



Invoice No: 4711542739

Bill To: Burges & Burges Strategists, Inc.
26100 Lake Shore Blvd
Cleveland OH 441321139

| | |
|---------------|------------|
| Client ID: | 144174 |
| Invoice Date: | 10/29/17 |
| Payment Due: | 12/13/17 |
| Amount Paid: | \$7,854.00 |
| Amount Due: | \$0.00 |

Order Details

Advertiser Cuyahoga Community Colleg
Order # 1112271714
Contract #
AE JOSEPH NERO
iHM Product Radio

Station WMJI-FM
Market Cleveland
Start Date 09/25/17
End Date 10/29/17

CPE //POL ISS
Billing Period Oct 2017
Schedule Broadcast
Terms Net 45

Note 1: WMJU/Citizens for Cuyahoga Community Coll Issue 61
Note 2: WMJI

Invoice Summary

| Product Type | Billable Units | Gross Amount | Agency Commission | Sales Tax | Net Due |
|--------------|----------------|-------------------|-------------------|---------------|-------------------|
| Spot | 46 | \$9,240.00 | \$1,386.00 | \$0.00 | \$7,854.00 |
| Misc | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | 46 | \$9,240.00 | \$1,386.00 | \$0.00 | \$7,854.00 |

This invoice is in accordance with the official log and the announcements/programs indicated below were aired on the dates and the times shown. Per your advertising agreement, the actual times may have run within 10 minutes of the scheduled time.

Questions? Contact us at Invoices@iHeartMedia.com



| | |
|--------------|------------|
| Invoice No: | 4711542739 |
| Client ID: | 144174 |
| Order No: | 1112271714 |
| Payment Due: | 12/13/17 |
| Amount Due: | \$0.00 |

Check Enclosed Check #: _____

Bill To : Burges & Burges Strategists, Inc.
26100 Lake Shore Blvd
Cleveland OH 441321139

Remit To : iHeartMedia
3964 Collection Center Drive
Chicago, IL 60693-0039



Invoice Number: 4711542739

Invoice Details

Market: Cleveland

Station: WMJI-FM

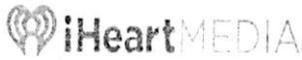
| Order Line | Product Type | Ordered | Day(s) | Daypart | | | | Rate |
|------------|--------------|--------------|---|-------------------|-------------|------------|-----------|-------------|
| 1 | Spot | Commercial | MTWThF | 06:00:00-09:59:59 | | | | \$250.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/11/2017 | 6:30 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/11/2017 | 7:59 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/12/2017 | 7:33 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/12/2017 | 9:55 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/13/2017 | 8:30 am | 30 | | \$250.00 |
| 2 | Spot | Commercial | MTWThF | 06:00:00-09:59:59 | | | | \$250.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/16/2017 | 6:29 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/17/2017 | 6:59 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/18/2017 | 6:29 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/19/2017 | 9:56 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/20/2017 | 6:20 am | 30 | | \$250.00 |
| 3 | Spot | Commercial | MTWThF | 06:00:00-09:59:59 | | | | \$250.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/23/2017 | 9:56 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/24/2017 | 9:00 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/25/2017 | 7:48 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/26/2017 | 8:00 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/27/2017 | 7:46 am | 30 | | \$250.00 |
| 6 | Spot | Commercial | MTWThF | 15:00:00-18:59:59 | | | | \$225.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/11/2017 | 6:31 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/11/2017 | 6:58 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/12/2017 | 6:44 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/13/2017 | 6:29 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/13/2017 | 6:57 pm | 30 | | \$225.00 |
| 7 | Spot | Commercial | MTWThF | 15:00:00-18:59:59 | | | | \$225.00 |



