	1-----				1	\$10.00				
Totals								0.00				107	\$20,045.00

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<u>Advertiser</u> Norris, J/D/Governor	<u>Original Date / Revision</u> 05/24/18 / 05/24/18
-------------------------------------------	--------------------------------------------------------

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
05/28/18 - 06/05/18	107	\$20,045.00	(\$3,006.75)	\$17,038.25
Totals	107	\$20,045.00	(\$3,006.75)	\$17,038.25

Signature: _____ **Date:** _____

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AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:	Date:
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I, John Norris,
 being/on behalf of: Norris For the People,
 a legally qualified candidate of the Democratic
 political party for the office of: Governor of Iowa
 in the Primary
 election to be held on: June 5, 2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
See Schedule					

Attach proposed schedule with charges (if available): See Schedule

I represent that the payment for the above described broadcast time has been furnished by:

Paid For By Norris For The People

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Bruce Koeppl, Treasurer, Norris For The People

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

5-23-18

Date

Thomas L Koeppl

Signature

To Be Signed By Station Representative

Accepted

Accepted in Part

Rejected

Signature

Printed Name

Title