

Sales Order

Station: WCHZ-FM Agency: MEDIA BUYING AND ANALYTICS
 Contract Name: BIDEN FOR PRESIDENT 7204 WCHZ -01 Address: 2020 HOWELL MILL RD. NW
 Contract#: 503690 SUITE D 348
 Start Date: 3/11/20 End Date: 3/16/20 City: ATLANTA State: GA Zip: 30318
 Revenue Type: POLITICAL NATIONAL Type: Cash Buyer: _____
 Advertiser: JOE BIDEN FOR PRESIDENT Tax Schedule: _____ (None)
 Address: _____ Agency Commission %: 15
 City: _____ State: _____ Zip: _____ Billing Cycle: Standard
 Product Name: BIDEN GA RADIO 3/11-3/16 Salesperson: 101422jjone Comm %: 0
 Estimate #: 7204 Makegood Policy: WITHIN CONTRACT DATES
 Competitive Code: 09 POLITICAL

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	3/11/20	3/13/20		3:00 PM	7:00 PM	60			2	2	2			6	D	10.00	6	60.00	3	
2	3/11/20	3/13/20		7:00 PM	12:00 AM	60			2	2	2			6	D	5.00	6	30.00	3	
3	3/14/20	3/14/20		6:00 AM	10:00 AM	60						1		1	D	5.00	1	5.00	3	
4	3/14/20	3/14/20		10:00 AM	3:00 PM	60						1		1	D	10.00	1	10.00	3	
5	3/14/20	3/14/20		3:00 PM	7:00 PM	60						1		1	D	10.00	1	10.00	3	
6	3/16/20	3/16/20		3:00 PM	7:00 PM	60	2							2	D	10.00	2	20.00	3	
7	3/16/20	3/16/20		7:00 PM	12:00 AM	60	2							2	D	5.00	2	10.00	3	

Billing Projections: By Month

Mar 20
 CA 145.00
 ST 145.00

☒ Print Spot Prices

Notes to Traffic: CHANGED AGENCY AND REVENUE ✱
TYPE. 3/12/2020 JJ

TOTAL SPOTS 19
 GROSS TOTAL \$ 145.00
 ADJUSTED SPOTS 19
 ADJUSTED TOTAL \$ 145.00

APPROVE DECLINE

☐ ☐ General Manager
☒ ☐ 1484amai, 03/12/20 @11:20AM
☐ ☐ Interactive Sales Manager
☒ ☐ 1484bros, 03/12/20 @11:21AM

BYR	AMY MILLS
ADV	JOE BIDEN FOR PRESIDENT
PDT	Primary
FLT	Mar 11, 20 - Mar 16, 20

PH #

** 3/11/2020 4:30:00 PM: PLEASE NOTE: YOU RECEIVED THE PAPER IO ON 3/10/20 TO MANUALLY ENTER THIS. THIS IS THE ELECTRONIC ORDER NOW THAT THE ORDER SYSTEM IS BACK UP. PLEASE DO NOT DOUBLE BOOK. THANK YOU.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<u>FLIGHT 1</u>							
	1.1	..W....	3P - 7P	60	03/11/2020 - 03/11/2020	1D	2	\$10.00	2
	1.2	..W....	7P - 12A	60	03/11/2020 - 03/11/2020	1D	2	\$5.00	2
					** FLIGHT TOTALS **		4	\$30.00	
		<u>FLIGHT 2</u>							
	2.1	...T...	3P - 7P	60	03/12/2020 - 03/12/2020	1D	2	\$10.00	2
	2.2	...T...	7P - 12A	60	03/12/2020 - 03/12/2020	1D	2	\$5.00	2
					** FLIGHT TOTALS **		4	\$30.00	
		<u>FLIGHT 3</u>							
	3.1	....F..	3P - 7P	60	03/13/2020 - 03/13/2020	1D	2	\$10.00	2
	3.2	....F..	7P - 12A	60	03/13/2020 - 03/13/2020	1D	2	\$5.00	2
					** FLIGHT TOTALS **		4	\$30.00	
		<u>FLIGHT 4</u>							
	4.1	.....S.	6A - 10A	60	03/14/2020 - 03/14/2020	1D	1	\$5.00	1
	4.2	.....S.	10A - 3P	60	03/14/2020 - 03/14/2020	1D	1	\$10.00	1
	4.3	.....S.	3P - 7P	60	03/14/2020 - 03/14/2020	1D	1	\$10.00	1
					** FLIGHT TOTALS **		3	\$25.00	
		<u>FLIGHT 5</u>							

DDS CONT# 0
C/P/E: / / 7204

5.1	M.....	3P - 7P	60	03/16/2020 - 03/16/2020	1D	2	\$10.00	2
5.2	M.....	7P - 12A	60	03/16/2020 - 03/16/2020	1D	2	\$5.00	2
** FLIGHT TOTALS **						4	\$30.00	

[illegible]

**** Competitive Comments ****

SVC: FA99 MSA CustRadio
Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**☐ **STATE/LOCAL CANDIDATE**
To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3
Station and Location:

WCHZ - FM Radio Augusta, GA

Date:

03/10/2020

I, Amy Mills,being/on behalf of: Biden, Joe (GA), a legallyqualified candidate of the Democratic politicalparty for the office of: Presidentin the Primaryelection to be held on: 03/24/2020

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

S E E A T T A C H E D

Date of First Broadcast: 03/11/2020

Date of Last Broadcast: 03/16/2020

Total Charges: \$*****123.25 NET


I represent that the payment for the above described broadcast time has been furnished by:

Biden for President

and you are authorized to announce the time as paid for by such person or entity.

I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Greg Schultz, Treasurer

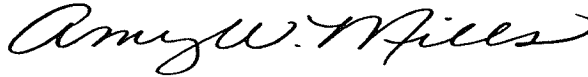
This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

03/10/2020

Date



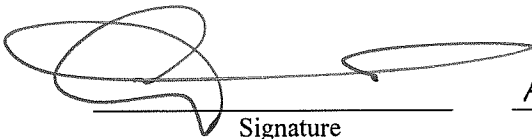
Signature

To Be Signed By Station Representative

☒ Accepted

☐ Accepted in Part

☐ Rejected



Signature

ANTHONY MAISANO

Printed Name

NATIONAL SALES MGR

Title



FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, BIDEN FOR PRESIDENT
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☒ does

☐ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☒ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.


signature of candidate or authorized committee

Amy W. Mills
printed name

2020
date 3-11-20