Invoice Number: 4711542739

Invoice Details

| Order Line | Product Type | Ordered | Day(s) | Daypart | | | | Rate |
|------------|--------------|--------------|---|-------------------|-------------|------------|-----------|-------------|
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/16/2017 | 4:31 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/16/2017 | 6:57 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/19/2017 | 6:58 pm | 30 | | \$225.00 |
| 8 | Spot | Commercial | MTWThF | 15:00:00-18:59:59 | | | | \$225.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/23/2017 | 4:55 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/23/2017 | 6:42 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/25/2017 | 5:59 pm | 30 | | \$225.00 |
| 11 | Spot | Commercial | S | 06:00:00-09:59:59 | | | | \$60.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/14/2017 | 7:56 am | 30 | | \$60.00 |
| 12 | Spot | Commercial | S | 06:00:00-09:59:59 | | | | \$60.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/21/2017 | 7:27 am | 30 | | \$60.00 |
| 13 | Spot | Commercial | S | 06:00:00-09:59:59 | | | | \$60.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/28/2017 | 7:25 am | 30 | | \$60.00 |
| 15 | Spot | Commercial | Sn | 15:00:00-18:59:59 | | | | \$60.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/15/2017 | 5:00 pm | 30 | | \$60.00 |
| 16 | Spot | Commercial | Sn | 15:00:00-18:59:59 | | | | \$60.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/22/2017 | 6:57 pm | 30 | | \$60.00 |
| 17 | Spot | Commercial | Sn | 15:00:00-18:59:59 | | | | \$60.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/29/2017 | 4:03 pm | 30 | | \$60.00 |
| 19 | Spot | Commercial | MTWThF | 10:00:00-14:59:59 | | | | \$225.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/11/2017 | 10:31 am | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/11/2017 | 12:29 pm | 30 | | \$225.00 |



Invoice Number: 4711542739

Invoice Details

| Order Line | Product Type | Ordered | Day(s) | Daypart | | | | Rate |
|---------------------|--------------|--------------|---|--------------------------|-------------|------------|------------|-----------------|
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/12/2017 | 10:30 am | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/13/2017 | 11:00 am | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/13/2017 | 2:59 pm | 30 | | \$225.00 |
| 20 | Spot | Commercial | MTWThF | 10:00:00-14:59:59 | | | | \$225.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/18/2017 | 2:59 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/19/2017 | 11:27 am | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/19/2017 | 12:55 pm | 30 | | \$225.00 |
| 21 | Spot | Commercial | MTWThF | 10:00:00-14:59:59 | | | | \$225.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/23/2017 | 11:30 am | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/23/2017 | 2:28 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/25/2017 | 2:57 pm | 30 | | \$225.00 |
| 24 | Spot | Commercial | S | 15:00:00-18:59:59 | | | | \$60.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/14/2017 | 6:31 pm | 30 | | \$60.00 |
| 25 | Spot | Commercial | S | 15:00:00-18:59:59 | | | | \$60.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/21/2017 | 6:30 pm | 30 | | \$60.00 |
| 26 | Spot | Commercial | S | 15:00:00-18:59:59 | | | | \$60.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/28/2017 | 3:28 pm | 30 | | \$60.00 |
| Totals for Station: | | WMJI-FM | No. of Spots/Misc: | 46/0 | Gross Amt: | | \$9,240.00 | |
| Totals for Market: | | Cleveland | No. of Spots/Misc: | 46/0 | Gross Amt: | | \$9,240.00 | |
| Totals for Invoice: | | | No. of Spots/Misc: | 46/0 | Gross Amt: | | \$9,240.00 | |



Invoice No: 4711607216

Bill To: Burges & Burges Strategists, Inc.
26100 Lake Shore Blvd
Cleveland OH 441321139

| | |
|---------------|------------|
| Client ID: | 144174 |
| Invoice Date: | 11/14/17 |
| Payment Due: | 12/29/17 |
| Amount Paid: | \$3,340.50 |
| Amount Due: | \$0.00 |

Order Details

Advertiser Cuyahoga Community Colleg Station WMJI-FM
Order # 1112271714 Market Cleveland
Contract # Start Date 10/30/17
AE JOSEPH NERO End Date 11/10/17
iHM Product Radio

CPE //POL ISS
Billing Period Nov 2017
Schedule Broadcast
Terms Net 45

Note 1: WMJU/Citizens for Cuyahoga Community Coll Issue 61
Note 2: WMJI

Invoice Summary

| Product Type | Billable Units | Gross Amount | Agency Commission | Sales Tax | Net Due |
|--------------|----------------|-------------------|-------------------|---------------|-------------------|
| Spot | 19 | \$3,930.00 | \$589.50 | \$0.00 | \$3,340.50 |
| Misc | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | 19 | \$3,930.00 | \$589.50 | \$0.00 | \$3,340.50 |

This invoice is in accordance with the official log and the announcements/programs indicated below were aired on the dates and the times shown. Per your advertising agreement, the actual times may have run within 10 minutes of the scheduled time.

Questions? Contact us at Invoices@iHeartMedia.com



| | |
|--------------|------------|
| Invoice No: | 4711607216 |
| Client ID: | 144174 |
| Order No: | 1112271714 |
| Payment Due: | 12/29/17 |
| Amount Due: | \$0.00 |

Check Enclosed Check # : _____

Bill To : Burges & Burges Strategists, Inc.
26100 Lake Shore Blvd
Cleveland OH 441321139

Remit To : iHeartMedia
3964 Collection Center Drive
Chicago, IL 60693-0039



Invoice Number: 4711607216

Invoice Details

| Market: Cleveland | | Station: WMJI-FM | | | | | | |
|-------------------|--------------|------------------|---|-------------------|-------------|------------|-----------|-------------|
| Order Line | Product Type | Ordered | Day(s) | Daypart | | | Rate | |
| 4 | Spot | Commercial | MTWThF | 06:00:00-09:59:59 | | | \$250.00 | |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/30/2017 | 8:02 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/31/2017 | 9:04 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/1/2017 | 6:49 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/1/2017 | 7:49 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/3/2017 | 9:52 am | 30 | | \$250.00 |
| 5 | Spot | Commercial | MTWThF | 06:00:00-09:59:59 | | | \$250.00 | |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/7/2017 | 6:31 am | 30 | | \$250.00 |
| 9 | Spot | Commercial | MTWThF | 15:00:00-18:59:59 | | | \$225.00 | |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/30/2017 | 6:58 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/31/2017 | 4:32 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/1/2017 | 4:30 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 11/1/2017 | 6:00 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/2/2017 | 6:45 pm | 30 | | \$225.00 |
| 14 | Spot | Commercial | S | 06:00:00-09:59:59 | | | \$60.00 | |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 11/4/2017 | 8:28 am | 30 | | \$60.00 |
| 18 | Spot | Commercial | Sn | 15:00:00-18:59:59 | | | \$60.00 | |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/5/2017 | 6:01 pm | 30 | | \$60.00 |
| 22 | Spot | Commercial | MTWThF | 10:00:00-14:59:59 | | | \$225.00 | |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/30/2017 | 11:00 am | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/30/2017 | 2:28 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/31/2017 | 12:27 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/2/2017 | 2:59 pm | 30 | | \$225.00 |



Invoice Number: 4711607216

Invoice Details

| Order Line | Product Type | Ordered | Day(s) | Daypart | Rate | |
|---------------------|--------------|----------------------|---|--|-------------|------------|
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/3/2017 11:29 am 30 | \$225.00 | |
| 27 | Spot | Commercial | S | 15:00:00-18:59:59 | \$60.00 | |
| | | <u>AIR</u> <u>ED</u> | <u>ISC</u> / <u>SPOT</u> <u>TITLE</u> | <u>DATE</u> <u>TIME</u> <u>LEN</u> <u>MG</u> | <u>RATE</u> | |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/4/2017 5:57 pm 30 | \$60.00 | |
| Totals for Station: | | WMJI-FM | No. of Spots/Misc: | 19/0 | Gross Amt: | \$3,930.00 |
| Totals for Market: | | Cleveland | No. of Spots/Misc: | 19/0 | Gross Amt: | \$3,930.00 |
| Totals for Invoice: | | | No. of Spots/Misc: | 19/0 | Gross Amt: | \$3,930.00 |



Invoice No: 4711607220

Bill To: Burges & Burges Strategists, Inc.
26100 Lake Shore Blvd
Cleveland OH 441321139

| | |
|---------------|------------|
| Client ID: | 144174 |
| Invoice Date: | 11/14/17 |
| Payment Due: | 12/29/17 |
| Amount Paid: | \$1,929.50 |
| Amount Due: | \$0.00 |

Order Details

| | | | | | |
|-------------|---------------------------|------------|-----------|----------------|-----------|
| Advertiser | Cuyahoga Community Colleg | Station | WHLK-FM | CPE //POL ISS | |
| Order # | 1112271715 | Market | Cleveland | Billing Period | Nov 2017 |
| Contract # | | Start Date | 10/30/17 | Schedule | Broadcast |
| AE | JOSEPH NERO | End Date | 11/10/17 | Terms | Net 45 |
| iHM Product | Radio | | | | |

Note 1: Citizens for Cuyahoga Community College - Issue 61
Note 2: WHLK

Invoice Summary

| Product Type | Billable Units | Gross Amount | Agency Commission | Sales Tax | Net Due |
|--------------|----------------|-------------------|-------------------|---------------|-------------------|
| Spot | 11 | \$2,270.00 | \$340.50 | \$0.00 | \$1,929.50 |
| Misc | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | 11 | \$2,270.00 | \$340.50 | \$0.00 | \$1,929.50 |

This invoice is in accordance with the official log and the announcements/programs indicated below were aired on the dates and the times shown. Per your advertising agreement, the actual times may have run within 10 minutes of the scheduled time.

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| | |
|--------------|------------|
| Invoice No: | 4711607220 |
| Client ID: | 144174 |
| Order No: | 1112271715 |
| Payment Due: | 12/29/17 |
| Amount Due: | \$0.00 |



Check Enclosed Check #: _____

Bill To: Burges & Burges Strategists, Inc.
26100 Lake Shore Blvd
Cleveland OH 441321139

Remit To: iHeartMedia
3964 Collection Center Drive
Chicago IL 60693 0039



Invoice Number: 4711607220

Invoice Details

| Market: Cleveland | | Station: WHLK-FM | | | | | | |
|---------------------|--------------|------------------|---|-------------------|-------------|------------|-----------|-------------|
| Order Line | Product Type | Ordered | Day(s) | Daypart | | Rate | | |
| 4 | Spot | Commercial | MTWThF | 10:00:00-14:59:59 | | \$250.00 | | |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/31/2017 | 12:12 pm | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/1/2017 | 12:14 pm | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/3/2017 | 2:43 pm | 30 | | \$250.00 |
| 5 | Spot | Commercial | MTWThF | 10:00:00-14:59:59 | | \$250.00 | | |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/7/2017 | 11:44 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 11/7/2017 | 1:44 pm | 30 | | \$250.00 |
| 9 | Spot | Commercial | MTWThF | 15:00:00-18:59:59 | | \$225.00 | | |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/30/2017 | 6:17 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/31/2017 | 6:17 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/1/2017 | 6:41 pm | 30 | | \$225.00 |
| 10 | Spot | Commercial | MTWThF | 15:00:00-18:59:59 | | \$225.00 | | |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/7/2017 | 6:15 pm | 30 | | \$225.00 |
| 14 | Spot | Commercial | S | 15:00:00-18:59:59 | | \$60.00 | | |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/4/2017 | 5:13 pm | 30 | | \$60.00 |
| 18 | Spot | Commercial | Sn | 15:00:00-18:59:59 | | \$60.00 | | |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 11/5/2017 | 6:17 pm | 30 | | \$60.00 |
| Totals for Station: | | WHLK-FM | No. of Spots/Misc: | 11/0 | Gross Amt: | \$2,270.00 | | |
| Totals for Market: | | Cleveland | No. of Spots/Misc: | 11/0 | Gross Amt: | \$2,270.00 | | |
| Totals for Invoice: | | | No. of Spots/Misc: | 11/0 | Gross Amt: | \$2,270.00 | | |



Invoice No: 4711542740

Bill To: Burges & Burges Strategists, Inc.
26100 Lake Shore Blvd
Cleveland OH 441321139

| | |
|---------------|------------|
| Client ID: | 144174 |
| Invoice Date: | 10/29/17 |
| Payment Due: | 12/13/17 |
| Amount Paid: | \$3,939.75 |
| Amount Due: | \$0.00 |

Order Details

Advertiser Cuyahoga Community Colleg
Order # 1112271715
Contract #
AE JOSEPH NERO
iHM Product Radio

Station WHLK-FM
Market Cleveland
Start Date 09/25/17
End Date 10/29/17

CPE //POL ISS
Billing Period Oct 2017
Schedule Broadcast
Terms Net 45

Note 1: Citizens for Cuyahoga Community College - Issue 61
Note 2: WHLK

Invoice Summary

| Product Type | Billable Units | Gross Amount | Agency Commission | Sales Tax | Net Due |
|--------------|----------------|-------------------|-------------------|---------------|-------------------|
| Spot | 24 | \$4,635.00 | \$695.25 | \$0.00 | \$3,939.75 |
| Misc | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | 24 | \$4,635.00 | \$695.25 | \$0.00 | \$3,939.75 |

This invoice is in accordance with the official log and the announcements/programs indicated below were aired on the dates and the times shown. Per your advertising agreement, the actual times may have run within 10 minutes of the scheduled time.

Questions? Contact us at Invoices@iHeartMedia.com

| | |
|--------------|------------|
| Invoice No: | 4711542740 |
| Client ID: | 144174 |
| Order No: | 1112271715 |
| Payment Due: | 12/13/17 |
| Amount Due: | \$0.00 |



Check Enclosed Check # : _____

Bill To: Burges & Burges Strategists, Inc.
26100 Lake Shore Blvd
Cleveland OH 441321139

Remit To: iHeartMedia
3964 Collection Center Drive
Chicago, IL 60693-0039



Invoice Number: 4711542740

Invoice Details

Market: Cleveland Station: WHLK-FM

| Order Line | Product Type | Ordered | Day(s) | Daypart | | | | Rate |
|------------|--------------|---------------|---|-------------------|-------------|------------|-----------|-------------|
| 1 | Spot | Commercial | MTWThF | 10:00:00-14:59:59 | | | | \$250.00 |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/11/2017 | 12:13 pm | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/12/2017 | 12:49 pm | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/13/2017 | 11:46 am | 30 | | \$250.00 |
| 2 | Spot | Commercial | MTWThF | 10:00:00-14:59:59 | | | | \$250.00 |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/16/2017 | 12:45 pm | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/18/2017 | 11:16 am | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/19/2017 | 12:15 pm | 30 | | \$250.00 |
| 3 | Spot | Commercial | MTWThF | 10:00:00-14:59:59 | | | | \$250.00 |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/24/2017 | 2:12 pm | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/24/2017 | 2:46 pm | 30 | | \$250.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/25/2017 | 12:43 pm | 30 | | \$250.00 |
| 6 | Spot | Commercial | MTWThF | 15:00:00-18:59:59 | | | | \$225.00 |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/11/2017 | 3:14 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/12/2017 | 6:43 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/13/2017 | 6:43 pm | 30 | | \$225.00 |
| 7 | Spot | Commercial | MTWThF | 15:00:00-18:59:59 | | | | \$225.00 |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/16/2017 | 4:13 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/17/2017 | 3:47 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/17/2017 | 6:12 pm | 30 | | \$225.00 |
| 8 | Spot | Commercial | MTWThF | 15:00:00-18:59:59 | | | | \$225.00 |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/23/2017 | 6:10 pm | 30 | | \$225.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/23/2017 | 6:40 pm | 30 | | \$225.00 |



Invoice Number: 4711542740

Invoice Details

| Order Line | Product Type | Ordered | Day(s) | Daypart | | | | Rate |
|---------------------|--------------|---------------|---|-------------------|-------------|------------|-----------|-------------|
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/26/2017 | 6:39 pm | 30 | | \$225.00 |
| 11 | Spot | Commercial | S | 15:00:00-18:59:59 | | | | \$60.00 |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio1 / Citizens for Tri-C/Issue 61-Radio1/30 | 10/14/2017 | 6:48 pm | 30 | | \$60.00 |
| 12 | Spot | Commercial | S | 15:00:00-18:59:59 | | | | \$60.00 |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/21/2017 | 3:43 pm | 30 | | \$60.00 |
| 13 | Spot | Commercial | S | 15:00:00-18:59:59 | | | | \$60.00 |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/28/2017 | 5:15 pm | 30 | | \$60.00 |
| 15 | Spot | Commercial | Sn | 15:00:00-18:59:59 | | | | \$60.00 |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/15/2017 | 6:45 pm | 30 | | \$60.00 |
| 16 | Spot | Commercial | Sn | 15:00:00-18:59:59 | | | | \$60.00 |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/22/2017 | 5:13 pm | 30 | | \$60.00 |
| 17 | Spot | Commercial | Sn | 15:00:00-18:59:59 | | | | \$60.00 |
| | | <u>AIRIED</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/29/2017 | 6:14 pm | 30 | | \$60.00 |
| Totals for Station: | | WHLK-FM | No. of Spots/Misc: | 24/0 | Gross Amt: | | | \$4,635.00 |
| Totals for Market: | | Cleveland | No. of Spots/Misc: | 24/0 | Gross Amt: | | | \$4,635.00 |
| Totals for Invoice: | | | No. of Spots/Misc: | 24/0 | Gross Amt: | | | \$4,635.00 |



Invoice No: 4711542710

Bill To: Burges & Burges Strategists, Inc.
26100 Lake Shore Blvd
Cleveland OH 441321139

| | |
|---------------|------------|
| Client ID: | 144174 |
| Invoice Date: | 10/29/17 |
| Payment Due: | 12/13/17 |
| Amount Paid: | \$4,016.25 |
| Amount Due: | \$0.00 |

Order Details

| | | | | | |
|-------------|---------------------------|------------|-----------|----------------|-----------|
| Advertiser | Cuyahoga Community Colleg | Station | WTAM-AM | CPE //POL ISS | |
| Order # | 1112271717 | Market | Cleveland | Billing Period | Oct 2017 |
| Contract # | | Start Date | 09/25/17 | Schedule | Broadcast |
| AE | JOSEPH NERO | End Date | 10/29/17 | Terms | Net 45 |
| IHM Product | Radio | | | | |

Note 1: Citizens for Cuyahoga Community College - Issue 61
Note 2: WTAM

Invoice Summary

| Product Type | Billable Units | Gross Amount | Agency Commission | Sales Tax | Net Due |
|--------------|----------------|-------------------|-------------------|---------------|-------------------|
| Spot | 21 | \$4,725.00 | \$708.75 | \$0.00 | \$4,016.25 |
| Misc | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | 21 | \$4,725.00 | \$708.75 | \$0.00 | \$4,016.25 |

This invoice is in accordance with the official log and the announcements/programs indicated below were aired on the dates and the times shown. Per your advertising agreement, the actual times may have run within 10 minutes of the scheduled time.

Questions? Contact us at Invoices@iHeartMedia.com



| | |
|--------------|------------|
| Invoice No: | 4711542710 |
| Client ID: | 144174 |
| Order No: | 1112271717 |
| Payment Due: | 12/13/17 |
| Amount Due: | \$0.00 |

Check Enclosed Check # : _____

Bill To : Burges & Burges Strategists, Inc.
26100 Lake Shore Blvd
Cleveland OH 441321139

Remit To : iHeartMedia
3964 Collection Center Drive
Chicago, IL 60693-0039



Invoice Number: 4711542710

Invoice Details

| Market: Cleveland | | Station: WTAM-AM | | | | | | |
|-------------------|--------------|------------------|---|-------------------|-------------|------------|-----------|-------------|
| Order Line | Product Type | Ordered | Day(s) | Daypart | | | Rate | |
| 1 | Spot | Commercial | TWThF | 05:00:00-08:59:59 | | | \$275.00 | |
| | | <u>AIRERD</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/11/2017 | 8:58 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/12/2017 | 7:50 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/12/2017 | 8:13 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/12/2017 | 8:58 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/13/2017 | 8:49 am | 30 | | \$275.00 |
| 2 | Spot | Commercial | MTWThF | 05:00:00-08:59:59 | | | \$275.00 | |
| | | <u>AIRERD</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/16/2017 | 8:28 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/17/2017 | 8:37 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/18/2017 | 7:07 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/19/2017 | 7:15 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/20/2017 | 8:30 am | 30 | | \$275.00 |
| 3 | Spot | Commercial | MTWThF | 05:00:00-08:59:59 | | | \$275.00 | |
| | | <u>AIRERD</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/23/2017 | 8:12 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/24/2017 | 6:38 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/25/2017 | 6:06 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/25/2017 | 7:30 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/27/2017 | 7:15 am | 30 | | \$275.00 |
| 6 | Spot | Commercial | S | 10:00:00-14:59:59 | | | \$100.00 | |
| | | <u>AIRERD</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/14/2017 | 1:05 pm | 30 | | \$100.00 |
| 7 | Spot | Commercial | S | 10:00:00-14:59:59 | | | \$100.00 | |
| | | <u>AIRERD</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/21/2017 | 11:46 am | 30 | | \$100.00 |
| 8 | Spot | Commercial | S | 10:00:00-14:59:59 | | | \$100.00 | |
| | | <u>AIRERD</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |



Invoice Number: 4711542710

Invoice Details

| Order Line | Product Type | Ordered | Day(s) | Daypart | | | | Rate |
|---------------------|--------------|--------------|---|-------------------|-------------|------------|------------|-------------|
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/28/2017 | 2:33 pm | 30 | | \$100.00 |
| 10 | Spot | Commercial | Sn | 10:00:00-14:59:59 | | | | \$100.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/15/2017 | 11:17 am | 30 | | \$100.00 |
| 11 | Spot | Commercial | Sn | 10:00:00-14:59:59 | | | | \$100.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/22/2017 | 11:16 am | 30 | | \$100.00 |
| 12 | Spot | Commercial | Sn | 10:00:00-14:59:59 | | | | \$100.00 |
| | | <u>Aired</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/29/2017 | 12:20 pm | 30 | | \$100.00 |
| Totals for Station: | | WTAM-AM | No. of Spots/Misc: | 21/0 | Gross Amt: | | \$4,725.00 | |
| Totals for Market: | | Cleveland | No. of Spots/Misc: | 21/0 | Gross Amt: | | \$4,725.00 | |
| Totals for Invoice: | | | No. of Spots/Misc: | 21/0 | Gross Amt: | | \$4,725.00 | |



Invoice No: 4711607215

Bill To: Burges & Burges Strategists, Inc.
26100 Lake Shore Blvd
Cleveland OH 441321139

| | |
|---------------|------------|
| Client ID: | 144174 |
| Invoice Date: | 11/14/17 |
| Payment Due: | 12/29/17 |
| Amount Paid: | \$1,338.75 |
| Amount Due: | \$0.00 |

Order Details

Advertiser Cuyahoga Community Colleg Station WTAM-AM
Order # 1112271717 Market Cleveland
Contract # Start Date 10/30/17
AE JOSEPH NERO End Date 11/10/17
iHM Product Radio

CPE //POL ISS
Billing Period Nov 2017
Schedule Broadcast
Terms Net 45

Note 1: Citizens for Cuyahoga Community College - Issue 61
Note 2: WTAM

Invoice Summary

| Product Type | Billable Units | Gross Amount | Agency Commission | Sales Tax | Net Due |
|--------------|----------------|-------------------|-------------------|---------------|-------------------|
| Spot | 7 | \$1,575.00 | \$236.25 | \$0.00 | \$1,338.75 |
| Misc | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | 7 | \$1,575.00 | \$236.25 | \$0.00 | \$1,338.75 |

This invoice is in accordance with the official log and the announcements/programs indicated below were aired on the dates and the times shown. Per your advertising agreement, the actual times may have run within 10 minutes of the scheduled time.

Questions? Contact us at Invoices@iHeartMedia.com

| | |
|--------------|------------|
| Invoice No: | 4711607215 |
| Client ID: | 144174 |
| Order No: | 1112271717 |
| Payment Due: | 12/29/17 |
| Amount Due: | \$0.00 |



Check Enclosed Check # : _____

Bill To : Burges & Burges Strategists, Inc.
26100 Lake Shore Blvd
Cleveland OH 441321139

Remit To : iHeartMedia
3964 Collection Center Drive
Chicago, IL 60693-0039

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Invoice Number: 4711607215

Invoice Details

| Market: Cleveland | | Station: WTAM-AM | | | | | | |
|---------------------|--------------|------------------|---|-------------------|-------------|------------|------------|-------------|
| Order Line | Product Type | Ordered | Day(s) | Daypart | | Rate | | |
| 4 | Spot | Commercial | MTWThF | 05:00:00-08:59:59 | | \$275.00 | | |
| | | <u>AIR</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/30/2017 | 6:14 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 10/31/2017 | 8:44 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/1/2017 | 8:56 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/2/2017 | 5:38 am | 30 | | \$275.00 |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/3/2017 | 8:00 am | 30 | | \$275.00 |
| 9 | Spot | Commercial | S | 10:00:00-14:59:59 | | \$100.00 | | |
| | | <u>AIR</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/4/2017 | 12:47 pm | 30 | | \$100.00 |
| 13 | Spot | Commercial | Sn | 10:00:00-14:59:59 | | \$100.00 | | |
| | | <u>AIR</u> | <u>ISCI/SPOT TITLE</u> | <u>DATE</u> | <u>TIME</u> | <u>LEN</u> | <u>MG</u> | <u>RATE</u> |
| | Spot | Commercial | Issue 61-Radio2 / Citizens for Tri-C/Issue 61-Radio2/30 | 11/5/2017 | 12:53 pm | 30 | | \$100.00 |
| Totals for Station: | | WTAM-AM | No. of Spots/Misc: | 7/0 | Gross Amt: | | \$1,575.00 | |
| Totals for Market: | | Cleveland | No. of Spots/Misc: | 7/0 | Gross Amt: | | \$1,575.00 | |
| Totals for Invoice: | | | No. of Spots/Misc: | 7/0 | Gross Amt: | | \$1,575.00 | |